PUBLIC EXHIBITS VOLUME

APPLICATION

to the

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

for Prior Approval for

BANK OF MONTREAL

and

BMO FINANCIAL CORP.

to Acquire

BANCWEST HOLDING INC.

pursuant to
Section 3 of the Bank Holding Company Act
and
Section 225.15 of Regulation Y

PUBLIC EXHIBITS VOLUME

BANK OF MONTREAL BMO FINANCIAL CORP.

January 17, 2022

DOCUMENT INDEX	TAB
First Amended and Restated Share Purchase Agreement	1.
Current Organizational Chart of BW Holding and BOTW	2.
Current Organizational Chart of BMO, BFC and BHB	3.
Resolutions of the Boards of Directors of BMO, BFC and BHB and Sole Shareholder Consent of BFC relating to the Bank Merger	4.
Resolution of BFC and Sole Shareholder Consent of BFC relating to the Share Acquisition and Holdco Merger	5.
Resolutions of the Boards of Directors of BNPP, BNP-US, BW Holding and BOTW and Sole Shareholder Consent of BOTW relating to the Bank Merger	6.
Resolutions of the Board of Directors of BW Holding and Sole Shareholder Consent of BMP-US and BW Holding relating to the Share Acquisition and Holdco Merger	7.
Form 6-K Report Filed by BMO with the SEC Announcing the Proposed <u>Transaction</u>	8.
Form of Newspaper Notice	9.
Balance Sheets, Income Statements, Regulatory Capital and Asset Quality (Redacted).	10.
Competitive Effects Summary Charts and Market Tables.	11.
FR Y-15 Systemic Risk Reports for BFC	12.
FR Y-15 Systemic Risk Reports for BMO-CUSO	13

Additional Financial Stability Risk Information	14
BHB Branch Closure Considerations.	15
BHB and BOTW Assessment Areas	16
BMO-FG Sustainability and Social Impact	17
BOTW Corporate Responsibility	18
Information on Litigation Matters.	19
BOTW Branches	20
BOTW Planned De Novo Branches and Planned Branch Relocations	2.1

FIRST AMENDED AND RESTATED SHARE PURCHASE AGREEMENT

by and among

BNP PARIBAS S.A.,

BNP PARIBAS USA, INC.,

BANCWEST HOLDING INC.,

BANK OF THE WEST,

BANK OF MONTREAL,

BMO FINANCIAL CORP.

AND

BMO HARRIS BANK N.A.

January 16, 2022

ARTICLE I DEFINITIONS			<u>Page</u>
Section 1.1 Definitions		ARTICLE I	
ARTICLE II THE TRANSACTION		DEFINITIONS	
THE TRANSACTION Section 2.1 Purchase	Section 1.1 Section 1.2		
Section 2.1 Purchase 20 Section 2.2 Closing 20 Section 2.3 Closing Deliverables 20 Section 2.4 Reference Statement 21 Section 2.5 Purchase Price Adjustment 22 Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdeo Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.		ARTICLE II	
Section 2.2 Closing Deliverables 20 Section 2.3 Closing Deliverables 20 Section 2.4 Reference Statement 21 Section 2.5 Purchase Price Adjustment 22 Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36		THE TRANSACTION	
Section 2.2 Closing Deliverables 20 Section 2.3 Closing Deliverables 20 Section 2.4 Reference Statement 21 Section 2.5 Purchase Price Adjustment 22 Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36	Section 2.1	Purchase	20
Section 2.3 Closing Deliverables 20 Section 2.4 Reference Statement 21 Section 2.5 Purchase Price Adjustment 22 Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36			
Section 2.4 Reference Statement 21 Section 2.5 Purchase Price Adjustment 22 Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.10 Derivative Instruments 36 Sectio			
Section 2.5 Purchase Price Adjustment 22 Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.2 Capital Structure 28 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Broker		-	
Section 2.6 Tax Treatment 24 Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14<	Section 2.5		
Section 2.7 Withholding 24 Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15		· ·	
Section 2.8 Holdco Merger 25 Section 2.9 Bank Merger 26 ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.17 <td< td=""><td></td><td></td><td></td></td<>			
ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 <td>Section 2.8</td> <td></td> <td></td>	Section 2.8		
REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK Section 3.1 Organization, Standing and Authority	Section 2.9	=	
Section 3.1 Organization, Standing and Authority 27 Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43		ARTICLE III	
Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43	REPRESEN'	TATIONS AND WARRANTIES OF SELLER HOLDCO AND	SELLER BANK
Section 3.2 Capital Structure 27 Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43	Section 3.1	Organization Standing and Authority	27
Section 3.3 Seller Holdco's Subsidiaries 28 Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.4 Corporate Authorization and Binding Effect 28 Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.5 Regulatory Filings; No Defaults 29 Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.6 Financial Statements; No Material Adverse Effect 29 Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.7 Material Contracts 31 Section 3.8 Property 33 Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.8 Property		,	
Section 3.9 Compliance with Laws 34 Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.10 Derivative Instruments 36 Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.11 Litigation 36 Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.12 No Brokers 36 Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43			
Section 3.13 Employee Benefit Plans 37 Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43	_	•	
Section 3.14 Labor Matters 39 Section 3.15 Taxes 40 Section 3.16 Insurance 42 Section 3.17 Intellectual Property 42 Section 3.18 Privacy and Cyber Security 43 Section 3.19 Extensions of Credit 43	_		
Section 3.15Taxes40Section 3.16Insurance42Section 3.17Intellectual Property42Section 3.18Privacy and Cyber Security43Section 3.19Extensions of Credit43			
Section 3.16Insurance.42Section 3.17Intellectual Property.42Section 3.18Privacy and Cyber Security.43Section 3.19Extensions of Credit.43			
Section 3.17Intellectual Property.42Section 3.18Privacy and Cyber Security.43Section 3.19Extensions of Credit.43			
Section 3.18 Privacy and Cyber Security			
Section 3.19 Extensions of Credit		± •	

Section 3.21	Trust and Other Fiduciary Businesses	45
Section 3.22	Seller Investment Services Advisory Client Agreements	
Section 3.23	Use of Assets	
Section 3.24	Seller Holdco Business	
Section 3.25	No Other Representations or Warranties	
	•	
	ARTICLE IV	
RE	PRESENTATION AND WARRANTIES OF PARENT SELLER AND	
	SELLER INTERMEDIATE HOLDING COMPANY	
Section 4.1	Organization and Standing	
Section 4.2	Ownership of Shares	
Section 4.3	Corporate Authorization and Binding Effect	
Section 4.4	Regulatory Filings	
Section 4.5	No Brokers	
Section 4.6	Transaction Expenses	
Section 4.7	No Other Representations or Warranties	48
	ARTICLE V	
RI	EPRESENTATIONS AND WARRANTIES OF PURCHASER BANK	
Section 5.1	Organization, Standing and Authority	48
Section 5.2	Corporate Authorization and Binding Effect	
Section 5.3	Regulatory Filings; No Defaults	
Section 5.4	Compliance with Laws	
Section 5.5	No Brokers	
Section 5.6	Litigation	51
Section 5.7	Availability of Funds	51
Section 5.8	No Other Representations or Warranties	51
	ARTICLE VI	
REPRESEN	NTATIONS AND WARRANTIES OF PURCHASER AND PURCHASER	U.S.
	HOLDING COMPANY	
Section 6.1	Organization and Authority	52
Section 6.2	Ownership of Shares	
Section 6.3	Corporate Authorization and Binding Effect	
Section 6.4	Regulatory Filings; No Default	
Section 6.5	No Brokers	
Section 6.6	No Other Representations or Warranties	

ARTICLE VII

COVENANTS

Section 7.1	Access and Reports	53
Section 7.2	Conduct of the Business	
Section 7.3	Efforts; Regulatory Filings and Other Actions	60
Section 7.4	Notice of Changes	
Section 7.5	Confidentiality	
Section 7.6	Publicity	64
Section 7.7	Non-Compete	
Section 7.8	Employee Non-Solicitation	
Section 7.9	Taxes	67
Section 7.10	Employee Matters	72
Section 7.11	Use of Parent Seller Marks	
Section 7.12	Intercompany Items	76
Section 7.13	Insurance	76
Section 7.14	[Reserved]	76
Section 7.15	Release	76
Section 7.16	Further Assurances	76
Section 7.17	D&O Indemnification and Insurance	77
Section 7.18	Other Offers	78
Section 7.19	[Reserved]	78
Section 7.20	Transition Matters	78
Section 7.21	Pre-Closing Actions	78
	ARTICLE VIII	
	CONDITIONS TO CLOSING	
Section 8.1	Conditions to the Obligations of Purchaser, Purchaser Bank, Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank	78
Section 8.2	Conditions to the Obligations of Purchaser Bank and Purchaser	
Section 8.3	Conditions to the Obligations of Parent Seller, Seller Holdco and Seller	
	Bank	79
	ARTICLE IX	
	TERMINATION	
Section 9.1	Termination	80
Section 9.2	Effect of Termination	81

ARTICLE X

GENERAL PROVISIONS

Section 10.1	Survival of Representations and Warranties; Indemnification	81
Section 10.2	Waiver; Amendment	87
Section 10.3	No Third-Party Beneficiaries	87
Section 10.4	Entire Agreement	87
Section 10.5	Assignment	87
Section 10.6	Specific Performance	87
Section 10.7	Counterparts	
Section 10.8	Notices	
Section 10.9	Provisions Separable	89
Section 10.10	Parties in Interest	89
Section 10.11	Expenses	89
Section 10.12	Deadlines	89
Section 10.13	Waiver of Jury Trial	90
Section 10.14	Governing Law; Consent to Jurisdiction	90

ANNEXES

Requisite Regulatory Approvals Reference Statement Annex A

Annex B

FIRST AMENDED AND RESTATED SHARE PURCHASE AGREEMENT

FIRST AMENDED AND RESTATED SHARE PURCHASE AGREEMENT, dated January 16, 2022 (the "Amended Signing Date"), by and among BNP Paribas S.A., a public limited company (*Société Anonyme*) organized under the laws of France ("Parent Seller"), BNP Paribas USA, Inc., a Delaware corporation and financial holding company and direct wholly owned subsidiary of Parent Seller (the "Seller Intermediate Holding Company"), BancWest Holding Inc., a Delaware corporation and financial holding company and indirect wholly owned subsidiary of Parent Seller ("Seller Holdco"), Bank of the West, a California state-chartered bank and a direct, wholly-owned subsidiary of Seller Holdco ("Seller Bank"), Bank of Montreal, a foreign banking organization and financial holding company ("Purchaser"), BMO Financial Corp. ("Purchaser U.S. Holding Company"), a Delaware corporation and financial holding company and BMO Harris Bank N.A., a national bank ("Purchaser Bank"), and amends and restates in its entirety that certain Share Purchase Agreement (the "Original Agreement"), dated as of December 18, 2021 (the "Original Signing Date"), by and among Parent Seller, Seller Holdco, Seller Bank, Purchaser and Purchaser Bank.

RECITALS

- **WHEREAS**, Parent Seller directly owns all the issued and outstanding shares of capital stock of Seller Intermediate Holding Company;
- **WHEREAS**, Seller Intermediate Holding Company directly owns all the issued and outstanding shares of capital stock of Seller Holdco, which conducts certain business operations through its commercial banking subsidiary, Seller Bank, a wholly-owned subsidiary of Seller Holdco:
- **WHEREAS**, Seller Holdco directly owns all the issued and outstanding shares of Seller Bank Capital Stock;
- **WHEREAS**, Purchaser directly owns all the issued and outstanding shares of capital stock of Purchaser U.S. Holding Company;
- **WHEREAS**, Purchaser U.S. Holding Company directly owns all the issued and outstanding shares of capital stock of Purchaser Bank;
- **WHEREAS**, certain of the parties hereto entered into the Original Agreement providing for, among other things, the acquisition by Purchaser of the Seller Bank Capital Stock;
- **WHEREAS**, Section 7.19 of the Original Agreement permitted the parties thereto to modify the manner of completing the Transactions to a sale of the capital stock of Seller Holdco instead of a sale of the capital stock of Seller Bank, subject to certain terms and conditions set forth therein;
- **WHEREAS**, subject to the terms and conditions set forth herein, Parent Seller and Seller Intermediate Holding Company now desire to cause to be sold, conveyed, assigned and delivered ("<u>Transfer</u>") to Purchaser U.S. Holding Company, and Purchaser now desires to cause Purchaser

U.S. Holding Company to purchase and accept ("<u>Purchase</u>") from Seller Intermediate Holding Company, all the Seller Holdco Capital Stock;

WHEREAS, to effectuate the Transfer and Purchase, the parties now mutually desire to amend and restate the Original Agreement in accordance with Section 10.2 of the Original Agreement; and

WHEREAS, the parties intend, as further set forth in Section 1.2, that all references in this Agreement to "the date hereof" or "the date of this Agreement" shall refer to the Original Signing Date, unless expressly specified otherwise in this Agreement.

NOW, THEREFORE, in consideration of the foregoing, the representations, warranties, covenants and agreements set forth in this Agreement, and other good and valuable consideration, the adequacy and receipt of which are hereby acknowledged, the parties hereby agree as follows:

ARTICLE I DEFINITIONS

Section 1.1 <u>Definitions</u>. In this Agreement, the following definitions and other terms shall apply:

"Accounting Firm" means Ernst & Young LLP, or if Parent Seller and Purchaser reasonably agree in good faith that such firm has a conflict of interest with Parent Seller or Purchaser, such other internationally recognized independent certified public accountant reasonably acceptable to Parent Seller and Purchaser.

"Acquisition Proposal" has the meaning set forth in Section 7.18.

"Action" means any civil, criminal, regulatory or administrative action, suit, demand, claim, case, litigation, arbitration, cancellation, inquiry, hearing, dispute, investigation or other proceeding.

"Affiliate" means, with respect to any specified Person, any other Person directly or indirectly controlling, controlled by or under common control with such specified Person. For the purposes of this definition, "control" when used with respect to any specified Person means the power to direct the management and policies of such Person, directly or indirectly, whether through the ownership of voting securities, by Contract or otherwise; and the terms "controlling" and "controlled" have correlative meanings to the foregoing.

"Agreement" means this Agreement, as may be amended and supplemented from time to time in accordance with Section 10.2, including the Seller Disclosure Schedule, the Purchaser Disclosure Schedule and all Annexes hereto.

"Amended Signing Date" has the meaning set forth in the Preamble.

"AML Laws" means (i) the USA Patriot Act of 2001, as amended, (ii) the U.S. Money Laundering Control Act of 1986, as amended, (iii) the Bank Secrecy Act, as amended,

(iv) any other anti-money laundering Laws to which Seller Holdco or any of its Subsidiaries is subject or (v) any other regulation or guidance related to any of the foregoing.

"Anticorruption Laws" means the U.S. Foreign Corrupt Practices Act of 1977, as amended, and all other U.S. federal, state or local and foreign anti-corruption and anti-bribery Laws applicable to Seller Holdco or any of its Subsidiaries.

"Bank Merger" has the meaning set forth in Section 2.9.

"Bank Merger Agreement" has the meaning set forth in Section 2.9.

"Bankruptcy and Equity Exception" has the meaning set forth in Section 3.4.

"Basket" has the meaning set forth in Section 10.1(b).

"Benefit Plan" means each employee benefit plan (as defined in Section 3(3) of ERISA), whether or not subject to ERISA, and each equity, bonus or incentive, deferred compensation, retiree medical or life insurance, supplemental retirement, severance, termination, change in control, retention, employment, welfare, insurance, medical, fringe, perquisite or other benefit plan, program, agreement, contract, policy, arrangement or remuneration of any kind with respect to which Seller Holdco or any Subsidiary of Seller Holdco or any Seller Holdco ERISA Affiliate is a party or has any current or future obligation or that are maintained, contributed to or sponsored by Seller Holdco or any of its Subsidiaries or any Seller Holdco ERISA Affiliate for the benefit of any current or former employee, officer, director or independent contractor of Seller Holdco or any of its Subsidiaries or any Seller Holdco ERISA Affiliate, excluding, in each case, any Multiemployer Plan.

"BHC Act" means the Bank Holding Company Act of 1956, as amended.

"Business Day" means any day excluding Saturday, Sunday and any day on which the Federal Reserve Bank of New York is closed for business.

"Cap" has the meaning set forth in Section 10.1(b).

"<u>CECL</u>" means Current Expected Credit Losses, a credit loss accounting standard that was issued by the Financial Accounting Standards Boards on June 16, 2016, pursuant to Accounting Standards Update (ASU) No. 2016, Topic 326.

"Claim Notice" has the meaning set forth in Section 10.1(d).

"Closing" has the meaning set forth in Section 2.2.

"Closing Seller Bank Balance Sheet" means a balance sheet of Seller Bank as of the close of business on the day immediately preceding the Closing Date, using the same methodologies, assumptions, accounting policies, principles, practices and categories used in the preparation of the balance sheet of Seller Bank set forth in the Reference Statement (including, for the avoidance of doubt, (i) such balance sheet calculated on a "going concern" basis, (ii) not taking into account any changes in the assets or liabilities of Seller Bank as a result of purchase

accounting or any other accounting adjustments in each case arising as a consequence, in and of themselves, of the Transfer and Purchase and (iii) using Seller Bank's accounting standards or methodologies for estimating allowances for credit losses in effect as of the date hereof and reflected in the Reference Statement (for the avoidance of doubt, regardless of whether the Closing Date occurs after Seller Bank's adoption of CECL)). For the avoidance of doubt, the Closing Seller Bank Balance Sheet will reflect the effect of the Dividend Transactions, if any.

"Closing Seller Holdco Balance Sheet" means a balance sheet of Seller Holdco as of the close of business on the day immediately preceding the Closing Date, using the same methodologies, assumptions, accounting policies, principles, practices and categories used in the preparation of the balance sheet of Seller Holdco set forth in the Reference Statement (including, for the avoidance of doubt, (i) such balance sheet calculated on a "going concern" basis and (ii) not taking into account any changes in the assets or liabilities of Seller Holdco as a result of purchase accounting or any other accounting adjustments in each case arising as a consequence, in and of themselves, of the Transfer and Purchase); provided, that the Closing Seller Holdco Balance Sheet shall not include any line items other than the line items set forth in the estimated illustrative balance sheet of Seller Holdco as set forth in the Reference Statement. For the avoidance of doubt, the Closing Seller Holdco Balance Sheet will reflect the effect of the Dividend Transactions, if any.

"Closing Date" has the meaning set forth in <u>Section 2.2</u>.

"Closing Excess Tangible Common Equity" means the amount in dollars equal to (A) twenty-five percent (25%) of (B) (x) Closing Tangible Common Equity, *minus* (y)(i) \$10,500,000,000.00 *minus* (ii) the Dividend Amount; <u>provided</u>, that if the difference between (x) and (y) is a negative number, Closing Excess Tangible Common Equity shall be deemed to be \$0.00; <u>provided</u>, <u>further</u>, that if the Closing Date occurs before or on December 31, 2022, Closing Excess Tangible Common Equity shall be deemed to be \$0.00.

"Closing Purchase Price" means an amount in cash equal to \$16,300,000,000.00, minus (A)(i) the Estimated Closing Transaction Expenses and (ii) the Dividend Amount, plus (B)(i) the Estimated Closing Excess Tangible Common Equity and (ii) the Estimated Closing Seller Holdco Net Assets.

"Closing Seller Holdco Net Assets" means the amount in dollars equal to the Seller Holdco Net Assets (excluding, for the avoidance of doubt, the Seller Bank Capital Stock), as of the close of business on the day immediately preceding the Closing Date, as calculated from the Closing Seller Holdco Balance Sheet.

"Closing Statement" has the meaning set forth in Section 2.5(b).

"Closing Tangible Common Equity" means the amount in dollars equal to the Tangible Common Equity, as of the close of business on the day immediately preceding the Closing Date, as calculated from the Closing Seller Bank Balance Sheet.

"Closing Transaction Expenses" has the meaning set forth in Section 2.5(b).

"Code" means the Internal Revenue Code of 1986, as amended.

"Combined Tax Return" has the meaning set forth in Section 7.9(b).

"Competing Banking Business" has the meaning set forth in Section 7.7(a).

"Competing Banking Business Equity Threshold" has the meaning set forth in Section 7.7(b)(vii).

"Confidential Information" has the meaning set forth in Section 7.1(b).

"Confidentiality Agreement" means the Non-Disclosure Agreement, dated November 9, 2021, by and between Parent Seller and Purchaser.

"Constituent Documents" means the charter documents, bylaws or similar organizational documents of a corporation and comparable organizational documents of other entities.

"Consultation Period" has the meaning set forth in Section 2.5(c).

"Contagion Event" means the outbreak or continued presence of contagious disease, epidemic or pandemic (including SARS-CoV-2 or COVID-19, or any evolutions or mutations thereof, or any other viruses (including influenza)), and the governmental responses thereto.

"Contagion Event Measures" means any quarantine, "shelter in place", "stay at home", workforce reduction, social distancing, shut down, closure, sequester or other directives, guidelines or recommendations promulgated by any Governmental Authority, including the Centers for Disease Control and Prevention and the World Health Organization, in each case, in connection with or in response to a Contagion Event.

"Contract" means, with respect to any Person, any agreement, indenture, debt instrument, contract, lease or other binding commitment to which such Person or any of its Subsidiaries is a party or by which any of them is bound or to which any of their properties is subject.

"Controlling Party" has the meaning set forth in Section 7.9(g)(iv).

"Corresponding Returns" has the meaning set forth in Section 7.9(b).

"CSA" means the Canadian Securities Administrators.

"Current Employee" has the meaning set forth in Section 7.10(a).

"Deposit Insurance Fund" means the Deposit Insurance Fund administered by the

FDIC.

"Derivative Contract" has the meaning set forth in Section 3.10.

"Disclosing Party" has the meaning set forth in Section 7.5.

"<u>Dividend Amount</u>" means the aggregate amount of any Dividend Transactions; provided, that the Dividend Amount shall not exceed \$3,000,000,000.00.

"<u>Dividend Transaction</u>" means any cash dividend or other cash distribution in respect of the Seller Bank Capital Stock paid to Seller Holdco between the Original Signing Date and the Closing Date.

"Effective Time" means 12:01 a.m. New York time on the Closing Date.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended.

"Estimated Closing Seller Bank Balance Sheet" means a balance sheet of Seller Bank as of the close of business on the Estimated Closing Balance Sheet Date, using the same methodologies, assumptions, accounting policies, principles, practices and categories used in the preparation of the balance sheet of Seller Bank set forth in the Reference Statement (including, for the avoidance of doubt, (i) such balance sheet calculated on a "going concern" basis, (ii) not taking into account any changes in the assets or liabilities of Seller Bank as a result of purchase accounting or any other accounting adjustments in each case arising as a consequence, in and of themselves, of the Transfer and Purchase and (iii) using Seller Bank's accounting standards or methodologies for estimating allowances for credit losses in effect as of the date hereof and reflected in the Reference Statement (for the avoidance of doubt, regardless of whether the Closing Date occurs after Seller Bank's adoption of CECL)). The Estimated Closing Seller Bank Balance Sheet will reflect the estimated effect of the Dividend Transactions, if any (to the extent such transaction has not yet occurred by the date of the Estimated Closing Seller Bank Balance Sheet), or the effect of such transactions, if any, (to the extent such transaction has occurred prior to the date of the Estimated Closing Seller Bank Balance Sheet).

"Estimated Closing Seller Holdco Balance Sheet" means a balance sheet of Seller Holdco as of the close of business on the Estimated Closing Balance Sheet Date, using the same methodologies, assumptions, accounting policies, principles, practices and categories used in the preparation of the balance sheet of Seller Holdco set forth in the Reference Statement (including, for the avoidance of doubt, (i) such balance sheet calculated on a "going concern" basis and (ii) not taking into account any changes in the assets or liabilities of Seller Holdco as a result of purchase accounting or any other accounting adjustments in each case arising as a consequence, in and of themselves, of the Transfer and Purchase); provided, that the Estimated Closing Seller Holdco Balance Sheet shall not include any line items other than the line items set forth in the estimated illustrative balance sheet of Seller Holdco as set forth in the Reference Statement. The Estimated Closing Seller Holdco Balance Sheet will reflect the estimated effect of the Dividend Transactions, if any (to the extent such transaction has not yet occurred by the date of the Estimated Closing Seller Holdco Balance Sheet), or the effect of such transactions, if any, (to the extent such transaction has occurred prior to the date of the Estimated Closing Seller Holdco Balance Sheet).

"Estimated Closing Balance Sheet Date" means the last day of the month immediately preceding the month in which the Closing Date is expected to occur; <u>provided</u> that the Estimated Closing Balance Sheet Date shall be the last day of the second (2nd) month

immediately preceding the month in which the Closing Date is expected to occur if the Closing Date is expected to occur within five (5) days of the end of the immediately preceding month.

"Estimated Closing Excess Tangible Common Equity" means the amount in dollars equal to (A) twenty-five percent (25%) of (B) (x) the Estimated Closing Tangible Common Equity, *minus* (y)(i) \$10,500,000,000.00 *minus* (ii) the Dividend Amount; <u>provided</u>, that if the difference between (x) and (y) is a negative number, the Estimated Closing Excess Tangible Common Equity shall be deemed to be \$0.00; <u>provided</u>, <u>further</u>, that if the Closing Date occurs before or on December 31, 2022, the Estimated Closing Excess Tangible Common Equity shall be deemed to be \$0.00.

"Estimated Closing Statement" has the meaning set forth in Section 2.5(a).

"Estimated Closing Seller Holdco Net Assets" means the amount in dollars equal to the Seller Holdco Net Assets (excluding, for the avoidance of doubt, the Seller Bank Capital Stock), as of the Estimated Closing Balance Sheet Date, as calculated from the Estimated Closing Seller Holdco Balance Sheet.

"<u>Estimated Closing Tangible Common Equity</u>" means the amount in dollars equal to the Tangible Common Equity, as of the Estimated Closing Balance Sheet Date, as calculated from the Estimated Closing Seller Bank Balance Sheet.

"<u>Estimated Closing Transaction Expenses</u>" has the meaning set forth in <u>Section 2.5(a)</u>.

"Exchange Act" means the Securities Exchange Act of 1934.

"Extension of Credit" has the meaning set forth in Section 3.19(a).

"E.U." means the European Union.

"FDIC" has the meaning set forth in Section 3.1(a).

"Federal Reserve" means the Board of Governors of the Federal Reserve System.

"Financial Statements" has the meaning set forth in Section 3.6(a).

"FINRA" means the Financial Industry Regulatory Authority, Inc.

"Fraud" shall mean, a claim by any party hereto against any other party hereto for common law liability under applicable Law for its actual and intentional fraud with respect to the making of its representations and warranties pursuant to Article III (in the case of Seller Holdco and Seller Bank), Article IV (in the case of Parent Seller and Seller Intermediate Holding Company), Article V (in the case of Purchaser Bank), Article VI (in the case of Purchaser and Purchaser U.S. Holding Company) and the related certificates to be delivered pursuant to Article VIII or its representations and warranties in any other Transaction Document; provided, that such actual and intentional fraud of such party shall only be deemed to exist if such party makes a knowing and intentional misrepresentation of a material fact with respect to the making of a

representation and warranty in this Agreement or any other Transaction Document, as the case may be, with damages caused by a party's detrimental reliance on such fact under circumstances that constitute common law fraud under applicable Law.

"GAAP" means generally accepted accounting principles in the U.S.

"Governmental Authority" means any French, E.U., Canadian or other non-U.S., or U.S. federal, state, county, city or local legislative, administrative, self-regulatory or regulatory authority, agency court, tribunal, or judicial or arbitral body or other governmental or quasi-governmental entity with competent jurisdiction, including any supranational body.

"Government Order" means any administrative decision or award, decree, injunction, judgment, order, quasi-judicial decision or award, ruling or writ of any arbitrator, mediator, tribunal, administrative agency or Governmental Authority.

"Government Shutdown" means any shutdown or limiting of any U.S., French, E.U., Canadian or other non-U.S. federal, state or local government or municipal services.

"Holdco Merger" has the meaning set forth in Section 2.8(a).

"Holdco Merger Effective Time" has the meaning set forth in Section 2.8(a).

"Indemnified Party" has the meaning set forth in Section 10.1(d).

"Indemnifying Party" has the meaning set forth in Section 10.1(d).

"Intellectual Property" means any and all of the following: (i) trademarks, service marks, logos, brand names, corporate names, trade names (collectively, "Marks"), (ii) patents, (iii) confidential and proprietary information, including trade secrets, (iv) copyrights (including rights in works of authorship, including all computer software (whether object code or source code format)) and (v) Internet domain names, and including any registrations and applications for registration of the foregoing items and all renewals, extensions, reversions and restorations thereof.

"Intercompany Payables" means all account, note or loan payables and all advances (cash or otherwise) or any other extensions of credit that are payable by Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries, including Seller Bank) to Seller Holdco or any of Seller Holdco's Subsidiaries, including Seller Bank.

"Intercompany Receivables" means all account, note or loan payables and all advances (cash or otherwise) or any other extensions of credit that are receivable by Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries, including Seller Bank) from Seller Holdco or any of Seller Holdco's Subsidiaries, including Seller Bank.

"Investment Advisers Act" means the Investment Advisers Act of 1940, as amended.

"Investment Advisory Services" means investment management or investment advisory services, including any subadvisory services, that involve acting as an "investment adviser" within the meaning of the Investment Advisers Act.

"IRS" means the U.S. Internal Revenue Service.

"<u>IT Assets</u>" means any and all computers, software, firmware, middleware, servers, workstations, routers, hubs, switches, data communications lines, all other information technology equipment (excluding any public networks) and all associated documentation.

"Knowledge" means, as of any date, (a) with respect to the Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank, the actual knowledge as of such date of any of the officers of Seller Bank listed on Section 1.1(a) of the Seller Disclosure Schedule, (b) with respect to Purchaser Bank, the actual knowledge as of such date of any of the officers of Purchaser Bank listed on Section 1.1(a) of the Purchaser Disclosure Schedule and (c) with respect to Purchaser or Purchaser U.S. Holding Company, the actual knowledge as of such date of any of the officers of Purchaser listed on Section 1.1(a) of the Purchaser Disclosure Schedule.

"<u>Law</u>" means any foreign, federal, state or local law, statute, code, ordinance, rule, regulation, order, award, writ, decree, directive or injunction issued, promulgated or entered into by or with any Governmental Authority.

"<u>Lien</u>" means any charge, mortgage, pledge, security interest, restriction, claim, lien or other similar encumbrance.

"<u>Losses</u>" means any damages, losses, payments, judgments, out-of-pocket costs and expenses (including reasonable and documented legal fees), liabilities, obligations, Taxes, interests, awards and penalties, including as a result of Actions.

"Material Adverse Effect" means any change, effect, event or occurrence that, individually or in the aggregate, (i) has been or would reasonably be expected to be materially adverse to the business, financial condition, or the results of operations of Seller Holdco and its Subsidiaries, taken as a whole, or (ii) prevents or materially impairs the consummation of the Transactions; provided that none of the following (or the results thereof), either alone or in combination, shall constitute or contribute to a Material Adverse Effect under clause (i): (a) any change in GAAP or regulatory accounting requirements, or any adoption, proposal, implementation or change in Law (including any Law in respect of Taxes, and Laws newly enacted for, relating to or arising out of efforts to implement Contagion Event Measures and address the spread of any Contagion Event) or any interpretation thereof by any Governmental Authority; (b) changes, events, conditions or trends in economic, business, credit or financial conditions generally affecting the banking and financial sector specifically, and changes in the capital or credit markets, including any downgrades in the credit markets, or adverse credit events resulting in deterioration in the credit markets generally (including any such change resulting from or arising out of a Contagion Event); (c) any change in global or national (including such changes in the U.S., France or E.U.) political conditions (including as result of the outbreak of war, acts of terrorism (including cyber terrorism) or a Contagion Event);

(d) changes as the result of other international, national, or regional calamity or global health conditions, including any Contagion Event (and the related Contagion Event Measures), any Government Shutdown, any declaration of martial law or similar directive, guidance, policy or guidance or other action by any Governmental Authority; (e) any change generally affecting the U.S. or French financial services industry; (f) any change resulting from or arising out of hurricanes, earthquakes, floods, mudslides, droughts or other natural disasters or resulting from or arising out of wild or forest fires or other similar events or disasters; (g) the negotiation, execution, announcement or performance of this Agreement or consummation of the Transactions, including any loss of employees, customers or vendors related thereto (it being understood and agreed that this clause (g) shall not apply with respect to any representation or warranty that is intended to address the consequences of the execution, announcement or performance of this Agreement or consummation of the Transactions); (h) the failure, in and of itself, of Seller Holdco or any of its Subsidiaries to meet any internal or public projections, forecasts or estimates of performance, revenues or earnings (it being understood and agreed that this clause (h) shall not preclude Purchaser from asserting that any facts or occurrences giving rise to or contributing to such failure that are not otherwise excluded from the definition of Material Adverse Effect should be deemed to constitute, or be taken into account in determining whether, there has been a Material Adverse Effect); (i) any actions (or the effects of any action) taken (or omitted to be taken) upon the request or instruction of, or with the written consent of, Purchaser or one of its Affiliates; or (j) any action (or the effects of any action) taken (or omitted to be taken) by Parent Seller, Seller Intermediate Holding Company, Seller Holdco or Seller Bank as expressly required pursuant to this Agreement, except in the case of each of clauses (a) through and including (f), to the extent that any such event, circumstance, development, change, occurrence or effect has a disproportionate adverse effect on Seller Holdco and its Subsidiaries, taken as a whole, relative to the adverse effect such event, circumstance, development, change, occurrence or effect has on other companies operating in the industries in which Seller Holdco or any of its Subsidiaries materially engages.

"Material Contract" has the meaning set forth in Section 3.7(a).

"Materially Burdensome Condition" has the meaning set forth in Section 7.3(a).

"Multiemployer Plan" means each "multiemployer plan" within the meaning of Section 4001(a)(3) of ERISA.

"Multiple Employer Plan" has the meaning set forth in Section 3.13(d).

"Non-Controlling Party" has the meaning set forth in Section 7.9(g)(iv).

"OCC" means the Office of the Comptroller of the Currency.

"Original Agreement" has the meaning set forth in the Preamble.

"Original Signing Date" has the meaning set forth in the Preamble.

"Outside Date" means the date that is twelve (12) months after the date hereof, as adjusted in accordance with Section 9.1(c).

"Parent Seller" has the meaning set forth in the Preamble.

"Parent Seller Benefit Plan" means each Benefit Plan that is maintained, sponsored or entered into solely by Parent Seller or any of its Affiliates (other than Seller Bank and any of its Subsidiaries) or is maintained primarily or exclusively for the benefit of employees, officers, directors or independent contractors of Parent Seller, or its Affiliates (other than Seller Bank and any of its Subsidiaries).

"Parent Seller Marks" has the meaning set forth in Section 7.11(a).

"PBGC" has the meaning set forth in Section 3.13(e).

"Permits" has the meaning set forth in Section 3.9(a).

"Permitted Liens" means, with respect to Seller Bank and its Subsidiaries, (a) mechanics', materialmen's, warehousemen's, carriers', workers', landlord's or repairmen's liens or other similar common law or statutory Liens arising or incurred in the ordinary course of business; (b) liens for Taxes, assessments and other governmental charges (i) not yet due and payable or (ii) being contested in good faith by appropriate proceedings and for which adequate reserves have been established, to the extent required by, and in such case in accordance with, GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles); (c) licenses and other similar rights under Intellectual Property; (d) exceptions (including easements, covenants, rights of way, restrictions or other similar charges), gaps or other imperfections or defects or irregularities in the chain of title or other Liens that are readily apparent from the records of the applicable Governmental Authority registries and which were incurred in the ordinary course of business that do not, in any case, materially detract from the value or the use of the property subject thereto; (e) Liens against real estate that would be shown by a current title policy, title report or other similar report or listing or implied by law and which were incurred in the ordinary course of business that do not, in any case, materially detract from the value or the use of the property subject thereto; (f) pledges incurred or deposits made in connection with workman's compensation, unemployment insurance and other similar types of social security programs or to secure the performance of tenders, statutory obligations, surety and appeal bonds, bids, leases, government contracts, performance and return of money bonds and obligations, in each case in the ordinary course of business; (g) limitations on the transfer of securities arising under Securities Laws that do not materially detract from the value or the use of such securities; (h) Liens reflected on or specifically reserved against or otherwise disclosed in the consolidated balance sheets included in the Financial Statements; (i) any Liens that will be terminated at or prior to Closing in accordance with this Agreement; and (j) Liens that are not material to Seller Bank and its Subsidiaries, taken as a whole.

"<u>Person</u>" means any individual, bank, savings association, corporation, partnership, limited liability company, association, joint-stock company, business trust or unincorporated organization.

"<u>Personal Information</u>" means all information identifying or that can reasonably be used to identify an individual person. Personal Information may relate to any individual,

including a current, prospective or former client (or a client's customer or end user) or employee of any Person, and includes information in any form, including paper, electronic and other forms.

"Phase-Out Period" has the meaning set forth in Section 7.11(b).

"<u>Privacy Laws</u>" means all applicable Laws relating to privacy and data security, including with respect to the receipt, collection, compilation, use, storage, processing, sharing, safeguarding, security, disposal, destruction, disclosure or transfer of Personal Information.

"Purchase" has the meaning set forth in the Recitals.

"<u>Purchase Price</u>" means an amount in cash equal to \$16,300,000,000.00, *minus* (A)(i) the Closing Transaction Expenses, and (ii) the Dividend Amount, *plus* (B)(i) the Closing Excess Tangible Common Equity and (ii) the Closing Seller Holdco Net Assets.

"Purchaser" has the meaning set forth in the Preamble.

"Purchaser Bank" has the meaning set forth in the Preamble.

"Purchaser Bank Capital Stock" has the meaning set forth in Section 6.2(b).

"<u>Purchaser Bank Tax Period</u>" means any taxable period beginning after the Closing Date and, with respect to a Straddle Period, the portion of such taxable period beginning after the Closing Date.

"Purchaser Disclosure Schedule" has the meaning set forth in Article V.

"Purchaser Fundamental Warranties" means those representations and warranties set forth in Section 5.1 (Purchaser Bank; Organization, Standing and Authority), Section 5.2 (Purchaser Bank; Corporate Authorization and Binding Effect), Section 5.5 (Purchaser Bank; No Brokers), Section 5.7 (Purchaser Bank; Availability of Funds), Section 6.1 (Purchaser and Purchaser U.S. Holding Company; Organization and Authority), Section 6.2 (Purchaser and Purchaser U.S. Holding Company; Ownership of Shares), Section 6.3 (Purchaser and Purchaser U.S. Holding Company; Corporate Authorization and Binding Effect), and Section 6.5 (Purchaser and Purchaser U.S. Holding Company; No Brokers).

"Purchaser Indemnified Party" has the meaning set forth in Section 10.1(b).

"Purchaser Material Adverse Effect" means any change, effect, event or occurrence that, individually or in the aggregate, (i) has been or would reasonably be expected to be materially adverse to the business, financial condition, or the results of operations of Purchaser and its Subsidiaries (when this term is used in respect of Purchaser) or Purchaser Bank and its Subsidiaries (when this term is used in respect of Purchaser Bank), in either case, taken as a whole, or (ii) prevents or materially impairs the consummation of the Transactions; provided that none of the following (or the results thereof), either alone or in combination, shall constitute or contribute to a Purchaser Material Adverse Effect under clause (i): (a) any change in GAAP or regulatory accounting requirements, or any adoption, proposal, implementation or change in Law (including any Law in respect of Taxes, and Laws newly enacted for, relating to or arising out of

efforts to implement Contagion Event Measures and address the spread of any Contagion Event) or any interpretation thereof by any Governmental Authority; (b) changes, events, conditions or trends in economic, business, credit or financial conditions generally affecting the banking and financial sector specifically, and changes in the capital or credit markets, including any downgrades in the credit markets, or adverse credit events resulting in deterioration in the credit markets generally (including any such change resulting from or arising out of a Contagion Event); (c) any change in global or national (including such changes in the U.S. or Canada) political conditions (including as result of the outbreak of war, acts of terrorism (including cyber terrorism) or a Contagion Event); (d) changes as the result of other international, national, or regional calamity or global health conditions, including any Contagion Event (and the related Contagion Event Measures), any Government Shutdown, any declaration of martial law or similar directive, guidance, policy or guidance or other action by any Governmental Authority; (e) any change generally affecting the U.S. or Canadian financial services industry; (f) any change resulting from or arising out of hurricanes, earthquakes, floods, mudslides, droughts or other natural disasters or resulting from or arising out of wild or forest fires or other similar events or disasters; (g) the negotiation, execution, announcement or performance of this Agreement or consummation of the Transactions, including any loss of employees, customers or vendors related thereto (it being understood and agreed that this clause (g) shall not apply with respect to any representation or warranty that is intended to address the consequences of the execution, announcement or performance of this Agreement or consummation of the Transactions); (h) the failure, in and of itself, of Purchaser to meet any internal or public projections, forecasts or estimates of performance, revenues or earnings (it being understood and agreed that this clause (h) shall not preclude the Parent Seller from asserting that any facts or occurrences giving rise to or contributing to such failure that are not otherwise excluded from the definition of Purchaser Material Adverse Effect should be deemed to constitute, or be taken into account in determining whether, there has been a Purchaser Material Adverse Effect); (i) any actions (or the effects of any action) taken (or omitted to be taken) upon the request or instruction of, or with the written consent of, Parent Seller or one of its Affiliates; or (j) any action (or the effects of any action) taken (or omitted to be taken) by Purchaser or Purchaser Bank as expressly required pursuant to this Agreement, except in the case of each of clauses (a) through and including (f), to the extent that any such event, circumstance, development, change, occurrence or effect has a disproportionate adverse effect on Purchaser Bank and its Subsidiaries, taken as a whole, relative to the adverse effect such event, circumstance, development, change, occurrence or effect has on other companies operating in the industries in which Purchaser Bank or any of its Subsidiaries materially engages.

"Purchaser SEC and CSA Reports" means the forms, statements, certifications, reports and documents publicly filed with or furnished to the SEC or the CSA by Purchaser, pursuant to the Securities Laws, including any amendments thereto and those that may be filed or furnished subsequent to the date of this Agreement (excluding, in each case, any disclosures set forth in any risk factor section or in any other section to the extent they are forward-looking statements or cautionary, predictive or forward-looking in nature).

"Purchaser Tax Return" has the meaning set forth in Section 7.9(b).

"Purchaser U.S. Holding Company" has the meaning set forth in the Recitals.

"Real Property" has the meaning set forth in Section 3.8(b).

"Receiving Party" has the meaning set forth in Section 7.5.

"Reference Statement" has the meaning set forth in Section 2.4.

"Related Party Contracts" has the meaning set forth in Section 3.7(a)(x).

"Reports" has the meaning set forth in Section 3.9(a)(iv).

"Representatives" means, with respect to any Person, such Person's, or such Person's Subsidiaries', directors, officers, employees, accountants, investment bankers, agents, attorneys and other advisors or representatives (including the employees or attorneys thereof).

"Requisite Regulatory Approvals" has the meaning set forth in Section 7.3(a).

"Restricted Banking Business" means any FDIC-insured branch-based retail banking, auto, RV or marine financing or retail wealth management businesses.

"Restricted Employee" means any employee of Seller Bank and its Subsidiaries who is an eligible participant in the Executive Change in Control Retention Plan of Seller Bank.

"Restricted Territory" means (i) the states of the U.S. in which Seller Bank or Purchaser Bank operate or maintain, as of the Closing, branch locations (in the case of retail banking) or clients (in the case of retail wealth management) and (ii) the United States (in the case of auto, RV or marine financing).

"Rights" means, with respect to any Person, securities or obligations convertible into or exercisable or exchangeable for, or giving any Person any right to subscribe for or acquire, or any warrants, options, restricted shares, performance shares, restricted share units, performance share units, phantom equity, calls or commitments relating to, or any stock or equity appreciation right or other equity or equity-based awards or other instrument the value of which is determined in whole or in part by reference to the market price, book or other value of, shares of capital stock, units or other equity interests of such Person or any of such Person's Subsidiaries.

"Sanctions" shall mean economic or financial sanctions or trade embargoes imposed, administered or enforced from time to time by U.S. Governmental Authorities (including, but not limited to, the U.S. Office of Foreign Assets Control, the U.S. Department of State and the U.S. Department of Commerce), the United Nations Security Council, the E.U. or other applicable Governmental Authority.

"SEC" means the Securities and Exchange Commission.

"Securities Act" means the Securities Act of 1933.

"Securities Laws" means the Securities Act, the Exchange Act and any other applicable securities Laws of any applicable Governmental Authority.

"Seller Bank" has the meaning set forth in the Preamble.

"Seller Bank 401(k) Plan" has the meaning set forth in Section 7.10(c).

"Seller Bank Benefit Plans" means each Benefit Plan that is maintained, sponsored or entered into solely by Seller Bank or any of its Subsidiaries or is maintained primarily or exclusively for the benefit of current or former employees, officers, directors or independent contractors of Seller Bank and its Subsidiaries.

"Seller Bank Capital Stock" has the meaning set forth in Section 3.2.

"Seller Bank Common Stock" has the meaning set forth in Section 3.2.

"Seller Bank Marks" has the meaning set forth in Section 7.11(c).

"Seller Bank Qualified Plans" has the meaning set forth in Section 3.13(c).

"Seller Disclosure Schedule" has the meaning set forth in Article III.

"Seller Fundamental Warranties" means, with respect to the representations and warranties set forth in Section 3.1 (Seller Holdco; Organization, Standing and Authority), Section 3.2 (Seller Holdco; Capital Structure), Section 3.3(b) (Seller Holdco; Seller Holdco's Subsidiaries), Section 3.4 (Seller Holdco; Corporate Authorization and Binding Effect), Section 3.12 (Seller Holdco; No Brokers), Section 4.1 (Parent Seller, Seller Intermediate Holding Company and Seller Holdco; Organization and Standing), Section 4.2 (Parent Seller, Seller Intermediate Holding Company and Seller Holdco; Capital Structure; Ownership of Shares), Section 4.3 (Parent Seller, Seller Intermediate Holding Company and Seller Holdco; Corporate Authorization and Binding Effect), and Section 4.5 (Parent Seller, Seller Intermediate Holding Company and Seller Holdco; No Brokers).

"Seller Holdco" has the meaning set forth in the Preamble.

"Seller Holdco Capital Stock" has the meaning set forth in Section 3.2(a).

"Seller Holdco ERISA Affiliate" means any trade or business of Seller Holdco or any of its Affiliates, whether or not incorporated, all of which together with Seller Bank would be deemed a "single employer" within the meaning of Section 4001 of ERISA.

"Seller Holdco Financial Statements" has the meaning set forth in Section 3.6(g).

"Seller Holdco IT Assets" means the IT Assets owned or controlled by Seller Holdco or any of its Subsidiaries.

"Seller Holdco Net Assets" means, as of any specified date, the amount in U.S. dollars equal to: (i) the assets of Seller Holdco (other than the Seller Bank Capital Stock) *minus* (ii) the liabilities of Seller Holdco, in each case calculated using the same methodologies, assumptions, accounting policies, principles, practices and categories used in calculating the Seller Holdco Net Assets as set forth in the Reference Statement.

"Seller Holdco Registered IP" means all Intellectual Property owned by Seller Holdco or any of its Subsidiaries that is material to their business and that is issued by, registered with, renewed by or the subject of a pending application before any Governmental Authority or internet domain name registrar.

"Seller Holdco Tax Return" has the meaning set forth in Section 7.9(b).

"Seller Indemnified Party" has the meaning set forth in Section 10.1(c).

"Seller Indemnified Taxes" means, without duplication, (a) any Taxes imposed on Parent Seller or any of its Affiliates (other than Seller Holdco or any of its Subsidiaries) for any taxable period (including any Taxes required to be withheld from the payment of the Purchase Price, but excluding any interest or penalties in respect of withholding imposed solely as a result of Purchaser's failure to make appropriate withholding on the basis of accurate information supplied by Parent Seller or any of its Affiliates), (b) any Taxes imposed on Seller Holdco or any of its Subsidiaries for any Seller Tax Period, determined, with respect to any Straddle Period, in accordance with Section 7.9, (c) any liability for Taxes of any Person (other than Seller Holdco or any of its Subsidiaries) for which Seller Holdco or any of its Subsidiaries is liable as a result of (i) having been a member of an affiliated, consolidated, combined, unitary or similar group prior to the Closing and (ii) any liability for the payment of any Tax as a transferee or successor, by contract (other than commercial Contracts not primarily related to Taxes (such as financing or employment Contracts with Tax gross-up obligations or leases with Tax escalation provisions)) or otherwise (in each case of clause (ii), as a result of a transaction or contract entered into prior to the Closing), (d) any Transfer Taxes for which Parent Seller or any of its Affiliates (other than Seller Holdco or any of its Subsidiaries) is responsible pursuant to Section 7.9(d), (e) any Taxes attributable to or arising from any breach of the representations or warranties contained in clauses (e), (f), (h), (j), (k), (l) or (m) of Section 3.15 (without giving effect to any limitations as to materiality set forth therein) or any covenants of Parent Seller, Seller Intermediate Holding Company, Seller Holdco or Seller Bank in this Agreement, (f) any Tax obligations of Seller Holdco or any of its Subsidiaries for any Seller Tax Period that have been deferred pursuant to the Coronavirus Aid, Relief, and Economic Security Act or similar statutory relief and (g) reasonable costs and expenses (including attorneys' and other advisors' fees) related to any item described in clauses (a) through (f); provided that, notwithstanding anything to the contrary herein, (w) any Taxes arising in a Purchaser Bank Tax Period (except for Taxes described in clauses (a), (c), (d), (e) and (f) of this definition), (x) Taxes resulting from any election under Section 338 or Section 336 of the Code (or any comparable provision of applicable Law) with respect to the transactions contemplated by this Agreement, (y) Taxes incurred outside the ordinary course of business on the Closing Date after the Closing (other than Taxes imposed with respect to the Transfer and Purchase) and (z) Taxes reflected in Closing Tangible Common Equity and Closing Seller Holdco Net Assets are not Seller Indemnified Taxes.

"Seller Intermediate Holding Company" has the meaning set forth in the Preamble.

"Seller Investment Services" has the meaning set forth in Section 3.9(d).

"Seller Investment Services Advisory Agreement" means an investment advisory agreement entered into by Seller Investment Services with a Seller Investment Services Advisory Client for the purpose of providing Investment Advisory Services to such Seller Investment Services Advisory Client.

"Seller Investment Services Advisory Client" means any client or customer of Seller Investment Services for Investment Advisory Services.

"Seller Tax Period" means any taxable period ending on or before the Closing Date and, with respect to a Straddle Period, the portion of such taxable period ending on and including the Closing Date.

"Seller Tax Return" has the meaning set forth in Section 7.9(b).

"Stock Sale" has the meaning set forth in Section 2.1.

"Straddle Period" means a taxable period that begins on or before the Closing Date and ends after the Closing Date.

"Subsidiary" means, with respect to any Person, any corporation, company (including any limited liability company), association, partnership, joint venture or other business entity of which a majority of the total voting power of the voting stock is at the time owned or controlled, directly or indirectly.

"Surviving Bank" has the meaning set forth in Section 2.9.

"Tangible Common Equity" means, as of any specified date, the amount in U.S. dollars equal to: (i) the common shareholders' equity of Seller Bank and its Subsidiaries, *less* (ii) the amount of goodwill and other intangible assets of Seller Bank and its Subsidiaries, *adjusted* (iii) to exclude from the foregoing calculations any change in accumulated other comprehensive income between September 30, 2021 and the measurement date, in each case calculated using the same methodologies, assumptions, accounting policies, principles, practices and categories used in calculating the Tangible Common Equity of Seller Bank as set forth in the Reference Statement; provided that such determination shall use Seller Bank's accounting standards or methodologies for estimating allowances for credit losses in effect as of the date hereof and reflected in the Reference Statement (for the avoidance of doubt, regardless of whether the Closing Date occurs after Seller Bank's adoption of CECL).

"Tax" and "Taxes" mean all federal, state, local and foreign taxes, however denominated (including income, gross receipts, windfall profits, severance, property, capital, unclaimed property, production, sales, use, value-added, transfer, license, excise, franchise, employment and withholding taxes), together with any interest, penalties and additions imposed by any Taxing Authority with respect to taxes.

"<u>Tax Proceeding</u>" means any inquiry, claim, audit, action, suit, proceeding, examination, contest, litigation or investigation by any Governmental Authority in respect of Taxes.

"<u>Tax Returns</u>" means all federal, state, local and foreign returns, declarations, claims for refund and information reports, forms, statements, schedules or attachments thereto filed or required to be filed with respect to any Tax, and any amendment thereof.

"<u>Taxing Authority</u>" means any Governmental Authority having or purporting to exercise jurisdiction with respect to any Tax.

"Third Party" has the meaning set forth in Section 10.1(d).

"Third Party Consents" means all material consents, approvals, waivers, registrations, permits, authorizations, notices or filings required to be obtained by Parent Seller or its Affiliates, or to be given by Parent Seller or its Affiliates to, or made by Parent Seller or its Affiliates with, any third party other than a Governmental Authority, in connection with the execution, delivery and performance by Parent Seller or any of its Subsidiaries (including Seller Holdco and its Subsidiaries) of the Transaction Documents and the consummation of the Transactions, including to permit the continuation of any Material Contracts with the Seller Holdco or its Subsidiaries following the Closing.

"<u>Transaction Documents</u>" means this Agreement and any agreements relating to transition matters as contemplated by <u>Section 7.20</u>.

"Transaction Expenses" means without duplication to the extent incurred prior to the Closing in connection with the negotiation, execution or delivery of this Agreement or any other Transaction Documents or consummation of the Transactions, the out-of-pocket fees and expenses incurred by, or on behalf of, and paid or to be paid, directly by Seller Holdco or its Subsidiaries, including Seller Bank, including to any Person that any of Seller Holdco or its Subsidiaries, including Seller Bank, prior to the Closing agrees to pay or reimburse, or is otherwise legally obligated to pay or reimburse in connection with the foregoing, including (x) fees and expenses of counsel, advisors, consultants, investment bankers, accountants, auditors and any other experts and (y) the brokers', finders' or similar fees.

"<u>Transactions</u>" means the transactions contemplated by and provided for in this Agreement and the other Transaction Documents (including the Stock Sale, the Holdco Merger and the Bank Merger).

"Transfer" has the meaning set forth in the Recitals.

"Transfer Taxes" means all U.S. federal, state and local sales, use, value added, transfer (including real property transfer), stamp, documentary, filing, recordation and other similar taxes and fees that may be imposed or assessed on the Purchase and Transfer pursuant to this Agreement, together with any interest, additions or penalties with respect thereto and any interest in respect of such additions or penalties. For the avoidance of doubt, Transfer Taxes shall not include any taxes measured, in whole or in part, by reference to income or gain.

"Transitional Marks" has the meaning set forth in Section 7.11(b).

"<u>Treasury Regulations</u>" means the regulations promulgated under the Code by the U.S. Department of Treasury.

"U.S." means the United States of America.

"<u>WARN</u>" means the Worker Adjustment and Retraining Notification Act and any comparable foreign, state or local law.

Section 1.2 <u>Interpretation and Construction</u>.

- (a) Unless the context otherwise requires, references herein to:
- (i) specific Articles, Sections, Exhibits or Schedules refer, respectively, to Articles, Sections, Exhibits or Schedules of this Agreement;
- (ii) any statute or regulation refer to such statute or regulation as amended, modified, supplemented or replaced from time to time (and, in the case of statutes, include any rules and regulations promulgated under the statute) and references to any Section of any statute or regulation include any successor to such Section;
- (iii) any Contract (including this Agreement) or Constituent Document refer to the Contract or Constituent Document as amended, modified, supplemented or replaced from time to time;
- (iv) "ordinary course of business," with respect to any party, shall take into account the commercially reasonable actions taken by such party and its Affiliates, in response to a Contagion Event and Contagion Event Measures, and such references shall be deemed to be followed by the words "consistent with past practice";
- (v) any Governmental Authority include any successor to such Governmental Authority;
- (vi) any agreement or other document refer to such agreement or document as amended, modified, supplemented or replaced from time to time;
- (vii) the words "hereof," "herein," and "hereunder" and words of similar import, when used in this Agreement, refer to this Agreement as a whole and not to any particular provision of this Agreement;
 - (viii) the terms "Dollars" and "\$" mean the lawful currency of the U.S.;
- (ix) the words "include," "includes," or "including" shall be deemed to be followed by the words "without limitation;" and
- (x) all references in this Agreement to "the date hereof" or "the date of this Agreement" shall refer to the Original Signing Date, unless expressly specified otherwise in this Agreement.
- (b) The table of contents and headings contained in this Agreement are for reference purposes only and do not limit or otherwise affect any of the provisions of this Agreement.

- (c) Any documents, information and agreements that have been posted at least twenty-four (24) hours prior to and, as of the Amended Signing Date, remain available to Purchaser, Purchaser U.S. Holding Company and Purchaser Bank (or their Affiliates or its or their respective Representatives) in the electronic data room hosted by Intralinks, Inc. established by or on behalf of the Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank in connection with the Transactions shall be deemed to have been "delivered," "provided," or "made available" (or any phrase of similar import) to Purchaser, Purchaser U.S. Holding Company and Purchaser Bank, as applicable by Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank.
- (d) The parties to this Agreement have participated jointly in the negotiation and drafting of this Agreement. In the event of an ambiguity or a question of intent or interpretation, this Agreement shall be construed as if drafted jointly by the parties, and no presumption or burden of proof shall arise favoring or disfavoring any party by virtue of the authorship of any provision of this Agreement.
- (e) No representation, warranty, covenant or other agreement or provision contained in this Agreement shall be deemed to contemplate or require the disclosure of "confidential supervisory information," as such term is defined in the regulations of any applicable Governmental Authority (including confidential supervisory information identified in 12 C.F.R. § 261.2(b), 12 C.F.R. § 309.5(g)(8) or California state banking law) by any party to this Agreement to the extent prohibited by applicable Law; <u>provided</u> that appropriate substitute disclosures or actions shall be made or taken to the extent permitted by Law.

ARTICLE II THE TRANSACTION

Section 2.1 <u>Purchase</u>. On the terms and subject to the conditions set forth herein, at the Closing, (a) Seller Intermediate Holding Company shall Transfer to Purchaser U.S. Holding Company and Purchaser U.S. Holding Company shall purchase from Seller Intermediate Holding Company, free and clear of any Liens (other than restrictions on transfer which arise under applicable Securities Laws), the Seller Holdco Capital Stock (the "<u>Stock Sale</u>") and (b) Purchaser or Purchaser U.S. Holding Company shall pay or cause to be paid to Parent Seller (or any Affiliate of Parent Seller, other than Seller Holdco and its Subsidiaries, designated by Parent Seller in writing) an amount equal to the Purchase Price.

Section 2.2 <u>Closing</u>. The closing of the Purchase and Transfer (the "<u>Closing</u>" and the date on which the Closing occurs, the "<u>Closing Date</u>") shall take place at (a) 10:00 a.m., New York City time, remotely via electronic exchange of documents and signatures on the first (1st) Business Day of the month following the date on which each of the conditions set forth in Article VIII (other than those conditions that by their nature are to be satisfied at the Closing but subject to the fulfillment or waiver of those conditions) have been satisfied or waived in accordance with this Agreement, or (b) such other place, time and date as the parties may mutually agree in writing. The Closing shall be deemed effective as of the Effective Time. Closing Deliverables.

- (a) At the Closing, Purchaser will deliver, or cause to be delivered, to Parent Seller the Closing Purchase Price, by wire transfer of immediately available funds, to one or more accounts which accounts shall have been designated by Parent Seller in writing at least three (3) Business Days prior to the Closing Date.
- (b) At the Closing, Purchaser will deliver, or cause to be delivered, to Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank:
 - (i) Duly executed counterparts of the other Transaction Documents;
 - (ii) The certificate referred to in <u>Section 8.3(c)</u>;
 - (iii) Written evidence satisfactory to Parent Seller that the Requisite Regulatory Approvals have been obtained, and any applicable waiting periods relating thereto shall have expired or been terminated early; and
 - (iv) All such other documents, contracts, certificates, instruments and records as may be reasonably necessary to consummate or effectuate the Transactions.
- (c) At the Closing, Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank, as applicable, shall deliver, or cause to be delivered, to Purchaser Bank, Purchaser U.S. Holding Company and Purchaser the following:
 - (i) A properly executed IRS Form W-9 from Seller Intermediate Holding Company; <u>provided</u> that Purchaser's sole right or remedy for failure to provide such certificate shall be to make an appropriate withholding under the Code;
 - (ii) Duly executed counterparts of the other Transaction Documents;
 - (iii) The certificate to be delivered pursuant to Section 8.2(c);
 - (iv) Certificates or, if uncertificated, other evidence of ownership, representing the Seller Holdco Capital Stock, registered in the name of Purchaser U.S. Holding Company; and
 - (v) All such other documents, contracts, certificates, instruments and records as may be reasonably necessary to consummate or effectuate the Transactions.
- Section 2.4 <u>Reference Statement.</u> <u>Annex B</u> sets forth an illustrative statement (the "<u>Reference Statement</u>") prepared in good faith by Parent Seller and Seller Bank in cooperation with Purchaser and Purchaser Bank, on the same basis as is required for the Estimated Closing Statement and the Closing Statement, setting forth (i) an estimated illustrative consolidated balance sheet of Seller Bank as of September 30, 2021, (ii) a good faith illustrative calculation of the Tangible Common Equity of Seller Bank, as of September 30, 2021 and based on such reference balance sheet of Seller Bank, (iii) an estimated illustrative balance sheet of Seller Holdco as of December 31, 2021 which reflects the required adjustments and line items assuming a Closing Date of December 31, 2021, (iv) a good faith illustrative calculation of the Seller Holdco Net Assets, as of December 31, 2021 and based on such reference balance sheet of

Seller Holdco, and (v) a good faith illustrative calculation of the Closing Purchase Price assuming a Closing Date prior to January 1, 2023.

Section 2.5 <u>Purchase Price Adjustment.</u>

- (a) Not fewer than three (3) Business Days prior to the Closing Date, the Parent Seller, Seller Holdco and Seller Bank shall deliver to Purchaser and Purchaser Bank a statement setting forth (i) the Estimated Closing Seller Bank Balance Sheet, (ii) Parent Seller, Seller Holdco and Seller Bank's calculation of the Estimated Closing Tangible Common Equity, (iii) Parent Seller, Seller Holdco and Seller Bank's resulting calculation of the Estimated Closing Excess Tangible Common Equity, (iv) the Transaction Expenses, to the extent not paid by Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries), as of the Estimated Closing Balance Sheet Date (the "Estimated Closing Transaction Expenses"), (v) the Estimated Closing Seller Holdco Balance Sheet, (vi) Parent Seller and Seller Holdco's calculation of the Estimated Closing Seller Holdco Net Assets and (vii) a calculation of the Closing Purchase Price, including reasonably detailed calculations thereof (the "Estimated Closing Statement").
- As soon as practicable, but in no event more than the later of seventy-five (75) days following the Closing Date, Purchaser and Purchaser Bank shall prepare and deliver to Parent Seller (i) the Closing Seller Bank Balance Sheet, (ii) Purchaser and Purchaser Bank's calculation of the Closing Tangible Common Equity, (iii) Purchaser and Purchaser Bank's resulting calculation of the Closing Excess Tangible Common Equity, accompanied by reasonably detailed calculations thereof, (iv) the Transaction Expenses, to the extent not paid by Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries), as of the day immediately preceding the Closing Date (the "Closing Transaction Expenses"), (iv) the Closing Seller Holdco Balance Sheet, (v) Purchaser and Purchaser Bank's calculation of the Closing Seller Holdco Net Assets and (vi) a statement showing the calculation of the Purchase Price, including all the line items required to calculate the foregoing, and detailed explanations of any changes or deviations from the Estimated Closing Statement and a reconciliation of any changes in the amount of the Closing Excess Tangible Common Equity and the Closing Seller Holdco Net Assets from the amount of the Estimated Closing Excess Tangible Common Equity and Estimated Closing Seller Holdco Net Assets, respectively (collectively, the "Closing Statement"). The Closing Statement shall be prepared and Closing Excess Tangible Common Equity shall be determined in accordance with this Agreement and the Reference Statement. The parties agree that the purpose of preparing the Closing Statement and determining Closing Excess Tangible Common Equity and the Closing Seller Holdco Net Assets and the related consideration adjustments contemplated by this Section 2.5 is to measure the Closing Excess Tangible Common Equity and the Closing Seller Holdco Net Assets and such processes are not intended to permit the introduction of judgments, accounting methods, policies, principles, practices, procedures, classifications or estimation methodologies for the purpose of preparing the Closing Statement or determining Closing Excess Tangible Common Equity and Closing Seller Holdco Net Assets that are inconsistent with the methodologies, assumptions, accounting policies, principles, practices and categories used in the preparation of the Reference Statement. After delivery of the Closing Statement, Parent Seller and its accountants and other representatives shall be permitted full access at reasonable times to review the Surviving Bank's and its Subsidiaries' books and records and any work papers related to the preparation of the Closing Statement (subject to the execution of any customary work paper access letters required

by any of the representatives of Parent Seller). Parent Seller and its accountants and other representatives may make inquiries of Purchaser, the Surviving Bank, its Subsidiaries and their respective accountants and employees regarding questions concerning or disagreements with the Closing Statement arising in the course of their review thereof, and Purchaser shall use its, and shall cause the Surviving Bank and its Subsidiaries to use their, reasonable best efforts to cause any such accountants and employees to cooperate with and respond to such inquiries.

- Except as otherwise expressly provided herein, the determination of (i) the Closing Seller Bank Balance Sheet and the corresponding calculation of Closing Excess Tangible Common Equity and (ii) the Closing Seller Holdco Balance Sheet and the corresponding calculation of Closing Seller Holdco Net Assets will be final and binding on the parties, unless, within sixty (60) days after receipt by Parent Seller of the Closing Statement, Parent Seller shall notify Purchaser in writing of its disagreement with any amount included therein or omitted therefrom. The parties shall negotiate in good faith to resolve any such disputed items during the fifteen (15) Business Day period following the receipt by Purchaser of notice of such disagreement (such period, the "Consultation Period"), and disputed items that are resolved by written agreement of the parties in such time period shall be final and binding upon the parties, and the Closing Statement shall be updated accordingly. If the parties are unable to resolve all disputed items within the Consultation Period, the remaining disputed items will be determined by the Accounting Firm. The Accounting Firm will make its determination based solely on written submissions to the Accounting Firm by the parties and their respective Representatives or any oral presentation (or additional written materials) requested by the Accounting Firm but, in any event, not by independent review. Within ten (10) Business Days of the submission of any disputed items to the Accounting Firm, Purchaser and Parent Seller shall concurrently deliver supporting documentation (in writing) to the Accounting Firm (with a copy to the other party). The parties agree that all communications with or to the Accounting Firm will include the other party and that there will be no ex parte communications with the Accounting Firm (including with the personnel of the Accounting Firm assigned to resolve such disputes) with respect to any dispute. The parties shall instruct the Accounting Firm to render a written decision resolving such disputes within fifteen (15) Business Days after such written submissions (or, if later, the date of any oral presentations requested by the Accounting Firm), resolving only those issues in dispute specifically submitted to the Accounting Firm. In resolving any disputed item, the Accounting Firm: (i) will be bound by the applicable provisions set forth in this Agreement, including the applicable definitions and the Reference Statement, (ii) will limit its review to the disputed items submitted to the Accounting Firm in the written submissions of the parties and shall not investigate matters independently and (iii) will not assign a value greater than the greatest value, or lower than the lowest value, for such individual item claimed by any party. The fees and disbursements of the Accounting Firm will be allocated equally between Purchaser and Parent Seller. The parties agree that the resolution of disputes with respect to the calculations and amounts set forth in the Closing Statement (x) will be governed, solely and exclusively, by the procedures set forth in this Section 2.5 and (y) will be conclusive and binding on the parties when rendered by the Accounting Firm, except, in each case, in the case of Fraud, intentional misconduct or manifest error.
- (d) If the Closing Excess Tangible Common Equity (as mutually agreed by Parent Seller and Purchaser or finally determined by the Accounting Firm pursuant to <u>Section 2.5(c)</u>) exceeds the Estimated Closing Excess Tangible Common Equity, then Purchaser shall

make or cause to be made an adjustment payment to Parent Seller in an amount equal to such excess. If the Closing Excess Tangible Common Equity (as mutually agreed by Parent Seller and Purchaser or finally determined by the Accounting Firm pursuant to Section 2.5(c)) is less than the Estimated Closing Excess Tangible Common Equity, then Parent Seller shall make an adjustment payment to or as directed by Purchaser in an amount equal to such difference. Within ten (10) Business Days following such mutual agreement or final determination of the Closing Excess Tangible Common Equity, any payment payable pursuant to this Section 2.5(d) will be paid in immediately available funds in cash to a bank account or accounts designated by Purchaser or Parent Seller, as the case may be, at least two (2) Business Days prior to the expiration of such ten (10) Business Day period. Any payments made pursuant to this Section 2.5(d) will be treated for all Tax purposes as adjustments to the Purchase Price.

Seller and Purchaser or finally determined by the Accounting Firm pursuant to Section 2.5(c)) exceeds the Estimated Closing Seller Holdco Net Assets, then Purchaser shall make or cause to be made an adjustment payment to Parent Seller in an amount equal to such excess. If the Closing Seller Holdco Net Assets (as mutually agreed by Parent Seller and Purchaser or finally determined by the Accounting Firm pursuant to Section 2.5(c) is less than the Estimated Closing Seller Holdco Net Assets, then Parent Seller shall make an adjustment payment to or as directed by Purchaser in an amount equal to such difference. Within ten (10) Business Days following such mutual agreement or final determination of the Closing Seller Holdco Net Assets, any payment payable pursuant to this Section 2.5(e) will be paid in immediately available funds in cash to a bank account or accounts designated by Purchaser or Parent Seller, as the case may be, at least two (2) Business Days prior to the expiration of such ten (10) Business Day period. Any payments made pursuant to this Section 2.5(e) will be treated for all Tax purposes as adjustments to the Purchase Price.

Tax Treatment. Purchaser, Purchaser U.S. Holding Company, Section 2.6 Parent Seller and Seller Intermediate Holding Company acknowledge and agree that the Transfer and Purchase shall be treated for U.S. federal income tax purposes as a taxable purchase and sale of the Seller Holdco Capital Stock. Notwithstanding anything to the contrary herein, Parent Seller, Seller Intermediate Holding Company, Purchaser and Purchaser U.S. Holding Company agree that any items of losses, deductions or credits for U.S. federal income Tax purposes resulting from the Transaction Expenses that are at least "more likely than not" deductible in a Seller Tax Period shall be reported as deductions allocable to a Seller Tax Period. The parties hereto agree that, for all U.S. federal and applicable state and local income Tax purposes, the transactions contemplated in this Agreement will be reported in a manner that is consistent with the treatment described in this Section 2.6, and none of the parties or any of their affiliates shall take any position on any Tax Return, or take any other reporting position, inconsistent with such treatment, unless otherwise required by any change in applicable Law or in the interpretation or application thereof, or as a result of any "determination" as defined under Section 1313 of the Code or any similar provision of applicable U.S. state or local Tax Law, and the party taking such position shall provide prior written notice to the other party of such position and the basis thereof as promptly as reasonably practicable.

Section 2.7 <u>Withholding</u>. Purchaser and its Subsidiaries shall be entitled to deduct and withhold from any amounts otherwise payable pursuant to this Agreement, such

amounts as are required to be deducted or withheld with respect to the making of such payment under the Code or any provision of any U.S. federal, state, local or foreign Tax Law. If Purchaser determines that it or any of its Subsidiaries is required to deduct or withhold any amount from any payment to be made pursuant to this Agreement, Purchaser shall provide notice to Parent Seller of Purchaser's intent to deduct or withhold such amount and the basis for such deduction or withholding at least thirty (30) days before any such deduction or withholding is made to the extent reasonably practicable, or shall otherwise provide such notice as promptly as reasonably practicable, and Purchaser shall reasonably cooperate with Parent Seller in order to eliminate or to reduce any such deduction or withholding, including providing a reasonable opportunity for Parent Seller to provide forms or other evidence that would mitigate, reduce or eliminate such deduction or withholding. To the extent that amounts are so deducted and withheld, such deducted and withheld amounts shall be treated for all purposes of this Agreement as having been paid to the Person in respect of which such deduction and withholding was made.

Section 2.8 <u>Holdco Merger</u>.

- (a) Following the Effective Time, Seller Holdco will merge with and into Purchaser U.S. Holding Company (the "Holdco Merger"), with Purchaser U.S. Holding Company as the surviving corporation in the Holdco Merger and, following the Holdco Merger, the separate corporate existence of Seller Holdco shall cease. The parties agree that the Holdco Merger shall become effective at such time following the Effective Time as Purchaser shall specify (the "Holdco Merger Effective Time"). On or prior to the Holdco Merger Effective Time, Parent Seller shall cause Seller Holdco, and Purchaser shall cause Purchaser U.S. Holding Company, to execute such certificates or articles of merger and such other documents and certificates as are necessary to effectuate the Holdco Merger.
- (b) From and after the Holdco Merger Effective Time, the effect of the Holdco Merger shall be as provided in this Agreement and the applicable provisions of Delaware law.
- of Purchaser U.S. Holding Company as in effect immediately prior to the Holdco Merger Effective Time shall be the certificate of incorporation of Purchaser U.S. Holding Company at and following the Holdco Merger Effective Time until amended in accordance with applicable Law; (ii) the bylaws of Purchaser U.S. Holding Company as in effect immediately prior to the Holdco Merger Effective Time shall be the bylaws of Purchaser U.S. Holding Company at and following the Holdco Merger Effective Time until amended in accordance with applicable Law; (iii) the directors of Purchaser U.S. Holding Company as of immediately prior to the Holdco Merger Effective Time shall be the directors of Purchaser U.S. Holding Company at and following the Holdco Merger Effective Time, to serve until their successors are duly elected or appointed and qualified in accordance with applicable Law; and (iv) the officers of Purchaser U.S. Holding Company as of immediately prior to the Holdco Merger Effective Time shall be the officers of Purchaser U.S. Holding Company at and following the Holdco Merger Effective Time, to serve until their successors are duly appointed in accordance with applicable Law.

- (d) At the Holdco Merger Effective Time, by virtue of the Holdco Merger and without any action on the part of Seller Holdco, Purchaser U.S. Holding Company or any other Person, each share of capital stock of the Seller Holdco outstanding immediately prior to the Holdco Merger Effective Time (but, for the avoidance of doubt, following the Effective Time) shall automatically be canceled and retired for no consideration without any conversion thereof and shall cease to exist, and no payment shall be made with respect thereto.
- (e) The shares of capital stock of Purchaser U.S. Holding Company issued and outstanding immediately prior to the Holdco Merger Effective Time shall not be affected by the Holdco Merger and, accordingly, each share of capital stock of Purchaser U.S. Holding Company issued and outstanding immediately prior to the Holdco Merger shall, at and after the Holdco Merger Effective Time, remain issued and outstanding.

Section 2.9 Bank Merger. Following the Holdco Merger Effective Time, Seller Bank will merge with and into Purchaser Bank (the "Bank Merger"), with Purchaser Bank as the surviving entity in the Bank Merger (the "Surviving Bank") and, following the Bank Merger, the separate corporate existence of Seller Bank shall cease. The parties agree that the Bank Merger shall become effective at such time following the Holdco Merger Effective Time as Purchaser shall specify. The Bank Merger shall be implemented pursuant to an agreement and plan of merger in a customary form to be specified by Purchaser and approved by Parent Seller (the "Bank Merger Agreement"), such approval not to be unreasonably withheld, conditioned or delayed. Prior to the Effective Time, (a) (i) Parent Seller and Seller Holdco shall cause Seller Bank to approve the Bank Merger Agreement, (ii) Seller Holdco, as the sole shareholder of Seller Bank, shall approve the Bank Merger Agreement, and (iii) Parent Seller and Seller Holdco shall cause the Bank Merger Agreement to be duly executed by Seller Bank and delivered to Purchaser, (b) (i) Purchaser shall cause the Purchaser Bank to approve the Bank Merger Agreement, (ii) Purchaser shall cause Purchaser U.S. Holding Company, as the sole shareholder of the Purchaser Bank, to approve the Bank Merger Agreement, and (iii) Purchaser shall cause Purchaser Bank to duly execute and deliver the Bank Merger Agreement to Parent Seller, and (c) Parent Seller and Seller Holdco shall cause Seller Bank, and Purchaser shall cause the Purchaser Bank, to execute such certificates or articles of merger and such other documents and certificates as are necessary to effectuate the Bank Merger.

ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER HOLDCO AND SELLER BANK

Except as set forth in the corresponding sections or subsections of the disclosure schedules delivered to Purchaser Bank and Purchaser by Seller Bank prior to entering into this Agreement (the "Seller Disclosure Schedule") (it being agreed that disclosure of any item in any section or subsection of the Seller Disclosure Schedule shall be deemed disclosure with respect to any other section or subsection to which the relevance of such item is reasonably apparent on the face of the disclosure), as of the Amended Signing Date (in the case of representations and warranties made by Seller Holdco) or the Original Signing Date (in the case of representations and warranties made by Seller Bank) (or such other date specified in such representation or warranty), and as of the Closing Date, each of Seller Holdco and Seller Bank hereby represents and warrants to Purchaser Bank, Purchaser U.S. Holding Company and Purchaser as follows:

Section 3.1 <u>Organization, Standing and Authority</u>.

- Seller Holdco is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware. Seller Holdco has all requisite power and authority to own, lease and operate its properties and to carry on its business as now conducted in all material respects and is duly qualified to do business as a foreign entity and is in good standing in each jurisdiction where the character of the property owned or leased by it or the nature of its activities makes such qualification necessary. Seller Bank is a state non-member bank duly organized, validly existing and in good standing, and chartered under, the laws of the State of California. Seller Bank has all requisite power and authority to own, lease and operate its properties and to carry on its business as now conducted in all material respects and is duly qualified to do business as a foreign entity and is in good standing in each jurisdiction where the character of the property owned or leased by it or the nature of its activities makes such qualification necessary, except where the failure to be so qualified would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect. The deposit accounts of Seller Bank are insured by the Federal Deposit Insurance Corporation (the "FDIC") through the Deposit Insurance Fund to the fullest extent permitted by law, and all material premiums and assessments required to be paid in connection therewith have been paid when due, and no proceedings for the termination of such insurance are pending or to the Knowledge of the Seller Bank threatened. Seller Bank has, and at all times during the past three (3) years has had, a Community Reinvestment Act rating no lower than "Satisfactory."
- (b) True and complete copies of the Constituent Documents of Seller Holdco, as in effect as of the Amended Signing Date, have been delivered to Purchaser Bank.

Capital Structure. The authorized capital stock of Seller Holdco Section 3.2 consists of (i) 320,000,000 shares Class A Common Stock, par value \$0.01 per share, of which 102,658,851 shares are issued and outstanding, (ii) 10,000,000 shares of Class B Common Stock, par value \$0.01 per share, of which 1,286,800 shares are issued and outstanding, (iii) 10,000,000 shares of Class C Common Stock, par value \$0.01 per share, of which 1,286,800 shares are issued and outstanding and (iv) 10,000,000 shares of preferred stock, par value \$0.01 per share, none of which are issued and outstanding (such common stock and preferred stock together, the "Seller Holdco Capital Stock"). All the issued and outstanding shares of Seller Holdco Capital Stock have been duly authorized and are validly issued, fully paid and non-assessable. There are no outstanding or authorized Rights that would require Seller Holdco to issue, sell or otherwise cause to become outstanding any of its Seller Holdco Capital Stock, or to make a cash payment based on the value of any of its Seller Holdco Capital Stock. Seller Holdco does not have any commitment to authorize, issue or sell any shares of Seller Holdco Capital Stock or other equity interests, and there are no shares of Seller Holdco Capital Stock reserved for issuance. None of Seller Holdco's issued and outstanding shares of Seller Holdco Capital Stock have been issued in violation of any preemptive rights. No bonds, debentures, notes or other indebtedness having the right to vote on any matters on which the holders of Seller Holdco Capital Stock may vote have been issued by Seller Holdco and are outstanding.

Section 3.3 Seller Holdco's Subsidiaries.

- (a) Section 3.3(a) of the Seller Disclosure Schedule lists all the Subsidiaries of Seller Holdco (other than Seller Bank) and each such Subsidiary's jurisdiction of formation. Each Subsidiary of Seller Holdco has been duly organized and is validly existing in good standing under the laws of the jurisdiction of its organization, and has all requisite power and authority to own, lease and operate its properties and to carry on its business as now conducted in all material respects. Each Subsidiary of Seller Holdco is duly qualified to do business as a foreign entity and is in good standing in each jurisdiction where the character of the property owned or leased by it or the nature of its activities makes such qualification necessary, except where failure to be so qualified or in good standing, individually or in the aggregate, would not reasonably be expected to have a Material Adverse Effect. True and complete copies of the Constituent Documents of each Subsidiary of Seller Holdco, each as in effect as of the date of this Agreement, have been made available to Purchaser Bank.
- Seller Holdco or a Subsidiary of Seller Holdco has good and marketable title to the authorized and outstanding equity interests of each of Seller Holdco's Subsidiaries, free and clear of any and all Liens (other than restrictions on transfer which arise under applicable Securities Laws, this Agreement or other Transaction Documents). Section 3.3(b) of the Seller Disclosure Schedule contains a complete and accurate list of the type and number of authorized and outstanding equity interests of each Subsidiary of Seller Holdco. There are no outstanding or authorized Rights that would require any of Seller Holdco's Subsidiaries to issue, sell or otherwise cause to become outstanding any of its equity interests, or to make a cash payment based on the value of any of its equity interests. None of Seller Holdco's Subsidiaries has any commitment to authorize, issue or sell any equity interests, and there are no shares of capital stock of Seller Holdco's Subsidiaries authorized or reserved for issuance. None of Seller Holdco's Subsidiaries' issued and outstanding equity interests have been issued in violation of any preemptive rights. No bonds, debentures, notes or other indebtedness having the right to vote on any matters on which the holders of equity interests may vote have been issued by any of Seller Holdco's Subsidiaries and are outstanding. As of the Amended Signing Date, other than its ownership interests in the equity securities of the Subsidiaries as set forth on Section 3.3(b) of the Seller Disclosure Schedule, Seller Holdco does not directly or indirectly "own" or "control" (as such terms are used within the meaning of the BHC Act and its implementing regulations) any equity securities of any other Person.
- (c) Seller Holdco does not own directly any equity interests or other capital stock of any Person other than Seller Bank.
- Section 3.4 <u>Corporate Authorization and Binding Effect</u>. The execution, delivery and performance by each of Seller Holdco and Seller Bank of the Transaction Documents and the Transactions have been duly and validly authorized by all necessary corporate action of each of Seller Holdco and Seller Bank prior to the Amended Signing Date. This Agreement is a valid and legally binding obligation of each of Seller Holdco and Seller Bank, and the other Transaction Documents to which Seller Holdco, or any of Seller Holdco's Subsidiaries is or will be a party, have been, or at Closing will be, duly executed and delivered by each such party and assuming due authorization, execution, and delivery of the Transaction Documents by the other parties thereto, constitute, or at Closing will constitute, legal, valid and

binding agreements of Seller Holdco and Seller Holdco's Subsidiaries, as applicable, enforceable against each such party in accordance with their respective terms (except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium, fraudulent transfer and similar Laws of general applicability relating to or affecting creditors' rights or by general equity principles (the "Bankruptcy and Equity Exception")).

Section 3.5 Regulatory Filings; No Defaults.

- (a) No consents or approvals of, or filings or registrations with, any Governmental Authority or other third party are required to be made or obtained by Seller Holdco or any of Seller Holdco's Subsidiaries in connection with the execution, delivery or performance by Seller Holdco or any of Seller Holdco's Subsidiaries of the Transaction Documents to which they are a party, or to effect the Transactions, except for (i) the filing of the applications, filings or notices to or with the Governmental Authorities listed in Annex A, as applicable to Seller Holdco and its Subsidiaries, and approval of or non-objection to such applications, filings and notices; (ii) the Third Party Consents listed on Section 3.5(a) of the Seller Disclosure Schedule; (iii) applications, filings or notices pursuant to the securities or blue sky laws of the various states with respect to the Transfer and Purchase; and (iv) such other third party consents, approvals, filings or registrations the failure of which to be obtained would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.
- Subject to the receipt of the approvals and consents referred to in <u>Annex</u> (b) A, the Third Party Consents listed on Section 3.5(a) of the Seller Disclosure Schedule and the expiration or early termination of applicable waiting periods, the execution, delivery and performance by Seller Holdco and Seller Holdco's Subsidiaries of the Transaction Documents to which it is a party and the consummation by it of the Transactions do not (i) conflict with, contravene, constitute a violation or breach of or default under or give rise to (or give rise after the giving of notice, the passage of time or both) a right of termination, cancellation, payment of any penalty or other amount, or acceleration of any obligation of such party or to a loss of any benefit to which such party is entitled under any provision of (A) Seller Holdco's or Seller Holdco's Subsidiaries' Constituent Documents, (B) assuming compliance with the requirements referred to in Section 3.5(a), any applicable Law binding upon Seller Holdco's Subsidiaries, other than violations that would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, or (C) assuming compliance with the requirements referred to in Section 3.5(a), any Material Contract to which Seller Holdco or Seller Holdco's Subsidiaries is a party or any Permit held by Seller Holdco or Seller Holdco's Subsidiaries, in each case other than violations, breaches, defaults, rights or losses which would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect; or (ii) result in the creation or imposition of any Lien on any material assets of Seller Holdco or Seller Holdco's Subsidiaries.

Section 3.6 <u>Financial Statements; No Material Adverse Effect.</u>

(a) Seller Holdco has previously made available to Purchaser Bank complete and correct copies of Seller Bank's audited consolidated financial statements (including any related notes and schedules thereto and the signed, unqualified opinion of its independent auditor) for the fiscal years ended December 31, 2020 and December 31, 2019, and complete and

correct copies of Seller Bank's unaudited consolidated financial statements for the nine month period ended September 30, 2021 (collectively, the "Financial Statements"). The Financial Statements (i) have been derived from the books and records of Seller Bank and its Subsidiaries, (ii) have been prepared in conformity with GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles) applied on a consistent basis (except as may be indicated in the notes thereto) and (iii) fairly present in all material respects the consolidated financial position of Seller Bank, as of the dates thereof, and their respective results of operations and cash flows for the periods then ended (except that the unaudited statements may not contain footnotes and are subject to normal year-end audit adjustments).

- (b) Except (i) as reflected or reserved against in the Financial Statements (or disclosed in the notes thereto, if applicable), (ii) for Permitted Liens, (iii) for liabilities incurred in the ordinary course of business since September 30, 2021, or (iv) for liabilities that would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, there are no liabilities of Seller Bank and its Subsidiaries of any sort whatsoever of a character required under GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles) to be reflected or reserved against on a consolidated balance sheet or disclosed in the notes to an audited consolidated balance sheet of Seller Bank prepared in accordance with GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles).
- Seller Holdco and its Subsidiaries have established and maintained since January 1, 2019, and continue to maintain, a system of internal controls over financial reporting designed to provide reasonable assurance regarding the reliability of Seller Holdco's and Seller Bank's financial reporting and the preparation of Seller Holdco's financial statements and Seller Bank's consolidated financial statements. Each of Seller Holdco and Seller Bank has disclosed, based on its most recent evaluation of its internal accounting controls to its auditors and audit committee (i) all significant deficiencies and material weaknesses in the design or operation of internal controls which would adversely affect its ability to record, process, summarize and report financial information for inclusion in the applicable combined financial statements and (ii) any fraud, whether or not material, that involves management or other employees who have a significant role in its internal controls over financial reporting. Since January 1, 2019, to the Knowledge of Seller Holdco, no material written complaints from any source regarding accounting, internal accounting controls or auditing matters have been received by Seller Holdco or Seller Bank and no material written complaints from Seller Holdco or Seller Bank employees regarding questionable accounting or auditing matters have been received by Seller Holdco or Seller Bank.
- (d) The allowances for loan losses and for credit losses contained in the Financial Statements were established in accordance with the practices and experiences of Seller Bank and its Subsidiaries and in accordance with the requirements of GAAP.
- (e) Since September 30, 2021, no event, occurrence or development has occurred or circumstance arisen that, individually or in the aggregate, would reasonably be expected to have a Material Adverse Effect.

- (f) Since September 30, 2021 through the date hereof, except with respect to the Transactions, the businesses of Seller Bank and its Subsidiaries were conducted, in all material respects, in the ordinary course of business.
- (g) Seller Holdco has previously made available to Purchaser complete and correct copies of Seller Holdco's unaudited financial statements for the nine month period ended September 30, 2021 (the "Seller Holdco Financial Statements"). The Seller Holdco Financial Statements (i) have been derived from the books and records of Seller Holdco and its Subsidiaries, (ii) have been prepared in conformity with GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles) applied on a consistent basis (except as may be indicated in the notes thereto) and (iii) fairly present in all material respects the assets and liabilities of Seller Holdco, as of the date thereof (except that the Seller Holdco Financial Statements may not contain footnotes and are subject to normal year-end audit adjustments).
- (h) Except as reflected or reserved against in the Seller Holdco Financial Statements (or disclosed in the notes thereto, if applicable) or the estimated illustrative balance sheet of Seller Holdco as set forth in the Reference Statement (or disclosed in the notes thereto, if applicable), there are no liabilities of Seller Holdco of any sort whatsoever of a character required under GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles) to be reflected or reserved against on a balance sheet or disclosed in the notes to an audited balance sheet of Seller Holdco prepared in accordance with GAAP and/or requirements under applicable Law (including applicable regulatory accounting principles).

Section 3.7 Material Contracts.

- (a) <u>Section 3.7(a)</u> of the Seller Disclosure Schedule contains, as of the date of this Agreement, a list of each of the following types of Contracts (other than a Benefit Plan) to which Seller Bank or any of its Subsidiaries is a party (each, a "Material Contract"):
 - (i) any lease of real property that provides for annual payments of \$500,000 or more by Seller Bank or any of its Subsidiaries and that is not terminable without material payment by Seller Bank or any of its Subsidiaries upon notice of 180 days or less:
 - (ii) any agreement for the purchase of materials, supplies, goods, services, equipment or other assets (other than those specified elsewhere in this definition) by Seller Bank or any of its Subsidiaries that provides for either (i) annual payments of \$2,500,000 or more, or (ii) aggregate payments of \$5,000,000 or more;
 - (iii) any material partnership or joint venture Contract with any third party, in each case other than in connection with low-income housing tax credit investments in the ordinary course of business;
 - (iv) any Contract relating to the acquisition or disposition of any business or operations (whether by merger, sale of stock, sale of assets or otherwise) under which Seller Bank or any of its Subsidiaries has or may have a material obligation or liability, in

each case other than sales of portfolios of loans and mortgages in the ordinary course of business;

- (v) any indenture, promissory note, loan agreement, guarantee or other agreement or commitment for the borrowing of money or the deferred purchase price of property (in either case, whether incurred, assumed, guaranteed or secured by any asset) (x) in the principal amount of \$20,000,000 or more, (y) other than Related Party Contracts, and (z) other than in the ordinary course of business (it being understood and agreed that "in the ordinary course of business" for purposes of this clause (v) shall include the creation of deposit liabilities, including deposits from parent companies or affiliates, issuances or unwind of letters of credit such as Federal Home Loan Bank letter of credit, purchases of federal funds, borrowings from any Federal Home Loan Bank, sales or buy-back of certificates of deposit (including Market Linked CDs and brokered CDs), issuances of commercial papers, entry into repurchase agreements or reverse repo agreements, launches of new securitizations, use of the Net debit cap for potential intraday needs, any other liquidity-related actions that are intended to manage liquidity in a safe and sound manner and to comply with internal liquidity metrics and satisfaction of legal requirements in the exercise of trust powers, in each case, on terms and in amounts consistent with past practice);
- (vi) other than (A) leases of real property, (B) Extensions of Credit or (C) Derivative Contracts (in the case of each of clauses (A), (B) and (C), entered into in the ordinary course of business), any Contract that creates future payment obligations on Seller Bank and any of its Subsidiaries in excess of \$2,000,000 per annum and which by its terms does not terminate or is not terminable without penalty upon notice of 180 days or less;
- (vii) any Contract pursuant to which Seller Bank or any Subsidiary of Seller Bank (x) grants or obtains any right to use any material Intellectual Property, or (y) is materially restricted in the use, enforcement or registration of any Seller Bank Registered IP, excluding, for the purposes of clauses (x) and (y), (A) any non-exclusive licenses to software, information technology services or databases that are generally commercially available on standardized terms, (B) any agreements entered into with employees, independent contractors or customers entered into on Seller Bank's or any of its Affiliates' standard forms made available to Purchaser or forms that are substantially similar thereto in all material respects, and (C) restrictions arising or agreed to in the course of application or prosecution of Seller Bank Registered IP and made publicly available through the applicable Governmental Authority;
- (viii) any Contract that provides for an increased payment or benefit, or accelerated vesting, upon the execution of this Agreement or the Closing or in connection with the Transactions where such increase of payment or benefit or acceleration of vesting would reasonably be expected to be material to Seller Bank and its Subsidiaries, taken as a whole;
- (ix) (A) any material exclusive dealing Contract, or (B) any material Contract that (x) contains express non-competition or non-solicitation covenants that materially

limit the freedom of Seller Bank or its Subsidiaries (including, after the Closing, Purchaser Bank and its Subsidiaries) to compete in any line of business or with any Person or in any area or operate at any location, or (y) purports to materially limit or restrict the ability of Seller Bank or its Subsidiaries (including, after the Closing, Purchaser Bank and its Subsidiaries) to solicit clients or employees or any category of Persons, other than employee non-solicit arrangements in the ordinary course of business;

- (x) any Contract by Seller Holdco or any Subsidiary of Seller Holdco with Parent Seller or any of its Affiliates (other than Seller Holdco or any of its Subsidiaries, including Seller Bank) (such contracts, "Related Party Contracts"); and
- (xi) any Contract that grants any right of first refusal, right of first offer or similar right with respect to any material assets, rights or property of Seller Bank or any of its Subsidiaries, taken as a whole.
- (b) Each of the Material Contracts is valid and binding on Seller Bank or its Subsidiary, as the case may be and, to the Knowledge of Seller Bank, each other party thereto, and is in full force and effect, except for failures to be valid and binding or in full force and effect as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect. There is no default under any such Contracts by Seller Bank or its Subsidiaries and, to the Knowledge of Seller Bank, no event has occurred that with the lapse of time or the giving of notice or both would constitute a default thereunder by Seller Bank or its Subsidiaries, in each case except as would not, individually or in the aggregate, reasonably be expected to be material to Seller Bank and its Subsidiaries, taken as a whole. Seller Bank has made available to Purchaser Bank a true, correct and complete copy of each Material Contract.
- (c) Except for any Contracts listed in <u>Section 3.7(c)</u> of the Seller Disclosure Schedule, Seller Holdco is not a party to any Contract under which Seller Holdco has an ongoing liability or obligation, except for Related Party Contracts or any other material Contract between Seller Holdco, on the one hand, and Seller Bank or any of its Subsidiaries, on the other hand.

Section 3.8 Property.

- (a) <u>Section 3.8(a)</u> of the Seller Disclosure Schedule contains a complete and accurate list of all real property owned or leased by Seller Holdco or Seller Holdco's Subsidiaries, or otherwise occupied by any of them, as of the date hereof.
- (b) Except in any such case as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, Seller Holdco and its Subsidiaries, as applicable, (i) have good and marketable fee title to all real property owned by them (other than "other real estate owned") free and clear of all Liens, except Permitted Liens, and have a legal, valid and enforceable leasehold interest in all real property leased or licensed by them (such owned and leased real property, the "Real Property"), (ii) to the Knowledge of Seller Holdco, there are no outstanding options, rights of first offer or refusal or other pre-emptive rights or purchase rights with respect to any such Real Property and (iii) there has been no rent deferred under any lease of Real Property due to the COVID-19 pandemic or otherwise that is currently unpaid or outstanding.

(c) Other than (a) properties for which Seller Holdco or any of its Subsidiaries is landlord or sublessor or (b) properties Seller Holdco or any of its Subsidiaries owns as satisfaction on a debt previously contracted, to the Knowledge of Seller Holdco, there are no Persons in possession of any portion of any of the real property owned or leased by Seller Holdco or any of its Subsidiaries other than Seller Holdco or any Subsidiary of Seller Holdco, and no Person other than Seller Holdco or any Subsidiary of Seller Holdco has the right to use or occupy for any purpose any portion of any of the real property owned or leased by Seller Holdco or any Subsidiary of Seller Holdco, except, in any such case, as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.

Section 3.9 Compliance with Laws.

- (a) Since January 1, 2019, except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect on Seller Bank and its Subsidiaries, taken as a whole, each of Seller Bank and its Subsidiaries:
 - (i) has all permits, licenses, authorizations, orders and approvals of, and has made all filings, applications and registrations with, all Governmental Authorities that are required in order to permit it to own or lease its properties and to conduct its businesses as conducted as of the date of this Agreement (collectively, "Permits") and all such Permits are in full force and effect and are current and no suspension or cancellation of any of them is, to the Knowledge of Seller Bank, threatened;
 - (ii) has been in compliance with all Laws applicable to the conduct of its businesses and the ownership and use of its assets and no event has occurred or circumstance exists that (with or without notice or lapse of time) has resulted or, to the Knowledge of Seller Bank, would reasonably be expected to result in a violation of or any claims under any AML Laws, Anticorruption Laws or Sanctions, the False Claims Act (31 U.S.C. 3729 et seq.) or other applicable Laws;
 - (iii) subject to restrictions on disclosing confidential supervisory information, is not and has not been a party to or otherwise subject to any consent decree, memorandum of understanding, written commitment or other supervisory agreement with, or ordered to pay any civil money penalty by, the Federal Reserve or the FDIC or any other Governmental Authority, nor has Seller Bank or any Subsidiary of Seller Bank been advised as of the date hereof by any Governmental Authority that it is contemplating issuing or requesting any of the foregoing, whether related to AML Laws, Anticorruption Laws, Sanctions or otherwise;
 - (iv) has timely filed all material reports, registrations and statements, together with any amendments required to be made with respect thereto, that were required to be filed under any applicable Law, with any applicable Governmental Authority (collectively, the "Reports"). As of their respective dates (and without giving effect to any amendments or modifications filed after the date of this Agreement with respect to reports and documents filed before the date of this Agreement), the Reports complied with the applicable Laws, the rules and regulations of any self-regulatory organization

applicable to such Reports and Government Orders enforced or promulgated by the Governmental Authority with which they were filed in all material respects; and

- (v) has been in compliance with all applicable environmental Laws.
- (b) Since January 1, 2019, Seller Holdco:
- (i) has all Permits that are required in order to permit it to own or lease its properties and to conduct its businesses as conducted as of the Amended Signing Date and all such Permits are in full force and effect and are current and no suspension or cancellation of any of them is, to the Knowledge of Seller Holdco, threatened;
- (ii) has been in compliance with all Laws applicable to the conduct of its businesses and the ownership and use of its assets and no event has occurred or circumstance exists that (with or without notice or lapse of time) has resulted or, to the Knowledge of Seller Holdco, would reasonably be expected to result in a violation of or any claims under any AML Laws, Anticorruption Laws or Sanctions, the False Claims Act (31 U.S.C. 3729 et seq.) or other applicable Laws;
- (iii) subject to restrictions on disclosing confidential supervisory information, is not and has not been a party to or otherwise subject to any consent decree, memorandum of understanding, written commitment or other supervisory agreement with, or ordered to pay any civil money penalty by, the Federal Reserve or the FDIC or any other Governmental Authority, nor has Seller Holdco been advised as of the Amended Signing Date by any Governmental Authority that it is contemplating issuing or requesting any of the foregoing, whether related to AML Laws, Anticorruption Laws, Sanctions or otherwise;
- (iv) has timely filed all material Reports. As of their respective dates (and without giving effect to any amendments or modifications filed after the Amended Signing Date with respect to reports and documents filed before the Amended Signing Date), the Reports complied with the applicable Laws, the rules and regulations of any self-regulatory organization applicable to such Reports and Government Orders enforced or promulgated by the Governmental Authority with which they were filed in all material respects; and
 - (v) has been in compliance with all applicable environmental Laws.
- (c) As of the date hereof and as of the Closing Date, Seller Bank is and will be "well-capitalized" (as such term is defined in the relevant regulation of the institution's primary bank regulator).
- (d) BancWest Investment Services, Inc. ("<u>Seller Investment Services</u>") (i) is the only Subsidiary of Seller Holdco that is a registered broker-dealer and (ii) is the only Subsidiary of Seller Holdco that is a registered investment adviser. No Governmental Authority has, since January 1, 2019, formally initiated any administrative proceeding or investigation (other than ordinary course examinations and inquiries) into Seller Investment Services and Seller Investment Services has not received a written "wells notice," other written indication of

the commencement of an enforcement action from the SEC, FINRA or any other Governmental Authority, or other written notice from such Governmental Authority alleging any material noncompliance with any applicable Law governing the operations of broker-dealers or investment advisers.

- (e) To the Knowledge of Seller Holdco, no current director of Seller Holdco or its Subsidiaries or Restricted Employee is subject to any cease and desist, censure or other similar written disciplinary order or agreement (other than those of general applicability) issued by any Governmental Authority.
- (f) As of the Amended Signing Date, Seller Holdco is not aware of any reason related to Parent Seller or its Affiliates, including Seller Intermediate Holding Company and Seller Bank, that gives Seller Holdco reason to believe that the Requisite Regulatory Approvals will not be obtained in the ordinary course and without material delay.

Section 3.10 <u>Derivative Instruments</u>. Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, all swaps, caps, floors, option agreements, futures and forward contracts and other similar derivative transactions (each, a "<u>Derivative Contract</u>"), whether entered into for Seller Holdco's own account, or for the account of one or more of Seller Holdco's Subsidiaries or their respective customers, were entered into (i) in accordance with prudent business practices and all applicable laws, rules, regulations and regulatory policies and (ii) with counterparties believed to be financially responsible at the time; and each Derivative Contract constitutes the valid and legally binding obligation of Seller Holdco or one of its Subsidiaries, as the case may be, enforceable in accordance with its terms (except as enforceability may be limited by the Bankruptcy and Equity Exception), and are in full force and effect. Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, neither Seller Holdco nor any of its Subsidiaries, nor to the Knowledge of Seller Holdco any other party thereto, is in breach of any of its obligations under any Derivative Contract.

Section 3.11 <u>Litigation</u>. Except as (i) set forth in <u>Section 3.11</u> of the Seller Disclosure Schedule or (ii) would not, individually or in the aggregate, reasonably be expected to be material to Seller Bank and its Subsidiaries, taken as a whole, (A) there is no Action before any Governmental Authority pending against Seller Bank or any of its Subsidiaries, and, to the Knowledge of Seller Bank, no such Action has been threatened, and (B) as of the date hereof, no such Action has been, to the Knowledge of Seller Bank, threatened or commenced that is reasonably likely to impair the ability of Parent Seller or Seller Bank to perform their obligations under the Transaction Documents or otherwise impede or delay the consummation of the Transactions. There is no Action before any Governmental Authority against Seller Holdco, and, to the Knowledge of Seller Holdco, no such Action has been threatened, and to the Knowledge of Seller Holdco, as of the Amended Signing Date, no such Action has been threatened or commenced that is reasonably likely to impair the ability of Seller Holdco to perform its obligations under the Transaction Documents or otherwise impede or delay the consummation of the Transactions.

Section 3.12 <u>No Brokers</u>. Except for any fees that may be due and owing to J.P. Morgan Securities plc and Goldman Sachs Bank Europe or any of their Affiliates, which will be

paid by Parent Seller, there is no investment banker, broker, finder or other intermediary that has been retained by or is authorized to act on behalf of Seller Holdco or Seller Bank who might be entitled to any fee or commission from Seller Holdco or Seller Bank in connection with the Transactions.

Section 3.13 Employee Benefit Plans.

- (a) Except as would not reasonably be expected to be material to Seller Holdco and its Subsidiaries, taken as a whole, each Seller Bank Benefit Plan has been established, operated and administered in accordance with its terms and the requirements of all applicable laws, including ERISA and the Code. No Seller Bank Benefit Plan is maintained for the benefit of employees providing services outside of the United States or is subject to the Laws of a jurisdiction other than the Laws of the United States.
- (b) Section 3.13(b) of the Seller Disclosure Schedule sets forth a complete and correct list of each material Seller Bank Benefit Plan. Seller Bank has made available to Purchaser Bank true and complete copies of each material Seller Bank Benefit Plan (or, in the case of any Seller Bank Benefit Plan that is unwritten, a description thereof) and the following related documents, to the extent applicable: (i) all summary plan descriptions, amendments, modifications or material supplements, (ii) the most recent annual report (Form 5500) filed with the IRS, (iii) the most recently received IRS determination letter, (iv) the most recently prepared actuarial report or financial statement and (v) all material filings and non-routine correspondence with a Governmental Authority since January 1, 2020.
- (c) The IRS has issued a favorable determination letter or opinion with respect to each Seller Bank Benefit Plan that is intended to be qualified under Section 401(a) of the Code (the "Seller Bank Qualified Plans") and the related trust, which letter or opinion has not been revoked (nor has revocation been threatened), and, to the Knowledge of Seller Bank, there are no existing circumstances and no events have occurred that would adversely affect the qualified status of any Seller Bank Qualified Plan or the related trust.
- (d) None of Seller Holdco and its Subsidiaries nor any Seller Holdco ERISA Affiliate has, at any time during the last six (6) years, contributed to or been obligated to contribute to (i) a plan that is subject to Section 412 of the Code or Section 302 or Title IV of ERISA, (ii) a Multiemployer Plan or (iii) a plan that has two (2) or more contributing sponsors, at least two (2) of whom are not under common control, within the meaning of Section 4063 of ERISA (a "Multiple Employer Plan"), and none of Seller Holdco and its Subsidiaries nor any Seller Holdco ERISA Affiliate has incurred or would incur any liability that has not been satisfied in full to a Multiemployer Plan or Multiple Employer Plan as a result of a complete or partial withdrawal (as those terms are defined in Part I of Subtitle E of Title IV of ERISA) from a Multiemployer Plan or a Multiple Employer Plan.
- (e) Except as would not reasonably be expected to be material to Seller Holdco and its Subsidiaries, taken as a whole, with respect to each Seller Bank Benefit Plan that is subject to Section 302 or Title IV of ERISA or Section 412, 430 or 4971 of the Code: (i) the minimum funding standard under Section 302 of ERISA and Sections 412 and 430 of the Code has been satisfied and no waiver of any minimum funding standard or any extension of any

amortization period has been requested or granted, (ii) no such plan is in "at-risk" status for purposes of Section 430 of the Code, (iii) the present value of accrued benefits under such Seller Bank Benefit Plan, based upon the actuarial assumptions used for funding purposes in the most recent actuarial report prepared by such Seller Bank Benefit Plan's actuary with respect to such Seller Bank Benefit Plan, did not, as of its latest valuation date, exceed the then current fair market value of the assets of such Seller Bank Benefit Plan allocable to such accrued benefits, (iv) no reportable event within the meaning of Section 4043(c) of ERISA for which the 30-day notice requirement has not been waived has occurred, (v) all premiums to the Pension Benefit Guaranty Corporation (the "PBGC") have been timely paid in full, (vi) no liability (other than for premiums to the PBGC) under Title IV of ERISA has been or would be expected to be incurred by Seller Holdco or any of its Subsidiaries, and (vii) the PBGC has not instituted proceedings to terminate any such Seller Bank Benefit Plan.

- (f) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, no Benefit Plan provides for any post-employment or post-retirement health or medical or life insurance benefits for retired, former or current employees or beneficiaries or dependents thereof, except as required by Section 4980B of the Code.
- (g) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, all contributions required to be made to any Seller Bank Benefit Plan by applicable law or by any plan document or other contractual undertaking, and all premiums due or payable with respect to insurance policies funding any Seller Bank Benefit Plan, for any period through the date hereof, have been timely made or paid in full or, to the extent not required to be made or paid on or before the date hereof, have been fully reflected on the books and records of Seller Bank when required to be so reflected.
- (h) Except as set forth in Section 3.13(h) of the Seller Disclosure Schedule, there are no pending or, to the Knowledge of Seller Holdco, threatened claims (other than claims for benefits in the ordinary course), lawsuits or arbitrations which have been asserted or instituted, and, to the Knowledge of Seller Holdco, no set of circumstances exists which may reasonably give rise to a claim or lawsuit, against the Benefit Plans, any fiduciaries thereof with respect to their duties to the Benefit Plans or the assets of any of the trusts under any of the Benefit Plans that would result in any liability of Seller Holdco or any of its Subsidiaries in an amount that would reasonably be expected to be material to Seller Holdco and its Subsidiaries, taken as a whole.
- (i) Neither the execution and delivery of this Agreement nor the consummation of the transactions contemplated hereby will (either alone or in conjunction with any other event): (i) entitle any current or former employee, director or other service provider of Seller Holdco or any of its Subsidiaries to any payment, right or other benefit, (ii) accelerate the time of payment or delivery, exercisability or vesting, or increase the amount of compensation or benefits, due to any such current or former employee, director or other service provider, (iii) require the funding or increase in the funding of any obligations under Seller Bank Benefit Plan, or (iv) result in any limitation on the right of Seller Holdco or any of its Subsidiaries or, after the Closing, Purchaser or Purchaser Bank, to amend, merge, terminate, transfer or receive a reversion of assets from any Seller Bank Benefit Plan or related trust.

- (j) No Seller Bank Benefit Plan provides for the gross-up or reimbursement of Taxes under Section 409A or 4999 of the Code, or otherwise.
- (k) Seller Holdco (i) does not have, and has not at any time had, any current or future obligation to, or been a party to, maintained, contributed to or sponsored any Benefit Plan, and has no liabilities with respect to any Benefit Plan (other than the Seller Bank Benefit Plans through its ownership of Seller Bank), and (ii) has not at any time employed, engaged or committed to employ or engage any employees or other service providers (other than the individuals who will resign pursuant to Section 7.21(b) for whom Seller Holdco and its Subsidiaries shall have no liabilities).

Section 3.14 Labor Matters.

- (a) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, there are no pending or, to the Knowledge of Seller Bank, threatened unfair labor practice claims or charges against Seller Holdco or any of its Subsidiaries, or any strikes or other labor disputes against Seller Holdco or any of its Subsidiaries. Neither Seller Holdco nor any of its Subsidiaries is party to or bound by any collective bargaining or similar agreement with any union, works council or other labor organization, or work rules or practices agreed to with any union, works council, labor organization or employee association applicable to employees of Seller Holdco or any of its Subsidiaries and there are no pending or, to the Knowledge of Seller Holdco, threatened organizing efforts by any union or other group seeking to represent any current or former employees of Seller Holdco or any of its Subsidiaries.
- (b) Seller Holdco and its Subsidiaries are and since January 1, 2020 have been in compliance in all respects with all applicable Laws respecting employment and employment practices, terms and conditions of employment, collective bargaining, worker classification, disability, immigration, health and safety, wages, hours and benefits, non-discrimination in employment and workers' compensation and WARN, except, as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.
- misconduct have been made in accordance with Seller Bank's and its Affiliates' reporting procedures against (A) an employee of Seller Holdco or any of its Subsidiaries classified at or above the level of executive vice president or (B) a member of the board of directors of Seller Holdco or any of its Subsidiaries, (ii) there are no actions pending or, to the Knowledge of Seller Holdco, threatened related to any allegations of sexual harassment or other sexual misconduct by (A) an employee of Seller Holdco or any of its Subsidiaries classified at or above the level of executive vice president or (B) a member of the board of directors of Seller Holdco or any of its Subsidiaries, and (iii) neither Seller Holdco nor any of its Subsidiaries has entered into any settlement agreements related to allegations of sexual harassment or sexual misconduct by (A) an employee of Seller Holdco or any of its Subsidiaries classified at or above the level of executive vice president or (B) a member of the board of directors of Seller Holdco or any of its Subsidiaries.

- (d) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, neither Seller Holdco nor any of its Subsidiaries has taken any action that could cause Purchaser and its Affiliates to have any liability or other obligation following the Closing Date under WARN.
- Section 3.15 <u>Taxes</u>. Except as would not reasonably be expected to be material to Seller Holdco and its Subsidiaries, taken as a whole:
- (a) (i) All Tax Returns that are required to be filed by or with respect to Seller Holdco and its Subsidiaries (or any affiliated, consolidated, combined, unitary or similar group that includes Seller Holdco or any of its Subsidiaries) have been timely filed on or before the Closing Date, taking into account any applicable extensions, and all such Tax Returns are true, correct and complete, (ii) all Taxes required to be paid by or with respect to Seller Holdco and its Subsidiaries (and any affiliated, consolidated, combined, unitary or similar group that includes Seller Holdco or any of its Subsidiaries) have been or will be timely paid (whether or not shown on any Tax Return) and (iii) all deficiencies asserted in writing or assessments made in writing by the relevant Taxing Authority in connection with any of the Tax Returns referred to in clause (i) have been timely paid or provisioned in full on or before the Closing Date.
- (b) Seller Holdco and its Subsidiaries have complied with all applicable information reporting, collection and withholding requirements with respect to Taxes and, to the extent required by applicable Law, any collected or withheld Taxes have been timely paid to the relevant Taxing Authority.
- (c) Other than Permitted Liens, there are no Liens on Seller Holdco's or any of its Subsidiaries' assets that arose in connection with any failure (or alleged failure) to pay any Tax.
- (d) No waiver of any statute of limitations with respect to Taxes of Seller Holdco or any of its Subsidiaries (or any affiliated, consolidated, combined, unitary or similar group that includes Seller Holdco or any of its Subsidiaries) is in effect.
- (e) No closing agreements, private letter rulings, technical advice memoranda or similar agreements or rulings have been entered into with or issued by any Taxing Authority with respect to Seller Holdco or its Subsidiaries that would bind Seller Holdco or any of its Subsidiaries in any taxable period (or portion thereof) after the Closing.
- (f) Neither Seller Holdco nor any of its Subsidiaries (i) has been a member of an affiliated, consolidated, combined, unitary or similar Tax group for purposes of filing any Tax Return, other than, for purposes of filing consolidated U.S. federal income tax returns, a group of which either Seller Holdco or any of its Subsidiaries was the common parent, or (ii) has any liability for Taxes of any Person (other than Seller Holdco or any of its Subsidiaries) under Treasury Regulations Section 1.1502-6 (or any similar provision of state, local or foreign law), as a transferee or successor, by contract (other than commercial Contracts not primarily related to Taxes (such as financing or employment Contracts with Tax gross-up obligations or leases with Tax escalation provisions)) or otherwise.

- (g) Neither Seller Holdco nor any of its Subsidiaries has constituted either a "distributing corporation" or a "controlled corporation" (within the meaning of Section 355(a)(1)(A) of the Code) in a distribution of stock qualifying for tax-free treatment under Section 355 of the Code within the two (2) year period immediately preceding the date of this Agreement.
- (h) Neither Seller Holdco nor any of its Subsidiaries has participated in any "listed transaction" within the meaning of Section 6707A(c)(2) of the Code and Treasury Regulations Section 1.6011-4(b)(2).
- (i) There are no pending or threatened in writing audits, suits, claims, examinations, investigations, or other proceedings in respect of Taxes of Seller Holdco or any of its Subsidiaries.
- (j) Seller Holdco is not, nor has it been within the five (5) year period immediately preceding the date of this Agreement, a U.S. real property holding corporation (as defined in Section 897(c)(2) of the Code) during the applicable period specified in Section 897(c)(1)(A) of the Code.
- (k) No jurisdiction in which Seller Holdco or any of its Subsidiaries does not file a Tax Return of a particular type has asserted in writing a claim that Seller Holdco or such Subsidiary is subject to Taxes of such type or required to file Tax Returns of such type in such jurisdiction.
- (l) No Subsidiary of Seller Holdco is characterized as a "foreign" corporation for U.S. federal income tax purposes. Neither Seller Holdco nor any of its Subsidiaries has in effect an election pursuant to Section 965(h) of the Code.
- (m) Neither Seller Holdco nor any of its Subsidiaries will be required to include any item of income in, or exclude any item of deduction from, taxable income for any taxable period (or portion thereof) beginning after Closing Date, as a result of (i) any change in accounting method made before the Closing under Section 481(c) of the Code (or any similar provision of state, local or foreign Law), (ii) "closing agreement" described in Section 7121 of the Code (or any similar provision of state, local or foreign Law) entered into prior to the Closing, (iii) installment sale or open transaction disposition or intercompany transaction made on or prior to the Closing, (iv) prepaid amount received on or prior to the Closing, or (v) the deferral of any Tax obligations pursuant to the Coronavirus Aid, Relief, and Economic Security Act or similar statutory relief, in each case, as a result of any action or transaction occurring prior to the Closing.
- (n) Nothing in this <u>Section 3.15</u> or otherwise in this Agreement shall be construed as a representation or warranty with respect to (i) the amount, value or availability in any Tax period (or portion thereof) beginning after the Closing Date of any net operating loss, capital loss, Tax credit, Tax basis or other Tax asset or attribute of Seller Holdco or any of its Subsidiaries, or (ii) any Tax position that Purchaser or any of its Affiliates (including, after the Closing, Seller Holdco and its Subsidiaries) may take in respect of any Purchaser Bank Tax Period.

(o) It is agreed and understood that no representation or warranty is made by Seller Holdco (or its Affiliates) in respect of Tax matters in any section of this Agreement, other than this <u>Section 3.15</u> and relevant parts of <u>Section 3.13</u>.

Section 3.16 <u>Insurance</u>. Seller Holdco and Seller Holdco's Subsidiaries are insured against such risks and in such amounts as are adequate and as the management of Seller Holdco or Seller Bank, as applicable, reasonably has determined to be prudent in accordance with reasonable market practices for similarly situated entities. Except as disclosed in <u>Section 3.16</u> of the Seller Disclosure Schedule, each such material insurance policy is in the name of Seller Holdco and/or one of Seller Holdco's Subsidiaries and is in full force and effect, all premiums due and payable thereon have been paid, and none of Seller Holdco and any Subsidiary of Seller Holdco has received written notice to the effect that any of them is in material default under any such insurance policy, and all claims thereunder have been filed in a timely fashion. There is no material claim pending under any of such policies with respect to Seller Holdco or any Subsidiary of Seller Holdco as to which coverage has been denied or disputed by the underwriters of such policies.

Section 3.17 <u>Intellectual Property</u>.

- (a) Section 3.17(a) of the Seller Disclosure Schedule sets forth a complete and accurate list of all Seller Holdco Registered IP, indicating, for each item, as applicable, the registration or application number and the applicable filing jurisdiction. Seller Holdco and its Subsidiaries, taken together, are the sole and exclusive owners of all Seller Holdco Registered IP, free and clear of all Liens (other than Permitted Liens), and all such Seller Holdco Registered IP are subsisting and unexpired, and, to the Knowledge of Seller Holdco, valid and enforceable. To the Knowledge of Seller Holdco, the Seller Holdco and its Subsidiaries have the right to use all Intellectual Property which is material to their respective businesses as currently conducted on the date of this Agreement.
- (b) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, (i) to the Knowledge of Seller Holdco, the operation of Seller Holdco's and its Subsidiaries' businesses as currently conducted does not infringe or misappropriate the Intellectual Property of any third party, (ii) neither Seller Holdco nor any of its Subsidiaries has, within the two (2) years preceding the date hereof, received any written claim alleging that Seller Holdco or any of its Subsidiaries has infringed or misappropriated the Intellectual Property of any third party; and (iii) to the Knowledge of Seller Holdco, since January 1, 2019, no third party has infringed or misappropriated or is infringing or misappropriating the Intellectual Property owned by Seller Holdco or its Subsidiaries.
- (c) Except as would not, either individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, no material proprietary software owned by Seller Holdco or its Subsidiaries (x) has been placed in escrow in source code format for the benefit of a third party or (y) incorporates or is derived from software licensed under any "copyleft" license and is distributed in a manner that requires such material proprietary software to be licensed, disclosed or distributed to any third party in source code format.

(d) It is agreed and understood that no representation or warranty is made by Seller Holdco (or its Affiliates) in respect of Intellectual Property matters in any section of this Agreement, other than this <u>Section 3.17</u> and applicable portions of <u>Section 3.7</u> and <u>Section 3.11</u>.

Section 3.18 Privacy and Cyber Security.

- Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, (i) Seller Holdco and its Subsidiaries have provided reasonable notice to their customers of their privacy and Personal Information collection and use policies, and Seller Holdco and its Subsidiaries have complied with such policies, corresponding contractual requirements and all applicable Privacy Laws, including Privacy Laws relating to (A) the privacy of the users of Seller Holdco's and its Subsidiaries' respective products, services and websites and (B) the collection, use, processing, storage and disclosure of any Personal Information collected, used, processed, stored or disclosed by Seller Holdco or any of its Subsidiaries, (ii) there is no Action pending or, to the Knowledge of Seller Holdco, threatened against Seller Holdco or any of its Subsidiaries alleging any violation of such policies, corresponding contractual requirements or Privacy Laws, and (iii) Seller Holdco and its Subsidiaries have taken commercially reasonable steps to protect and secure Personal Information against loss and unauthorized access, use, modification, disclosure or other misuse, and, to the Knowledge of Seller Holdco, within the two (2) years preceding the date hereof, there has been no unauthorized access, use, modification, disclosure or other misuse of such data or information.
- (b) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, (i) Seller Holdco and its Subsidiaries own or have a license, service agreement or other right to use all IT Assets that are used in their respective businesses, (ii) Seller Holdco IT Assets perform in accordance with their applicable specifications and in the manner required for Seller Holdco and its Subsidiaries to conduct their respective businesses as currently conducted, (iii) Seller Holdco and its Subsidiaries have implemented commercially reasonable procedures, and take commercially reasonable actions, to protect the confidentiality, integrity and security of Seller Holdco IT Assets (and all information and transactions stored or contained therein or transmitted thereby) against any unauthorized use, access, interruption, modification or corruption and (iv) to the Knowledge of Seller Holdco, within the two (2) years preceding the date hereof, there has been no unauthorized use, access, interruption, modification or corruption of Seller Holdco IT Assets (or any information or transactions stored or contained therein or transmitted thereby, including any information in respect of customers (including borrowers, depositors, clients and counterparties) of Seller Holdco and its Subsidiaries).
- (c) It is agreed and understood that no representation or warranty is made by Seller Holdco (or its Affiliates) in respect of IT Assets or Personal Information matters in any section of this Agreement, other than applicable portions of Section 3.7, Section 3.11, Section 3.17 and this Section 3.18.

Section 3.19 Extensions of Credit.

- (a) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, each loan, revolving credit facility, letter of credit or other extension of credit (including guarantees) or commitment to extend credit (each, an "Extension of Credit") in which Seller Holdco or any Subsidiary of Seller Holdco is a creditor (i) complies with all applicable Laws, (ii) has been made, entered into or acquired by Seller Holdco or any Subsidiary of Seller Holdco in accordance with board of director-approved loan policies, management policies and procedures or customary industry standards, as applicable, (iii) is evidenced by original promissory notes or other evidences of indebtedness, which, together with all security agreements and guarantees, are valid and legally binding obligations of Seller Holdco or one of its Subsidiaries and the counterparty or counterparties thereto, are enforceable in accordance with their terms (except as enforcement may be limited by the Bankruptcy and Equity Exception) and (iv) is in full force and effect.
- (b) Section 3.19(b) of the Seller Disclosure Schedule sets forth a complete and accurate list of all Extensions of Credit that, as of September 30, 2021, were classified by Seller Holdco or one of its Subsidiaries as "Special Mention," "Substandard," "Doubtful," "Loss," "Classified," "Criticized," "Watch" or words of similar import. Complete and accurate copies of the currently effective lending policies and practices of Seller Holdco and its Subsidiaries have been made available to Purchaser.
- (c) Except as would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect, (i) each outstanding Extension of Credit in which Seller Holdco or any Subsidiary of Seller Holdco is a creditor has been solicited and originated and is administered and, if serviced by Seller Holdco or any Subsidiary of Seller Holdco, serviced, and the relevant files are being maintained, in accordance with the relevant loan documents, Seller Holdco's or, if applicable, a Subsidiary of Seller Holdco's, underwriting standards and with all requirements of applicable Laws (including those of the Small Business Administration) and applicable requirements of any government-sponsored enterprise program; and (ii) each of Seller Holdco and its Subsidiaries has properly fulfilled its contractual responsibilities and duties in any Extension of Credit in which it acts as the lead lender or servicer and has complied with its duties as required under applicable Law.
- (d) Except as would not reasonably be expected to be material to Seller Holdco and its Subsidiaries, taken as a whole, since January 1, 2020 through the date hereof, there has been (i) no written demand made to Seller Holdco or any of its Subsidiaries for the repurchase of any Extensions of Credit due to the alleged breach of any representation, warranty or covenant with respect to such Extensions of Credit or due to alleged fraud relating thereto, or (ii) to the Knowledge of Seller Holdco and other than on account of an obligor's insolvency or claimed insolvency, no claim in an amount in excess of \$750,000 by an obligor of any Extension of Credit asserting that the obligor is entitled to damages associated with the conduct of Seller Holdco or any Subsidiary of Seller Holdco in connection with such Extension of Credit.

-44-

Section 3.20 Certain Loan Matters.

- (a) <u>Section 3.20(a)</u> of the Seller Disclosure Schedule contains a complete and accurate list of all Extensions of Credit as of September 30, 2021, by Seller Holdco and its Subsidiaries to any directors, executive officers and principal shareholders (as such terms are defined in Regulation O of the Federal Reserve (12 C.F.R. Part 215)) of Seller Holdco or any Subsidiary of Seller Holdco.
- (b) Except as disclosed in <u>Section 3.20(b)</u> of the Seller Disclosure Schedule, no employee, officer, director or other Affiliate of Seller Holdco or any Subsidiary of Seller Holdco has received an Extension of Credit providing for an interest rate below market at the time the Extension of Credit was made and each such employee, officer, director or other Affiliate of Seller Holdco or any Subsidiary of Seller Holdco is paying the interest rate set forth on such Extension of Credit, as applicable.
- Section 3.21 <u>Trust and Other Fiduciary Businesses</u>. Since January 1, 2019, each of the Seller Holdco and its Subsidiaries has properly administered in all material respects the accounts for which it acts as a fiduciary, including accounts for which it serves as trustee, agent, custodian, personal representative, guardian, conservator or investment advisor, in accordance with the terms of the governing documents and applicable Laws. Except as would not, individually or in the aggregate, reasonably be expected to be material to Seller Holdco and its Subsidiaries, taken as a whole, neither Seller Holdco nor any of its Subsidiaries nor, to the Knowledge of Seller Holdco, any of their current or former directors, officers or employees, has committed any breach of trust or fiduciary duty with respect to any such fiduciary account. <u>Seller Investment Services Advisory Client Agreements</u>.
- (a) Each Seller Investment Services Advisory Agreement in effect as of the date hereof includes all provisions required by and complies in all material respects with the applicable provisions of the Investment Advisers Act, except as would not reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect. No Seller Investment Services Advisory Client is, to the Knowledge of Seller Holdco, registered or required to be registered as an investment company under the Investment Company Act. Seller Investment Services does not sponsor any public or private investment funds.
- (b) Since January 1, 2019, Seller Investment Services has complied in all material respects with all applicable obligations, requirements and conditions of each Seller Investment Services Advisory Agreement, except as would not reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect.
- (c) Seller Investment Services does not provide Investment Advisory Services to any Person other than the Seller Investment Services Advisory Clients. Seller Investment Services provides Investment Advisory Services to Seller Investment Services Advisory Clients solely pursuant to written Seller Investment Services Advisory Agreements.
- Section 3.23 <u>Use of Assets.</u> Immediately after the consummation of the Transactions, Seller Holdco and its Subsidiaries will own or have the right to use, all material assets, liabilities, rights and properties used by them in the conduct of their respective businesses,

in all material respects in the same manner and on the same terms as currently conducted, subject to obtaining any Third Party Consents; <u>provided</u>, however, that nothing in this <u>Section 3.23</u> shall be deemed to constitute a representation or warranty as to the adequacy of amounts of cash or working capital of Seller Holdco and its Subsidiaries (or the availability of the same) or the adequacy of employees of Seller Holdco and its Subsidiaries (or the availability of the same).

Section 3.24 <u>Seller Holdco Business</u>. Seller Holdco does not have any assets or liabilities or engage in any business, other than the ownership of the Seller Bank Capital Stock and assets and liabilities addressed in Section 7.21.

Section 3.25 No Other Representations or Warranties.

- (a) Except for the representations and warranties contained in this Agreement (including any certificate or other instrument delivered in connection therewith), neither Seller Holdco nor any other Person makes any other express or implied representation or warranty on behalf of Seller Holdco relating to Seller Holdco or any of its Subsidiaries, and Purchaser and Purchaser Bank acknowledge the same.
- PURCHASER AND PURCHASER BANK ACKNOWLEDGE AND (b) AGREE THAT, EXCEPT IN THE CASE OF FRAUD, PARENT SELLER, SELLER INTERMEDIATE HOLDING COMPANY, SELLER HOLDCO AND SELLER BANK AND THEIR SUBSIDIARIES AND AFFILIATES WILL NOT HAVE OR BE SUBJECT TO ANY LIABILITY OR OBLIGATION TO PURCHASER AND PURCHASER BANK OR ANY OF THEIR AFFILIATES OR ANY OTHER PERSON RESULTING FROM THE MAKING AVAILABLE OR FAILING TO MAKE AVAILABLE TO PURCHASER AND PURCHASER BANK OR ANY OF THEIR AFFILIATES, OR ANY USE BY PURCHASER AND PURCHASER BANK OR ANY OF THEIR AFFILIATES OF, ANY INFORMATION, INCLUDING ANY INFORMATION, DOCUMENTS, PROJECTIONS, FORECASTS OR OTHER MATERIAL MADE AVAILABLE TO PURCHASER AND PURCHASER BANK OR ANY OF THEIR AFFILIATES IN CERTAIN "DATAROOMS" OR MANAGEMENT PRESENTATIONS IN EXPECTATION OF THE TRANSACTIONS, EXCEPT TO THE EXTENT ANY SUCH INFORMATION IS INCLUDED IN A REPRESENTATION OR WARRANTY CONTAINED IN THIS AGREEMENT (INCLUDING ANY CERTIFICATES OR OTHER INSTRUMENTS DELIVERED IN CONNECTION THEREWITH).

ARTICLE IV REPRESENTATION AND WARRANTIES OF PARENT SELLER AND SELLER INTERMEDIATE HOLDING COMPANY

Except as set forth in the corresponding sections or subsections of the Seller Disclosure Schedule (it being agreed that disclosure of any item in any section or subsection of the Seller Disclosure Schedule shall be deemed disclosure with respect to any other section or subsection to which the relevance of such item is reasonably apparent on the face of the disclosure), as of the Original Signing Date (in the case of representations and warranties made by Parent Seller) or the Amended Signing Date (in the case of representations and warranties made by Seller Intermediate Holding Company) (or such other date specified in such representation or warranty), and as of the Closing Date, each of Parent Seller and Seller

Intermediate Holding Company hereby represents and warrants to Purchaser Bank and Purchaser as follows:

Section 4.1 <u>Organization and Standing</u>. Each of Parent Seller and Seller Intermediate Holding Company is duly organized, validly existing and in good standing under the Laws of its jurisdiction of organization.

Section 4.2 <u>Ownership of Shares</u>.

- (a) Parent Seller is the sole record and beneficial owner of all the issued and outstanding capital stock of Seller Intermediate Holding Company, which is the sole record and beneficial owner of all the issued and outstanding Seller Holdco Capital Stock. Seller Holdco is the sole record and beneficial owner of all the issued and outstanding Seller Bank Common Stock. Seller Intermediate Holding Company has good and marketable and valid title to all the issued and outstanding shares of Seller Holdco Capital Stock, free and clear of any and all Liens (other than any transfer restrictions imposed under Securities Laws). Seller Intermediate Holding Company is not a signatory to any shareholders' agreement, voting trust, proxy or other agreement or understanding with respect to the voting of any Seller Holdco Capital Stock.
- (b) Parent Seller has good and marketable title to all the issued and outstanding capital stock of Seller Intermediate Holding Company, free and clear of any and all Liens (other than restrictions on transfer which arise under applicable Securities Laws, this Agreement or other Transaction Documents). Parent Seller is not a signatory to any shareholders' agreement, voting trust, proxy or other agreement or understanding with respect to the voting of any Seller Bank Capital Stock.
- Section 4.3 <u>Corporate Authorization and Binding Effect.</u> The execution, delivery and performance by each of Parent Seller and Seller Intermediate Holding Company of the Transaction Documents and the Transactions have been duly and validly authorized by all necessary corporate action of each of Parent Seller and Seller Intermediate Holding Company prior to the Amended Signing Date. This Agreement is a valid and legally binding obligation of each of Parent Seller and Seller Intermediate Holding Company, and the other Transaction Documents to which such party is or will be a party, have been, or at Closing will be, duly executed and delivered by each such party and assuming due authorization, execution, and delivery of the Transaction Documents by the other parties thereto, constitute, or at Closing will constitute, legal, valid and binding agreements of such party, enforceable against such party in accordance with their respective terms, except as enforceability may be limited by the Bankruptcy and Equity Exception.

Section 4.4 <u>Regulatory Filings</u>. No consents or approvals of, or filings or registrations with, any Governmental Authority or other third party are required to be made or obtained by each of Parent Seller and Seller Intermediate Holding Company in connection with the execution, delivery or performance by each of Parent Seller and Seller Intermediate Holding Company of the Transaction Documents to which it is a party, or to effect the Transactions, except for (i) the filing of the applications, filings or notices to or with the Governmental Authorities listed in <u>Annex A</u>, as applicable to such party, and approval of or non-objection to such applications, filings and notices and (ii) such other consents, approvals, filings or

registrations the failure of which to be obtained would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.

Section 4.5 No Brokers. Except for any fees that may be due and owing to J.P. Morgan Securities plc and Goldman Sachs Bank Europe or any of their Affiliates, which will be paid by Parent Seller, there is no investment banker, broker or finder that has been retained by or is authorized to act on behalf of Parent Seller and Seller Intermediate Holding Company or their respective Affiliates who might be entitled to any fee or commission from Parent Seller and Seller Intermediate Holding Company or its their respective Affiliates in connection with the Transactions.

Section 4.6 <u>Transaction Expenses</u>. Parent Seller or an Affiliate of Parent Seller (other than Seller Holdco and its Subsidiaries, including Seller Bank) shall be solely responsible for all the Transaction Expenses.

Section 4.7 <u>No Other Representations or Warranties</u>. Except for the representations and warranties contained in this Agreement (including any certificate or other instrument delivered in connection therewith), neither Parent Seller and Seller Intermediate Holding Company nor any other Person makes any other express or implied representation or warranty on behalf of Parent Seller and Seller Intermediate Holding Company relating to Parent Seller and Seller Intermediate Holding Company, and Purchaser and Purchaser Bank acknowledge the same.

ARTICLE V REPRESENTATIONS AND WARRANTIES OF PURCHASER BANK

Except as set forth in the (i) Purchaser SEC and CSA Reports (excluding, in each case, any disclosures set forth in any risk factor section or in any other section to the extent they are forward-looking statements or cautionary, predictive or forward-looking in nature) filed after December 31, 2019 and prior to the date hereof or (ii) corresponding sections or subsections of the disclosure schedules delivered to Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank by Purchaser Bank and Purchaser prior to entering into this Agreement (the "Purchaser Disclosure Schedule") (it being agreed that disclosure of any item in any section or subsection of the Purchaser Disclosure Schedule shall be deemed disclosure with respect to any other section or subsection to which the relevance of such item is reasonably apparent on the face of the disclosure), as of the Original Signing Date (or such other date specified in such representation or warranty), and as of the Closing Date, Purchaser Bank hereby represents and warrants to Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank as follows:

Section 5.1 <u>Organization, Standing and Authority</u>. Purchaser Bank is a national bank duly organized, validly existing and in good standing, and chartered under the laws of the United States. Purchaser Bank has all requisite power and authority to own, lease and operate its properties and to carry on its business as now conducted in all material respects and is duly qualified to do business as a foreign entity and is in good standing in each jurisdiction where the character of the property owned or leased by it or the nature of its activities makes such qualification necessary, except where the failure to be so qualified would not, individually

or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect. The deposit accounts of Purchaser Bank are insured by the FDIC through the Deposit Insurance Fund to the fullest extent permitted by law, and all premiums and assessments required to be paid in connection therewith have been paid when due, and no proceedings for the termination of such insurance are pending or threatened. Purchaser Bank has, and at all times during the past three (3) years has had, a Community Reinvestment Act rating no lower than "Satisfactory."

Section 5.2 <u>Corporate Authorization and Binding Effect.</u> The execution, delivery and performance by Purchaser Bank (or any of its Affiliates that may be a party to any Transaction Document) of the Transaction Documents and the Transactions have been duly and validly authorized by all necessary corporate action of Purchaser Bank (and, if applicable, any such Affiliate) prior to the date of this Agreement. This Agreement is a valid and legally binding obligation of Purchaser Bank, and the other Transaction Documents to which Purchaser Bank is or will be a party have been, or at Closing will be, duly executed and delivered by Purchaser Bank and assuming due authorization, execution, and delivery of the Transaction Documents by the other parties thereto, constitute, or at Closing will constitute, legal, valid and binding agreements of Purchaser Bank, enforceable against Purchaser Bank in accordance with their respective terms (except as enforceability may be limited by the Bankruptcy and Equity Exception).

Section 5.3 <u>Regulatory Filings; No Defaults.</u>

- No consents or approvals of, or filings or registrations with, any Governmental Authority or other third party are required to be made or obtained by Purchaser Bank or any of its Affiliates in connection with the execution, delivery or performance by Purchaser Bank or its Affiliates of the Transaction Documents to which they are a party, or to effect the Transactions, except for (i) the filing of the applications, filings or notices to or with the Governmental Authorities listed in Annex A, as applicable to Purchaser Bank or its Affiliates, and approval of or non-objection to such applications, filings and notices and (ii) such other consents, approvals, filings or registrations the failure of which to be obtained would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect. As of the date hereof, Purchaser and its Affiliates, including Purchaser Bank, (1) are not aware of any reason related to Purchaser, its Affiliates, including Purchaser Bank, or the Transactions that gives any of them reason to believe that the Requisite Regulatory Approvals will not be obtained in the ordinary course and without material delay and (2) is compliant in all material respects with all Laws applicable to the conduct of its businesses the noncompliance with which could reasonably be expected to prevent or materially delay receipt of the Requisite Regulatory Approvals.
- (b) Subject to the receipt of the approvals and consents referred to in Annex A and the expiration or early termination of applicable waiting periods, the execution, delivery and performance by Purchaser Bank of the Transaction Documents to which it is a party and the consummation by it of the Transactions do not (i) conflict with, contravene, constitute a violation or breach of or default under or give rise to (or give rise after the giving of notice, the passage of time or both) a right of termination, cancellation or acceleration of any obligation of Purchaser Bank or to a loss of any benefits to which Purchaser Bank is entitled under any provision of (A) Purchaser Bank's Constituent Documents, (B) assuming compliance with the requirements

-49-

referred to in Section 5.3(a), any applicable Law binding upon Purchaser Bank or Purchaser Bank's Subsidiaries, other than violations that would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect, or (C) assuming compliance with the requirements referred to in Section 5.3(a), any material contract to which Purchaser Bank or Purchaser Bank's Subsidiaries is a party or any Permit held by Purchaser Bank or Purchaser Bank's Subsidiaries, in each case other than violations, breaches, defaults, rights or losses which would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect; or (ii) result in the creation or imposition of any Lien on any material assets of Purchaser Bank or Purchaser Bank's Subsidiaries.

Section 5.4 Compliance with Laws.

- (a) Since January 1, 2019, except as would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect on Purchaser Bank and its Subsidiaries, taken as a whole, Purchaser Bank and each of its Subsidiaries:
 - (i) has all Permits and all such Permits are in full force and effect and are current and no suspension or cancellation of any of them is, to the Knowledge of Purchaser Bank, threatened;
 - (ii) has been in compliance with all Laws applicable to the conduct of its businesses and the ownership and use of its assets and no event has occurred or, to the Knowledge of Purchaser Bank, circumstance exists that (with or without notice or lapse of time) has resulted or would reasonably be expected to result in a violation of or any claims under any AML Laws, Anticorruption Laws or Sanctions, the False Claims Act (31 U.S.C. 3729 et seq.) or other applicable Laws;
 - (iii) subject to restrictions on disclosing confidential supervisory information, is not a party to or otherwise subject to any consent decree, memorandum of understanding, written commitment or other supervisory agreement with, or ordered to pay any civil money penalty by, the Federal Reserve or the FDIC or any other Governmental Authority, nor has Purchaser Bank or any Subsidiary of Purchaser Bank been advised as of the date hereof by any Governmental Authority that it is contemplating issuing or requesting any of the foregoing, whether related to AML Laws, Anticorruption Laws, Sanctions or otherwise; and
 - (iv) has timely filed all material Reports. As of their respective dates (and without giving effect to any amendments or modifications filed after the date of this Agreement with respect to reports and documents filed before the date of this Agreement), the Reports complied with the applicable Laws, the rules and regulations and Government Orders enforced or promulgated by the Governmental Authority with which they were filed in all material respects.
- (b) As of the date hereof, Purchaser Bank is "well-capitalized" (as such term is defined in the relevant regulation of the institution's primary bank regulator).
- (c) As of the date hereof, there is no dispute or other proceeding pending between Purchaser or Purchaser Bank or any of their Subsidiaries and any community groups

relating to Purchaser Bank, and, to the Knowledge of Purchaser Bank, no such dispute or other proceeding has been threatened, in each case, that could reasonably be expected to delay the receipt of, or impair the ability to obtain, all the Requisite Regulatory Approvals.

Section 5.5 No Brokers. Except for any fees which may be due and owing to Morgan Stanley & Co. LLC and BMO Capital Markets Corp., which will be paid by Purchaser Bank, there is no investment banker, broker, finder or other intermediary that has been retained by or is authorized to act on behalf of Purchaser Bank or its Affiliates who might be entitled to any fee or commission from Purchaser Bank or its Affiliates in connection with the Transactions.

Section 5.6 <u>Litigation</u>. Except as (i) otherwise set forth in <u>Section 5.6</u> of the Purchaser Disclosure Schedule or (ii) would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect, (A) there is no Action before any Governmental Authority against Purchaser Bank or its Affiliates, and, to Purchaser Bank's Knowledge, no such Action has been threatened, and (B) to Purchaser Bank's Knowledge as of the date hereof, no such Action has been threatened or commenced that is reasonably likely to impair the ability of Purchaser Bank to perform its obligations under the Transaction Documents or otherwise impede or delay the consummation of the Transactions.

Section 5.7 <u>Availability of Funds</u>. As of the date of this Agreement, Purchaser Bank has, alone or together with Purchaser, sufficient funds or access thereto, and Purchaser Bank will at the Closing have immediately available funds in cash, to pay when due all amounts payable by it hereunder and to fulfill its obligations hereunder. Purchaser Bank acknowledges that the obligations of Purchaser Bank under this Agreement are not contingent upon or subject to any conditions regarding Purchaser Bank's, its Affiliates', or any other Person's ability to obtain financing or otherwise to raise capital for the consummation of the Transactions, including the payment of the Purchase Price.

Section 5.8 <u>No Other Representations or Warranties</u>. Except for the representations and warranties contained in this Agreement (including any certificate or other instrument delivered in connection therewith), neither Purchaser Bank nor any other Person makes any other express or implied representation or warranty on behalf of Purchaser Bank relating to Purchaser Bank, and Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank acknowledge the same.

ARTICLE VI REPRESENTATIONS AND WARRANTIES OF PURCHASER AND PURCHASER U.S. HOLDING COMPANY

Except as set forth in the (i) Purchaser SEC and CSA Reports (excluding, in each case, any disclosures set forth in any risk factor section or in any other section to the extent they are forward-looking statements or cautionary, predictive or forward-looking in nature) filed after December 31, 2019 and prior to the date hereof or (ii) corresponding sections or subsections of the Purchaser Disclosure Schedule (it being agreed that disclosure of any item in any section or subsection of the Purchaser Disclosure Schedule shall be deemed disclosure with respect to any other section or subsection to which the relevance of such item is reasonably apparent on the face of the disclosure), as of the Original Signing Date (in the case of representations and warranties

made by Purchaser) or the Amended Signing Date (in the case of representations and warranties made by Purchaser U.S. Holding Company) (or such other date specified in such representation or warranty), each of Purchaser and Purchaser U.S. Holding Company hereby represents and warrants to Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank as follows:

Section 6.1 <u>Organization and Authority</u>. Each of Purchaser and Purchaser U.S. Holding Company is duly organized, validly existing and in good standing under the Laws of its jurisdiction of organization.

Section 6.2 Ownership of Shares.

- (a) Purchaser is the sole record and beneficial owner of all the issued and outstanding capital stock of Purchaser U.S. Holding Company. Purchaser has good and valid title to all the issued and outstanding capital stock of Purchaser U.S. Holding Company, free and clear of all Liens (other than any transfer restrictions imposed under Securities Law).
- (b) Purchaser U.S. Holding Company has good and marketable title to all the issued and outstanding shares of Purchaser Bank ("Purchaser Bank Capital Stock"), free and clear of any and all Liens (other than restrictions on transfer which arise under applicable Securities Laws, this Agreement or other Transaction Documents). Purchaser U.S. Holding Company is not a signatory to any shareholders' agreement, voting trust, proxy or other agreement or understanding with respect to the voting of any Purchaser Bank Capital Stock.
- Section 6.3 <u>Corporate Authorization and Binding Effect</u>. The execution, delivery and performance by each of Purchaser and Purchaser U.S. Holding Company of the Transaction Documents and the Transactions have been duly and validly authorized by all necessary corporate action of each of Purchaser and Purchaser U.S. Holding Company prior to the Amended Signing Date. This Agreement is a valid and legally binding obligation of each of Purchaser and Purchaser U.S. Holding Company, and the other Transaction Documents to which such party is or will be a party, have been, or at Closing will be, duly executed and delivered by each such party and assuming due authorization, execution, and delivery of the Transaction Documents by the other parties thereto, constitute, or at Closing will constitute, legal, valid and binding agreements of such party, enforceable against such party in accordance with their respective terms, except as enforceability may be limited by the Bankruptcy and Equity Exception.

Section 6.4 Regulatory Filings; No Default.

(a) No consents or approvals of, or filings or registrations with, any Governmental Authority or other third party are required to be made or obtained by Purchaser in connection with the execution, delivery or performance by Purchaser of the Transaction Documents to which it is a party, or to effect the Transactions, except for (i) the filing of the applications, filings or notices to or with the Governmental Authorities listed in <u>Annex A</u>, as applicable to Purchaser or Purchaser Bank, and approval of or non-objection to such applications, filings and notices and (ii) such other consents, approvals, filings or registrations

the failure of which to be obtained would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect.

- (b) Subject to the receipt of the approvals and consents referred to in Annex A and the expiration or early termination of applicable waiting periods, the execution, delivery and performance by each of Purchaser of the Transaction Documents to which it is a party and the consummation by it of the Transactions do not conflict with, contravene, constitute a violation or breach of or default under or give rise to (or give rise after the giving of notice, the passage of time or both) a right of termination, cancellation, payment of any penalty or other amount, or acceleration of any obligation of such party or to a loss of any benefits to which such party is entitled under any provision of (A) Purchaser's Constituent Documents; (B) assuming compliance with the requirements referred to in Section 6.4(a), any applicable Law binding upon Purchaser, other than violations that would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect, or (C) assuming compliance with the requirements referred to in Section 6.4(a), any material contract to which Purchaser is a party or any Permit held by Purchaser, in each case other than violations, breaches, defaults, rights or loss which would not, individually or in the aggregate, reasonably be expected to have a Purchaser Material Adverse Effect.
- Section 6.5 No Brokers. Except for any fees that may be due and owing to Morgan Stanley & Co. LLC and BMO Capital Markets Corp., which will be paid by Purchaser, there is no investment banker, broker or finder that has been retained by or is authorized to act on behalf of Purchaser or its Affiliates who might be entitled to any fee or commission from Purchaser or its Affiliates in connection with the Transactions.
- Section 6.6 No Other Representations or Warranties. Except for the representations and warranties contained in this Agreement (including any certificate or other instrument delivered in connection therewith), neither Purchaser and Purchaser U.S. Holding Company nor any other Person makes any other express or implied representation or warranty on behalf of Purchaser and Purchaser U.S. Holding Company relating to Purchaser and Purchaser U.S. Holding Company, and Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank acknowledge the same.

ARTICLE VII COVENANTS

Section 7.1 Access and Reports.

(a) To the extent permitted by applicable Law and as may be reasonable in light of Contagion Event Measures, from the date hereof until the earlier of the Closing Date and the termination of this Agreement, for the purposes of preparing for the Purchase and Transfer, the integration of Seller Bank with Purchaser Bank and the other matters contemplated by this Agreement (including, without limiting or affecting the representations and warranties and covenants and agreements set forth in Section 5.7 and Section 7.3(e), any financing or other capital raising efforts by Purchaser in connection with the consummation of the Transactions and the payment of the Purchase Price), Seller Holdco and Seller Bank shall, and shall cause its Subsidiaries to, provide to Purchaser and Purchaser Bank and to Purchaser and Purchaser Bank's

Representatives reasonable access upon reasonable prior notice and request, during Seller Holdco's and Seller Bank's normal business hours, as applicable, to the officers, employees, properties, books, contracts and records relating exclusively to Seller Holdco and its Subsidiaries, including Seller Bank. Purchaser Bank shall, and shall cause its Representatives to, conduct its inspections and investigations under this Section 7.1 in a manner that will not unreasonably interfere with the conduct of the business of Seller Holdco and Seller Bank and its Subsidiaries. Notwithstanding the foregoing, Seller Holdco and Seller Bank and its Subsidiaries shall not be required to disclose any information where disclosure would reasonably be expected to result in the loss of any legal privilege or contravene any Law or fiduciary or confidentiality obligations, including those related to confidential supervisory information; provided that the parties shall use commercially reasonable efforts to make other arrangements (including redacting information or making substitute disclosure arrangements) that would enable such access or furnishing of information to Purchaser Bank to occur without contravening such privilege or applicable Law. All information received pursuant to this Section 7.1 shall be governed by the terms of Section 7.5.

Following the Closing, to the extent permitted by applicable Law, Parent (b) Seller may retain copies of books and records of Seller Holdco and Seller Bank and its Subsidiaries that will be transferred in connection with the Transactions and, with respect to any books and records for which Parent Seller does not retain copies, Purchaser Bank agrees to provide (or cause its Affiliates to provide) Parent Seller with reasonable access to such books and records and other documents that Purchaser Bank acquires pursuant to this Agreement and, to the extent permitted by applicable Law and as may be reasonable in light of Contagion Event Measures, reasonable access upon reasonable prior notice and request, during normal business hours, to its assets, properties and employees, in each case, to the extent that such access is reasonably required by Parent Seller or any of its Affiliates to (w) defend, prosecute, appeal or cooperate with any judicial, arbitral or regulatory proceeding, audit or investigation to which Parent Seller or any of its Affiliates is a party and which relates to Seller Holdco and Seller Bank or any of its Subsidiaries or otherwise to the business and affairs thereof prior to the Closing, (x) prepare financial statements or regulatory, tax or other filings of Parent Seller in respect of periods ending on or prior to the Closing Date, or (y) comply with the terms of this Agreement, any other Transaction Document, any applicable Law or request of any Governmental Authority; provided that all books, records, information and materials of Seller Holdco and Seller Bank and its Subsidiaries, including customer lists (collectively, and together with any reports, analyses, compilations, memoranda, notes and any other writings that contain, reflect or are based upon such information, "Confidential Information"), shall be subject to the confidentiality provisions of Section 7.5 and no Confidential Information may be made available to Parent Seller's Representatives or to any of Parent Seller's Affiliates or their respective Representatives unless such Person is informed of the confidentiality of the Confidential Information pursuant to Section 7.5 (and Parent Seller shall be liable for any failure of such Affiliates or Representatives to act in accordance with Section 7.5); provided, further, that neither Purchaser Bank nor any of its Affiliates shall be required to provide such access to the extent that doing so would reasonably be expected to result in the loss of any legal privilege or contravene any Law or fiduciary or confidentiality obligations (including those related to confidential supervisory information); provided that the parties shall use commercially reasonable efforts to make other arrangements (including redacting information or making substitute disclosure arrangements) that would enable such access or furnishing of information to Parent Seller to occur without

contravening such privilege or applicable Law. Purchaser Bank agrees to (or to cause its relevant Affiliates (including Seller Holdco and Seller Bank after the Closing) to) retain and preserve all books and records and all other documents that it or they acquire pursuant to this Agreement, in compliance with all applicable Law, for seven (7) years following the creation of the applicable book, record or document.

- (c) At or prior to the Closing (to the extent permitted by applicable Law and subject to restrictions on disclosing confidential supervisory information and the confidentiality provisions of Section 7.5), to the extent that any books and records of Seller Holdco and Seller Bank and its Subsidiaries are in the possession of Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries, including Seller Bank) and not also in the possession of Seller Bank or any of its Subsidiaries, Parent Seller shall, and shall cause its Affiliates to, use reasonable best efforts to effect the physical and/or electronic transfer of such books and records to Seller Bank; provided that, upon prior written request of Purchaser Bank, if any such books and records are not transferred to Seller Bank on or prior to the Closing, Parent Seller and its Affiliates shall use reasonable best efforts to transfer such books and records requested by Purchaser Bank to Seller Bank following the Closing; provided, further, that to the extent any such books and records contain material that does not pertain or relate to the assets, liabilities, properties, business, conduct, personnel and/or operations of Seller Holdco or its Subsidiaries, including Seller Bank, such material may be redacted from such books and records.
- (d) Notwithstanding anything to the contrary in this Agreement, Parent Seller and its Affiliates (including Seller Holdco and Seller Bank and its Subsidiaries) shall not be required to disclose any consolidated, unitary, combined or similar Tax Returns including Parent Seller or any of its Affiliates (other than (i) such Tax Returns relating solely to Seller Holdco and Seller Bank and its Subsidiaries and (ii) portions of such Tax Returns relating solely to Seller Holdco and Seller Bank and its Subsidiaries), related workpapers or other Tax information that does not relate solely to Seller Holdco and Seller Bank and its Subsidiaries; provided that, to the extent such information is otherwise required by this Agreement, Parent Seller and its Affiliates shall use reasonable best efforts to provide portions of the relevant Tax Returns or other information (or redacted versions) that relate to Seller Holdco and Seller Bank and its Subsidiaries.

Section 7.2 Conduct of the Business.

- (a) Except as (i) set forth in Section 7.2(a) of the Seller Disclosure Schedule or (ii) as may be necessary or commercially reasonable in response to a Contagion Event or Contagion Event Measures, subject to Parent Seller providing Purchaser Bank with advance notice in respect of any such action (unless it is not reasonably practicable under the circumstances to provide such prior notice, in which case Seller Holdco or Seller Bank, as applicable, shall provide notice to Purchaser Bank as soon as reasonably practicable), from the date hereof until the earlier of the Closing Date or the termination of this Agreement, each of Seller Holdco and Seller Bank shall and shall cause its Subsidiaries to carry on its businesses in the ordinary course of business in all material respects.
- (b) Except as set forth in <u>Section 7.2(b)</u> of the Seller Disclosure Schedule from the date hereof until the earlier of the Closing Date or the termination of this Agreement,

except as (A) otherwise expressly required by this Agreement, (B) consented to in writing in advance by Purchaser Bank (which consent shall not be unreasonably withheld or delayed); provided that Purchaser Bank shall be deemed to have provided its prior written consent if it fails to acknowledge or otherwise respond to Parent Seller's, Seller Holdco's or Seller Bank's request for consent within five (5) Business Days of Purchaser Bank's receipt of such request, with all communications pursuant to this proviso to be made in accordance with Section 7.2(b), (C) required by applicable Law, (D) in response to any Contagion Event or any Contagion Event Measures, (E) with respect to Section 7.2(b)(vii), Section 7.2(b)(viii), Section 7.2(b)(xi), Section 7.2(b)(xi), as required by a Material Contract in effect on the date hereof or (F) with respect to Section 7.2(b)(x), Section 7.2(b)(xiv) or Section 7.2(b)(xv), as required to comply with the written policies and procedures that apply to any U.S. Affiliate of Parent Seller in effect on the date hereof, including any changes thereto Seller Holdco shall not and shall cause its Subsidiaries not to:

- (i) amend Seller Holdco's or any of Seller Holdco's Subsidiaries' Constituent Documents or permit any waiver or grant any consent under such Constituent Documents, except for immaterial amendments to Constituent Documents of its Subsidiaries:
- (ii) (i) merge or consolidate with any other Person, (ii) acquire (including by merger, consolidation, or acquisition of stock or assets) any interest in any Person or any division thereof or any assets, securities or property, other than (A) acquisitions of securities or other investment assets under Seller Bank's investment portfolio consistent with Seller Bank's investment policy in effect as of the date hereof or thereafter revised with Purchaser's prior consent or (B) as may be deemed necessary or advisable by it in the exercise of its rights in connection with an Extension of Credit in the ordinary course, or (iii) adopt a plan of complete or partial liquidation, dissolution, recapitalization, reorganization or restructuring; it being understood that Parent Seller or an Affiliate of Parent Seller (other than Seller Bank and its Subsidiaries) may make capital contributions or other payments to Seller Holdco, including to repay and discharge certain intercompany debt obligations;
- (iii) issue, transfer, award, grant or otherwise permit to become outstanding, or dispose of or encumber or pledge, or authorize or propose the creation of, any additional Rights or additional shares of capital stock of Seller Holdco or any of its Subsidiaries, or any Rights relating to the same, or for which Seller Holdco or any of its Subsidiaries would have any liability;
- (iv) (A) directly or indirectly adjust, split, combine, redeem, reclassify, subdivide or otherwise amend the terms of, purchase or otherwise acquire, any shares of its stock or debt securities or any Rights related to the same, (B) declare or pay any noncash dividend or make any other noncash distribution in respect of any of the Seller Bank Capital Stock or Seller Holdco Capital Stock or (C) declare or pay any cash dividend or make any other cash distribution in respect of the Seller Bank Capital Stock or Seller Holdco Capital Stock, other than the Dividend Transactions, if any, and any other cash dividend or other cash distribution from Seller Holdco to Parent Seller or an Affiliate of Parent Seller (other than Seller Bank and its Subsidiaries);

- (v) pay, discharge, settle or compromise any Action or threatened Action, other than any payments, discharges, settlements or compromises that do not involve monetary damages or other settlement that would exceed \$10,000,000, individually or \$30,000,000 in the aggregate, in excess of reserves as they existed on the date hereof;
- other than in the ordinary course of business (it being understood and agreed that "in the ordinary course of business" for purposes of this clause (vi) shall include the creation of deposit liabilities, including deposits from parent companies or affiliates, issuances or unwind of letters of credit such as Federal Home Loan Bank letter of credit, purchases of federal funds, borrowings from any Federal Home Loan Bank, sales or buy-back of certificates of deposit (including Market Linked CDs and brokered CDs), issuances of commercial papers, entry into repurchase agreements or reverse repo agreements, launches of new securitizations, use of the Net debit cap for potential intraday needs, any other liquidity-related actions that are intended to manage liquidity in a safe and sound manner and to comply with internal liquidity metrics and satisfaction of legal requirements in the exercise of trust powers, in each case, on terms and in amounts consistent with past practice) (A) subject any material asset of Seller Holdco, or its Subsidiaries to a Lien or permit, allow or suffer to exist any Lien in respect thereof other than Permitted Liens or (B) incur any liability for borrowed money (or guarantee any indebtedness for borrowed money), or issue any debt securities, assume, guarantee, endorse or otherwise as an accommodation become responsible for the obligations of any other Person (other than a Subsidiary of Seller Holdco);
- (vii) dispose of any material assets (without limiting Section 7.2(b)(xii) and Section 7.2(b)(xiii), respectively, other than Intellectual Property or branches) to any person other than a Subsidiary of Seller Holdco, except for sales of investment securities or Extensions of Credit, or sales of other assets, in each case in the ordinary course of business consistent with past practice or otherwise if such assets would not exceed \$4,000,000, individually or \$20,000,000 in the aggregate;
- (viii) other than as required by the terms of any Seller Bank Benefit Plan existing as of the date hereof, (A) increase the compensation or benefits (including severance or termination benefits) of any current or former directors, officers, employees or other service providers of Seller Bank or its Subsidiaries, other than the payment of incentive compensation for completed performance periods based upon corporate performance, the performance of such employee and, if applicable, such employee's business, in each case determined in the ordinary course of business consistent with past practice, (B) enter into, establish, adopt, terminate or amend (or commit to enter into, establish, adopt, terminate or amend) any Seller Bank Benefit Plan or any plan, program, arrangement, practice or agreement that would be a Seller Bank Benefit Plan if it were in existence on the date hereof, other than amendments to existing Seller Bank Benefit Plans in the ordinary course of business and consistent with past practice that would not increase (other than in de minimus respects) the benefits provided thereunder, (C) pay or award, or commit to pay or award, any bonuses or incentive compensation to any current or former directors, officers, employees or other service providers, other than the payments contemplated in clause (A) above, (D) take any action to amend or waive any performance vesting criteria or accelerate the vesting, payment, exercisability or funding

under any Seller Bank Benefit Plan, (E) hire, promote or terminate (other than for cause) any Restricted Employee (or, in the case of new hires, any employee who would be a Restricted Employee), or pay any severance, termination pay or benefits to any employee without obtaining an effective comprehensive general release of claims against Seller Bank and its Subsidiaries, (F) transfer or commit to transfer the employment of any employee of Seller Bank or its Subsidiaries to Parent Seller or its Affiliates (other than Seller Bank or its Subsidiaries) or transfer or commit to transfer the employment of any employee of Parent Seller or its Affiliates (other than Seller Bank or its Subsidiaries) to Seller Bank or its Subsidiaries, (G) enter into, establish or adopt any collective bargaining or similar agreement with any union, works council or other labor organization, or (H) fund any rabbi trust or similar arrangement;

- (ix) other than the capital expenditures pre-approved by Purchaser Bank in writing, undertake or authorize any capital expenditures pursuant to a Material Contract that are, in the aggregate, in excess of \$40,000,000, other than capital expenditures necessary for safety and soundness purposes;
- (x) change any method of financial accounting or accounting practice or policy, except as may be required from time to time by GAAP (without regard to any optional early adoption date) or any Governmental Authority responsible for regulating Seller Bank or any of its Subsidiaries;
- (xi) except for non-exclusive licenses and the expiration of Intellectual Property in the ordinary course of business, sell, assign, dispose of, abandon, allow to expire, license or transfer any of its material Intellectual Property;
- (xii) (A) make, change or revoke any material Tax election, (B) change any material method of Tax accounting, (C) change any material Taxable year or period, (D) enter into any material closing agreement with respect to Taxes, (E) file any material amended Tax Return, (F) settle or compromise any material Tax claim or assessment or (G) surrender any material claim for a refund of Taxes; provided that any action otherwise prohibited by this Section 7.2(b)(xii) shall not be prohibited with respect to any affiliated, consolidated, combined, unitary or similar group that includes Parent Seller and/or one or more of its Subsidiaries (other than a group consisting solely of Seller Holdco and/or one or more of its Subsidiaries) if such action would not reasonably be expected to increase the liability for Taxes, or reduce any Tax attributes, of Seller Holdco or any of its Subsidiaries or Purchaser or any of its Subsidiaries (including, after the Closing, Seller Holdco or any of its Subsidiaries), in each case, by more than a de minimis amount;
- (xiii) make application for the opening, relocation or closing of any, or open, relocate, sell or close any, branch or automated banking facility of Seller Holdco or any of its Subsidiaries, other than in the ordinary course of business and with respect to those pending or planned as of the date of this Agreement and set forth in Section 7.2(b)(xiii) of the Seller Disclosure Schedule, or permit the revocation or surrender by Seller Holdco or any Subsidiary of Seller Holdco of its certificate of authority to maintain any such facility, except as may be required by any Governmental Authority;

- (xiv) enter into any material new line of business or change in any material respect its lending, underwriting, risk and asset liability management and other banking, operating, and servicing policies, except (A) as required by applicable Law, (B) as otherwise may be requested by a Governmental Authority or (C) as necessary for safety and soundness purposes;
- (xv) except in the ordinary course of business, (x) amend, modify or change any material investment practices of Seller Holdco or any Subsidiary of Seller Holdco or (y) make any change in any material respect to the investment portfolio of Seller Holdco or any Subsidiary of Seller Holdco in terms of duration, credit, quality or type of interests, except as required by applicable Law and ordinary course changes to policies or practices in response to changes in the market for similar items;
- (xvi) (A) materially amend, waive, modify or consent to the termination of any Material Contract except in the ordinary course of business and renewals of Material Contracts in accordance with the applicable terms of such Contract or without material adverse changes of terms with respect to Seller Holdco and its Subsidiaries, (B) enter into any Contract that would have been a Material Contract if in effect as of the date hereof except (x) entry into any Contract to replace a Material Contract that Seller Holdco does not reasonably expect will materially reduce the expected business or economic benefits to, or impose additional material obligations on, Seller Holdco and its Subsidiaries under such Contract and (y) other than in the case of Material Contracts that are such pursuant to Section 3.7(a)(iii), (iv), (ix), (x) or (xiii), in the ordinary course of business, or (C) enter into any Contract with any Affiliate or, other than the provision of customary intercompany services consistent with past practice, engage in any transaction with any Affiliate (other than solely by and among Seller Holdco and its Subsidiaries);
- (xvii) knowingly take any action (including a business acquisition, sale or other strategic transaction) that, or knowingly fail to take any action within its reasonable control if such failure, would reasonably be expected to prevent, materially impede or materially delay the consummation of the Transactions, or materially impair Seller Holdco's or Seller Bank's ability to perform their respective obligations under this Agreement or consummate the Transactions on a timely basis;
- (xviii) knowingly take any action that is intended or reasonably likely to result in any of the conditions set forth in <u>Article VIII</u> not being satisfied;
- (xix) with respect to Seller Holdco, enter into, establish, adopt, terminate or amend (or commit to enter into, establish, adopt, terminate or amend) any Benefit Plan or any plan, program, arrangement, practice or agreement that would be a Benefit Plan if it were in existence on the date hereof, or hire or engage any director, officer, employee or other service provider;
- (xx) with respect to Seller Holdco, other than for liabilities that will be paid, discharged or otherwise assumed by Parent Seller or an Affiliate Parent Seller (other than Seller Holdco and its Subsidiaries, including Seller Bank) prior to the Effective Time and liabilities to Affiliates in the ordinary course to be settled at or prior to the Closing, incur

any liability for borrowed money (or guarantee any indebtedness for borrowed money), or issue any debt securities, assume, guarantee, endorse or otherwise as an accommodation become responsible for the obligations of any other Person (other than a Subsidiary of Seller Holdco); or

- (xxi) authorize, announce an intention, or enter into any agreement or commitment with respect to any of the foregoing.
- (c) During the period through the Closing Date or earlier termination of this Agreement, except as (A) otherwise expressly contemplated by the Transaction Documents, (B) consented to in writing in advance by Parent Seller (which consent shall not be unreasonably withheld or delayed), or (C) required by applicable Law, Purchaser and Purchaser Bank shall not:
 - (i) amend the Constituent Documents of Purchaser, Purchaser Bank or any of Purchaser Bank's Subsidiaries in a manner that would impair Purchaser's or Purchaser Bank's ability to perform their obligations under the Transaction Documents or consummate the Transactions on a timely basis;
 - (ii) knowingly take any action (including a business acquisition, sale or other strategic transaction) that, or knowingly fail to take any action within its reasonable control if such failure, would reasonably be expected to prevent, materially impede or materially delay the consummation of the Transactions, or materially impair Purchaser's or Purchaser Bank's ability to perform their obligations under this Agreement or consummate the Transactions on a timely basis;
 - (iii) knowingly take any action that is intended or reasonably likely to result in any of the conditions set forth in <u>Article VIII</u> not being satisfied; or
 - (iv) authorize, announce an intention, or enter into any formal or informal agreement or commitment with respect to any of the foregoing.

Section 7.3 Efforts; Regulatory Filings and Other Actions.

(a) During the period from the date hereof continuing through the Closing, Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank, Purchaser and Purchaser Bank shall and shall cause their respective Subsidiaries and Affiliates to cooperate and use their reasonable best efforts to take, or cause to be taken, all actions and to do, or cause to be done, all things necessary, proper or advisable to consummate and make effective as promptly as practicable the Transactions, and to cooperate with the other party in connection with the foregoing, including, without limitation, to prepare as promptly as practicable all documentation, to make all filings and to obtain all consents, approvals, waivers, Permits and other authorizations of all Governmental Authorities (and the expiration or termination of all statutory waiting periods in respect thereof) required to consummate the Transactions, including those described in Annex A attached hereto (the "Requisite Regulatory Approvals"), and shall make all necessary filings in respect thereof as promptly as practicable, but in any event, with respect to U.S. and Canadian bank regulatory approvals or non-objection notices in respect of the Purchase and Transfer and the Bank Merger, within thirty (30) days of the date of this Agreement, subject

to timely receipt by Purchaser and Purchaser Bank of all necessary information from Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank. In furtherance of the foregoing, Purchaser and Purchaser Bank shall and shall cause their respective Subsidiaries and Affiliates to take or commit to take any and all actions and agree to any restrictions or conditions, including conditions related to operations or capital, imposed by a requisite Governmental Authority in order to obtain the foregoing Requisite Regulatory Approvals; provided, however, that notwithstanding any other provision of this Agreement that may be to the contrary, Purchaser and Purchaser Bank shall not be required to take any action, or commit to take any action, or agree to any condition or restriction (a "Materially Burdensome Condition"), that would, individually or in the aggregate, result in a material adverse effect on Purchaser and its Subsidiaries (measured on a pro forma basis giving effect to the Transactions); provided, further, that requirements or other conditions imposed by any Governmental Authority, including the Federal Reserve, OCC or any other U.S. or Canadian banking regulatory authority with respect to the receipt of the Requisite Regulatory Approvals, to comply with requirements, conditions or other commitments that reasonably would be anticipated to be included in any approval order issued by any such Governmental Authorities or any other requirements, conditions or other commitments similar to those contained in prior approval orders issued by any such Governmental Authorities in transactions similar to the Transactions shall not be a Materially Burdensome Condition.

Each party shall, subject to applicable Law, (i) permit counsel for the other party to review in advance any proposed filing, application, correspondence or other written communication to any Governmental Authority in connection with the Transactions, (ii) consider in good faith the views of the other party or its counsel with respect to any such filing, application, correspondence or other written communication, and (iii) provide counsel for the other party with copies of all filings, applications or other written submissions made by such party, and all material correspondence between such party (and its advisors) with any Governmental Authority and any other information supplied by such party and such party's Affiliates to a Governmental Authority or received from such a Governmental Authority in connection with the Transactions, in each case in such a manner as may be reasonable under the circumstances during a Contagion Event; provided, however, that materials may be excluded or redacted as necessary (A) to comply with applicable Law, or (B) to address reasonable privilege or confidentiality concerns. Each party agrees that it will use reasonable best efforts to (1) keep the other party apprised of matters with respect to all applications and notices to Governmental Authorities related to the Transactions and developments related thereto, and (2) give the other party reasonable advance notice of, and except as may be impermissible due to the anticipated discussion of a party's confidential supervisory information, allow the other party to participate in, any substantive meetings or discussions held with any Governmental Authority (other than routine or local supervisory team meetings or discussions) concerning such applications or notices to Governmental Authorities related to the Transactions (and give due consideration in good faith to any reasonable request of the other party with respect to any such participation); provided, that such participation is not objected to by such Governmental Authority. The parties covenant and agree not to extend any waiting period associated with any Requisite Regulatory Approval or enter into any agreement with any Governmental Authority not to consummate the Transactions, except with the prior written consent of the other party hereto.

- (c) Purchaser and Purchaser Bank further covenant and agree with respect to any threatened or pending preliminary or permanent Government Order that would adversely affect the ability of the parties hereto to consummate the Transactions or obtain any Requisite Regulatory Approval, to use their reasonable best efforts to take, and shall cause their respective controlled Affiliates to use their reasonable best efforts to take, all actions required, necessary or advisable to prevent the entry, enactment or promulgation thereof, as the case may be.
- (d) In the event that any Action is commenced after the date hereof challenging any of the parties' rights to consummate the Transactions or obtain any Requisite Regulatory Approval, the parties shall take all reasonable actions necessary and appropriate to contest such Action.
- (e) For the avoidance of doubt, and notwithstanding anything else in this Agreement, the obligations of Purchaser and Purchaser Bank to satisfy its obligations under this Agreement and consummate the transactions provided for in this Agreement are not subject to any financing or capital raising condition or contingency.
- (f) Each party represents, warrants and agrees that any information furnished by it for inclusion in any regulatory application will to its Knowledge be true and complete in all material respects as of the date so furnished.
- (g) Parent Seller, Seller Intermediate Holding Company and Seller Holdco shall, and shall cause their Affiliates (including Seller Bank and its Subsidiaries) to, use reasonable best efforts to obtain all Third Party Consents as soon as practicable; provided that notwithstanding anything to the contrary in this Agreement, in no event shall Parent Seller, Seller Intermediate Holding Company and Seller Holdco or any of their Affiliates (including Seller Bank and its Subsidiaries) be required to make or agree to make any payments to any third party, concede or agree to concede anything of monetary or economic value, amend or otherwise modify any Contract to which it is a party to or bound or commence, defend or participate in any Action, in each case in connection with obtaining the Third Party Consents.

Section 7.4 Notice of Changes. To the extent permitted by applicable Law, each party hereto shall keep the other party apprised of the status of matters relating to the consummation of the Transactions, including promptly furnishing the other with copies of any material notices or other communications received by such party or, to the Knowledge of such party, its Representatives from any third party or any Governmental Authority with respect to the consummation of the Transactions. Each party shall give prompt notice to the other party of any development or combination of developments that, individually or in the aggregate, is reasonably likely to (i) cause it to fail to comply with or satisfy in any material respect any covenant, condition or agreement under this Agreement or (ii) prevent, materially delay or materially impair its ability to consummate the Transactions; provided, however, that no such notification shall affect the representations, warranties, covenants or agreements of the parties, the conditions to the obligations of the parties under this Agreement or any remedies for any breach of the representations, warranties, covenants or agreements herein. Each party shall give prompt notice to the other party of any fact, event or circumstance known to it that is reasonably likely, individually or taken together with all other facts, events and circumstances known to it, (x) with respect to Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank or

any of Seller Bank's Subsidiaries, (A) to result in any Material Adverse Effect, (B) to result in the failure of the satisfaction of the conditions to Closing or make the satisfaction of any of the foregoing impossible or unlikely; or (C) to prevent, materially delay or materially impair the ability of Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank or any of Seller Bank's Subsidiaries to consummate the Transactions; and (y) with respect to Purchaser, Purchaser Bank or any of Purchaser Bank's Subsidiaries, (A) to result in any Purchaser Material Adverse Effect; (B) to result in the failure of the satisfaction of the conditions to Closing or make the satisfaction of any of the foregoing impossible or unlikely; or (C) to prevent, materially delay or materially impair the ability of Purchaser, Purchaser Bank or any of Purchaser Bank's Subsidiaries to consummate the Transactions.

Section 7.5 Confidentiality. Each of Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank, Purchaser and Purchaser Bank acknowledges that the information provided to it, its Affiliates or their Representatives (the "Receiving Party") by the other party, such party's Affiliates or their Representatives (the "Disclosing Party") prior to the Effective Time in connection with this Agreement is subject to the Confidentiality Agreement. As of the Effective Time, the Confidentiality Agreement shall terminate. Following the Effective Time, all confidential information relating to the Disclosing Party and its Affiliates which was provided or conveyed to or obtained by Receiving Party in accordance with the Confidentiality Agreement and any other information that the Disclosing Party furnished or furnish to the Receiving Party, or that Seller Bank and its Subsidiaries have maintained after the Closing or that Parent Seller, Seller Intermediate Holding Company or Seller Holdco or any of their Affiliates retains or receives pursuant to Section 7.1, including any technical, scientific, trade secret or other proprietary information of a Disclosing Party (including Seller Bank and its Subsidiaries) with which the Receiving Party came or comes into contact in the course of the negotiation and consummation of the Transactions or retains or receives pursuant to Section 7.1, whether before or after the date of the Confidentiality Agreement, together with any reports, analyses, compilations, memoranda, notes and any other writings prepared by a Disclosing Party that contain, reflect or are based upon such information, shall be and continue to be kept confidential by the Receiving Party for a period of two (2) years following the Closing Date, except (i) pursuant to a Government Order, as required in any Action, or as otherwise required by applicable Law or administrative process (in which case the Receiving Party shall provide the Disclosing Party prompt notice thereof to the extent legally permissible and practical and shall cooperate with the Disclosing Party so that the Disclosing Party may seek a protective order or other appropriate remedy); (ii) for information that is or becomes generally available to the public other than as a result of a breach of this Section 7.5 or the Confidentiality Agreement; and (iii) to the extent that such information is or has become known to the Person receiving such information on a non-confidential basis from a source who to the Knowledge of such Receiving Party is not breaching any contractual, legal or fiduciary obligation by making such disclosure (in the case of information relating to Seller Holdco or its Subsidiaries, this clause (iii) shall apply only to the extent that Parent Seller comes to know such information after the Closing Date), and such Receiving Party shall not use, and shall cause its Affiliates not to use, the information described in this Section 7.5 in connection with the conduct of its or its Affiliates' businesses or for any other purpose, except as required for financial or tax reporting or by applicable Law or as necessary to enforce the Receiving Party's or Seller Holdco's and its Subsidiaries' (following the Closing) rights and remedies under this Agreement or the other Transaction Documents; provided, however, that following the Closing, Purchaser Bank shall be

deemed to be the Disclosing Party, and Parent Seller shall be deemed to be the Receiving Party, for purposes of all information of or relating to Seller Holdco and its Subsidiaries.

Section 7.6 Publicity. During the period from the date of this Agreement continuing through the Closing, Purchaser, Purchaser Bank, Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank shall, and shall cause their respective Affiliates to, consult with each other before issuing any press release or public statement or making any other public disclosure related to this Agreement and the Transactions and shall not issue any such press release or public statement or make any other such public disclosure without the prior written consent of Purchaser or Parent Seller, as the case may be, which shall not be unreasonably withheld, delayed or conditioned; provided that nothing in this Section 7.6 shall be deemed to prohibit Purchaser and Purchaser Bank or Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank or any of their respective Affiliates from making any disclosure necessary in order to satisfy its disclosure obligations imposed by applicable Law or any stock exchange or self-regulatory organization so long as it makes a good faith attempt to provide the other party with prior notice of any such disclosure and address any comments or concerns raised by the other party in good faith.

Section 7.7 <u>Non-Compete</u>.

- (a) During the period beginning on the Closing Date and ending on the second (2nd) anniversary thereof, Parent Seller and its controlled Affiliates shall not, directly or indirectly, own an equity interest in, or manage, operate or control, any Person engaged in or otherwise engage in a Restricted Banking Business in the Restricted Territory (a "Competing Banking Business").
- (b) For the avoidance of doubt, notwithstanding the foregoing, nothing in this Section 7.7 shall prohibit or in any way limit the following:
 - (i) the provision of services or products by any Person other than Parent Seller or any of its controlled Affiliates;
 - (ii) the ability of Parent Seller and its controlled Affiliates to manage, operate or control, the existing U.S. businesses of Parent Seller and its controlled Affiliates (other than Seller Holdco and Seller Bank and its Subsidiaries in substantially the form currently existing), including commercial, investment banking and asset management operations and activities of Parent Seller and its controlled Affiliates and the operation of, and activities conducted by, its U.S. branches or any other U.S. office or businesses of Parent Seller and its controlled Affiliates (other than Seller Holdco and its Subsidiaries, including Seller Bank);
 - (iii) Parent Seller or any of its Affiliates from, directly or indirectly, acquiring (whether by merger, consolidation or otherwise), owning or holding any of the outstanding securities of any Person domiciled and primarily operating outside of the United States, whether or not such Person is also engaged in, manages, controls or operates a Competing Banking Business;

- (iv) Parent Seller or any of its Affiliates from engaging in or operating any online or digital retail banking business or acquiring, owning or holding any of the outstanding securities of any Person, whether or not in the United States, primarily engaged in any online or digital retail banking business;
- (v) Parent Seller or any of its Affiliates from acquiring, owning or holding any of the outstanding securities of any Person, whether or not domiciled and primarily operating in the United States; provided, that (x) if the Person operates in the Restricted Territory, Parent Seller or any of its Affiliates does not "control" such Person within the meaning of the BHC Act and the Federal Reserve's regulations and guidance thereunder and (y) with respect to any Person that is a "bank" or "bank holding company" as defined in the BHC Act (other than any Person in which Parent Seller or any of its Affiliates have an investment as of the date of this Agreement which becomes, after the date hereof, a bank or bank holding company, as so defined), Parent Seller or any of its Affiliates shall not acquire, own or hold, five percent (5%) or more of the outstanding securities of such Person:
- (vi) Parent Seller or any of its Affiliates from acquiring, owning, holding or exercising rights of ownership with respect to a security in a fiduciary, custodial or agency capacity or otherwise for the benefit of or on behalf of clients or other unaffiliated beneficiaries:
- (vii) Parent Seller or any of its Affiliates from, directly or indirectly, acquiring (whether by merger, consolidation or otherwise) a Person that operates or engages in a Competing Banking Business if such Competing Banking Business represents no more than twenty percent (20%) of such Person's business (measured, for purposes of this clause Section 7.7(b)(vii), based on the percentage of total assets of the Competing Banking Business in the Restricted Territory relative to the overall consolidated total assets of the Person acquired as of the end of the most recent fiscal quarter prior to the date of entering into the agreement providing for the applicable acquisition) (such percentage, the "Competing Banking Business Equity Threshold"); provided, that Parent Seller and its Affiliates may acquire any Person engaged in a Competing Banking Business so long as Parent Seller or its Affiliates, as applicable, agree to divest assets of the Competing Banking Business such that the percentage of the total assets of the Competing Banking Business is less than the Competing Banking Business Equity Threshold within two (2) years of the consummation of the acquisition; or
- (viii) Parent Seller or any of its Affiliates from undertaking general advertising or marketing campaigns.
- (c) Following the Closing, Parent Seller shall not, and shall cause its controlled Affiliates not to, use any customer lists of Seller Bank or any Subsidiary of Seller Bank in connection with the operation of their businesses, which customer lists shall, for the avoidance of doubt, not include the commercial and investment banking clients of Parent Seller and its Affiliates.

- (d) For the avoidance of doubt, this <u>Section 7.7</u> (other than subsection (d)) shall not apply to (i) any controlled Affiliate if Parent Seller ceases to control, directly or indirectly, such Affiliate and (ii) any private equity or other fund sponsor and its individual funds and portfolio companies that are controlled, sponsored or managed by Parent Seller or its Affiliates.
- (e) Nothing in this Agreement shall require any party or any of its Affiliates to terminate any instruments, accounts or agreements of or with any customer or client in effect as of the date hereof, or prohibit or otherwise limit any of them from either accepting or making deposits and withdrawals to and from such accounts or performing their respective binding obligations in effect on the date hereof and as of the Closing Date under such instruments or agreements.
- (f) If any provision contained in this Section 7.7 shall for any reason be held invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provisions of this Section 7.7, but this Section 7.7 shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein. It is the intention of the parties that, if any of the restrictions or covenants contained in this Section 7.7 are held to cover a geographic area or to be for a length of time which is not permitted by applicable Law, or in any way construed to be too broad or to any extent invalid, such provision shall not be construed to be null, void and of no effect, but to the extent such provision would be valid or enforceable under applicable Law, the parties shall construe and interpret or reform this Section 7.7 to provide for a covenant having the maximum enforceable geographical area, time period and other provisions (not greater than those contained herein) as shall be valid and enforceable under such applicable Law.
- Section 7.8 <u>Employee Non-Solicitation</u>. During the period beginning on the Closing Date and ending on the date that is twelve (12) months after the Closing Date:
- neither Parent Seller nor any of its controlled Affiliates shall, directly or indirectly, solicit for employment or employ any Current Employee; provided, however, that nothing herein shall prohibit Parent Seller or any of its Affiliates from repatriating or otherwise relocating any employees of Parent Seller or any of its Affiliates located in the U.S., including any Current Employee who is an expatriate and, in his or her sole discretion, exercises the right under his or her employment agreement to be repatriated or relocated by Parent Seller in the event of a change of control at Seller Bank or its Subsidiaries, as applicable; and provided, further, that nothing herein shall be deemed to prohibit any of Parent Seller or its controlled Affiliates (or any of their controlled Affiliates) from conducting any general solicitation or general recruitment effort conducted by a third party and not targeted at any such Current Employees or prohibit the solicitation or employment of any Current Employee that (1) was terminated by Purchaser Bank or any of its Affiliates (including, after Closing, Seller Bank and its Subsidiaries), or (2) voluntarily resigned from the employ of Purchaser Bank or any of its Affiliates after the Closing (including, after Closing, Seller Bank and its Subsidiaries) and has not been employed by Purchaser Bank or any of its Affiliates for at least six (6) months prior to the date of such employment; and

(b) neither Purchaser nor any of its controlled Affiliates (including, after Closing, Seller Bank and its Subsidiaries) shall, directly or indirectly, solicit for employment any employee of Parent Seller or any of its controlled Affiliates with which Purchaser or any of its controlled Affiliates was first made aware of, or first came into contact with, in connection with the Transactions; provided, however, that nothing herein shall be deemed to prohibit any of Purchaser or any of its controlled Affiliates from conducting any general solicitation or general recruitment effort conducted by a third party and not specifically targeted at any such employee of Parent Seller or its controlled Affiliates or prohibit the solicitation or employment of any such employee that (1) was terminated by Parent Seller or any of its Affiliates, or (2) voluntarily resigned from the employ of Parent Seller or any of its Affiliates and has not been employed by Parent Seller or any of its Affiliates for at least six (6) months prior to the date of such employment.

Section 7.9 Taxes.

- (a) <u>Indemnification</u>. From and after the Closing,
- (i) Parent Seller shall pay or cause to be paid and hereby agree to indemnify and hold Purchaser Indemnified Parties harmless from and against any Seller Indemnified Taxes.
- (ii) Seller Intermediate Holding Company shall be entitled to any refunds of Taxes (whether in the form of cash received or a credit against Taxes otherwise payable) received by Seller Holdco or any of its Subsidiaries in respect of the Seller Tax Period, except to the extent the entitlement to such refund (A) was reflected in Closing Tangible Common Equity or Closing Seller Holdco Net Assets or (B) arises as a result of a carryback to any Seller Tax Period of any net operating loss, capital loss or other Tax attribute arising in a Purchaser Bank Tax Period (or, in the event of a Straddle Period, the netting of such Tax attributes arising in a Purchaser Bank Tax Period against income or gain arising in a Seller Tax Period), in each case, net of costs and reasonable expenses.
- (iii) In the case of any Taxes that are payable for a Straddle Period, the portion of such Tax that relates to the portion of such taxable period ending on the Closing Date shall (A) in the case of any Taxes not based on net income or on receipts, be deemed to be the amount of such Tax for the entire Straddle Period multiplied by a fraction the numerator of which is the number of days in the Straddle Period ending on the date hereof and the denominator of which is the number of days in the entire Straddle Period and (B) in the case of any Taxes based on net income or on receipts (e.g., sales and use Taxes), be deemed equal to the amount which would be payable if the relevant taxable period ended on the date hereof. To the extent any income of Seller Holdco or any of its Subsidiaries is attributable to an interest in an entity or arrangement classified as a partnership or other "flow-through" entity for Tax purposes, such entity or arrangement shall be treated for purposes of this Agreement as if its taxable year ended on the Closing Date and Taxes attributable to the income and gain of each such entity through the Closing Date shall be considered to be attributable to the portion of the taxable period ending on the Closing Date.

- (iv) For the avoidance of doubt, no Person shall be entitled to recover more than once with respect to the same amount (i.e., no double-counting).
- Tax Returns. Parent Seller shall, at its own expense, be responsible for preparing and filing (i) all Tax Returns of Seller Holdco and its Subsidiaries for all periods ending on or prior to the Closing Date that are required to be filed on or prior to the Closing Date (taking into account any applicable extensions) ("Seller Holdco Tax Returns") and (ii) all Tax Returns that include Seller Holdco or any of its Subsidiaries, on the one hand, and Parent Seller or any of its Affiliates other than Seller Holdco and its Subsidiaries, on the other hand ("Combined Tax Returns" and, together with Seller Holdco Tax Returns, "Seller Tax Returns"). All Seller Tax Returns shall be prepared on a basis consistent with the past practices of Parent Seller or its applicable Affiliate except to the extent (i) failure to do so would not reasonably be expected to adversely affect Purchaser or any of its Affiliates (including Seller Holdco and its Subsidiaries) or (ii) otherwise required by a change in Law. Parent Seller shall deliver, or cause to be delivered, to Purchaser each Seller Tax Return (or in the case of any Combined Tax Returns, the relevant portions thereof relating solely to Seller Holdco and its Subsidiaries, subject to Section 7.1(c)) at least thirty (30) calendar days (twenty-five (25) calendar days in the case of corresponding U.S. state or local returns ("Corresponding Returns")) prior to the due date thereof (taking into account any extensions thereof) and shall reflect on the filed return any reasonable comments received from Purchaser in writing within twenty (20) calendar days (fifteen (15) calendar days in the case of Corresponding Returns) following the date such Tax Returns are delivered by Parent Seller to Purchaser. Parent Seller shall file or cause to be filed all Seller Tax Returns and shall pay or cause to be paid any Seller Indemnified Taxes shown as due on such Seller Tax Returns. Purchaser shall prepare and file all Tax Returns of Seller Holdco and its Subsidiaries that are not Seller Tax Returns ("Purchaser Tax Returns"), and pay or cause to be paid any Taxes shown as due on such Tax Returns (subject to Purchaser's right to indemnification for Seller Indemnified Taxes). Purchaser Tax Returns for any Seller Tax Period or Straddle Period shall be prepared in a manner consistent with the past practices of the relevant entity except to the extent (i) failure to do so would not reasonably be expected to adversely affect Parent Seller or any of its Affiliates, (ii) otherwise required by a change in Law, or (iii) Purchaser reasonably determines that there is not at least "substantial authority" for a material position reflected on such Tax Return, provided, that Purchaser shall provide Parent Seller at least twenty (20) days to provide a written tax opinion, in form and substance reasonably acceptable to Purchaser, of a nationally recognized law firm or accounting firm experienced in Tax matters, concluding that there is at least "substantial authority" (as defined under Section 6662 of the Code (or successor provisions thereof)) for such position, and Purchaser agrees notwithstanding the provisions of Section 7.9(c) to file such Tax Return in a manner consistent with such written tax opinion. No later than two (2) Business Days prior to the due date (taking into account extensions) for Purchaser filing any Tax Return pursuant to this Section 7.9(b), Parent Seller shall, or shall cause its Affiliates to, pay to Purchaser an amount equal to any Seller Indemnified Taxes shown as due and payable with respect to such Tax Return.
- (c) <u>Seller Review of Tax Returns</u>. With respect to any Purchaser Tax Return reflecting more than a *de minimis* amount of Seller Indemnified Taxes, Purchaser shall provide Parent Seller with copies of such Tax Return promptly after Purchaser has prepared such Tax Return but in no event later than thirty (30) calendar days (twenty-five (25) calendar days in the case of Corresponding Returns) prior to the due date (taking into account extensions) for filing

such Tax Return, provided, that in the case of any Tax Return required to be filed on a monthly basis, Purchaser shall provide Parent Seller with copies of such Tax Return reasonably in advance of the due date therefor. If Parent Seller disputes any items shown on any such Tax Return affecting Seller Indemnified Taxes, Parent Seller shall notify Purchaser within twenty (20) calendar days (fifteen (15) calendar days in the case of Corresponding Returns) after receiving such Tax Return. Purchaser and Parent Seller shall negotiate in good faith and use commercially reasonable efforts to resolve any disputed items prior to the due date (taking into account extensions) for filing such Tax Return. In the event that Purchaser and Parent Seller are unable to resolve any disputed items prior to the due date for filing such Tax Return, (i) Purchaser shall be permitted to file such Tax Return reflecting Purchaser's position with respect to any disputed items, (ii) as promptly as practicable following the filing of such Tax Return, Parent Seller and Purchaser shall cause the Accounting Firm to resolve such dispute (the costs and expenses of which shall be borne equally by the parties), and (iii) to the extent necessary, Purchaser shall file an amended Tax Return to reflect the resolution of such disputed items by the Accounting Firm. No later than two (2) Business Days prior to the due date (taking into account extensions) for Purchaser filing any Tax Return pursuant to this Section 7.9(c), Parent Seller shall, or shall cause its Affiliates to, pay to Purchaser an amount equal to any Seller Indemnified Taxes shown as due and payable with respect to such Tax Return.

- (d) <u>Transfer Taxes</u>. All Transfer Taxes shall be borne and paid fifty percent (50%) by Purchaser and its Subsidiaries, on the one hand, and fifty percent (50%) by Parent Seller and its Subsidiaries (other than Seller Holdco or any of its Subsidiaries), on the other hand. The party responsible under applicable Law for filing the Tax Returns with respect to such Transfer Taxes shall prepare and timely file such Tax Returns and promptly provide a copy of such Tax Returns to the other party. Purchaser and Parent Seller shall, and shall cause their respective Affiliates to, reasonably cooperate to timely prepare and file any Tax Returns or other filings relating to such Transfer Taxes, including any claim for exemption or exclusion from the application or imposition of any Transfer Taxes.
- (e) <u>Tax Sharing Agreements</u>. Effective as of no later than the Closing, any and all Tax sharing or allocation agreements or arrangements to which Seller Holdco or any of its Subsidiaries is a party (other than any customary Tax indemnification provisions contained in commercial Contracts not primarily related to Taxes (such as financing or employment Contracts with Tax gross-up obligations or leases with Tax escalation provisions)) shall be terminated, such that none of Purchaser or any of its Affiliates (including, after the Closing, Seller Holdco and its Subsidiaries) shall have any further liability thereunder. The parties to any such terminated agreement or arrangement shall, immediately prior to such termination, pay all amounts accrued and owing, if any, thereunder.
- (f) <u>Timing of Indemnity Payments</u>. Except as otherwise provided in <u>Section 7.9(a)</u>, <u>Section 7.9(b)</u> or <u>Section 7.9(c)</u>, any payment required to be made pursuant to this <u>Section 7.9</u> shall be made within ten (10) days after Purchaser makes written demand upon Parent Seller (but, in the case of any payment required to be made to a Taxing Authority, shall not be required to be made sooner than two (2) Business Days prior to the due date thereof).

(g) <u>Cooperation in Tax Proceedings</u>.

- (i) Purchaser and Parent Seller will, and will cause their respective Affiliates to, cooperate fully, as and to the extent reasonably requested by the other party, in connection with the filing of Tax Returns of, and any Tax Proceeding relating to Seller Holdco or any of its Subsidiaries. Cooperation includes (A) the retention and (at the other party's request) the provision of records and information in such party's possession that are reasonably relevant to the filing of any such Tax Returns or Tax Proceeding and (B) making employees available on a mutually convenient basis to provide additional information and explanation of any material provided under this Section 7.9(g).
- (ii) Each of Parent Seller and Purchaser agree to, and to cause their respective Affiliates to, (A) retain all books and records of Seller Holdco and its Subsidiaries with respect to Tax matters pertinent to Seller Holdco and its Subsidiaries relating to any taxable period beginning before the Closing Date until the expiration of the statute of limitations (and any extensions thereof) of the respective taxable periods, (B) abide by all record retention agreements entered into with any Governmental Authority and (C) give the other party reasonable written notice before transferring, destroying or discarding any books and records and, if the other party so requests, allow such other party to take possession of the books and records.
- (iii) Purchaser and Parent Seller further agree, and agree to cause their respective Affiliates, to, upon request, use commercially reasonable efforts to obtain any certificate or other document from any Governmental Authority or customer of Seller Holdco or any of its Subsidiaries or any other Person as may be reasonably necessary to mitigate, reduce or eliminate any Tax that could be imposed with respect to the transactions contemplated hereby.
- Without limiting the foregoing provisions of this Section 7.9(g), if any claim or demand for Taxes that could reasonably be expected to give rise to a claim for indemnification under Section 7.9(a) is asserted by any Governmental Authority, the party first receiving notice of such claim or demand shall notify the other party of such claim or demand promptly; provided, however, that the failure of Purchaser to give such prompt notice shall not relieve Parent Seller of any of its indemnification obligations, except to the extent that Parent Seller is actually prejudiced by such failure. The Controlling Party shall, at its own expense, control any such Tax Proceeding of or with respect to Seller Holdco or any of its Subsidiaries for any taxable period ending on or before the Closing Date (other than a Tax Proceeding described in Section 7.9(g)(v)) for which Parent Seller may be obligated to indemnify Purchaser under Section 7.9(a); provided that, (A) the Controlling Party shall provide the Non-Controlling Party with a timely and reasonably detailed account of each stage of such Tax Proceeding, (B) the Controlling Party shall allow the Non-Controlling Party to consult in good faith at the Non-Controlling Party's expense on the positions taken in such Tax Proceeding, (C) the Controlling Party shall defend such Tax Proceeding diligently and in good faith as if it were the only Person affected by such Tax Proceeding, (D) the Non-Controlling Party and its representatives shall have the right to participate in such Tax Proceeding, assist in the preparation of any written materials in such Tax Proceeding and attend any meetings

or telephone conversations with the applicable Governmental Authority, in each case, at the Non-Controlling Party's expense, and (E) the Controlling Party shall not settle or compromise any such Tax Proceeding, if such settlement or compromise could increase the liability for Taxes (including under this Agreement) by more than a *de minimis* amount or reduce any Tax attributes of the Non-Controlling Party or any of its Subsidiaries by more than a *de minimis* amount, without obtaining the prior written consent of the Non-Controlling Party (which consent shall not be unreasonably withheld, conditioned or delayed). For purposes of this Section 7.9(g)(iv), the "Controlling Party" with respect to a Tax Proceeding shall mean Purchaser unless Parent Seller is reasonably expected to bear a greater liability under Section 7.9(a) as a result of such Tax Proceeding and provides prompt written notice to Purchaser of its intent to control such Tax Proceeding, and the "Non-Controlling Party" shall mean whichever of Parent Seller or Purchaser is not the Controlling Party. Whether or not Parent Seller chooses to defend or prosecute any claim it is entitled to defend or prosecute hereunder, all the parties shall reasonably cooperate in the defense or prosecution thereof.

- (v) Notwithstanding anything to the contrary in this Agreement, (A) Parent Seller shall have the exclusive right to control in all respects, and neither Purchaser nor any of its Affiliates shall be entitled to participate in, any Tax Proceeding with respect to (I) any Tax Return of Parent Seller or any of its Subsidiaries (other than Seller Holdco and its Subsidiaries) and (II) any Tax Return of an affiliated, consolidated, combined, unitary or similar group that includes Parent Seller or any of its Subsidiaries (other than Seller Holdco and its Subsidiaries) and (B) Purchaser shall have the exclusive right to control in all respects, and neither Parent Seller nor any of its Affiliates shall be entitled to participate in, any Tax Proceedings with respect to (I) any Tax Return of Purchaser or any of its Subsidiaries (other than Seller Holdco and its Subsidiaries) and (II) any Tax Return of an affiliated, consolidated, combined, unitary or similar group that includes Purchaser or any of its Subsidiaries.
- (vi) Except as otherwise provided in this Section 7.9(g), Purchaser shall have the exclusive right to control all Tax Proceedings with respect to Seller Holdco and its Subsidiaries, provided that in no event may Purchaser settle or compromise any Tax Proceeding to the extent such resolution would reasonably be expected to increase Parent Seller's liability for Seller Indemnified Taxes under Section 7.9(a) by more than a *de minimis* amount without the prior written consent of Parent Seller (which consent shall not be unreasonably withheld, conditioned or delayed).
- (h) <u>Purchase Price Adjustment</u>. Any amounts paid pursuant to this <u>Section</u> 7.9 or <u>Section 10.1</u> shall be treated as an adjustment to the Closing Purchase Price for all income Tax purposes to the extent permitted by applicable Law.
- (i) <u>Seller Intermediate Holding Company</u> shall (i) make a valid and timely election under Treasury Regulations Section 1.1502-36(d)(6)(i)(A) to elect to reduce its basis in Seller Holdco shares to the extent necessary to avoid attribute reduction under Treasury Regulations Section 1.1502-36(d) and (ii) not make any election to reattribute attributes under Treasury Regulations Sections 1.1502-36(d)(6)(i)(B) or (C).

(j) <u>Survival and Coordination</u>. Anything to the contrary in this Agreement notwithstanding, (i) indemnification with respect to Taxes and the procedures relating thereto shall be governed exclusively by this <u>Section 7.9</u>, and the provisions of <u>Article X</u> shall not apply, and (ii) the covenants and agreements contained in this <u>Section 7.9</u> and the representations and warranties set forth in <u>Section 3.15</u> shall survive until thirty (30) days following the expiration of the full period of all statutes of limitations (giving effect to any extensions thereof), <u>provided</u> that any right to indemnification for breach of covenant, agreement, representation or warranty in respect of which indemnification may be sought under this <u>Section 7.9</u> shall survive the time at which it would otherwise terminate pursuant to this <u>Section 7.9(j)</u> if notice of the right to indemnification or of the breach or inaccuracy giving rise to such right of indemnification shall have been given prior to such time.

Section 7.10 Employee Matters.

- Purchaser Bank hereby agrees to provide, or cause to be provided, with respect to each employee of Seller Bank and its Subsidiaries who is employed as of immediately prior to the Effective Time (each, a "Current Employee"), during the period commencing at the Effective Time and ending on the one (1) year anniversary of the Closing Date, (i) base salary or base wage, as applicable, which are no less than those provided by Seller Bank and its Subsidiaries immediately prior to the Effective Time to each such Current Employee, (ii) target annual cash bonus opportunities which are no less favorable than the target annual cash bonus opportunities (including any portion thereof treated as deferred compensation) provided under a Seller Bank Benefit Plan by Seller Bank and its Subsidiaries immediately prior to the Effective Time to each such Current Employee, (iii) target long-term incentive opportunities which are no less favorable than the target long-term incentive opportunities provided under a Seller Bank Benefit Plan by Seller Bank and its Subsidiaries immediately prior to the Effective Time to each such Current Employee, (iv) pension and welfare benefits that are no less favorable in the aggregate to those provided under a Seller Bank Benefit Plan by Seller Bank and its Subsidiaries immediately prior to the Effective Time to each such Current Employee, and (v) subject to the applicable Current Employee's execution and non-revocation of a release of claims, severance benefits that are no less favorable than the severance benefits provided by Seller Bank and its Subsidiaries under the Seller Bank Benefit Plans that provide severance benefits and are identified in Section 3.13(b) of the Seller Disclosure Schedule as in effect on the date hereof.
- (b) Purchaser Bank shall (i) cause any pre-existing conditions or limitations and eligibility waiting periods under any group health plans of Purchaser Bank to be waived with respect to the Current Employees and their eligible dependents, (ii) use commercially reasonable efforts to give each Current Employee credit for the plan year in which the Effective Time occurs towards applicable deductibles and annual out-of-pocket limits for medical expenses incurred prior to the Effective Time for which payment has been made and (iii) give each Current Employee service credit for such Current Employee's employment with Seller Bank and its Subsidiaries for purposes of vesting, benefit accrual and eligibility to participate under each applicable employee benefit plan sponsored by Purchaser Bank to the extent such credit is given to similarly situated Purchaser employees under such benefit plans, as if such service had been performed with Purchaser Bank, except for benefit accrual under defined benefit pension plans, with respect to any benefit plan that is a frozen benefit plan or provides grandfathered benefits,

any retiree medical plans or arrangements or to the extent it would result in a duplication of benefits with respect to the same period of service.

- Effective as of immediately prior to the Effective Time, if requested in writing by Purchaser Bank at least ten (10) Business Days prior to the Effective Time, Seller Bank shall terminate any and all 401(k) plans maintained by Seller Bank and its other Subsidiaries (collectively, the "Seller Bank 401(k) Plan"). In the event that Purchaser Bank requests that the Seller Bank 401(k) Plan be terminated, Seller Bank shall provide Purchaser Bank with evidence that the Seller Bank 401(k) Plan has been so terminated, provided that prior to amending or terminating the Seller Bank 401(k) Plan, Seller Bank shall provide Purchaser Bank with the form and substance of any applicable resolutions or amendments for review and approval (which approval shall not be unreasonably withheld, conditioned or delayed). In connection with the termination of such plan, Purchaser Bank shall permit each Current Employee to make rollover contributions of "eligible rollover distributions" (within the meaning of Section 401(a)(31) of the Code, including all participant loans) in cash or notes (in the case of participant loans) in an amount equal to the eligible rollover distribution portion of the account balance distributed to each such Current Employee from such plan to an "eligible retirement plan" (within the meaning of Section 401(a)(31) of the Code) of Purchaser Bank or one of its Affiliates. If the Seller Bank 401(k) Plan is terminated as described herein, the Current Employees shall be eligible to commence participation in a 401(k) plan maintained by Purchaser Bank or one of its Affiliates as soon as administratively practicable following the Closing Date.
- Parent Seller, Seller Intermediate Holding Company and Seller Holdco shall take all actions necessary to cause the employees (and their eligible dependents) of Parent Seller, Seller Intermediate Holding Company and Seller Holdco and their Affiliates who are not employees of Seller Bank and its Subsidiaries, including any employees who are seconded or assigned to work for Seller Bank and its Subsidiaries on temporary or assignment basis under an expatriate arrangement or otherwise, to cease participating in the Seller Bank Benefit Plans prior to the Effective Time and for the liabilities and obligations with respect to such employees of Parent Seller, Seller Intermediate Holding Company and Seller Holdco and their Affiliates (and their eligible dependents) under a Seller Bank Benefit Plan to be assumed by a Parent Seller Benefit Plan, such that from and after the Effective Time, Purchaser and its Affiliates (including Seller Holdco and its Subsidiaries) and the Seller Bank Benefit Plans shall have no liabilities or obligations to the Parent Seller employees (and their eligible dependents). In addition, Parent Seller shall take all actions necessary to transfer the sponsorship of any Seller Bank Benefit Plans which are sponsored by Seller Bank or any of its Subsidiaries but primarily maintained for the benefit of current or former employees, officers, directors or independent contractors of Parent Seller, Seller Intermediate Holding Company and Seller Holdco or their Affiliates (other than Seller Bank and its Subsidiaries) to Parent Seller or one of its Affiliates (other than Seller Holdco and any of its Subsidiaries), which plans shall be considered Parent Seller Benefit Plans. Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank shall take the necessary action to transfer as of no later than immediately prior to the Closing Date, any Benefit Plan that is not a Seller Bank Benefit Plan and the associated liabilities thereof to Parent Seller or one of its Affiliates (other than the Seller Holdco and its Subsidiaries).
- (e) The parties hereby acknowledge and agree to the terms and conditions of a retention plan set forth in <u>Section 7.10(e)</u> of the Seller Disclosure Schedule established for the

benefit of certain officers and employees of Seller Bank. Except as otherwise set forth in <u>Section 7.10(e)</u> of the Seller Disclosure Schedule, the costs and expenses of which retention plan shall be borne by Purchaser.

The provisions of this <u>Section 7.10</u> are solely for the benefit of the parties (f) to this Agreement, and nothing in this Agreement, whether express or implied, is intended to, or shall, (i) constitute the establishment or adoption of or an amendment to any employee benefit plan for purposes of ERISA or otherwise be treated as an amendment or modification of any Benefit Plan or other benefit plan, agreement or arrangement, (ii) limit the right of Parent Seller, Seller Bank, Purchaser, Purchaser Bank or their respective Subsidiaries or Affiliates to (A) amend, terminate or otherwise modify any Benefit Plan or other benefit plan, agreement or arrangement or (B) administer any of the foregoing in accordance with applicable Law, in each case, following the Effective Time, (iii) interfere or restrict in any way the rights of Purchaser Bank or any of its Affiliates to discharge or terminate the services of any Current Employee or other Person for any reason whatsoever, with or without cause, or (iv) create any third-party beneficiary or other right (A) in any Person, including any current or former employee of Seller Bank or any Subsidiary of Seller Bank, any participant in any Benefit Plan or other benefit plan, agreement or arrangement (or any dependent or beneficiary thereof) or (B) to continued employment with Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank, any Subsidiary of Seller Bank, Purchaser, Purchaser Bank or any of its Affiliates.

Section 7.11 Use of Parent Seller Marks.

- Purchaser, on behalf of itself and its Affiliates (which, for the avoidance of (a) doubt, shall include throughout this Section 7.11, Surviving Bank and its Subsidiaries following the Closing), acknowledges and agrees that neither Purchaser nor any of its Affiliates is purchasing, acquiring, and except as expressly set forth in Section 7.11(b), is not licensing or otherwise obtaining, any right, title or interest in, any Marks, Internet domain names or social media handles employing or incorporating "BNP," "Paribas," "BNP Paribas," any of the Marks identified on Section 7.11(a) of the Seller Disclosure Schedule, or any derivation, variation, combination, translation or adaptation of any of the foregoing, or any Internet domain name, social media handle or Mark confusingly similar thereto or embodying any of the foregoing, whether alone or in combination with any other words, name or Marks, in each case whether registered or unregistered (collectively, the "Parent Seller Marks"), and that to the extent the Surviving Bank or any of its Subsidiaries has any such rights, the Surviving Bank and its Subsidiaries hereby assign to Parent Seller all of its and their rights in any such Parent Seller Marks effective as of the Closing. After the Closing, at Parent Seller's reasonable request, Purchaser shall and shall cause the Surviving Bank and its Subsidiaries to execute and deliver to Parent Seller documentation evidencing the foregoing assignment.
- (b) Solely for a period not to exceed six (6) months immediately following the Closing Date (the "Phase-Out Period"), Parent Seller hereby grants to the Surviving Bank and its Subsidiaries a limited, royalty-free, non-sublicensable, non-transferrable, non-exclusive right to use and display the Parent Seller Marks set forth in Section 7.11(b) of the Seller Disclosure Schedule (the "Transitional Marks"), solely as such Transitional Marks already appear on existing signage displayed on properties operated by the Surviving Bank and its Subsidiaries as of the Closing Date. Purchaser shall, and shall cause the Surviving Bank and its Subsidiaries to,

- (i) ensure that any and all goods and services provided in connection with such Transitional Marks (including any goods and services provided through any such properties that continue to display Transitional Marks) during the Phase-Out Period are of a quality that is at least consistent with the quality provided by Seller Bank and its Subsidiaries immediately prior to the Closing Date, and (ii) as soon as reasonably practicable, but in any case prior to the end of the Phase-Out Period, replace, obscure or destroy all materials (whether tangible or intangible) bearing or incorporating any Transitional Marks, and otherwise cease any and all further use and display of any Parent Seller Marks other than for nominal use or internal archival purposes, or as otherwise required by Law. Neither Purchaser nor any of its Affiliates shall, at any time, seek to register or apply for any registration of any Parent Seller Mark.
- (c) Parent Seller, on behalf of itself and its Affiliates, acknowledges and agrees that neither Parent Seller nor any of its Affiliates will retain, except as expressly set forth in Section 7.11(d), any right, title or interest in, any Marks, Internet domain names or social media handles employing or incorporating "Bank of the West," or any derivation, variation, combination, translation or adaptation thereof, or any Internet domain name, social media handle or Mark confusingly similar thereto, whether alone or in combination with any other words, name or Marks, in each case whether registered or unregistered (collectively, the "Seller Bank Marks"), and that to the extent the Parent Seller or any of its Subsidiaries have any such rights in any Seller Bank Marks, Parent Seller and its Subsidiaries hereby assign to the Surviving Bank all of its and their rights in any such Seller Bank Marks (other than any Seller Bank Marks that incorporate or embody any Parent Seller Marks) effective as of the Closing. After the Closing, at Purchaser's reasonable request, Parent Seller shall and shall cause its Subsidiaries to execute and deliver to Purchaser documentation evidencing the foregoing assignment.
- Purchaser (on behalf of itself and its Affiliates) hereby grants to the Parent Seller and its Affiliates, during the Phase-Out Period, a limited, non-exclusive, non-transferable, non-sublicensable (except to service providers in connection with the provision of services to Parent Seller and its Affiliates), royalty-free license to use the Seller Bank Marks in the operation of the businesses of Parent Seller and its Affiliates as such Seller Bank Marks were used therein as of immediately prior to the Closing Date. Parent Seller shall, and shall cause its Affiliates to, (i) ensure that any and all goods and services provided in connection with such Seller Bank Marks (including any goods and services provided through any such properties that continue to display Seller Bank Marks) during the Phase-Out Period are of a quality that is at least consistent with the quality provided by Parent Seller and its Affiliates immediately prior to the Closing Date, and (ii) as soon as reasonably practicable, but in any case prior to the end of the Phase-Out Period, replace, obscure or destroy all materials (whether tangible or intangible) bearing or incorporating any Seller Bank Marks, and otherwise cease any and all further use and display of any Seller Bank Marks other than for nominal use or internal archival purposes, or as otherwise required by Law. Notwithstanding the foregoing, Parent Seller and its Affiliates may use the Seller Bank Marks at all times after Closing (x) as required by applicable Law; (y) subject to Section 7.6, in a neutral, non-trademark manner to describe the historical relationship between Seller Holdco and the Subsidiaries of Seller Holdco on the one hand, and Parent Seller and its Affiliates (other than Seller Holdco and the Subsidiaries of Seller Holdco) on the other hand, which reference is factually accurate; and (z) subject to Section 7.6, in historical legal documents and materials that are not visible to the public, in each case (i) through (iii), provided that Parent

Seller and its Affiliates shall not modify or edit the appearance of the Seller Bank Marks in connection with such uses.

Section 7.12 <u>Intercompany Items</u>. Unless otherwise agreed by the parties, prior to the Closing, Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank shall take, or cause to be taken, all such actions necessary so that (a) each Related Party Contract is terminated and (b) all outstanding Intercompany Receivables or Intercompany Payables shall have been settled or paid; <u>provided</u>, that the parties hereby agree to work in good faith to agree upon mutually acceptable procedures for the settlement or payment of (i) such amounts in a tax-efficient manner and (ii) any trailing activities.

Section 7.13 <u>Insurance</u>. Following the Closing Date, Seller Holdco and its Subsidiaries, including Seller Bank, shall no longer be insured under any insurance policy of Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries, including Seller Bank).

Section 7.14 [Reserved]

Section 7.15 Release. At or prior to the Closing, subject to Section 7.12 and the provisions of the other Transaction Documents, as applicable, and any other Contract that may be entered into among the parties following the Closing, (a) Seller Holdco and its Subsidiaries shall execute releases acquitting, releasing and discharging Parent Seller and any of its Affiliates or Representatives (including the directors of Seller Holdco and Seller Bank) from any and all liabilities to Seller Holdco and its Subsidiaries that exist as of the Closing Date or that arise in the future from events or occurrences taking place prior to or as of the Closing Date (provided that the foregoing shall not apply to the extent that any such Person is a Purchaser Indemnified Party exercising rights under Section 10.1), and (b) Parent Seller shall execute releases acquitting, releasing and discharging Seller Holdco and its Subsidiaries and their respective Representatives from any and all liabilities to Parent Seller or its Affiliates (other than Seller Holdco and its Subsidiaries) that exist as of the Closing Date or that arise in the future from events or occurrences taking place prior to or as of the Closing Date and from any obligations under Contracts to which Parent Seller or any of its Affiliates (other than Seller Holdco and its Subsidiaries) is a party (x) under which Seller Holdco and its Subsidiaries are provided with services, property or other assets that are used in the conduct of their respective businesses, (y) that contain any exclusive dealing or third party referral arrangements imposed on Seller Holdco or any of its Subsidiaries, or any non-competition or non-solicitation covenants that purport to limit the freedom from and after the Closing of Seller Holdco and its Subsidiaries to compete in any line of business or with any Person or in any area, or (z) for which there are any costs or expenses that would be incurred by Seller Holdco and its Subsidiaries from and after the Closing in connection with the termination of such Contracts.

Section 7.16 Further Assurances. Before, at and after the Closing, consistent with the terms and conditions hereof, Parent Seller and Purchaser shall, and shall cause each of their respective Subsidiaries to, and shall use reasonable best efforts to cause their Affiliates to, promptly execute, acknowledge and deliver such instruments, certificates and other documents and take such other action as a party may reasonably require in order to carry out any of the Transactions. Following the Closing, the parties shall cooperate with one another to prepare and

file all documents and forms and amendments thereto as may be required by applicable Law with respect to the Transactions.

Section 7.17 <u>D&O Indemnification and Insurance</u>.

- Except with respect to any case involving Fraud, from and after the Effective Time, in the event of any threatened or actual Action in the U.S., whether civil, criminal or administrative, in which any Person who is now, or has been at any time prior to the date of this Agreement, or who becomes prior to the Effective Time, a director or officer of Seller Holdco or any of its Subsidiaries, including Seller Bank, or who is or was serving at the request of Seller Holdco or any of its Subsidiaries, including Seller Bank, as a director or officer or agent of another Person, is, or is threatened to be, made a party or witness based in whole or in part on, or arising in whole or in part out of, or pertaining in whole or in part to, (i) the fact that such Person is serving or did serve in any such capacity, (ii) this Agreement or the Transactions, whether asserted or arising before or after the Effective Time, (iii) any liability or obligation of Seller Holdco or any of its Subsidiaries, including Seller Bank, or (iv) any action or failure to take action by any such director, officer or agent in his or her capacity as such occurring in whole or in part prior to the Effective Time, the Surviving Bank shall, and Purchaser shall cause the Surviving Bank to, indemnify, defend and hold harmless, as and to the fullest extent permitted or required by applicable Law, each such Person against any Losses (including reimbursement for legal and other fees and expenses incurred in advance of the final disposition of any such matter or investigation to the fullest extent permitted by applicable Law, provided that the Person to whom expenses are advanced provides an undertaking to repay such advances if it is ultimately determined that such Person is not entitled to indemnification), judgments, fines and amounts paid in settlement in connection with any such threatened or actual Action in the U.S. Such Persons shall reasonably cooperate with Purchaser, the Surviving Bank and their Subsidiaries in the defense of any such threatened or actual Action and none of Purchaser, the Surviving Bank or any of their Subsidiaries shall have any liability hereunder in respect of any compromise or settlement of any Action effected without the prior written consent of the Surviving Bank (which consent shall not be unreasonably withheld or delayed).
- Without limiting the indemnification and other rights provided in Section 7.17(a), all rights to indemnification and all limitations on Losses existing in favor of the directors, officers and employees of Seller Holdco and its Subsidiaries, including Seller Bank, as provided in their respective Constituent Documents as in effect as of the date of this Agreement or in any indemnification agreement in existence on the date of this Agreement with Seller Holdco or any of its Subsidiaries, including Seller Bank, shall continue in full force and effect to the fullest extent permitted by Law and shall be honored by the Surviving Bank and its Subsidiaries or their respective successors as if they were the indemnifying party thereunder, without any amendment thereto. To the extent not already in effect at Closing, as soon as practicable after Closing, Purchaser shall, and shall cause the Surviving Bank, to use its reasonable best efforts to obtain a "tail" insurance policy with respect to directors' and officers' liability insurance that covers for a period of six (6) years from the Effective Time the individuals serving as directors and officers of Seller Holdco or any of its Subsidiaries, including Seller Bank, immediately prior to the Effective Time for acts or omissions occurring prior to the Effective Time, with coverage and amounts appropriate for the size and scope of Seller Holdco and its Subsidiaries, including Seller Bank, in amounts consistent with the coverage existing as

of the Closing, with respect to acts or omissions occurring prior to the Closing that were committed by such officers and directors in their capacity as such; <u>provided</u>, <u>however</u>, that in no event shall Purchaser or Surviving Bank be required to expend for such insurance policy an annual premium amount in excess of two-hundred fifty percent (250%) of the annual premiums currently paid by Seller Holdco or Seller Bank for such insurance.

Section 7.18 Other Offers. None of Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank, or any Subsidiary of Seller Bank shall, directly or indirectly, through any representative or otherwise, solicit or entertain offers from, negotiate with or in any manner encourage any proposal of any other person relating to the acquisition of Seller Holdco Capital Stock or Seller Bank Capital Stock, or substantially all the assets, of Seller Holdco and its Subsidiaries (an "Acquisition Proposal"), or otherwise disclose any non-public information or afford access to the properties, books or records of Seller Holdco and its Subsidiaries to any person or entity who has indicated an intention to make or has made an Acquisition Proposal.

Section 7.19 [Reserved].

Section 7.20 <u>Transition Matters</u>. Parent Seller, Seller Intermediate Holding Company, Seller Holdco, Seller Bank, Purchaser and Purchaser Bank shall take the actions set forth on Section 7.20 of the Seller Disclosure Schedule.

Section 7.21 <u>Pre-Closing Actions.</u>

- (a) Prior to the Closing, (i) Parent Seller shall, or shall cause an Affiliate of Parent Seller (other than Seller Holdco and its Subsidiaries, including Seller Bank) to, use reasonable best efforts to settle, pay and otherwise satisfy the indebtedness and other liabilities of Seller Holdco then outstanding and owing, in each case, without any continuing liability to Seller Holdco and its Subsidiaries, including Seller Bank, thereunder and (ii) Seller Holdco shall use its reasonable best efforts to distribute to Parent Seller or an Affiliate of Parent Seller (other than Seller Holdco and its Subsidiaries, including Seller Bank) any assets remaining in Seller Holdco other than the Seller Bank Capital Stock.
- (b) Seller Holdco shall cause the directors, officers and any other employees of Seller Holdco to resign or otherwise be terminated effective as of the Closing Date, without any continuing liability to Seller Holdco or any of its Subsidiaries, including Seller Bank, thereunder.

ARTICLE VIII CONDITIONS TO CLOSING

- Section 8.1 <u>Conditions to the Obligations of Purchaser, Purchaser Bank, Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank</u>. The obligations of the parties hereto to effect the Closing are subject to the satisfaction (or waiver) prior to the Closing of the following conditions:
- (a) <u>No Prohibitions</u>. No Governmental Authority of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any Law or Government Order

permanently restraining, enjoining or otherwise prohibiting or making illegal the consummation of the Transactions; and

- (b) <u>Required Approvals</u>. All Requisite Regulatory Approvals shall have been obtained, and any applicable waiting periods relating thereto shall have expired or been terminated early.
- Section 8.2 <u>Conditions to the Obligations of Purchaser Bank and Purchaser.</u>
 The obligation of Purchaser Bank and Purchaser to effect the Closing is subject to the satisfaction (or waiver) prior to the Closing of the following conditions:
- (a) Representations and Warranties. (i) Each of the Seller Fundamental Warranties shall be true and correct in all but *de minimis* respects on and as of (a) (1) the Original Signing Date (in the case of Seller Fundamental Warranties made by Parent Seller and Seller Bank) or (2) the Amended Signing Date (in the case of Seller Fundamental Warranties made by Seller Intermediate Holding Company and Seller Holdco) and (b) the Closing Date (except for any such representations and warranties that are made as of another specific date which shall be required to be so true and correct only as of such date); and (ii) other than the Seller Fundamental Warranties, the representations and warranties of Seller Bank, Parent Seller, Seller Intermediate Holding Company and Seller Holdco contained in Article III and Article IV of this Agreement, respectively (not giving effect to any "material" or "Material Adverse Effect" or other similar qualifiers) shall be true and correct as of the Closing Date (except for any such representations and warranties that are made as of another specific date which shall be required to be so true and correct only as of such date), except where the failures of such representations and warranties in clause (ii) to be true and correct as of such dates has not had, individually or in the aggregate, a Material Adverse Effect;
- (b) <u>Covenants</u>. All the covenants and agreements required by this Agreement to be complied with and performed by Parent Seller, Seller Holdco, Seller Intermediate Holding Company or Seller Bank on or before the Closing Date shall have been duly complied with and performed in all material respects; and
- (c) <u>Officer's Certificate</u>. Purchaser Bank and Purchaser shall have received a certificate, signed by a duly authorized officer of each of Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank and dated the Closing Date, (i) certifying that the conditions set forth in <u>Section 8.2(a)</u> and <u>Section 8.2(b)</u> have been satisfied.
- Section 8.3 <u>Conditions to the Obligations of Parent Seller, Seller Holdco and Seller Bank</u>. The obligations of Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank to effect the Closing is subject to the satisfaction (or waiver) prior to the Closing of the following conditions:
- (a) <u>Representations and Warranties</u>. (i) Each of the Purchaser Fundamental Warranties shall be true and correct in all but *de minimis* respects on and as of (a)(1) the Original Signing Date (in the case of Purchaser Fundamental Warranties made by Purchaser) or (2) the Amended Signing Date (in the case of Purchaser Fundamental Warranties made by Purchaser U.S. Holding Company) and (b) the Closing Date (except for any such representations and

warranties that are made as of another specific date which shall be required to be so true and correct only as of such date); and (ii) other than the Purchaser Fundamental Warranties, the representations and warranties of Purchaser Bank and Purchaser and Purchaser U.S. Holding Company contained in <u>Article V</u> and <u>Article VI</u> of this Agreement, respectively (not giving effect to any "material" or "Purchaser Material Adverse Effect" or other similar qualifiers) shall be true and correct as of the Closing Date (except for any such representations and warranties that are made as of another specific date which shall be required to be so true and correct only as of such date), except where the failures of such representations and warranties in clause (ii) to be true and correct as of such dates has not had, individually or in the aggregate, a Purchaser Material Adverse Effect;

- (b) <u>Covenants</u>. All the covenants and other agreements required by this Agreement to be complied with and performed by Purchaser Bank and Purchaser on or before the Closing Date shall have been duly complied with and performed in all material respects;
- (c) <u>Officer's Certificate</u>. Parent Seller, Seller Intermediate Holding Company, Seller Holdco and Seller Bank shall have received a certificate, signed by a duly authorized officer of Purchaser and dated the Closing Date, to the effect that the conditions set forth in <u>Section 8.3(a)</u> and <u>Section 8.3(b)</u> have been satisfied.

ARTICLE IX TERMINATION

Section 9.1 <u>Termination</u>. This Agreement may be terminated at any time prior to the Closing Date:

- (a) by mutual written consent of Purchaser and Parent Seller;
- (b) by Purchaser or Parent Seller by giving written notice to the other party if (i) any Governmental Authority that must grant a Requisite Regulatory Approval has denied such approval and such denial has become final and non-appealable or (ii) any Governmental Authority of competent jurisdiction shall have issued a final non-appealable order enjoining or otherwise prohibiting the consummation of the Transactions; provided, that, in the case of written notice by Purchaser, Purchaser has complied in all material respects with Section 7.3(a) and Section 7.3(c);
- (c) by Purchaser or Parent Seller by giving written notice to the other party if the Closing shall not have occurred on or before the Outside Date, unless the failure of the Closing to occur by such date arises out of, or results from, a material breach by the party seeking to terminate this Agreement of any representation, warranty, covenant or agreement of such party or its Affiliates in this Agreement; provided that, at the option of either party (if such party would be permitted to terminate this Agreement pursuant to this Section 9.1), the Outside Date may be extended, by giving written notice to the other party, for one three (3) month period in the event that the Requisite Regulatory Approvals have not yet been obtained;
- (d) by Purchaser by giving written notice to Parent Seller, if either Parent Seller, Seller Intermediate Holding Company, Seller Holdco or Seller Bank has breached any of its covenants or agreements or any of its representations or warranties contained in this

Agreement, which breach, individually or in the aggregate, would cause the conditions set forth in Section 8.2 to not be satisfied, and such breach is not cured within forty-five (45) days following written notice of such breach to Parent Seller or cannot, by its nature, be cured prior to the Outside Date; <u>provided</u> that Purchaser, Purchaser U.S. Holding Company or Purchaser Bank is not then in material breach of any representation, warranty, covenant or other agreement contained in this Agreement; or

(e) by Parent Seller by giving written notice to Purchaser, if Purchaser, Purchaser U.S. Holding Company or Purchaser Bank has breached any of its covenants or agreements or any of its representations or warranties contained in this Agreement, which breach, individually or in the aggregate, would cause the conditions set forth in Section 8.3 to not be satisfied, and such breach is not cured within forty-five (45) days following written notice to Purchaser of such breach or cannot, by its nature, be cured prior to the Outside Date; provided that Parent Seller, Seller Intermediate Holding Company, Seller Holdco or Seller Bank is not then in material breach of any representation, warranty, covenant or other agreement contained in this Agreement.

Section 9.2 <u>Effect of Termination</u>. In the event of termination of this Agreement as provided in <u>Section 9.1</u>, this Agreement shall forthwith become void and have no effect, and none of Parent Seller, Purchaser, any of their respective Affiliates or any of the officers, directors or stockholders of any of them shall have any liability of any nature whatsoever hereunder, or in connection with the Transactions, except (i) <u>Section 7.5</u> (*Confidentiality*) and <u>Article X</u> (*General Provisions*) shall survive any termination of this Agreement, and (ii) termination will not relieve any party from liability for any willful and material breach prior to such termination. For purposes of this <u>Section 9.2</u>, a willful and material breach means a material breach that is a consequence of an act undertaken by the breaching party with the actual knowledge or reasonable expectation that the taking of such act would, or would reasonably be expected to, cause a breach of this Agreement.

ARTICLE X GENERAL PROVISIONS

Section 10.1 Survival of Representations and Warranties; Indemnification.

(a) The representations and warranties of the parties shall survive until the date that is eighteen (18) months following the Closing Date, provided that the Seller Fundamental Warranties and the Purchaser Fundamental Warranties shall survive until the expiration of the applicable statute of limitations, and provided, further, that survival of the representations and warranties set forth in Section 3.15 shall be governed by Section 7.9(j). Except as provided in Section 7.9(j), the covenants and agreements contained in this Agreement shall survive the Effective Time until fully performed in accordance with their respective terms, provided that the covenants and agreements contained in this Agreement that by their terms apply or are to be performed entirely prior to the Effective Time shall only survive until the end of the period specified in the immediately preceding sentence. Notwithstanding the preceding sentences, any breach of representation, warranty, covenant or agreement in respect of which indemnity may be sought under this Agreement shall survive the time at which it would otherwise terminate if (and to the extent) prior to such time notice of the breach giving rise to

such right of indemnity shall have been given in accordance with this <u>Section 10.1</u> to the party against whom indemnity is sought, in which case such breach shall survive until final resolution of such claim (or, if earlier, the latest date permitted by applicable Law). Notwithstanding any other provision to the contrary, the indemnity set forth in <u>Section 10.1(b)(v)</u> shall terminate and be of no further force and effect following the expiration of the maximum statute of limitations permitted under the laws of the State of Delaware (taking into account any tolling periods or other extensions).

- (b) Effective at and after the Closing and subject to the other provisions of this Section 10.1, Parent Seller hereby agrees to indemnify Purchaser and its Affiliates (including Seller Bank and its Subsidiaries) and their respective Representatives (collectively, the "Purchaser Indemnified Parties") against and agrees to hold each of them harmless from, and reimburse any Purchaser Indemnified Party for, any and all Losses suffered by a Purchaser Indemnified Party as a result of or relating to:
 - (i) any breach of any Seller Fundamental Warranties or the certificate delivered at Closing in respect thereof pursuant to Section 8.2(c) replacing "Material Adverse Effect" with "in all material respects" or words of similar import as the context dictates:
 - (ii) any breach of any representation and warranty made by Seller Bank or Parent Seller, Seller Intermediate Holding Company or Seller Holdco set forth in this Agreement or the certificate delivered at Closing in respect thereof pursuant to Section 8.2(c) (other than the Seller Fundamental Warranties and the representations and warranties set forth in Section 3.15 (which matters are addressed in Section 7.9)) replacing "Material Adverse Effect" with "in all material respects" or words of similar import as the context dictates;
 - (iii) any breach, failure, nonfulfillment or default by Seller Bank, Parent Seller, Seller Intermediate Holding Company or Seller Holdco in the performance of or compliance with any of the covenants or agreements made or to be performed by Seller Bank, Parent Seller or Seller Holdco pursuant to this Agreement;
 - (iv) any Transaction Expenses to the extent not paid prior to the Closing Date or taken into account in the calculation of the Purchase Price; or
 - (v) the liabilities, obligations or commitments of any nature whatsoever, whether asserted or unasserted, known or unknown, absolute or contingent, accrued or unaccrued, matured or unmatured, on- or off balance sheet, or otherwise of Seller Holdco (for the avoidance of doubt, excluding Seller Bank and its Subsidiaries) arising out of or by reason of any matter, circumstance, event, action, inaction, omission, cause or thing whatsoever prior to the Closing, except to the extent taken into account in calculating the Purchase Price (through the determination of Closing Seller Holdco Net Assets).

Notwithstanding any other provision to the contrary, Parent Seller shall not be required to indemnify or hold harmless any Purchaser Indemnified Party against, or reimburse any Purchaser Indemnified Party for, any Losses pursuant to Section 10.1(b)(ii) (A) with respect

to any claim (or series of claims arising from similar or related underlying facts, events or circumstances) unless such claim (or series of claims arising from similar or related underlying facts, events or circumstances) involves Losses in excess of \$1,000,000 (nor shall any such claim (or series of claims arising from similar or related underlying facts, events or circumstances) that does not meet such \$1,000,000 threshold be applied to or considered for purposes of calculating the aggregate amount of the Purchaser Indemnified Parties' Losses for which Parent Seller has responsibility under Section 10.1(b)(ii)), and (B) until the aggregate amount of the Purchaser Indemnified Parties' Losses exceeds \$175,000,000 (such amount, the "Basket"), after which Parent Seller shall be obligated for all such Losses of the Purchaser Indemnified Parties in excess of the amount of the Basket.

Notwithstanding any other provision to the contrary, the cumulative aggregate indemnification obligation of Parent Seller under Section 10.1(b)(ii) shall not exceed \$1,550,000,000 (the "Cap"), and the cumulative aggregate indemnification obligation of Parent Seller under Section 10.1(b)(i) and Section 10.1(b)(ii) shall not exceed the Purchase Price, other than in respect of Losses arising as a result of Fraud.

- (c) Effective at and after the Closing and subject to the other provisions of this <u>Section 10.1</u>, Purchaser hereby indemnifies Parent Seller and its Affiliates and their respective Representatives (collectively, the "<u>Seller Indemnified Parties</u>") against and agrees to hold each of them harmless from, and reimburse any Seller Indemnified Party for, any and all Losses suffered by a Seller Indemnified Party as a result of or relating to:
 - (i) any breach of any Purchaser Fundamental Warranty or the certificate delivered at Closing in respect thereof pursuant to <u>Section 8.3(c)</u> replacing "Material Adverse Effect" with "in all material respects" or words of similar import as the context dictates;
 - (ii) any breach of any representation and warranty made by Purchaser Bank or Purchaser set forth in this Agreement or the certificate delivered at Closing in respect thereof pursuant to Section 8.3(c) (other than the Purchaser Fundamental Warranties) replacing "Material Adverse Effect" with "in all material respects" or words of similar import as the context dictates; or
 - (iii) any breach, failure, nonfulfillment or default by Purchaser Bank or Purchaser in the performance of or compliance with any of the covenants or agreements made or to be performed by Purchaser Bank or Purchaser pursuant to this Agreement.

Notwithstanding any other provision to the contrary, Purchaser shall not be required to indemnify or hold harmless any Seller Indemnified Party against, or reimburse any Seller Indemnified Party for, any Losses pursuant to Section 10.1(c)(ii) (A) with respect to any claim (or series of related claims arising from similar or related underlying facts, events or circumstances) unless such claim (or series of related claims arising from similar or related underlying facts, events or circumstances) involves Losses in excess of \$1,000,000 (nor, subject to the foregoing, shall any such item that does not meet such \$1,000,000 threshold be applied to or considered for purposes of calculating the aggregate amount of the Seller Indemnified Parties' Losses for which Purchaser has responsibility under Section 10.1(c)(ii)) and (B) until the

aggregate amount of the Seller Indemnified Parties' Losses exceeds the Basket, after which Purchaser shall be obligated for all such Losses of the Seller Indemnified Parties in excess of the amount of the Basket.

Notwithstanding any other provision to the contrary, the cumulative aggregate indemnification obligation of Purchaser under Section 10.1(c)(ii) shall not exceed the Cap, and the cumulative aggregate indemnification obligation of Purchaser under Section 10.1(c)(i) and Section 10.1(c)(ii) shall not exceed the Purchase Price, other than in respect of Losses arising as a result of Fraud.

- If a Purchaser Indemnified Party or a Seller Indemnified Party (each, an "Indemnified Party") believes that a claim, demand or other circumstance exists that has given or may reasonably be expected to give rise to a right of indemnification under this Section 10.1, such Indemnified Party shall assert its claim for indemnification by giving written notice thereof (a "Claim Notice") to Parent Seller (if indemnification is sought from Parent Seller) or Purchaser (if indemnification is sought from Purchaser) (in either such case, the "Indemnifying Party") (i) if the event or occurrence giving rise to such claim for indemnification is, or relates to, a claim, suit, action or proceeding brought by a Person not a party to this Agreement or affiliated with any such party (a "Third Party"), promptly following receipt of notice of such claim, suit, action or proceeding by such Indemnified Party, or (ii) if the event or occurrence giving rise to such claim for indemnification is not, or does not relate to, a claim, suit, action or proceeding brought by a Third Party, promptly after the discovery by the Indemnified Party of the circumstances giving rise to such claim for indemnity; provided, however, that any failure or delay in providing such notice shall not release the Indemnifying Party from any of its obligations under this Section 10.1 except to the extent the Indemnifying Party is prejudiced by such failure or delay. Each Claim Notice shall describe the claim in reasonable detail including (i) the legal and factual basis of the claim, (ii) an estimate of the amount of Losses which are, or are to be, the subject of the claim and (iii) such other information as is reasonably necessary to enable the Indemnifying Party to assess the merits of the claim (in each case in (i)-(iii), to the extent then known or reasonably ascertainable).
- If any claim or demand by an Indemnified Party under this Section 10.1 relates to an action or claim filed or made against an Indemnified Party by a Third Party, the Indemnifying Party may, at its option, assume and control the defense of such action or claim (including, subject to the remainder of this Section 10.1(e), any negotiation relating thereto and the settlement or compromise thereof) at its sole cost and expense and with its own counsel (which counsel shall be reasonably acceptable to the Indemnified Party), if the Indemnifying Party elects to assume such defense within thirty (30) days of the Claim Notice; provided, however, that an Indemnifying Party shall not have the right to assume and control the defense of any action or claim (i) brought by, or on behalf of, a Governmental Authority having jurisdiction over the Indemnified Party or (ii) in which the imposition of an injunction that would restrict the future activity or conduct of the Indemnified Party or any of its Affiliates in any non-de minimis manner or other non-monetary relief is sought against the Indemnified Party or its Affiliates. The parties shall cooperate in the defense of such action or claim, and, unless and until the Indemnifying Party shall have so assumed the defense of such action or claim, the reasonable out-of-pocket costs and expenses (including reasonable attorneys' fees of not more than one law firm, plus local counsel) incurred by the Indemnified Party in connection with the defense,

settlement or compromise of such claim or action shall be a Loss subject to indemnification hereunder to the extent provided herein. Any Indemnified Party shall have the right to employ separate counsel in any such action or claim and to participate in the defense thereof, and the reasonable out-of-pocket costs and expenses incurred by the Indemnified Party's separate counsel in connection with the defense, settlement or compromise of such claim or action shall be a Loss subject to indemnification hereunder provided (i) the Indemnifying Party is not entitled to assume and control the defense of such action or claim pursuant to this Section 10.1(e) or shall have failed within thirty (30) days after receipt of a Claim Notice in respect of such action or claim to assume the defense of such action or claim or to notify the Indemnified Party in writing that it will assume the defense of such action or claim; (ii) the employment of such counsel has been specifically authorized in writing by the Indemnifying Party at the Indemnifying Party's expense; or (iii) the Indemnified Party shall have received written advice from outside counsel that there is or may be a conflict of interest or one or more legal defenses or counterclaims available to such Indemnified Party or to other Indemnified Parties which are different from or additional to those available to the Indemnifying Party such that it would be inappropriate or inadvisable in the reasonable judgment of Indemnified Party's counsel for the same counsel to represent both the Indemnified Party and the Indemnifying Party.

- No Indemnifying Party shall be liable to indemnify any Indemnified Party (f) for any compromise or settlement of any action or claim effected without the prior written consent of the Indemnifying Party (which consent shall not be unreasonably withheld or delayed), but if settled with the consent of the Indemnifying Party, or if there be final judgment for the plaintiff in any such action that the Indemnified Party is required to pay by the court at the time paid, the Indemnifying Party shall indemnify and hold harmless each Indemnified Party from and against any Loss by reason of such settlement or judgment, subject to the terms and conditions of this Section 10.1. If the Indemnifying Party shall assume the defense of any claim in accordance with the provisions of this Section 10.1, the Indemnifying Party shall obtain the prior written consent of the Indemnified Party (which consent shall not be unreasonably withheld or delayed) before entering into any settlement of such claim unless (i) the relief consists solely of monetary damages to be paid entirely by the Indemnifying Party (or a liability insurer thereof) (other than the Basket, if any, to be paid by the Indemnified Party), (ii) the settlement includes no admission or finding of any violation of Law or admission of wrongdoing by the Indemnified Party, and (iii) the settlement includes a provision whereby the plaintiff or claimant releases the Indemnified Parties from all liability with respect thereto. Each Indemnified Party shall make available to the Indemnifying Party all information reasonably available to such Indemnified Party relating to such action or claim the provision of which would not, in the reasonable judgment of the Indemnified Party, violate or jeopardize any applicable attorney-client or other privilege. In addition, the parties shall render to each other such assistance as may reasonably be requested in order to help ensure the proper and adequate defense of any such action or claim. The party in charge of the defense shall keep the other parties reasonably apprised at all times as to the status of the defense or any settlement negotiations with respect thereto.
- (g) Purchaser and, after the Closing, Seller Bank shall take and shall cause their Affiliates to use commercially reasonable efforts to mitigate any Loss for which any of them could be entitled to indemnification under this <u>Section 10.1</u> upon becoming aware of any event which would reasonably be expected to, or does actually, give rise thereto, including

incurring costs to the extent necessary to remedy the breach which gives rise to such Loss (which costs, for the avoidance of doubt, shall be considered Loss).

- (h) Any Indemnified Party shall use reasonable best efforts to recover any Losses from insurance policies or other sources. The amount which the Indemnifying Party is or may be required to pay to any Indemnified Party pursuant to this Section 10.1 shall be reduced (retroactively, if necessary) by any insurance proceeds or other amounts actually recovered by or on behalf of such Indemnified Party in reduction of the related Loss, net of any deductibles or other expenses incurred in connection therewith. If an Indemnified Party shall have received the payment required by this Agreement from the Indemnifying Party in respect of Loss and shall subsequently receive insurance proceeds or other amounts in respect of such Loss, then such Indemnified Party shall promptly repay to the Indemnifying Party a sum equal to the amount of such net insurance proceeds or other net amounts actually received. In calculating the amount of any Loss, there shall be deducted an amount equal to any net Tax benefit actually realized (including the utilization of a Tax loss or Tax credit carried forward) as a result of such Loss by the Indemnified Party claiming such Loss in the taxable year in which such Loss occurred (determined on a "with and without" basis).
- (i) With respect to the indemnification obligation set forth in this <u>Section 10.1</u>, in no event shall (i) the Indemnifying Party have any liability to the Indemnified Party or any of its Affiliates for any consequential, indirect, speculative, incidental, special or punitive damages, except in connection with a Third Party claim to the extent awarded by a final and nonappealable judgment to the relevant Third Party by a court of competent jurisdiction, (ii) the Indemnified Party or any of its Affiliates be entitled to recover from the Indemnifying Party under this <u>Section 10.1</u> more than once in respect of the same Loss, (iii) the Indemnifying Party be liable for any Loss which is contingent unless and until such contingent Loss becomes an actual liability and is due and payable or (iv) the Indemnifying Party have any liability to the Indemnified Party or any of its Affiliates for any Losses that are caused by or arise out of changes in Law or accounting rules.
- (j) Effective at and after the Closing, the indemnification provided in this Section 10.1 shall be the exclusive remedy available to any party hereto with respect to any breach of any representation, warranty, covenant or agreement in this Agreement, or otherwise in respect of the transactions contemplated by this Agreement or any claims relating to this Agreement or any certificate delivered pursuant hereto, except (i) in the case of Fraud or willful misconduct, or with respect to matters for which the remedy of specific performance, injunctive relief or other non-monetary equitable remedies are available in accordance with Section 10.6, (ii) with respect to Taxes (the indemnification for which shall be governed exclusively by Section 7.9(a)), or (iii) as otherwise expressly provided in this Agreement.
- (k) Notwithstanding anything contained herein to the contrary, Parent Seller shall not have any liability for any Loss under Section 10.1(b)(ii) to the extent that Purchaser or Purchaser Bank had actual knowledge at or before the Original Signing Date (in the case of representations and warranties by Seller Bank or Parent Seller) or the Amended Signing Date (in the case of representations and warranties by Seller Holdco or Seller Intermediate Holding Company), as a result of any items set forth in the Seller Disclosure Schedule or documents that have been posted at least twenty-four (24) hours prior to the Original Signing Date (in the case of

representations and warranties by Seller Bank or Parent Seller) or the Amended Signing Date (in the case of representations and warranties by Seller Holdco or Seller Intermediate Holding Company) in the electronic data room hosted by Intralinks, Inc. (for the avoidance of doubt, without taking into consideration the redacted portions of any such documents), of particular facts which would be reasonably expected, on the face thereof, to result in the applicable breach and related Loss.

Section 10.2 <u>Waiver</u>; <u>Amendment</u>. Any provision of this Agreement may be amended or waived if, and only if, such amendment or waiver is in writing and signed, in the case of an amendment, by the parties hereto, or in the case of a waiver, by the party or parties against whom the waiver is to be effective. No failure or delay by any party in exercising any right, power or privilege hereunder shall operate as a waiver thereof nor shall any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, power or privilege.

Section 10.3 <u>No Third-Party Beneficiaries</u>. Except as provided in <u>Section 7.17</u> and Section 10.1 or the comparable provisions of any other Transaction Documents, as applicable, there shall be no third-party beneficiaries of this Agreement, any other Transaction Document or any exhibit, annex or schedule hereto or thereto, and none of them shall confer on any Person other than the parties hereto and thereto any claim, cause of action, right or remedy.

Section 10.4 <u>Entire Agreement</u>. The Transaction Documents and the Confidentiality Agreement represent the entire understanding of the parties hereto with respect to the subject matter hereof and thereof and supersede any and all other oral or written agreements heretofore made.

Section 10.5 <u>Assignment</u>. No party to this Agreement may assign any of its rights or obligations under this Agreement (whether by operation of law or otherwise) without the prior written consent of the other parties hereto. Any attempted or purported assignment in contravention of this provision shall be null and void.

Section 10.6 <u>Specific Performance</u>. The parties hereto agree that if any of the provisions of this Agreement were not to be performed as required by their specific terms or were to be otherwise breached, including, for the avoidance of doubt, a breach of <u>Section 7.5</u>, irreparable damage will occur, no adequate remedy at law would exist and damages would be difficult to determine, and that such parties shall be entitled, without the necessity of posting a bond or other security, to an injunction or injunctions to prevent breaches, and to specific performance of the terms, of this Agreement, in addition to any other remedy at law or equity.

Section 10.7 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts (including by facsimile, email or other electronic means such as ".pdf" or ".tiff" files), each of which shall be deemed to constitute an original, but all of which together shall be deemed to constitute one and the same instrument.

Section 10.8 <u>Notices</u>. All notices and other communications hereunder shall be in writing and shall be deemed duly given (a) on the date of delivery if delivered personally, or if by facsimile, upon written confirmation of receipt by facsimile, or otherwise, (b) on the first (1st)

Business Day after being sent if delivered utilizing a next-day service by an internationally recognized overnight courier that issues a receipt or other confirmation of delivery, (c) on the earlier of confirmed receipt or the third (3rd) Business Day following the date of mailing if delivered by registered or certified mail, return receipt requested, postage prepaid or (d) when transmitted to the email address set out below, as applicable (provided, that no "error" message or other notification of non-delivery is generated). All notices hereunder shall be delivered to the addresses set forth below, or pursuant to such other instructions as may be designated in writing by the party to receive such notice. Whenever notice is given hereunder under clauses (a), (b) or (c) of this Section 10.8, a copy of such notice shall be sent via email to the addresses of the recipient parties below.

If to Parent Seller, to:

Parent Seller 12 Rue Chauchat 75450 Paris Cedex 09 France

Attention: Georges Dirani

Louis-Philippe Vasconcelos

Email: georges.dirani@bnpparibas.com

louis-philippe.vasconcelos@bnpparibas.com

with a copy to (which shall not constitute notice):
Sullivan & Cromwell LLP
125 Broad Street

New York, New York 10004

Sullivan & Cromwell LLP 125 Broad Street

New York, New York 10004

Attention: H. Rodgin Cohen

Mitchell S. Eitel Jared M. Fishman

Email: Cohenhr@sullcrom.com

Eitelm@sullcrom.com Fishmanj@sullcrom.com

If to Purchaser, to:

Purchaser

111 W Monroe St Chicago Illinois 60603

Attention: Donna Parish

Stephen R. Taylor

Email: Donna.Parish@bmo.com

Stephen.Taylor@bmo.com

with a copy to (which shall not constitute notice):

Wachtell, Lipton, Rosen & Katz

51 West 52nd Street

New York, New York 10019

Attention: Edward D. Herlihy

Nicholas G. Demmo

Facsimile: +1 (212) 403-2207

+1 (212) 403-2381

Email: EDHerlihy@wlrk.com

NGDemmo@wlrk.com

Section 10.9 <u>Provisions Separable</u>.

- (a) The provisions of this Agreement shall be severable and the invalidity or unenforceability of any provision shall not affect the validity or enforceability of the other provisions hereof. If any provision of this Agreement, or the application thereof to any Person or entity or any circumstance, is found by a court or other Governmental Authority of competent jurisdiction to be invalid or unenforceable, (a) a suitable and equitable provision shall be substituted therefor in order to carry out, so far as may be valid and enforceable, the intent and purpose of such invalid or unenforceable provision and (b) the remainder of this Agreement and the application of such provision to other Persons, entities or circumstances shall not be affected by such invalidity or unenforceability, nor shall such invalidity or unenforceability affect the validity or enforceability, of such provision, or the application thereof, in any other jurisdiction.
- (b) Without limiting generality of the foregoing, the parties acknowledge and agree that (i) the covenants and agreements set forth in Section 7.7 and Section 7.8 were a material inducement to the parties to enter into this Agreement and to perform their respective obligations hereunder, and (ii) if any portion of any provisions in Section 7.7 or Section 7.8 is held invalid or unenforceable, the remaining provisions of Section 7.7 and Section 7.8 will remain in full force and effect to the maximum extent permitted by Law.

Section 10.10 <u>Parties in Interest</u>. This Agreement will be binding upon, inure to the benefit of and be enforceable by the parties hereto and their respective successors and permitted assigns. Except as set forth in <u>Section 7.17</u>, nothing in this Agreement, express or implied, is intended to confer any rights or remedies under or by reason of this Agreement upon any Person other than the parties hereto and their successors or permitted assigns.

Section 10.11 <u>Expenses</u>. Except as otherwise specifically provided in the Transaction Documents, each party hereto will bear all expenses incurred by it in connection with this Agreement and the transactions contemplated hereby (it being understood and agreed that all such expenses incurred by or on behalf of Seller Holdco and any of its Subsidiaries shall be the responsibility of Parent Seller).

Section 10.12 <u>Deadlines</u>. If the last day of the time period for the giving of any notice or the taking of any action required under this Agreement falls on a day that is not a

Business Day, the time period for giving such notice or taking such action shall be extended through the Business Day immediately following the original expiration date of such action.

Section 10.13 Waiver of Jury Trial. EACH PARTY HERETO HEREBY WAIVES TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM BROUGHT BY ANY OF THEM AGAINST THE OTHER ARISING OUT OF OR IN ANY WAY CONNECTED WITH THIS AGREEMENT, OR ANY OTHER AGREEMENTS EXECUTED IN CONNECTION HEREWITH, OR THE ADMINISTRATION THEREOF OR ANY OF THE TRANSACTIONS CONTEMPLATED HEREIN OR THEREIN. NO PARTY TO THIS AGREEMENT SHALL SEEK A JURY TRIAL IN ANY LAWSUIT, PROCEEDING, COUNTERCLAIM, OR ANY OTHER ACTION PROCEDURE BASED UPON, OR ARISING OUT OF, THIS AGREEMENT OR ANY RELATED INSTRUMENTS OR THE RELATIONSHIP BETWEEN THE PARTIES. NO PARTY WILL SEEK TO CONSOLIDATE ANY SUCH ACTION, IN WHICH A JURY TRIAL HAS BEEN WAIVED, WITH ANY OTHER ACTION IN WHICH A JURY TRIAL CANNOT BE OR HAS NOT BEEN WAIVED. THE PROVISIONS OF THIS SECTION HAVE BEEN FULLY DISCUSSED BY THE PARTIES HERETO, AND THESE PROVISIONS SHALL BE SUBJECT TO NO EXCEPTIONS. NO PARTY HAS IN ANY WAY AGREED WITH OR REPRESENTED TO ANY OTHER PARTY THAT THE PROVISIONS OF THIS SECTION WILL NOT BE FULLY ENFORCED IN ALL INSTANCES.

Section 10.14 Governing Law; Consent to Jurisdiction. The execution, interpretation, and performance of this Agreement shall be governed by the laws of the State of New York without giving effect to any conflict of laws provision or rule (whether of the State of New York or any other jurisdiction) that would cause the application of the law of any other jurisdiction other than the State of New York. EACH PARTY HERETO, TO THE EXTENT IT MAY LAWFULLY DO SO, HEREBY SUBMITS TO THE EXCLUSIVE JURISDICTION OF ANY COURT OF THE STATE OF NEW YORK LOCATED IN THE BOROUGH OF MANHATTAN IN NEW YORK CITY AND THE U.S. DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK, AS WELL AS TO THE JURISDICTION OF ALL COURTS FROM WHICH AN APPEAL MAY BE TAKEN OR OTHER REVIEW SOUGHT FROM THE AFORESAID COURTS, FOR THE PURPOSE OF ANY SUIT, ACTION OR OTHER PROCEEDING ARISING OUT OF SUCH PARTY'S OBLIGATIONS UNDER OR WITH RESPECT TO THIS AGREEMENT OR ANY OF THE AGREEMENTS. INSTRUMENTS OR DOCUMENTS CONTEMPLATED HEREBY (OTHER THAN THE CONFIDENTIALITY AGREEMENT), AND EXPRESSLY WAIVES ANY AND ALL OBJECTIONS IT MAY HAVE AS TO VENUE IN ANY OF SUCH COURTS. The parties hereby consent to and grant any such court jurisdiction over the person of such parties and, to the extent permitted by Law, over the subject matter of such dispute and agree that mailing of process or other papers in connection with any such action or proceeding in the manner provided in Section 10.8 or in such other manner as may be permitted by Law shall be valid and sufficient service thereof. Nothing in this Agreement will affect the right of any party to this Agreement to serve process in any other manner permitted by Law.

[Remainder of page left intentionally blank]

BN	P PARIBAS S.A.
Ву	DocuSigned by:
	Michel Vial
	Title: Head of Group Development
	Mergers & Acquisitions
	Weigers & Aequisitions
BN	IP PARIBAS S.A.
_	DocuSigned by:
Ву	Docusigned by.
l	J. W. San
	Title: Group Development Mergers &
	Acquisitions
	•
BN	IP PARIBAS USA, INC.
Ву	: .
	Name:
	Title:
	Title.
BA	NCWEST HOLDING INC.
By	
Бу	•
	Name:
	Title:
RΛ	NK OF THE WEST
DА	THE WEST
By	: ,
	Name
	Name: Title:
	Tiuc.

BNP	PARIBAS S.A.
By:	
	Name: Title:
BNP	PARIBAS S.A.
By:	
	Name: Title:
BNP	PARIBAS USA, INC.
By:	for Fimm
	Name: Jean-Yves Fillion Title: Chief Executive Officer
BAN	CWEST HOLDING INC.
By:	
	Name: Nandita Bakhshi Title: Chief Executive Officer and President
BAN	IK OF THE WEST
By:	
	Name: Nandita Bakhshi Title: Chief Executive Officer and President

By:	
	Name: Title:
BNP	PARIBAS S.A.
By:	
	Name: Title:
BNP	PARIBAS USA, INC.
Ву:	
	Name: Jean-Yves Fillion Title: Chief Executive Officer
BAN	CWEST HOLDING INC.
Ву:	Name: Nandita Bakhshi Title: Chief Executive Officer and Preside
BAN	K OF THE WEST
Ву:	Nanolita Bakhshi Title: Chief Executive Officer and Preside

BAN	K OF MONTREAL
By:	D.21.6.
	Name:
	Title:
D) 10	TRANSCALL GODD
BMC	FINANCIAL CORP.
By:	
_ ;	•
	Name:
	Title:
DMC	NILABBIG DANIZALA
BMC	HARRIS BANK N.A.
By:	
Dy.	•
	Name:
	Title

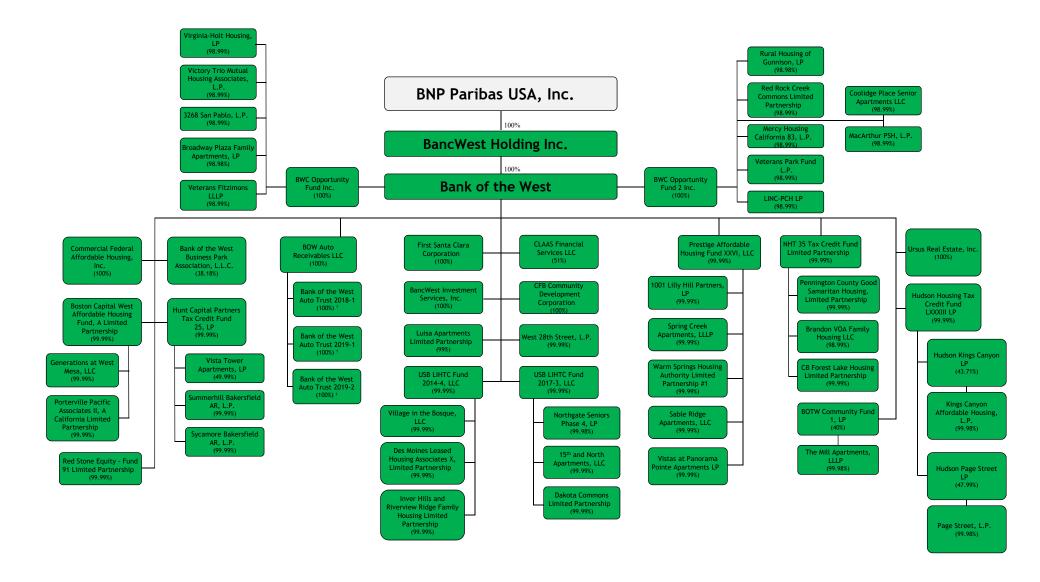
BANK OF MONTREAL

By:	
	Name: Title:
BMO By:	FINANCIAL CORP. Manae: David R. Casper Title: Chief Executive Officer
ВМО	HARRIS BANK N.A.
By:	Name: David R. Casper Title: President and Chief Executive Officer

ANNEX A

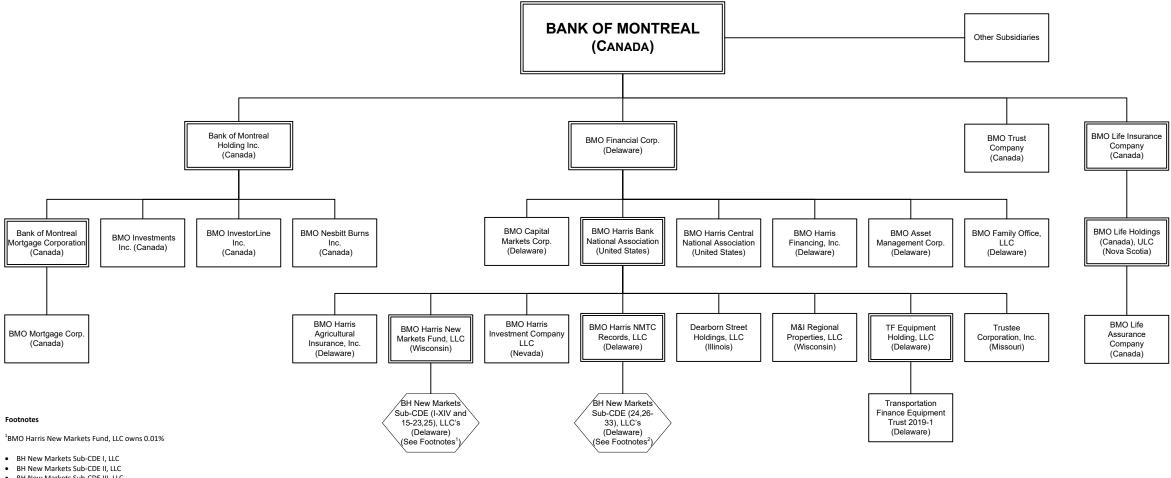
Requisite Regulatory Approvals

- 1. U.S. and Canadian bank regulatory approvals or non-objection notices in respect of the Stock Sale and the Bank Merger, including from the:
 - a. California Department of Financial Protection and Innovation
 - b. Federal Reserve
 - c. OCC
 - d. Office of the Superintendent of Financial Institutions, and, if applicable, the Minister of Finance in Canada
- 2. The approval or non-objections in respect of a change of control of Seller Investment Services, including from FINRA.
- 3. If and as applicable, with respect to Seller Investment Services, any filings required to comply with state and insurance securities authorities, including any required filing with the Texas Department of Insurance pursuant to the Texas Insurance Code, and approval or waiver of any such filings.
- 4. U.S. and non-U.S. approvals or non-objections, if and as applicable in the determination of any party to the Agreement (in consultation with the other parties to the Agreement), with respect to the Hart-Scott-Rodino Antitrust Improvements Act of 1976, the *Competition Act* (Canada) and similar competition laws of other jurisdictions.



¹ Variable Interest Entities.

Bank of Montreal Significant Subsidiaries



BH New Markets Sub-CDE III, LLC

BH New Markets Sub-CDE IV, LLC

BH New Markets Sub-CDE V. LLC

BH New Markets Sub-CDE VI, LLC

 BH New Markets Sub-CDE VII, LLC BH New Markets Sub-CDE VIII, LLC

BH New Markets Sub-CDE IX, LLC

BH New Markets Sub-CDE X, LLC

 BH New Markets Sub-CDE XI, LLC BH New Markets Sub-CDE XII. LLC

BH New Markets Sub-CDE XIII, LLC

BH New Markets Sub-CDE XIV, LLC

 BH New Markets Sub-CDE 15, LLC BH New Markets Sub-CDE 16, LLC

BH New Markets Sub-CDE 17, LLC

BH New Markets Sub-CDE 18, LLC

BH New Markets Sub-CDE 19. LLC

 BH New Markets Sub-CDE 20, LLC BH New Markets Sub-CDE 21, LLC

BH New Markets Sub-CDE 22, LLC

BH New Markets Sub-CDE 23, LLC

BH New Markets Sub-CDE 25, LLC

²BMO Harris NMTC Records, LLC owns 99.99% and BMO Harris New Markets Fund, LLC owns 0.001%

BH New Markets Sub-CDE 24, LLC

BH New Markets Sub-CDE 26, LLC

BH New Markets Sub-CDE 27, LLC

BH New Markets Sub-CDE 28, LLC

BH New Markets Sub-CDE 29, LLC

BH New Markets Sub-CDE 30, LLC

BH New Markets Sub-CDE 31, LLC

BH New Markets Sub-CDE 32, LLC

BH New Markets Sub-CDE 33, LLC

As of January 13, 2022

BANK OF MONTREAL CERTIFICATE

Extract from the Minutes of a Meeting of the Bank of Montreal Board of Directors, held in Toronto, Ontario, on December 16, 2021.

PROJECT HORACE APPROVAL

- A. Subject to the approval of the Board Chair and the Chief Executive Officer in accordance with the terms of these resolutions, Bank of Montreal ("BMO") and BMO Harris Bank N.A., a United States national bank ("BHB") propose to enter into a transaction agreement (the "Transaction Agreement") substantially on the terms presented to the Board of Directors (the "Board") pursuant to which all the outstanding shares of capital stock of Bank of the West, a California state-chartered bank ("Seller Bank") an indirect, wholly-owned subsidiary of BNP Paribas S.A., a société anonyme organized under the laws of The Republic of France ("Seller") will be acquired, directly or indirectly (the "Transaction"), for cash consideration in an amount as presented by Management to the Board on the date hereof and as will be definitively determined by the Board Chair and the Chief Executive Officer in accordance with the terms of these resolutions (the "Transaction Consideration").
- B. At this meeting and prior meetings, the Board has reviewed and discussed with BMO's Management and with BMO's financial and legal advisors the terms of the Transaction Agreement and the transactions contemplated thereby, including, without limitation, the Transaction, the regulatory approval process and the potential impact of the Transaction on BMO's business and capital levels, and Management's recommendation that, in its opinion, the Transaction Agreement and the other transactions contemplated thereby (including, without limitation, the Transaction) are advisable and in the best interests of BMO.

Upon motion duly made, seconded and carried,

IT WAS RESOLVED THAT:

Approval of the Transaction Agreement and the Transaction

- 1. After careful consideration of the terms and conditions of the Transaction, as described above, including consulting with and receiving advice from BMO's financial and legal advisors, and subject to the final approval of the Board Chair and the Chief Executive Officer in accordance with the terms of these resolutions, the Board hereby determines that the Transaction Agreement and the transactions contemplated thereby (including, without limitation, the Transaction) are advisable and in the best interests of BMO and declares it advisable to enter into the Transaction Agreement.
- 2. The Board Chair and the Chief Executive Officer are delegated the authority to (i) determine the definitive amount of the Transaction Consideration, provided that the Transaction Consideration shall not exceed the amount presented by Management to the Board on the date hereof; and (ii) approve the entering into and performance by BMO of its obligations under the Transaction Agreement

- 3. Each of the Chief Executive Officer, the Chief Financial Officer and the General Counsel of BMO and any other person or persons designated by any of the foregoing (each, an "<u>Authorized Officer</u>") are authorized and directed, for and on behalf of BMO, to negotiate and finalize the Transaction Agreement.
- 4. Subject to the conditions set out in paragraph 2 above, the Chief Executive Officer is authorized to execute and deliver the Transaction Agreement, substantially on the terms presented to the Board, with such additions, deletions, amendments and other changes as the Board Chair and the Chief Executive Officer shall approve. The execution and delivery of the Transaction Agreement by the Chief Executive Officer is to be deemed conclusive evidence that the Board has approved the Transaction Agreement as executed.

Regulatory and Securities Filings

- 5. Any Authorized Officer is authorized and directed, on behalf of and in the name of BMO, to prepare, sign and file, or cause to be filed, with any applicable federal, provincial, state, local or foreign country regulatory or supervisory body, and all appropriate provincial, state, local, federal or foreign securities, banking, financial, insurance, trade or other regulatory authorities and appropriate stock exchanges, stock markets and self-regulatory organizations, including, without limitation, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Federal Deposit Insurance Corporation, the Office of the Superintendent of Financial Institutions, the Minister of Finance of Canada, the California Department of Business Oversight, the Canadian Securities Administrators, the Securities and Exchange Commission, the Financial Industry Regulatory Authority, Inc., the Toronto Stock Exchange, the New York Stock Exchange and all other third parties, all applications, filings (including regulatory and securities filings), requests for approval, consents, waivers, interpretations, or other determinations, notices and other information and documents, and any modifications or supplements thereto, as may be necessary or appropriate in connection with the Transaction Agreement and the transactions contemplated thereby (including, without limitation, the Transaction), together with all agreements and other information and documents required or appropriate, and any publications required in connection therewith, the taking of any such action to be deemed conclusive evidence that the Board has authorized such action.
- 6. Without limiting the foregoing, any Authorized Officer is authorized and directed, in the name and on behalf of BMO, to prepare, or assist others in preparing, all documentation, to effect all filings and notices and to seek and obtain all permits, consents, waivers, approvals and authorizations of all third parties, including, without limitation, all governmental, regulatory and self-regulatory authorities, necessary to consummate the transactions contemplated by the Transaction Agreement (including, without limitation, the Transaction) to execute personally or by attorney-in-fact any such required filings or amendments or supplements to any of the foregoing, and to cause any such required filings and any amendments thereto to become effective or otherwise approved, the taking

of any such action to be deemed conclusive evidence that the Board has authorized such action.

Approval of Ancillary Agreements

7. Any Authorized Officer is authorized to negotiate, finalize and approve such other ancillary agreements related to the Transaction as are in the judgment of such Authorized Officer necessary or appropriate to effect the Transaction, and such Authorized Officer is hereby authorized and directed to execute and deliver all ancillary agreements in the name of and on behalf of BMO as any such Authorized Officer deems necessary or appropriate to effect the Transaction, and that BMO is authorized to pay any and all expenses and fees arising in connection therewith, the execution and delivery of any such ancillary agreements by such Authorized Officer to be deemed conclusive evidence that the same have been authorized and approved by the Board.

Additional Actions

- 8. Any Authorized Officer is authorized, empowered and directed, for and on behalf of BMO, to execute and deliver or cause to be executed and delivered any and all agreements, amendments, certificates, reports, applications, notices, letters, opinions, instruments or other documents and to do or cause to be done any and all such other acts and things as, in the opinion of any such Authorized Officer, may be necessary, appropriate or desirable in order to enable BMO to fully and promptly carry out the provisions of the Transaction Agreement and the transactions contemplated thereby (including, without limitation, the Transaction) and the purpose and intent of these resolutions, and any such action taken or any agreement, amendment, certificate, report, application, notice, letter, opinion, instrument or other document executed and delivered by any of them in connection with any such action shall be conclusive evidence of such Authorized Officer's authority to take, execute and deliver the same.
- 9. All actions previously taken by any of the directors, officers, representatives or agents of BMO in connection with the Transaction Agreement, the Transaction and the other transactions contemplated in the Transaction Agreement or otherwise referred to in these resolutions be, and each of the same hereby is, ratified, confirmed and approved in all respects as the act and deed of BMO.

I hereby certify the foregoing to be a true copy of a resolution enacted by the Board of Directors of the Bank of Montreal on December 16, 2021, and that the said resolution is in full force and effect and unamended at the date hereof.

Dated this 14th day of January, 2022

Barbara Muir

Barbara Reis

Corporate Secretary Bank of Montreal

SECRETARY'S CERTIFICATE

I, Colleen Hennessy, do hereby certify that (i) I am the duly elected and qualified Secretary of BMO Financial Corp. ("BFC") and BMO Harris Bank National Association ("BHB") and (ii) the resolutions attached hereto as Exhibit A were duly adopted and approved at a joint meeting of the Boards of Directors of BFC and BHB held on December 16, 2021 at which a quorum was present.

IN WITNESS HEREOF, I have hereunto signed my name this 10th day of January 2022.

Colleen M. Hennessy

Collea M Heming

EXHIBIT A

RECITALS:

- A. BMO Harris Bank N.A., a national bank organized under the laws of the United States ("BHB"), and a wholly-owned subsidiary of BMO Financial Corp. ("BFC"), proposes to enter into an Agreement and Plan of Merger (the "Merger Agreement"), substantially on the terms presented to the Boards, by and among BHB, Bank of Montreal, a Canadian chartered bank ("BMO"), BNP Paribas S.A., a société anonyme organized under the laws of The Republic of France ("Seller") and Bank of the West, a California state-chartered bank and an indirect, wholly-owned subsidiary of Seller ("Seller Bank").
- B. On December 16, 2021, the board of directors of BMO (the "BMO Board") approved the entering into and performance by BMO of its obligations under the Merger Agreement, subject to the conditions set forth in the resolutions of the BMO Board.
- C. The Merger Agreement provides for, among other things, subject to the conditions and limitations set forth therein and on the terms thereof, (a) the merger of Seller Bank with and into BHB (the "Merger"), with BHB continuing as the surviving bank in the Merger, and (b) the conversion at the effective time of the Merger of the outstanding shares of capital stock of Seller Bank into the right to receive the cash merger consideration substantially as presented to the Boards, with the final amount to be definitively determined by the Board Chair and the Chief Executive Officer of BMO pursuant to authority delegated to them by the BMO Board.
- D. At this meeting, the boards of directors of BHB (the "BHB Board") and BFC (collectively, the "Boards") have reviewed and discussed the terms of the Merger Agreement and the transactions contemplated thereby, including, without limitation, the Merger, and considering such terms and such other factors as the Boards consider pertinent, have determined that the Merger Agreement, the Merger and the other transactions contemplated thereby are advisable and in the best interests of BFC and BHB.

RESOLVED THAT:

Approval of the Merger Agreement and the Merger

1. After careful consideration of the terms and conditions of the Merger, as described above, each of the Boards hereby (a) determines that the Merger Agreement and the transactions contemplated thereby (including, without limitation, the Merger) are advisable and fair to and in the best interests of BFC and BHB and declare it advisable to enter into the Merger Agreement, and (b) adopts and approves the Merger Agreement and the transactions contemplated thereby (including, without limitation, the Merger) with the foregoing adoption and approval to be deemed to constitute, without limitation, the requisite adoption and approval of the Boards for all purposes, including the applicable provisions of the articles of association of BHB, the bylaws of BHB, and the laws, regulations, and rules of the United States of America (including, without limitation, Chapter 2 of Title 12 of the United States Code and the rules and regulations promulgated thereunder).

- 2. Each of the Chief Executive Officer, the Chief Financial Officer and the General Counsel of BHB and any other person or persons designated by any of the foregoing (each, along with each of the same officers of BFC, as applicable, an "Authorized Officer") is authorized and directed, for and on behalf of BHB, to negotiate and finalize the Merger Agreement.
- 3. Each of the Chief Executive Officer, the Chief Financial Officer and any Executive Vice President of BHB, and any one of them, is authorized to execute and deliver the Merger Agreement, substantially on the terms presented to the BHB Board, with such additions, deletions, amendments and other changes as any Authorized Officer of BHB shall approve, the execution and delivery of the Merger Agreement by any such officer of BHB to be deemed conclusive evidence that BHB and the BHB Board have adopted and approved the Merger Agreement as executed.

Submission to Shareholder

4. The BHB Board hereby recommends that the Merger Agreement be approved by BFC in its capacity as the sole shareholder of BHB.

Regulatory and Securities Filings

- 5. Any proper officer or employee of BFC or BHB, as applicable, is authorized and directed, on behalf of and in the name of BFC or BHB, as applicable, to prepare, sign and file, or cause to be filed, with any applicable federal, provincial, state, local or foreign country regulatory or supervisory body, and all appropriate provincial, state, local, federal or foreign securities, banking, financial, insurance, trade or other regulatory authorities and appropriate stock exchanges, stock markets and self-regulatory organizations, including, without limitation, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Federal Deposit Insurance Corporation, the Office of the Superintendent of Financial Institutions, the Minister of Finance of Canada, the California Department of Business Oversight, the Canadian Securities Administrators. the Securities and Exchange Commission, the Financial Industry Regulatory Authority, Inc., the Toronto Stock Exchange, the New York Stock Exchange and all other third parties, all applications, filings (including regulatory and securities filings), requests for approval, consents, waivers, interpretations, or other determinations, notices and other information and documents, and any modifications or supplements thereto, as may be necessary or appropriate in connection with the Merger Agreement and the transactions contemplated thereby (including, without limitation, the Merger), together with all agreements and other information and documents required or appropriate, and any publications required in connection therewith, the taking of any such action to be deemed conclusive evidence that each of the Boards of BFC and BHB, as applicable, has authorized such action.
- 6. Without limiting the foregoing, any proper officer or employee of BFC or BHB, as applicable, is authorized and directed, in the name and on behalf of BFC or BHB as applicable, to prepare, or assist others in preparing, all documentation, to effect all filings and notices and to seek and obtain all permits, consents, waivers, approvals and authorizations of all third parties, including, without limitation, all governmental, regulatory and self-regulatory authorities, necessary to consummate the transactions contemplated by the Merger Agreement (including, without limitation, the Merger) to execute personally or by attorney-in-fact any such required filings or amendments or supplements to any of the foregoing, and to cause any such required filings and any

amendments thereto to become effective or otherwise approved, the taking of any such action to be deemed conclusive evidence that each of the Boards of BFC and BHB, as applicable, has authorized such action.

Approval of Ancillary Agreements

Any proper officer or employee of BFC or BHB, as applicable, is authorized to negotiate, finalize and approve such other ancillary agreements related to the Merger as are in the judgment of such person necessary or appropriate to effect the Merger, and any such person is hereby authorized and directed to execute and deliver any such ancillary agreements in the name of and on behalf of BFC or BHB as applicable as any such person deems necessary or appropriate to effect the Merger, and BFC and BHB are authorized to pay any and all expenses and fees arising in connection therewith, the execution and delivery of any such ancillary agreements by such person to be deemed conclusive evidence that the same have been authorized and approved by each of the Boards of BFC and BHB, as applicable.

Additional Actions

- 8. Any proper officer or employee of BFC or BHB, as applicable, is authorized, empowered and directed, for and on behalf of BFC or BHB, as applicable, to execute and deliver or cause to be executed and delivered any and all agreements, amendments, certificates, reports, applications, notices, letters, opinions, instruments or other documents and to do or cause to be done any and all such other acts and things as, in the opinion of any such officer, may be necessary, appropriate or desirable in order to enable BFC and/or BHB as applicable, to fully and promptly carry out the provisions of the Merger Agreement and the transactions contemplated thereby (including, without limitation, the Merger) and the purpose and intent of these resolutions and any such action taken or any agreement, amendment, certificate, report, application, notice, letter, opinion, instrument or other document executed and delivered by any of them in connection with any such action shall be conclusive evidence of such person's authority to take, execute and deliver the same.
- 9. All actions previously taken by any of the directors, officers, representatives or agents of BFC or BHB, in connection with the Merger Agreement, the Merger and the transactions contemplated in the Merger Agreement or otherwise referred to in these resolutions be, and each of the same hereby is, ratified, confirmed and approved in all respects as the act and deed of BFC and BHB, as applicable.

WRITTEN CONSENT OF THE SOLE SHAREHOLDER OF BMO HARRIS BANK N.A. IN LIEU OF SPECIAL MEETING

December 18, 2021

The undersigned (the "<u>Sole Shareholder</u>"), being the sole shareholder of BMO Harris Bank N.A., a national banking association (the "<u>Bank</u>"), hereby waives any and all requirements of notice of a meeting of the sole shareholder of the Bank and any other notices that may be required by law, the Bank's bylaws or otherwise, and consents to the adoption of the following resolutions in lieu of holding a special meeting of the shareholder of the Bank:

WHEREAS, the Board of Directors of the Bank adopted that certain Agreement and Plan of Merger (the "Merger Agreement"), by and among the Bank, Bank of Montreal, a Canadian chartered bank, BNP Paribas S.A., a société anonyme organized under the laws of The Republic of France ("Seller") and Bank of the West, a California state-chartered bank and an indirect, wholly-owned subsidiary of Seller ("Seller Bank"), which provides for, among other things, subject to the conditions and limitations set forth therein and on the terms thereof, the merger of Seller Bank with and into the Bank, with the Bank continuing as the surviving entity (the "Merger"); and

WHEREAS, the Board of Directors of the Bank has submitted the Merger Agreement to the Sole Shareholder for approval and recommended that the Sole Shareholder approve the Merger Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Merger Agreement, and the consummation of the transactions contemplated thereby, including the Merger, be, and hereby is, approved.

IN WITNESS WHEREOF, the Sole Shareholder has executed this written consent as of the date first set forth above.

BMO FINANCIAL CORP.

Name: David R. Casper

Title: Chief Executive Officer

By:

Name: Colleen M. Hennessy Title: Corporate Secretary

WRITTEN CONSENT OF THE SOLE STOCKHOLDER OF BMO FINANCIAL CORP. IN LIEU OF SPECIAL MEETING

January 12, 2022

The undersigned (the "<u>Sole Stockholder</u>"), being the sole stockholder of BMO Financial Corp., a Delaware corporation and financial holding company ("<u>BFC</u>"), hereby waives any and all requirements of notice of a meeting of the sole stockholder of BFC and any other notices that may be required by law, BFC's bylaws or otherwise, and consents to the adoption of the following resolutions in lieu of holding a special meeting of the stockholder of BFC:

WHEREAS, the Board of Directors of BFC adopted that certain First Amended and Restated Purchase Agreement (the "Purchase Agreement"), by and among BFC, BMO Harris Bank N.A., a national banking association, Bank of Montreal, a Canadian chartered bank, BNP Paribas S.A., a société anonyme organized under the laws of The Republic of France ("Seller"), BNP Paribas USA, Inc., a Delaware corporation and financial holding company and a direct wholly-owned subsidiary of Seller ("Seller Intermediate Holding Company"), BancWest Holding Inc., a Delaware corporation and financial holding company and direct wholly-owned subsidiary of Seller Intermediate Holding Company ("Seller Holdco"), and Bank of the West, a California state-chartered bank and a direct, wholly-owned subsidiary of Seller Holdco, which provides for, among other things, subject to the conditions and limitations set forth therein and on the terms thereof, the merger of Seller Holdco with and into BFC, with BFC continuing as the surviving entity (the "Holdco Merger"); and

WHEREAS, the Board of Directors of BFC has submitted the Purchase Agreement to the Sole Stockholder for approval and recommended that the Sole Stockholder approve the Purchase Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Purchase Agreement, and the consummation of the transactions contemplated thereby, including the Holdco Merger, be, and hereby is, approved.

IN WITNESS WHEREOF, the Sole Stockholder has executed this written consent as of the date first set forth above.

BANK OF MONTREAL

By:

Name: Darryl White

Title: Chief Executive Officer

Barbara Reur

By:

Name: Barbara Muir

Title: Corporate Secretary

UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS (THE "BOARD") OF BMO FINANCIAL CORP.

DATED AS OF JANUARY 12, 2022

The undersigned, being all of the directors of BMO Financial Corp., a Delaware corporation and financial holding company ("BFC"), do hereby consent without a meeting, pursuant to Section 141(f) of the General Corporation Law of the State of Delaware, to the adoption of the following resolutions:

WHEREAS, on December 18, 2021, Bank of Montreal, a Canadian chartered bank ("BMO"), BMO Harris Bank N.A., a national bank organized under the laws of the United States ("BHB"), BNP Paribas S.A., a société anonyme organized under the laws of The Republic of France ("Parent Seller"), BancWest Holding Inc., a Delaware corporation and financial holding company and indirect wholly owned subsidiary of Parent Seller ("Seller Holdco") and Bank of the West, a California state-chartered bank and a direct, whollyowned subsidiary of Seller Holdco ("Seller Bank" and together with BMO, BHB and Seller Holdco, the "Original Parties"), entered into the Share Purchase Agreement (the "Original Share Purchase Agreement"), which provides for, among other things, the acquisition by BMO of the capital stock of Seller Bank for cash consideration.

WHEREAS, Section 7.19 of the Original Share Purchase Agreement permits the parties thereto to modify the manner of completing the transactions contemplated by the Original Share Purchase Agreement to a sale of the capital stock of Seller Holdco instead of a sale of the capital stock of Seller Bank, subject to certain terms and conditions set forth therein.

WHEREAS, the Original Parties mutually desire to amend and restate the Original Share Purchase Agreement to provide for, among other things, the sale of the capital stock of Seller Holdco to BFC.

WHEREAS, BFC proposes to enter into that certain First Amended and Restated Share Purchase Agreement (the "A&R Share Purchase Agreement"), substantially on the terms presented to the Board, by and among the Original Parties, BFC and BNP Paribas USA, Inc., a Delaware corporation and financial holding company and direct wholly-owned subsidiary of Parent Seller.

WHEREAS, the A&R Share Purchase Agreement provides for, among other things, subject to the conditions and limitations set forth therein and on the terms thereof, (a) the acquisition of the capital stock of Seller Holdco by BFC for cash consideration, (b) the merger of Seller Holdco with and into BFC (the "Holdco Merger"), with BFC continuing as the surviving corporation in the Holdco Merger, and (c) the merger of Seller Bank with and into BHB, with BHB continuing as the surviving bank.

WHEREAS, the Board has reviewed the terms of the A&R Share Purchase Agreement and the transactions contemplated thereby, including, without limitation, the Holdco Merger, and considering such terms and such other factors as the Board considers pertinent, has determined that the A&R Share Purchase Agreement, the Holdco Merger and the other transactions contemplated thereby are advisable and in the best interests of BFC.

NOW, THEREFORE, IT IS RESOLVED:

Approval of the A&R Share Purchase Agreement and the Holdco Merger

THAT, after careful consideration of the terms and conditions of the Holdco Merger, as described above, the Board hereby (a) determines that the A&R Share Purchase Agreement and the transactions contemplated thereby (including, without limitation, the Holdco Merger) are advisable and fair to and in the best interests of BFC and declare it advisable to enter into the A&R Share Purchase Agreement, and (b) adopts and approves the A&R Share Purchase Agreement and the transactions contemplated thereby (including, without limitation, the Holdco Merger) with the foregoing adoption and approval to be deemed to constitute, without limitation, the requisite adoption and approval of the Board for all purposes, including the applicable provisions of the certificate of incorporation of BFC, the bylaws of BFC, and the laws of the State of Delaware.

THAT, each of the Chief Executive Officer, the Chief Financial Officer and the General Counsel of BFC and any other person or persons designated by any of the foregoing (each, an "<u>Authorized Officer</u>") is authorized and directed, for and on behalf of BFC, to negotiate and finalize the A&R Share Purchase Agreement.

THAT, each of the Chief Executive Officer, the Chief Financial Officer and any Executive Vice President of BFC, and any one of them, is authorized to execute and deliver the A&R Share Purchase Agreement, substantially on the terms presented to the Board, with such additions, deletions, amendments and other changes as any Authorized Officer shall approve, the execution and delivery of the A&R Share Purchase Agreement by any such officer of BFC to be deemed conclusive evidence that BFC and the Board have adopted and approved the A&R Share Purchase Agreement as executed.

Submission to Shareholder

THAT, the Board hereby recommends that the A&R Share Purchase Agreement be approved by BMO in its capacity as the sole shareholder of BFC.

Regulatory and Securities Filings

THAT, any proper officer or employee of BFC is authorized and directed, on behalf of and in the name of BFC to prepare, sign and file, or cause to be filed, with any applicable federal, provincial, state, local or foreign country regulatory or supervisory body, and all appropriate provincial, state, local, federal or foreign securities, banking, financial, insurance, trade or other regulatory authorities and appropriate stock exchanges, stock markets and self-regulatory organizations, including, without limitation, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Federal Deposit Insurance Corporation, the Office of the Superintendent of Financial Institutions, the Minister of Finance of Canada, the California Department of Business Oversight, the Canadian Securities Administrators, the Securities and Exchange Commission, the Financial Industry Regulatory Authority, Inc., the Toronto Stock Exchange, the New York Stock Exchange and all other third parties, all applications, filings (including regulatory and securities filings), requests for approval, consents, waivers, interpretations, or other determinations, notices and other information and documents, and any modifications or supplements thereto, as may be necessary or appropriate in connection with the A&R Share Purchase Agreement and the transactions contemplated thereby (including, without limitation, the Holdco Merger), together with all agreements and other information and documents required or appropriate, and any publications required in connection therewith, the taking of any such action to be deemed conclusive evidence that the Board has authorized such action.

THAT, without limiting the foregoing, any proper officer or employee of BFC is authorized and directed, in the name and on behalf of BFC to prepare, or assist others in preparing, all documentation, to effect all filings and notices and to seek and obtain all permits, consents, waivers, approvals and authorizations of all third parties, including, without limitation, all governmental, regulatory and self-regulatory authorities, necessary to consummate the transactions contemplated by the A&R Share Purchase Agreement (including, without limitation, the Holdco Merger) to execute personally or by attorney-infact any such required filings or amendments or supplements to any of the foregoing, and to cause any such required filings and any amendments thereto to become effective or otherwise approved, the taking of any such action to be deemed conclusive evidence that the Board has authorized such action.

Approval of Ancillary Agreements

THAT, any proper officer or employee of BFC is authorized to negotiate, finalize and approve such other ancillary agreements related to the Holdco Merger as are in the judgment of such person necessary or appropriate to effect the Holdco Merger, and any such person is hereby authorized and directed to execute and deliver any such ancillary agreements in the name of and on behalf of BFC as any such person deems necessary or appropriate to effect the Holdco Merger, and BFC is authorized to pay any and all expenses and fees arising in connection therewith, the execution and delivery of any such ancillary agreements by such person to be deemed conclusive evidence that the same have been authorized and approved by the Board.

Additional Actions

THAT, any proper officer or employee of BFC is authorized, empowered and directed, for and on behalf of BFC to execute and deliver or cause to be executed and delivered any and all agreements, amendments, certificates, reports, applications, notices, letters, opinions, instruments or other documents and to do or cause to be done any and all such other acts and things as, in the opinion of any such officer, may be necessary, appropriate or desirable in order to enable BFC to fully and promptly carry out the provisions of the A&R Share Purchase Agreement and the transactions contemplated thereby (including, without limitation, the Holdco Merger) and the purpose and intent of these resolutions and any such action taken or any agreement, amendment, certificate, report, application, notice, letter, opinion, instrument or other document executed and delivered by any of them in connection with any such action shall be conclusive evidence of such person's authority to take, execute and deliver the same.

THAT, all actions previously taken by any of the directors, officers, representatives or agents of BFC, in connection with the A&R Share Purchase Agreement, the Holdco Merger and the transactions contemplated in the A&R Share Purchase Agreement or otherwise referred to in these resolutions be, and each of the same hereby is, ratified, confirmed and approved in all respects as the act and deed of BFC.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.]

BMO FINANCIAL CORP. OFFICER'S CERTIFICATE

The undersigned hereby certifies that the foregoing is a true and correct copy of resolutions adopted by written consent of all of the directors of BMO Financial Corp. dated as of January 12, 2022, and that such resolutions have not been amended, modified or rescinded and are in full force and effect.

IN WITNESS WHEREOF, the undersigned has executed this certificate as of January 14, 2022.

By: Name: Colleen M. Hennessy

Title: Secretary

BNP PARIBAS CHAIRMAN'S CERTIFICATE

January 6, 2022

I, Jean Lemierre, hereby certify that I am the Chairman of the Board of Directors of BNP Paribas S.A. (the "Bank"), a "société anonyme" organised under French law having its registered office at 16, boulevard des Italiens, 75009 Paris, registered with the Paris Registre du Commerce et des Sociétés under the number 662 042 449 RCS PARIS, and that I have been duly appointed and am presently serving in that capacity.

I further certify that at a meeting of the Board of Directors of the Bank duly called and convened on December 17, 2021, at which a quorum was present and acting throughout, the following resolutions, which have been translated from French to English, were duly adopted and, as of the date of this Certificate, have not been rescinded, superseded, or amended:

« Le Conseil d'administration donne son accord à la cession de BoW et autorise M. Jean-Laurent Bonnafé à négocier et accepter l'offre qu'il juge la plus appropriée sous réserve que celle-ci ne soit pas inférieure pour 100% des titres de BoW à 16 MM\$. Cette opération de cession peut se faire sous la forme jugée la plus adéquate par M. Jean-Laurent Bonnafé (cession de titres, fusion ou tout autre forme de structuration de cette cession).

Cette autorisation est accordée jusqu'au 31 mars 2022. M. Jean-Laurent Bonnafé rendra compte au Conseil des conditions finales de cette cession lorsqu'elle sera matérialisée par un accord signé.»

Translation:

The Board of Directors agrees to the sale of BoW [Bank of the West] and authorizes Mr. Jean-Laurent Bonnafé to negotiate and accept the offer that he deems to be the most appropriate, provided that the offer is not, for 100 % of BoW stock capital, less than USD 16 Bn. This transaction may be implemented under the structuring that Mr. Jean-Laurent Bonnafé deems the most appropriate (sale of shares, merger or any other form to structure this sale).

This authorization is granted until 31 March 2022. Mr. Jean-Laurent Bonnafé shall report the final terms of this sale to the Board when it is formalized by an executed agreement.

IN WITNESS WHEREOF, I have hereupon set my signature this 6th day of January, 2022.

BNP PARIBAS

Jean Lemierre Chairman

WRITTEN CONSENT OF THE SOLE STOCKHOLDER OF BANCWEST HOLDING INC.

December 18, 2021

The undersigned, BNP Paribas USA, Inc., a Delaware corporation ("BNP Paribas USA"), being the sole stockholder of BancWest Holding Inc., a Delaware corporation ("BWHI"), hereby consents to and takes the following actions by written consent, in lieu of holding a meeting, pursuant to Section 228 of the General Corporation Law of the State of Delaware:

WHEREAS, BNP Paribas USA is 100% owned by BNP Paribas S.A., a public limited company (*Société Anonyme*);

WHEREAS, BNP Paribas S.A., has determined to sell its indirect wholly owned subsidiary, Bank of the West, a California state chartered nonmember bank ("<u>Bank of the West</u>"), which is 100% owned by BWHI, to a subsidiary of Bank of Montreal, a financial holding company (the "<u>Buyer</u>");

WHEREAS, pursuant to and subject to the terms and conditions set forth in the proposed Share Purchase Agreement (the "Share Purchase Agreement"), by and among BNP Paribas S.A., BWHI, Bank of the West, the Buyer and BMO Harris Bank N.A., a national bank and subsidiary of the Buyer (the "Buyer Bank"), (i) BWHI will sell, convey, assign and deliver to Buyer, and Buyer would purchase and accept, all of the issued and outstanding shares of common stock of Bank of the West for cash, with any adjustments and subject to the conditions as set forth in the Share Purchase Agreement (the "Stock Sale") and (ii) following the effective time of the Stock Sale, Bank of the West will merge with and into the Buyer Bank, with the Buyer Bank as the surviving bank, pursuant to an agreement and plan of merger in a customary form to be entered into by Bank of the West and the Buyer Bank;

WHEREAS, BNP Paribas S.A. has approved the Stock Sale and advised BNP Paribas USA that it is in the best interests of BWHI and BNP Paribas USA to approve the Stock Sale and approve the Share Purchase Agreement in substantially the form presented to the board of directors of BWHI and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein; and

WHEREAS, BWHI has (a) determined to agree with BNP Paribas S.A. that the Share Purchase Agreement and the transactions contemplated thereby (including the Stock Sale) are advisable and fair to and in the best interests of BWHI and BNP Paribas USA and (b) approved and adopted the Share Purchase Agreement, and the transactions contemplated thereby (including the Stock Sale).

NOW, THEREFORE, BE IT HEREBY RESOLVED, that the Stock Sale, be, and hereby is adopted, ratified and approved; and

BE IT FURTHER RESOLVED, that the Share Purchase Agreement, substantially in the form attached hereto as Exhibit A, be, and hereby is, adopted, ratified and approved.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned, being the sole stockholder of BWHI, has executed this Written Consent effective as of the date hereinabove written.

BNP PARIBAS USA, INC.

Ву:

Name: Jean-Yves Fillion

Title: Chief Executive Officer

BNP PARIBAS USA, INC.

By:

Name: Hope Mehlman

Title: Corporate Secretary

SPECIAL JOINT MEETING OF THE MEMBERS OF THE BOARDS OF DIRECTORS OF BANCWEST HOLDING INC. AND BANK OF THE WEST

RESOLUTIONS OF THE BOARD OF DIRECTORS OF BANK OF THE WEST

December 18, 2021

WHEREAS, BNP Paribas S.A., a public limited company (*Société Anonyme*), has determined to sell Bank of the West, a California state-chartered nonmember bank ("<u>Bank of the West</u>") which is an indirect wholly owned subsidiary of BNP Paribas S.A. and 100% owned by BancWest Holding Inc., a Delaware corporation ("<u>BWHI</u>"), to a subsidiary of Bank of Montreal, a financial holding company (the "<u>Buyer</u>");

WHEREAS, pursuant to and subject to the terms and conditions set forth in the proposed Share Purchase Agreement (the "Share Purchase Agreement"), by and among BNP Paribas S.A., BWHI, Bank of the West, Buyer, and BMO Harris Bank N.A., a national bank and subsidiary of the Buyer (the "Buyer Bank"), (i) BWHI will sell, convey, assign and deliver to Buyer, and Buyer would purchase and accept, all of the issued and outstanding shares of common stock of Bank of the West for cash, with any adjustments and subject to the conditions as set forth in the Share Purchase Agreement (the "Stock Sale") and (ii) following the effective time of the Stock Sale, Bank of the West will merge with and into the Buyer Bank, with the Buyer Bank as the surviving bank, pursuant to an agreement and plan of merger in a customary form to be entered into by Bank of the West and the Buyer Bank;

WHEREAS, BNP Paribas S.A. has approved the Stock Sale and advised the Board of Directors of Bank of the West (the "Board") that it is in the best interests of Bank of the West and BWHI to approve the Stock Sale and approve the Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein;

WHEREAS, the Board has been presented, in writing and orally, with financial and other information with respect to the Stock Sale, and has reviewed such information, including the principal terms of the Share Purchase Agreement and management's recommendation that in its opinion the Stock Sale would be in the best interests of Bank of the West and BWHI;

WHEREAS, BWHI has approved and adopted the Share Purchase Agreement, and the transactions contemplated thereby (including the Stock Sale); and

WHEREAS, after due consideration and discussion of, among other things, the advice of its financial advisors and legal counsel, the presentations and other information provided by management of Bank of the West and such other factors as the Board has deemed relevant, the

Board has determined that it is advisable to agree with the advice of BNP Paribas S.A. that it is in the best interests of Bank of the West and BWHI to approve the Stock Sale and approve the Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein.

Authorization of the Share Purchase Agreement and Stock Sale

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, the Board, after full discussion and deliberation and after review of the terms and conditions of the Stock Sale, and in consideration of the recommendation of BNP Paribas S.A. that the Stock Sale is in the best interests of both BWHI and Bank of the West, (a) has determined to agree with BNP Paribas S.A. that the Share Purchase Agreement and the transactions contemplated thereby (including the Stock Sale) are advisable and fair to and in the best interests of Bank of the West and BWHI and (b) hereby approves and adopts the Share Purchase Agreement, and the transactions contemplated thereby (including the Stock Sale), with the foregoing approval to be deemed to constitute, without limitation, the requisite approval of the Board for purposes of the laws of the State of California;

BE IT FURTHER RESOLVED, that the Share Purchase Agreement and the transactions contemplated thereby (including the Stock Sale), each be, and the same hereby are, authorized and approved in substantially the form presented to the Board;

BE IT FURTHER RESOLVED, that (a) each of the Chief Executive Officer and President, Executive Vice President and Chief Financial Officer, and Executive Vice President, General Counsel and Corporate Secretary, or any designee of any of them (collectively, the "<u>Proper Officers</u>"), be, and each of them hereby is, in the name and on behalf of Bank of the West, authorized to execute and deliver the Share Purchase Agreement in substantially the form presented to the Board, subject to such modifications or amendments thereto as the Proper Officer executing the same shall approve as being necessary, advisable or appropriate, such approval to be conclusively evidenced by such Proper Officer's execution thereof, and (b) the Board hereby authorizes the Proper Officers, and each of them, or any designee of them, to make such amendments to the Share Purchase Agreement after its execution as such Proper Officer shall deem necessary, advisable or appropriate, such execution to be conclusive evidence of such approval and of the authorization thereof by the Board;

BE IT FURTHER RESOLVED, that the Board hereby authorizes and approves the performance by Bank of the West of its obligations under the Share Purchase Agreement in all respects, provided that the Stock Sale shall be contingent upon and shall not be consummated until the appropriate regulatory approvals are received and all applicable regulatory conditions are satisfied or appropriately provided for;

BE IT FURTHER RESOLVED, that, upon satisfaction of the conditions to closing of the Stock Sale stated in the Share Purchase Agreement (except such as may be waived in their discretion), the Proper Officers and their designees be, and each of them hereby is, authorized, in the name and on behalf of Bank of the West, to cause the Stock Sale to become effective and to take all such other action and execute all such documents as any of them may deem necessary, advisable or appropriate in connection therewith, all without further action by the Board;

BE IT FURTHER RESOLVED, that the Proper Officers and their designees be, and are hereby authorized, in the name and on behalf of Bank of the West, to make any of the filings, to obtain all consents, approvals, authorizations and waivers of, and to give all notices to, any person, and to enter into any contract, agreement or indenture, and to take such other actions as they deem necessary, advisable or appropriate, in each case in furtherance of the Stock Sale and the other transactions contemplated by the Share Purchase Agreement;

Regulatory Filings

BE IT FURTHER RESOLVED, that the officers of Bank of the West be, and they hereby are, authorized and instructed to, at such times and such manner as they deem necessary or advisable, (i) to take, or cause Bank of the West, or any of its direct or indirect subsidiaries to take, any actions they deem necessary, advisable or appropriate in order to effect all filings, applications and notices, and to obtain all permits, authorizations, consents, orders, non-objections, interpretations, determinations and approvals of any applicable non-U.S. or U.S. federal, state or local regulatory or supervisory body, and all appropriate non-U.S. and U.S. federal, state or local securities, banking, financial, insurance, trade or other regulatory authorities and appropriate stock exchanges, stock markets and self-regulatory organizations, including, without limitation, the Federal Deposit Insurance Corporation, the California Department of Financial Protection and Innovation, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Financial Industry Regulatory Authority, the Securities and Exchange Commission, the Superintendent of Financial Institution of Canada, the Ontario District Council of the Investment Industry Regulatory Organization of Canada, and all other third parties, and (ii) to make all other filings with, and seek all exemptive relief from, such third parties or authorities as may be necessary, advisable or appropriate to effectuate or carry out the purpose and intent of these resolutions and to effectuate the transactions and the terms and conditions of the Share Purchase Agreement and the other transactions contemplated thereby, including making all filings, providing all notices and obtaining all consents, waivers, licenses, registrations, permits, authorizations, tax rulings, orders and approvals;

General Authorizations

BE IT FURTHER RESOLVED, that the Proper Officers and their respective designees be, and each of them hereby is, authorized to take, or cause to be taken, any and all action, to pay or cause to be paid any and all charges, fees or expenses and to make, execute and deliver, or cause to be made, executed and delivered, all agreements, undertakings, documents, instruments or certificates in the name and on behalf of Bank of the West or any of its subsidiaries as each of them may deem necessary, advisable or appropriate to carry out the purpose and intent of the foregoing resolutions and to perform, or cause to be performed, the obligations of Bank of the West or any of its subsidiaries under any such agreement, undertaking, document, instrument or certificate referred to herein, and that the execution by any such officer of any such agreement, undertaking, document, instrument or certificate or the doing by any of them of any act in connection with the foregoing matters shall establish conclusively their authority thereof or from Bank of the West and the approval and ratification by Bank of the West of such agreement, undertaking, document, instrument or certificate and the actions so taken;

BE IT FURTHER RESOLVED, that the omission from these resolutions of any agreement or other arrangement contemplated by any of the agreements, instruments, documents, government filings and/or notices described in the foregoing resolutions or any action to be taken in accordance with any requirements of any of the agreements, instruments, documents, government filings and/or notices described in the foregoing resolutions shall in no manner derogate from the authority of the Proper Officers to take all actions necessary, desirable or appropriate to consummate, effectuate, carry out or further the transactions contemplated by and the intent and purposes of the foregoing resolutions;

BE IT FURTHER RESOLVED, that the necessity, advisability and appropriateness of any action taken, any approval given or any amendment or change to any document or agreement made by the Proper Officers pursuant to the authority granted under these resolutions shall be conclusively evidenced by the taking of any such action, or the execution, delivery or filing of any such document or agreement; and

BE IT FURTHER RESOLVED, that any and all actions heretofore taken and any and all things heretofore done by any of the Proper Officers or their respective designees in furtherance of and consistent with the matters authorized by the foregoing resolutions be, and they hereby are, ratified, approved and confirmed as authorized and valid acts taken on behalf of Bank of the West.

SPECIAL JOINT MEETING OF THE MEMBERS OF THE BOARDS OF DIRECTORS OF BANCWEST HOLDING INC. AND BANK OF THE WEST

RESOLUTIONS OF THE BOARD OF DIRECTORS OF BANCWEST HOLDING INC.

December 18, 2021

WHEREAS, BNP Paribas S.A., a public limited company (*Société Anonyme*) has determined to sell Bank of the West, a California state-chartered nonmember bank, which is 100% owned by BancWest Holding Inc., a Delaware corporation (the "<u>Corporation</u>"), to a subsidiary of Bank of Montreal, a financial holding company (the "<u>Buyer</u>");

WHERAS, the Corporation is 100% owned by BNP Paribas USA, Inc., a Delaware corporation and financial holding company (the "BWHI Sole Stockholder");

WHEREAS, pursuant to and subject to the terms and conditions set forth in the proposed Share Purchase Agreement, by and among BNP Paribas S.A., the Corporation, Bank of the West, the Buyer, and BMO Harris Bank N.A., a national bank and subsidiary of the Buyer (the "Buyer Bank"), (i) the Corporation will sell, convey, assign and deliver to Buyer, and Buyer would purchase and accept, all of the issued and outstanding shares of common stock of Bank of the West for cash, with any adjustments and subject to the conditions as set forth in the Share Purchase Agreement (the "Stock Sale") and (ii) following the effective time of the Stock Sale, Bank of the West will merge with and into the Buyer Bank, with the Buyer Bank as the surviving bank, pursuant to an agreement and plan of merger in a customary form to be entered into by Bank of the West and the Buyer Bank;

WHEREAS, BNP Paribas S.A. has approved the Stock Sale and advised the Board of Directors of the Corporation (the "Board") that it is in the best interests of the Corporation and the BWHI Sole Stockholder to approve the Stock Sale and approve the Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein;

WHEREAS, the Board has been presented, in writing and orally, with financial and other information with respect to the Stock Sale, and has reviewed such information, including the principal terms of the Share Purchase Agreement and management's recommendation that in its opinion the Stock Sale would be in the best interests of the Corporation and the BWHI Sole Stockholder; and

WHEREAS, after due consideration and discussion of, among other things, the advice of its financial advisors and legal counsel, the presentations and other information provided by management of the Corporation and such other factors as the Board has deemed relevant, the

Board has determined that it is advisable to agree with the advice of BNP Paribas S.A. that it is in the best interests of the Corporation and the BWHI Sole Stockholder to approve the Stock Sale and approve the Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein.

Authorization of the Share Purchase Agreement and Stock Sale

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, the Board, after full discussion and deliberation and after review of the terms and conditions of the Stock Sale, and in consideration of the recommendation of BNP Paribas S.A. that the Stock Sale is in the best interests of both the BWHI Sole Stockholder and the Corporation, (a) has determined to agree with BNP Paribas S.A. that the Share Purchase Agreement and the transactions contemplated thereby (including the Stock Sale) are advisable and fair to and in the best interests of the Corporation and the BWHI Sole Stockholder and (b) hereby approves and adopts the Share Purchase Agreement, and the transactions contemplated thereby (including the Stock Sale), with the foregoing approval to be deemed to constitute, without limitation, the requisite approval of the Board for purposes of the laws of the State of Delaware;

BE IT FURTHER RESOLVED, that the Share Purchase Agreement and the transactions contemplated thereby (including the Stock Sale), each be, and the same hereby are, authorized and approved in substantially the form presented to the Board;

BE IT FURTHER RESOLVED, that (a) each officer of the Corporation (collectively, the "Proper Officers"), be, and each of them hereby is, in the name and on behalf of the Corporation, authorized to execute and deliver the Share Purchase Agreement in substantially the form presented to the Board, subject to such modifications or amendments thereto as the Proper Officer executing the same shall approve as being necessary, advisable or appropriate, such approval to be conclusively evidenced by such Proper Officer's execution thereof, and (b) the Board hereby authorizes the Proper Officers, and each of them, or any designee of them, to make such amendments to the Share Purchase Agreement after its execution as such Proper Officer shall deem necessary, advisable or appropriate, such execution to be conclusive evidence of such approval and of the authorization thereof by the Board;

BE IT FURTHER RESOLVED, that the Board hereby authorizes and approves the performance by the Corporation of its obligations under the Share Purchase Agreement in all respects, provided that the Stock Sale shall be contingent upon and shall not be consummated until the appropriate regulatory approvals are received and all applicable regulatory conditions are satisfied or appropriately provided for;

BE IT FURTHER RESOLVED, that, upon satisfaction of the conditions to closing of the Stock Sale stated in the Share Purchase Agreement (except such as may be waived in their discretion), the Proper Officers and their designees be, and each of them hereby is, authorized, in the name and on behalf of the Corporation, to cause the Stock Sale to become effective and to take all such other action and execute all such documents as any of them may deem necessary, advisable or appropriate in connection therewith, all without further action by the Board;

BE IT FURTHER RESOLVED, that the Proper Officers and their designees be, and are hereby authorized, in the name and on behalf of the Corporation, to make any of the filings, to obtain all consents, approvals, authorizations and waivers of, and to give all notices to, any person, and to enter into any contract, agreement or indenture, and to take such other actions as they deem necessary, advisable or appropriate, in each case in furtherance of the Stock Sale and the other transactions contemplated by the Share Purchase Agreement;

Submission to the BWHI Sole Stockholder

BE IT FURTHER RESOLVED, that the Share Purchase Agreement, in substantially the form approved by the Board by these resolutions, be submitted for consideration and adoption by the BWHI Sole Stockholder and that the Board hereby recommends that the BWHI Sole Stockholder approve and otherwise consent to the adoption of the Share Purchase Agreement and approve and/or consent to the adoption of such other matters that are submitted for its approval and/or adoption (as the case may be) in connection with the Share Purchase Agreement and the Stock Sale;

Regulatory Filings

BE IT FURTHER RESOLVED, that the officers of the Corporation be, and they hereby are, authorized and instructed to, at such times and such manner as they deem necessary or advisable, (i) to take, or cause the Corporation, or any of its direct or indirect subsidiaries to take, any actions they deem necessary, advisable or appropriate in order to effect all filings, applications and notices, and to obtain all permits, authorizations, consents, orders, nonobjections, interpretations, determinations and approvals of any applicable non-U.S. or U.S. federal, state or local regulatory or supervisory body, and all appropriate non-U.S. and U.S. federal, state or local securities, banking, financial, insurance, trade or other regulatory authorities and appropriate stock exchanges, stock markets and self-regulatory organizations, including, without limitation, the Federal Deposit Insurance Corporation, the California Department of Financial Protection and Innovation, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Financial Industry Regulatory Authority, the Securities and Exchange Commission, the Superintendent of Financial Institution of Canada, the Ontario District Council of the Investment Industry Regulatory Organization of Canada, and all other third parties, and (ii) to make all other filings with, and seek all exemptive relief from, such third parties or authorities as may be necessary, advisable or appropriate to effectuate or carry out the purpose and intent of these resolutions and to effectuate the transactions and the terms and conditions of the Share Purchase Agreement and the other transactions contemplated thereby, including making all filings, providing all notices and obtaining all consents, waivers, licenses, registrations, permits, authorizations, tax rulings, orders and approvals;

General Authorizations

BE IT FURTHER RESOLVED, that the Proper Officers and their respective designees be, and each of them hereby is, authorized to take, or cause to be taken, any and all action, to pay or cause to be paid any and all charges, fees or expenses and to make, execute and

deliver, or cause to be made, executed and delivered, all agreements, undertakings, documents, instruments or certificates in the name and on behalf of the Corporation or any of its subsidiaries as each of them may deem necessary, advisable or appropriate to carry out the purpose and intent of the foregoing resolutions and to perform, or cause to be performed, the obligations of the Corporation or any of its subsidiaries under any such agreement, undertaking, document, instrument or certificate referred to herein, and that the execution by any such officer of any such agreement, undertaking, document, instrument or certificate or the doing by any of them of any act in connection with the foregoing matters shall establish conclusively their authority thereof or from the Corporation and the approval and ratification by the Corporation of such agreement, undertaking, document, instrument or certificate and the actions so taken;

BE IT FURTHER RESOLVED, that the omission from these resolutions of any agreement or other arrangement contemplated by any of the agreements, instruments, documents, government filings and/or notices described in the foregoing resolutions or any action to be taken in accordance with any requirements of any of the agreements, instruments, documents, government filings and/or notices described in the foregoing resolutions shall in no manner derogate from the authority of the Proper Officers to take all actions necessary, desirable or appropriate to consummate, effectuate, carry out or further the transactions contemplated by and the intent and purposes of the foregoing resolutions;

BE IT FURTHER RESOLVED, that the necessity, advisability and appropriateness of any action taken, any approval given or any amendment or change to any document or agreement made by the Proper Officers pursuant to the authority granted under these resolutions shall be conclusively evidenced by the taking of any such action, or the execution, delivery or filing of any such document or agreement;

BE IT FURTHER RESOLVED, that any and all actions heretofore taken and any and all things heretofore done by any of the Proper Officers or their respective designees in furtherance of and consistent with the matters authorized by the foregoing resolutions be, and they hereby are, ratified, approved and confirmed as authorized and valid acts taken on behalf of the Corporation; and

UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF BANCWEST HOLDING INC.

January 14, 2022

The undersigned, being all of the directors of BancWest Holding Inc., a Delaware corporation ("BWHI") and direct, wholly-owned subsidiary of BNP Paribas USA, Inc., a Delaware corporation and financial holding company ("BNP Paribas USA"), acting pursuant to Section 141(f) of the General Corporation Law of the State of Delaware (as amended), hereby consent to the adoption of, and hereby adopt, the following resolutions and direct that this consent be filed with the minutes of the proceedings of the Board of Directors of BWHI (the "Board"):

WHEREAS, the Board held a meeting on December 18, 2021 and approved and adopted that certain Share Purchase Agreement (the "Original Share Purchase Agreement"), dated as of December 18, 2021, by and among BNP Paribas S.A., a public limited company (Société Anonyme), BWHI, Bank of the West, a California state chartered nonmember bank and direct subsidiary of BWHI, Bank of Montreal, a financial holding company (the "Buyer") and BMO Harris Bank N.A., a national bank and subsidiary of the Buyer (the "Buyer Bank"), pursuant to which BWHI agreed to sell, convey, assign and deliver to the Buyer, and the Buyer agreed to purchase and accept, all of the issued and outstanding shares of common stock of Bank of the West for cash, with any adjustments and subject to the conditions as set forth in the Original Share Purchase Agreement;

WHEREAS, pursuant to Section 7.19 of the Original Share Purchase Agreement the parties now desire to amend and restate the Original Share Purchase Agreement to restructure the sale transaction contemplated by the Original Share Purchase Agreement from a sale of capital stock of Bank of the West to a sale of capital stock of BWHI;

WHEREAS, pursuant to and subject to the terms and conditions set forth in the proposed Amended and Restated Share Purchase Agreement, by and among BNP Paribas S.A., BNP Paribas USA, BWHI, Bank of the West, the Buyer, BMO Financial Corp., a Delaware corporation and financial holding company and subsidiary of the Buyer (the "Buyer Holding Company") and the Buyer Bank (the "Amended Share Purchase Agreement"), attached hereto as Exhibit A, (i) BWHI will sell, convey, assign and deliver to the Buyer Holding Company, and the Buyer Holding Company would purchase and accept, all of the issued and outstanding shares of common stock of BWHI for cash, with any adjustments and subject to the conditions set forth in the proposed Amended Share Purchase Agreement (the "Stock Sale"); (ii) following the effective time of the Stock Sale, BWHI will merge with and into the Buyer Holding Company, with the Buyer Holding Company as the surviving corporation (the "BWHI Merger"); and (iii) following the effective time of the BWHI Merger, Bank of the West will merge with and into the Buyer Bank, with the Buyer Bank as the surviving bank, pursuant to an agreement and plan of merger in a customary form to be entered into by Bank of the West and the Buver Bank (the "Bank Merger," and together with the Stock Sale and BWHI Merger, the "Transactions");

WHEREAS, BNP Paribas S.A. has approved the Transactions and advised BWHI that it is in the best interests of BWHI and BNP Paribas USA to approve the Transactions and

approve the Amended Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein;

- WHEREAS, the Board has reviewed such information, including the principal terms of the Amended Share Purchase Agreement and management's recommendation that in its opinion the Transactions would be in the best interests of BWHI and BNP Paribas USA; and
- WHEREAS, after due consideration the Board has determined that it is advisable to agree with the advice of BNP Paribas S.A. that it is in the best interests of BWHI and BNP Paribas USA to approve the Transactions and approve the Amended Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein.
- **NOW, THEREFORE, BE IT HEREBY RESOLVED**, that the Transactions, be, and hereby are adopted, ratified and approved;
- **BE IT FURTHER RESOLVED**, that the Amended and Restated Share Purchase Agreement, substantially in the form attached hereto as <u>Exhibit A</u>, be, and hereby is, adopted, ratified and approved;
- **BE IT FURTHER RESOLVED**, that the proper officers and authorized agents of BWHI, and each of them, shall be and they hereby are authorized and directed to take such further actions as they shall deem necessary or appropriate to fully effectuate the intent and purposes of the foregoing resolutions, as conclusively evidenced by such action by such proper officer or authorized agent; all action having heretofore been taken to effectuate the intent and purpose of the foregoing resolutions being hereby ratified, confirmed and approved; and
- **BE IT FURTHER RESOLVED**, that these resolutions may be executed in two or more counterparts, including by facsimile, email or other electronic means (such as ".pdf" or ".tiff" files), each of which shall be deemed to constitute an original, but all of which together shall be deemed to constitute one and the same instrument.

[Signature Page Follows]

WRITTEN CONSENT OF THE SOLE STOCKHOLDER OF BANCWEST HOLDING INC.

January 14, 2022

The undersigned, BNP Paribas USA, Inc., a Delaware corporation ("BNP Paribas USA"), being the sole stockholder of BancWest Holding Inc., a Delaware corporation ("BWHI"), hereby consents to and takes the following actions by written consent, in lieu of holding a meeting, pursuant to Section 228 of the General Corporation Law of the State of Delaware:

WHEREAS, BNP Paribas USA is 100% owned by BNP Paribas S.A., a public limited company (*Société Anonyme*);

WHEREAS, BNP Paribas S.A., BWHI, Bank of the West, a California state-chartered nonmember bank and direct subsidiary of BWHI, Bank of Montreal, a financial holding company (the "Buyer") and BMO Harris Bank N.A., a national bank and subsidiary of the Buyer (the "Buyer Bank") entered into that certain Share Purchase Agreement, dated as of December 18, 2021 (the "Original Share Purchase Agreement"), pursuant to which BWHI agreed to sell, convey, assign and deliver to the Buyer, and the Buyer agreed to purchase and accept, all of the issued and outstanding shares of common stock of Bank of the West for cash, with any adjustments and subject to the conditions as set forth in the Original Share Purchase Agreement;

WHEREAS, pursuant to Section 7.19 of the Original Share Purchase Agreement the parties now desire to amend and restate the Original Share Purchase Agreement to restructure the sale transaction contemplated by the Original Share Purchase Agreement from a sale of capital stock of Bank of the West to a sale of capital stock of BWHI;

WHEREAS, pursuant to and subject to the terms and conditions set forth in the proposed Amended and Restated Share Purchase Agreement (the "Amended Share Purchase Agreement"), by and among BNP Paribas S.A., BNP Paribas USA, BWHI, Bank of the West, the Buyer, BMO Financial Corp., a Delaware corporation and financial holding company and subsidiary of the Buyer (the "Buyer Holding Company") and the Buyer Bank, attached hereto as Exhibit A, (i) BWHI will sell, convey, assign and deliver to the Buyer Holding Company, and the Buyer Holding Company would purchase and accept, all of the issued and outstanding shares of common stock of BWHI for cash, with any adjustments and subject to the conditions set forth in the proposed Amended Share Purchase Agreement (the "Stock Sale"); (ii) following the effective time of the Stock Sale, BWHI will merge with and into the Buyer Holding Company, with the Buyer Holding Company as the surviving corporation (the "BWHI Merger"); and (iii) following the effective time of the BWHI Merger, Bank of the West will merge with and into the Buyer Bank, with the Buyer Bank as the surviving bank, pursuant to an agreement and plan of merger in a customary form to be entered into by Bank of the West and the Buyer Bank (the "Bank Merger," and together with the Stock Sale and BWHI Merger, the "Transactions");

WHEREAS, BNP Paribas S.A. has approved the Transactions and advised BNP Paribas USA that it is in the best interests of BWHI and BNP Paribas USA to approve the Transactions and approve the Amended Share Purchase Agreement in substantially the form presented to the board of directors of BWHI and to consummate the transactions contemplated

thereby in accordance with the terms and conditions contained therein; and

- WHEREAS, BWHI has (a) determined to agree with BNP Paribas S.A. that the Amended and Restated Share Purchase Agreement and the transactions contemplated thereby (including the Transactions) are advisable and fair to and in the best interests of BWHI and BNP Paribas USA and (b) approved and adopted the Amended Share Purchase Agreement, and the transactions contemplated thereby (including the Transactions).
- **NOW, THEREFORE, BE IT HEREBY RESOLVED**, that the Transactions, be, and hereby are adopted, ratified and approved;
- **BE IT FURTHER RESOLVED**, that the Amended and Restated Share Purchase Agreement, substantially in the form attached hereto as <u>Exhibit A</u>, be, and hereby is, adopted, ratified and approved; and
- **BE IT FURTHER RESOLVED**, that this consent may be executed in two or more counterparts, including by facsimile, email or other electronic means (such as ".pdf' or ".tiff' files), each of which shall be deemed to constitute an original, but all of which together shall be deemed to constitute one and the same instrument.

[Signature Page Follows]

RESOLUTIONS OF THE BOARD OF DIRECTORS OF BNP PARIBAS USA, INC.

January 14, 2022

WHEREAS, BNP Paribas USA, Inc., a Delaware corporation and financial holding company (the "<u>Corporation</u>") owns 100% of the issued and outstanding capital stock of BancWest Holding Inc., a Delaware corporation ("<u>BWHI</u>");

WHEREAS, BNP Paribas S.A., a public limited company (*Société Anonyme*), BWHI, Bank of the West, a California state-chartered nonmember bank and direct subsidiary of BWHI, Bank of Montreal, a financial holding company (the "Buyer") and BMO Harris Bank N.A., a national bank and subsidiary of the Buyer (the "Buyer Bank") entered into that certain Share Purchase Agreement, dated as of December 18, 2021 (the "Original Share Purchase Agreement"), pursuant to which BWHI agreed to sell, convey, assign and deliver to the Buyer, and the Buyer agreed to purchase and accept, all of the issued and outstanding shares of common stock of Bank of the West for cash, with any adjustments and subject to the conditions as set forth in the Original Share Purchase Agreement;

WHEREAS, pursuant to Section 7.19 of the Original Share Purchase Agreement the parties now desire to amend and restate the Original Share Purchase Agreement to restructure the sale transaction contemplated by the Original Share Purchase Agreement from a sale of capital stock of Bank of the West to a sale of capital stock of BWHI;

WHEREAS, pursuant to and subject to the terms and conditions set forth in the proposed Amended and Restated Share Purchase Agreement, by and among BNP Paribas S.A., the Corporation, BWHI, Bank of the West, the Buyer, BMO Financial Corp., a Delaware corporation and financial holding company and subsidiary of the Buyer (the "Buyer Holding Company") and the Buyer Bank (the "Amended Share Purchase Agreement"), attached hereto as Exhibit A, (i) BWHI will sell, convey, assign and deliver to the Buyer Holding Company, and the Buyer Holding Company would purchase and accept, all of the issued and outstanding shares of common stock of BWHI for cash, with any adjustments and subject to the conditions set forth in the proposed Amended Share Purchase Agreement (the "Stock Sale"); (ii) following the effective time of the Stock Sale, BWHI will merge with and into the Buyer Holding Company, with the Buyer Holding Company as the surviving corporation (the "BWHI Merger"); and (iii) following the effective time of the BWHI Merger, Bank of the West will merge with and into the Buyer Bank, with the Buyer Bank as the surviving bank, pursuant to an agreement and plan of merger in a customary form to be entered into by Bank of the West and the Buyer Bank (the "Bank Merger," and together with the Stock Sale and BWHI Merger, the "Transactions");

WHEREAS, BNP Paribas S.A. has approved the Transactions and advised the Board of Directors of the Corporation (the "Board") that it is in the best interests of BNP Paribas S.A. and the Corporation to approve the Transactions and approve the Amended Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein;

WHEREAS, the Board has been presented, in writing and orally, with information with respect to the Transactions, and has reviewed such information, including the principal terms of the Amended Share Purchase Agreement and management's recommendation that in its opinion the Transactions would be in the best interests of BNP Paribas S.A. and the Corporation; and

WHEREAS, after due consideration of, among other things, the advice of its financial advisors and legal counsel, the presentations and other information provided by management of the Corporation and such other factors as the Board has deemed relevant, the Board has determined that it is advisable to agree with the advice of BNP Paribas S.A. that it is in the best interests of BNP Paribas S.A. and the Corporation to approve the Transactions and approve the Amended Share Purchase Agreement in substantially the form presented to the Board and to consummate the transactions contemplated thereby in accordance with the terms and conditions contained therein.

Authorization of the Amended Share Purchase Agreement and Transactions

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, the Board, in consideration of the recommendation of BNP Paribas S.A. that the Transactions are in the best interests of BNP Paribas S.A. and the Corporation, (a) has determined to agree with BNP Paribas S.A. that the Amended Share Purchase Agreement and the transactions contemplated thereby (including the Transactions) are advisable and fair to and in the best interests of BNP Paribas S.A. and the Corporation and (b) hereby approves and adopts the Amended Share Purchase Agreement, and the transactions contemplated thereby (including the Transactions), with the foregoing approval to be deemed to constitute, without limitation, the requisite approval of the Board for purposes of the laws of the State of Delaware;

BE IT FURTHER RESOLVED, that the Amended Share Purchase Agreement and the transactions contemplated thereby (including the Transactions), each be, and the same hereby are, authorized and approved in substantially the form presented to the Board;

BE IT FURTHER RESOLVED, that (a) each officer of the Corporation (collectively, the "Proper Officers"), be, and each of them hereby is, in the name and on behalf of the Corporation, authorized to execute and deliver the Amended Share Purchase Agreement in substantially the form presented to the Board, subject to such modifications or amendments thereto as the Proper Officer executing the same shall approve as being necessary, advisable or appropriate, such approval to be conclusively evidenced by such Proper Officer's execution thereof, and (b) the Board hereby authorizes the Proper Officers, and each of them, or any designee of them, to make such amendments to the Amended Share Purchase Agreement after its execution as such Proper Officer shall deem necessary, advisable or appropriate, such execution to be conclusive evidence of such approval and of the authorization thereof by the Board;

BE IT FURTHER RESOLVED, that the Board hereby authorizes and approves the performance by the Corporation of its obligations under the Amended Share Purchase Agreement in all respects, provided that the Transactions shall be contingent upon and shall not be consummated until the appropriate regulatory approvals are received and all applicable regulatory conditions are satisfied or appropriately provided for;

BE IT FURTHER RESOLVED, that, upon satisfaction of the conditions to closing of the Transactions stated in the Amended Share Purchase Agreement (except such as may be waived in their discretion), the Proper Officers and their designees be, and each of them hereby is, authorized, in the name and on behalf of the Corporation, to cause the Transactions to become effective and to take all such other action and execute all such documents as any of them may deem necessary, advisable or appropriate in connection therewith, all without further action by the Board;

BE IT FURTHER RESOLVED, that the Proper Officers and their designees be, and are hereby authorized, in the name and on behalf of the Corporation, to make any of the filings, to obtain all consents, approvals, authorizations and waivers of, and to give all notices to, any person, and to enter into any contract, agreement or indenture, and to take such other actions as they deem necessary, advisable or appropriate, in each case in furtherance of the Transactions and the other transactions contemplated by the Amended Share Purchase Agreement;

Regulatory Filings

BE IT FURTHER RESOLVED, that the officers of the Corporation be, and they hereby are, authorized and instructed to, at such times and such manner as they deem necessary or advisable, (i) to take, or cause the Corporation, or any of its direct or indirect subsidiaries to take, any actions they deem necessary, advisable or appropriate in order to effect all filings, applications and notices, and to obtain all permits, authorizations, consents, orders, nonobjections, interpretations, determinations and approvals of any applicable non-U.S. or U.S. federal, state or local regulatory or supervisory body, and all appropriate non-U.S. and U.S. federal, state or local securities, banking, financial, insurance, trade or other regulatory authorities and appropriate stock exchanges, stock markets and self-regulatory organizations, including, without limitation, the Federal Deposit Insurance Corporation, the California Department of Financial Protection and Innovation, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Financial Industry Regulatory Authority, the Securities and Exchange Commission, the Superintendent of Financial Institution of Canada, the Ontario District Council of the Investment Industry Regulatory Organization of Canada, and all other third parties, and (ii) to make all other filings with, and seek all exemptive relief from, such third parties or authorities as may be necessary, advisable or appropriate to effectuate or carry out the purpose and intent of these resolutions and to effectuate the transactions and the terms and conditions of the Amended Share Purchase Agreement and the other transactions contemplated thereby, including making all filings, providing all notices and obtaining all consents, waivers, licenses, registrations, permits, authorizations, tax rulings, orders and approvals;

General Authorizations

BE IT FURTHER RESOLVED, that the Proper Officers and their respective designees be, and each of them hereby is, authorized to take, or cause to be taken, any and all action, to pay or cause to be paid any and all charges, fees or expenses and to make, execute and deliver, or cause to be made, executed and delivered, all agreements, undertakings, documents, instruments or certificates in the name and on behalf of the Corporation or any of its subsidiaries as each of them may deem necessary, advisable or appropriate to carry out the

purpose and intent of the foregoing resolutions and to perform, or cause to be performed, the obligations of the Corporation or any of its subsidiaries under any such agreement, undertaking, document, instrument or certificate referred to herein, and that the execution by any such officer of any such agreement, undertaking, document, instrument or certificate or the doing by any of them of any act in connection with the foregoing matters shall establish conclusively their authority thereof or from the Corporation and the approval and ratification by the Corporation of such agreement, undertaking, document, instrument or certificate and the actions so taken;

BE IT FURTHER RESOLVED, that the omission from these resolutions of any agreement or other arrangement contemplated by any of the agreements, instruments, documents, government filings and/or notices described in the foregoing resolutions or any action to be taken in accordance with any requirements of any of the agreements, instruments, documents, government filings and/or notices described in the foregoing resolutions shall in no manner derogate from the authority of the Proper Officers to take all actions necessary, desirable or appropriate to consummate, effectuate, carry out or further the transactions contemplated by and the intent and purposes of the foregoing resolutions;

BE IT FURTHER RESOLVED, that the necessity, advisability and appropriateness of any action taken, any approval given or any amendment or change to any document or agreement made by the Proper Officers pursuant to the authority granted under these resolutions shall be conclusively evidenced by the taking of any such action, or the execution, delivery or filing of any such document or agreement; and

BE IT FURTHER RESOLVED, that any and all actions heretofore taken and any and all things heretofore done by any of the Proper Officers or their respective designees in furtherance of and consistent with the matters authorized by the foregoing resolutions be, and they hereby are, ratified, approved and confirmed as authorized and valid acts taken on behalf of the Corporation.

Exhibit A

Amended and Restated Share Purchase Agreement

6-K 1 d257838d6k.htm 6-K

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of: December, 2021

Commission File Number: 001-13354

BANK OF MONTREAL

(Name of Registrant)

100 King Street West 1 First Canadian Place Toronto, Ontario Canada, M5X 1A1

129 rue Saint-Jacques Montreal, Quebec Canada, H2Y 1L6

(Executive Offices)

(Head Office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:					
	Form 20-F □	Form 40-F ☑			
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): □					
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): □					

INCORPORATION BY REFERENCE

The information contained in this Form 6-K and any exhibits hereto shall be deemed filed with the Securities and Exchange Commission ("SEC") solely for purposes of incorporation by reference into and as part of the following registration statements of the registrant on file with and declared effective by the SEC:

- 1. Registration Statement Form F-3 File No. 333-237342
- 2. Registration Statement Form F-3 File No. 333-214934
- 3. Registration Statement Form S-8 File No. 333-191591
- 4. Registration Statement Form S-8 –File No. 333-180968
- 5. Registration Statement Form S-8 File No. 333-177579
- 6. Registration Statement Form S-8 File No. 333-177568
- 7. Registration Statement Form S-8 File No. 333-176479
- 8. Registration Statement Form S-8 File No. 333-175413
- 9. Registration Statement Form S-8 File No. 333-175412
- 10. Registration Statement Form S-8 File No. 333-113096
- 11. Registration Statement Form S-8 File No. 333-14260
- 12. Registration Statement Form S-8 File No. 33-92112
- 13. Registration Statement Form S-8 File No. 333-207739
- 14. Registration Statement Form S-8 File No. 333-237522

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BANK OF MONTREAL

Ву: /s/ Tayfun Tuzun

Name: Tayfun Tuzun
Title: Chief Financial Officer

Date: December 20, 2021 /s/ Barbara M. Muir Ву:

Name: Barbara M. Muir Title: Corporate Secretary

EXHIBIT INDEX

Exhibit Description of Exhibit

99.1 Press Release – BMO Financial Group accelerates North American growth with strategic acquisition of Bank of the West

EX-99.1 2 d257838dex991.htm PRESS RELEASE - BMO ACCELERATES N.A. GROWTH WITH ACQUISITION OF BANK OF THE WEST

Exhibit 99.1



News

FOR IMMEDIATE RELEASE

BMO Financial Group accelerates North American growth with strategic acquisition of Bank of the West

- Expansion to major new U.S. geographies, including highly attractive California market, a natural next step in BMO's North American growth strategy
- Financially compelling; funded primarily with existing capital in BMO and Bank of the West; transaction is immediately accretive at closing to adjusted earnings per share and drives long term growth
- Combination with Bank of the West will provide a highly complementary footprint and capabilities to help more consumers and businesses make real financial progress and break down barriers to economic inclusion
- BMO is committed to retaining front-line branch employees with no planned closure of Bank of the West branches in connection with the transaction

TORONTO and **CHICAGO**, **December 20**, **2021** – BMO Financial Group (TSX and NYSE: BMO), and its indirect whollyowned Chicago-based subsidiary BMO Harris Bank N.A. (together, "BMO"), today announced the signing of a definitive agreement with BNP Paribas (XPAR: BNP) to acquire Bank of the West and its subsidiaries, with assets as of September 30, 2021 of approximately C\$135 billion (US\$105 billion). This acquisition aligns with BMO's strategic, financial and cultural objectives.

Under the terms of the agreement, BMO will acquire Bank of the West for a cash purchase price of US\$16.3 billion, or US\$13.4 billion net of estimated US\$2.9 billion of excess capital (at closing) at Bank of the West. BMO will fund the transaction primarily with excess capital reflecting its strong capital position and anticipated capital generation.

Founded in 1874, Bank of the West has a strong track record of serving retail, small business, commercial and wealth clients. With the combination of two highly complementary geographies and building upon BMO's digital, data and analytics capabilities, this acquisition enables contiguous market extension, the acceleration of BMO's commercial banking expansion, and highly competitive scaled entry into California.

On closing, the acquisition will bring nearly 1.8 million customers to BMO and will further extend its banking presence through 514 additional branches and commercial and wealth offices in key U.S. growth markets. Post closing, BMO will have a strong position in 3 of the top 5 U.S. markets, a footprint in 32 states, expanded national specialty

commercial businesses and a digital banking platform gathering deposits in all 50 states. With approximately 70% of Bank of the West's deposits in California, BMO is making a scaled entry to a market with a population of approximately 40 million people producing US\$3.1 trillion of GDP – which, if considered as a country, would rank as the world's 5th largest economy.

"With the strength of our performance and our integrated North American foundation, we have never been better positioned to take this next step in our growth strategy and to deliver for the new customers and colleagues we look forward to welcoming to BMO. This acquisition will add meaningful scale, expansion in attractive markets, and capabilities that will enable us to drive greater growth, returns and efficiencies," said Darryl White, Chief Executive Officer, BMO Financial Group.

"We will deliver a highly competitive offering to new growth markets, combining the strength of our digital banking platform and a strong team of bankers to generate leading customer growth."

"Breaking down barriers to inclusion is a driving force for both banks – it's a commitment central to BMO's Purpose, to Boldly Grow the Good *in business and life*. Both BMO and Bank of the West have achieved "Outstanding" Community Reinvestment Act ratings, supported by robust commitments to investing in our communities. We'll be well positioned to support the communities we serve and to help our customers make real financial progress," concluded Mr. White.

"Bank of the West is a well-run and well-respected organization that will bring complementary capabilities, products and segment expertise to BMO, all of which are accretive to our existing franchise," said David Casper, Group Head, North American Commercial Banking and U.S. Chief Executive Officer, BMO Financial Group. "Combining these strengths with BMO's proven track record of executing and integrating acquisitions will position us to leverage our capabilities to serve more personal, business, commercial and wealth customers. It's also a great opportunity to build upon our strong track record of engaging with communities where we operate."

"On behalf of all of my colleagues at Bank of the West, I am excited for what this new opportunity will bring for our customers, our employees and our longstanding community partners. Bank of the West's presence in many of the largest and fastest growing markets in the U.S. provides an ideal and complementary commercial and retail banking platform to fuel BMO's growth. Combined with BMO's suite of products and capabilities we'll be able to help even more customers achieve real financial progress. Our team of dedicated commercial and business bankers will be a great fit with BMO, working on creative solutions to match individual needs," said Bank of the West CEO Nandita Bakhshi.

Transaction Highlights

The transaction is expected to be immediately accretive on closing to BMO's adjusted earnings per share and over 10% accretive in 2024, including estimated cost synergies. The estimated internal rate of return is approximately 14%. The purchase price is estimated at 1.5 times Bank of the West's expected tangible common book value based on the estimated balance sheet at close. BMO expects to incur pre-tax merger and integration costs of approximately C\$1.7 billion and achieve pre-tax cost savings of

approximately C\$860 million, or 35% of Bank of the West's non-interest expenses, through operational efficiency improvements with 100% of the cost savings executed by the end of the first year after closing.

The acquisition adds approximately US\$56 billion of loans and US\$89 billion of deposits based on Bank of the West's September 30, 2021 balance sheet. BMO expects to take a gross credit mark of C\$992 million, or 126 bps of loans and reflect a C\$218 million fair value mark (write-down of equity), both of which will be accreted into adjusted earnings.

BMO expects to fund the transaction primarily through excess capital on the combined entities balance sheet at closing, including an estimated C\$3.8 billion from Bank of the West and C\$13.5 billion from BMO, which includes the benefit from the sale of BMO's EMEA asset management business and internal capital generation to the estimated closing date. In addition, BMO intends to introduce a 2% discount on shares issued under its dividend reinvestment plan (DRIP) and expects to raise approximately C\$2.7 billion of common equity prior to the closing date. BMO is committed to maintaining its target capital ratios and regular dividends within its target payout range. BMO will not proceed with establishing a normal course issuer bid and does not expect to repurchase shares prior to close.

A signature strength of the Bank of the West is the deep relationships formed between their employees, their customers and the communities they have served for over 100 years. As part of this transaction, BMO does not plan to close Bank of the West branches, is committed to retaining front-line Bank of the West branch employees, and enabling career development opportunities throughout BMO's North American footprint.

BMO and BNP Paribas will enter into a long-term distribution agreement for the provision of Equipment Finance and Cash Management solutions to BNP Paribas' customers in North America.

The transaction, which has been approved by the BMO and BNP Paribas Boards of Directors, is expected to close by the end of calendar 2022, subject to customary closing conditions, including regulatory approvals. Upon closing, BMO intends to merge Bank of the West into BMO Harris Bank N.A.

Shared Commitment to Employees, Consumers, Small Businesses, Underserved Communities and the Environment

BMO's Purpose, to Boldly Grow the Good *in business and life*, including commitments to a Thriving Economy, a Sustainable Future and Eliminating Barriers to Inclusion drives everything we do. It shapes our business strategies, product development, customer relationships and community engagement. Through *BMO EMpower*, BMO has committed US\$5B over five years to address key barriers faced by minority businesses, communities and families in the U.S. by lending, investing, giving and engaging with communities it serves. BMO is also helping its customers make real financial progress through its offerings including new products like Bank On-certified Smart Money, a low-fee checking account with no overdraft or NSF fees. BMO looks forward to continuing the robust community engagement it's well known for.

With BMO's recognition as one of the world's most sustainably managed companies and Bank of the West's impressive sustainability platform and ESG track record, the

transaction provides significant opportunities for collaboration in ESG investing and product innovation. Both companies have been named as leading U.S. employers by Forbes and are committed to creating purpose-driven workplace cultures motivated to win and support the communities they serve.

Advisors

BMO Capital Markets and Morgan Stanley & Co. LLC acted as financial advisors and Wachtell, Lipton, Rosen & Katz and Osler, Hoskin & Harcourt LLP acted as legal counsel to BMO.

Investor Call

An investor call will take place December 20, 2021 at 8:00 am ET. BMO executives will discuss the transaction, followed by Q&A. The call can be accessed via webcast at www.bmo.com/investorrelations. Alternatively, there will be a listen-only number at 1 (800) 898-3989 or (416) 406-0743 (6578095#). Presentation material referenced during the conference call will be available at www.bmo.com/investorrelations.

A rebroadcast of this presentation will be available until midnight ET, January 14, 2022, by calling 1 (800) 408-3053 or (905) 694-9451 and entering passcode 7155620#.

About BMO Financial Group

Serving customers for 200 years and counting, BMO is a highly diversified financial services provider—the 8th largest bank, by assets, in North America. With total assets of \$988 billion as of October 31, 2021, and a team of diverse and highly engaged employees, BMO provides a broad range of personal and commercial banking, wealth management and investment banking products and services to more than 12 million customers and conducts business through three operating groups: Personal and Commercial Banking, BMO Wealth Management and BMO Capital Markets.

About Bank of the West

Headquartered in San Francisco, Bank of the West operates more than 500 branches and offices in 24 states (primarily in the Western and Midwestern parts of the United States), employs more than 9,000 team members, and serves nearly 1.8 million customers. Bank of the West has a total balance sheet size of US\$105 billion in assets and US\$89 billion in deposits as of end September 30, 2021.

As of June 2021, Bank of the West has a deposit market share of approximately 3% in the top three states (California, Colorado, and Oregon), which account for over 80% of its deposits. Bank of the West markets a very broad range of retail banking products and services to individuals, small businesses and corporate clients. It also has strong positions across the United States in several specialised financing activities, such as marine, recreational vehicles, and agribusiness. To learn more about Bank of the West, visit About Us via BankoftheWest.com.

Cautionary statement regarding forward-looking information

Certain statements in this press release are forward-looking statements. All such

statements are made pursuant to the "safe harbor" provisions of, and are intended to be forward-looking statements under, the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. Forward-looking statements in this document may include, but are not limited to, statements with respect to the expected closing of the proposed transaction, plans for the combined operations of BMO and Bank of the West, the financing of the proposed transaction, the financial, operational and capital impacts of the proposed transaction, our strategies or future actions, our targets and commitments, expectations for our financial condition, capital position, the regulatory environment in which we operate, the results of, or outlook for, our operations or for the Canadian and U.S. economies, and include statements made by our management. Forward-looking statements are typically identified by words such as "will", "would", "should", "believe", "expect", "anticipate", "project", "intend", "estimate", "plan", "goal", "commit", "target", "may", "might", "schedule", "forecast" and "could" or negative or grammatical variations thereof.

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, both general and specific in nature. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct, and that actual results may differ materially from such predictions, forecasts, conclusions or projections. The uncertainty created by the COVID-19 pandemic has heightened this risk, given the increased challenge in making assumptions, predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements, as a number of factors – many of which are beyond our control and the effects of which can be difficult to predict – could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including, but not limited to: the possibility that the proposed transaction does not close when expected or at all because required regulatory approvals and other conditions to closing are not received or satisfied on a timely basis or at all or are received subject to adverse conditions or requirements; the anticipated benefits from the proposed transaction, such as it being accretive to adjusted earnings per share, ("EPS"), creating synergy opportunities and growing our U.S. operations are not realized in the time frame anticipated or at all as a result of changes in general economic and market conditions, interest and exchange rates, monetary policy, laws and regulations (including changes to capital requirements) and their enforcement, and the degree of competition in the geographic and business areas in which Bank of the West currently operates; the business of Bank of the West may not perform as expected or in a manner consistent with historical performance; the ability to promptly and effectively integrate Bank of the West; the ability to fund the proposed transaction from existing excess capital and anticipated capital generation and financing transactions on terms acceptable to BMO; BMO's ability to achieve it's capital targets; BMO's ability to crosssell more products to customers: reputational risks and the reaction of Bank of the West's customers and employees to the transaction; diversion of management time on transaction-related issues; increased exposure to exchange rate fluctuations; and those other factors discussed in the Risks That May Affect Future Results section, and the sections related to credit and counterparty, market, insurance, liquidity and funding, operational non-financial, legal and regulatory, strategic, environmental and social, and reputation risk, in the Enterprise-Wide Risk Management section of BMO's 2021 Annual Report, all of

which outline certain key factors and risks that may affect our future results and our ability to anticipate and effectively manage risks arising from all of the foregoing factors. We caution that the foregoing list is not exhaustive of all possible factors. Other factors and risks could adversely affect our results. Investors and others should carefully consider these factors and risks, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements.

Assumptions about BMO and Bank of the West's current and expected financial performance (including balance sheet, income statement and regulatory capital figures), expected financing for the proposed transaction (including participation in BMO's DRIP), expected closing date of the proposed transaction, expected synergies (and timing to achieve), integration and restructuring costs, assumed purchase price accounting (including fair value marks), costs of financing, foreign exchange rates, our assumed terminal value multiple, and future regulatory capital requirements, including the Office of the Superintendent of Financial Institutions' announced Basel III reforms effective in the second quarter of fiscal 2023, were considered in estimating the internal rate of return to BMO, adjusted EPS accretion and /or BMO's expected regulatory capital ratios.

Assumptions about our integration plan, the efficiency and duration of integration and the alignment of organizational responsibilities were material factors we considered in estimating transaction and integration costs.

We do not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting shareholders and analysts in understanding the proposed transaction and may not be appropriate for other purposes.

- 30 -

Media Contacts:

Paul Gammal, Toronto, paul.gammal@bmo.com, (416) 867-3996

Investor Relations Contacts:

Christine Viau, Toronto, christine.viau@bmo.com, (416) 867-6956 Bill Anderson, Toronto, bill2.anderson@bmo.com, (416) 867-7834

Internet: www.bmo.com; Twitter: @BMOmedia

Form of Newspaper Notice

Bank of Montreal, Montreal, Quebec, Canada, and BMO Financial Corp., Chicago, Illinois, intend to apply to the Federal Reserve Board for permission to acquire BancWest Holding Inc., San Francisco, California, and its subsidiary bank, Bank of the West, San Francisco, California, by share acquisition and merger. The Federal Reserve considers a number of factors in deciding whether to approve the application including the record of performance of banks we own in helping to meet local credit needs.

You are invited to submit comments in writing on this application/notice to Colette A. Fried, Assistant Vice President, Federal Reserve Bank of Chicago, 230 South LaSalle Street, Chicago, IL 60604. The comment period will not end before February 17, 2022 and may be somewhat longer. The Federal Reserve Board's procedures for processing applications/notices may be found at 12 C.F.R. Part 262. Procedures for processing protested applications/notices may be found at 12 C.F.R. 262.25. To obtain a copy of the Federal Reserve Board's procedures, or if you need more information about how to submit your comments on the application/notice, contact Jeremiah Boyle, Assistant Vice President for Community and Economic Development at (312) 322-6023; to request a copy of an application, contact Colette A. Fried at (312) 322-6846. The Federal Reserve will consider your comments and any request for a public meeting or formal hearing on the application/notice if they are received in writing by the Reserve Bank on or before the last day of the comment period.

Expected publication date: January 18, 2022

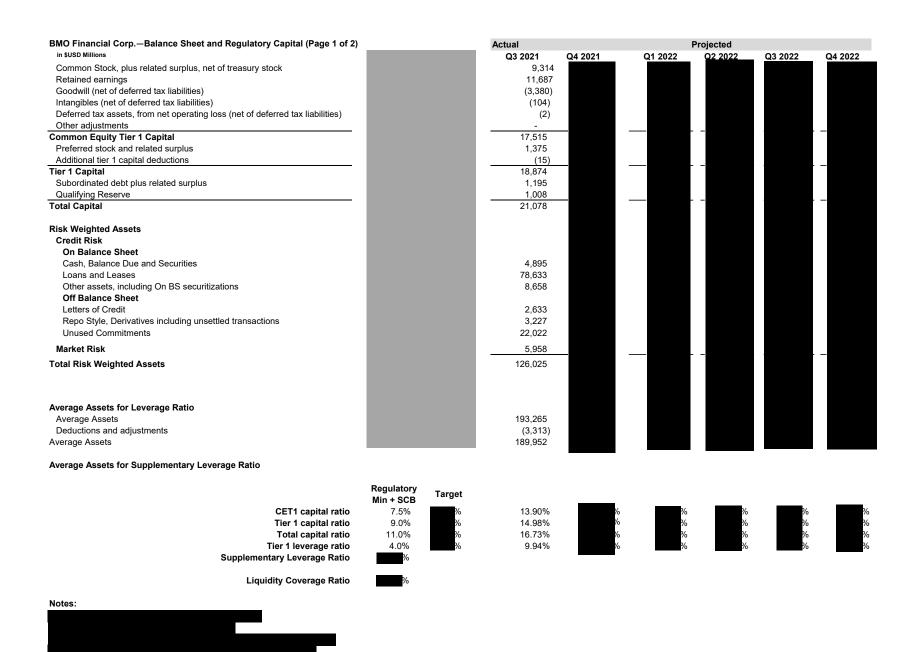
Expected publications: San Francisco Chronicle, Chicago Tribune

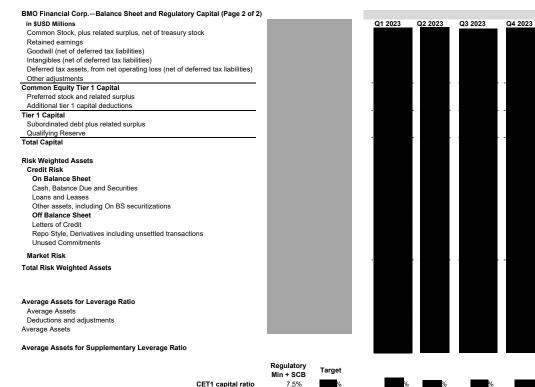
EXHIBIT 10

Balance Sheet and Regulatory Capital

BMO FG BMO Financial Corp BMO Harris Bank

BMO FG - Balance Sheet and Regulatory Capital (Page 1 of 1)																			
Sino i O Balance check and regulatory Supital (1 age 1 of 1)			Actual		Proi	jected							Com	bined					
(in CDE Millions except as noted)			Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025
Regulatory Capital and TLAC Elements									-			1		-					
Common shares plus related stock surplus			13,912																
Retained earnings Accumulated other comprehensive income (and other reserves)			35,497 2,556																
Deduction: Goodwill (net of related tax liability)			(5,207)																
Deduction: Goodwill (net of related tax liability) Deduction: Other intangibles other than mortgage-servicing rights (net of related tax liability)			(1,923)																
Deduction: Other intangibles other than mortgage-servicing rights (flet of related tax liability) Deduction: Gains or losses due to changes in own credit risk on fair valued liabilities			320																
Deduction: Defined benefit pension fund net assets (net of related tax liability)			(704)																
Other deductions			(286)																
Adjustment for ECL provisioning			325																
Common Equity Tier 1 Capital (CET1)			44,491					_											
Additional Tier 1 instruments plus related stock surplus			5,558																
Other adjustments			(83)																
Tier 1 Capital (T1)			49,966																
Tier 2 instruments plus related stock surplus			6,888																
Other adjustments			347																
Total Capital (TC)			57,201																
Other TLAC instruments			33,238																
Other adjustments		_	(86)			_		_		_				_		_			
Total Loss-Absorbing Capacity (TLAC)			90,353																
Risk-Weighted Assets																			
On B/S																			
Cash and Cash Equivalents			1,389																
Securities (incl. Reverse Repos)			28,876																
Loans			156,871																
Other Assets			8,472																
Off B/S			-,																
Contingent Liabilities and Other Off Balance Sheet			5,757																
Commitment			55,747																
Other off B/S			15,746																
Credit Risk			272,858																
Market Risk			12,066																
Operational Risk			40,509																
Floor Adjustment RWA and Basel III Reforms Impact			-																
Total Risk-Weighted Assets (RWA)			325,433																
Total Leverage Exposures (LE)			976,690																
		вмо							_					_					
	OSFI OSFI	Internal																	
Capital and Liquidity Ratios (%)	Minimum Expectation	Target																	
CET1 Ratio	8.00% 10.50%	%	13.7%	6	%	%	%	%	%	%	2/6	%	%	%	%	%	%	%	%
Tier 1 Ratio	9.50% 12.00%	%	15.4%	6	%	%	%	%	%	%	2/6	%	%	%	%	%	%	%	%
Total Capital Ratio	11.50% 14.00%	%	17.6%		%	%	% % %	%	% % % %	% % % % %	9/6 9/6 9/6	%	% % % %	%	%	% % % % % % % % % % % % % % % % % % %	%	%	% % %
Leverage ratio	3.00% 3.00%		5.1%		%	% % %	%	%	%	%	/d	%	%	%	%	6	% % %	%	%
TLAC Ratio	21.50% 24.00%	%	27.8%		%	%	%	%	%	%	/o	%	% % %	%	% 5 6 7	%	%	% % %	% % % %
TLAC Leverage Ratio	6.75% 6.75%		9.3%		%	%	%	%	%	%	/ 0	%	%	%	%	%	%	%	%
Liquidity Coverage Ratio (LCR)	100% 100%		125.0%		%	%	%	%	%	%	2/0	%	%	%	%	%	%	%	%
Notes:																			
2																			
3																			
4.																			
5																			



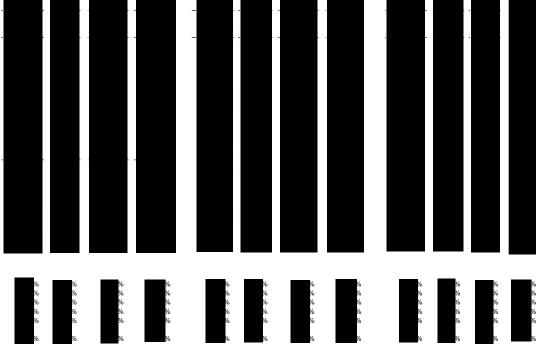


Tier 1 capital ratio

Total capital ratio

Tier 1 leverage ratio Supplementary Leverage Ratio Liquidity Coverage Ratio 9.0%

11.0% 4.0%



Combined

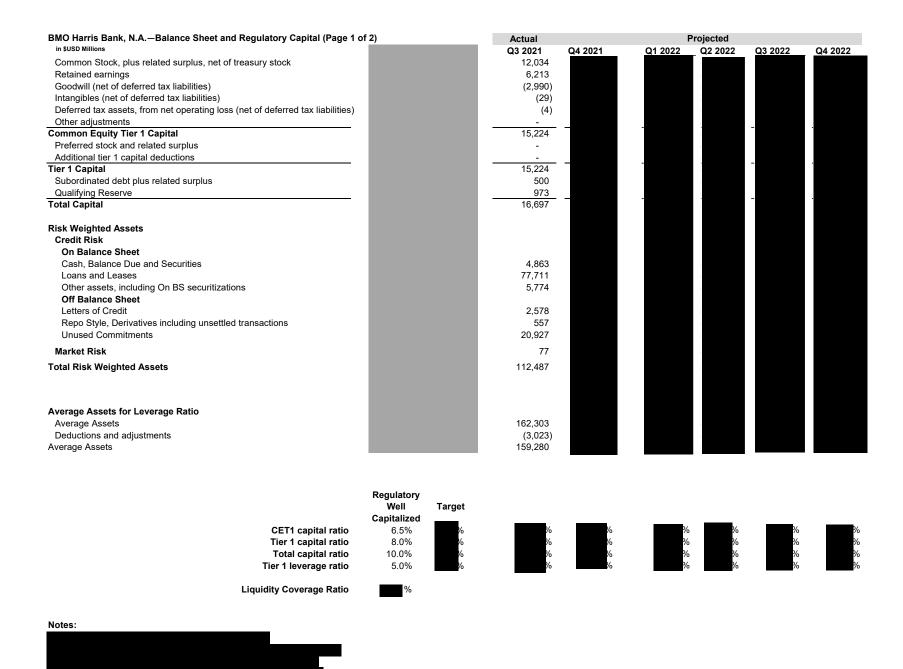
Q4 2024

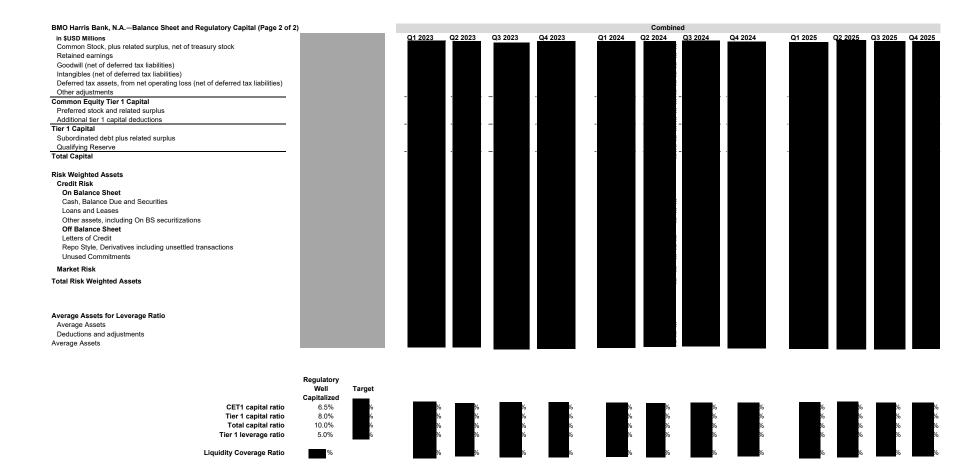
Q1 2025

Q2 2024

Q2 2025 Q3 2025

Q4 2025





Projected Dividends BMO FG BMO Financial Corp BMO Harris Bank

Projected Dividends

BMO Financial Group	00 0004 4-4	04 0000 54 00 0000 54 00 0000 54	O4 0000 Feet	04.0004.54 00.0004.54 00.0004.54 04.0004.54	04 0005 54 00 0005 54 00 0005 54
in CDE Millions, except per share	Q3 2021 Act Q4 2021 Act	Q1 2022 Fcst	Q1 2023 Fcst	Q1 2024 Fcst	Q1 2025 Fcst
Common Issuance, due to common equity issuance					
Common Issuance, due to DRIP					
Common Dividends Per Share	1.06 1.06				
Common Dividends	686 688				
Preferred Dividends	61 59				
Number of BFG shares outstanding (in millions)	648.1 648.1				
Additional shares issued (in millions)					
Total BFG shares (in millions)	648.1 648.1				
BMO Financial Corp.					
in USD Millions, except per share	Q3 2021 Act Q4 2021 Act	Q1 2022 Fcst	Q1 2023 Fcst	Q1 2024 Fcst	Q1 2025 Fcst
Common Issuance, due to acquisition					
Common Dividends Per Share					
Common Dividends					
Preferred Dividends	16 16				
BMO Harris Bank, N.A.					
in USD Millions, except per share	Q3 2021 Act Q4 2021 Act	Q1 2022 Fcst	Q1 2023 Fcst	Q1 2024 Fcst	Q1 2025 Fcst
Common Issuance, from merger					
Common Dividends Per Share	5.22 31.62				
Common Dividends	267 1,613				
Number of BHB shares outstanding	51,018,511.50 51,018,511.50				
Additional shares issued	2.,2.2,22				
Total BHB shares	51,018,511.50 51,018,511.50				

Notes:

2.

Credit Proforma

BMO FG BMO Financial Corp. BMO Harris Bank

BMO FG Credit Proforma

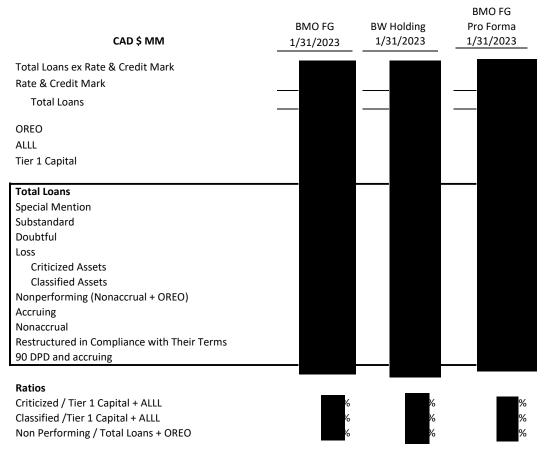
CAD \$ MM Total Loans ex Rate & Credit Mark Rate & Credit Mark	BMO FG 10/31/2021 460,826	BW Holding 9/30/2021	BMO FG Pro Forma 10/31/2021
Total Loans	460,826		
OREO ALLL Tier 1 Capital	11 2,564 49,966		
Total Loans Special Mention Substandard Doubtful Loss Criticized Assets Classified Assets Nonperforming (Nonaccrual + OREO) Accruing Nonaccrual Restructured in Compliance with Their Terms 90 DPD and accruing	458,657 2,169 37 106		
Ratios Criticized / Tier 1 Capital + ALLL Classified /Tier 1 Capital + ALLL Non Performing / Total Loans + OREO	6 0.5%	- % %	% %

Notes:

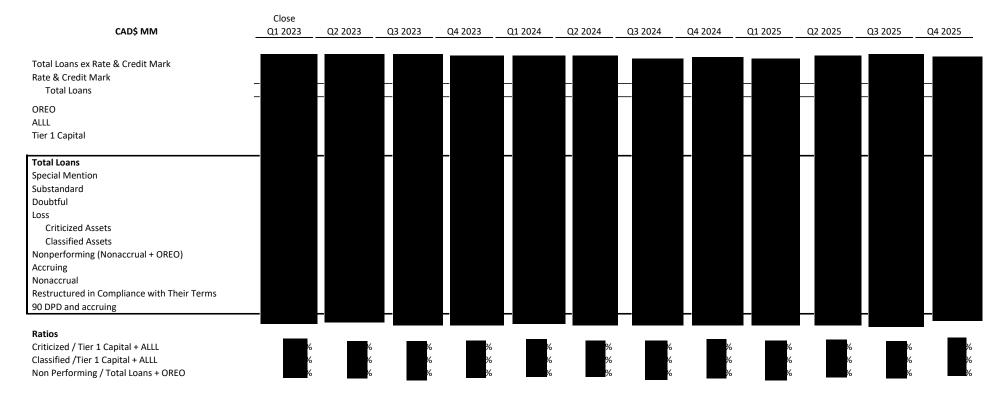
The following notes apply to the Credit Proforma sections for BMO FG, BMO Financial Corp. and BMO Harris Bank



BMO FG Credit Proforma



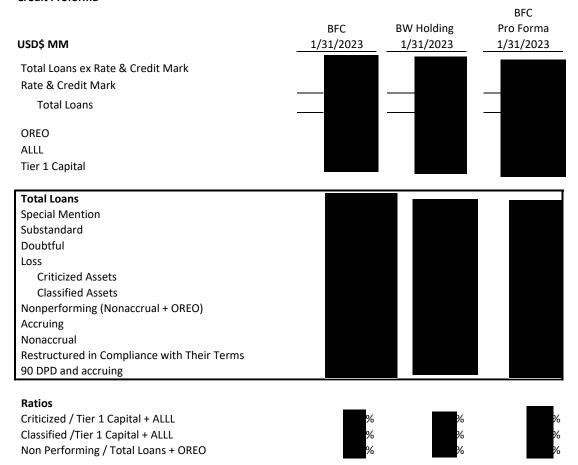
BMO FG Fiscal Quarters



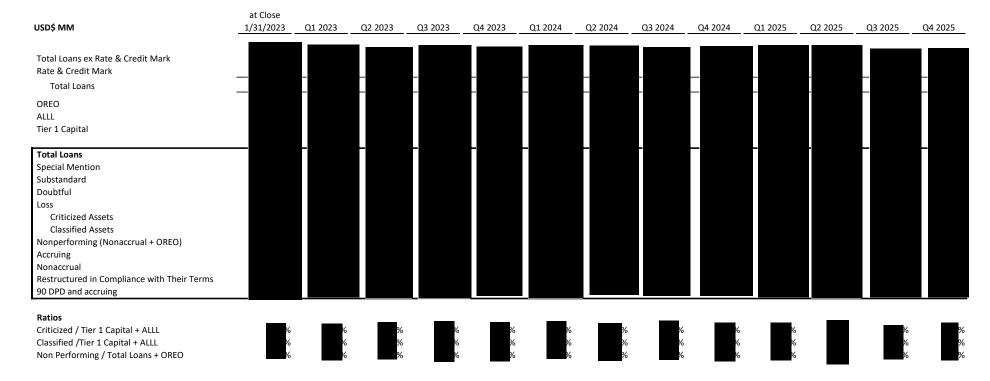
BMO Financial Corp. Credit Proforma

			BFC	
	BFC	BW Holding	Pro Forma	
USD\$ MM	9/30/2021	9/30/2021	9/30/2021	
Total Loans ex Rate & Credit Mark	83,401	56,887		
Rate & Credit Mark	-	-		
Total Loans	83,401	56,887		
OREO	3	8		
ALLL	869	772		
Tier 1 Capital	18,874	9,559		
Total Loans		•	-	
Special Mention				
Substandard				
Doubtful				
Loss				
Criticized Assets				
Classified Assets				
Nonperforming (Nonaccrual + OREO)	675	475		
Accruing	82,729	56,421		
Nonaccrual	672	467		
Restructured in Compliance with Their Terms				
90 DPD and accruing	37	5		
Ratios				
Criticized / Tier 1 Capital + ALLL	%		0/2	
Classified /Tier 1 Capital + ALLL	%	% %	%	
Non Performing / Total Loans + OREO	0.8%	0.8%	%	

BMO Financial Corp. Credit Proforma



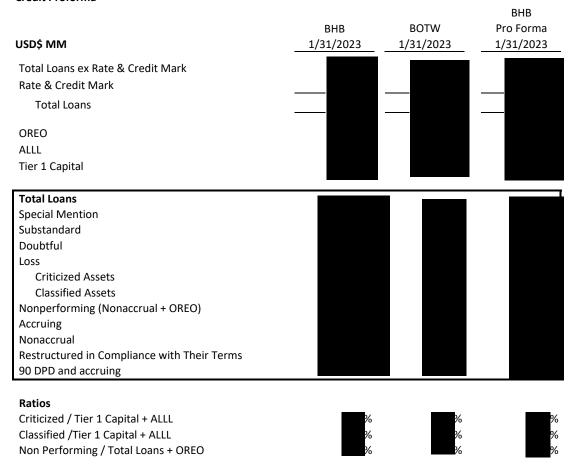
BMO Financial Corp. Calendar Quarters



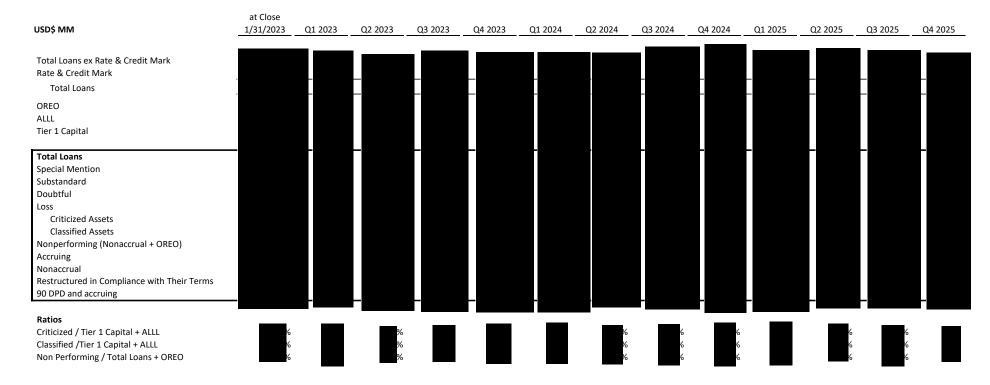
BMO Harris Bank Credit Proforma

LICTÉ SANA	BHB	BOTW	BHB Pro Forma
USD\$ MM	9/30/2021	9/30/2021	9/30/2021
Total Loans ex Rate & Credit Mark	82,485	56,887	
Rate & Credit Mark			
Total Loans	82,485	56,887	
OREO	3	8	
ALLL	842	772	
Tier 1 Capital	15,224	9,559	
Total Loans			
Special Mention			
Substandard			
Doubtful			
Loss			
Criticized Assets			
Classified Assets			
Nonperforming (Nonaccrual + OREO)	658	475	
Accruing	81,831	56,421	
Nonaccrual	654	467	
Restructured in Compliance with Their Terms			
90 DPD and accruing	37	5	
Ratios			
Criticized / Tier 1 Capital + ALLL	%	6	%
Classified /Tier 1 Capital + ALLL	%	%	%
Non Performing / Total Loans + OREO	0.8%	0.8%	%

BMO Harris Bank Credit Proforma



BMO Harris Bank Calendar Quarters



Opening Balance Sheet - P/E Income Statement $$\operatorname{BMO}\:\text{FG}$$

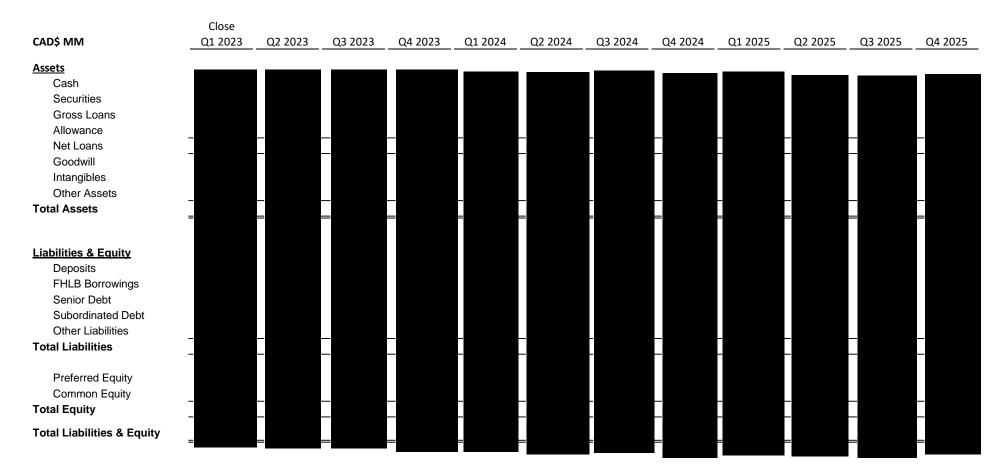
BMO FG
Opening Balance Sheet
Adjustments - Inc (Dec)
See Endnotes

See Endnotes			8		14	14	7	4	9	5		
				Pu			ng Adjustment		_		Cost to	BMO FG
	BMO FG	BW Holding	Pre-Close	Reverse	Loan Credit		GW and	Cash	Day 2	Capital	Issue	Pro Forma
CAD\$ MM	10/31/2021	9/30/2021	Adjustments	BW Holding	Mark	Rate Mark	Intangibles	Consid.	Adjustments	Raises	Capital	10/31/2021
<u>Assets</u>								_				
Cash	101,564											
Securities	340,231											
Gross Loans	460,826											
Allowance	(2,564)											
Net Loans	458,262											
Goodwill	5,378											
Intangibles	2,266											
Other Assets	80,474											
Total Assets	988,175											
				=						=	=	
Liabilities & Equity												
Deposits	685,631											
FHLB Borrowings	-											
Senior Debt	-											
Subordinated Debt	6,893											
Other Liabilities	238,128											
Total Liabilities	930,652		_									_
Preferred Equity	5,558											
Common Equity	51,965			_	_		_			_	_	
Total Equity	57,523			_	_		_			_	_	
Total Liabilities & Equity	988,175											
				=						=		

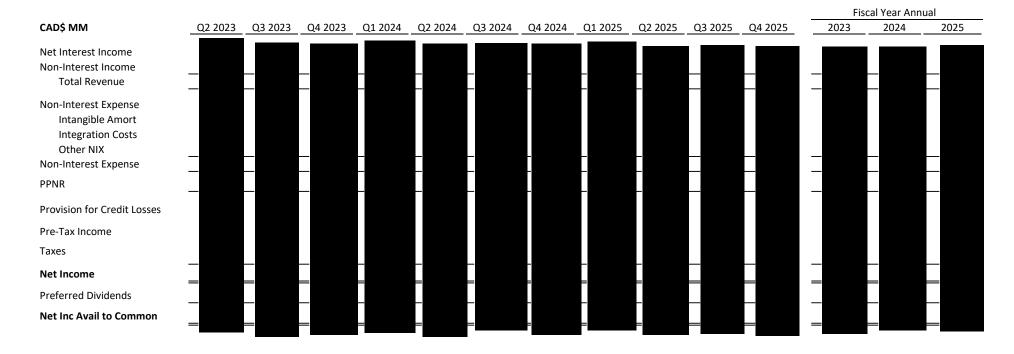
BMO FG
Opening Balance Sheet
Adjustments - Inc (Dec)

See Endnotes			8		14	14	7	4	9	5		
	BMO FG	BW Holding		Pu	rchase Accour	nting & Closir	ng Adjustments	S			Cost to	BMO FG
	at Close	at Close	Pre-Close	Reverse	Loan Credit	Fair Value	GW and	Cash	Day 2	Capital	Issue	Pro Forma
CAD\$ MM	1/31/2023	1/31/2023	Adjustments	BW Holding	Mark	Rate Mark	Intangibles	Consid.	Adjustments	Raises	Capital	1/31/2023
<u>Assets</u>								-				
Cash												
Securities												
Gross Loans												
Allowance		_										
Net Loans	_									_		
Goodwill												
Intangibles												
Other Assets		_										
Total Assets	_	_								_		
<u>Liabilities & Equity</u>												
Deposits												
FHLB Borrowings Senior Debt												
Subordinated Debt												
Other Liabilities												
Total Liabilities	_	-								_		
	_	-										
Preferred Equity												
Common Equity												
Total Equity												
Total Liabilities & Equity	=	=		=						=		

BMO FG Proforma Balance Sheet - P/E Fiscal Quarters



BMO FG Proforma Income Statement Fiscal Quarters



Proforma Financials Endnotes

Transaction close is 1/31/23. 1 Timing USD / CAD FX rate of 2 FX rate 3 Legal Entities BMO Financial Group consolidated Fiscal year CAD\$. BMO FG BFC BMO Financial Corp consolidated Calendar Year USD\$. BMO Harris Bank consolidated Calendar Year USD\$. BHB **BOTW** Bank of the West Consolidated Calendar Year USD\$ **BW Holding** BancWest Holding Inc. Consolidated Calendar Year USD\$ Note BW Holding converted to Fiscal Year CAD\$ for proforma presentation with BMO FG BFC acquires BW Holding for 100% Cash consideration of \$13.8B USD 4 Acquisition Transaction BFC merges BOTW into BHB.







Opening Balance Sheet, Balance Sheet - P/E Income Statement BMO Financial Corp.

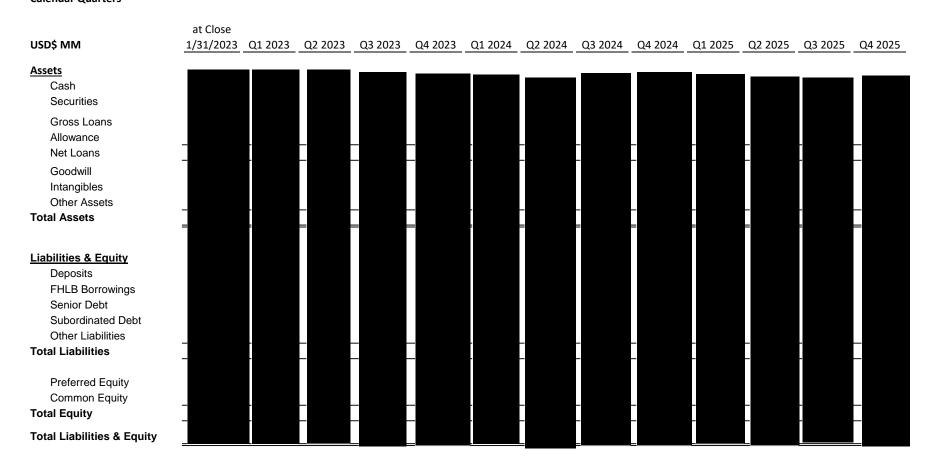
BMO Financial Corp. Opening Balance Sheet Adjustments - Inc (Dec)

See Endnotes			8		14	14	7	4	9	5	
			Purchase Accounting & Closing Adjustments								BFC
	BFC	BW Holding	Pre-Close	Reverse	Loan Credit	Fair Value	GW and	Cash	Day 2	Capital	Pro Forma
USD\$ MM	9/30/2021	9/30/2021	Adjustments	BW Holding	Mark	Rate Mark	Intangibles	Consid.	Adjustments	Raises	9/30/2021
Assets											
Cash	35,818	17,579									
Securities	38,399	23,926									
Gross Loans	83,401	56,887									
Allowance	(869)	(772)									
Net Loans	82,532	56,115									
Goodwill	3,548	4,190									
Intangibles	122	-									
Other Assets	34,727	3,602									
Total Assets	195,146	105,412									
Liabilities & Equity											
Deposits	137,008	89,341									
FHLB Borrowings		<u> </u>									
Senior Debt											
Subordinated Debt	1,195	-									
Other Liabilities											
Total Liabilities	172,756	91,719									
Preferred Equity	1,375	-									
Common Equity	21,015	13,693									
Total Equity	22,390	13,693									
Total Liabilities & Equity	195,146	105,412									

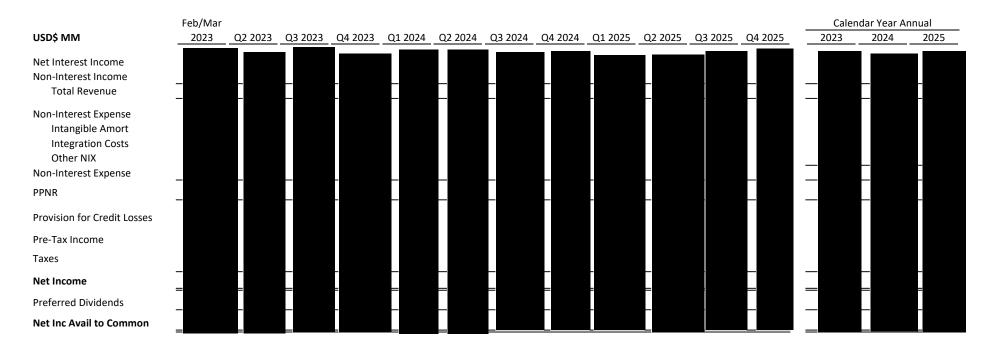
BMO Financial Corp. Opening Balance Sheet Adjustments - Inc (Dec)

See Endnotes			8		14	14	7	4	9	5	
	BFC	BW Holding		P	urchase Accou	unting & Clos	ing Adjustmen	ts	_		BFC
	at Close	at Close	Pre-Close	Reverse	Loan Credit	Fair Value	GW and	Cash	Day 2	Capital	Pro Forma
USD\$ MM	1/31/2023	1/31/2023	Adjustments	BW Holding	Mark	Rate Mark	Intangibles	Consid.	Adjustments	Raises	1/31/2023
Assets								_			
Cash											
Securities											
Gross Loans											
Allowance											
Net Loans											
Goodwill											
Intangibles											
Other Assets											
Total Assets											
				-							
Liabilities & Equity											
Deposits											
FHLB Borrowings											
Senior Debt											
Subordinated Debt											
Other Liabilities											
Total Liabilities											
Preferred Equity											
Common Equity											
Total Equity											
Total Liabilities & Equity											

BMO Financial Corp. Pro Forma Balance Sheet - P/E Calendar Quarters



BMO Financial Corp. Pro Forma Income Statement Calendar Quarters



Proforma Financials Endnotes

1	Timing	Transaction close is 1/31/23.
2	FX rate	USD / CAD FX rate of
3	Legal Entities BMO FG BFC BHB BOTW BW Holding	BMO Financial Group consolidated Fiscal year CAD\$. BMO Financial Corp consolidated Calendar Year USD\$. BMO Harris Bank consolidated Calendar Year USD\$. Bank of the West Consolidated Calendar Year USD\$ BancWest Holding Inc. Consolidated Calendar Year USD\$ Note BW Holding converted to Fiscal Year CAD\$ for proforma presentation with BMO FG
4	Acquisition Transaction	BFC acquires BW Holding for 100% Cash consideration of \$13.8B USD BFC merges BOTW into BHB.
5		







Opening Balance Sheet, Balance Sheet - P/E Income Statement BMO Harris Bank

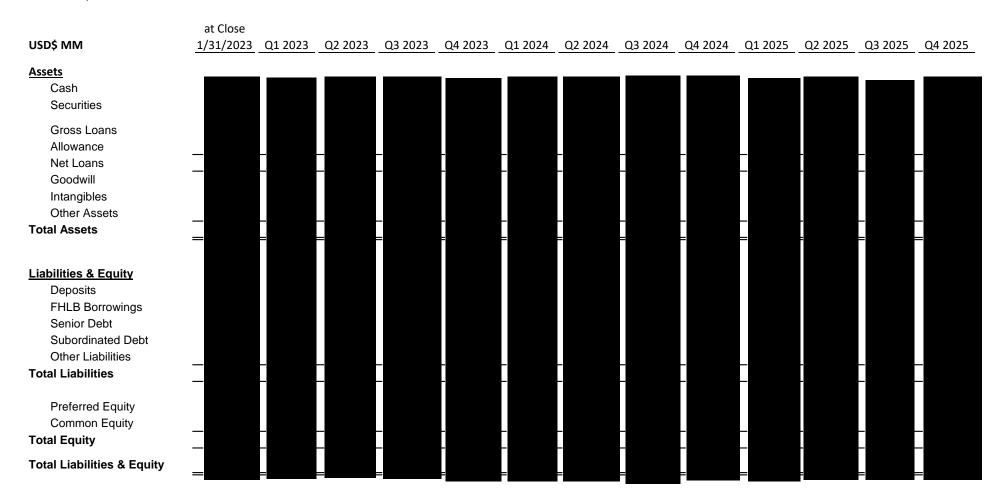
BMO Harris Bank Opening Balance Sheet Adjustments - Inc (Dec)

See Endnotes			8		14	14	7	9	
				Purchase	Accounting	ustments		ВНВ	
	ВНВ	BOTW	Pre-Close	Reverse	Loan	Fair Value	GW and	Day 2	Pro Forma
USD\$ MM	9/30/2021	9/30/2021	Adjustments	BOTW	Mark	Mark	Intangibles	Adjustments	9/30/2021
Assets									
Cash	35,658	17,579							
Securities	38,329	23,926							
Gross Loans	82,485	56,887							
Allowance	(842)	(772)							
Net Loans	81,644	56,115						-	
Goodwill	3,097	4,190						-	
Intangibles	33	-							
Other Assets	7,435	3,602							
Total Assets	166,196	105,412		_					
				_				-	
Liabilities & Equity									
Deposits	139,123	89,341							
FHLB Borrowings	-	-							
Senior Debt									
Subordinated Debt	500	-							
Other Liabilities								_	
Total Liabilities	147,710	91,719	_	_				_	_
Preferred Equity	=	=							
Common Equity	18,486	13,693	_	_				_	_
Total Equity	18,486	13,693						-	
Total Liabilities & Equity	166,196	105,412	=	=			=	=	=

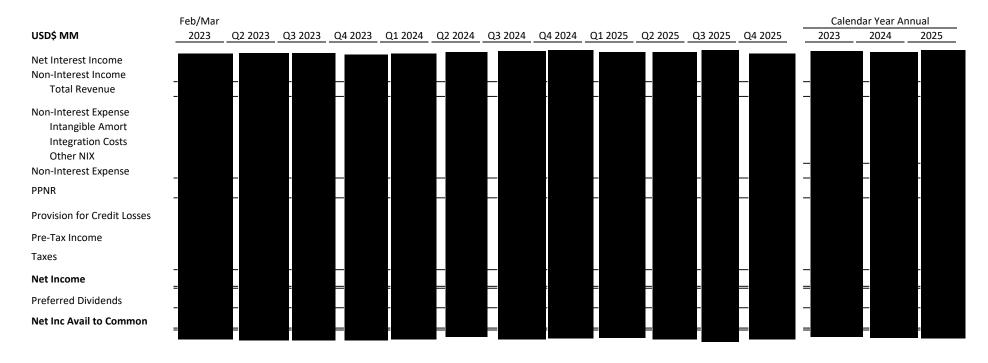
BMO Harris Bank Opening Balance Sheet Adjustments - Inc (Dec)

See Endnotes			8		14	14	7	9	
	внв	BOTW		Purchase	Accounting	& Closing Adj	ustments		ВНВ
	at Close	at Close	Pre-Close	Reverse	Loan	Fair Value	GW and	Day 2	Pro Forma
USD\$ MM	1/31/2023	1/31/2023	Adjustments	BOTW	Mark	Mark	Intangibles	Adjustments	1/23/2023
<u>Assets</u>					-				
Cash									
Securities									
Gross Loans									
Allowance									
Net Loans	_							_	_
Goodwill	_							_	_
Intangibles									
Other Assets									
Total Assets	_							_	_
	=			:				=	=
Liabilities & Equity									
Deposits									
FHLB Borrowings									
Senior Debt									
Subordinated Debt									
Other Liabilities									
Total Liabilities									
Preferred Equity									
Common Equity									
Total Equity									
Total Liabilities & Equity	=			;				=	=

BMO Harris Bank Proforma Balance Sheet - P/E Calendar Quarters



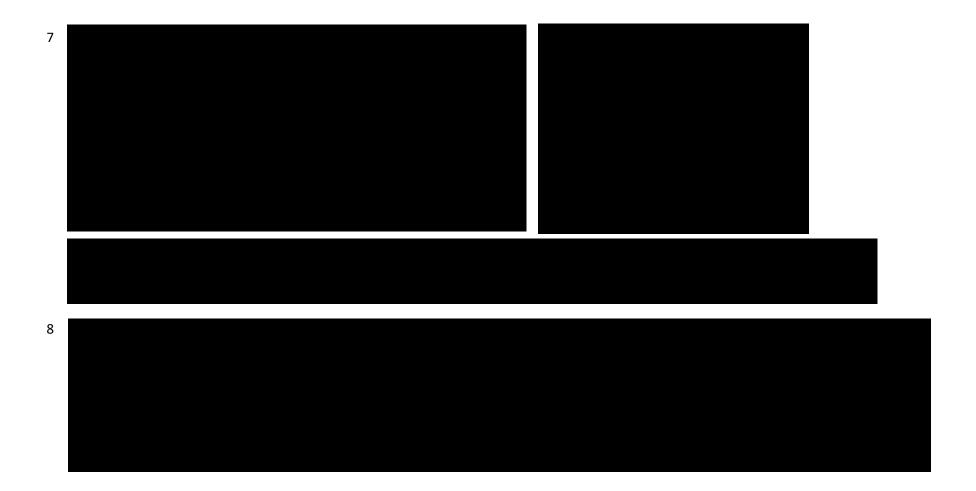
BMO Harris Bank Proforma Income Statement Calendar Quarters



Proforma Financials Endnotes

1 Timing Transaction close is 1/31/23. USD / CAD FX rate of 2 FX rate 3 Legal Entities **BMO FG** BMO Financial Group consolidated Fiscal year CAD\$. BFC BMO Financial Corp consolidated Calendar Year USD\$. BMO Harris Bank consolidated Calendar Year USD\$. BHB **BOTW** Bank of the West Consolidated Calendar Year USD\$ **BW Holding** BancWest Holding Inc. Consolidated Calendar Year USD\$ Note BW Holding converted to Fiscal Year CAD\$ for proforma presentation with BMO FG BFC acquires BW Holding for 100% Cash consideration of \$13.8B USD **Acquisition Transaction** BFC merges BOTW into BHB. 5









				Total		SBs, S&Ls			
Company	Туре	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Kansas City, MO Fed Banking Market									
Bank of Montreal	Bank	10	1.49	1,144,690	1.40	1,144,690	1.44	1,144,690	1.50
BNP Paribas SA	Bank	11	1.64	619,471	0.76	619,471	0.78	619,471	0.81
Post Merger		21	3.14	1,764,161	2.15	1,764,161	2.23	1,764,161	2.31
Pre-merger HHI		312		983		1,039		1,111	
Change		5		2		2		2	
Post-merger HHI		317		985		1,041		1,114	
All Competitors									
UMB Financial Corporation 2/	Bank	30	4.48	21,114,017	25.75	21,114,017	26.65	21,114,017	27.62
Commerce Bancshares, Inc.	Bank	42	6.28	9,844,422	12.00	9,844,422	12.42	9,844,422	12.88
Bank of America Corporation	Bank	33	4.93	6,287,950	7.67	6,287,950	7.94	6,287,950	8.23
U.S. Bancorp	Bank	42	6.28	4,618,038	5.63	4,618,038	5.83	4,618,038	6.04
Central Bancompany, Inc.	Bank	46	6.88	3,155,043	3.85	3,155,043	3.98	3,155,043	4.13
Capitol Federal Financial, Inc.	Thrift	25	3.74	3,136,809	3.82	1,568,405	1.98	-	-
Valley View Bancshares, Inc.	Bank	40	5.98	2,883,788	3.52	2,883,788	3.64	2,883,788	3.77
National Bank Holdings Corporation	Bank	25	3.74	2,323,412	2.83	2,323,412	2.93	2,323,412	3.04
CCB Financial Corporation	Bank	26	3.89	1,958,990	2.39	1,958,990	2.47	1,958,990	2.56
CrossFirst Bankshares, Inc.	Bank	3	0.45	1,699,227	2.07	1,699,227	2.14	1,699,227	2.22
Dickinson Financial Corporation II	Bank	28 7	4.19 1.05	1,516,482	1.85 1.79	1,516,482	1.91 1.85	1,516,482	1.98 1.92
BOK Financial Corporation NASB Financial, Inc.	Bank Thrift	9	1.05	1,468,281 1,302,163	1.79	1,468,281 651,082	0.82	1,468,281	1.92
Enterprise Financial Services Corp	Bank	7	1.05	1,155,228	1.41	1,155,228	1.46	1,155,228	- 1.51
Bank of Montreal	Bank	10	1.49	1,144,690	1.40	1,144,690	1.44	1,144,690	1.50
Wells Fargo & Company	Bank	6	0.90	1,039,270	1.27	1,039,270	1.31	1,039,270	1.36
Heartland Financial USA, Inc.	Bank	7	1.05	931,428	1.14	931,428	1.18	931,428	1.22
Lauritzen Corporation	Bank	10	1.49	930,256	1.13	930,256	1.17	930,256	1.22
Ameri-National Corporation	Bank	5	0.75	886,115	1.08	886,115	1.12	886,115	1.16
Arvest Bank Group, Inc.	Bank	20	2.99	753,825	0.92	753,825	0.95	753,825	0.99
Bank of Labor Bancshares, Inc.	Bank	6	0.90	718,719	0.88	718,719	0.91	718,719	0.94
Lead Financial Group, Inc.	Bank	2	0.30	658,181	0.80	658,181	0.83	658,181	0.86
Blue Ridge Bancshares, Inc.	Bank	8	1.20	620,043	0.76	620,043	0.78	620,043	0.81
BNP Paribas SA	Bank	11	1.64	619,471	0.76	619,471	0.78	619,471	0.81
First Federal Bank of Kansas City	Thrift	11	1.64	607,575	0.74	303,788	0.38	<u>-</u>	-
Equity Bancshares, Inc.	Bank	8	1.20	518,608	0.63	518,608	0.65	518,608	0.68
LoLyn Financial Corporation 1/	Bank	4	0.60	460,865	0.56	460,865	0.58	460,865	0.60
The Osawatomie Agency, Inc.	Bank	5	0.75	427,591	0.52	427,591	0.54	427,591	0.56
Country Agencies & Investments, Inc. Great Southern Bancorp, Inc.	Bank	3 9	0.45 1.35	367,517	0.45 0.42	367,517	0.46	367,517	0.48
Hawthorn Bancshares, Inc.	Bank Bank	6	0.90	341,255 317,397	0.42	341,255 317,397	0.43 0.40	341,255 317,397	0.45 0.42
INTRUST Financial Corporation	Bank	4	0.60	290,309	0.35	290,309	0.40	290,309	0.42
Central Bancshares of Kansas City, Inc.	Bank	2	0.30	283,912	0.35	283,912	0.36	283,912	0.37
Citizens Bancshares Co.	Bank	6	0.90	280,501	0.34	280,501	0.35	280,501	0.37
Tonganoxie Bankshares, Inc.	Bank	4	0.60	268,105	0.33	268,105	0.34	268,105	0.35
Cornerstone Bancshares, Inc.	Bank	1	0.15	254,251	0.31	254,251	0.32	254,251	0.33
Trustco Bankshares, Inc.	Bank	2	0.30	244,032	0.30	244,032	0.31	244,032	0.32
OakStar Bancshares, Inc.	Bank	4	0.60	241,092	0.29	241,092	0.30	241,092	0.32
Page Bancshares, Inc.	Bank	1	0.15	235,768	0.29	235,768	0.30	235,768	0.31
Landmark Bancorp, Inc.	Bank	8	1.20	234,220	0.29	234,220	0.30	234,220	0.31
Farmers & Merchants Investment, Inc.	Bank	2	0.30	211,220	0.26	211,220	0.27	211,220	0.28
Simmons First National Corporation	Bank	2	0.30	197,865	0.24	197,865	0.25	197,865	0.26
Community First Bancshares, Inc.	Bank	3	0.45	190,374	0.23	190,374	0.24	190,374	0.25
Wells Bancshares, Inc.	Bank	2	0.30	183,945	0.22	183,945	0.23	183,945	0.24
Wilson Bancshares, Inc.	Bank	3	0.45	179,957	0.22	179,957	0.23	179,957	0.24
Freedom Bancshares, Inc.	Bank	1	0.15	166,045	0.20	166,045	0.21	166,045	0.22
F&C Bancorp, Inc.	Bank	2 5	0.30	166,036	0.20	166,036 156,477	0.21	166,036	0.22
C.S. Bancshares, Inc. Adrian Bancshares, Inc.	Bank Bank	3	0.75 0.45	156,477 154,958	0.19 0.19	156,477 154,958	0.20 0.20	156,477 154,958	0.20 0.20
Goppert Financial Corp.	Bank	ა 6	0.45	153,862	0.19	153,862	0.20	154,956	0.20
Mutual Savings Association	Thrift	4	0.60	152,717	0.19	76,359	0.19	152,717	0.20
First Interstate BancSystem, Inc.	Bank	2	0.30	147,615	0.18	147,615	0.10	147,615	0.19
First Citizens BancShares, Inc.	Bank	2	0.30	146,125	0.18	146,125	0.18	146,125	0.19
,		-		, . = •		,		, •	

Company	Type	Branches	Share	Total Deposits	Share	SBs, S&Ls Weighted 50%	Share	2% Test**	Share
	. , , , ,	2141101100	<u> </u>	2 0 0 0 0 1 1 1	01.0.0			270 1001	<u> </u>
Kansas City, MO Fed Banking Market Kansas State Bank	Bank	2	0.30	145,931	0.18	145,931	0.18	145,931	0.19
Citizens Federal Savings Bank	Thrift	3	0.45	142,661	0.17	71,331	0.09	-	-
JPMorgan Chase & Co.	Bank	4	0.60	139,175	0.17	139,175	0.18	139,175	0.18
The First National Bank of Louisburg	Bank	3	0.45	138,737	0.17	138,737	0.18	138,737	0.18
Community Bancshares, Inc. 3/	Bank	3	0.45	138,629	0.17	138,629	0.17	138,629	0.18
CCSB Financial Corp.	Bank	3	0.45	137,100	0.17	137,100	0.17	-	-
First Missouri Bancshares, Inc.	Bank	2	0.30	136,051	0.17	136,051	0.17	136,051	0.18
Foote Financial Services, LLC	Bank	1	0.15	132,354	0.16	132,354	0.17	132,354	0.17
FirstSun Capital Bancorp	Bank	2 5	0.30 0.75	130,361	0.16 0.15	130,361 122,538	0.16	130,361 122,538	0.17 0.16
Exchange Bankshares Corporation of Kansas Blue Lion Bancshares, Inc.	Bank Bank	1	0.75	122,538 109,672	0.13	109,672	0.15 0.14	109,672	0.10
Pinnacle Bancorp, Inc.	Bank	1	0.15	101,436	0.13	101,436	0.13	101,436	0.14
The PNC Financial Services Group, Inc.	Bank	2	0.30	99,946	0.12	99,946	0.13	99,946	0.13
Farmers Enterprises, Inc.	Bank	2	0.30	95,641	0.12	95,641	0.12	95,641	0.13
First Business Financial Services, Inc.	Bank	1	0.15	91,214	0.11	91,214	0.12	91,214	0.12
Amsterdam Bancshares, Inc.	Bank	5	0.75	88,795	0.11	88,795	0.11	88,795	0.12
First Financial Bancshares, Inc.	Bank	3	0.45	87,700	0.11	87,700	0.11	87,700	0.11
Grain Valley Bancshares, Inc.	Bank	2	0.30	86,474	0.11	86,474	0.11	86,474	0.11
Labette County Bankshares, Inc.	Bank	2	0.30	83,155	0.10	83,155	0.10	83,155	0.11
First Federal of Olathe Bancorp, Inc.	Bank	1	0.15	77,190	0.09	77,190	0.10	-	-
Northern Missouri Bancshares, Inc.	Bank	3	0.45	73,965	0.09	73,965	0.09	73,965	0.10
Astra Financial Corporation	Bank	2	0.30	71,926	0.09	71,926	0.09	71,926	0.09
Missouri Bancorp, Inc.	Bank	2 1	0.30 0.15	67,636	0.08 0.08	- 67,630	0.09	- 67,630	0.09
Fidelity Financial Corporation BOR Bancorp	Bank Bank	2	0.13	67,630 67,436	0.08	67,436	0.09	67,436	0.09
Garnett Bancshares, Inc.	Bank	3	0.30	65,726	0.08	65,726	0.08	65,726	0.09
Gardner Bancshares, Inc.	Bank	1	0.45	65,373	0.08	65,373	0.08	65,373	0.09
Commerce Bank and Trust Holding Company	Bank	3	0.45	58,622	0.07	58,622	0.07	58,622	0.08
Mid-America Bankshares, Inc.	Bank	2	0.30	56,607	0.07	56,607	0.07	56,607	0.07
The Dunmire Agency, Inc.	Bank	1	0.15	56,153	0.07	56,153	0.07	56,153	0.07
Sherwood Community Bank	Bank	3	0.45	54,199	0.07	54,199	0.07	54,199	0.07
Wood & Huston Bancorporation, Inc.	Bank	1	0.15	53,378	0.07	53,378	0.07	53,378	0.07
Argentine Federal Savings	Thrift	2	0.30	52,251	0.06	26,126	0.03	-	-
Padgett Agency, Inc.	Bank	2	0.30	50,615	0.06	50,615	0.06	50,615	0.07
Nodaway Valley Bancshares, Inc.	Bank	2	0.30	48,126	0.06	48,126	0.06	48,126	0.06
Liberty Financial Services, Inc.	Bank	2	0.30	46,789	0.06	46,789	0.06	46,789	0.06
Cunningham Agency, Inc.	Bank	1	0.15	43,203	0.05	43,203	0.05	43,203	0.06
The Bank of Orrick Knott Holding Company, Inc.	Bank Bank	2 1	0.30 0.15	41,506 41,055	0.05 0.05	41,506 41,055	0.05 0.05	- 41,055	- 0.05
First State Financial Corporation	Bank	1	0.15	35,160	0.03	35,160	0.03	35,160	0.05
Urich Bancorp, Inc.	Bank	1	0.15	33,371	0.04	33,371	0.04	33,371	0.03
DS Holding Company, Inc.	Bank	1	0.15	32,414	0.04	32,414	0.04	32,414	0.04
Dale Sprague Enterprises, Inc.	Bank	2	0.30	31,951	0.04	31,951	0.04	31,951	0.04
First Centralia Bancshares, Inc.	Bank	1	0.15	27,714	0.03	27,714	0.03	27,714	0.04
The Corder Bank	Bank	1	0.15	21,549	0.03	21,549	0.03	21,549	0.03
Community Bancshares of America, Inc.	Bank	2	0.30	18,153	0.02	18,153	0.02	18,153	0.02
Marshall Community Bancshares, Inc.	Bank	1	0.15	16,410	0.02	16,410	0.02	16,410	0.02
First American Bancshares, Inc.	Bank	1	0.15	16,125	0.02	16,125	0.02	16,125	0.02
Overbrook Bankshares, Inc.	Bank	1	0.15	12,564	0.02	12,564	0.02	12,564	0.02
Southeast Kansas Bancshares, Inc.	Bank	1	0.15	11,783	0.01	11,783	0.01	11,783	0.02
Central of Kansas, Inc.	Bank	1 1	0.15	11,230	0.01	11,230	0.01	11,230	0.01
Widmer Bancshares, Inc. Sterling Bancshares, Inc.	Bank Bank	1	0.15 0.15	10,164 7,437	0.01 0.01	10,164 7,437	0.01 0.01	10,164 7,437	0.01 0.01
First State Bancshares, Inc.	Bank	1	0.15	5,835	0.01	5,835	0.01	5,835	0.01
Beal Financial Corporation	Bank	1	0.15	3,424	0.00	-	-	-	-
National Advisors Trust Company	Thrift	1	0.15	500	0.00	250	0.00	_	_
Hy-Vee, Inc.	Thrift	1	0.15	-	-	-	-	-	-
State Street Corporation	Bank	1	0.15	-	-	-	-	-	-
Synchrony Financial	Thrift	1	0.15	-	-	-	-	-	-
Total		669	100.00	82,008,782	100.00	79,240,384	100.00	76,439,967	100.00

^{** 2%} Test: No deposits included for all institutions with less than 2% commercial & industrial loans to total assets ratio as of 6/30/2021.

Total SBs, S&Ls

Company Type Branches Share Deposits Share Weighted 50% Share 2% Test** Share

Kansas City, MO Fed Banking Market

1/ Includes Arcadia Financial Corporation.

2/ Includes Sturm Financial Group, Inc.

3/ Includes HYS Investments, LLC.

				Total		SBs, S&Ls			
Company	Type	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
La Crosse, WI Fed Banking Market									
Bank of Montreal	Bank	2	3.70	127,937	2.89	127,937	2.91	127,937	2.89
BNP Paribas SA	Bank	1	1.85	32,673	0.74	32,673	0.74	32,673	0.74
Post Merger		3	5.56	160,610	3.63	160,610	3.65	160,610	3.63
Pre-merger HHI		624		918		926		918	
Change		14		4		4		4	
Post-merger HHI		638		922		931		922	
All Competitors									
Associated Banc-Corp	Bank	5	9.26	742,074	16.78	742,074	16.87	742,074	16.78
U.S. Bancorp	Bank	2	3.70	683,678	15.46	683,678	15.54	683,678	15.46
Merchants Financial Group, Inc.	Bank	4	7.41	425,443	9.62	425,443	9.67	425,443	9.62
River Holding Company	Bank	6	11.11	326,775	7.39	326,775	7.43	326,775	7.39
Coulee Bancshares, Inc.	Bank	4	7.41	319,778	7.23	319,778	7.27	319,778	7.23
First Bancorporation, Inc.	Bank	3	5.56	306,564	6.93	306,564	6.97	306,564	6.93
Wells Fargo & Company	Bank	2	3.70	293,369	6.63	293,369	6.67	293,369	6.63
Clayton Bankshares, Inc.	Bank	2	3.70	269,353	6.09	269,353	6.12	269,353	6.09
Bremer Financial Corporation	Bank	2	3.70	204,687	4.63	204,687	4.65	204,687	4.63
Bosshard Banco, Ltd.	Bank	5	9.26	184,770	4.18	184,770	4.20	184,770	4.18
Bank of Montreal	Bank	2	3.70	127,937	2.89	127,937	2.91	127,937	2.89
Eitzen Independents, Inc.	Bank	3	5.56	121,425	2.75	121,425	2.76	121,425	2.75
Gale Bank Holding Company, Inc.	Bank	3	5.56	101,628	2.30	101,628	2.31	101,628	2.30
Union State Bank	Bank	2	3.70	90,526	2.05	90,526	2.06	90,526	2.05
Golden Oak Bancshares, Inc.	Bank	2	3.70	50,963	1.15	50,963	1.16	50,963	1.15
HMN Financial, Inc.	Thrift	1	1.85	44,162	1.00	22,081	0.50	44,162	1.00
Firsnabanco, Inc.	Bank	2	3.70	39,731	0.90	39,731	0.90	39,731	0.90
BNP Paribas SA	Bank	1	1.85	32,673	0.74	32,673	0.74	32,673	0.74
BRAD, Inc.	Bank	1	1.85	30,298	0.69	30,298	0.69	30,298	0.69
Citizens Community Bancorp, Inc.	Bank	1	1.85	24,437	0.55	24,437	0.56	24,437	0.55
WNB Holding Company	Bank	1	1.85	1,780	0.04	1,780	0.04	1,780	0.04
Total		54	100.00	4,422,051	100.00	4,399,970	100.00	4,422,051	100.00

^{** 2%} Test: No deposits included for all institutions with less than 2% commercial & industrial loans to total assets ratio as of 6/30/2021.

				Total		SBs, S&Ls			
Company	Туре	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Minneapolis/Saint Paul, MN Fed Bank	king Market								
Bank of Montreal	Bank	22	3.24	7,789,667	4.33	7,789,667	4.47	7,789,667	4.58
BNP Paribas SA	Bank	4	0.59	971,072	0.54	971,072	0.56	971,072	0.57
Post Merger		26	3.83	8,760,739	4.87	8,760,739	5.03	8,760,739	5.16
Pre-merger HHI		537		2,148		2,272		2,378	
Change		4		5		5		5	
Post-merger HHI		541		2,153		2,277		2,383	
All Competitors									
U.S. Bancorp	Bank	81	11.93	75,869,067	42.20	75,869,067	43.58	75,869,067	44.64
Wells Fargo & Company 4/	Bank	90	13.25	30,019,724	16.70	30,019,724	17.24	30,019,724	17.66
Ameriprise Financial, Inc.	Thrift	2	0.29	8,673,273	4.82	4,336,637	2.49	-	-
Bank of Montreal	Bank	22	3.24	7,789,667	4.33	7,789,667	4.47	7,789,667	4.58
Huntington Bancshares Incorporated	Bank	79	11.63	6,544,990	3.64	6,544,990	3.76	6,544,990	3.85
Bremer Financial Corporation	Bank	18	2.65	5,349,554	2.98	5,349,554	3.07	5,349,554	3.15
Bank of America Corporation	Bank	14	2.06	5,134,285	2.86	5,134,285	2.95	5,134,285	3.02
Old National Bancorp	Bank	29	4.27	3,885,519	2.16	3,885,519	2.23	3,885,519	2.29
Bridgewater Bancshares, Inc.	Bank	8	1.18	2,748,002	1.53	2,748,002	1.58	2,748,002	1.62
State Bankshares, Inc.	Bank	6	0.88	2,558,465	1.42	2,558,465	1.47	2,558,465	1.51
Associated Banc-Corp	Bank	16	2.36	2,254,376	1.25	2,254,376	1.29	2,254,376	1.33
Alerus Financial Corporation	Bank	6 4	0.88 0.59	1,417,297	0.79	1,417,297	0.81	1,417,297	0.83 0.78
University Financial Corp, GBC Tradition Bancshares, Inc.	Bank Bank	3	0.59	1,332,051 1,197,313	0.74 0.67	1,332,051 1,197,313	0.77 0.69	1,332,051 1,197,313	0.76
MidWestOne Financial Group, Inc.	Bank	13	1.91	1,180,476	0.66	1,180,476	0.68	1,180,476	0.70
American National Corporation	Bank	7	1.03	1,038,992	0.58	1,038,992	0.60	1,038,992	0.61
BNP Paribas SA	Bank	4	0.59	971,072	0.54	971,072	0.56	971,072	0.57
Choice Financial Holdings, Inc.	Bank	4	0.59	962,445	0.54	962,445	0.55	962,445	0.57
Premier Bank	Bank	8	1.18	904,988	0.50	904,988	0.52	904,988	0.53
N.A. Corporation	Bank	5	0.74	808,345	0.45	808,345	0.46	808,345	0.48
United Bankers' Bancorporation, Inc	Bank	1	0.15	796,015	0.44	-	-	-	-
Heartland Financial USA, Inc.	Bank	2	0.29	762,549	0.42	762,549	0.44	762,549	0.45
Northeast Securities Corporation	Bank	3	0.44	695,480	0.39	695,480	0.40	695,480	0.41
Vermillion Bancshares, Inc.	Bank	6	0.88	669,710	0.37	669,710	0.38	669,710	0.39
Metro North Bancshares, Inc.	Bank	4	0.59	557,763	0.31	557,763	0.32	557,763	0.33
Highland Bancshares, Inc.	Bank	5	0.74	546,601	0.30	546,601	0.31	546,601	0.32
Midcountry Acquisition Corp. 1/	Thrift	9	1.33	529,831	0.29	264,916	0.15	529,831	0.31
Fidelity Holding Company	Bank	1	0.15	523,084	0.29	523,084	0.30	523,084	0.31
Crosstown Holding Company	Bank	9	1.33	520,174	0.29	520,174	0.30	520,174	0.31
Lake Elmo Bancshares, Inc.	Bank	8 5	1.18	458,858	0.26	458,858	0.26	458,858	0.27
Minnwest Corporation 2/ Merchants Financial Group, Inc.	Bank Bank	5 7	0.74 1.03	453,530 416,916	0.25 0.23	453,530 416,916	0.26 0.24	453,530 416,916	0.27 0.25
Hopkins Financial Corporation	Bank	12	1.03	409,821	0.23	409,821	0.24	409,821	0.23
Village Bancshares, Inc.	Bank	4	0.59	394,954	0.23	394,954	0.23	394,954	0.24
Frandsen Financial Corporation	Bank	7	1.03	394,434	0.22	394,434	0.23	394,434	0.23
Platinum Bancorp, Inc.	Bank	2	0.29	390,061	0.22	390,061	0.22	390,061	0.23
Alliance Financial Services, Inc.	Bank	1	0.15	356,523	0.20	356,523	0.20	356,523	0.21
Cherokee Bancshares, Inc.	Bank	3	0.44	341,204	0.19	341,204	0.20	341,204	0.20
Bakken Securities, Inc.	Bank	4	0.59	319,676	0.18	319,676	0.18	319,676	0.19
Universal Financial Services, Inc.	Bank	6	0.88	316,542	0.18	316,542	0.18	316,542	0.19
North Star Bank	Bank	2	0.29	312,345	0.17	312,345	0.18	312,345	0.18
Fishback Financial Corporation	Bank	4	0.59	305,702	0.17	305,702	0.18	305,702	0.18
Security Bancshares Co.	Bank	11	1.62	295,023	0.16	295,023	0.17	295,023	0.17
First National Financial Services Inc.	Bank	4	0.59	288,129	0.16	288,129	0.17	288,129	0.17
JPMorgan Chase & Co.	Bank	11	1.62	274,853	0.15	274,853	0.16	274,853	0.16
Think Mutual Bank	Thrift	3	0.44	268,006	0.15	134,003	0.08	-	-
Crown Bankshares, Inc.	Bank	2	0.29	265,557	0.15	265,557	0.15	265,557	0.16
Gateway Bancorporation, Inc.	Bank	2	0.29	244,510	0.14	244,510	0.14	244,510	0.14
First Minnetonka Bancorporation, Inc.	Bank	2	0.29	244,497	0.14	244,497	0.14	244,497	0.14
Flagship Financial Group, Inc. Redwood Financial, Inc.	Bank Bank	5 4	0.74	241,817	0.13	241,817	0.14 0.14	241,817	0.14
Premier Bank Minnesota	Bank Bank	4 5	0.59 0.74	237,040 236,795	0.13 0.13	237,040 236,795	0.14	237,040 236,795	0.14 0.14
Charter Bankshares, Inc.	Bank	2	0.74	230,793	0.13	215,253	0.14	230,793	0.14
Charter Burnerlands, IIIo.	Dank	2	5.25	210,200	0.12	210,200	J. 12	210,200	0.10

Company	Type	Branches	Share	Total Deposits	Share	SBs, S&Ls Weighted 50%	Share	2% Test**	Share
Minneapolis/Saint Paul, MN Fed Banking N	larket			·					
Great Southern Bancorp, Inc.	Bank	4	0.59	213,167	0.12	213,167	0.12	213,167	0.13
Commerce Bancshares, Inc.	Bank	1	0.15	213,145	0.12	213,145	0.12	213,145	0.13
Castle Rock Bank	Bank	3	0.44	211,572	0.12	211,572	0.12	211,572	0.12
BANKWEST Financial, Inc.	Bank	3	0.44	209,813	0.12	209,813	0.12	209,813	0.12
Wyoming Bancshares, Inc.	Bank	2	0.29	190,522	0.11	190,522	0.11	190,522	0.11
Deerwood Bancshares, Inc. 3/	Bank	2	0.29	186,319	0.10	186,319	0.11	186,319	0.11
Union Bank and Trust Company	Bank	1	0.15	185,499	0.10	185,499	0.11	185,499	0.11
Ameri Financial Group, Inc.	Bank Bank	3	0.44 0.44	185,231	0.10 0.10	185,231 176,664	0.11 0.10	185,231 176,664	0.11 0.10
Market Bancorporation, Inc. Farmers State Bank of Hamel	Bank	2	0.44	176,664 166,781	0.10	176,664 166,781	0.10	176,664 166,781	0.10
Riverland Bancorporation	Bank	2	0.29	165,366	0.09	165,366	0.10	165,366	0.10
Marine Bancshares, Inc.	Bank	4	0.59	163,189	0.09	163,189	0.09	163,189	0.10
Vision Bancshares, Inc.	Bank	1	0.15	154,861	0.09	154,861	0.09	154,861	0.09
Lake Shore III Corporation	Bank	2	0.29	151,967	0.08	151,967	0.09	151,967	0.09
Centra Ventures, Inc.	Bank	2	0.29	151,736	0.08	151,736	0.09	151,736	0.09
Plato Holdings, Inc.	Bank	1	0.15	149,433	0.08	149,433	0.09	149,433	0.09
Wilcox Bancshares, Inc.	Bank	2	0.29	130,226	0.07	130,226	0.07	130,226	0.08
Lakeview Bancorporation, Inc.	Bank	2	0.29	130,151	0.07	130,151	0.07	130,151	0.08
Bancommunity Service Corporation	Bank	1	0.15	126,073	0.07	126,073	0.07	126,073	0.07
Dunn Investment Co.	Bank	2	0.29	117,797	0.07	117,797	0.07	117,797	0.07
Midwest Minnesota Community Development		1	0.15	116,955	0.07	58,478	0.03	116,955	0.07
Citizens BancShares of Woodville, Inc.	Bank	1	0.15	109,689	0.06	109,689	0.06	109,689	0.06
Westbrand, Inc.	Bank	1	0.15	103,007	0.06	103,007	0.06	103,007	0.06
ABDO Investments, Inc. Piesco, Inc.	Bank Bank	1 1	0.15 0.15	101,864 99,422	0.06 0.06	101,864 99,422	0.06 0.06	101,864 99,422	0.06 0.06
Maple Banc Shares, Inc.	Bank	1	0.15	96,514	0.05	96,514	0.06	96,514	0.06
Border Bancshares, Inc.	Bank	1	0.15	90,604	0.05	90,604	0.05	90,604	0.05
Great River Holding Company	Thrift	2	0.29	89,090	0.05	44,545	0.03	89,090	0.05
Sterling Financial Group, Inc.	Bank	3	0.44	88,223	0.05	88,223	0.05	88,223	0.05
Higgins Bancorporation, Inc.	Bank	1	0.15	84,864	0.05	84,864	0.05	84,864	0.05
Northfield Bancshares, Inc.	Bank	1	0.15	84,389	0.05	84,389	0.05	84,389	0.05
Midwest Bancshares, Inc.	Bank	3	0.44	76,947	0.04	76,947	0.04	76,947	0.05
CornerStone Bancorporation, Inc.	Bank	2	0.29	75,345	0.04	75,345	0.04	75,345	0.04
Bank Financial Services, Inc.	Thrift	1	0.15	73,400	0.04	36,700	0.02	-	-
Maple Financial Holding Company	Bank	1	0.15	72,511	0.04	72,511	0.04	72,511	0.04
Bravera Holdings Corp.	Bank	1	0.15	67,384	0.04	67,384	0.04	67,384	0.04
Citizens Bancorporation of New Ulm, Inc. 215 Holding Co.	Bank Bank	1 1	0.15 0.15	66,116 65,541	0.04 0.04	66,116 65,541	0.04 0.04	66,116 65,541	0.04 0.04
Coulee Bancshares, Inc.	Bank	2	0.13	64,304	0.04	64,304	0.04	64,304	0.04
Inver Grove Bancshares, Inc.	Bank	1	0.25	63,715	0.04	63,715	0.04	63,715	0.04
American Equity Bank	Bank	1	0.15	61,135	0.03	61,135	0.04	61,135	0.04
Park Financial Group, Inc.	Bank	2	0.29	59,195	0.03	59,195	0.03	59,195	0.03
Mille Lacs Bancorporation, Inc.	Bank	2	0.29	58,794	0.03	58,794	0.03	58,794	0.03
PSB Financial Shares, Inc.	Bank	1	0.15	53,481	0.03	53,481	0.03	53,481	0.03
Boundary Waters Bank	Bank	2	0.29	52,510	0.03	52,510	0.03	52,510	0.03
Fulda Bancorporation Inc.	Bank	2	0.29	50,983	0.03	50,983	0.03	50,983	0.03
North State Bancshares, Inc.	Bank	2	0.29	47,738	0.03	47,738	0.03	47,738	0.03
HMN Financial, Inc.	Thrift	1	0.15	43,150	0.02	21,575	0.01	43,150	0.03
One Corporation	Bank	1	0.15	41,053	0.02	41,053	0.02	41,053	0.02
Northern Trust Corporation	Bank	1 1	0.15	36,881	0.02	36,881	0.02	36,881	0.02
Liberty Financial Services of St. Cloud, Inc. Saint Joseph Bancshares Acquisitions, Inc.	Bank Bank	1	0.15 0.15	36,859 36,819	0.02 0.02	36,859 36,819	0.02 0.02	36,819	0.02
Forstrom Bancorporation, Inc.	Bank	1	0.15	34,819	0.02	34,819	0.02	34,819	0.02
Kimberly Leasing Corporation	Bank	2	0.13	31,591	0.02	31,591	0.02	31,591	0.02
MidWest Bancorporation, Inc.	Bank	1	0.25	30,071	0.02	30,071	0.02	30,071	0.02
Norbanc Group Inc.	Bank	1	0.15	26,118	0.01	26,118	0.02	26,118	0.02
Citizens Community Bancorp, Inc.	Bank	1	0.15	25,656	0.01	25,656	0.01	25,656	0.02
Royal Bank of Canada	Bank	1	0.15	24,920	0.01	24,920	0.01	24,920	0.01
CNB Financial Corporation	Bank	2	0.29	18,953	0.01	18,953	0.01	18,953	0.01
Faribault Bancshares, Inc.	Bank	1	0.15	17,768	0.01	17,768	0.01	17,768	0.01
J & B Financial Holdings, Inc.	Bank	1	0.15	5,387	0.00	5,387	0.00	5,387	0.00
Rum River Bancorporation, Inc.	Bank	1	0.15	3,183	0.00	3,183	0.00	3,183	0.00
M&T Bank Corporation	Bank	1	0.15	-	-	-	-	-	-

				Total		SBs, S&Ls			
Company	Туре	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Minneapolis/Saint Paul, MN Fed Banking	n Markat								
winneapolis/Saint Paul, win red Banking	<u>i warket</u>								
Minnesota Mutual Companies, Inc.	Bank	1	0.15	-	-	-	-	-	-
Morgan Stanley	Bank	1	0.15	-	-	-	-	-	-
Thrivent Trust Co.	Thrift	1	0.15	-	-	-	-	-	-
Watford City Bancshares, Inc.	Bank	1	0.15	-	-	-	-	-	-
Total		679	100.00	179,789,614	100.00	174,096,747	100.00	169,942,061	100.00

^{** 2%} Test: No deposits included for all institutions with less than 2% commercial & industrial loans to total assets ratio as of 6/30/2021.

^{1/} Includes Tysan Corporation.

^{2/} Includes two branches of Waseca Bancshares, Inc. Five other branches sold to Royal Credit Union have been excluded.

^{3/} Excludes one branch sold to Royal Credit Union.

^{4/} Reflects CASSIDI reported deposits which excludes branch at 90 S 7th St, Minneapolis holding \$39.1 billion in deposits.

				Total		SBs, S&Ls			
Company	Туре	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Phoenix, AZ Fed Banking Market									
Bank of Montreal	Bank	39	5.54	4,375,261	2.74	4,375,261	2.78	4,375,261	2.76
BNP Paribas SA	Bank	3	0.43	288,074	0.18	288,074	0.18	288,074	0.18
Post Merger		42	5.97	4,663,335	2.92	4,663,335	2.97	4,663,335	2.94
Pre-merger HHI		993		1,606		1,648		1,620	
Change		5		1		1		1	
Post-merger HHI		997		1,607		1,649		1,621	
All Competitors									
JPMorgan Chase & Co.	Bank	141	20.03	41,045,495	25.74	41,045,495	26.10	41,045,495	25.85
Wells Fargo & Company 4/	Bank	110	15.63	33,858,505	21.23	33,858,505	21.53	33,858,505	21.33
Bank of America Corporation	Bank	96	13.64	28,706,522	18.00	28,706,522	18.26	28,706,522	18.08
Western Alliance Bancorporation	Bank	6	0.85	17,868,062	11.20	17,868,062	11.36	17,868,062	11.25
U.S. Bancorp 1/ Bank of Montreal	Bank Bank	49 39	6.96 5.54	6,711,995 4,375,261	4.21 2.74	6,711,995 4,375,261	4.27 2.78	6,711,995 4,375,261	4.23 2.76
The PNC Financial Services Group, Inc.	Bank	43	6.11	3,489,963	2.19	3,489,963	2.70	3,489,963	2.70
Midland Financial Co.	Thrift	22	3.13	3,466,871	2.17	1,733,436	1.10	3,466,871	2.18
Zions Bancorporation, National Association	Bank	15	2.13	2,557,624	1.60	2,557,624	1.63	2,557,624	1.61
BOK Financial Corporation	Bank	5	0.71	1,803,893	1.13	1,803,893	1.15	1,803,893	1.14
UMB Financial Corporation	Bank	6	0.85	1,532,235	0.96	1,532,235	0.97	1,532,235	0.97
Heartland Financial USA, Inc.	Bank	10	1.42	1,450,248	0.91	1,450,248	0.92	1,450,248	0.91
New York Community Bancorp, Inc.	Bank	11	1.56	1,074,665	0.67	1,074,665	0.68	1,074,665	0.68
FirstBank Holding Company	Bank	14	1.99	989,847	0.62	989,847	0.63	989,847	0.62
Northern Trust Corporation	Bank	2	0.28	800,225	0.50	800,225	0.51	800,225	0.50
First Fidelity Bancorp, Inc.	Bank	6	0.85	756,130	0.47	756,130	0.48	756,130	0.48
Comerica Incorporated Western State Agency, Inc.	Bank Bank	17 6	2.41 0.85	603,581 593,182	0.38 0.37	603,581 593,182	0.38 0.38	603,581 593,182	0.38 0.37
Washington Federal, Inc.	Bank	11	1.56	547,896	0.34	547,896	0.35	547,896	0.35
First Citizens BancShares, Inc. 3/	Bank	6	0.85	530,428	0.33	530,428	0.34	530,428	0.33
Manhattan Banking Corporation	Bank	1	0.14	514,547	0.32	514,547	0.33	514,547	0.32
First American Financial Corporation	Thrift	1	0.14	512,395	0.32	256,198	0.16	-	-
BTC Financial Corporation	Bank	3	0.43	479,407	0.30	479,407	0.30	479,407	0.30
Watford City Bancshares, Inc.	Bank	4	0.57	415,351	0.26	415,351	0.26	415,351	0.26
MPB BHC, INC.	Bank	1	0.14	351,824	0.22	351,824	0.22	351,824	0.22
Enterprise Financial Services Corp	Bank	2	0.28	343,103	0.22	343,103	0.22	343,103	0.22
State Bankshares, Inc.	Bank	3	0.43	338,920	0.21	338,920	0.22	338,920	0.21
FineMark Holdings, Inc.	Bank	2 4	0.28	330,661	0.21	330,661	0.21	330,661	0.21
First Interstate BancSystem, Inc. BNP Paribas SA	Bank Bank	3	0.57 0.43	319,961 288,074	0.20 0.18	319,961 288,074	0.20 0.18	319,961 288,074	0.20 0.18
Goldwater Bancorp, Inc.	Bank	1	0.43	256,832	0.16	256,832	0.16	256,832	0.16
Pacific Premier Bancorp, Inc.	Bank	1	0.14	253,465	0.16	253,465	0.16	253,465	0.16
First Western Financial, Inc.	Bank	2	0.28	251,964	0.16	251,964	0.16	251,964	0.16
Bancorp 34, Inc.	Thrift	2	0.28	249,540	0.16	124,770	0.08	249,540	0.16
RBAZ Bancorp, Inc.	Bank	2	0.28	205,832	0.13	205,832	0.13	205,832	0.13
FirstSun Capital Bancorp	Bank	4	0.57	191,797	0.12	191,797	0.12	191,797	0.12
Parkway Bancorp, Inc.	Bank	8	1.14	178,735	0.11	178,735	0.11	178,735	0.11
Gateway Commercial Bank	Bank	1	0.14	172,347	0.11	172,347	0.11	172,347	0.11
Stearns Financial Services, Inc.	Bank	1	0.14	142,327	0.09	142,327	0.09	142,327	0.09
Alerus Financial Corporation	Bank	2	0.28	116,863	0.07	116,863	0.07	116,863	0.07
Beal Financial Corporation	Bank	1 1	0.14 0.14	112,184	0.07 0.07	- 105,306	- 0.07	105 206	- 0.07
BNCCORP, Inc. First Community Bancshares, Inc.	Bank Bank	16	2.27	105,306 83,975	0.07	83,975	0.07 0.05	105,306	0.07
North Star Holding Company, Inc.	Bank	1	0.14	72,326	0.05	72,326	0.05	72,326	0.05
Rich Land Bancorp, Inc.	Bank	3	0.43	71,939	0.05	71,939	0.05	71,939	0.05
West Valley Bancorp, Inc. 2/	Bank	3	0.43	70,386	0.04	70,386	0.04	70,386	0.04
Horizon Bancorp, Inc. (Lake Havasu City, AZ)	Bank	1	0.14	63,094	0.04	63,094	0.04	63,094	0.04
CBOA Financial, Inc.	Bank	1	0.14	61,827	0.04	61,827	0.04	61,827	0.04
Dickinson Financial Corporation II	Bank	5	0.71	60,902	0.04	60,902	0.04	60,902	0.04
Banterra Corp	Bank	2	0.28	29,141	0.02	29,141	0.02	29,141	0.02
Glacier Bancorp, Inc.	Bank	1	0.14	28,276	0.02	28,276	0.02	28,276	0.02
Meadows Bank	Bank	1	0.14	26,933	0.02	26,933	0.02	26,933	0.02
H Bancorp LLC	Bank	1	0.14	14,691	0.01	14,691	0.01	14,691	0.01

				Total		SBs, S&Ls			
Company	Туре	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Phoenix, AZ Fed Banking Market									
CrossFirst Bankshares, Inc.	Bank	1	0.14	-	-	-	_	-	-
M&T Bank Corporation	Bank	1	0.14	-	-	-	-	-	-
Morgan Stanley	Bank	1	0.14	-	-	-	-	-	-
Scottsdale Community Bank	Bank	1	0.14	-	-	-	-	-	-
Total		704	100.00	159,477,553	100.00	157,250,966	100.00	158,768,999	100.00

^{** 2%} Test: No deposits included for all institutions with less than 2% commercial & industrial loans to total assets ratio as of 6/30/2021.

^{1/} Includes MUFG Union Bank, NA.

^{2/} CASSIDI excludes branch in Gila Bend, AZ.

^{3/} Includes CIT Group, Inc.

^{4/} Differs from CASSIDI.

				Total		SBs, S&Ls			
Company	Type	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Prescott, AZ Fed Banking Market		_							
Bank of Montreal	Bank	2	7.14	169,945	4.47	169,945	4.47	169,945	4.47
BNP Paribas SA	Bank	1	3.57	21,793	0.57	21,793	0.57	21,793	0.57
Post Merger		3	10.71	191,738	5.05	191,738	5.05	191,738	5.05
Pre-merger HHI		1,199		1,583		1,583		1,583	
Change		51		5		5		5	
Post-merger HHI		1,250		1,588		1,588		1,588	
All Competitors									
JPMorgan Chase & Co.	Bank	6	21.43	903,888	23.80	903,888	23.80	903,888	23.80
Wells Fargo & Company	Bank	4	14.29	858,807	22.61	858,807	22.61	858,807	22.61
Zions Bancorporation, National Association	Bank	4	14.29	540,431	14.23	540,431	14.23	540,431	14.23
Bank of America Corporation	Bank	2	7.14	434,642	11.44	434,642	11.44	434,642	11.44
Glacier Bancorp, Inc.	Bank	3	10.71	379,324	9.99	379,324	9.99	379,324	9.99
The PNC Financial Services Group, Inc.	Bank	2	7.14	219,963	5.79	219,963	5.79	219,963	5.79
Bank of Montreal	Bank	2	7.14	169,945	4.47	169,945	4.47	169,945	4.47
New York Community Bancorp, Inc.	Bank	1	3.57	132,153	3.48	132,153	3.48	132,153	3.48
U.S. Bancorp	Bank	1	3.57	92,500	2.44	92,500	2.44	92,500	2.44
Washington Federal, Inc.	Bank	1	3.57	26,925	0.71	26,925	0.71	26,925	0.71
BNP Paribas SA	Bank	1	3.57	21,793	0.57	21,793	0.57	21,793	0.57
Pinnacle Bancorp, Inc.	Bank	1	3.57	18,198	0.48	18,198	0.48	18,198	0.48
Total		28	100.00	3,798,569	100.00	3,798,569	100.00	3,798,569	100.00

^{** 2%} Test: No deposits included for all institutions with less than 2% commercial & industrial loans to total assets ratio as of 6/30/2021.

				Total		SBs, S&Ls			
Company	Туре	Branches	Share	Deposits	Share	Weighted 50%	Share	2% Test**	Share
Tucson, AZ Fed Banking Market		_		400.005	0.04	400.005	0.04	400.005	0.04
Bank of Montreal	Bank	5	3.36	462,685	2.24	462,685	2.24	462,685	2.24
BNP Paribas SA 2/	Bank	6	4.03	1,020,120	4.95	1,020,120	4.95	1,020,120	4.95
Post Merger		11	7.38	1,482,805	7.19	1,482,805	7.19	1,482,805	7.19
Pre-merger HHI		1,354.4		1,786.0		1,786.0		1,787.9	
Change		27.0		22.2		22.2		22.2	
Post-merger HHI		1,381.5		1,808.2		1,808.2		1,810.1	
All Competitors									
Wells Fargo & Company	Bank	31	20.81	5,458,529	26.46	5,458,529	26.46	5,458,529	26.48
JPMorgan Chase & Co.	Bank	34	22.82	5,235,794	25.38	5,235,794	25.38	5,235,794	25.40
Bank of America Corporation	Bank	23	15.44	3,711,137	17.99	3,711,137	17.99	3,711,137	18.00
The PNC Financial Services Group, Inc.	Bank	11	7.38	1,488,362	7.22	1,488,362	7.22	1,488,362	7.22
BNP Paribas SA 2/	Bank	6	4.03	1,020,120	4.95	1,020,120	4.95	1,020,120	4.95
Zions Bancorporation, National Association	Bank	6	4.03	886,353	4.30	886,353	4.30	886,353	4.30
Bank of Montreal	Bank	5	3.36	462,685	2.24	462,685	2.24	462,685	2.24
Washington Federal, Inc.	Bank	8	5.37	461.769	2.24	461.769	2.24	461.769	2.24
Western Alliance Bancorporation	Bank	2	1.34	427,611	2.07	427,611	2.07	427,611	2.07
Pacific Premier Bancorp, Inc.	Bank	2	1.34	386,910	1.88	386,910	1.88	386,910	1.88
U.S. Bancorp	Bank	6	4.03	244,569	1.19	244,569	1.19	244,569	1.19
CBOA Financial, Inc.	Bank	3	2.01	238,539	1.16	238,539	1.16	238,539	1.16
Northern Trust Corporation	Bank	1	0.67	220,031	1.07	220,031	1.07	220,031	1.07
First Citizens BancShares, Inc.1/	Bank	3	2.01	121,229	0.59	121,229	0.59	121,229	0.59
CCBS Holding LLC	Bank	2	1.34	111,565	0.54	111,565	0.54	111,565	0.54
First Interstate BancSystem, Inc.	Bank	1	0.67	104,551	0.51	104,551	0.51	104,551	0.51
Glacier Bancorp, Inc.	Bank	1	0.67	27,555	0.13	27,555	0.13	27,555	0.13
First Community Bancshares, Inc.	Bank	3	2.01	11,069	0.05	11,069	0.05	-	-
Dickinson Financial Corporation II	Bank	1	0.67	8,340	0.04	8,340	0.04	8,340	0.04
Total		149	100.00	20,626,718	100.00	20,626,718	100.00	20,615,649	100.00

^{** 2%} Test: No deposits included for all institutions with less than 2% commercial & industrial loans to total assets ratio as of 6/30/2021.

^{1/} Includes CIT Group, Inc.

^{2/} CASSIDI excludes branch at 63701 E Saddlebrooke Blvd, Tucson with \$120.1 million in deposits.

Last Update: 20211123,174630 **EXHIBIT 12**

RSSD ID: 1245415

OMB Number 7100-0352 Approval expires December 31, 2022 Page 1 of 14

Board of Governors of the Federal Reserve System



Systemic Risk Report—FR Y-15

Report at the close of business as of the last calendar day of the quarter.

This Report is required by law: Section 5 of the Bank Holding Company Act of 1956; section 10(b) of the Homeowners' Loan Act; and section 8 of the International Banking Act of 1978.

The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

Month / Day / Year (RISK 9999)

Date of Report: September 30, 2021

NOTE: Each banking organization's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Systemic Risk Report. The Systemic Risk Report is to be prepared in accordance with instructions provided by the Federal Reserve System. The Systemic Risk Report must be signed and attested by the Chief Financial Officer (CFO) of the reporting banking organization (or by the individual performing this equivalent function). For foreign banking organizations, the Systemic Risk Report must be signed and attested by an authorized officer of the foreign banking organization.

I, the undersigned CFO (or equivalent/authorized officer) of the

named banking organization, attest that the Systemic Risk Report (including the supporting schedules) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and is true and correct to the best of my knowledge and belief.

Stephen Taylor

Printed Name of Chief Financial Officer (or Equivalent/Authorized Officer) (RISK C490)

Signature of Chief Financial Officer (or Equivalent/Authorized Officer) (RISK H321)

11/18/2021

Date of Signature (MM/DD/YYYY) (RISK J196)

BMO FINANCIAL CORP.

Legal Title of Holding Company or Foreign Banking Organization (RSSD 9017)

1209 ORANGE STREET

(Mailing Address of the Holding Company or Foreign Banking Organization) Street / PO Box (RSSD 9028)

WILMINGTON

Country (RSSD 9005) City (RSSD 9130) DE 19801 State (RSSD 9200) Zip Code (RSSD 9220)

Is confidential treatment requested for any	0=No	RISK			
portion of this report submission?	1=Yes	C447	0		
In accordance with the General Instructions for this report (check only one),					
1 a letter justifying this request is being provide	d along	1			

- with the report (RISK KY38)
- 2. a letter justifying this request has been provided separately (RISK KY38).....

Person to whom questions about this report should be directed:

Michelle Schimmel

Name / Title (RISK 8901)

262-814-5658

Area Code / Phone Number (RISK 8902)

000000000

Area Code / FAX Number (RISK 9116)

michelle.schimmel@bmo.com

E-mail Address of Contact (RISK 4086)

Banking organizations must maintain in their files a manually signed and attested printout of the data submitted.

The ongoing public reporting burden for this information collection is estimated to average 405 hours per response, including time to gather and maintain data in the required form and to review instructions and complete the information collection. Comments regarding this burden estimate or any other aspect of this information collection, including suggestions for reducing the burden, may be sent to Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551, and to the Office of Management and Budget, Paperwork Reduction Project (7100-0352), Washington, DC 20503.

FR Y-15 Page 2 of 14

Schedule A—Size Indicator

U.S. Dollar Amounts in Thousands	RISK	Amount	
Total Exposures			
Derivative exposures:			
a. Current exposure of derivative contracts	M337		1.a.
b. Potential future exposure (PFE) of derivative contracts	M339		1.b.
c. Gross-up for derivatives collateral	Y822		1.c.
d. Effective notional amount of written credit derivatives	M340		1.d.
e. Cash variation margin included as an on-balance sheet receivable	Y823		1.e.
f. Exempted central counterparty legs of client-cleared transactions included in items 1(a) and 1(b)	Y824		1.f.
g. Effective notional amount offsets and PFE adjustments for sold credit protection	Y825		1.g.
h. Total derivative exposures (sum of items 1.a. through 1.d, minus the sum of			
items 1.e through 1.g)	Y826		1.h.
2. Securities financing transaction (SFT) exposures:			
a. Gross SFT assets	M334		2.a.
b. Counterparty credit risk exposure for SFTs	N507		2.b.
c. SFT indemnification and other agent-related exposures	Y827		2.c.
d. Gross value of offsetting cash payables	Y828		2.d.
e. Total SFT exposures (sum of items 2.a through 2.c, minus item 2.d)	Y829		2.e.
3. Other on-balance sheet exposures:			
a. Other on-balance sheet assets	Y830		3.a.
b. Regulatory adjustments	M349		3.b.
4. Other off-balance sheet exposures:			
a. Gross notional amount of items subject to a 0% credit conversion factor (CCF)	M342		4.a.
b. Gross notional amount of items subject to a 20% CCF	M718		4.b.
c. Gross notional amount of items subject to a 50% CCF	M346		4.c.
d. Gross notional amount of items subject to a 100% CCF	M347		4.d.
e. Credit exposure equivalent of other off-balance sheet items (sum of 0.1 times item 4.a,			
0.2 times item 4.b, 0.5 times item 4.c, and item 4.d)	Y831		4.e.
5. Total exposures prior to regulatory deductions (sum of items 1.h, 2.e, 3.a, and 4.e)	Y832		5.
6. Does item 5 represent an average value over the reporting period? (Enter "1" for Yes; enter "0" for N		D=No RISK	6.
o. Does item 5 represent an average value over the reporting period: (Enter 1 101 fes, enter 0 101 N	o.) L	100 1 002	Ο.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
Securities received as collateral in securities lending	M335		M.1.
2. Cash collateral received in conduit securities lending transactions	M336		M.2.
3. Credit derivatives sold net of related credit protection bought	M341		M.3.
4. Total consolidated assets	2170		M.4.
	KW01		M.5.
6. Total nonbank assets.	KY47		M.6.

Schedule B—Interconnectedness Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount
ntra-Financial System Assets		
1. Funds deposited with or lent to other financial institutions	M351	
a. Certificates of deposit	M355	
2. Unused portion of committed lines extended to other financial institutions	J458	
3. Holdings of securities issued by other financial institutions:		
a. Secured debt securities	M352	
b. Senior unsecured debt securities	M353	
c. Subordinated debt securities	M354	
d. Commercial paper	M345	

FR Y-15 Page 3 of 14

Schedule B—Continued

U.S. Dollar Amounts in Thousands	RISK	Amount	
Intra-Financial System Assets—Continued			
e. Equity securities	M356		3.e.
f. Offsetting short positions in relation to the specific equity securities included in item 3.e	M357		3.f.
4. Net positive current exposure of securities financing transactions (SFTs) with other financial institutions	M358		4.
5. Over-the-counter (OTC) derivative contracts with other financial institutions that have a net positive			
fair value:			
a. Net positive fair value	M359		5.a.
b. Potential future exposure	M360		5.b.
6. Total intra-financial system assets (sum of items 1, 2 through 3.e, 4, 5.a, and 5.b, minus item 3.f)	M362		6.
Intra-Financial System Liabilities			
7. Deposits due to other financial institutions:			
a. Deposits due to depository institutions	M363		7.a.
b. Deposits due to non-depository financial institutions	M364		7.b.
8. Borrowings obtained from other financial institutions	Y833		8.
9. Unused portion of committed lines obtained from other financial institutions	M365		9.
10. Net negative current exposure of SFTs with other financial institutions	M366		10.
11. OTC derivative contracts with other financial institutions that have a net negative fair value:			
a. Net negative fair value	M367		11.a.
b. Potential future exposure	M368		11.b.
12. Total intra-financial system liabilities (sum of items 7.a through 11.b)	M370		12.
Securities Outstanding			
13. Secured debt securities	M371		13.
14. Senior unsecured debt securities	M372		14.
15. Subordinated debt securities	M373		15.
16. Commercial paper	2309		16.
17. Certificates of deposit	M374		17.
18. Common equity	M375		18.
19. Preferred shares and other forms of subordinated funding not captured in item 15	N509		19.
20. Total securities outstanding (sum of items 13 through 19)	M376		20.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
Standby letters of credit extended to other financial institutions	Y834		M.1.

Schedule C—Substitutability Indicators

U.S. Dollar Amounts	s in Thousands RIS	K Amount
Payments Activity		•
1. Payments made in the last four quarters:		
a. Australian dollars (AUD)	M37	77
b. Brazilian real (BRL)		78
c. Canadian dollars (CAD)		79
d. Swiss francs (CHF)		30
e. Chinese yuan (CNY)		31
f. Euros (EUR)		32
g. British pounds (GBP)		33
h. Hong Kong dollars (HKD)		34
i. Indian rupee (INR)		35
j. Japanese yen (JPY)		36
k. Mexican pesos (MXN)		35
I. Swedish krona (SEK)		37
m. United States dollars (USD)		38
2. Payments activity (sum of items 1.a through 1.m)		90

FR Y-15 Page 4 of 14

Schedule C—Continued

U.S. Dollar Amounts in Thousands	RISK	Amount	
Assets Under Custody			
3. Assets held as a custodian on behalf of customers	M405		3.
Underwritten Transactions in Debt and Equity Markets			
4. Equity underwriting activity	M406		4.
5. Debt underwriting activity	M407		5.
6. Total underwriting activity (sum of items 4 and 5)	M408		6.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount]
1. New Zealand dollars (NZD)	Y836		M.1.
2. Russian rubles (RUB)	Y837		M.2.
3. Payments made in the last four quarters in all other currencies	M389		M.3.
4. Unsecured settlement/clearing lines provided	M436		M.4.
5. Securities traded in the last four quarters:			M.5.
a. Securities issued by public sector entities	KW46		M.5.a.
b. Other fixed income securities	KW48		M.5.b.
c. Listed equities	KW50		M.5.c.
d. Other securities	KW52		M.5.d.
6. Trading volume - fixed income (sum of items M.5.a and M.5.b)	MV93		M.6.
7. Trading volume - equities and other securities (sum of items M.5.c and M.5.d)	MV95		M.7.

Schedule D—Complexity Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount]
Notional Amount of Over-the-Counter (OTC) Derivative Contracts]
1. OTC derivative contracts cleared through a central counterparty	M409		1.
2. OTC derivative contracts settled bilaterally	M410		2.
3. Total notional amount of OTC derivative contracts (sum of items 1 and 2)	M411		3.
Trading and Available-for-Sale (AFS) Securities			
4. Trading securities	M412		4.
5. AFS securities	1773		5.
6. Equity securities with readily determinable fair values not held for trading	JA22		6.
7. Total trading, AFS and equity securities with readily determinable fair values not held for trading			
(sum of items 4, 5, and 6)	M414		7.
8. Trading, AFS and equity securities with readily determinable fair values not held for trading that			
meet the definition of level 1 liquid assets	N510		8.
9. Trading, AFS and equity securities with readily determinable fair values not held for trading that			
meet the definition of level 2 liquid assets, with haircuts	N511		9.
10. Total adjusted trading, AFS and equity securities with readily determinable fair values not held			
for trading (item 7 minus items 8 and 9)	N255		10.
Level 3 Assets			
11. Assets valued for accounting purposes using Level 3 measurement inputs	G506	·	11.

Memoranda

	U.S. Dollar Amounts in Thousands	RISK	Amount	
1. Held-to-maturity securities		1754		M.1.

FR Y-15 Page 5 of 14

Schedule E—Cross-Jurisdictional Activity Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount	
Cross-Jurisdictional Claims			
1. Foreign claims on an ultimate-risk basis	M422		1.
Cross-Jurisdictional Liabilities			
2. Foreign liabilities (excluding local liabilities in local currency)	M423		2.
a. Any foreign liabilities to related offices included in item 2	M424		2.a.
3. Local liabilities in local currency	M425		3.
4. Total cross-jurisdictional liabilities (sum of items 2 and 3, minus item 2.a)			4.
5. Cross-jurisdictional activity (sum of items 1 and 4)			5.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
Foreign derivative claims on an ultimate-risk basis	KW54		M.1.
2. Total cross-jurisdictional claims (sum of items 1 and M.1)	KW55		M.2.
3. Foreign derivative liabilities on an immediate-counterparty basis	KW56		M.3.
4. Consolidated foreign liabilities on an immediate-counterparty basis excluding derivative liabilities	KW57		M.4.
5. Total cross-jurisdictional liabilities, including derivatives (sum of items M.3 and M.4)	KY50		M.5.

Schedule F—Ancillary Indicators

U.S. Dollar Amounts in Thous	ands RISK	Amount	
Ancillary Indicators			
1. Total liabilities	2948		1
2. Retail funding	M427		2
3. Total gross revenue			3
4. Total net revenue			4
5. Foreign net revenue	M429		5
6. Gross value of cash provided and gross fair value of securities provided in securities financing			
transactions (SFTs)	M432		6
7. Gross value of cash received and gross fair value of securities received in SFTs			7
8. Gross positive fair value of over-the-counter (OTC) derivative contracts	M434		8.
9. Gross negative fair value of OTC derivative contracts	M435		9

Number in Single Units	RISK	
10. Number of jurisdictions	M437	

10.

RSSDID: 1245415 FR Y-15 Page 6 of 14

Schedule G—Short-Term Wholesale Funding Indicator

	(C Remaii 30 D	(Column A) Remaining Maturity of 30 Days or Less	Rema	(Column B) Remaining Maturity of 31 to 90 Days	(Column C) Remaining Maturity of 91 to 180 Days	nn C) Maturity of 0 Days	C Remair 181	(Column D) Remaining Maturity of 181 to 365 Days	
U.S. Dollar Amounts in Thousands	RISK	Amount	RISK	Amount	RISK A	Amount	RISK	Amount	
Short-term Wholesale Funding									
1. First tier:					-				
a. Funding secured by level 1 liquid assets	Y838		Y839		Y840		Y841		1.a
b. Retail brokered deposits and sweeps	Y842		Y843		Y844		Y845		1.b.
c. Unsecured wholesale funding obtained outside of the financial sector	Y846		Y847		Y848		Y849		1.
_	Y850		Y851		Y852		Y853		1.d.
	Y854		Y855		Y856		Y857		<u>-</u> .
2. Second tier:									
a. Funding secured by level 2A liquid assets	Y858		Y859		V860		Y861		2.a.
b. Covered asset exchanges (level 1 to level 2A)	Y862		Y863		Y864		Y865		2.b.
ns 2.a. and 2.b)	Y866		Y867		Y868		V869		2.c.
3. Third tier:									
a. Funding secured by level 2B liquid assets	Y870		Y871		Y872		Y873		3.a.
b. Other covered asset exchanges	Y874		Y875		Y876		Y877		3.b.
ned within the financial sector	Y878		Y879		Y880		Y881		3.c.
lh 3.c)	Y882		Y883		Y884		Y885		3.d.
4. All other components of short-term wholesale funding	Y886		Y887		Y888		Y889		4.
5. Total short-term wholesale funding, by maturity									
(weighted sum of items 1.e, 2.c, 3.d, and 4)	Y890		Y891		Y892		Y893		5.
				: () -		-	ì		
				U.S. Dollar /	U.S. Dollar Amounts in Thousands	nousands	RISK	Amount	
6. Total short-term wholesale funding (sum of item 5, Columns A through D)							Y894		9.
7. Average risk-weighted assets							Y895		7.
						-			
							RISK	Percentage	
8. Short-term wholesale funding metric (item 6 divided by item 7)							X896		∞.

FR Y-15 Page 7 of 14

Schedule H—FBO Size Indicator

		(Column A) S. Intermediate olding Company	C	(Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Total Exposures					
Derivative exposures:					
a. Current exposure of derivative contracts	M337	382,902			1.a.
b. Potential future exposure (PFE) of derivative contracts	M339	2,196,016	M339		1.b.
c. Gross-up for derivatives collateral	Y822	0	Y822		1.c.
d. Effective notional amount of written credit derivatives	M340	0	M340		1.d.
e. Cash variation margin included as an on-balance sheet receivable	Y823	0	Y823		1.e.
f. Exempted central counterparty legs of client-cleared transactions included in					
items 1(a) and 1(b)	Y824	0	Y824		1.f.
g. Effective notional amount offsets and PFE adjustments for sold					
credit protection	Y825	0	Y825		1.g.
h. Total derivative exposures (sum of items 1.a. through 1.d, minus the					
sum of items 1.e through 1.g)	Y826	2,578,918	Y826		1.h.
2. Securities financing transaction (SFT) exposures:					
a. Gross SFT assets	M334	19,652,938	M334		2.a.
b. Counterparty credit risk exposure for SFTs	N507	632,224	N507		2.b.
c. SFT indemnification and other agent-related exposures	Y827	0	Y827		2.c.
d. Gross value of offsetting cash payables	Y828	468,829	Y828		2.d.
e. Total SFT exposures (sum of items 2.a through 2.c, minus item 2.d)	Y829	19,816,333	Y829		2.e.
3. Other on-balance sheet exposures:					
a. Other on-balance sheet assets	Y830	173,698,321	Y830		3.a.
b. Regulatory adjustments	M349	3,515,918	M349		3.b.
4. Other off-balance sheet exposures:					
a. Gross notional amount of items subject to a 0% credit conversion					4.a.
factor (CCF)	M342	26,739,459	M342		
b. Gross notional amount of items subject to a 20% CCF	M718	11,175,008	M718		4.b.
c. Gross notional amount of items subject to a 50% CCF	M346	43,880,481	M346		4.c.
d. Gross notional amount of items subject to a 100% CCF	M347	3,207,254	M347		4.d.
e. Credit exposure equivalent of other off-balance sheet items (sum of 0.1					
times item 4.a, 0.2 times item 4.b, 0.5 times item 4.c, and item 4.d)	Y831	30,056,442	Y831		4.e.
5. Total exposures prior to regulatory deductions (sum of items 1.h, 2.e, 3.a,					
and 4.e)	Y832	226,150,014	Y832		5.
6. Does item 5 represent an average value over the reporting period? (Enter "1" for Yes; enter "0" for No.)		0=No RISI 1=Yes FC52 1		0=No RISO 1=Yes FC52	6.

Memoranda	_	(Column A) S. Intermediate olding Company	((Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount]
Securities received as collateral in securities lending	M335	275,999	M335		M.1.
2. Cash collateral received in conduit securities lending transactions	M336	4,055,889	M336		M.2.
3. Credit derivatives sold net of related credit protection bought	M341	0	M341		M.3.
4. Total assets	2170	193,265,332	2170		M.4.
5. Total off-balance sheet exposures (item 5 minus M.4.)	KW01	32,884,682	KW01		M.5.
6. Total nonbank assets.	KY47	32,498,294	KY47		M.6.

FR Y-15 Page 8 of 14

Schedule I—FBO Interconnectedness Indicators

	U.S	(Column A) S. Intermediate ding Company	C	(Column B) ombined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Intra-Financial System Assets					
1. Funds deposited with or lent to other financial institutions	M351	18,315,434	M351		1.
a. Certificates of deposit	M355	0	M355		1.a.
2. Unused portion of committed lines extended to other financial institutions	J458	22,598,079	J458		2.
Holdings of securities issued by other financial institutions:					
a. Secured debt securities	M352	71,893	M352		3.a.
b. Senior unsecured debt securities	M353	0	M353		3.b.
c. Subordinated debt securities	M354	0	M354		3.c.
d. Commercial paper	M345	0	M345		3.d.
e. Equity securities	M356	39,330	M356		3.e.
f. Offsetting short positions in relation to the specific equity securities					
included in item 3.e	M357	0	M357		3.f.
4. Net positive current exposure of securities financing transactions (SFTs) with					
other financial institutions	M358	157,661	M358		4.
5. Over-the-counter (OTC) derivative contracts with other financial					
institutions that have a net positive fair value:					
a. Net positive fair value	M359	6,750	M359		5.a.
b. Potential future exposure	M360	22,620	M360		5.b.
6. Total intra-financial system assets (sum of items 1, 2 through 3.e, 4, 5.a,					
and 5.b, minus item 3.f)	M362	41,211,767	M362		6.
Intra-Financial System Liabilities					
7. Deposits due to other financial institutions:					
a. Deposits due to depository institutions	M363	764,781	M363		7.a.
b. Deposits due to non-depository financial institutions	M364	32,813,197	M364		7.b.
8. Borrowings obtained from other financial institutions	Y833	76,050	Y833		8.
9. Unused portion of committed lines obtained from other financial institutions	M365	0	M365		9.
10. Net negative current exposure of SFTs with other financial institutions	M366	961,432	M366		10.
11. OTC derivative contracts with other financial institutions that have a net					
negative fair value:					
a. Net negative fair value	M367	15,079			11.a.
b. Potential future exposure	M368	37,336			11.b.
12. Total intra-financial system liabilities (sum of items 7.a through 11.b)	M370	34,667,875	M370		12.
Securities Outstanding					
13. Secured debt securities	M371	206,717			13.
14. Senior unsecured debt securities	M372	7,760,215	M372		14.
15. Subordinated debt securities	M373	1,195,000			15.
16. Commercial paper	2309	0	2309		16.
17. Certificates of deposit	M374	9,918,465			17.
18. Common equity	M375	0	M375		18.
19. Preferred shares and other forms of subordinated funding not captured in					
item 15	N509	0	N509		19.
20. Total securities outstanding (sum of items 13 through 19)	M376	19,080,397	M376		20.

Memoranda

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Standby letters of credit extended to other financial institutions	Y834	453,709	Y834		M.1.

FR Y-15 Page 9 of 14

Schedule J—FBO Substitutability Indicators

		(Column A) S. Intermediate olding Company	С	(Column B) combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount]
Payments Activity					
Payments made in the last four quarters:					
a. Australian dollars (AUD)	M377	4,815,831	M377		1.a
b. Brazilian real (BRL)	M378	0	M378		1.b
c. Canadian dollars (CAD)	M379	19,146,772	M379		1.c
d. Swiss francs (CHF)	M380	3,056,574	M380		1.d
e. Chinese yuan (CNY)	M381	3,618,550	M381		1.e
f. Euros (EUR)	M382	43,048,004			1.f.
g. British pounds (GBP)	M383	15,953,408	M383		1.g
h. Hong Kong dollars (HKD)	M384	1,191,763	M384		1.h
i. Indian rupee (INR)	M385	7,936	M385		1.i.
j. Japanese yen (JPY)	M386	13,075,989	M386		1.j.
k. Mexican pesos (MXN)		9,872,054	Y835		1.k
I. Swedish krona (SEK)		424,651	M387		1.l.
m. United States dollars (USD)		7,708,710,423	M388		1.n
2. Payments activity (sum of items 1.a through 1.m)	M390	7,822,921,955	M390		2.
Assets Under Custody					
3. Assets held as a custodian on behalf of customers	M405	302,211,126	M405		3.
Underwritten Transactions in Debt and Equity Markets					
4. Equity underwriting activity	M406	3,670,606	M406		4.
5. Debt underwriting activity		26,055,130	M407		5.
6. Total underwriting activity (sum of items 4 and 5)	M408	29,725,736	M408		6.

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
1. New Zealand dollars (NZD)	Y836	315,492	Y836		M.1.
2. Russian rubles (RUB)	Y837	0	Y837		M.2.
3. Payments made in the last four quarters in all other currencies	M389	5,846,151	M389		M.3.
4. Unsecured settlement/clearing lines provided	M436	0	M436		M.4.
5. Securities traded in the last four quarters:					M.5.
a. Securities issued by public sector entities	KW46	107,684,570	KW46		M.5.a.
b. Other fixed income securities	KW48	5,437,705,106	KW48		M.5.b.
c. Listed equities	KW50	1,906,556,803	KW50		M.5.c.
d. Other securities	KW52	268,084,514	KW52		M.5.d.
6. Trading volume - fixed income (sum of items M.5.a and M.5.b)	MV93	5,545,389,676	MV93		M.6.
7. Trading volume - equities and other securities					
(sum of items M.5.c and M.5.d)	MV95	2,174,641,317	MV95		M.7.

FR Y-15 Page 10 of 14

Schedule K—FBO Complexity Indicators

		(Column A) S. Intermediate Ilding Company	C	(Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Notional Amount of Over-the-Counter (OTC) Derivative Contracts					
1. OTC derivative contracts cleared through a central counterparty	M409	14,150,618	M409		1.
2. OTC derivative contracts settled bilaterally	M410	26,218,679	M410		2.
3. Total notional amount of OTC derivative contracts (sum of items 1 and 2)	M411	40,369,297	M411		3.
Trading and Available-for-Sale (AFS) Securities					
4. Trading securities	M412	5,284,290	M412		4.
5. AFS securities	1773	35,276,712	1773		5.
6. Equity securities with readily determinable fair values not held					
for trading	JA22	9,609	JA22		6.
7. Total trading, AFS and equity securities with readily determinable fair					
values not held for trading (sum of items 4, 5, and 6)	M414	40,570,611	M414		7.
8. Trading, AFS and equity securities with readily determinable fair values					
not held for trading that meet the definition of level 1 liquid assets	N510	18,743,823	N510		8.
9. Trading, AFS and equity securities with readily determinable fair values					
not held for trading that meet the definition of level 2 liquid assets,					
with haircuts	N511	16,422,855	N511		9.
10. Total adjusted trading, AFS and equity securities with readily determinable					
fair values not held for trading (item 7 minus items 8 and 9)	N255	5,403,933	N255		10.
Level 3 Assets	,		<u>'</u>		
11. Assets valued for accounting purposes using Level 3					
measurement inputs	G506	666,516	G506		11.
			•——		

Memoranda

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
1. Held-to-maturity securities	1754	3,122,541	1754		M.1

Schedule L—FBO Cross-Jurisdictional Activity Indicators

		(Column A) S. Intermediate olding Company	C	(Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Cross-Jurisdictional Claims					
1. Foreign claims on an ultimate-risk basis	M422	5,056,000	M422		1.
a. Adjusted foreign claims on an ultimate-risk basis	LA95	4,335,000	LA95		1.a.
Cross-Jurisdictional Liabilities					
2. Foreign liabilities (excluding local liabilities in local currency)	M423	9,905,000	M423		2.
a. Any foreign liabilities to foreign offices included in item 2	M424	2,587,000	M424		2.a.
3. Local liabilities in local currency	M425	0	M425		3.
4. Total cross-jurisdictional liabilities (sum of items 2 and 3, minus item 2.a)	M426	7,318,000	M426		4.
5. Cross-jurisdictional activity (sum of items 1(a) and 4)	KY49	11,653,000	KY49		5.

M.1.
M.2.
M.3.
M.4.
M.5.
N N

FR Y-15 Page 11 of 14

Schedule M—FBO Ancillary Indicators

		(Column A) S. Intermediate Iding Company	C	(Column B) Combined U.S. Operations
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount
Ancillary Indicators				
1. Total liabilities	2948	172,755,918	2948	
2. Retail funding	M427	46,785,388	M427	
3. Total gross revenue	M430	4,887,915	M430	
4. Total net revenue	M428	4,450,068	M428	
5. Foreign net revenue	M429	0	M429	
6. Gross value of cash provided and gross fair value of securities provided in				
securities financing transactions (SFTs)	M432	22,461,327	M432	
7. Gross value of cash received and gross fair value of securities				
received in SFTs	M433	23,032,024	M433	
8. Gross positive fair value of over-the-counter (OTC) derivative contracts	M434	308,292	M434	
9. Gross negative fair value of OTC derivative contracts	M435	155,889	M435	
Number in S	Single L	Inits RISI		RISO
10. Number of jurisdictions		M437 1		M437

FR Y-15 Page 12 of 14 RSSDID: 1245415

Schedule N—FBO Short-Term Wholesale Funding Indicator

Part I

		Remaining Maturity of 30 Days or Less	of 30 Days or	Less		Remaining Maturity of 31 to 90 Days	y of 31 to	90 Days	
		(Column A)	(Column B)	ın B)		(Column C)) (C	(Column D)	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO A	Amount	RISI	Amount	RISO	Amount	
Short-term Wholesale Funding									
1. First tier:							·		
a. Funding secured by level 1 liquid assets	Y838	7,914,985	Y838		Y839	1,308,479 Y839	Y839		<u>–</u>
b. Retail brokered deposits and sweeps	Y842	110,036 Y842	Y842		Y843	272,438 Y843	Y843		1.b.
c. Unsecured wholesale funding obtained outside of the financial sector	Y846	25,442,162 Y846	Y846		Y847	201,759 Y847	Y847		5
d. Firm short positions involving level 2B liquid assets or non-HQLA	Y850	861,492 Y850	Y850		Y851	0	Y851		1.d
e. Total first tier short-term wholesale funding (sum of items 1.a through 1.d)	Y854	34,328,675 Y854	Y854		Y855	1,782,676 Y855	Y855		<u>+</u>
2. Second tier:									
a. Funding secured by level 2A liquid assets	Y858	5,670,548	X858		Y859	1,787,430	Y859		2.a.
b. Covered asset exchanges (level 1 to level 2A)	Y862	0	0 Y862		Y863	0	0 Y863		2.b.
c. Total second tier short-term wholesale funding (sum of items 2.a. and 2.b)	Y866	5,670,548 Y866	Y866		Y867	1,787,430 Y867	Y867		2.c.
3. Third tier:									
a. Funding secured by level 2B liquid assets	Y870	3,480,930 Y870	Y870		Y871	144,402 Y871	Y871		3.a.
b. Other covered asset exchanges	Y874	1,050,889 Y874	Y874		Y875	0	0 Y875		3.b.
c. Unsecured wholesale funding obtained within the financial sector	Y878	23,206,016 Y878	Y878		A879	1,250,238 Y879	Y879		3.c.
d. Total third tier short-term wholesale funding (sum of items 3.a through 3.c)	Y882	27,737,835 Y882	Y882		Y883	1,394,640 Y883	Y883		3.d.
4. All other components of short-term wholesale funding	Y886	6,959,683 Y886	Y886		Y887	435,840 Y887	Y887		4.
5. Total short-term wholesale funding, by maturity									
(weighted sum of items 1.e, 2.c, 3.d, and 4)	Y890	39,180,502 Y890	V890		Y891	1,649,325 Y891	Y891		2.

RSSDID: 1245415 FR Y-15 Page 13 of 14

Schedule N—Continued

Part II

	"	Remaining Maturity of 91 to 180 Days	of 91 to	o 180 Days		Remaining Maturity of 181 to 365 Days	of 181 t	o 365 Days	
)	(Column E)		(Column F)		(Column G)		(Column H)	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	RISI	Amount	RISO	Amount	
Short-term Wholesale Funding									
1. First tier:	·								
a. Funding secured by level 1 liquid assets	Y840	1,024,364	Y840		Y841	52,994	Y841		1.a
b. Retail brokered deposits and sweeps	Y844	165,005	Y844		Y845	52,126	Y845		1.b.
c. Unsecured wholesale funding obtained outside of the financial sector	Y848	225,960	Y848		Y849	326,823	Y849		1. .c.
d. Firm short positions involving level 2B liquid assets or non-HQLA	Y852	0	Y852		Y853	0	Y853		1.d.
(p.	Y856	1,415,329	Y856		Y857	431,943	Y857		1.e
2. Second tier:									
a. Funding secured by level 2A liquid assets	Y860	148,465	Y860		Y861	12,803	Y861		2.a.
b. Covered asset exchanges (level 1 to level 2A)	Y864	0	Y864		Y865	0	Y865		2.b.
c. Total second tier short-term wholesale funding (sum of items 2.a. and 2.b)	Y868	148,465	Y868		Y869	12,803	Y869		2.c.
3. Third tier:									
a. Funding secured by level 2B liquid assets	Y872	66,529	Y872		Y873	270,586 Y873	Y873		3.a.
b. Other covered asset exchanges	Y876	0	Y876		Y877	0	Y877		3.b.
c. Unsecured wholesale funding obtained within the financial sector	Y880	352,552	Y880		Y881	3,889,403	Y881		3.c.
13.c)	Y884	419,081	Y884		Y885	4,159,989	Y885		3.d.
4. All other components of short-term wholesale funding	Y888	316,793	Y888		Y889	109,967	Y889		4
5. Total short-term wholesale funding, by maturity									
	Y892	278,013	Y892		Y893	443,491	Y893		5.
						(Column A)		(Column B)	
		U.S. Dollar /	Amoun	U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
6. Total short-term wholesale funding (Column A: sum of A, C, E, and G in item	5; Colu	mn B: sum of B,	D, F, a	G in item 5; Column B: sum of B, D, F, and H in item 5)	Y894	41,551,331	Y894		9
					Y895	125,462,279	Y895		7.
									Г
					RISI	Percentage	RISO	Percentage	
8. Short-term wholesale funding metric (item 6 divided by item 7)					Y896	33.12	Y896		ω.

FR Y-15 Page 14 of 14

Optional Narrative Statement

The management of the reporting banking organization has the option to submit a public statement regarding the values reported on the FR Y-15. The statement must not contain any confidential information that would compromise customer privacy or that the respondent is not willing to have made public. Furthermore, the information in the narrative statement must be accurate and must not be misleading.

The statement may not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. Statements exceeding this limit will be truncated at

750 characters with no notice to the respondent. Other than the truncation of statements exceeding the character limit, the statement will appear on agency computerized records and in releases to the public exactly as submitted. Public disclosure of the statement shall not signify that a federal supervisory agency has verified the accuracy or relevance of the information contained therein.

If the respondent elects not to make a statement, the item should be left blank (i.e., do not enter phrases such as "No statement," "Not applicable," "N/A," "No comment," or "None").

	RISK	
1. Narrative statement	6980	1

Last Update: 20211123.174630

EXHIBIT 13

RSSD ID: 1231333

FR Y-15 OMB Number 7100-0352 Approval expires December 31, 2022 Page 1 of 14

Board of Governors of the Federal Reserve System



Systemic Risk Report—FR Y-15

Report at the close of business as of the last calendar day of the quarter.

This Report is required by law: Section 5 of the Bank Holding Company Act of 1956; section 10(b) of the Homeowners' Loan Act; and section 8 of the International Banking Act of 1978.

The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

Month / Day / Year (RISK 9999)

Date of Report: September 30, 2021

NOTE: Each banking organization's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the *Systemic Risk Report*. The *Systemic Risk Report* is to be prepared in accordance with instructions provided by the Federal Reserve System. The *Systemic Risk Report* must be signed and attested by the Chief Financial Officer (CFO) of the reporting banking organization (or by the individual performing this equivalent function). For foreign banking organizations, the *Systemic Risk Report* must be signed and attested by an authorized officer of the foreign banking organization.

rethe
red in
vistem.
Chief
(or by
bank-

I, the undersigned CFO (or equivalent/authorized officer) of the named banking organization, attest that the *Systemic Risk Report* (including the supporting schedules) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and is true and correct to the best of my knowledge and belief.

Stephen Taylor

Printed Name of Chief Financial Officer (or Equivalent/Authorized Officer) (RISK C490)

Signature of Chief Financial Officer (or Equivalent/Authorized Officer) (RISK H321)

11/18/2021

Date of Signature (MM/DD/YYYY) (RISK J196)

BANK OF MONTREAL

Legal Title of Holding Company or Foreign Banking Organization (RSSD 9017)

129 RUE SAINT JACQUES

(Mailing Address of the Holding Company or Foreign Banking Organization) Street / PO Box (RSSD 9028)

MONTREAL

 City (RSSD 9130)
 Country (RSSD 9005)

 0
 H2Y 1L6

 State (RSSD 9200)
 Zip Code (RSSD 9220)

is confidential treatment requested for any	0=No		
portion of this report submission?	1=Yes	C447	0
In accordance with the General Instructions for this (check only one),	report	•	
1. a letter justifying this request is being provide	d along	I	

- with the report (RISK KY38)
- a letter justifying this request has been provided separately (RISK KY38)......

Person to whom questions about this report should be directed:

Michelle Schimmel

Name / Title (RISK 8901)

262-814-5658

Area Code / Phone Number (RISK 8902)

000000000

Area Code / FAX Number (RISK 9116)

michelle.schimmel@bmo.com

E-mail Address of Contact (RISK 4086)

Banking organizations must maintain in their files a manually signed and attested printout of the data submitted.

The ongoing public reporting burden for this information collection is estimated to average 405 hours per response, including time to gather and maintain data in the required form and to review instructions and complete the information collection. Comments regarding this burden estimate or any other aspect of this information collection, including suggestions for reducing the burden, may be sent to Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551, and to the Office of Management and Budget, Paperwork Reduction Project (7100-0352), Washington, DC 20503.

FR Y-15 Page 2 of 14

Schedule A—Size Indicator

U.S. Dollar Amounts in Thousands	RISK	Amount	
Total Exposures			
Derivative exposures:			
a. Current exposure of derivative contracts	M337		1.a.
b. Potential future exposure (PFE) of derivative contracts	M339		1.b.
c. Gross-up for derivatives collateral	Y822		1.c.
d. Effective notional amount of written credit derivatives	M340		1.d.
e. Cash variation margin included as an on-balance sheet receivable	Y823		1.e.
f. Exempted central counterparty legs of client-cleared transactions included in items 1(a) and 1(b)	Y824		1.f.
g. Effective notional amount offsets and PFE adjustments for sold credit protection	Y825		1.g.
h. Total derivative exposures (sum of items 1.a. through 1.d, minus the sum of			
items 1.e through 1.g)	Y826		1.h.
2. Securities financing transaction (SFT) exposures:			
a. Gross SFT assets	M334		2.a.
b. Counterparty credit risk exposure for SFTs	N507		2.b.
c. SFT indemnification and other agent-related exposures	Y827		2.c.
d. Gross value of offsetting cash payables	Y828		2.d.
e. Total SFT exposures (sum of items 2.a through 2.c, minus item 2.d)	Y829		2.e.
3. Other on-balance sheet exposures:			
a. Other on-balance sheet assets	Y830		3.a.
b. Regulatory adjustments	M349		3.b.
4. Other off-balance sheet exposures:			
a. Gross notional amount of items subject to a 0% credit conversion factor (CCF)	M342		4.a.
b. Gross notional amount of items subject to a 20% CCF	M718		4.b.
c. Gross notional amount of items subject to a 50% CCF	M346		4.c.
d. Gross notional amount of items subject to a 100% CCF	M347		4.d.
e. Credit exposure equivalent of other off-balance sheet items (sum of 0.1 times item 4.a,			
0.2 times item 4.b, 0.5 times item 4.c, and item 4.d)	Y831		4.e.
5. Total exposures prior to regulatory deductions (sum of items 1.h, 2.e, 3.a, and 4.e)	Y832		5.
6. Does item 5 represent an average value over the reporting period? (Enter "1" for Yes; enter "0" for N		D=No RISK	6.
o. Does item 5 represent an average value over the reporting period: (Enter 1 101 fes, enter 0 101 N	o.) L	100 1 002	Ο.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
Securities received as collateral in securities lending	M335		M.1.
2. Cash collateral received in conduit securities lending transactions	M336		M.2.
3. Credit derivatives sold net of related credit protection bought	M341		M.3.
4. Total consolidated assets	2170		M.4.
5. Total off-balance sheet exposures (item 5 minus M.4.)	KW01		M.5.
6. Total nonbank assets.	KY47		M.6.

Schedule B—Interconnectedness Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount
ntra-Financial System Assets		
1. Funds deposited with or lent to other financial institutions	M351	
a. Certificates of deposit	M355	
2. Unused portion of committed lines extended to other financial institutions	J458	
3. Holdings of securities issued by other financial institutions:		
a. Secured debt securities	M352	
b. Senior unsecured debt securities	M353	
c. Subordinated debt securities	M354	
d. Commercial paper	M345	

FR Y-15 Page 3 of 14

Schedule B—Continued

U.S. Dollar Amounts in Thousands	RISK	Amount	
Intra-Financial System Assets—Continued			
e. Equity securities	M356		3.e.
f. Offsetting short positions in relation to the specific equity securities included in item 3.e	M357		3.f.
4. Net positive current exposure of securities financing transactions (SFTs) with other financial institutions	M358		4.
5. Over-the-counter (OTC) derivative contracts with other financial institutions that have a net positive			
fair value:			
a. Net positive fair value	M359		5.a.
b. Potential future exposure	M360		5.b.
6. Total intra-financial system assets (sum of items 1, 2 through 3.e, 4, 5.a, and 5.b, minus item 3.f)	M362		6.
Intra-Financial System Liabilities			
7. Deposits due to other financial institutions:			
a. Deposits due to depository institutions	M363		7.a.
b. Deposits due to non-depository financial institutions	M364		7.b.
8. Borrowings obtained from other financial institutions	Y833		8.
9. Unused portion of committed lines obtained from other financial institutions	M365		9.
10. Net negative current exposure of SFTs with other financial institutions	M366		10.
11. OTC derivative contracts with other financial institutions that have a net negative fair value:			
a. Net negative fair value	M367		11.a.
b. Potential future exposure	M368		11.b.
12. Total intra-financial system liabilities (sum of items 7.a through 11.b)	M370		12.
Securities Outstanding			
13. Secured debt securities	M371		13.
14. Senior unsecured debt securities	M372		14.
15. Subordinated debt securities	M373		15.
16. Commercial paper	2309		16.
17. Certificates of deposit.	M374		17.
18. Common equity	M375		18.
19. Preferred shares and other forms of subordinated funding not captured in item 15	N509		19.
20. Total securities outstanding (sum of items 13 through 19)	M376		20.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
Standby letters of credit extended to other financial institutions	Y834		M.1.

Schedule C—Substitutability Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount]
Payments Activity			Ī
1. Payments made in the last four quarters:			
a. Australian dollars (AUD)	M377		1.a.
b. Brazilian real (BRL)	M378		1.b.
c. Canadian dollars (CAD)			1.c.
d. Swiss francs (CHF)	M380		1.d.
e. Chinese yuan (CNY)	M381		1.e.
f. Euros (EUR)	M382		1.f.
g. British pounds (GBP)	M383		1.g.
h. Hong Kong dollars (HKD)			1.h.
i. Indian rupee (INR)			1.i.
j. Japanese yen (JPY)	M386		1.j.
k. Mexican pesos (MXN)	Y835		1.k.
I. Swedish krona (SEK)			1.I.
m. United States dollars (USD)	M388		1.m
2. Payments activity (sum of items 1.a through 1.m)	M390		2.

FR Y-15 Page 4 of 14

Schedule C—Continued

U.S. Do	ollar Amounts in Thousands	RISK	Amount	
Assets Under Custody				
3. Assets held as a custodian on behalf of customers		M405		3.
Underwritten Transactions in Debt and Equity Markets				
4. Equity underwriting activity		M406		4.
5. Debt underwriting activity		M407		5.
6. Total underwriting activity (sum of items 4 and 5)		M408		6.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
1. New Zealand dollars (NZD)	Y836		M.1.
2. Russian rubles (RUB)	Y837		M.2.
3. Payments made in the last four quarters in all other currencies	M389		M.3.
4. Unsecured settlement/clearing lines provided	M436		M.4.
5. Securities traded in the last four quarters:			M.5.
a. Securities issued by public sector entities	KW46		M.5.a.
b. Other fixed income securities	KW48		M.5.b.
c. Listed equities	KW50		M.5.c.
d. Other securities	KW52		M.5.d.
6. Trading volume - fixed income (sum of items M.5.a and M.5.b)	MV93		M.6.
7. Trading volume - equities and other securities (sum of items M.5.c and M.5.d)	MV95		M.7.

Schedule D—Complexity Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount	1
Notional Amount of Over-the-Counter (OTC) Derivative Contracts			
OTC derivative contracts cleared through a central counterparty	M409		1.
OTC derivative contracts settled bilaterally	M410		2.
3. Total notional amount of OTC derivative contracts (sum of items 1 and 2)	M411		3.
Trading and Available-for-Sale (AFS) Securities			
4. Trading securities	M412		4.
5. AFS securities	1773		5.
6. Equity securities with readily determinable fair values not held for trading	JA22		6.
7. Total trading, AFS and equity securities with readily determinable fair values not held for trading			
(sum of items 4, 5, and 6)	M414		7.
8. Trading, AFS and equity securities with readily determinable fair values not held for trading that			
meet the definition of level 1 liquid assets	N510		8.
9. Trading, AFS and equity securities with readily determinable fair values not held for trading that			
meet the definition of level 2 liquid assets, with haircuts	N511		9.
10. Total adjusted trading, AFS and equity securities with readily determinable fair values not held			
for trading (item 7 minus items 8 and 9)	N255		10.
Level 3 Assets			
11. Assets valued for accounting purposes using Level 3 measurement inputs	G506		11.

U.S. Dolla	ar Amounts in Thousands	RISK	Amount	
1. Held-to-maturity securities		1754		M.1.

FR Y-15 Page 5 of 14

Schedule E—Cross-Jurisdictional Activity Indicators

U.S. Dollar Amounts in Thousands	RISK	Amount]
Cross-Jurisdictional Claims			
1. Foreign claims on an ultimate-risk basis	M422		1.
Cross-Jurisdictional Liabilities			
2. Foreign liabilities (excluding local liabilities in local currency)	M423		2.
a. Any foreign liabilities to related offices included in item 2	M424		2.a.
3. Local liabilities in local currency	M425		3.
4. Total cross-jurisdictional liabilities (sum of items 2 and 3, minus item 2.a)	M426		4.
5. Cross-jurisdictional activity (sum of items 1 and 4)	KY49		5.

Memoranda

U.S. Dollar Amounts in Thousands	RISK	Amount	
Foreign derivative claims on an ultimate-risk basis	KW54		M.1.
2. Total cross-jurisdictional claims (sum of items 1 and M.1)	KW55		M.2.
3. Foreign derivative liabilities on an immediate-counterparty basis	KW56		M.3.
4. Consolidated foreign liabilities on an immediate-counterparty basis excluding derivative liabilities	KW57		M.4.
5. Total cross-jurisdictional liabilities, including derivatives (sum of items M.3 and M.4)	KY50		M.5.

Schedule F—Ancillary Indicators

U.S. Dollar Amounts in Thousa	nds RISK /	Amount
Ancillary Indicators		
1. Total liabilities	2948	
2. Retail funding	M427	
3. Total gross revenue	M430	
4. Total net revenue		
5. Foreign net revenue	M429	
6. Gross value of cash provided and gross fair value of securities provided in securities financing		
transactions (SFTs)	M432	
7. Gross value of cash received and gross fair value of securities received in SFTs		
8. Gross positive fair value of over-the-counter (OTC) derivative contracts	M434	
9. Gross negative fair value of OTC derivative contracts	M435	

Number in Single Units	RISK	
10. Number of jurisdictions	M437	

10.

RSSDID: 1231333 FR Y-15 Page 6 of 14

Schedule G—Short-Term Wholesale Funding Indicator

	(Column A) Remaining Maturity of 30 Days or Less	rity of	(Column B) Remaining Maturity of 31 to 90 Days	nn B) Maturity of) Days	(Column C) Remaining Maturity of 91 to 180 Days		(Column D) Remaining Maturity of 181 to 365 Days	
U.S. Dollar Amounts in Thousands	RISK Amount		RISK A	Amount	RISK Amount	RISK	K Amount	
Short-term Wholesale Funding								
1. First tier:	-		-		_		-	
a. Funding secured by level 1 liquid assets	Y838	_	Y839		Y840	Y841	_	<u>1</u> .
b. Retail brokered deposits and sweeps	Y842	_	Y843		Y844	Y845	5	1.b.
c. Unsecured wholesale funding obtained outside of the financial sector	Y846	\	Y847		Y848	Y849	6	1.
d. Firm short positions involving level 2B liquid assets or non-HQLA	Y850	\	Y851		Y852	Y853	3	1.d
e. Total first tier short-term wholesale funding (sum of items 1.a through 1.d)	Y854	_	Y855		Y856	Y857	7	<u>+</u>
2. Second tier:								
a. Funding secured by level 2A liquid assets	Y858	_	Y859		V860	Y861	1	2.a.
b. Covered asset exchanges (level 1 to level 2A)	Y862	_	Y863		Y864	Y865	5	2.b.
c. Total second tier short-term wholesale funding (sum of items 2.a. and 2.b).	Y866	_	Y867		Y868	V869	6	2.c.
3. Third tier:								
a. Funding secured by level 2B liquid assets	Y870	_	Y871		Y872	Y873	3	3.a.
b. Other covered asset exchanges	Y874	_	Y875		A876	Y877	7	3.b.
c. Unsecured wholesale funding obtained within the financial sector	Y878	_	Y879		Y880	Y881	1	3.c.
d. Total third tier short-term wholesale funding (sum of items 3.a through 3.c)	Y882	\	Y883		Y884	Y885	5	3.d.
4. All other components of short-term wholesale funding	Y886	_	Y887		Y888	Y889	9	4
5. Total short-term wholesale funding, by maturity								
(weighted sum of items 1.e, 2.c, 3.d, and 4)	V890	_	Y891		Y892	Y893	3	2.
				J.S. Dollar	U.S. Dollar Amounts in Thousands	nds RISK	K Amount	
6. Total short-term wholesale funding (sum of item 5, Columns A through D).						Y894	4	9.
7. Average risk-weighted assets						Y895	5	7.
						RISK	K Percentage	
8. Short-term wholesale funding metric (item 6 divided by item 7)						У896	6	œ

FR Y-15 Page 7 of 14

Schedule H—FBO Size Indicator

	U.S.	Column A) Intermediate ing Company		(Column B) combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Total Exposures					
Derivative exposures:					
a. Current exposure of derivative contracts	M337		M337	419,005	1.a.
b. Potential future exposure (PFE) of derivative contracts	M339		M339	2,264,619	1.b.
c. Gross-up for derivatives collateral	Y822		Y822	0	1.c.
d. Effective notional amount of written credit derivatives	M340		M340	0	1.d.
e. Cash variation margin included as an on-balance sheet receivable	Y823		Y823	0	1.e.
f. Exempted central counterparty legs of client-cleared transactions included in					
items 1(a) and 1(b)	Y824		Y824	0	1.f.
g. Effective notional amount offsets and PFE adjustments for sold					
credit protection	Y825		Y825	0	1.g.
h. Total derivative exposures (sum of items 1.a. through 1.d, minus the					
sum of items 1.e through 1.g)	Y826		Y826	2,683,624	1.h.
Securities financing transaction (SFT) exposures:					
a. Gross SFT assets	M334		M334	38,552,264	2.a.
b. Counterparty credit risk exposure for SFTs	N507		N507	1,482,072	2.b.
c. SFT indemnification and other agent-related exposures	Y827		Y827	0	2.c.
d. Gross value of offsetting cash payables	Y828		Y828	2,026,830	2.d.
e. Total SFT exposures (sum of items 2.a through 2.c, minus item 2.d)	Y829		Y829	38,007,506	2.e.
3. Other on-balance sheet exposures:					
a. Other on-balance sheet assets	Y830		Y830	241,486,924	3.a.
b. Regulatory adjustments	M349		M349	3,515,918	3.b.
4. Other off-balance sheet exposures:					
a. Gross notional amount of items subject to a 0% credit conversion					4.a.
factor (CCF)	M342		M342	34,810,783	
b. Gross notional amount of items subject to a 20% CCF	M718		M718	15,741,958	4.b.
c. Gross notional amount of items subject to a 50% CCF	M346		M346	79,995,697	4.c.
d. Gross notional amount of items subject to a 100% CCF	M347		M347	8,635,580	4.d.
e. Credit exposure equivalent of other off-balance sheet items (sum of 0.1					
times item 4.a, 0.2 times item 4.b, 0.5 times item 4.c, and item 4.d)	Y831		Y831	55,262,898	4.e.
5. Total exposures prior to regulatory deductions (sum of items 1.h, 2.e, 3.a,					
and 4.e)	Y832		Y832	337,440,952	5.
	_		г		
6. Does item 5 represent an average value over the reporting period?		=No RISI		0=No RISO	ı
(Enter "1" for Yes; enter "0" for No.)	1=	=Yes FC52	J L	1=Yes FC52 1	6.
	((Column A)		(Column B)	

Memoranda		(Column A) S. Intermediate olding Company	((Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Securities received as collateral in securities lending	M335		M335	275,999	M.1.
2. Cash collateral received in conduit securities lending transactions	M336		M336	4,055,889	M.2.
3. Credit derivatives sold net of related credit protection bought	M341		M341	0	M.3.
4. Total assets	2170		2170	278,432,604	M.4.
5. Total off-balance sheet exposures (item 5 minus M.4.)	KW01		KW01	59,008,348	M.5.
6. Total nonbank assets.	KY47		KY47	32,498,294	M.6.

FR Y-15 Page 8 of 14

Schedule I—FBO Interconnectedness Indicators

	U.S	(Column A) S. Intermediate Iding Company	Co	Column B) Imbined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Intra-Financial System Assets					
Funds deposited with or lent to other financial institutions	M351		M351	38,864,350	1.
a. Certificates of deposit	M355		M355	0	1.a.
2. Unused portion of committed lines extended to other financial institutions	J458		J458	45,468,191	2.
Holdings of securities issued by other financial institutions:					
a. Secured debt securities	M352		M352	327,762	3.a.
b. Senior unsecured debt securities	M353		M353	0	3.b.
c. Subordinated debt securities	M354		M354	0	3.c.
d. Commercial paper	M345		M345	0	3.d.
e. Equity securities	M356		M356	39,330	3.e.
f. Offsetting short positions in relation to the specific equity securities					
included in item 3.e	M357		M357	0	3.f.
4. Net positive current exposure of securities financing transactions (SFTs) with					
other financial institutions	M358		M358	958,626	4.
5. Over-the-counter (OTC) derivative contracts with other financial					
institutions that have a net positive fair value:					
a. Net positive fair value	M359		M359	4,301	5.a.
b. Potential future exposure	M360		M360	21,451	5.b.
6. Total intra-financial system assets (sum of items 1, 2 through 3.e, 4, 5.a,					
and 5.b, minus item 3.f)	M362		M362	85,684,011	6.
Intra-Financial System Liabilities	,				
7. Deposits due to other financial institutions:					
a. Deposits due to depository institutions	M363		M363	789,781	7.a.
b. Deposits due to non-depository financial institutions	M364		M364	32,984,395	7.b.
8. Borrowings obtained from other financial institutions	Y833		Y833	76,050	8.
9. Unused portion of committed lines obtained from other financial institutions	M365		M365	0	9.
10. Net negative current exposure of SFTs with other financial institutions	M366		M366	1,219,852	10.
11. OTC derivative contracts with other financial institutions that have a net	,				
negative fair value:					
a. Net negative fair value	M367		M367	14,287	11.a.
b. Potential future exposure	M368		M368	34,687	11.b.
12. Total intra-financial system liabilities (sum of items 7.a through 11.b)	M370		M370	35,119,052	12.
Securities Outstanding	·				
13. Secured debt securities	M371		M371	180,976	13.
14. Senior unsecured debt securities.	M372		M372	7,760,215	14.
15. Subordinated debt securities	M373		M373	1,195,000	15.
16. Commercial paper	2309		2309	5,803,261	16.
17. Certificates of deposit	M374		M374	52,917,131	17.
18. Common equity	M375		M375	0	18.
19. Preferred shares and other forms of subordinated funding not captured in					
item 15	N509		N509	0	19.
20. Total securities outstanding (sum of items 13 through 19)	M376		M376	67,856,583	20.
				, , , , , , , , , , , , , , , , , , , ,	

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Standby letters of credit extended to other financial institutions	Y834		Y834	4,821,136	M.1.

FR Y-15 Page 9 of 14

Schedule J—FBO Substitutability Indicators

	U.S. Intermediate Co			(Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Payments Activity					
Payments made in the last four quarters:					
a. Australian dollars (AUD)	M377		M377	5,074,327	1.a.
b. Brazilian real (BRL)	M378		M378	0	1.b.
c. Canadian dollars (CAD)	M379		M379	19,147,159	1.c.
d. Swiss francs (CHF)	M380		M380	3,058,443	1.d.
e. Chinese yuan (CNY)	M381		M381	3,618,550	1.e.
f. Euros (EUR)	M382		M382	45,129,201	1.f.
g. British pounds (GBP)	M383		M383	17,544,440	1.g.
h. Hong Kong dollars (HKD)	M384		M384	1,191,763	1.h.
i. Indian rupee (INR)	M385		M385	7,936	1.i.
j. Japanese yen (JPY)	M386		M386	13,180,850	1.j.
k. Mexican pesos (MXN)	Y835		Y835	9,872,054	1.k.
I. Swedish krona (SEK)	M387		M387	424,651	1.l.
m. United States dollars (USD)	M388		M388	12,792,649,578	1.m.
2. Payments activity (sum of items 1.a through 1.m)	M390		M390	12,910,898,952	2.
Assets Under Custody					
3. Assets held as a custodian on behalf of customers	M405		M405	302,211,126	3.
Underwritten Transactions in Debt and Equity Markets					
4. Equity underwriting activity	M406		M406	3,670,606	4.
5. Debt underwriting activity	M407		M407	26,055,130	5.
6. Total underwriting activity (sum of items 4 and 5)	M408		M408	29,725,736	6.

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
1. New Zealand dollars (NZD)	Y836		Y836	315,492	M.1.
2. Russian rubles (RUB)	Y837		Y837	0	M.2.
3. Payments made in the last four quarters in all other currencies	M389		M389	5,846,151	M.3.
4. Unsecured settlement/clearing lines provided	M436		M436	0	M.4.
5. Securities traded in the last four quarters:					M.5.
a. Securities issued by public sector entities	KW46		KW46	106,773,087	M.5.a.
b. Other fixed income securities	KW48		KW48	5,546,600,493	M.5.b.
c. Listed equities	KW50		KW50	1,906,556,803	M.5.c.
d. Other securities	KW52		KW52	268,084,514	M.5.d.
6. Trading volume - fixed income (sum of items M.5.a and M.5.b)	MV93		MV93	5,653,373,580	M.6.
7. Trading volume - equities and other securities					
(sum of items M.5.c and M.5.d)	MV95		MV95	2,174,641,317	M.7.

FR Y-15 Page 10 of 14

Schedule K—FBO Complexity Indicators

	U.S	(Column A) 5. Intermediate ding Company	С	(Column B) combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Notional Amount of Over-the-Counter (OTC) Derivative Contracts					
OTC derivative contracts cleared through a central counterparty	M409		M409	14,150,618	1.
2. OTC derivative contracts settled bilaterally	M410		M410	35,055,135	2.
3. Total notional amount of OTC derivative contracts (sum of items 1 and 2)	M411		M411	49,205,753	3.
Trading and Available-for-Sale (AFS) Securities					
4. Trading securities	M412		M412	15,700,719	4.
5. AFS securities	1773		1773	38,304,060	5.
6. Equity securities with readily determinable fair values not held					
for trading	JA22		JA22	15,411	6.
7. Total trading, AFS and equity securities with readily determinable fair					
values not held for trading (sum of items 4, 5, and 6)	M414		M414	54,020,190	7.
8. Trading, AFS and equity securities with readily determinable fair values					
not held for trading that meet the definition of level 1 liquid assets	N510		N510	27,088,430	8.
9. Trading, AFS and equity securities with readily determinable fair values					
not held for trading that meet the definition of level 2 liquid assets,					
with haircuts	N511		N511	19,458,542	9.
10. Total adjusted trading, AFS and equity securities with readily determinable					
fair values not held for trading (item 7 minus items 8 and 9)	N255		N255	7,473,218	10.
Level 3 Assets	,				
11. Assets valued for accounting purposes using Level 3					
measurement inputs	G506		G506	669,986	11.
1					

Memoranda

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Held-to-maturity securities	1754		1754	6,591,026	M.1.

Schedule L—FBO Cross-Jurisdictional Activity Indicators

	-	(Column A) .S. Intermediate olding Company	C	(Column B) Combined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Cross-Jurisdictional Claims					
1. Foreign claims on an ultimate-risk basis	M422		M422	45,520,000	1.
a. Adjusted foreign claims on an ultimate-risk basis	LA95		LA95	35,230,000	1.a.
Cross-Jurisdictional Liabilities					
2. Foreign liabilities (excluding local liabilities in local currency)	M423		M423	50,558,000	2.
a. Any foreign liabilities to foreign offices included in item 2	M424		M424	41,227,000	2.a.
3. Local liabilities in local currency	M425		M425	0	3.
4. Total cross-jurisdictional liabilities (sum of items 2 and 3, minus item 2.a)	M426		M426	9,331,000	4.
5. Cross-jurisdictional activity (sum of items 1(a) and 4)	KY49		KY49	44,561,000	5.

U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Foreign derivative claims on an ultimate-risk basis	KW54		KW54	133,173	M.1.
2. Total cross-jurisdictional claims (sum of items 1 and M.1)	KW55		KW55	45,653,173	M.2.
3. Foreign derivative liabilities on an immediate-counterparty basis	KW56		KW56	136,176	M.3.
4. Consolidated foreign liabilities on an immediate-counterparty basis					
excluding derivative liabilities	KW57		KW57	9,331,000	M.4.
5. Total cross-jurisdictional liabilities, including derivatives (sum of					
items M.3 and M.4)	KY50		KY50	9,467,176	M.5.

FR Y-15 Page 11 of 14

Schedule M—FBO Ancillary Indicators

	U.S.	Column A) Intermediate ng Company	Cò	Column B) Imbined U.S. Operations	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
Ancillary Indicators					
1. Total liabilities	2948		2948	265,875,602	1
2. Retail funding	M427		M427	46,785,388	2
3. Total gross revenue	M430		M430	6,175,748	3
4. Total net revenue	M428		M428	5,262,947	4
5. Foreign net revenue	M429		M429	0	5
6. Gross value of cash provided and gross fair value of securities provided in					
securities financing transactions (SFTs)	M432		M432	73,438,223	6
7. Gross value of cash received and gross fair value of securities					
received in SFTs	M433		M433	73,371,554	7
8. Gross positive fair value of over-the-counter (OTC) derivative contracts			M434	357,751	8
9. Gross negative fair value of OTC derivative contracts	M435		M435	297,682	g
Number in 5	Single Uni	its RISI		RISO	
10. Number of jurisdictions		M437		M437 1	10

RSSDID: 1231333 FR Y-15 Page 12 of 14

Schedule N—FBO Short-Term Wholesale Funding Indicator

Part I

		Remaining Maturity of 30 Days or Less	of 30 Da	lys or Less		Remaining Maturity of 31 to 90 Days	ty of 31 t	o 90 Days	
)	(Column A))	(Column B)		(Column C)		(Column D)	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	RISI	Amount	RISO	Amount	
Short-term Wholesale Funding									
1. First tier:									
a. Funding secured by level 1 liquid assets	Y838		Y838	25,873,922	Y839		Y839	4,341,138	<u>1</u> .
b. Retail brokered deposits and sweeps	Y842		Y842	110,036 Y843	Y843		Y843	272,438	1.b.
c. Unsecured wholesale funding obtained outside of the financial sector	Y846		Y846	25,486,709 \	Y847		Y847	208,537	1.
d. Firm short positions involving level 2B liquid assets or non-HQLA	Y850		Y850	862,266 Y851	Y851		Y851	0	1.d.
e. Total first tier short-term wholesale funding (sum of items 1.a through 1.d)	Y854		Y854	52,332,933	Y855		Y855	4,822,113	1.e
2. Second tier:									
a. Funding secured by level 2A liquid assets	Y858		Y858	8,753,569	Y859		Y859	2,919,954	2.a.
b. Covered asset exchanges (level 1 to level 2A)	Y862		Y862	0	Y863		Y863	0	2.b.
c. Total second tier short-term wholesale funding (sum of items 2.a. and 2.b)	Y866		A866	8,753,569	7 98Y		Y867	2,919,954	2.c.
3. Third tier:									
a. Funding secured by level 2B liquid assets	Y870		Y870	3,480,930 Y871	Y871		Y871	144,402	3.a.
b. Other covered asset exchanges	Y874		Y874	1,050,889 Y875	Y875		Y875	0	3.b.
c. Unsecured wholesale funding obtained within the financial sector	Y878		Y878	31,207,601 Y879	Y879		Y879	15,579,930	3.c.
13.c)	Y882		Y882	35,739,420 Y883	Y883		Y883	15,724,332	3.d.
4. All other components of short-term wholesale funding	Y886		Y886	8,887,687	Y887		Y887	704,484	4.
5. Total short-term wholesale funding, by maturity									
(weighted sum of items 1.e, 2.c, 3.d, and 4)	Y890		V890	53,152,270 Y891	Y891		Y891	9,602,729	2.

RSSDID: 1231333 FR Y-15 Page 13 of 14

Schedule N—Continued

Part II

		Remaining Maturity of 91 to 180 Days	y of 91 tc	o 180 Days		Remaining Maturity of 181 to 365 Days	y of 181	to 365 Days	
		Column E)		(Column F)		(Column G)		(Column H)	
U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	RISI	Amount	RISO	Amount	
Short-term Wholesale Funding									
1. First tier:									
a. Funding secured by level 1 liquid assets	Y840		Y840	2,024,046	Y841		Y841	152,557	1.a
b. Retail brokered deposits and sweeps	Y844		Y844	165,005	Y845		Y845	52,126	1.b.
c. Unsecured wholesale funding obtained outside of the financial sector	Y848		Y848	226,371	Y849		Y849	328,614	1. C.
d. Firm short positions involving level 2B liquid assets or non-HQLA	Y852		Y852	0	Y853		Y853	0	1.d.
e. Total first tier short-term wholesale funding (sum of items 1.a through 1.d)	Y856		Y856	2,415,422	Y857		Y857	533,297	<u>-</u> .
2. Second tier:									
a. Funding secured by level 2A liquid assets	V860		V860	342,609	Y861		Y861	15,312	2.a.
b. Covered asset exchanges (level 1 to level 2A)	Y864		Y864	0	Y865		Y865	0	2.b.
c. Total second tier short-term wholesale funding (sum of items 2.a. and 2.b)	Y868		Y868	342,609	Y869		Y869	15,312	2.c.
3. Third tier:	,								
a. Funding secured by level 2B liquid assets	Y872		Y872	66,529	Y873		Y873	270,586	3.a.
b. Other covered asset exchanges	Y876		Y876	0	Y877		Y877	0	3.b.
c. Unsecured wholesale funding obtained within the financial sector	Y880		Y880	13,729,581	Y881		Y881	22,163,352	3.c.
d. Total third tier short-term wholesale funding (sum of items 3.a through 3.c)	Y884		Y884	13,796,110	Y885		Y885	22,433,938	3.d.
4. All other components of short-term wholesale funding	Y888		Y888	366,234	Y889		Y889	109,968	4.
5. Total short-term wholesale funding, by maturity	,								
(weighted sum of items 1.e, 2.c, 3.d, and 4)	Y892		Y892	3,666,405	Y893		Y893	2,270,886	5.
						(Column A)		(Column B)	
		U.S. Dollar	Amoun	U.S. Dollar Amounts in Thousands	RISI	Amount	RISO	Amount	
6. Total short-term wholesale funding (Column A: sum of A, C, E, and G in item	5; Colu	mn B: sum of B,	D, F, aı	G in item 5; Column B: sum of B, D, F, and H in item 5) $\dots ig[$	Y894		Y894	68,692,290	9.
7. Average risk-weighted assets					Y895		Y895		7.
				_					
					RISI	Percentage	RISO	Percentage	
8. Short-term wholesale funding metric (item 6 divided by item 7)					Y896		Y896		œ.

FR Y-15 Page 14 of 14

Optional Narrative Statement

The management of the reporting banking organization has the option to submit a public statement regarding the values reported on the FR Y-15. The statement must not contain any confidential information that would compromise customer privacy or that the respondent is not willing to have made public. Furthermore, the information in the narrative statement must be accurate and must not be misleading.

The statement may not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. Statements exceeding this limit will be truncated at

750 characters with no notice to the respondent. Other than the truncation of statements exceeding the character limit, the statement will appear on agency computerized records and in releases to the public exactly as submitted. Public disclosure of the statement shall not signify that a federal supervisory agency has verified the accuracy or relevance of the information contained therein.

If the respondent elects not to make a statement, the item should be left blank (i.e., do not enter phrases such as "No statement," "Not applicable," "N/A," "No comment," or "None").

	RISK	
1. Narrative statement	6980	1

Short-Term Lending Activity

As of 9/30/2021; \$ in millions

BFC	Short-Term	Lending	Activity

Category	Balance	Note
i. Daily Average Reverse bilateral repurchase agreements (volume)	\$	12 Month Daily Average Balance
ii. Reverse tri-party repurchase agreements (volume)	\$	12 Month Tri-party Reverse Balances
iii. Daily Average Fed funds (volume)	\$	12 Month Daily Average Fed Funds Balance

BW Holding Short-Term Lending Activity

Category	Balance	Note
i. Daily Average Reverse bilateral repurchase agreements (volume)	n/a	
ii. Reverse tri-party repurchase agreements (volume)	n/a	BW Holding has no short term lending, fed funds or reverse repo transactions.
iii. Daily Average Fed funds (volume)	n/a	

Underwriting Services

9/30/2021; \$ in millions

BFC Underwriting Services

Category	Last 12 Months	s Note
Underwriting services (e.g., equity, corporate bonds, commercial paper, ABS)	\$	29,726 Sourced from FR Y-15 Schedule J-Substitutability Indicators, Underwriting Services

BW Holding Underwriting Services

Category	Last 12 Months	Note
Underwriting services (e.g., equity, corporate bonds, commercial paper, ABS)	n/a	BW Holding does not engage in these business activites.

Trading Activity

9/30/2021; \$ in millions

BFC Trading Activity

Category - Balances	Bala	ance	Note
i.a. Trading Assets	\$	7,841	12 Month Daily Average Trading Assets
i.b. Trading Liabilities	\$		12 Month Daily Average Trading Liabilities

BW Holding Trading Activity

Category - Balances	Balance		Note
i.a. Trading Assets	\$	-	BW Holding balance is less than \$1 Bn at 9/30/21
i.b. Trading Liabilities	\$	-	BW Holding balance is less than \$1 Bu at 3/30/21

Payments, clearing, settlement and custody services

9/30/2021; \$ in millions

BFC Payments Activity

		Dr e rujine.	1201,109
Category	Last 12	Months	Note
Payments, clearing settlement and custody Services	\$	7,822,922	Sourced from FR Y-15 Schedule J-Substitutability, Payments Activity

BW Holding Payments Activity

Category	Last 12 Months	Note
Payments, clearing settlement and custody Services	\$	

Provision of Services

As of 9/30/2021; \$ in millions

BFC Provision of Services

Category - Revenue (Expense)	Activity	7	Note
i. Prime brokerage (revenue)		n/a	BFC does not engage in this business activity.
iia. Securities Borrowed (interest income)	\$		Revenue earned in the last 12 months
iib. Securities Lending (interest expense)	\$		Expense incurred in the last 12 months
iv. Correspondent Banking (revenue)	\$		Revenue earned in the last 12 months
vi. Insurance (revenues)	\$		Revenue earned in the last 12 months
Category - Balances	Balance	<u> </u>	Note
iia. Securities Borrowed	\$		12 Month Daily Average Securities Borrowed
iib. Securities Lending	\$		12 Month Daily Average Securities Loaned
iii. Corporate trust (managed and nonmanaged assets)		n/a	BFC does not engage in this business activity.
v. Wealth management (total assets under management)	\$		AUM Values adjusted for previously announced BFC Divestitures, subsequent to 09/30/21

BW Holding Provision of Services

Category - Revenue (Expense)	Activity	Note
i. Prime brokerage (revenue)	1	n/a BW Holding does not engage in this business activities.
iia. Securities Borrowed (interest income)	1	n/a BW Holding does not engage in this business activities.
iib. Securities Lending (interest expense)	1	n/a BW Holding does not engage in this business activities.
iv. Correspondent Banking (revenue)	1	n/a BW Holding does not engage in this business activities.
vi. Insurance (revenues)	\$	Revenue earned in the last 12 months
Category - Balances	Balance	Note
iia. Securities Borrowed	1	n/a BW Holding does not engage in this business activity.
iib. Securities Lending	1	n/a BW Holding does not engage in this business activity.
iii. Corporate trust (managed and nonmanaged assets)	1	n/a BW Holding does not engage in this business activity.
v. Wealth management (total assets under management)	\$	AUM Balance outstanding

Branch Considerations

There are more ways to bank with BMO Harris Bank, National Association ("BHB") than ever before via online, mobile, ATM and telephone, and BHB has continued to see customers taking advantage of the investments made in these channels by altering the ways in which they have been banking with BHB. Approximately 78% of BHB's retail deposit customers used non-teller channels for the majority of their transactions during the fourth quarter of 2021. Additionally, during the fourth quarter, deposit transactions via ATM and mobile channels were 40% of retail deposit transactions. These shifts in the way many customers are conducting their banking transactions are important inputs that will inform BHB's branch consolidation decisions.

Nevertheless, branches remain an important aspect of BHB's retail banking delivery channels. BHB currently has more than 500 branches. Of these, approximately 24% of which are in low- and moderate-income ("LMI") census tracts. Moreover, BHB recognizes that branch closings may have an impact on segments of the local community, even when another BHB location is nearby or when a majority of a branch's customers primarily transact with BHB through non-branch channels. That is why BHB carefully considers a variety of factors before making *any* decision to consolidate or close a branch, provides clear and timely communications to customers about planned branch closings and, where possible, works to assist customers and the community with the transition.

In keeping with BMO Financial Corp.'s commitment to serve its community, decisions regarding the opening, relocation, consolidation and closing of branches must be made on a fair and consistent basis. In analyzing locations, considerations include feasibility studies, profitability, impact on the community, ability to service customers at other locations and competition.

BHB's decision-making process on branch consolidations and closures is governed by a policy entitled "U.S. Branch Opening, Relocation, Closing and Consolidation Operating Procedure" (the "Branch Actions Policy"), which helps ensure that BHB follows a rigorous process in determining whether a branch should be closed, complies with legal and regulatory requirements in connection with any branch consolidation or closing, and communicates plans to consolidate or close a branch to customers, affected communities and regulators. It provides that decisions to consolidate branches or close a branch must be supported by an analysis, including appropriate statistics, which demonstrates the business reasons for the action. Additionally, BHB is expected to consider the impact of any consolidation of branches or closing of branch facilities on the communities in which those facilities are located. Factors BHB must consider include: (a) the ability to provide continuity of services through other offices; (b) the proximity of other offices; and (c) presence of other financial institutions in the community.

¹ BHB's Branch Actions Policy does not apply to branch consolidations that qualify as a "short distance relocation" under applicable regulations given the closeness of the branch being consolidated to the receiving branch. Bank of the West, National Association has a branch closing policy that similarly complies with all legal and regulatory requirements for branch closures or consolidations, including the regulations and guidance of the Federal Deposit Insurance Corporation and the California Department of Financial Protection and Innovation.

More specifically, under BHB's Branch Action Policy, BHB management considers the following factors prior to deciding to close any branch:

- BHB's overall strategy for the operation of its branch system including, but not limited to, the overall impact on the company's financial performance by closing the branch;
- Branch Performance relative to other branches in BHB's network
 - Financial Sales and Profitability Closure recommendations only occur after other efforts have been taken to improve performance
 - o Transaction Volumes, and trending patterns in those volumes
 - Number of customers including deposit and loan accounts and acquisition current BHB Deposit share
 - o The degree/amount of investment required to maintain operations;
- Proximity are there other BHB locations near the perspective closing branch
 - o Ability, through other branches, departments or service lines, to provide continuity of service to the community in which the branch is located
 - o Customer utilization of mobile, online and ATMs for their transactions;
- Competitive environment
 - o Number of total branches within the marketplace all banks
 - The presence of other financial services providers in the community in which the branch is located, and the impact of the services and market share of these institutions
 - o Industry trends within the market;
- Any potential adverse impacts on LMI communities that are served by the branch; and
- Any non-traditional or alternative ways of serving customers of the branch that could mitigate any identified adverse impacts.

In assessing these factors, BHB considers input from BHB Retail Banking, Corporate Real Estate, CRA Governance, Community Development, Legal and the Regional President for the local market.

If a decision is made to close a branch, BHB promptly provides notice to affected customers, regulators and the local community. At a minimum, these communications include:

- 90-day prior notice to customers of the branch via a special mailing or by including a notice in at least one regular account statement mailed to customers of the branch. If the branch to be closed is located in an LMI census tract, the notice to customers will also contain:
 - The mailing address of the Office of the Comptroller of the Currency (the "OCC") and its designee to receive such notice
 - A statement that comments on the proposed branch closing may be mailed to the OCC

- A statement (as required by law) indicating that the OCC does not have the authority to approve or prevent the branch closing;
- 90-day prior notice to the OCC (as the primary supervisory agency for BMO Harris Bank);
- 30-day on-site prior notice, posted in a conspicuous manner on the premises of the branch. This notice includes the proposed closing date and information about where customers may obtain service following the closing date, or a telephone number for customers to call to determine such alternative sites; and
- A final branch closing notice, as required by OCC procedures, that includes (i) the popular names, location and authorization number of the branch; (ii) the date the branch was closed; and (iii) a statement that the bank provided customers of the branch 90 days' prior notice of the closing.²

BHB personnel also may contact local officials, community organizations and other interested parties to provide advance notice of a branch closing and solicit input on how to mitigate any potential adverse impacts on the community. Based on this input and its own review, BMO Harris Bank may take a variety of steps to mitigate the impact of a branch closing on the local community. These actions may include, for example, arranging for a full-service BHB ATM to remain at or near the branch location.

3

² In circumstances where alternative customer notification timeframes or methods may be necessary, BHB consults with the OCC to determine how best to proceed.

	Bank of the West Assessment Areas	(20 States 59 AAs)		
Iultistate	State Only	ASSESSMENT AREA	AA#	Scope
	Arizona	Arizona:		
		Phoenix-Mesa-Chandler, AZ MSA	1	Full-scope
		Flagstaff, AZ, MSA	2	Limited-scope
		Prescott Valley-Prescott, AZ MSA	3	Limited-scope
		Tucson, AZ MSA	4	Limited-scope
	California	Arizona Non-MSA California:	5	Limited-scope
	California			
		San Francisco CSA	6	Full-scope
		Los Angeles CSA	7	Full-scope
		Bakersfield, CA MSA	8 9	Limited-scope
		Chico, CA MSA	_	Limited-scope
		Fresno,CA MSA	10	Limited-scope
		Sacramento-Roseville-Folsom, CA MSA	11	Limited-scope
		Salinas, CA MSA	12	Limited-scope
		San Diego-Chula Vista-Carlsbad, CA MSA	13	Limited-scope
		Santa Maria-Santa Barbara, CA MSA	14	Limited-scope
		Visalia CSA	15	Limited-scope
		California Non-MSA	16	Limited-scope
	Colorado	Colorado:		
		Denver CSA	17	Full-scope
		Fort Collins, CO MSA	18	Limited-scope
		Grand Junction, CO MSA	19	Limited-scope
		Colorado Non-MSA	20	Limited-scope
	Idaho	Idaho:	_	
		Boise City, ID, MSA	21	Full-scope
		Idaho Non-MSA	22	Limited-scope
	Iowa	lowa		
		Des Moines CSA	23	Full-scope
		Cedar Rapids CSA	24	Limited-scope
		Iowa Non-MSA	25	Limited-scope
Cansas/Missouri		Kansas City MO-KS MMSA	26	Full-scope
	Kansas	Kansas:		
		Wichita, KS MSA	27	Full-scope
		Kansas Non-MSA	28	Limited-scope
	Minnesota	Minnesota:		
		La Crosse-Onalaska, WI-MN MSA	29	Limited-scope
		Minnesota Non-MSA	30	Full-scope
		Minneapolis CSA	31	Limited-scope
		Rochester, MN MSA	32	Limited-scope
Nebraska/Iowa		Omaha Council Bluff NE-IA MMSA	33	Full-scope
	Nebraska	Nebraska:		
		Nebraska Non-MSA	34	Full-scope
		Grand Island, NE MSA	35	Limited-scope
		Lincoln, NE MSA	36	Limited-scope
	New Mexico	New Mexico:		
		Albuquerque, NM MSA	37	Full-scope
		Las Cruces, NM MSA	38	Limited-scope
	Nevada	Nevada:		
		Las Vegas-Henderson-Paradise, NV MSA	39	Full-scope
		Reno CSA	40	Limited-scope
	New York	New York:		
		New York-Jersey City-White Plains, NY-NJ MD	41	Full-scope
North Dakota/Minnesota		Fargo ND-MN MMSA	42	Full-scope
Junotoj iriiniesota	Northa Dakota	North Dakota:		Jeope
	Junotu	North Dakota Non-MSA	43	Limited-scope
	Oklahoma	Oklahoma:	13	cope
	- Chianonia	Oklahoma City, OK MSA	44	Full-scope
		Enid, OK MSA	44	Limited-scope
			46	Limited-scope Limited-scope
		Tulsa OK MSA		Limited-scope
		Tulsa, OK MSA Oklahoma Non-MSA		
Oregon/Washington		Oklahoma Non-MSA	47	
Dregon/Washington	Oregon	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA		Full-scope
Dregon/Washington	Oregon	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon:	47 48	Full-scope
Oregon/Washington		Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA	47 48	
Oregon/Washington	Oregon South Dakota	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota:	47 48 49	Full-scope Limited-scope
Oregon/Washington	South Dakota	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA	47 48	Full-scope
Oregon/Washington		Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah:	47 48 49 50	Full-scope Limited-scope Full-scope
Oregon/Washington	South Dakota Utah	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA	47 48 49	Full-scope Limited-scope
Oregon/Washington	South Dakota	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington:	47 48 49 50	Full-scope Limited-scope Full-scope Full-scope
Oregon/Washington	South Dakota Utah	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA	47 48 49 50	Full-scope Limited-scope Full-scope
Oregon/Washington	South Dakota Utah	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA	47 48 49 50	Full-scope Limited-scope Full-scope Full-scope
Oregon/Washington	South Dakota Utah	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA	47 48 49 50 51	Full-scope Limited-scope Full-scope Full-scope Full-scope Limited-scope
Oregon/Washington	South Dakota Utah	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA Yakima, WA MSA	47 48 49 50 51 52 53	Full-scope Limited-scope Full-scope Full-scope Full-scope
Oregon/Washington	South Dakota Utah Washington	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoura-Believue, WA MSA Kennewik-Richland, WA MSA Yakima, WA MSA Washington Non-MSA	47 48 49 50 51 52 53 54	Full-scope Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope
Oregon/Washington	South Dakota Utah	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA Yakima, WA MSA	47 48 49 50 51 52 53 54	Full-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope
Oregon/Washington	South Dakota Utah Washington Wisconsin	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA Yakima, WA MSA Washington Non-MSA Wisconsin: Wisconsin: Wisconsin:	47 48 49 50 51 52 53 54	Full-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope
Oregon/Washington	South Dakota Utah Washington	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA Yashington Non-MSA Washington Non-MSA Washington Non-MSA Washington Non-MSA Wastonsin: Wisconsin: Wisconsin: Wisconsin: Wisconsin:	47 48 49 50 51 52 53 54 55	Full-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope
Oregon/Washington	South Dakota Utah Washington Wisconsin	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA Yakima, WA MSA Washington Non-MSA Wisconsin: Wisconsin: Wisconsin: Wisconsin: Wisconsin: Wisconsin: Wyoming:	47 48 49 50 51 52 53 54 55 56	Full-scope Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Full-scope Full-scope Full-scope Full-scope
Oregon/Washington	South Dakota Utah Washington Wisconsin	Oklahoma Non-MSA Portland-Vancouver-Hillsboro OR-WA MMSA Oregon: Oregon Non-MSA South Dakota: South Dakota: South Dakota Non-MSA Utah: Salt Lake City CSA Washington: Seattle-Tacoma-Bellevue, WA MSA Kennewik-Richland, WA MSA Yashington Non-MSA Washington Non-MSA Washington Non-MSA Washington Non-MSA Wastonsin: Wisconsin: Wisconsin: Wisconsin: Wisconsin:	47 48 49 50 51 52 53 54 55	Full-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope

Limited-scope	
Limited-scope	
Full-scope	
Full-scope	
Limited-scope	
Limited-scope	
Limited-scope	Illinois/
	IIIIII013/
Limited-scope	
Full-scope	
Limited-scope	
Limited-scope	
Limited-scope	
Full-scope	Kansas/
Limited-scope	Minnes
сиписа эсоре	
- "	Missour
Full-scope	
Limited-scope	
Limited-scope	
Full-scope	
Full-scope	
Limited-scope	
Limited-scope	
Full-scope	
Limited-scope	
Limited-scope Limited-scope	
Limited-scope	
Limited-scope Limited-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope	
Limited-scope Limited-scope Full-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope	
Limited-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope	
Limited-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope	
Limited-scope Limited-scope Full-scope Limited-scope	
Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope	
Limited-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope	
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope	
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Full-scope Full-scope Full-scope Full-scope Limited-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope	BHB Stat
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope	BHB Stat
Limited-scope Limited-scope Full-scope Full-scope Limited-scope	
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope	BOTW S
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-sco	
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-sco	BOTW Si Overlap
Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope	BOTW S
Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope	BOTW Si Overlap
Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope	BOTW Si Overlap
Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope	BOTW Si Overlap
Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope	BOTW Si Overlap
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope	BOTW Si Overlap BHB and
Limited-scope Full-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Full-scope Limited-scope Limited-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope Full-scope	BOTW Si Overlap BHB and *AZ and **TX - I
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Limited-sco	BOTW SI Overlap BHB and *AZ and *TX - I full-ser
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope	BHB and *AZ and **TX - If
Limited-scope Limited-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope Limited-scope Limited-sco	BOTW SI Overlap BHB and *AZ and *TX - I full-ser
Limited-scope Full-scope Full-scope Full-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Limited-scope Full-scope	BHB and *AZ and **TX - If

		Sank Assessment Areas (9 States 38 AAs)			=
Multistate	State Only	ASSESSMENT AREA	AA#	Scope	
	Arizona	Arizona			
		Phoenix-Mesa-Chandler, AZ MSA	1	Full-scope	
		Prescott Valley-Prescott, AZ MSA	2	Limited-scope	
		Tucson, AZ MSA	3	Limited-scope	
	Florida	Florida			
		Cape Coral-Fort Myers, FL MSA	4	Limited-scope	
		Naples-Marco Island, FL MSA	5	Limited-scope	
		North Port-Sarasota-Bradenton, FL MSA	6	Full-scope	
		Punta Gorda, FL MSA	7	Limited-scope	
		Tampa-St. Petersburg-Clearwater, FL MSA	8	Limited-scope	
		West Palm Beach-Boca Raton-Boynton Beach, FL MD	9	Limited-scope	
llinois/Wisconsin/Indiana		Chicago MMSA			
		Chicago-Naperville-Evanston, IL MD	10	Full-scope	
		Elgin, IL MD	11	Limited-scope	1
		Lake County-Kenosha County, IL-WI MD	12	Limited-scope	
		Gary, IN MD	13	Limited-scope	
	Illinois	Illinois			
		Rockford, IL MSA	14	Full-scope	
	Indiana	Indiana			
		Indianapolis-Carmel-Anderson, IN MSA	15	Full-scope	
		Kokomo, IN MSA	16	Limited-scope	
		Non-MSA IN	17	Limited-scope	
	Kansas	Kansas			
		Non-MSA KS	18	Full-scope	
Kansas/Missouri		Kansas City, MO-KS MMSA	19	Full-scope	
Minnesota/Wisconsin		Minneapolis-St. Paul-Bloomington, MN-WI MMSA	20	Full-scope	
Missouri/Illinois		St. Louis, MO-IL MMSA	21	Full-scope	
	Missouri	Missouri			
		St. Joseph, MO-KS MSA	22	Full-scope	
	Texas	Texas			
		Dallas-Plano-Irving, TX MD	23	Full-scope	
	Wisconsin	Wisconsin			
		Appleton, WI MSA	24	Limited-scope	
		Duluth, MN-WI MSA	25	Limited-scope	
		Eau Claire, WI MSA	26	Limited-scope	
		Fond du Lac, WI MSA	27	Limited-scope	1
		Green Bay, WI MSA	28	Limited-scope	
		Janesville-Beloit, WI MSA	29	Limited-scope	
		La Crosse-Onalaska, WI-MN MSA	30	Limited-scope	BOTW has one branch in the MN portion of the N
		Madison, WI MSA	31	Limited-scope	
		Milwaukee-Waukesha, WI MSA	32	Full-scope	1
		Non-MSA WI North	33	Limited-scope	
		Non-MSA WI South	34	Limited-scope	
		Oshkosh-Neenah, WI MSA	35	Limited-scope	1
		Racine, WI MSA	36	Limited-scope	1
		Sheboygan, WI MSA	37	Limited-scope	1
		Wausau-Weston, WI MSA	38	Limited-scope	1
				ted scope	1

BMO Harris Bank Assessment Areas (9 States 38 AAs)

Full overlap in AAs (All counties) Partial overlap in AAs (Some, not all counties) In same AA, no shared counties Arizona: Phoenix AA (add 1 county) Minnesota/Wisconsin: Minneapolis-St Paul -Bloomington AA (Add 8 counties) BOTW Exited one county in MN (12/3/2021) Kansas/Missouri: Kansas City MO-KS AA (add 9 counties) Kansas: Non-MSA Kansas (Add 7 counties) Wisconsin: Non-MSA WI North(add 1 county) Minnesota/Wisconsin: LaCrosse-Onelaska WI-MN AA (add 1 county /new MMSA) ates (9) AZ, FL, IL, IN, KS, MN, MO, TX and WI States (20) o States (5) AZ, CA, CO, IA, ID, KS, MN, MO, ND, NE, NM, NV, NY, OK, OR, SD, UT, WA, WI and WY AZ, KS, MN, MO, WI AZ*, CA, CO, FL, IA, ID, IL, IN, KS, MN, MO, ND, NE, NM, NV, NY*, OK, OR, SD, TX**, UT, WA d BOTW Combined (24) States WI and WY

nd NY have limited service wealth branches that accept check only deposits; no cash.

- BHB received authorization to open a full-service branch in the Dallas-Plano-Irving, TX Metropolitan Statistical Area (MSA) on May 1, 2019. While BHB received a ervice branch license, this is a commercial branch opened in the existing commercial banking office in Dallas, Texas. The branch serves as a physical location, red per state of Texas regulatory rules, for the bank to accept escrow deposits from certain business types (e.g., title insurance companies). BHB does not accept deposits, nor originate retail loans from this location. The OCC did not include an analysis of this MSA in the CRA PE.

⁵⁹ AAs - In 2019 the OMB added Modesto to the San Francisco CSA

Cross Reference of Current Assessment Areas: BOTW and BHB

State / County	0411 0111 7 100 0001						BMO Harris		
Chaha	County	ST COUNTY	Assessment Area Name	MMSA / MSA Name	Coone	Overlap County	Assessment Area Name	Scono	#
State Arizona	County Apache	Arizona_Apache	Arizona Non-MSA	Arizona Non-MSA	Scope Ltd	No-BOTW	Assessment Area Name	Scope	**
Arizona	Gila	Arizona_Gila	Arizona Non-MSA	Arizona Non-MSA	Ltd	No-BOTW			
Arizona	Navajo	Arizona_Navajo	Arizona Non-MSA	Arizona Non-MSA	Ltd	No-BOTW			
Arizona	Coconino	Arizona_Coconino	Flagstaff	Flagstaff, AZ, MSA	Ltd	No-BOTW			
Arizona	Maricopa	Arizona_Maricopa	Phoenix	Phoenix-Mesa-Chandler, AZ MSA	Full	Yes	Phoenix-Mesa-Chandler, AZ MSA	Full	7
Arizona	Pinal	Arizona_Pinal	Phoenix	Phoenix-Mesa-Chandler, AZ MSA	Full	No-BOTW			
Arizona	Yavapai	Arizona_Yavapai	Prescott	Prescott Valley-Prescott, AZ MSA	Ltd	Yes	Prescott Valley-Prescott, AZ MSA	Ltd	32
Arizona California	Pima Kern	Arizona_Pima California Kern	Tucson Bakersfield	Tucson, AZ MSA Bakersfield, MSA	Ltd Ltd	Yes No-BOTW	Tucson, AZ MSA	Ltd	25
California	Lake	California_Lake	CA Non-MSA	CA Non-MSA	Ltd	No-BOTW			
California	Nevada	California_Nevada	CA Non-MSA	CA Non-MSA	Ltd	No-BOTW			
California	Butte	California_Butte	Chico	Chico	Ltd	No-BOTW			
California	Fresno	California_Fresno	Fresno	Fresno, MSA	Ltd	No-BOTW			
California	Los Angeles	California_Los Angeles	Los Angeles CSA	Los Angeles-Long Beach-Glendale, CA MD	Full	No-BOTW			
California	Orange	California_Orange	Los Angeles CSA	Anaheim-Santa Ana-Irvine, CA MD	Full	No-BOTW			
California	Riverside	California_Riverside	Los Angeles CSA	Riverside-San Bernardino-Ontario, CA MSA	Full	No-BOTW			
California	San Bernardino	California_San Bernardino	Los Angeles CSA	Riverside-San Bernardino-Ontario, CA MSA	Full	No-BOTW			
California	Ventura	California_Ventura	Los Angeles CSA	Oxnard-Thousand Oaks-Ventura, CA MSA	Full	No-BOTW			
California	Placer	California_ Placer	Sacramento	Sacramento-Roseville-Folsom, CA MSA	Ltd	No-BOTW			
California	Sacramento	California_Sacramento	Sacramento	Sacramento-Roseville-Folsom, CA MSA	Ltd	No-BOTW			
California California	Yolo El Dorado	California_Yolo California El Dorado	Sacramento Sacramento	Sacramento-Roseville-Folsom, CA MSA Sacramento-Roseville-Folsom, CA MSA	Ltd Ltd	No-BOTW No-BOTW			
California	Monterey	California_Monterey	Salinas	Salinas, CA MSA	Ltd	No-BOTW			
California	San Diego	California San Diego	San Diego	San Diego-Chula Vista-Carlsbad, CA MSA	Ltd	No-BOTW			
California	Alameda	California_Alameda	San Francisco CSA	Oakland-Berkeley-Livermore, CA MD	Full	No-BOTW			
California	Contra Costa	California Contra Costa	San Francisco CSA	Oakland-Berkeley-Livermore, CA MD	Full	No-BOTW			
California	Marin	 California_Marin	San Francisco CSA	San Rafael, CA MSA	Full	No-BOTW			
California	Napa	California_Napa	San Francisco CSA	Napa, CA MSA	Full	No-BOTW			
California	San Benito	California_San Benito	San Francisco CSA	San Jose-Sunnyvale-Santa Clara, CA MD	Full	No-BOTW			
California	San Francisco	California_San Francisco	San Francisco CSA	San Francisco-San Mateo-Redwood City, CA MD	Full	No-BOTW			
California	San Joaquin	California_San Joaquin	San Francisco CSA	Stockton, CA MSA	Full	No-BOTW			
California	San Mateo	California_San Mateo	San Francisco CSA	San Francisco-San Mateo-Redwood City, CA MD	Full	No-BOTW			
California	Santa Clara	California_Santa Clara	San Francisco CSA	San Jose-Sunnyvale-Santa Clara, CA MD	Full	No-BOTW			
California California	Santa Cruz Solano	California_Santa Cruz California Solano	San Francisco CSA San Francisco CSA	Santa Cruz-Watsonville, CA MSA Vallejo, CA MSA	Full Full	No-BOTW No-BOTW			
California	Sonoma	California_Sonoma	San Francisco CSA	Santa Rosa-Petaluma, CA MSA	Full	No-BOTW			
California	Stanislaus	California_Stanislaus	San Francisco CSA	Modesto, CA MSA	Full	No-BOTW			
California	Santa Barbara	California_Santa Barbara	Santa Barbara	Santa Maria-Santa Barbara, CA MSA	Ltd	No-BOTW			
California	Kings	California Kings	Visalia CSA	Hanford-Corcoran, CA MSA	Ltd	No-BOTW			
California	Tulare	California_Tulare	Visalia CSA	Visalia, CA MSA	Ltd	No-BOTW			
Colorado	Chaffee	Colorado_Chaffee	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Delta	Colorado_Delta	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Grand	Colorado_Grand	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Gunnison	Colorado_Gunnison	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Kit Carson	Colorado_Kit Carson	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Las Animas	Colorado_Las Animas	CO Non-MSA	CO Non-MSA	Ltd Ltd	No-BOTW No-BOTW			
Colorado Colorado	Logan Montrose	Colorado_Logan Colorado_Montrose	CO Non-MSA CO Non-MSA	CO Non-MSA CO Non-MSA	Ltd	No-BOTW			
Colorado	Morgan	Colorado_Morgan	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Phillips	Colorado_Phillips	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Routt	Colorado_Routt	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Summit	Colorado Summit	CO Non-MSA	CO Non-MSA	Ltd	No-BOTW			
Colorado	Adams	Colorado_Adams	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			
Colorado	Arapahoe	Colorado_Arapahoe	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			
Colorado	Boulder	Colorado_Boulder	Denver CSA	Boulder, CO MSA	Full	No-BOTW			
Colorado	Broomfield	Colorado_Broomfield	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			
Colorado	Clear Creek	Colorado_Clear Creek	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			
Colorado	Denver	Colorado_Denver	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			
Colorado	Douglas	Colorado_Douglas	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full Full	No-BOTW			
Colorado Colorado	Elbert Gilpin	Colorado_Elbert Colorado_Gilpin	Denver CSA Denver CSA	Denver-Aurora-Lakewood, CO MSA Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW No-BOTW			
Colorado	Jefferson	Colorado_Jefferson	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			
Colorado	Park	Colorado_Park	Denver CSA	Denver-Aurora-Lakewood, CO MSA	Full	No-BOTW			

Color Colo	State / County							BMO Harris		
Second West	C1 - 1 -	0	CT COUNTY		AMAGA /AMGA NI					
Service Serv			_					Assessment Area Name	Scope	#
Marcolog Calcuston Marcolog Mar			_		· · · · · · · · · · · · · · · · · · ·					
Desirable Charlest Florest_Clared Charlest Ch			_							
Professor Prof				Grand Janetion	Grand Janetion, CO WISA	Ett		Punta Gorda, FL MSA	Ltd	36
Millacong Pisolog Pi	lorida									28
Second S	lorida							· ·		34
Palle Seath	lorida		Florida_Lee				No-BHB	Cape Coral-Fort Myers, FL MSA	Ltd	37
Sampoon	lorida	Manatee	Florida_Manatee				No-BHB	North Port-Sarasota-Bradenton, FL MSA	Full	22
March Marc	lorida	Palm Beach	Florida_Palm Beach				No-BHB	West Palm Beach-Boca Raton-Boynton Beach, FL MD	Ltd	39
Section Sect	lorida							North Port-Sarasota-Bradenton, FL MSA	Full	22
State Curyon Marko Curyon Sales Curyon Marko Mar										
Section Gen			_							
Balance Company Salar Company Salar Davie Salar Davie MAA Davie Davie Company Davie Davie Davie MAA Davie		,								
Second S										
Indication Secure										
Image				ID Non-MSA	ID NON-MSA	Lta		Deal-ford II NACA	rII	20
Imminis								The state of the s		1
Infois Crundy Illinois Crundy Illinois Crundy Illinois Crund Illinois I			_							1
Immos										1
Infost Rendard										2
Infos Lake			_					·		2
Infos	Illinois							• .		9
Infost St. Clar		McHenry					No-BHB			1
Minos Mil	llinois									4
Indiana Bone Indiana Bendricks Indiana Hendricks Indiana Johnson Indiana Johnson Indiana Johnson Indiana Johnson Indiana Johnson Indiana Johnson Indiana Marion Indi	Illinois									1
Hamilton	Illinois	Winnebago	Illinois_Winnebago				No-BHB	Rockford, IL MSA	Full	20
Mediana Hendricks Indiana_Hendricks Indiana_Hendricks Indiana_Jehrson Indiana_Madison In	Indiana	Boone	Indiana_Boone				No-BHB	Indianapolis-Carmel-Anderson, IN MSA	Full	8
Mode	ndiana	Hamilton	Indiana_Hamilton				No-BHB	Indianapolis-Carmel-Anderson, IN MSA	Full	8
Indiana Johnson Indiana	Indiana		_							8
Madisna Lake Indiana, Jake Indiana, Jake Indiana, Jake Indiana, Jake Indiana, Madisna Indiana, Madisna Indiana, Madisna Indiana, Madisna Indiana, Madisna Indiana, Madisna Indiana, Marian Indiana, Mari	Indiana									27
Marian M	Indiana									8
Maina Marian Ma			_					**		10
Morgan M										8
No			_					· · · · · · · · · · · · · · · · · · ·		
No.BHB N								· ·		
Indiana Tjton Indiana Tjton Indiana Tjton Indiana Tjton Indiana Tjton Indiana Wayne In			_							
Mana			_							35
Benton lowa Benton Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Johnson lowa Johnson Cedar Rapids CSA lowa City, IA, MSA Ltd No-BOTW Johnson lowa Johnson Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Johnson lowa Johnson Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Johnson lowa Linn lowa Linn lowa Linn Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Johnson lowa Johnson lowa Johnson Des Moines CSA Johnson Johnson Lowa Johnson Johnson Lowa J										35
Johnson Iowa_Johnson Cedar Rapids CSA Iowa City, IA, MSA Ltd No-BOTW Jones Iowa_Linn Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Jones Iowa_Linn Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Jones Washington Iowa_Linn Cedar Rapids CSA Iowa City, IA, MSA Ltd No-BOTW Jones Boone Iowa_Boone Des Moines CSA Iowa City, IA, MSA Ltd No-BOTW Jones Dallas Iowa_Dallas Iowa_Dallas Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Jones Iowa_Boone Iowa_Boone Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Jones Iowa_Boone Iowa_Boone Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Jones Iowa_Boone Iowa_Boone Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Jones Iowa_Boone Iowa_Boone Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Jones Iowa_Boone Iowa_Boone Iowa_Boone Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Jones Iowa_Boone Iowa_Bo	lowa			Cedar Rapids CSA	Cedar Rapids, IA MSA	Ltd		TOTAL TOTAL	200	- 55
Davis Jones Jones Lova Jones Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Davis Linn Jowa_Linn Cedar Rapids CSA Cedar Rapids, IA MSA Ltd No-BOTW Davis Washington Lova_Washington Cedar Rapids CSA Lowa City, IA, MSA Ltd No-BOTW Davis Boone Jowa_Boone Des Moines CSA Ames, IA MSA Full No-BOTW Davis Guthrie Jowa_Guthrie Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Jasper Lova_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Madison Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Madison Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Davis Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Davis Lowa_Jasper Lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Davis Lowa_Jasper Lowa_Jasper Lowa_Jasper Lowa_Jasper Lowa_Jasper Lowa_Jasper Ltd No-BOTW Davis Lowa_Jasper Lowa_Jasper Lowa_Jasper Ltd No-BOTW Davis Lowa_Jasper Lowa_Jasper Lowa_Jasper Ltd No-BOTW Davis Lowa_Jasper Lowa_Jasper Lowa_Jasper Lowa_Jasper Ltd No-BOTW Davis Lowa_Jasper Lo	lowa		_							
wa washington lowa_Washington Cedar Rapids CSA lowa City, IA, MSA Ltd No-BOTW brown Boone lowa_Boone Des Moines CSA Ames, IA MSA Full No-BOTW brown Dallas lowa_Dallas Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW brown Jasper lowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW brown Jasper lowa_Jasper	lowa									
Boone Iowa_Boone Des Moines CSA Ames, IA MSA Full No-BOTW No-BOT	lowa	Linn	lowa_Linn	Cedar Rapids CSA	Cedar Rapids, IA MSA	Ltd	No-BOTW			
Dallas lowa Dallas lowa Dallas Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Guthrie lowa Guthrie Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Jasper lowa Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Madison lowa Madison Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Polk lowa Polk Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Story lowa Story Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Warren lowa Warren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Carroll lowa Carroll IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Davis lowa Davis IA Non-MSA IA Non-MSA Ltd Non-BOTW Dava Decatur lowa Decatur IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Winneshiek lowa Winneshiek IA Non-MSA IA Non-MSA Ltd Non-MSA Dava Harrison lowa Harrison Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Mills lowa Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Dettawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Sansas Johnson Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Sansas Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Linn Kansas Linn Kansas Linn Kansas City MMSA (M	lowa	Washington	Iowa_Washington	Cedar Rapids CSA	Iowa City, IA, MSA	Ltd	No-BOTW			
Guthrie lowa Guthrie lowa Guthrie Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Jasper lowa Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Madison lowa_Madison Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Polk lowa_Polk Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Story lowa_Story Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Warren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Ltd No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines, IA MSA Moines, IA MSA Moines, IA MSA Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines, IA MSA Moines, IA MSA Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Des Moines, IA MSA Full No-BOTW Days Quarren Des Moines CSA Mes City, MO-KS MSA Full No-BOTW Days Quarren Des Moines CSA Mes City, MO-KS MSA Full No-BOTW Days Quarren Des Moines CSA Mes City, MO-KS MSA Full No-BOTW Days Quarren Des Moines CSA Mes City, MO-KS MSA Full No-BOTW Days Quarren Days Quarren Des Moines, IA MSA Full No-BOTW Days	owa	Boone	Iowa_Boone	Des Moines CSA	Ames, IA MSA	Full	No-BOTW			
Jasper Iowa_Jasper Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Ames, IA MSA Full No-BOTW Des Moines CSA Des Moines MSA IA Non-MSA I	lowa	Dallas	Iowa_Dallas	Des Moines CSA	Des Moines-West Des Moines, IA MSA	Full	No-BOTW			
Madison lowa_Madison Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Ames, IA MSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines-West Des Moines CSA Full No-BOTW Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines-West Des Moines CSA Full No-BOTW Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Full No-BOTW Des Moines CSA Des Moines CSA Full No-BOTW Des Moines CSA Des Moines CSA Full No-BOTW Des Moines CSA Des Moines CSA Moines City, MO-KS MSA Full No-BOTW Des Moines CSA Moines City MMSA (Multi-St) Canasa City, MO-KS MSA Full No-BOTW Des Moines CSA Moines CSA Moines City, MO-KS MSA Full No-BOTW Des Moines CSA Moines CSA Moines City, MO-KS MSA Full No-BOTW Des Moines CSA Moines CSA Moines City, MO-KS MSA Full No-BOTW Des Moines CSA Moines CSA Moines City, MO-KS MSA Full No-BOTW Des Moines CSA MOINE CS MSA Full No-BOTW Des Moines CSA MOINE CS MSA Full No-BOTW Des Moines CSA MOINE CS MSA Full No-BOTW Des Moines CSC MSA Full No-BOTW Des Moines CSA Carcella MSA (Multi-St) Canasa City, MO-KS MSA Full No-BOTW Des Moines CSA Carcella MSA (Multi-St) Canasa City, MO-KS MSA Full No-BOTW Des Moines CSA Carcella MSA (Multi-St) Canasa City, MO-KS MSA Full No-BOTW Des Moine	lowa	Guthrie	Iowa_Guthrie	Des Moines CSA	Des Moines-West Des Moines, IA MSA					
Polk lowa_Polk lowa_Polk Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Des Moines CSA Ames, IA MSA Full No-BOTW Des Moines CSA Ames, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines CSA Des Moines, IA MSA Full No-BOTW Des Moines Carroll Iowa_Carroll IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Des Moines Iowa_Decatur IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Des Moines Iowa_Mineshiek IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Des Moineshiek Iowa_Mineshiek IA Non-MSA IA Non-MSA IA Non-MSA Des Mills Iowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Pottawattamie Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Des Moines Iowa_Pottawattamie News_Pottawattamie News_Pottawa	owa									
Story lowa_Story Des Moines CSA Ames, IA MSA Full No-BOTW Dava Warren lowa_Warren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW Dava Davis lowa_Davis IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Decatur lowa_Decatur IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Winneshiek lowa_Winneshiek IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Winneshiek lowa_Winneshiek IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Pottawattamie lowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Pottawattamie lowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Pottawattamie lowa_Pottawattamie Omaha MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Leavenworth Kansas_Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Leavenworth Kansas_Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Leavenworth Kansas_Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Leavenworth Kansas_Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW	owa		_							
wa Warren lowa_Warren Des Moines CSA Des Moines-West Des Moines, IA MSA Full No-BOTW wa Carroll lowa_Carroll IA Non-MSA IA Non-MSA IA Non-MSA wa Devis lowa_Davis IA Non-MSA IA Non-MSA wa Decatur lowa_Decatur IA Non-MSA IA Non-MSA wa Winneshiek lowa_Winneshiek IA Non-MSA IA Non-MSA IA Non-MSA wa Winneshiek IA Non-MSA wa Winneshiek IA Non-MSA IA Non-MSA wa Winneshiek IA Non-MSA wa W	owa		_		•					
Carroll lowa_Carroll IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Davia Davis lowa_Davis IA Non-MSA IA Non-MSA Ltd No-BOTW Davia Decatur lowa_Decatur IA Non-MSA IA Non-MSA Ltd No-BOTW Davia Winneshiek lowa_Winneshiek IA Non-MSA IA Non-MSA Ltd No-BOTW Davia Harrison lowa_Harrison Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Davia Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Davia Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Davia Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Davia Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Davia Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Davia Pottawattamie Omaha MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Davia Pottawattamie Nanas_Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Davia No	owa									
Davis lowa_Davis lowa_Davis lA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Decatur lowa_Decatur IA Non-MSA IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Winneshiek lowa_Winneshiek IA Non-MSA IA Non-MSA Ltd No-BOTW Dava Harrison lowa_Harrison Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Dava Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Dava Dava Pottawattamie Omaha MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Dava Pottawattamie Nansas_Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Dava Pottawattamie Nansas_Leavenworth Kansas Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Pottawattamie Nansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Dava Pottawattamie No-BOTW			_							
Decatur lowa_Decatur lowa_Decatur lA Non-MSA lA Non-MSA Ltd No-BOTW DWA Winneshiek lowa_Winneshiek lA Non-MSA lA Non-MSA Ltd No-BOTW DWA Harrison lowa_Harrison Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW DWA Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW DWA POTTAWATTAMIE lowa_POTTAWATTAMIE OMAHA MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW DWA POTTAWATTAMIE lowa_POTTAWATTAMIE OMAHA MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW DWA POTTAWATTAMIE lowa_POTTAWATTAMIE OMAHA MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW DWA			_							
wa Winneshiek lowa_Winneshiek IA Non-MSA IA Non-MSA Ltd No-BOTW bwa Harrison lowa_Harrison Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW bwa Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW bwa Pottawattamie lowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW bwa ansas Johnson Kansas_Johnson Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full Yes Kansas City, MO-KS MSA Full No-BOTW ansas Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW ansas Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW			_							
harrison lowa_Harrison Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Mowa Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Mowa Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW Mansas Johnson Kansas_Johnson Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Mansas Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW Mansas Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW										
wa Mills lowa_Mills Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW wa Pottawattamie lowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Council Bluffs, NE-IA Full No-BOTW ansas Johnson Kansas_Iohnson Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full Yes Kansas City, MO-KS MSA Full No-BOTW ansas Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW ansas Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW			_							
bwa Pottawattamie lowa_Pottawattamie Omaha MMSA (Multi-St) Omaha-Councii Bluffs, NE-IA Full No-BOTW ansas Johnson Kansas_Johnson Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full Yes Ansas City, MO-KS MSA Full No-BOTW ansas Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW ansas Linn Kansas_Linn Kansas_City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW			_		•					
ansas Johnson Kansas_Johnson Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full Yes Kansas City, MO-KS MSA Full 1: ansas Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW ansas Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW					· · · · · · · · · · · · · · · · · · ·					
ansas Leavenworth Kansas_Leavenworth Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW ansas Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW								Kansas City, MO-KS MSA	Full	11
ansas Linn Kansas_Linn Kansas City MMSA (Multi-St) Kansas City, MO-KS MSA Full No-BOTW	Cansas				**************************************					
	Cansas		_		**************************************					
	Cansas		-		**					

State / County							BMO Harris		
_						Overlap			
State Cansas	County	ST_COUNTY	Assessment Area Name	MMSA / MSA Name	Scope	•	Assessment Area Name	Scope Full	# 11
Kansas Kansas	Wyandotte Barton	Kansas_Wyandotte Kansas_Barton	Kansas City MMSA (Multi-St) KS Non-MSA	Kansas City, MO-KS MSA KS Non-MSA	Full Ltd	Yes No-BOTW	Kansas City, MO-KS MSA	Full	11
Kansas	Cowley	Kansas Cowley	KS Non-MSA	KS Non-MSA	Ltd	No-BOTW			
Kansas	Finney	Kansas_Finney	KS Non-MSA	KS Non-MSA	Ltd	No-BOTW			
(ansas	Ford	Kansas_Ford	KS Non-MSA	KS Non-MSA	Ltd	No-BOTW			
Kansas	Franklin	Kansas Franklin	KS Non-MSA	KS Non-MSA	Ltd	No-BOTW			
Kansas	Pawnee	Kansas_Pawnee	KS Non-MSA	KS Non-MSA	Ltd	No-BOTW			
Kansas	Reno	Kansas_Reno	KS Non-MSA	KS Non-MSA	Ltd	No-BOTW			
Kansas	Butler	Kansas Butler	Wichita	Wichita, KS MSA	Full	No-BOTW			
Kansas	Harvey	Kansas_Harvey	Wichita	Wichita, KS MSA	Full	No-BOTW			
Kansas	Sedgwick	Kansas Sedgwick	Wichita	Wichita, KS MSA	Full	No-BOTW			
Kansas	Sumner	Kansas_Sumner	Wichita	Wichita, KS MSA	Full	No-BOTW			
Kansas	Crawford	Kansas_Crawford				No-BHB	Non-MSA KS	Full	15
Minnesota	Houston	Minnesota_Houston	La Crosse-Onalaska, WI-MN MSA	La Crosse-Onalaska, WI-MN MSA	Ltd	No-BOTW			
Minnesota	Anoka	Minnesota_Anoka	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	Yes	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Benton	Minnesota_Benton	Minneapolis CSA	St. Cloud, MN MSA	Ltd	No-BOTW			
Minnesota	Carver	Minnesota_Carver	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	Yes	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Chisago	Minnesota_Chisago	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	No-BOTW			
Minnesota	Dakota	Minnesota_Dakota	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	Yes	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Hennepin	Minnesota_Hennepin	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd		Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Isanti	Minnesota_Isanti	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	No-BOTW			
Minnesota	Le Sueur	Minnesota_Le Sueur	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	No-BOTW			
Minnesota	Mille Lacs	Minnesota_Mille Lacs	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	No-BOTW			
Minnesota	Ramsey	Minnesota_Ramsey	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd		Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Scott	Minnesota_Scott	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd		Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Sherburne	Minnesota_Sherburne	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	No-BOTW			
Minnesota	Stearns	Minnesota_Stearns	Minneapolis CSA	St. Cloud, MN MSA	Ltd	No-BOTW			
Minnesota	Washington	Minnesota_Washington	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd		Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Minnesota	Wright	Minnesota_Wright	Minneapolis CSA	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Ltd	No-BOTW			
Minnesota	Cottonwood	Minnesota_Cottonwood	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Grant	Minnesota_Grant	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Jackson	Minnesota_Jackson	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Lincoln	Minnesota_Lincoln	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Lyon	Minnesota_Lyon	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Morrison	Minnesota_Morrison	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Nobles Norman	Minnesota_Nobles Minnesota Norman	MN Non-MSA MN Non-MSA	MN Non-MSA MN Non-MSA	Full Full	No-BOTW No-BOTW			
Minnesota Minnesota	Otter Tail	Minnesota_Norman	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Stevens	Minnesota_Otter rail	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Swift	Minnesota_Stevens	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Wilkin	Minnesota_Wilkin	MN Non-MSA	MN Non-MSA	Full	No-BOTW			
Minnesota	Dodge	Minnesota_Dodge	Rochester	Rochester, MN MSA	Ltd	No-BOTW			
Minnesota	Fillmore	Minnesota_Bouge Minnesota Fillmore	Rochester	Rochester, MN MSA	Ltd	No-BOTW			
Minnesota	Olmsted	Minnesota_Olmsted	Rochester	Rochester, MN MSA	Ltd	No-BOTW			
Minnesota	Wabasha	Minnesota Wabasha	Rochester	Rochester, MN MSA	Ltd	No-BOTW			
Missouri	Bates	Missouri_Bates	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full	No-BOTW			
Missouri	Caldwell	Missouri Caldwell	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full	No-BOTW			
Missouri	Cass	Missouri Cass	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full	No-BOTW			
Missouri	Clay	Missouri_Clay	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full		Kansas City, MO-KS MSA	Full	11
Missouri	Clinton	Missouri_Clinton	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full	No-BOTW			
Missouri	Jackson	_ Missouri_Jackson	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full		Kansas City, MO-KS MSA	Full	11
Missouri	Lafayette	 Missouri_Lafayette	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full	No-BOTW	·		
Missouri	Platte	Missouri_Platte	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full		Kansas City, MO-KS MSA	Full	11
Missouri	Ray	Missouri_Ray	Kansas City MMSA (Multi-St)	Kansas City, MO-KS MSA	Full	No-BOTW			
Missouri	Andrew	Missouri_Andrew					St. Joseph, MO-KS MSA	Full	38
Missouri	Buchanan	Missouri_Buchanan					St. Joseph, MO-KS MSA	Full	38
Missouri	Jefferson	Missouri_Jefferson				No-BHB	St. Louis, MO-IL MSA	Full	4
Missouri	St. Charles	Missouri_St. Charles				No-BHB	St. Louis, MO-IL MSA	Full	4
Missouri	St. Louis	Missouri_St. Louis				No-BHB	St. Louis, MO-IL MSA	Full	4
Missouri	St. Louis City	Missouri_St. Louis City				No-BHB	St. Louis, MO-IL MSA	Full	4
Nebraska	Hall	Nebraska_Hall	Grand Island	Grand Island, NE MSA	Ltd	No-BOTW			
Nebraska	Howard	Nebraska_Howard	Grand Island	Grand Island, NE MSA	Ltd	No-BOTW			
Nebraska	Merrick	Nebraska_Merrick	Grand Island	Grand Island, NE MSA	Ltd	No-BOTW			
Nebraska	Lancaster	Nebraska_Lancaster	Lincoln	Lincoln, NE MSA	Ltd	No-BOTW			

State / County							BMO Harris		
, , , , ,						Overlap			
State	County	ST_COUNTY	Assessment Area Name	MMSA / MSA Name	Scope	County	Assessment Area Name	Scope	#
Nebraska	Seward	Nebraska_Seward	Lincoln	Lincoln, NE MSA	Ltd	No-BOTW			
Nebraska	Box Butte	Nebraska_Box Butte	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Buffalo	Nebraska_Buffalo	NE Non-MSA	NE Non-MSA	Full Full	No-BOTW			
Nebraska Nebraska	Cherry Dawes	Nebraska_Cherry Nebraska Dawes	NE Non-MSA NE Non-MSA	NE Non-MSA NE Non-MSA	Full	No-BOTW No-BOTW			
Nebraska	Dodge	Nebraska_Dawes Nebraska_Dodge	NE Non-MSA	NE NOn-MSA	Full	No-BOTW			
Nebraska	Gage	Nebraska_Gage	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Lincoln	Nebraska_Lincoln	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Madison	Nebraska Madison	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Morrill	Nebraska Morrill	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Platte	Nebraska_Platte	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Sheridan	Nebraska_Sheridan	NE Non-MSA	NE Non-MSA	Full	No-BOTW			
Nebraska	Cass	Nebraska_Cass	Omaha MMSA (Multi-St)	Omaha-Council Bluffs, NE-IA	Full	No-BOTW			
Nebraska	Douglas	Nebraska_Douglas	Omaha MMSA (Multi-St)	Omaha-Council Bluffs, NE-IA	Full	No-BOTW			
Nebraska	Sarpy	Nebraska_Sarpy	Omaha MMSA (Multi-St)	Omaha-Council Bluffs, NE-IA	Full	No-BOTW			
Nebraska	Saunders	Nebraska_Saunders	Omaha MMSA (Multi-St)	Omaha-Council Bluffs, NE-IA	Full	No-BOTW			
Nebraska	Washington	Nebraska_Washington	Omaha MMSA (Multi-St)	Omaha-Council Bluffs, NE-IA	Full	No-BOTW			
New Mexico	Bernalillo	New Mexico_Bernalillo	Albuquerque	Albuquerque, NM MSA	Full	No-BOTW			
New Mexico	Sandoval	New Mexico_Sandoval	Albuquerque	Albuquerque, NM MSA	Full	No-BOTW			
New Mexico New Mexico	Torrance Valencia	New Mexico_Torrance New Mexico_Valencia	Albuquerque Albuquerque	Albuquerque, NM MSA Albuquerque, NM MSA	Full Full	No-BOTW No-BOTW			
New Mexico	Dona Ana	New Mexico_valencia	Las Cruces	Las Cruces, NM MSA	Ltd	No-BOTW			
Nevada	Clark	Nevada_Clark	Las Vegas	Las Vegas-Henderson-Paradise, NV MSA	Full	No-BOTW			
Nevada	Carson City	Nevada_Clark Nevada_Carson City	Reno CSA	Carson City, NV MSA	Ltd	No-BOTW			
Nevada	Storey	Nevada_Storey	Reno CSA	Reno, NV MSA	Ltd	No-BOTW			
Nevada	Washoe	Nevada Washoe	Reno CSA	Reno, NV MSA	Ltd	No-BOTW			
New York	Bronx	New York_Bronx	New York City	New York-Jersey City-White Plains, NY-NJ MD	Full	No-BOTW			
New York	Kings	New York_Kings	New York City	New York-Jersey City-White Plains, NY-NJ MD	Full	No-BOTW			
New York	New York	New York_New York	New York City	New York-Jersey City-White Plains, NY-NJ MD	Full	No-BOTW			
New York	Queens	New York_Queens	New York City	New York-Jersey City-White Plains, NY-NJ MD	Full	No-BOTW			
New York	Richmond	New York_Richmond	New York City	New York-Jersey City-White Plains, NY-NJ MD	Full	No-BOTW			
North Dakota	Cass	North Dakota_Cass	Fargo MMSA	Fargo, ND-MN, MSA	Full	No-BOTW			
North Dakota	Clay	North Dakota_Clay	Fargo MMSA	Fargo, ND-MN, MSA	Full	No-BOTW			
North Dakota	Golden Valley	North Dakota_Golden Valley	ND Non-MSA	ND Non-MSA	Ltd	No-BOTW			
North Dakota North Dakota	Richland Stark	North Dakota_Richland North Dakota Stark	ND Non-MSA ND Non-MSA	ND Non-MSA ND Non-MSA	Ltd Ltd	No-BOTW No-BOTW			
Oklahoma	Garfield	Oklahoma_Garfield	Garfield	Enid, OK MSA	Ltd	No-BOTW			
Oklahoma	Carter	Oklahoma Carter	OK Non-MSA	OK Non-MSA	Ltd	No-BOTW			
Oklahoma	Payne	Oklahoma_Payne	OK Non-MSA	OK Non-MSA	Ltd	No-BOTW			
Oklahoma	Pontotoc	Oklahoma_Pontotoc	OK Non-MSA	OK Non-MSA	Ltd				
Oklahoma	Seminole								
Oklahoma		Oklahoma Seminole	OK Non-MSA	OK Non-MSA		No-BOTW No-BOTW			
	Canadian	Oklahoma_Seminole Oklahoma_Canadian	OK Non-MSA Oklahoma City	OK Non-MSA Oklahoma City, OK MSA	Ltd Full	No-BOTW No-BOTW			
Oklahoma	Canadian Cleveland	_			Ltd	No-BOTW			
Oklahoma Oklahoma		Oklahoma_Canadian	Oklahoma City	Oklahoma City, OK MSA	Ltd Full	No-BOTW No-BOTW			
Oklahoma Oklahoma	Cleveland	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Grady Oklahoma_Lincoln	Oklahoma City Oklahoma City Oklahoma City Oklahoma City	Oklahoma City, OK MSA Oklahoma City, OK MSA Oklahoma City, OK MSA Oklahoma City, OK MSA	Ltd Full Full Full Full	No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Grady Oklahoma_LincoIn Oklahoma_Logan	Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City	Oklahoma City, OK MSA Oklahoma City, OK MSA Oklahoma City, OK MSA Oklahoma City, OK MSA Oklahoma City, OK MSA	Ltd Full Full Full Full	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Grady Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain	Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City	Oklahoma City, OK MSA Oklahoma City, OK MSA	Ltd Full Full Full Full Full	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Grady Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma	Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City	Oklahoma City, OK MSA	Ltd Full Full Full Full Full Full	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Grady Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma Oklahoma	Oklahoma City Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Full Ful	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Grady Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma_Creek Oklahoma_Okmulgee	Oklahoma City Tulsa Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma	Oklahoma City Tulsa Tulsa Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA Tulsa, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Crady Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Okmulgee Oklahoma_Osage Oklahoma_Pawnee	Oklahoma City Uklahoma City Tulsa Tulsa Tulsa Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA Tulsa, OK MSA Tulsa, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Okmulgee Oklahoma_Osage Oklahoma_Pawnee Oklahoma_Rogers	Oklahoma City Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd Ltd Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Creek Oklahoma_Osage Oklahoma_Osage Oklahoma_Rogers Oklahoma_Rogers Oklahoma_Tulsa	Oklahoma City Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Pawnee Oklahoma Rogers Oklahoma Tulsa Oklahoma Wagoner	Oklahoma City Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd Ltd Ltd Ltd Ltd Ltd Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oregon	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner Lincoln	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Okmulgee Oklahoma_Osage Oklahoma_Pawnee Oklahoma_Rogers Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Wagoner Oregon_Lincoln	Oklahoma City Tulsa OR Non-MSA	Oklahoma City, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Logan Oklahoma_McClain Oklahoma_Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Oklahoma Pawnee Oklahoma Rogers Oklahoma Tulsa Oklahoma Wagoner	Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City Oklahoma City Tulsa	Oklahoma City, OK MSA Tulsa, OK MSA	Ltd Full Full Full Full Full Full Ltd Ltd Ltd Ltd Ltd Ltd Ltd Ltd Ltd	No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW No-BOTW			
Oklahoma Oregon	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner Lincoln Malheur	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Lircoln Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Osage Oklahoma_Osage Oklahoma_Rogers Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Usagoner Oregon_Lincoln Oregon_Malheur	Oklahoma City Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa OR Non-MSA OR Non-MSA	Oklahoma City, OK MSA Tulsa, OK MSA OR Non-MSA OR Non-MSA	Ltd Full Full Full Full Full Full Ltd	No-BOTW No-BOTW			
Oklahoma Oregon Oregon	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner Lincoln Malheur Umatilla	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Okmulgee Oklahoma_Osage Oklahoma_Pawnee Oklahoma_Rogers Oklahoma_Tulsa Oklahoma_Wagoner Oregon_Lincoln Oregon_Malheur Oregon_Umatilla	Oklahoma City Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa OR Non-MSA OR Non-MSA	Oklahoma City, OK MSA Tulsa, OK MSA OR Non-MSA OR Non-MSA OR Non-MSA	Ltd Full Full Full Full Full Full Full Ltd	No-BOTW No-BOTW			
Oklahoma Oregon Oregon Oregon	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner Lincoln Malheur Umatilla Wasco	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Grady Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Osage Oklahoma_Pawnee Oklahoma_Pawnee Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Wagoner Oregon_Lincoln Oregon_Matheur Oregon_Umatilla Oregon_Wasco	Oklahoma City Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa OR Non-MSA OR Non-MSA OR Non-MSA	Oklahoma City, OK MSA Tulsa, OK MSA OR MSA Tulsa, OK MSA OR Non-MSA OR Non-MSA OR Non-MSA	Ltd Full Full Full Full Full Full Full Ltd	No-BOTW No-BOTW			
Oklahoma Oregon Oregon Oregon Oregon	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner Lincoln Malheur Umatilla Wasco Clackamas	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Okmulgee Oklahoma_Osage Oklahoma_Pawnee Oklahoma_Rogers Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Ukmgoner Oregon_Lincoln Oregon_Lincoln Oregon_Umatilla Oregon_Wasco Oregon_Clackamas	Oklahoma City Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa Tulsa OR Non-MSA OR Non-MSA OR Non-MSA PORTIANA	Oklahoma City, OK MSA Tulsa, OK MSA OR Non-MSA OR Non-MSA OR Non-MSA OR Non-MSA OR Non-MSA	Ltd Full Full Full Full Full Full Ltd	No-BOTW No-BOTW			
Oklahoma Oregon Oregon Oregon Oregon Oregon	Cleveland Grady Lincoln Logan McClain Oklahoma Creek Okmulgee Osage Pawnee Rogers Tulsa Wagoner Lincoln Malheur Umatilla Wasco Clackamas Columbia	Oklahoma_Canadian Oklahoma_Cleveland Oklahoma_Cleveland Oklahoma_Lincoln Oklahoma_Lincoln Oklahoma_Logan Oklahoma_Oklahoma Oklahoma_Oklahoma Oklahoma_Oreek Oklahoma_Okmulgee Oklahoma_Osage Oklahoma_Pawnee Oklahoma_Rogers Oklahoma_Tulsa Oklahoma_Tulsa Oklahoma_Wagoner Oregon_Lincoln Oregon_Malheur Oregon_Umattilla Oregon_Wasco Oregon_Clackamas Oregon_Columbia	Oklahoma City Tulsa OR Non-MSA OR Non-MSA OR Non-MSA OR Non-MSA Portland MMSA	Oklahoma City, OK MSA Tulsa, OK MSA Orlan, OK MSA OR Non-MSA	Ltd Full Full Full Full Full Full Ltd	No-BOTW No-BOTW			

State / County							BMO Harris		
						Overlap			
State	County	ST_COUNTY	Assessment Area Name	MMSA / MSA Name	Scope	County	Assessment Area Name	Scope	#
South Dakota South Dakota	Beadle Charles Mix	South Dakota_Beadle South Dakota Charles Mix	SD Non-MSA AA SD Non-MSA AA	SD Non-MSA AA SD Non-MSA AA	Full Full	No-BOTW No-BOTW			
South Dakota	Clay	South Dakota_Clay	SD Non-MSA AA	SD Non-MSA AA	Full	No-BOTW No-BOTW			
South Dakota	Douglas	South Dakota_Clay South Dakota_Douglas	SD Non-MSA AA	SD Non-MSA AA	Full	No-BOTW No-BOTW			
South Dakota	Perkins	South Dakota_Perkins	SD Non-MSA AA	SD Non-MSA AA	Full	No-BOTW			
South Dakota	Potter	South Dakota_Potter	SD Non-MSA AA	SD Non-MSA AA	Full	No-BOTW			
South Dakota	Spink	South Dakota_Spink	SD Non-MSA AA	SD Non-MSA AA	Full	No-BOTW			
Texas	Collin	Texas Collin				No-BHB	Dallas-Plano-Irving, TX MD	Full	41
Texas	Dallas	Texas_Dallas				No-BHB	Dallas-Plano-Irving, TX MD	Full	41
Texas	Denton	Texas_Denton				No-BHB	Dallas-Plano-Irving, TX MD	Full	41
Utah	Davis	Utah_Davis	Salt Lake City CSA	Ogden-Clearfield, UT MSA	Full	No-BOTW			
Utah	Salt Lake	Utah_Salt Lake	Salt Lake City CSA	Salt Lake City, UT MSA	Full	No-BOTW			
Utah	Tooele	Utah_Tooele	Salt Lake City CSA	Salt Lake City, UT MSA	Full	No-BOTW			
Utah	Weber	Utah_Weber	Salt Lake City CSA	Ogden-Clearfield, UT MSA	Full	No-BOTW			
Washington	Benton	Washington_Benton	Kennewick	Kennewik-Richland, WA MSA	Ltd	No-BOTW			
Washington	Franklin	Washington_Franklin	Kennewick	Kennewik-Richland, WA MSA	Ltd	No-BOTW			
Washington	Clark	Washington_Clark	Portland MMSA	Portland-Vancouver-Hillsboro, OR-WA MSA	Full	No-BOTW			
Washington	Skamania	Washington_Skamania	Portland MMSA	Portland-Vancouver-Hillsboro, OR-WA MSA	Full	No-BOTW			
Washington	King	Washington_King	Seattle	Seattle-Tacoma-Bellevue, WA MSA	Full	No-BOTW			
Washington	Pierce	Washington_Pierce	Seattle	Seattle-Tacoma-Bellevue, WA MSA	Full	No-BOTW			
Washington	Snohomish	Washington_Snohomish	Seattle	Seattle-Tacoma-Bellevue, WA MSA	Full	No-BOTW			
Washington	Kittitas Yakima	Washington_Kittitas	WA Non-MSA Yakima	WA Non-MSA	Ltd Ltd	No-BOTW			
Washington Wisconsin		Washington_Yakima Wisconsin_Washburn	WI Non-MSA	Yakima, WA MSA WI Non-MSA	<u>Lta</u> Full	No-BOTW			
Wisconsin	Washburn Adams	Wisconsin_washburn Wisconsin_Adams	WI NOII-IVISA	WI NOII-WISA	ruii	No-BOTW No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Ashland	Wisconsin_Adams Wisconsin_Ashland				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Brown	Wisconsin_Asmand Wisconsin_Brown				No-BHB	Green Bay, WI MSA	Ltd	18
Wisconsin	Calumet	Wisconsin_Blown Wisconsin_Calumet				No-BHB	Appleton, WI MSA	Ltd	21
Wisconsin	Chippewa	Wisconsin_Chippewa				No-BHB	Eau Claire, WI MSA	Ltd	29
Wisconsin	Clark	Wisconsin_Clark				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Columbia	Wisconsin_Columbia				No-BHB	Madison, WI MSA	Ltd	6
Wisconsin	Dane	Wisconsin_Dane				No-BHB	Madison, WI MSA	Ltd	6
Wisconsin	Dodge	Wisconsin Dodge				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Douglas	Wisconsin_Douglas				No-BHB	Duluth, MN-WI MSA	Ltd	14
Wisconsin	Dunn	Wisconsin_Dunn				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Eau Claire	Wisconsin_Eau Claire				No-BHB	Eau Claire, WI MSA	Ltd	29
Wisconsin	Fond du Lac	Wisconsin_Fond du Lac				No-BHB	Fond du Lac, WI MSA	Ltd	30
Wisconsin	Grant	Wisconsin_Grant				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Iowa	Wisconsin_lowa				No-BHB	Madison, WI MSA	Ltd	6
Wisconsin	Jefferson	Wisconsin_Jefferson				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Juneau	Wisconsin_Juneau				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Kenosha	Wisconsin_Kenosha				No-BHB	Lake County-Kenosha County, IL-WI MD	Ltd	9
Wisconsin	Kewaunee	Wisconsin_Kewaunee				No-BHB	Green Bay, WI MSA	Ltd	18
Wisconsin	La Crosse	Wisconsin_La Crosse				No-BHB	La Crosse-Onalaska, WI-MN MSA	Ltd	31
Wisconsin	Langlade	Wisconsin_Langlade				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Lincoln	Wisconsin_Lincoln				No-BHB	Wausau-Weston, WI MSA	Ltd	24
Wisconsin	Manitowoc	Wisconsin_Manitowoc				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Marathon	Wisconsin_Marathon				No-BHB	Wausau-Weston, WI MSA	Ltd	24
Wisconsin	Marinette	Wisconsin_Marinette				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Marquette	Wisconsin_Marquette				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Milwaukee	Wisconsin_Milwaukee				No-BHB	Milwaukee-Waukesha, WI MSA	Full	3
Wisconsin	Oconto	Wisconsin_Oconto				No-BHB	Green Bay, WI MSA	Ltd	18
Wisconsin Wisconsin	Oneida Outagamie	Wisconsin_Oneida Wisconsin_Outagamie				No-BHB No-BHB	Non-MSA WI North Appleton, WI MSA	Ltd Ltd	17 21
Wisconsin	Outagamie Ozaukee	Wisconsin_Outagamie Wisconsin_Ozaukee				No-BHB	Milwaukee-Waukesha, WI MSA	Full	3
Wisconsin	Pierce	Wisconsin_Ozaukee Wisconsin_Pierce				No-BHB	Minneapolis-St. Paul-Bloomington, MN-WI MSA	Full	5
Wisconsin	Portage	Wisconsin_Pierce Wisconsin_Portage				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Racine	Wisconsin_Racine				No-BHB	Racine, WI MSA	Ltd	13
Wisconsin	Richland	Wisconsin_Richland				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Rock	Wisconsin_Rock				No-BHB	Janesville-Beloit, WI MSA	Ltd	23
Wisconsin	Sauk	Wisconsin_Sauk				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Shawano	Wisconsin_Shawano				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Sheboygan	Wisconsin_Sheboygan				No-BHB	Sheboygan, WI MSA	Ltd	26
							Minneapolis-St. Paul-Bloomington, MN-WI MSA		5

State / County							BMO Harris		
						Overlap			
State	County	ST_COUNTY	Assessment Area Name	MMSA / MSA Name	Scope	County	Assessment Area Name	Scope	#
Wisconsin	Vernon	Wisconsin_Vernon				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Vilas	Wisconsin_Vilas				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Walworth	Wisconsin_Walworth				No-BHB	Non-MSA WI South	Ltd	19
Wisconsin	Washington	Wisconsin_Washington				No-BHB	Milwaukee-Waukesha, WI MSA	Full	3
Wisconsin	Waukesha	Wisconsin_Waukesha				No-BHB	Milwaukee-Waukesha, WI MSA	Full	3
Wisconsin	Waupaca	Wisconsin_Waupaca				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Waushara	Wisconsin_Waushara				No-BHB	Non-MSA WI North	Ltd	17
Wisconsin	Winnebago	Wisconsin_Winnebago				No-BHB	Oshkosh-Neenah, WI MSA	Ltd	33
Wisconsin	Wood	Wisconsin_Wood				No-BHB	Non-MSA WI North	Ltd	17
Wyoming	Natrona	Wyoming_Natrona	Casper	Casper, WY MSA	Ltd	No-BOTW			
Wyoming	Laramie	Wyoming_Laramie	Cheyenne	Cheyenne, WY MSA	Ltd	No-BOTW			
Wyoming	Albany	Wyoming_Albany	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Carbon	Wyoming_Carbon	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Converse	Wyoming_Converse	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Fremont	Wyoming_Fremont	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Lincoln	Wyoming_Lincoln	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Niobrara	Wyoming_Niobrara	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Park	Wyoming_Park	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Platte	Wyoming_Platte	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Sheridan	Wyoming_Sheridan	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Sublette	Wyoming_Sublette	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Sweetwater	Wyoming_Sweetwater	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Teton	Wyoming_Teton	WY Non-MSA	WY Non-MSA	Full	No-BOTW			
Wyoming	Uinta	Wyoming_Uinta	WY Non-MSA	WY Non-MSA	Full	No-BOTW			

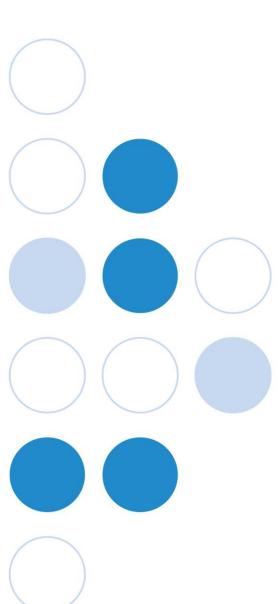


BMO Financial Group: Purpose-driven and future-ready

- BMO Financial Group is a diversified North
 American financial services provider serving more
 than 12 million customers through three
 integrated operating groups: Personal and
 Commercial Banking, BMO Capital Markets and
 BMO Wealth Management.
- Our Purpose, Boldly Grow the Good in business and life— is why we do business. It informs our strategy, drives our ambition, and reinforces our commitment to social progress—to further a thriving economy, a sustainable future and an inclusive society.
- We are focused on achieving progress for all—real financial progress for our customers, growth and performance for our clients, equity and futurereadiness for our workforce, inclusive communities and a sustainable world.
- This presentation provides an overview of how we work to advance social change, to grow the good as we grow.







Our Purpose

Boldly Grow the Good in business and life



Our Purpose

BOLDLY GROW THE GOOD

IN BUSINESS AND LIFE

Our Purpose, **Boldly Grow the Good** *in business and life*— is why we do business. It informs our strategy, drives our ambition, and reinforces our commitment to social progress—to further a thriving economy, a sustainable future and an inclusive society.

For a thriving economy

Ensuring inclusive opportunity and a thriving economy by empowering entrepreneurs facing systemic barriers and supporting the progress of small businesses

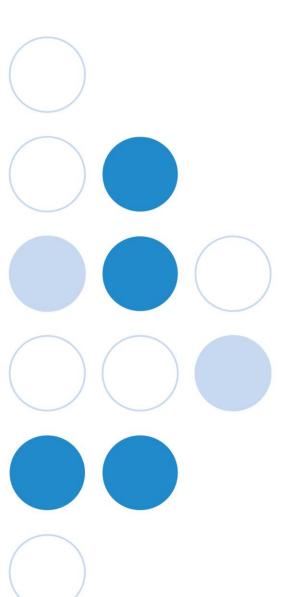
For a sustainable future

Being our clients' lead partner in the transition to a net-zero world, delivering on our commitments to sustainable financing and responsible investing

For an inclusive future

Committing to zero barriers to inclusion, supporting equal access to opportunities for our colleagues and customers, and the communities we serve





Thriving Economy

Boldly Grow the Good in business and life



A thriving economy in which everyone benefits

Announced in November 2020, BMO EMpower is our \$5B commitment over five years to address key barriers faced by minority businesses, communities and families in the United States. Through lending, investing, giving and engagement in our local communities, we are tackling barriers to inclusion in the financial services industry to create more opportunity for success and enable an inclusive recovery.

Small Business Lending	Middle Market Minority Business Lending	Corporate Social Responsibility	Municipal & Non- Profit Lending	Home Mortgage Lending	Community Development Lending & Investing
\$300M	\$500M	\$500M	\$300M	\$500M	\$3B
Support for small and minority- owned businesses through the BMO for Black and Latinx/Women Business programs	Increase efforts to lend to Black and Latinx-owned commercial businesses	Includes philanthropic giving, community engagement, supplier/business diversity initiatives and diverse talent programs	Provide critical support for non- profit and municipal clients	Lending to low- and moderate- income level communities	Community reinvestment in real estate, affordable housing and neighborhood revitalization through investments in tax credits, funds, CDFIs and private equity



A thriving economy in which **everyone** benefits

Selected highlights of BMO EMpower

- BMO EMpower offers new loan products, meaningful networking opportunities, educational content and tools to Black and Latinx small business owners
- Achievements leading into 2022 include:
 - \$20 million in funding through special credit programs supporting Black-/Latinx- and/or women-owned businesses (BMO for Black/Latinx Businesses, Women in Business)
 - Includes approval of more than 550 loan applications totaling over \$16 million to Black and Latinx-owned small businesses across the BMO Harris footprint
 - BMO for Black and Latinx Businesses pilot program launched in Illinois and northwest Indiana in November 2020, expanded to enterprise U.S. footprint Fall 2021
 - o \$11MM in loans to 260 entrepreneurs in pilot alone
 - Five-year goal: \$5B in support of community reinvestment, including \$300MM in small business lending for Black-, Latinx- and women-owned business over 5 years





For a thriving economy

A thriving economy in which **everyone** benefits

We believe that for an economy to thrive, it must be inclusive, so we are purpose-driven to respond to the demands of the rapidly changing economic and social landscape by creating meaningful and powerful change.

- Outstanding CRA ratings for meeting credit and community development needs in low- to moderate-income communities
- Smart Money, a certified Bank On lowfee, no overdraft checking account designed to assist under-banked individuals
- Credit builder account to help customers build and improve their credit scores
 - Small dollar loan secured by a CD the CD proceeds with interest are provided to the customer
- Affordable mortgage programs
 - Down payment assistance/flexible guidelines
 - IHDA's Smart Buy program: homebuyers receive up to \$40,000 in student loan forgiveness, in conjunction with home purchase

Financial literacy

 BMO hosted or partnered on over 120 financial literacy events in 2020, serving over 13,000 individuals

BMORE Workforce development

 Co-created with Cara Chicago to remove barriers to employment and increase access to careers in banking and finance, primarily on the Austin and Little Village neighborhoods

Real Financial Progress

- \$1.26B: SBA Paycheck Protection loan originations
- 500K+: proactive calls for Real Financial Progress checks
- \$354MM loans to LMI or very small businesses

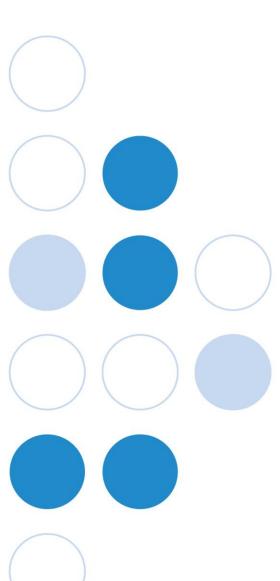


Awards and recognition for supporting a thriving economy



- Named one of Forbes Magazine's Best-in-State Banks two consecutive years
- Ranked as one of Forbes Magazine's World's Best Banks in 2020 and 2021
- Ranked among **Bankrate's Top Regional Banks** for 2020





Sustainable Future

Boldly Grow the Good in business and life



A sustainable future for all

We're taking comprehensive steps across our financing activities and operations to drive solutions to achieve net zero and our Purpose-driven commitment to a sustainable future.

- Climate Ambition: to be our clients' lead partner in the transition to a net-zero world
 - Comprises four pillars: Commitment,
 Capabilities, Client Partnership and
 Convening for Climate Action (next slide)

- BMO Climate Institute
 - Drives thought leadership and provide insights and best practices for industry, government, academia and investors

- Commitment to deploy \$2408* by 2025 in capital to clients pursuing sustainable outcomes
 - Through green, social and sustainable lending, underwriting, advisory services, and investment
- Membership in Partnership for Carbon Accounting Financials (PCAF), Net-Zero Banking Alliance (NZBA), UN Principles for Responsible Banking, and Equator Principles Association

- \$200MM* sustainability-focused Impact fund backing technologies addressing sustainability
- Carbon neutrality in our operations since 2010

 Energy Transition Group providing clients with expertise and financing of innovative green, transition and sustainability-linked loan structures

BMO's Net Zero Ambition

Be our Clients' Lead Partner in the Transition to a Net-Zero World

Commitment

Building on our Purpose commitment to a sustainable future, BMO makes a new, focused commitment to drive economic transformation toward a net-zero world.

- Align greenhouse gas emissions from our operations and our financing with the ambition of a net-zero world by 2050
- > Set intermediate (2030) and long term (2050) targets with our clients
- Commit to transparency in emissions measurement and performance

Capabilities

BMO Climate Institute provides thought leadership at the intersection of climate adaptation and finance, allowing us to be the premier advisor to clients and partners on climate risk and opportunity.

- Leverage BMO's sophisticated capabilities to analyze climate change
- Provide climate insights for our business, clients and partners to enhance climate resilience
- Provide thought leadership informed by data-driven research and expertise

Client Partnership

We are committed to helping our clients adapt to climate change impacts and contribute to the transition to a net-zero global economy with tailored products and services.

- Engage with customers to advance climate adaptation strategies
- Enable our clients' net-zero transitions with a tailored suite of green advisory, investment and lending products
- Be a 'One-stop-shop' for clients to meet full range of ESG needs

Convening for Climate Action

As a global leader, BMO will drive insights and bring together industry, government, academia and investors to unlock solutions that advance climate transition and enhance resilience.

- Unite individuals and equip them with information to encourage meaningful climate policy and business decisions
- > Focus on climate solutions for climate sensitive sectors in North America
- Explore the synergies between climate and social justice goals

BOLDLY GROW THE GOOD

IN BUSINESS AND LIFE



Awards and recognition for sustainability and sustainable finance



One of only five Canadian companies and two North American banks included in the **Dow Jones Sustainability World Index**



Ranked 15th overall, and 1st among all banks, by the Wall Street Journal in its 2020 ranking of the **100 Most Sustainably Managed Companies in the World**



Top North American bank on **Corporate Knights' 2021 Global 100 Most Sustainable Corporations in the World** for the second year in a row



Continuing track record in Sustainable Finance with Lead Manager of the Year 2021 recognition by **Environmental Finance Magazine**

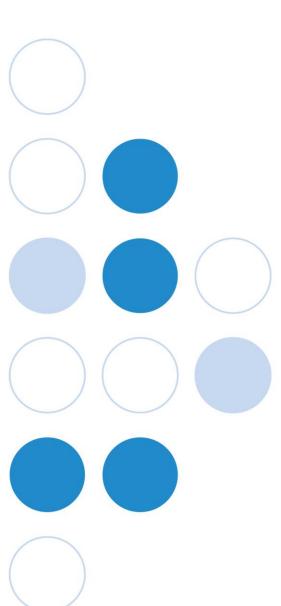


Driving value for investors with recognition in 2021 as Best ESG Investment Fund: Equities by **ESG Investing**



19 years of ESG investing leadership as part of the **FTSE4GOOD - FTSE Russell Index Series**





Inclusive Society

Boldly Grow the Good in business and life



An inclusive society with zero barriers

BMO's Zero Barriers to Inclusion 2025 is a multi-year strategy supporting equity, equality and inclusion. We're focused on providing access to opportunities and enabling growth for our colleagues, customers, and the communities we serve.

- Ambitious representation goals, directly addressing gaps in representation across our organization and the financial services industry by 2025
 - 30% People of Color in senior leadership roles in the U.S. (including 7% Black and 7% Latino)
 - o 5-7% persons with disabilities and 3% LGBTQ across our workforce
- 40% of senior roles held by women for 6 straight years
 - Nearly 50% of our board of director seats are held by women
- Targeted talent strategies and Black and Latino Advisory Council
 - Providing equitable access and support of the career development of Black and Latino colleagues
 - o 40% of student opportunities directed to BIPOC youth
- Enterprise Supplier Diversity Council and diverse business program, BMO Elevate
- Safe Space and Pronoun initiatives in branch, and first to launch True Name credit and debit cards reflecting chosen names, for LGBTQ+ customers
- Donations advancing health and educational equity, inclusive local economic opportunity



Employee Giving and Corporate Donation highlights

- \$53MM* in corporate donations in 2021, and \$20.8MM* in employee giving
 - More than 90 per cent employee participation in annual Employee Giving Campaign
 - Additional \$1.28MM* donated by BMO Capital Markets for BMO's Equity Through Education trading day initiative
- Investing in Inclusive Local Economic Opportunity
 - In 2019 BMO committed \$10MM to Chicago's Neighborhood Network program, through the United Way, to support the city's Invest South/West initiative which seeks to revitalize 10 high-priority neighborhoods on the city's south and west sides



 BMO has pledged 375,000 over 5 years in support of the M7 Prosperity 2025 Campaign of Metropolitan Milwaukee Association of Commerce, WI, a regional economic development initiative with a focus on equitable jobs and opportunities.





Employee Giving and Corporate Donation highlights

- Rush BMO Institute for Health Equity with the Rush University Medical Center in Chicago
 - \$10MM pledged to create the new Institute, with a mission to eliminate health inequities and help people live longer and healthier lives
 - Leverages Rush's strengths in patient care, research and education, as well as operational and philanthropic investment and community partnerships to strengthen the health and vitality of the neighborhoods Rush serves
- Additional highlights of U.S. Community Giving in 2021
 - \$1MM pledged capital grant to fund BUILD Chicago's new youth and community hub center in the city's Austin neighborhood
 - \$1MM pledged million to Hope Chicago a twogeneration scholarship program for Chicago Public School graduates and families
 - \$1MM pledged to the Obama Foundation for the Obama Presidential Center (OPC) Construction Workforce Initiative
 - \$600,000 pledged to Boys & Girls Clubs of Greater
 Milwaukee, WI in support of the largest youth-serving agency in Milwaukee





Awards and recognition for diversity, equity and inclusion



2021 Bloomberg Gender-Equality indexFor the sixth consecutive year, BMO earned a place on this leading global index



Six consecutive years on **Disability Equity Index's**Best Place's to Work list



Forbes Magazine named BMO Harris Bank one of the **Best Employers for Diversity** for three consecutive years



Forbes' Best Employers for Women list for 2020 and 2021



Recognized by the **Hispanic Association on Corporate Responsibility** (HACR) as part of its
Corporate Inclusion Index in 2020 and 2021



Named to REFINITIV's list of the **Top 25 Most Diverse and Inclusive Companies** in 2021



Named to the inaugural **Report on Business** magazine's Women Lead Here list in 2021



Two consecutive years on the Human Rights Campaign Foundation's **Best Places to Work for LGBT Equality**



Named One of the **World's Most Ethical Companies**® by the Ethisphere Institute® for the fourth year in a row



Employee Resource Groups | Our ERGs

Our 14 Enterprise Resource Groups (ERGs) support the recruitment, engagement and retention of employees from a variety of self-identifying communities. Each our ERGs include Divisions, Chapters, and Affiliates operating within our various regions in North America.



BMO Without Barriers is our employee resource group committed to removing barriers and increasing access for employees and customers with both visible and non-visible disabilities. (One Chapter, Zero Affiliates, 358 total members)



BPN members can expect access to professional development sessions, volunteer events within their communities, professional partnerships, opportunities to share and celebrate Black culture and networking events. (Two Chapter, Two Affiliates, 1068 total members)



Sharing Circle's mission is to act as advocates for our colleagues and communities to champion learning and understanding so that we attract and retain Indigenous employees for the growth of our business and communities. (Four Chapters, Two Affiliates, 641 total members)



BMO Pride is an enterprise-wide group of lesbian, gay, bisexual, transgender, queer, questioning, (LGBTQ2+) and ally employees committed to promoting an equitable and inclusive environment for all. (Eleven Chapters, One Affiliate, 1500 total members)



BMO Latino Alliance is an employee-based organization to advocate and assist in the recruitment, recognition, development and advancement of Latino employees, empowering them to contribute to the success of BMO Financial Group. (Five Chapters, One Affiliate, 802 total members)



Employee Resource Groups | Our ERGs

Our 14 Enterprise Resource Groups (ERGs) support the recruitment, engagement and retention of employees from a variety of self-identifying communities. Each our ERGs include Divisions, Chapters, and Affiliates operating within our various regions in North America.



GENBMO champions how to attract, develop, and retain younger generations as well as fostering effective multi-generational teams, while serving as advocates for the customer segment. (Eleven Chapters, Zero Affiliates, 1488 total members)



BMO Asian Coalition of Employees

ACE's mission is to foster an environment that encourages and supports personal growth and professional advancement for Asian employees. (One Chapter, Three Affiliates, 967 total members)



BMO Alliance for Women **BMO Alliance for Women is** a community of employees who champion the inclusion, connection, development, advancement, and support of women for the betterment of BMO's business, communities, and culture. (Seventeen Chapters, Two Affiliates, 2900 total members)



BMO Veteran's Advisory Council **BMO Veteran's Advisory Council (VAC)** is a community of veteran's and allies who champion the transition and inclusion of veterans and their family members into our bank. (One Chapter, Zero Affiliates, 214 total members)



BMO Mosaic

Mosaic is an enterprise-wide resource group dedicated to including, connecting, developing, and supporting employees who are minorities in North America. (Two Chapters, One Affiliate, 544 total members)





Bank of the West Corporate Responsibility

Environment Sustainability ❖ Community Impact ❖ Diversity, Equity & Inclusion

ENVIRONMENTAL SUSTAINABILITY

Banks must play a role in financing sustainability

Banks finance projects that impact climate change, for good and for bad. We take our corporate responsibility seriously. That's why Bank of the West, along with our parent, BNP Paribas, has some of the most restrictive financing policies to protect our planet.

To demonstrate how serious we are about positive environmental change, the BNP Paribas Group is:

- Accelerating its Exit from the Coal Industry Neither BNP
 Paribas nor Bank of the West has provided financing for any
 new coal-fired power plant or coal mine since 2017. Further, the BNP Paribas Group is one of
 the only international banking groups to announce exit deadlines for thermal coal by 2030 in the
 United States, European Union and other Organization for Economic Cooperation and
 Development (OECD) countries, and an exit from non-OECD countries in the BNP Paribas Group
 by 2040.
- Banning Oil & Gas Financing in the Arctic National Wildlife Refuge In 2020, Bank of the West announced an update to its financing policies to exclude any exploration and production of oil and gas located onshore and offshore in the Arctic Circle. We are also the proud signatory of a January 2021 letter calling for federal action to stop all oil and gas activities in the Arctic National Wildlife Refuge protection.
- Combating Deforestation in Brazil In 2021, BNP Paribas Group instituted a new global
 agriculture financing policy to help combat deforestation, particularly in Brazil, which has seen
 devastating impacts recently. It requires clients producing or buying beef or soybean from the
 Amazon and Cerrado to demonstrate progress towards traceability in beef and soy supply by
 2025.
- Increasing Financing for Clean Energy & the Environment BNP Paribas Group more than doubled its financing of renewable energy since 2015 with Bank of the West committing to finance \$1 billion over five years to encourage energy transition. We met this goal ahead of the five year period in 2021.

BNP Paribas Group's financing policies restrict financing in other areas we believe to be harmful to people and the planet, such as: big tobacco, fracking, shale and tar sands, palm oil production, wood pulp production, and other areas. Learn More.

We're reducing our environmental footprint

The BNP Paribas Group, which includes Bank of the West, has been carbon neutral in its operations since 2017. And we're committed to staying that way through management of our greenhouse gas emissions. At Bank of the West, we continue to work on efficiency measures in our operations, workspaces, and buildings while also purchasing renewable energy certificates. BNP Paribas offsets any residual gas emissions generated during the previous year for the BNP Paribas Group as a whole.

Paper Use

Single-Use Plastic



Traditionally, banking is a paper-intensive industry. We are working to reduce our paper use and move to digital options. From 2012 to 2020, Bank of the West has decreased our paper consumption by 67%. We are also working with our suppliers to primarily offer responsible or recycled paper for when digital alternatives are not an option. As of 2020, 82% of our paper was from recycled or Forest Stewardship Council-certified responsibly sourced paper.

We're working to eliminate single-use plastic in our office kitchens and marketing supplies. With over 500 branches and offices, and almost 10,000 employees, Bank of the West can make an impact by evaluating its purchasing catalogs. We recently removed single-use plastic marketing items and are replacing single-use plastic cups, plates, and cutlery products with compostable versions.

Electronic Waste

Energy Use

Upcycling

Electronic waste (e-waste) can have a large negative impact on our environment. The Environmental Protection Agency estimates that over 2.7 million tons of electronic goods are produced, but only a little more than a third are recycled. To mitigate these impacts we reduce, reuse and recycle electronic hardware whenever possible. In 2020, Bank of the West reused or recycled over 7,200 hardware products resulting in an estimated 131,600 pounds being diverted from landfills.

We continually evaluate the energy consumptions of all of our office and branch locations to make them as efficient as possible. Bank of the West is completing a LED lighting retrofit project across our Nebraska campus to reduce electricity consumption by more than 50%, and is piloting a branch exterior lighting program which is expected to reduce electricity consumption by 60%.

We are coating Bank of the West's advertising billboards with a 'smogeating' coating (a nanoparticle coating that has the ability to decompose organic compounds, odors, and most airborne noxious substances). Additionally, we have begun to upcycle vinyl from billboards into backpacks for Bank employees.

We're helping to sustain the health of our ecosystem with beehives

Urban Beehives - Bank of the West is repurposing unused spaces on the rooftops of our office buildings in San Francisco and Los Angeles for beehives that pollinate the flora that surrounds these urban areas. Urban beehives help to sustain the health of our ecosystem by cleaning the air, stabilizing soil quality and supporting biodiversity.

We offer products that help our customers make more sustainable choices

1% for the Planet Checking Account

Climate change is one of the most pressing issues of our time, but people don't know how they can really make a difference. So, Bank of the West launched the 1% For the Planet with Any Deposit Checking Account, a first-of-its kind checking account, that features a carbon calculator on its mobile app to estimate the carbon impact of purchases, and donates 1% of the net revenues generated from these accounts to environmental nonprofits through the 1% for the Planet organization at no cost to customers. Learn More.





HELOC Energy Efficient Discount

We're encouraging consumers to make energy efficient upgrades to their homes. Bank of the West offers a discount to our standard Home Equity Line of Credit (HELOC), which discounts interest rates when consumers use a portion to finance eligible renewable energy improvements for their home. Learn More.

Impact Solutions

Bank of the West helps our clients activate their vision for change by integrating traditional investing with social responsibility. Through our curated menu of Purpose-Driven Investments, we aim to achieve social and sustainability objectives, along with financial returns, so that clients can grow their assets while driving meaningful change. Learn More.



Our collaboration with nonprofits helps preserve our world for future generations

Bank of the West provides grant support to nonprofit organizations that address pressing environmental issues related to the ocean, clean energy, and sustainable food systems. <u>Learn More.</u>

GRID Alternatives

GRID Alternatives envisions a rapid, equitable transition to a world powered by renewable energy, driving economic growth in communities most impacted by under-employment, pollution, and climate change.

Ecotrust

Ecotrust works toward an equitable, prosperous, climate-smart future. They support a thriving and diverse network of farmers, food businesses, and food system leaders whose work mitigates climate change and boosts economic resilience.

Sustainable Ocean Alliance

Sustainable Ocean Alliance develops leaders, cultivates ideas, and accelerates solutions in the field of ocean health and sustainability. The Ocean Solutions Accelerator Program supports young innovators who are developing solutions to protect our oceans.

We're proud to protect our natural environments through key memberships

1% for the Planet

1% for the Planet is a global movement inspiring businesses and individuals to support environmental solutions through membership and everyday actions. It brings dollars and doers together to accelerate smart environmental giving.

Protect Our Winters

Protect Our Winters is a leading climate advocacy group for the winter sports community. They lead a community of athletes, thought pioneers, and forward-thinking business leaders to affect systemic solutions to climate change.

Protect Our Winters is a recipient of 1% of the net revenue from Bank of the West's 1% for the Planet with Any Deposit Checking account, which is donated through the 1% for the Planet organization.

The Conservation Alliance

The Conservation Alliance harnesses the collective power of business and outdoor communities to fund and advocate for the protection of North America's wild places.

COMMUNITY IMPACT

A bank can be a positive agent for change

Bank of the West works to make an impact in our local communities through our financing, investments, community contributions, and employee volunteerism.

We have been recognized for our "Outstanding" reinvestment in communities

In 2020, Bank of the West received an "Outstanding" rating from the FDIC for meeting the credit and community development needs of low- to moderate-income areas. Learn More.



"Using the power of finance to create a more equitable society is core to Bank of the West's efforts to advance sustainability and diversity."

-Nandita Bakhshi, President and CEO

We give our time, expertise and dollars

On an annual basis, our Community Contributions Program provides over 350 nonprofit organizations approximately \$6 million in grants, with the majority of funds focused on supporting community development needs in low- to moderate-income communities and for small businesses. Learn More.

Volunteerism

Our employees volunteer with a wide range of nonprofits such as schools, food banks, and job training programs, among other organizations. In 2020, we provided more than 8,000 hours (both inperson and virtually) to address important causes in our communities.

Skill-Based Service

Employees share their financial and banking expertise through our community development service program. This includes employees and executives providing fiscal oversight and leadership to nonprofits by serving on their Boards of Directors.



Pro Bono Day

The Bank's Pro Bono Marathon Day with the Taproot Foundation pairs up employees to work with local nonprofits to address specific organizational challenges. Employees from the bank's leadership programs use design-thinking methodologies to develop solutions and strengthen nonprofits' capacity.

Community Ambassador

The Community Ambassador Program embeds a full time Bank employee at a nonprofit for a year. The Ambassador lends their professional expertise and banking knowledge to solve challenges and help build capacity for the host organization, while also allowing further developing their own professional skills.

We provide financing and investments to strengthen our communities



Community Development

Bank of the West provides loans and investments to support local community development. In 2020, the Bank provided \$1.87 billion to revitalize neighborhoods, enhance economic development, promote community services, and create or retain approximately 6,000 affordable housing units.

"By working closely with developers and investors, we were able to build, rehabilitate and retain quality, decent affordable housing. When we invest in our communities, everybody wins."

-Norman A. Bliss, Senior Vice President, Community Reinvestment Group Manager

Home Ownership

We provide mortgage products, programs, and outreach to meet the needs of the communities we serve. Our Community Lending and Diverse Markets team:

- Establishes relationships with nonprofits, realtors, and other housing associations
- Accepts Down Payment Assistance Programs
- Provides First Time Homebuyer seminars and resources
- Educates customers about the Bank's products and programs including materials aimed at meeting the needs of limited-English proficient consumers

"Homeownership and building equity in a home is critical to helping families build financial strength and create stable neighborhoods."

-Tammy Orr, Senior Vice President, Community Lending & Diverse Markets

Small Businesses

Bank of the West was a participating lender of the Paycheck Protection Program (PPP). In March 2020, Congress passed the CARES Act (Coronavirus Aid, Relief, and Economic Security Act), which initiated the Small Business Administration (SBA)'s PPP program aimed to assist small businesses in meeting expenses and keeping employees on payroll as COVID-19 shelter-in-place orders caused shutdowns. Bank of the West quickly mobilized personnel across multiple business units to create an infrastructure for a new SBA loan program in a matter of days. Learn More About PPP Loan Forgiveness.

DIVERSITY, EQUITY & INCLUSION

Diversity isn't something we do, it's who we are

Headquartered in San Francisco, California, and led by a female CEO of color, Bank of the West has long been a driver of diversity, equity and inclusion (DEI). We proudly support programs and projects that advance DEI across the bank and in our communities.

Inclusion is part of our culture

Diversity, equity and inclusion have been practices at Bank of the West for decades—from our hiring process to broader business-driven initiatives and strategy. Our DEI Council, composed of senior leaders, integrates DEI into our practices and ensures that our strategy:

- Leverages the talents of our culturally diverse team members
- Examines unconscious bias and its potential impact on team members' productivity and teamwork
- Introduces tools and strategies that will position all team members for success





"We value a diverse and inclusive environment, where people embrace and celebrate different cultures, lifestyles, experiences and ideas. This openness makes us a more inspired and collaborative company."

-Nandita Bakhshi, President and CEO

Our CEO, Nandita Bakhshi, leads diversity by example

Among just 6% of female bank CEOs globally, Nandita Bakhshi empowers diversity from the top down. When hiring, she ensures women and diverse candidates are included in interview panels, and she is also a signatory to the #JamaisSansElles - Gender Diversity Pledge. She has advanced women into more profit and loss (P&L) roles, which has a direct and visible influence on the Bank's bottom line.

Our Resource Groups promote and leverage the diversity of our team members

For decades, our Resource Groups have celebrated employees' cultures and histories and engaged them with community organizations. The Resource Groups, which are sponsored by executive leaders, collectively contribute to our business practices and positively impact the communities we serve.



AiM: Abilities in Motion

Providing networking, education, and resources for individuals who live with or care for someone with physical, neurological, or mental health challenges.



APEX: Association for Pan-Asian Excellence

Enhancing awareness of the rich culture and heritage of each ethnic group across the Asian-Pacific diaspora, while fostering the professional and personal development of its members.



Aspire: Future Leaders

Creating a platform to educate, elevate, and engage future leaders by empowering team members to grow their professional network, be involved in their communities, and expand their leadership skills.



BOLD: Black Organization for Leadership Development

Empowering Black employees to show up as their authentic selves, while also providing opportunities for leadership, career advancement, and network-building across all BNPP territories.



ihola!: Hispanic Resource Group

Creating opportunities for engagement, development, and visibility for Hispanic team members through partnerships and initiatives that contribute to the bank's diversity of thought, background, and talent.



MixCity: Women's Advocacy

Facilitating an inclusive environment supportive of the personal and professional growth of women through coaching, education, mentoring, and networking.



PRIDE: LGBTQA+

Engaging our LGBTQA+ employees and their allies in meaningful and relevant activities that promote equality through education, celebration of difference, and recognition of LGBTQA+ contributions to the broader society.



VETS: Veterans

Cultivating a culture that is committed to supporting, honoring, and celebrating our military service members and their families, past and present, through education and community service.



RISE: Reflecting on Immigrant Stories & Experiences

Celebrating the unique experiences and cultures of our colleagues and their families who have immigrated to a different/new country at some point in their lives

We support programs that advance diversity in our workforce and our communities

- ❖ Ignite Program Ignite is an interactive career exploration program designed to develop and advance diverse talent into more senior roles at the bank. Each Ignite participant is provided with a Certified Career Coach and also an Executive Sponsor to introduce the participant to key decision makers and coordinate interviews for career advancement, where applicable.
- ❖ Women Back to Work Returnship Bank of the West collaborated with Women Back to Work to launch a new "Women Back to Work Returnship." The Returnship program encourages the return of women professionals back into the workforce after having experienced gaps in their employment. The first cohort kicked-off with a small group of "Returners" beginning their 4 month journey, with the goal of all returners converting to full-time employment with the Bank. Learn more.
- ❖ Shecession to Shecovery In a "Shecession to Shecovery" panel session, senior Bank leaders discussed the personal impact of a global pandemic, and covered how the situation has affected mothers, senior-level female leaders, and women of color most drastically. Panelists shared specific actions companies and leaders can take to recover lost ground caused by the more than 2.5 million women who left the workforce in 2020 and 2021.
- ❖ Pride At Bank of the West we celebrate LGBTQIA+ Pride year round. Our PRIDE Resource Group and marketing team support local Pride celebrations in communities including San Francisco, Long Beach, Merced, Denver, Omaha, Phoenix, Portland, Fargo, Sheridan, and Tulsa. Additionally, in San Francisco, the Bank is a long-time sponsor of the Frameline Film Festival, the longest-running, largest, and most widely recognized queer film exhibition event in the world.
- ❖ Grameen America, Inc. We teamed up with one of the leading microfinance organizations in the United States—Grameen America. The Bank, along with BNP Paribas, invests in Grameen America's programs in New York and California to offer micro-loans to low-income women operating over 12,000 businesses. In 2019, we became the first corporation to help Grameen launch a micro-lending branch in Fresno, California. (Watch video).
- ❖ Milestone Makers Program Bank of the West is the only bank to collaborate with NASDAQ's Entrepreneurial Center. Through this relationship, we not only support the full community with participation in their Learn-Ins, but we also sponsor women entrepreneurs in the Milestone Makers program, who have run companies ranging from Fintech to fashion.
- ❖ Ulule Impact Crowdfunding Bank of the West and Ulule, an impact crowdfunding platform, are helping women entrepreneurs turn their ideas into successes. In 2019 and 2020, entrepreneurs applied for the Act for Impact program to receive business coaching. Through a series of business pitch competitions, a jury of business leaders, including Bank of the West executives listened and selected winners for a grant to help entrepreneurs achieve their dream.

"By investing in women and minority entrepreneurs, we're advancing economic mobility and gender equality—in businesses and across our communities."

- Michelle Di Gangi, Head of Small and Medium Enterprise Business

Net revenue is defined as all fees charged directly to the account, debit card interchange revenue, plus interest income, minus losses. Net fees is gross fees charged less reversals. Interest income is defined as the lowest end of the target Fed Funds range during the time period being assessed, multiplied by the average balance of the account and the percent of days in the year during which balances were held.

The carbon tracking tool, which will appear in the Bank of the West Mobile app for 1% for the Planet Checking account, uses the Åland Index, a cloud-based service for carbon impact calculations, to provide a measurement of the estimated carbon impact of purchases made with the 1% for the Planet debit card. The calculation is based on the merchant code, a code that indicates the types of goods or services a company provides, and the amount of the purchase. The actual carbon impact may be higher or lower than the measurement provided. Bank of the West licenses the Åland Index through Doconomy. Bank of the West does not control or guarantee the accuracy of the information provided by the Åland Index and makes no representation or warranties regarding the service.

Fees, conditions and restrictions apply. Product details can be found in our Important Terms Brochure; ask for a copy. Evidence of adequate property insurance required. Rate and offer subject to change without notice.

The HELOC Energy Efficiency Discount is subject to change at any time. Discount is 0.25% off standard rate sheet pricing for the draw period. Applicants must intend to use a draw on the HELOC to finance an eligible improvement in order to qualify for the discount. Applicants must provide – no less than 10 days prior to account opening – a written estimate satisfactory to Bank of the West from a licensed contractor to the purchase and installation of an eligible energy efficiency product. (Visit us at bankofthewest.com/solar to view our complete list.) The written estimate must be dated no earlier than 60 days prior to account opening and not expire until at least 5 days after account opening. Bank of the West reserves the right to verify the written estimate, the validity of the renewable energy improvement, and may request written certification of the applicant's intentions.

All HELOCs feature a 10-year variable rate draw period requiring a monthly interest-only payment subject to a \$100 minimum. Annual Percentage Rate (APR) during the draw period may change as often as monthly. The draw period is followed by a fixed-rate fully-amortizing repayment period of 120, 180 or 240 months, depending on the balance at the end of the draw period. APR during the repayment period will be fixed, based on the Prime Rate in effect at the end of the draw period, plus a margin and other factors. The

APR will not exceed 18.00% (13.00% APR in Oklahoma) and will not go below 3.00% regardless of your qualifying margin or applicable discounts. Fees: an annual fee up to \$75 applies subject to state law limitations; a \$100 Fixed Rate Loan Option fee may apply if conversion option is exercised or reversed. Ask a Bank of the West representative for details.

The APR for a HELOC during the draw period is variable based on the Prime Rate as published in The Wall Street Journal, plus a margin. The Prime Rate as of March 16, 2020 is 3.25%. As of October 1, 2021, margins range from -0.810% to 5.375% with corresponding APRs ranging from 3.000% to 8.875% for lines of credit between \$15,000 and \$2,000,000 and are subject to change at any time. APR will depend on factors including property value, location, and occupancy status, creditworthiness, existing debt against the property, approved line of credit amount and your account relationships with Bank of the West.

Bank of the West Wealth Management offers products and services through Bank of the West and its various affiliates and subsidiaries.

Gifts to The Philanthropy Fund are irrevocable gifts to "Renaissance Charitable Foundation Inc." which maintains exclusive legal control over all donor-advised funds in The Philanthropy Fund. Please indicate that you made your gift to "Renaissance Charitable Foundation Inc." for any of your tax reporting forms.

Securities and variable annuities are offered through BancWest Investment Services, a registered broker/dealer, member FINRA/SIPC, and SEC Registered Investment Adviser. Financial Advisors are Registered Representatives of BancWest Investment Services. Fixed annuities/insurance products are offered through BancWest Insurance Agency in California, (License #0C52321) and through BancWest Investment Services, Inc. in all other states where it is licensed to do business.

The 1% for the Planet Checking account is the Any Deposit Checking account that donates 1% of its net revenue to environmental nonprofits through the 1% for the Planet organization.

This is not an offer or solicitation in any jurisdiction where we are not authorized to do business. Bank of the West and its various affiliates and subsidiaries are not tax or legal advisors.

BancWest Investment Services is a wholly owned subsidiary of Bank of the West. Bank of the West is a wholly owned subsidiary of BNP Paribas.

Bank of the West, its affiliates and subsidiaries, are separate from and not affiliated with Renaissance Charitable Foundation. The companies are not responsible for each other's policies or services.

Investment and Insurance Products:

NOT FDIC INSURED NOT BANK GUARANTEED MAY LOSE VALUE NOT A DEPOSIT NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY

Additional Information on Governmental Litigation and Investigations

BMO

Office of the Privacy Commissioner of Canada Investigation—2018 Privacy Incident

- **Description**: The Office of the Privacy Commissioner (OPC) of Canada investigated a privacy incident that occurred in 2018 impacting over 110,000 customers in Canada.
- **Status**: In December 2021, the OPC released a report indicating that hackers accessed the bank's systems, but that BMO had remediated the issue by implementing adequate safeguards and that the OPC considered the issue resolved.

BOTW

U.S. Securities and Exchange Commission

- **Description**: In December 2020, BWIS entered into a settlement agreement pertaining to an SEC enforcement action relating to mutual fund share classes. During the period March 2014 through December 2016, BWIS recommended a third-party model provider that used portfolios that used mutual fund share classes that charged 12b-1 fees instead of lower-cost share classes in the same funds that were available to clients. BWIS agreed to pay a total of \$406,432, which included disgorgement, prejudgment interest, and a civil penalty, with the total deposited into an escrow account.
- Status: BWIS is in the process of closing the matter with the SEC.

Bank of the West Branches

Summary Chart

Branch Type	Count
Branch - Other (12)	14
Drive-in (2)	2
Staffed Branch (1)	502
Temporary Branch - College/University (8)	1
Grand Total	519

BOTW Branch List as of 1/14/2022

Arizona (AZ)

#1	Branch Type	Name	Address	County
		Eagar-Springerville	387 N Main Street	
2	Staffed Branch (1)	Branch	Eagar, AZ 85925	Apache County
			480 North Navajo Drive	Coconino
_ 3	Staffed Branch (1)	Page Branch	Page, AZ 86040	County
			101 S Broad Street	
4	Staffed Branch (1)	Globe Branch	Globe, AZ 85501	Gila County
		Central Heights	2070 Us Highway 60	
5	Staffed Branch (1)	Branch	Miami, AZ 85539	Gila County
			2555 E. Camelback Road Suite 160	Maricopa
6	Staffed Branch (1)	Phoenix Branch	Phoenix, AZ 85016	County
			9502 West Van Buren Street	Maricopa
7	Staffed Branch (1)	Tolleson Branch	Tolleson, AZ 85353	County
			156 West Hopi Drive	
8	Staffed Branch (1)	Holbrook Branch	Holbrook, AZ 86025	Navajo County
			300 Williamson Avenue	
9	Staffed Branch (1)	Winslow Branch	Winslow, AZ 86047	Navajo County
			7225 North Oracle Road	
10	Staffed Branch (1)	Tucson - Main	Tucson, AZ 85704	Pima County
		Tucson-Creekside	3175 N Swan Road Suite 101	
11	Staffed Branch (1)	Branch	Tucson, AZ 85712	Pima County
		Tucson Estates	3041 South Kinney Road	
12	Staffed Branch (1)	Branch	Tucson, AZ 85713	Pima County
			3775 W. Orange Grove Road	
13	Staffed Branch (1)	Marana Marketplace	Tucson, AZ 85741	Pima County
			1171 East Rancho Vistoso Boulevard, Suite 101	
14	Staffed Branch (1)	Sun City Branch	Oro Valley, AZ 85755	Pima County
			260 West Central Avenue	
_15	Staffed Branch (1)	Coolidge Branch	Coolidge, AZ 85128	Pinal County
			351 Main Street	
16	Staffed Branch (1)	Superior Branch	Superior, AZ 85173	Pinal County
		Saddlebrooke	63701 East Saddlebrooke Boulevard, Suite A	
17	Staffed Branch (1)	Branch	Tucson, AZ 85739	Pinal County

¹ N.B.: index numbers in the left column correspond to rows in the Excel exhibit and therefore run from #2 thru #520.

California (CA)

#	Branch Type	Name	Address	County
			5120 Mowry Avenue	Alameda
19	Staffed Branch (1)	Fremont Branch	Fremont, CA 94538	County
			1058 B Street	Alameda
20	Staffed Branch (1)	Hayward Branch	Hayward, CA 94541	County
		American Language		
		Program At The CA		
		State University East		
		Bay Campus		
	Temporary Branch -	(Seasonal Branch)	25800 Carlos Bee Boulevard	Alameda
21	College/University (8)	Branch	Hayward, CA 94542	County
	a aa 15 1 (1)	Hayward Southland	24299 Southland Drive	Alameda
22	Staffed Branch (1)	Branch	Hayward, CA 94545	County
		Castro Valley	3396 Castro Valley Boulevard	Alameda
23	Staffed Branch (1)	Branch	Castro Valley, CA 94546	County
2 .	G: 00 1D (1)		2484 2nd St	Alameda
24	Staffed Branch (1)	Livermore Branch	Livermore, CA 94550	County
2-	G: 00 1D 1 (1)		35125 Newark Boulevard	Alameda
25	Staffed Branch (1)	Newark Branch	Newark, CA 94560	County
•	a aa 15 1 (1)		5452 Sunol Boulevard	Alameda
26	Staffed Branch (1)	Pleasanton Branch	Pleasanton, CA 94566	County
	a 22 15 1 (1)		7533 Dublin Boulevard	Alameda
_27	Staffed Branch (1)	Dublin Branch	Dublin, CA 94568	County
20	G: 00 1D 1 (1)	a	1601 Washington Avenue	Alameda
_28	Staffed Branch (1)	San Leandro Branch	San Leandro, CA 94577	County
20	G: 00 1D 1 (1)	Washington Manor	15075 Farnsworth Street	Alameda
29	Staffed Branch (1)	Branch	San Leandro, CA 94579	County
20	C: CC 1D 1 (1)	G I D 1	17833 Hesperian Boulevard	Alameda
30	Staffed Branch (1)	San Lorenzo Branch	San Lorenzo, CA 94580	County
2.1	C+ CC 1D 1 (1)	II.' C'. D. 1	33301 Alvarado Niles Road	Alameda
31	Staffed Branch (1)	Union City Branch Fruitvale Station	Union City, CA 94587	County
22	C4- (C 1 D 1 (1)		3062 East 9th Street	Alameda
32	Staffed Branch (1)	Branch	Oakland, CA 94601	County
22	C4-ff-1 D	I -1h D1-	3400 Lakeshore Avenue	Alameda
33	Staffed Branch (1)	Lakeshore Branch	Oakland, CA 94610	County
2.4	Stoffed Breach (1)	Montclair Branch	2023 Mountain Boulevard	Alameda
34	Staffed Branch (1)		Oakland, CA 94611 2001 Broadway	County
35	Staffed Branch (1)	Oakland Main Branch	Oakland, CA 94612	Alameda County
	Staticu Dialicii (1)	U.C. Berkeley	2495 Bancroft Way Suite 138	Alameda
36	Staffed Branch (1)	Branch	Berkeley, CA 94704	County
	Started Dialien (1)	Diancii	1480 Shattuck Avenue	Alameda
37	Staffed Branch (1)	Berkeley Branch	Berkeley, CA 94709	County
	Starred Drahen (1)	Delikeley Dialicii	5755 Christie Avenue Suite A	Alameda
38	Staffed Branch (1)	Emeryville Branch	Emeryville, CA 94608	County
	Same Dianen (1)	Emery vine Dranen	1540 Esplanade	County
39	Staffed Branch (1)	Chico Branch	Chico, CA 95926	Butte County
	Same Dianon (1)	Chico Dianon	34 East Gridley Road	Dane County
40	Staffed Branch (1)	Gridley Branch	Gridley, CA 95948	Butte County

4.1	G. M. 1D. 1 (1)	0 31 5 1	2626 Oro Dam Boulevard	D G
41	Staffed Branch (1)	Oroville Branch	Oroville, CA 95966	Butte County
			2507 Somersville Road	Contra Costa
42	Staffed Branch (1)	Antioch Branch	Antioch, CA 94509	County
			4540 Balfour Road	Contra Costa
43	Staffed Branch (1)	Brentwood Branch	Brentwood, CA 94513	County
	G: 00 1D 1 (1)	G 1D 1	1969 Diamond Boulevard	Contra Costa
44	Staffed Branch (1)	Concord Branch	Concord, CA 94520	County
4.5	G: 00 1D 1 (1)	B '11 B 1	307 Diablo Road	Contra Costa
45	Staffed Branch (1)	Danville Branch	Danville, CA 94526	County
4.6	C: CC 1D 1 (1)	FIG 's D 1	11100 San Pablo Avenue	Contra Costa
46	Staffed Branch (1)	El Cerrito Branch	El Cerrito, CA 94530	County
47	C+ CC 1D 1 (1)	T.C. 11 D. 1	3583 Mt. Diablo Boulevard	Contra Costa
47	Staffed Branch (1)	Lafayette Branch	Lafayette, CA 94549	County
40	C+ CC 1D 1 (1)	0.11 D 1	2195 Main Street, Suite D	Contra Costa
48	Staffed Branch (1)	Oakley Branch	Oakley, CA 94561	County
40	C4. (C. 1 D	O 1. D 1	21 Moraga Way	Contra Costa
49	Staffed Branch (1)	Orinda Branch	Orinda, CA 94563	County
50	C+ CC 1D 1 (1)	D' 1 D 1	777 Tennent Avenue	Contra Costa
50	Staffed Branch (1)	Pinole Branch	Pinole, CA 94564	County
<i>7</i> 1	C+ CC 1D 1 (1)	D'44 1 D 1	2900 Railroad Avenue	Contra Costa
51	Staffed Branch (1)	Pittsburg Branch	Pittsburg, CA 94565	County
50	C4-ff- 1 D1. (1)	C D D	140 Sunset Drive	Contra Costa
52	Staffed Branch (1)	San Ramon Branch	San Ramon, CA 94583	County Contra Costa
52	D	Bishop Ranch 7	2527 Camino Ramon	
53	Branch - Other (12)	Branch	San Ramon, CA 94583	County
<i>5 1</i>	D	Wealth Management	1333 North California Boulevard	Contra Costa
54	Branch - Other (12)	Group Branch Walnut Creek	Walnut Creek, CA 94596	County Contra Costa
55	Staffed Branch (1)		1530 N. California Boulevard	
55	Starred Branch (1)	Branch	Walnut Creek, CA 94596 2161 Lake Tahoe Boulevard	County El Dorado
56	Staffad Dramah (1)	South Tahoe Branch		
	Staffed Branch (1)	South Tanoe Branch	South Lake Tahoe, CA 96150 200 Shaw Avenue	County
57	Staffed Branch (1)	Clovis Branch	Clovis, CA 93612	Fresno County
37	Starred Branch (1)	Clovis Branch	510 J Street	Flesho County
58	Staffed Branch (1)	Parlier Branch	Parlier, CA 93648	Fresno County
	Started Branch (1)	raillei Bialleli	3494 Mt. Whitney Avenue	Flesho County
59	Staffed Branch (1)	Riverdale Branch	Riverdale, CA 93656	Fresno County
	Started Branch (1)	Kiverdale Branch	1321 Jensen Avenue	Flesho County
60	Staffed Branch (1)	Sanger Branch	Sanger, CA 93657	Fresno County
	Starred Dranell (1)	Sanger Dranell	2110 West Shaw Avenue	Tiosno County
61	Staffed Branch (1)	Shaw-West Branch	Fresno, CA 93711	Fresno County
- 01	Starred Dranell (1)	Fresno Agribusiness	110010, 011 /3/11	1 103110 County
		Banking Center	6873 N. West Avenue	
62	Branch - Other (12)	Branch	Fresno, CA 93711	Fresno County
- 02	Dianon Onioi (12)	1st And Herndon	7062 North First Street	1 Tesno County
63	Staffed Branch (1)	Branch	Fresno, CA 93720	Fresno County
- 05	Surren Diamon (1)	2	2035 Fresno Street	1100110 County
64	Staffed Branch (1)	Fresno Branch	Fresno, CA 93721	Fresno County
	Surren Diamon (1)	110000 Dimini	5201 California Avenue	1100110 County
65	Staffed Branch (1)	Bakersfield Branch	Bakersfield, CA 93309	Kern County
	mire Dianen (1)	_ministra Bianon	758 Tucker Road	125111 County
66	Staffed Branch (1)	Tehachapi Branch	Tehachapi, CA 93561	Kern County
	(-)	1	1045 Whitley Avenue	
67	Staffed Branch (1)	Corcoran Branch	Corcoran, CA 93212	Kings County
	()		•	

	G: 00 1 D 1 (1)	II	230 West Seventh Street	TT' C
68	Staffed Branch (1)	Hanford Branch	Hanford, CA 93230	Kings County
60	G: CC 1D 1 (1)	C1 11 D 1	15050 Olympic Drive	T 1 G
69	Staffed Branch (1)	Clearlake Branch	Clearlake, CA 95422	Lake County
=0	G: 00 1D 1 (1)	Little Tokyo (Cb)	123 Astronaut E S Onizuka Street, Ste 101	Los Angeles
_70	Staffed Branch (1)	Branch	Los Angeles, CA 90012	County
	G: 00 1D 1 (1)	T + 14 ' D - 1	915 Wilshire Boulevard, Suite 100	Los Angeles
71	Staffed Branch (1)	L.A. Main Branch	Los Angeles, CA 90017	County
		City Of Commerce	6055 East Washington Boulevard	Los Angeles
72	Staffed Branch (1)	Branch	City Of Commerce, CA 90040	County
		L.A. Bunker Hill	300 South Grand Avenue	Los Angeles
73	Staffed Branch (1)	Branch	Los Angeles, CA 90071	County
			9401 Wilshire Boulevard	Los Angeles
_74	Staffed Branch (1)	Beverly Hills Branch	Beverly Hills, CA 90212	County
			1701 North Long Beach Boulevard	Los Angeles
75	Staffed Branch (1)	Compton Branch	Compton, CA 90221	County
			8770 Washington Boulevard Suite B	Los Angeles
76	Staffed Branch (1)	Culver City Branch	Culver City, CA 90232	County
			10230 South Paramount Boulevard	Los Angeles
77	Staffed Branch (1)	Downey Branch	Downey, CA 90241	County
			1800 West Redondo Beach Boulevard	Los Angeles
78	Staffed Branch (1)	Gardena Branch	Gardena, CA 90247	County
		Redondo Beach	3500 Aviation Boulevard	Los Angeles
79	Staffed Branch (1)	Branch	Redondo Beach, CA 90278	County
	, ,		12135 South Garfield Avenue	Los Angeles
80	Staffed Branch (1)	South Gate Branch	South Gate, CA 90280	County
	· · · · · · · · · · · · · · · · · · ·	Santa Monica	1733 Ocean Avenue	Los Angeles
81	Staffed Branch (1)	Branch	Santa Monica, CA 90401	County
		South Bay (Cb)	19191 South Vermont Avenue Suite 150	Los Angeles
82	Staffed Branch (1)	Branch	Torrance, CA 90502	County
	· · · · · · · · · · · · · · · · · · ·		23330 Hawthorne Boulevard	Los Angeles
83	Staffed Branch (1)	Torrance Branch	Torrance, CA 90505	County
	()		12709 Valley View Avenue	Los Angeles
84	Staffed Branch (1)	La Mirada Branch	La Mirada, CA 90638	County
	Starred Branen (1)	Da Milada Branen	9075 Whittier Boulevard	Los Angeles
85	Staffed Branch (1)	Pico Rivera Branch	Pico Rivera, CA 90660	County
- 05	Starred Branen (1)	Santa Fe Springs	11955 East Slauson Avenue	Los Angeles
86	Staffed Branch (1)	Branch	Santa Fe Springs, CA 90670	County
	Smiled Dialiell (1)	Dimini	17303 Carmenita Road	Los Angeles
87	Staffed Branch (1)	Cerritos Branch	Cerritos, CA 90703	County
07	Starred Dianen (1)	Cerricos Dianen	5240 Clark Avenue	Los Angeles
88	Staffed Branch (1)	Lakewood Branch	Lakewood, CA 90712	County
- 00	Starred Dianen (1)	Long Beach City	496 Long Beach Boulevard	Los Angeles
89	Staffed Branch (1)	Place Branch	Long Beach, CA 90802	County
09	Statica Dialicii (1)	I face Dialicil	1155 W Huntington Dr	Los Angeles
90	Staffed Branch (1)	Arcadia Branch	Arcadia, CA 91007	County
- 70	Station Dialicii (1)	Alcaula Dialicii	100 West Sierra Madre Boulevard	Los Angeles
0.1	Staffed Branch (1)	Sierra Madre Branch		_
91	Station Dialicii (1)		Sierra Madre, CA 91024 1833 North Atlantic Boulevard	County
02	C4-ff-1 D 1 (1)	South Pasadena		Los Angeles
92	Staffed Branch (1)	Branch	South Pasadena, CA 91030	County
02	C4. (C. 1 D. 1. (1)	Pasadena Main	587 East Colorado Boulevard	Los Angeles
93	Staffed Branch (1)	Branch	Pasadena, CA 91101	County
0.4	CLUCC ID 1 (1)	Pasadena East	2500 East Colorado Boulevard	Los Angeles
94	Staffed Branch (1)	Branch	Pasadena, CA 91107	County

			2395 Huntington Drive	Los Angeles
95	Staffed Branch (1)	San Marino Branch	San Marino, CA 91108	County
			400 North Glendale Avenue	Los Angeles
96	Staffed Branch (1)	Glendale Branch	Glendale, CA 91206	County
			20516 Devonshire Street	Los Angeles
97	Staffed Branch (1)	Chatsworth Branch	Chatsworth, CA 91311	County
			16900 Nordhoff Street	Los Angeles
98	Staffed Branch (1)	Northridge Branch	Northridge, CA 91343	County
			27011 Mcbean Parkway,suite 101	Los Angeles
99	Staffed Branch (1)	Valencia Branch	Valencia, CA 91355	County
		Woodland Hills	19858 Ventura Boulevard	Los Angeles
100	Staffed Branch (1)	Branch	Woodland Hills, CA 91364	County
		Sherman Oaks	15165 Ventura Boulevard	Los Angeles
101	Staffed Branch (1)	Branch	Sherman Oaks, CA 91403	County
			16027 Ventura Boulevard Suite 100	Los Angeles
102	Staffed Branch (1)	Encino Branch	Encino, CA 91436	County
			100 S. San Fernando Boulevard	Los Angeles
103	Staffed Branch (1)	Burbank Branch	Burbank, CA 91502	County
			3808 W. Riverside Drive	Los Angeles
104	Staffed Branch (1)	Toluca Lake Branch	Burbank, CA 91505	County
		Baldwin Park	14220 Ramona Boulevard	Los Angeles
105	Staffed Branch (1)	Branch	Baldwin Park, CA 91706	County
			770 South Citrus Avenue	Los Angeles
106	Staffed Branch (1)	Covina Branch	Covina, CA 91723	County
			13300 Crossroads Parkway N Suite 120	Los Angeles
107	Staffed Branch (1)	Crossroads	City Of Industry, CA 91746	County
		Rowland Heights	19005 Colima Road	Los Angeles
108	Staffed Branch (1)	Branch	Rowland Heights, CA 91748	County
		Monterey Park	331 North Atlantic Boulevard Suite 101	Los Angeles
109	Staffed Branch (1)	Branch	Monterey Park, CA 91754	County
			9000 East Valley Boulevard	Los Angeles
110	Staffed Branch (1)	Rosemead Branch	Rosemead, CA 91770	County
			614 N Lone Hill Avenue	Los Angeles
111	Staffed Branch (1)	San Dimas	San Dimas, CA 91773	County
			401 South Glendora Avenue	Los Angeles
112	Staffed Branch (1)	West Covina Branch	West Covina, CA 91790	County
			2 South Garfield Avenue Suite 110	Los Angeles
113	Staffed Branch (1)	Alhambra Branch	Alhambra, CA 91801	County
		Ninth And Valley	855 West Valley Boulevard	Los Angeles
114	Staffed Branch (1)	Branch	Alhambra, CA 91803	County
			494 Magnolia Ave	
115	Staffed Branch (1)	Larkspur Branch	Larkspur, CA 94939	Marin County
	G. 00 15	37	1313 Grant Avenue	37.1.0
116	Staffed Branch (1)	Novato Branch	Novato, CA 94945	Marin County
	a 00.15	Monterey - Del	1050 Del Monte Center	Monterey
117	Staffed Branch (1)	Monte Branch	Monterey, CA 93940	County
110	G: CC 1D 1 (1)		1317 Lincoln Avenue	NI G
118	Staffed Branch (1)	Calistoga Branch	Calistoga, CA 94515	Napa County
110	G: CC 1D 1 (1)	M. D. S	3300 Jefferson Street	N I
119	Staffed Branch (1)	Napa Branch	Napa, CA 94558	Napa County
100	0.00.15	C. II. 1 D	1451 Main Street	N
120	Staffed Branch (1)	St. Helena Branch	St. Helena, CA 94574	Napa County
101	C4-CC-1 D	C 17 .11 D 1	460 Brunswick Road	NI 1. C
121	Staffed Branch (1)	Grass Valley Branch	Grass Valley, CA 95945	Nevada County

			11202 Donner Pass Road	
122	Staffed Branch (1)	Truckee Branch	Truckee, CA 96161	Nevada County
	2111212222222222		1330 S. Beach Boulevard, Suite A	
123	Staffed Branch (1)	La Habra Branch	La Habra, CA 90631	Orange County
	\ /		11051 Beach Boulevard	<u> </u>
124	Staffed Branch (1)	Stanton Branch	Stanton, CA 90680	Orange County
	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Central Irvine	14477 Culver Drive	
125	Staffed Branch (1)	Branch	Irvine, CA 92604	Orange County
-	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		18022 Culver Drive	<u> </u>
126	Staffed Branch (1)	Irvine Branch	Irvine, CA 92612	Orange County
		South Huntington	19006 Brookhurst Street	
127	Staffed Branch (1)	Beach Branch	Huntington Beach, CA 92646	Orange County
-	, ,	Huntington Beach	6881 Warner Avenue	<u> </u>
128	Staffed Branch (1)	Branch	Huntington Beach, CA 92647	Orange County
		Newport Beach	4400 Macarthur Boulevard Suite 100	
129	Staffed Branch (1)	Branch	Newport Beach, CA 92660	Orange County
<u> </u>		San Clemente	641 Camino De Los Mares Suite C130	
130	Staffed Branch (1)	Branch	San Clemente, CA 92673	Orange County
			7751 Westminster Blvd	
131	Staffed Branch (1)	Westminster Branch	Westminster, CA 92683	Orange County
<u> </u>		Mission Viejo	26941 Crown Valley Parkway	
132	Staffed Branch (1)	Branch	Mission Viejo, CA 92691	Orange County
			3931 South Bristol Street	
133	Staffed Branch (1)	South Coast Branch	Santa Ana, CA 92704	Orange County
			103 East Memory Lane	
134	Staffed Branch (1)	Santa Ana Branch	Santa Ana, CA 92705	Orange County
			701 East First Street	
135	Staffed Branch (1)	Tustin Branch	Tustin, CA 92780	Orange County
			619 South Brookhurst Avenue	
136	Staffed Branch (1)	Anaheim Branch	Anaheim, CA 92804	Orange County
		Anaheim Hills	4501 East La Palma Avenue	
137	Staffed Branch (1)	Branch	Anaheim, CA 92807	Orange County
			311 South State College Boulevard	
138	Staffed Branch (1)	Brea Branch	Brea, CA 92821	Orange County
4.00	a 00 15 1 (1)		3021 Yorba Linda Boulevard	
139	Staffed Branch (1)	Fullerton Branch	Fullerton, CA 92831	Orange County
1.40	G: 00 1D 1 (1)	Garden Grove	12976 Main Street	
140	Staffed Branch (1)	Branch	Garden Grove, CA 92840	Orange County
1.41	C: (C 1D 1 (1)	4 1 D 1	13422 Lincoln Way	DI C
141	Staffed Branch (1)	Auburn Branch	Auburn, CA 95603	Placer County
1.40	C, CC 1D 1 (1)	D '11 D 1	1112 Galleria Boulevard, Suite 170	DI C
142	Staffed Branch (1)	Roseville Branch	Roseville, CA 95678	Placer County
1.42	C4 (C 1 D 1 (1)	IZ' D 1. D 1.	200 Bear Street	D1
143	Staffed Branch (1)	Kings Beach Branch	Kings Beach, CA 96143	Placer County
111	Staffed Dramak (1)	Tahaa City Daamal-	150 West Lake Boulevard Tahoe City, CA 96145	Dlagor Country
144	Staffed Branch (1)	Tahoe City Branch	74989 Highway 111	Placer County Riverside
145	Staffed Branch (1)	Indian Wells	Indian Wells, CA 92210	Riverside County
143	Staticu Dianell (1)	mulan Wens	4001 Manzanita Avenue	Sacramento
146	Staffed Branch (1)	Carmichael Branch	Carmichael, CA 95608	
140	Staticu Dialicii (1)	Citrus Heights	7381 Greenback Lane	County Sacramento
147	Staffed Branch (1)	Branch	Citrus Heights, CA 95621	County
14/	Statica Dialicii (1)	בומווטוו	8426 Elk Grove Florin Road	Sacramento
148	Staffed Branch (1)	Elk Grove Branch	Elk Grove, CA 95624	County
170	Starred Dianell (1)	Lik Giove Dianen	LIK 01016, CA 73027	County

			1000 East Bidwell Street	Sacramento
149	Staffed Branch (1)	Folsom Branch	Folsom, CA 95630	County
		Sacramento Main	500 Capital Mall, Suite 100	Sacramento
150	Staffed Branch (1)	Branch	Sacramento, CA 95814	County
-	, ,	Sacramento Arden	1651 Response Road	Sacramento
151	Staffed Branch (1)	Branch	Sacramento, CA 95815	County
-		Country Club	3509 El Camino Avenue	Sacramento
152	Staffed Branch (1)	Branch	Sacramento, CA 95821	County
		Loehmann's Plaza	2581 Fair Oaks Boulevard	Sacramento
153	Staffed Branch (1)	Branch	Sacramento, CA 95825	County
			12545 Central Avenue	San Bernardino
154	Staffed Branch (1)	Chino Branch	Chino, CA 91710	County
		Chino Wealth		•
		Management Branch	5370 Jefferson Avenue	San Bernardino
155	Branch - Other (12)	Office	Chino, CA 91710	County
		Rancho Cucamonga	8311 Haven Avenue Suite 100	San Bernardino
156	Staffed Branch (1)	Branch	Rancho Cucamonga, CA 91730	County
		Grossmont Center	8690 Center Drive	San Diego
157	Staffed Branch (1)	Branch	La Mesa, CA 91942	County
			9832 Campo Road	San Diego
158	Staffed Branch (1)	Casa De Oro Branch	Spring Valley, CA 91977	County
-	()		1234 East Main Street	San Diego
159	Staffed Branch (1)	El Cajon Branch	El Cajon, CA 92021	County
	()	J	4180 La Jolla Village Drive Suite 150	San Diego
160	Staffed Branch (1)	La Jolla Branch	La Jolla, CA 92037	County
	()	San Diego Main	701 B Street	San Diego
161	Staffed Branch (1)	Branch	San Diego, CA 92101	County
		San Francisco	301 Mission Street	San Francisco
162	Staffed Branch (1)	Transbay Branch	San Francisco, CA 94105	City & County
	()	Castro District	2299 Market Street	San Francisco
163	Staffed Branch (1)	Branch	San Francisco, CA 94114	City & County
		Bank Of The West	180 Montgomery Street	San Francisco
164	Staffed Branch (1)	(Sf Main)	San Francisco, CA 94104	County
	()	/	2812 Mission Street	San Francisco
165	Staffed Branch (1)	S.F. Mission Branch	San Francisco, CA 94110	County
-	()	Montgomery Street	505 Montgomery Street	San Francisco
166	Staffed Branch (1)	Branch	San Francisco, CA 94111	County
	()	Clement Street	801 Clement Street	San Francisco
167	Staffed Branch (1)	Branch	San Francisco, CA 94118	County
			2606 Ocean Avenue	San Francisco
168	Staffed Branch (1)	Lakeside Branch	San Francisco, CA 94132	County
	\ /		480 Columbus Avenue	San Francisco
169	Staffed Branch (1)	North Beach Branch	San Francisco, CA 94133	County
	()		2675 San Bruno Avenue	San Francisco
170	Staffed Branch (1)	Portola Branch	San Francisco, CA 94134	County
		Stockton Main	540 N El Dorado Street	San Joaquin
171	Staffed Branch (1)	Branch	Stockton, CA 95202	County
	(-)		560 N Wilson Way	San Joaquin
172	Staffed Branch (1)	Wilson Way	Stockton, CA 95205	County
	\ /	J	5555 North Pershing Avenue	San Joaquin
173	Staffed Branch (1)	Pershing Branch	Stockton, CA 95207	County
	(-)	<u> </u>	1440 East Hammer Lane	San Joaquin
174	Staffed Branch (1)	Hammer Branch	Stockton, CA 95210	County
	\ /		3255 West March Lane, Suite 100	San Joaquin
175	Staffed Branch (1)	Brookside Branch	Stockton, CA 95219	County
	(-)		*	5

			13299 East Highway 88	San Joaquin
176	Staffed Branch (1)	Lockeford Branch	Lockeford, CA 95237	County
			229 South Church Street	San Joaquin
177	Staffed Branch (1)	Lodi Branch	Lodi, CA 95240	County
			1633 First Street	San Joaquin
178	Staffed Branch (1)	Escalon Branch	Escalon, CA 95320	County
			150 Commerce Avenue	San Joaquin
179	Staffed Branch (1)	Manteca Branch	Manteca, CA 95336	County
			411 West Main Street	San Joaquin
180	Staffed Branch (1)	Ripon Branch	Ripon, CA 95366	County
'			810 West Schulte Road	San Joaquin
181	Staffed Branch (1)	Tracy Branch	Tracy, CA 95376	County
'			149 Park Road	San Mateo
182	Staffed Branch (1)	Burlingame Branch	Burlingame, CA 94010	County
			239 Westlake Center	San Mateo
183	Staffed Branch (1)	Westlake Branch	Daly City, CA 94015	County
			321 Gellert Blvd	San Mateo
184	Staffed Branch (1)	Serramonte Branch	Daly City, CA 94015	County
'			701 Santa Cruz Avenue	San Mateo
185	Staffed Branch (1)	Menlo Park Branch	Menlo Park, CA 94025	County
		Redwood City	900 Veterans Boulevard Suite 100	San Mateo
186	Staffed Branch (1)	Branch	Redwood City, CA 94063	County
	, ,	South San Francisco	2288 Westborough Boulevard Suite 107	San Mateo
187	Staffed Branch (1)	Branch	South San Francisco, CA 94080	County
	, ,		195 East 4th Avenue	San Mateo
188	Staffed Branch (1)	San Mateo Branch	San Mateo, CA 94401	County
	, ,	Santa Barbara North	3780 State Street	Santa Barbara
189	Staffed Branch (1)	Branch	Santa Barbara, CA 93105	County
	, ,		176 Main Street	Santa Clara
190	Staffed Branch (1)	Los Altos Branch	Los Altos, CA 94022	County
'		Mountain View	501 Castro Street	Santa Clara
191	Staffed Branch (1)	Branch	Mountain View, CA 94041	County
'			380 South Mathilda Avenue	Santa Clara
192	Staffed Branch (1)	Sunnyvale Branch	Sunnyvale, CA 94086	County
			615 Tasman Drive	Santa Clara
193	Staffed Branch (1)	Tasman Branch	Sunnyvale, CA 94089	County
		Palo Alto Wealth	531 Cowper Street	Santa Clara
194	Branch - Other (12)	Management Branch	Palo Alto, CA 94301	County
			414 S. California Avenue	Santa Clara
195	Staffed Branch (1)	Palo Alto Branch	Palo Alto, CA 94306	County
			2395 Winchester Boulevard	Santa Clara
196	Staffed Branch (1)	Campbell Branch	Campbell, CA 95008	County
			11111 N. Wolfe Rd. Suite A	Santa Clara
197	Staffed Branch (1)	Cupertino Branch	Cupertino, CA 95014	County
			7865 Monterey Street	Santa Clara
198	Staffed Branch (1)	Gilroy Branch	Gilroy, CA 95020	County
			308 North Santa Cruz Avenue	Santa Clara
199	Staffed Branch (1)	Los Gatos Branch	Los Gatos, CA 95030	County
			1360 East Calaveras Blvd	Santa Clara
200	Staffed Branch (1)	Milpitas Branch	Milpitas, CA 95035	County
			206 Tennant Station	Santa Clara
201	Staffed Branch (1)	Morgan Hill Branch	Morgan Hill, CA 95037	County
			1705 El Camino Real	Santa Clara
202	Staffed Branch (1)	Santa Clara Branch	Santa Clara, CA 95050	County

			18860 Cox Avenue	Santa Clara
203	Staffed Branch (1)	Saratoga Branch	Saratoga, CA 95070	County
	, ,	<u> </u>	1566 Monterey Highway	Santa Clara
204	Staffed Branch (1)	Sun Garden Branch	San Jose, CA 95110	County
			890 North First Street	Santa Clara
205	Staffed Branch (1)	Civic Center Branch	San Jose, CA 95112	County
	()	San Jose Main	77 N. Almaden Avenue	Santa Clara
206	Staffed Branch (1)	Branch	San Jose, CA 95113	County
	()	Santa Teresa-Cottle	6213 Santa Teresa Boulevard	Santa Clara
207	Staffed Branch (1)	Branch	San Jose, CA 95119	County
	()		908 Blossom Hill Road	Santa Clara
208	Staffed Branch (1)	Oakridge Branch	San Jose, CA 95123	County
			14948 Camden Avenue	Santa Clara
209	Staffed Branch (1)	Cambrian Branch	San Jose, CA 95124	County
		Hamilton-Meridian	1590 Hamilton Avenue	Santa Clara
210	Staffed Branch (1)	Branch	San Jose, CA 95125	County
		Mckee-White	3081 Mckee Road	Santa Clara
211	Staffed Branch (1)	Branch	San Jose, CA 95127	County
	` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `	Stevens Creek	2910 Stevens Creek Boulevard	Santa Clara
212	Staffed Branch (1)	Branch	San Jose, CA 95128	County
	` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `	Bollinger Road	965 South De Anza Boulevard	Santa Clara
213	Staffed Branch (1)	Branch	San Jose, CA 95129	County
			3820 Capitola Road	Santa Cruz
214	Staffed Branch (1)	Capitola Branch	Capitola, CA 95010	County
	, ,	•	1551 Pacific Avenue	Santa Cruz
215	Staffed Branch (1)	Santa Cruz Branch	Santa Cruz, CA 95060	County
	, ,		1001 First Street	•
216	Staffed Branch (1)	Benicia Branch	Benicia, CA 94510	Solano County
	, ,		1300 Oliver Road	
217	Staffed Branch (1)	Fairfield Branch	Fairfield, CA 94534	Solano County
			4300 Sonoma Boulevard Suite 300	
218	Staffed Branch (1)	Vallejo Branch	Vallejo, CA 94589	Solano County
			330 Davis Street	
219	Staffed Branch (1)	Vacaville Branch	Vacaville, CA 95688	Solano County
			6301 State Farm Drive	Sonoma
220	Staffed Branch (1)	Rohnert Park Branch	Rohnert Park, CA 94928	County
		Petaluma Main	20 Petaluma Boulevard South	Sonoma
221	Staffed Branch (1)	Branch	Petaluma, CA 94952	County
		Coddingtown	260 Coddingtown Mall	Sonoma
222	Staffed Branch (1)	Branch	Santa Rosa, CA 95401	County
			2801 Fourth Street	Sonoma
223	Staffed Branch (1)	Santa Rosa Branch	Santa Rosa, CA 95405	County
			6661 Front Street	Sonoma
224	Staffed Branch (1)	Forestville Branch	Forestville, CA 95436	County
			450 Center Street	Sonoma
225	Staffed Branch (1)	Healdsburg Branch	Healdsburg, CA 95448	County
•	a. 00 15	a.i	100 South Main Street	Sonoma
226	Staffed Branch (1)	Sebastopol Branch	Sebastopol, CA 95472	County
•	a. 00 15	a	201 West Napa Street	Sonoma
227	Staffed Branch (1)	Sonoma Branch	Sonoma, CA 95476	County
225	G: 00 1D 1 (1)		2501 East Whitmore Avenue	Stanislaus
228	Staffed Branch (1)	Ceres Branch	Ceres, CA 95307	County
220	C+ CC 1D 1 (1)	II 1 D 1	6800 Hughson Avenue	Stanislaus
229	Staffed Branch (1)	Hughson Branch	Hughson, CA 95326	County

		Modesto Main	901 H Street	Stanislaus
230	Staffed Branch (1)	Branch	Modesto, CA 95354	County
			1401 Oakdale Road	Stanislaus
231	Staffed Branch (1)	Eastridge Branch	Modesto, CA 95355	County
		Modesto Mchenry	3600 Mchenry Avenue	Stanislaus
232	Staffed Branch (1)	Branch	Modesto, CA 95356	County
			3801 Pelandale Avenue, Suite C	Stanislaus
233	Staffed Branch (1)	Pelandale Branch	Modesto, CA 95356	County
			945 Fresno Street	Stanislaus
234	Staffed Branch (1)	Newman Branch	Newman, CA 95360	County
			134 Maag Avenue	Stanislaus
235	Staffed Branch (1)	Oakdale Branch	Oakdale, CA 95361	County
			5 Plaza Circle	Stanislaus
236	Staffed Branch (1)	Patterson Branch	Patterson, CA 95363	County
			2101 Fulkerth Road	Stanislaus
237	Staffed Branch (1)	Turlock Branch	Turlock, CA 95380	County
			12710 Bentley Street	Stanislaus
238	Staffed Branch (1)	Waterford Branch	Waterford, CA 95386	County
			333 East Tulare Avenue	
239	Staffed Branch (1)	Tulare Branch	Tulare, CA 93274	Tulare County
			2301 South Mooney Boulevard	
240	Staffed Branch (1)	Visalia Branch	Visalia, CA 93277	Tulare County
			345 East Tulare Street	
241	Staffed Branch (1)	Dinuba Branch	Dinuba, CA 93618	Tulare County
			12790 Avenue 416	
242	Staffed Branch (1)	Orosi Branch	Orosi, CA 93647	Tulare County
		Thousand Oaks	180 North Moorpark Road	Ventura
243	Staffed Branch (1)	Branch	Thousand Oaks, CA 91360	County
			371 West Esplanade Drive	Ventura
244	Staffed Branch (1)	Oxnard Branch	Oxnard, CA 93036	County
			186 Main Street	
245	Staffed Branch (1)	Woodland Branch	Woodland, CA 95695	Yolo County

Colorado (CO)

#	Branch Type	Name	Address	County
			10401 East Colfax Avenue	
246	Staffed Branch (1)	Aurora Branch	Aurora, CO 80010	Adams County
		Commerce City	7326 Magnolia Street	
247	Staffed Branch (1)	Branch	Commerce City, CO 80022	Adams County
		Westminster -	9150 Sheridan Blvd	
248	Staffed Branch (1)	Sheridan Branch	Westminster, CO 80031	Adams County
			12000 North Washington	
249	Staffed Branch (1)	Thornton Branch	Thornton, CO 80241	Adams County
			12080 Colorado Boulevard	
250	Staffed Branch (1)	Thornton Plaza	Thornton, CO 80241	Adams County
			10393 N. Huron St	
251	Staffed Branch (1)	Northglenn	Northglenn, CO 80260	Adams County
			1795 East Bridge Street	
252	Staffed Branch (1)	Brighton Branch	Brighton, CO 80601	Adams County
			700 S. Abilene St	Arapahoe
253	Staffed Branch (1)	Aurora Town Center	Aurora, CO 80012	County
			1389 S Havana St	Arapahoe
254	Staffed Branch (1)	Havana Gardens	Aurora, CO 80012	County

		Hardhar Carlana	12701 F W.1. A	A1
255	Ct. (C. 1 D1 (1)	Heather Gardens	13781 East Yale Avenue	Arapahoe
255	Staffed Branch (1)	Branch	Aurora, CO 80014	County
256	G: 00 1D 1 (1)	a 1 11111 D 1	16778 East Smoky Hill Road	Arapahoe
256	Staffed Branch (1)	Smoky Hill Branch	Centennial, CO 80015	County
			6050 South Holly St	Arapahoe
257	Staffed Branch (1)	Greenwood Village	Englewood, CO 80111	County
		Park Meadows	9335 East County Line Road	Arapahoe
258	Staffed Branch (1)	Branch	Centennial, CO 80112	County
			7310 East Arapahoe Road	Arapahoe
259	Staffed Branch (1)	Arapahoe Plaza	Englewood, CO 80112	County
		Englewood -	4301 S Broadway	Arapahoe
260	Staffed Branch (1)	Broadway	Englewood, CO 80113	County
			2200 E Arapahoe Road	Arapahoe
261	Staffed Branch (1)	Southglenn	Centennial, CO 80122	County
			865 South Boulder Road	Boulder
262	Staffed Branch (1)	Louisville North	Louisville, CO 80027	County
		Superior Center	400 Center Drive	Boulder
263	Staffed Branch (1)	Drive	Superior, CO 80027	County
		Boulder-Arapahoe	3800 Arapahoe Avenue	Boulder
264	Staffed Branch (1)	Branch	Boulder, CO 80303	County
		Longmont - Hover	1610 Hover Street	Boulder
265	Staffed Branch (1)	Branch	Longmont, CO 80501	County
<u></u>			700 5th Avenue	Boulder
266	Staffed Branch (1)	Longmont	Longmont, CO 80501	County
<u></u>			303 Main Street	Boulder
267	Staffed Branch (1)	Lyons Branch	Lyons, CO 80540	County
		•	97 2nd Avenue	Boulder
268	Staffed Branch (1)	Niwot Branch	Niwot, CO 80544	County
			1000 East 1st Avenue	Broomfield
269	Staffed Branch (1)	Broomfield Branch	Broomfield, CO 80020	County
			146 G Street	Chaffee
270	Staffed Branch (1)	Salida Branch	Salida, CO 81201	County
-	• • • • • • • • • • • • • • • • • • • •		402 Main Street	·
271	Staffed Branch (1)	Delta Branch	Delta, CO 81416	Delta County
-	, ,		2970 Quebec St	Denver City
272	Staffed Branch (1)	Central Park Branch	Denver, CO 80207	and County
		Denver North	1965 W 38th Avenue	Denver City
273	Staffed Branch (1)	Branch	Denver, CO 80211	and County
		Denver	600 17th Street	
274	Branch - Other (12)	Headquarters Branch	Denver, CO 80202	Denver County
			2 Steele Street	
275	Staffed Branch (1)	Cherry Creek	Denver, CO 80206	Denver County
-		Denver South	2050 S Downing St	
276	Staffed Branch (1)	Branch	Denver, CO 80210	Denver County
		University Hills	2720 S. Colorado Boulevard #700	
277	Staffed Branch (1)	Branch	Denver, CO 80222	Denver County
	(<i>1</i>)	<u>-</u>	3102 S. Sheridan Blvd Suite 700	=
278	Staffed Branch (1)	Bear Valley	Denver, CO 80227	Denver County
	(1)	· - j	7995 E. Hampden Ave	
279	Staffed Branch (1)	Tamarac Square	Denver, CO 80231	Denver County
	arrow Dramon (1)	- minima > quare	621 17th Street, #103	zon.or county
280	Staffed Branch (1)	Denver-Downtown	Denver, CO 80293	Denver County
200	Starrou Branon (1)	Don'to Downtown	9630 Heritage Hills Circle	Douglas
281	Staffed Branch (1)	Lone Tree Branch	Lone Tree, CO 80124	County
201	Salica Dialicii (1)	Lone Tree Dranen	Lone 1100, CO 0012T	County

		Highlands Ranch	9285 S. Broadway	Douglas
282	Staffed Branch (1)	West Branch	Highlands Ranch, CO 80129	County
			11451 South Twenty Mile Road	Douglas
283	Staffed Branch (1)	Parker Flat Acres	Parker, CO 80134	County
			770 East Kiowa Avenue	
284	Staffed Branch (1)	Elizabeth Branch	Elizabeth, CO 80107	Elbert County
			701 South Zerex Street	
285	Staffed Branch (1)	Fraser Branch	Fraser, CO 80442	Grand County
			108 2nd St	
286	Staffed Branch (1)	Kremmling Branch	Kremmling, CO 80459	Grand County
		Crested Butte	405 6th Street	Gunnison
287	Staffed Branch (1)	Branch	Crested Butte, CO 81224	County
			201 North Main Street	Gunnison
288	Staffed Branch (1)	Gunnison Branch	Gunnison, CO 81230	County
			5805 Carr Street	Jefferson
289	Staffed Branch (1)	Arvada - Carr	Arvada, CO 80004	County
			12880 West 64th Avenue	Jefferson
290	Staffed Branch (1)	Arvada - West	Arvada, CO 80004	County
			9111 W. Bowles Avenue	Jefferson
291	Staffed Branch (1)	Southwest Plaza	Littleton, CO 80123	County
		Jefferson Market	8184 South Kipling Parkway	Jefferson
292	Staffed Branch (1)	Place Branch	Littleton, CO 80127	County
			6775 West Ken Caryl Ave	Jefferson
293	Staffed Branch (1)	Columbine Branch	Littleton, CO 80128	County
			10425 West Colfax Avenue	Jefferson
294	Staffed Branch (1)	Westland	Lakewood, CO 80215	County
		Lakewood	215 South Wadsworth Boulevard	Jefferson
295	Staffed Branch (1)	Wadsworth	Lakewood, CO 80226	County
			701 13th Street	Jefferson
296	Staffed Branch (1)	Golden Branch	Golden, CO 80401	County
			25657 Conifer Road	Jefferson
297	Staffed Branch (1)	Conifer Branch	Conifer, CO 80433	County
			3779 Evergreen Pkwy	Jefferson
298	Staffed Branch (1)	Evergreen Branch	Evergreen, CO 80439	County
			953 Swede Gulch Road	Jefferson
299	Staffed Branch (1)	Evergreen North	Evergreen, CO 80439	County
			502 14th Street	Kit Carson
300	Staffed Branch (1)	Burlington Branch	Burlington, CO 80807	County
			415 Mountain Ave	Larimer
301	Staffed Branch (1)	Berthoud Branch	Berthoud, CO 80513	County
• • •	a 20.15 1.4)	Fort Collins -	1075 West Horsetooth Road	Larimer
302	Staffed Branch (1)	Horsetooth Branch	Fort Collins, CO 80526	County
202	G: 00 1D 1 (1)	T 1 1	303 E 6th St	Larimer
303	Staffed Branch (1)	Loveland	Loveland, CO 80537	County
204	G: 00 1D 1 (1)	m:::1.15 1	213 North Commercial Street	Las Animas
304	Staffed Branch (1)	Trinidad Branch	Trinidad, CO 81082	County
205	G: 00 1D 1 (1)	G. 11 B. 1	130 North Third Street	
305	Staffed Branch (1)	Sterling Branch	Sterling, CO 80751	Logan County
206	GL CC 1D 1 (1)	Grand Junction	1211 North 7th Street	M. C.
306	Staffed Branch (1)	Branch	Grand Junction, CO 81501	Mesa County
207	C4-ff-1D1 (1)	Grand Junction	3201 F Road	Maria
307	Staffed Branch (1)	Clifton Branch	Clifton, CO 81520	Mesa County
200	Ctoffed D#===-1- (1)	Emito Du1-	141 North Park Square	Maga Country
308	Staffed Branch (1)	Fruita Branch	Fruita, CO 81521	Mesa County

			1105 S. Townsend Ave.	Montrose
309	Staffed Branch (1)	Montrose	Montrose, CO 81401	County
			120 East Kiowa Avenue	Morgan
310	Staffed Branch (1)	Fort Morgan Branch	Fort Morgan, CO 80701	County
			125 South Baxter	
311	Staffed Branch (1)	Holyoke Branch	Holyoke, CO 80734	Phillips County
		Steamboat Springs	555 Lincoln Avenue	
312	Staffed Branch (1)	Branch	Steamboat Springs, CO 80487	Routt County
		Breckenridge	106 North French Street	Summit
313	Staffed Branch (1)	Branch	Breckenridge, CO 80424	County
			1000 North Summit Boulevard	Summit
314	Staffed Branch (1)	Frisco Branch	Frisco, CO 80443	County
			4290 West 10th Street	
315	Staffed Branch (1)	Greeley-10th Branch	Greeley, CO 80634	Weld County

Iowa (IA)

#	Branch Type	Name	Address	County
			717 Eighth Street	_
316	Staffed Branch (1)	Boone Branch	Boone, IA 50036	Boone County
			109 East 7th Street	
317	Staffed Branch (1)	Carroll	Carroll, IA 51401	Carroll County
	• • • • • • • • • • • • • • • • • • • •		7465 Ashworth Rd	<u> </u>
318	Staffed Branch (1)	Jordan Creek	West Des Moines, IA 50266	Dallas County
			2199 Nw 159th Street	
319	Staffed Branch (1)	Hickman Branch	Clive, IA 50325	Dallas County
	• • • • • • • • • • • • • • • • • • • •		105 North Washington Street	
320	Staffed Branch (1)	Bloomfield	Bloomfield, IA 52537	Davis County
			108 East Main Street	Decatur
321	Staffed Branch (1)	Lamoni	Lamoni, IA 50140	County
			425 Walker Street	Harrison
322	Staffed Branch (1)	Woodbine	Woodbine, IA 51579	County
			800 22nd Avenue	Johnson
323	Staffed Branch (1)	Coralville Branch	Coralville, IA 52241	County
			770 Seventh Avenue	
324	Staffed Branch (1)	Marion	Marion, IA 52302	Linn County
		Cedar Rapids -	700 1st Avenue, N.E.	
325	Staffed Branch (1)	Downtown	Cedar Rapids, IA 52401	Linn County
		Cedar Rapids -	5000 Edgewood Road, Ne	
326	Staffed Branch (1)	North River Village	Cedar Rapids, IA 52411	Linn County
			411 North Ankeny Boulevard	
327	Staffed Branch (1)	Ankeny Branch	Ankeny, IA 50023	Polk County
		,	5721 Merle Hay Road, Suite 10	
328	Staffed Branch (1)	Johnston	Johnston, IA 50131	Polk County
			2596 Hubbell Avenue	
329	Staffed Branch (1)	Hubbell Branch	Des Moines, IA 50317	Polk County
			4910 Southeast 14th Street	
330	Staffed Branch (1)	Southdale Branch	Des Moines, IA 50320	Polk County
	· /		8300 Douglas Ave	<u>, </u>
331	Staffed Branch (1)	Urbandale	Urbandale, IA 50322	Polk County
			1070 73rd St	
332	Staffed Branch (1)	Clive Branch	Clive, IA 50324	Polk County
	× /		525 Main Street	•
333	Staffed Branch (1)	Ames	Ames, IA 50010	Story County
	()		,	3

			211 E. Boston Avenue	
334	Staffed Branch (1)	Indianola	Indianola, IA 50125	Warren County
		Decorah Drive Up	405 Heivly Street	Winneshiek
335	Drive-in (2)	Branch	Decorah, IA 52101	County
			120 West Water Street	Winneshiek
336	Staffed Branch (1)	Decorah Branch	Decorah, IA 52101	County

Idaho (ID)

#	Branch Type	Name	Address	County
			1630 S Wells Avenue	
337	Staffed Branch (1)	Meridian Branch	Meridian, ID 83642	Ada County
		Emerald - Boise	9140 West Emerald Suite 100	
338	Staffed Branch (1)	Branch	Boise, ID 83704	Ada County
			600 Sun Valley Road	
339	Staffed Branch (1)	Ketchum Branch	Ketchum, ID 83340	Blaine County
·			1313 Caldwell Boulevard	
340	Staffed Branch (1)	Nampa Branch	Nampa, ID 83651	Canyon County
			Ketchum, ID 83340 1313 Caldwell Boulevard	·

Kansas (KS)

#	Branch Type	Name	Address	County
			1200 Kansas Avenue	_
341	Staffed Branch (1)	Great Bend	Great Bend, KS 67530	Barton County
			1420 Ohio St	
342	Staffed Branch (1)	Augusta	Augusta, KS 67010	Butler County
			1113 Main St	
343	Staffed Branch (1)	Winfield	Winfield, KS 67156	Cowley County
			1301 East Kansas Avenue	_
344	Staffed Branch (1)	Garden City	Garden City, KS 67846	Finney County
			400 West Front View Road	
345	Staffed Branch (1)	Dodge City	Dodge City, KS 67801	Ford County
			700 South Main	Franklin
346	Staffed Branch (1)	Ottawa	Ottawa, KS 66067	County
			100 W 12th St	
347	Staffed Branch (1)	Newton	Newton, KS 67114	Harvey County
			6263 Nall Ave	Johnson
348	Staffed Branch (1)	Mission	Mission, KS 66202	County
		Overland Park		
		Wealth Management	7101 College Boulevard	Johnson
349	Branch - Other (12)	Office	Overland Park, KS 66210	County
			9400 Antioch Road	Johnson
350	Staffed Branch (1)	Overland Park - 94th	Overland Park, KS 66212	County
		Overland Park South	12080 Blue Valley Parkway	Johnson
351	Staffed Branch (1)	Branch	Overland Park, KS 66213	County
			324 W 14th St	
352	Staffed Branch (1)	Larned Branch	Larned, KS 67550	Pawnee County
			829 East 30th Ave	
353	Staffed Branch (1)	Hutchinson	Hutchinson, KS 67502	Reno County
			300 North Rock Road	Sedgwick
354	Staffed Branch (1)	Derby Branch	Derby, KS 67037	County
			255 N Main St	Sedgwick
355	Staffed Branch (1)	Wichita - Downtown	Wichita, KS 67202	County

			2123 North Maize Road	Sedgwick
356	Staffed Branch (1)	Wichita - Nw	Wichita, KS 67212	County
330	Starred Dranen (1)	Wichita 14W	3055 North Rock Road	Sedgwick
357	Staffed Branch (1)	Wichita - Ne Branch	Wichita, KS 67226	County
			,	j
		Mir	nnesota (MN)	
#	Branch Type	Name	Address	County
	Dranen Type	rvanic	14125 St. Francis Boulevard	County
358	Staffed Branch (1)	Ramsey Branch	Ramsey, MN 55303	Anoka County
	()		10930 Club West Parkway	
359	Staffed Branch (1)	Blaine Branch	Blaine, MN 55449	Anoka County
	, ,		203 Tenth Street	Cottonwood
360	Staffed Branch (1)	Windom Branch	Windom, MN 56101	County
			101 East Newburg Street	Fillmore
361	Staffed Branch (1)	Mabel Branch	Mabel, MN 55954	County
2.62	G: 00 1D 1 (1)		14 Central Ave S	
362	Staffed Branch (1)	Elbow Lake Branch	Elbow Lake, MN 56531	Grant County
		Commercial	250 Manage 4 - Access Coult 575	II
363	Branch - Other (12)	Banking Group - Minneapolis	250 Marquette Avenue, Suite 575 Minneapolis, MN 55401	Hennepin County
303	Dianen - Other (12)	Willineapolis	5600 West 83rd Street Suite 200	Hennepin
364	Staffed Branch (1)	Minneapolis Branch	Bloomington, MN 55437	County
	(-)		124 East Grove Street	Houston
365	Staffed Branch (1)	Caledonia Branch	Caledonia, MN 55921	County
			204 Main Street	Jackson
366	Staffed Branch (1)	Lakefield Branch	Lakefield, MN 56150	County
			323 North Norman Street	
367	Staffed Branch (1)	Ivanhoe Branch	Ivanhoe, MN 56142	Lincoln County
260	C. C. ID 1 (1)	M 1 11 D 1	1410 East College Drive	I G .
368	Staffed Branch (1)	Marshall Branch	Marshall, MN 56258	Lyon County
369	Staffed Branch (1)	Minneota Branch	123 North Jefferson Street Minneota, MN 56264	Lyon County
309	Staticu Branch (1)	willingota Dianell	65 East Broadway	Lyon County Morrison
370	Staffed Branch (1)	Little Falls Branch	Little Falls, MN 56345	County
310	Started Dianeii (1)	Little I alls Diallell	Lime 1 and, 19114 30373	County

Missouri (MO)

1027 Fourth Avenue

412 East Main Street

120 North Mill Street

Fergus Falls, MN 56537

201 West James Street

214 Atlantic Avenue

1302 Atlantic Avenue Benson, MN 56215

408 Minnesota Avenue

Breckenridge, MN 56520

Morris, MN 56267

Paynesville, MN 56362

Ada, MN 56510

Worthington, MN 56187

Nobles County

Stearns County

Stevens County

Swift County

Wilkin County

Norman

County

County

Otter Tail

Worthington Branch

Ada Branch

Fergus Fall Main

Paynesville Branch

Morris Branch

Benson Branch

River Branch

Breckenridge Red

371

372

373

374

375

376

377

Staffed Branch (1)

Branch Type Name Address County

			850 South State Route 291	
378	Staffed Branch (1)	Liberty Branch	Liberty, MO 64068	Clay County
			3121 South 7 Hwy	Jackson
379	Staffed Branch (1)	Blue Springs	Blue Springs, MO 64015	County
		Independence	4610 South Noland Road	Jackson
380	Staffed Branch (1)	Branch	Independence, MO 64055	County
		Lees Summit South	100 S.W. Hwy 150	Jackson
381	Staffed Branch (1)	Branch	Lees Summit, MO 64082	County
		Lee's Summit East	700 Ne State Route 291	Jackson
382	Staffed Branch (1)	Branch	Lees Summit, MO 64086	County
		Platte - 64th Street	5245 N. W. 64th Street	
383	Staffed Branch (1)	Branch	Kansas City, MO 64151	Platte County

North Dakota (ND)

#	Branch Type	Name	Address	County
		Fargo - Village West	4001 13th Avenue Sw	
384	Staffed Branch (1)	Branch	Fargo, ND 58103	Cass County
			115 Central Avenue South	Golden Valley
385	Staffed Branch (1)	Beach Branch	Beach, ND 58621	County
			50 Wiley Avenue	Richland
386	Staffed Branch (1)	Lidgerwood Branch	Lidgerwood, ND 58053	County
	_	_	150 West Villard Street	
387	Staffed Branch (1)	Dickinson Branch	Dickinson, ND 58601	Stark County

Nebraska (NE)

#	Branch Type	Name	Address	County
		Alliance Drive Up	120 West 2nd Street	Box Butte
388	Drive-in (2)	Branch	Alliance, NE 69301	County
			224 Box Butte Avenue	Box Butte
389	Staffed Branch (1)	Alliance Branch	Alliance, NE 69301	County
			4407 Second Avenue	
390	Staffed Branch (1)	Kearney Branch	Kearney, NE 68847	Buffalo County
			402 North Main Street	
391	Staffed Branch (1)	Valentine Branch	Valentine, NE 69201	Cherry County
			210 W 3rd Street (3rd And Chadron Avenue)	
392	Staffed Branch (1)	Chadron Branch	Chadron, NE 69337	Dawes County
		Fremont - East 23rd	1330 East 23rd Street	
393	Staffed Branch (1)	Branch	Fremont, NE 68025	Dodge County
		20th & Harney	1921 Harney Street	Douglas
394	Staffed Branch (1)	Branch	Omaha, NE 68102	County
		Benson-Dundee	5901 N.W. Radial Highway	Douglas
395	Staffed Branch (1)	Branch	Omaha, NE 68104	County
			4724 South 24th Street	Douglas
396	Staffed Branch (1)	24th & L Branch	Omaha, NE 68107	County
		87th & West Center	8707 West Center Road	Douglas
397	Staffed Branch (1)	Branch	Omaha, NE 68124	County
		180th And West	18102 Wright Street	Douglas
398	Staffed Branch (1)	Center Branch	Omaha, NE 68130	County
			339 N Saddle Creek Rd	Douglas
399	Staffed Branch (1)	Saddle Creek	Omaha, NE 68131	County

		90th & Maplewood	3520 North 90th Street	Douglas
400	Staffed Branch (1)	Branch	Omaha, NE 68134	County
'		168th & Harrison	16808 Harrison Street	Douglas
401	Staffed Branch (1)	Branch	Omaha, NE 68136	County
			13737 Q Street	Douglas
402	Staffed Branch (1)	138th & Q Branch	Omaha, NE 68137	County
·		132nd & California	13220 California Street Ste 100	Douglas
403	Staffed Branch (1)	Branch	Omaha, NE 68154	County
		Omaha Plaza East	13505 California Street	Douglas
404	Branch - Other (12)	Branch	Omaha, NE 68154	County
		Omaha Plaza West	13525 California Street	Douglas
405	Branch - Other (12)	Branch	Omaha, NE 68154	County
·			13506 West Maple Road	Douglas
406	Staffed Branch (1)	Eagle Run Branch	Omaha, NE 68164	County
			633 North 6th Street	
407	Staffed Branch (1)	Beatrice Branch	Beatrice, NE 68310	Gage County
			3301 West State Street	
408	Staffed Branch (1)	Grand Island Branch	Grand Island, NE 68803	Hall County
		16th & South	2103 South 16th Street	Lancaster
409	Staffed Branch (1)	Branch	Lincoln, NE 68502	County
·			5225 O Street	Lancaster
410	Staffed Branch (1)	52nd & "O" Branch	Lincoln, NE 68510	County
		Williamsburg	5700 Village Boulevard	Lancaster
411	Staffed Branch (1)	Branch	Lincoln, NE 68516	County
			301 West 4th Street	
412	Staffed Branch (1)	North Platte Branch	North Platte, NE 69101	Lincoln County
		Norfolk - Main	602 Norfolk Avenue	Madison
413	Staffed Branch (1)	Branch	Norfolk, NE 68701	County
			10th & Main Street	
414	Staffed Branch (1)	Bridgeport Branch	Bridgeport, NE 69336	Morrill County
			2714 23rd Street	
415	Staffed Branch (1)	Columbus Branch	Columbus, NE 68601	Platte County
			4009 Twin Creek Dr	
416	Staffed Branch (1)	Twin Creek Branch	Bellevue, NE 68123	Sarpy County
			8125 South 84th Street	
417	Staffed Branch (1)	84th & Giles Branch	La Vista, NE 68128	Sarpy County
			205 North Main Street	Sheridan
418	Staffed Branch (1)	Gordon Branch	Gordon, NE 69343	County

New Mexico (NM)

#	Branch Type	Name	Address	County
			12127 North Highway 14	Bernalillo
419	Staffed Branch (1)	Cedar Crest Branch	Cedar Crest, NM 87008	County
		Grand Avenue	500 Dr. Martin Luther King Dr. N.E.	Bernalillo
420	Staffed Branch (1)	Branch	Albuquerque, NM 87102	County
		Marquette Wealth	500 Marquette N.W.	Bernalillo
421	Branch - Other (12)	Branch	Albuquerque, NM 87102	County
			303 Roma Avenue Nw	Bernalillo
422	Staffed Branch (1)	Roma Branch	Albuquerque, NM 87102	County
			3733 Isleta Boulevard, S.W.	Bernalillo
423	Staffed Branch (1)	Adobe Acres Branch	Albuquerque, NM 87105	County
			5228 Central Avenue Sw	Bernalillo
424	Staffed Branch (1)	West Central Branch	Albuquerque, NM 87105	County

			5401 Central Avenue N.E.	Bernalillo
425	Staffed Branch (1)	East Central Branch	Albuquerque, NM 87108	County
			5501 Jefferson N.E.	Bernalillo
426	Staffed Branch (1)	Jefferson Branch	Albuquerque, NM 87109	County
			6701 Academy Road N.E.	Bernalillo
427	Staffed Branch (1)	Academy Branch	Albuquerque, NM 87109	County
			7900 Wyoming Boulevard, Ne	Bernalillo
428	Staffed Branch (1)	La Cueva Branch	Albuquerque, NM 87109	County
			4221 San Mateo Boulevard	Bernalillo
429	Staffed Branch (1)	Del Norte Branch	Albuquerque, NM 87110	County
			5901 Menaul Boulevard, N.E.	Bernalillo
430	Staffed Branch (1)	Coronado Branch	Albuquerque, NM 87110	County
			3201 Juan Tabo, Ne	Bernalillo
431	Staffed Branch (1)	Sandia Plaza Branch	Albuquerque, NM 87111	County
			2101 Eubank Boulevard N.E.	Bernalillo
432	Staffed Branch (1)	Eubank Branch	Albuquerque, NM 87112	County
			10050 Coors Bypass Boulevard, N.W.	Bernalillo
433	Staffed Branch (1)	Cottonwood Branch	Albuquerque, NM 87114	County
	()			- 1111
			780 Juan Tabo Ne	Bernalillo
434	Staffed Branch (1)	Manzano Branch	780 Juan Tabo Ne Albuquerque, NM 87123	Bernalillo County
434	Staffed Branch (1)	Manzano Branch	Albuquerque, NM 87123 201 North Church Street	
	Staffed Branch (1) Staffed Branch (1)	Manzano Branch Las Cruces Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001	County
434	· /	Las Cruces Branch	Albuquerque, NM 87123 201 North Church Street	County Dona Ana
434	· /		Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001	County Dona Ana County
434	Staffed Branch (1)	Las Cruces Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001 795 South Telshore	County Dona Ana County Dona Ana
434	Staffed Branch (1)	Las Cruces Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001 795 South Telshore Las Cruces, NM 88011	County Dona Ana County Dona Ana County
434 435 436	Staffed Branch (1) Staffed Branch (1)	Las Cruces Branch Telshor Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001 795 South Telshore Las Cruces, NM 88011 300 N Anthony Drive	County Dona Ana County Dona Ana County Dona Ana County Dona Ana
434 435 436	Staffed Branch (1) Staffed Branch (1)	Las Cruces Branch Telshor Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001 795 South Telshore Las Cruces, NM 88011 300 N Anthony Drive Anthony, NM 88021	County Dona Ana County Dona Ana County Dona Ana County County County
434 435 436 437	Staffed Branch (1) Staffed Branch (1) Staffed Branch (1)	Las Cruces Branch Telshor Branch Anthony Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001 795 South Telshore Las Cruces, NM 88011 300 N Anthony Drive Anthony, NM 88021 3735 Southern Boulevard, S.E.	County Dona Ana County Dona Ana County Dona Ana County Dona Ana County Sandoval
434 435 436 437	Staffed Branch (1) Staffed Branch (1) Staffed Branch (1)	Las Cruces Branch Telshor Branch Anthony Branch	Albuquerque, NM 87123 201 North Church Street Las Cruces, NM 88001 795 South Telshore Las Cruces, NM 88011 300 N Anthony Drive Anthony, NM 88021 3735 Southern Boulevard, S.E. Rio Rancho, NM 87124	County Dona Ana County Dona Ana County Dona Ana County Sandoval County

Nevada (NV)

#	Branch Type	Name	Address	County
			2976 N. Carson Street	Carson City
440	Staffed Branch (1)	Carson City Branch	Carson City, NV 89706	County
			701 North Valle Verde	
441	Staffed Branch (1)	Green Valley Branch	Henderson, NV 89014	Clark County
			2980 West Sahara	
442	Staffed Branch (1)	Sahara Branch	Las Vegas, NV 89102	Clark County
			9021 West Sahara	_
443	Staffed Branch (1)	The Lakes Branch	Las Vegas, NV 89117	Clark County
			2925 South Rainbow	_
444	Staffed Branch (1)	Rainbow Branch	Las Vegas, NV 89146	Clark County
			855 Sparks Boulevard	Washoe
445	Staffed Branch (1)	Sparks Branch	Sparks, NV 89434	County
			4950 Kietzke Lane	Washoe
446	Staffed Branch (1)	Reno Branch	Reno, NV 89509	County

New York (NY)

Branch Type Name Address County

787 7th Avenue New York
447 Branch - Other (12) New York Branch New York, NY 10019 County

Oklahoma (OK)

#	Branch Type	Name	Address	County
			321 N. Commerce	
448	Staffed Branch (1)	Ardmore	Ardmore, OK 73401	Carter County
			1600 Sw 89th Street	Cleveland
449	Staffed Branch (1)	89th & Penn	Oklahoma City, OK 73159	County
			701 W. Broadway	Garfield
450	Staffed Branch (1)	Enid Branch	Enid, OK 73701	County
			1101 North Santa Fe Avenue	Oklahoma
451	Staffed Branch (1)	Edmond Branch	Edmond, OK 73003	County
			1201 South Air Depot Boulevard	Oklahoma
452	Staffed Branch (1)	Midwest City	Midwest City, OK 73110	County
			5603 N Pennsylvania	Oklahoma
453	Staffed Branch (1)	Penn Plaza	Oklahoma City, OK 73112	County
			12000 North Pennsylvania Avenue	Oklahoma
454	Staffed Branch (1)	Quail Creek	Oklahoma City, OK 73120	County
			5757 Nw Expressway	Oklahoma
455	Staffed Branch (1)	Nw Expressway	Oklahoma City, OK 73132	County
		Commercial		•
		Banking Group -	3600 Nw 138th Street	Oklahoma
456	Branch - Other (12)	Oklahoma	Oklahoma City, OK 73134	County
			421 East Main	
457	Staffed Branch (1)	Cushing	Cushing, OK 74023	Payne County
			606 East Main	Pontotoc
458	Staffed Branch (1)	Ada - Main	Ada, OK 74820	County
	, ,		1907 N. Milt Phillips	Seminole
459	Staffed Branch (1)	Seminole	Seminole, OK 74868	County
		Tulsa - Brookside	3549 S. Peoria Avenue	
460	Staffed Branch (1)	Branch	Tulsa, OK 74105	Tulsa County
	, /		6100 E. 51st.	•
461	Staffed Branch (1)	Tulsa - Se	Tulsa, OK 74135	Tulsa County

Oregon (OR)

#	Branch Type	Name	Address	County
·			16555 Boones Ferry Road Suite 100	Clackamas
462	Staffed Branch (1)	Lake Grove	Lake Oswego, OR 97035	County
			1301 Molalla Avenue	Clackamas
463	Staffed Branch (1)	Oregon City Branch	Oregon City, OR 97045	County
·			11050 S.E. Mcloughlin Boulevard	Clackamas
464	Staffed Branch (1)	Milwaukie Branch	Milwaukie, OR 97222	County
			465 South Columbia River Highway	Columbia
465	Staffed Branch (1)	St. Helens Branch	St. Helens, OR 97051	County
·			248 S.W. Coast Highway	
466	Staffed Branch (1)	Newport Branch	Newport, OR 97365	Lincoln County
			4659 S.W. Highway 101	
467	Staffed Branch (1)	Lincoln City Branch	Lincoln City, OR 97367	Lincoln County
			112 South Main Street	
468	Staffed Branch (1)	Toledo Branch	Toledo, OR 97391	Lincoln County

			505 Sunset Drive	Malheur
469	Staffed Branch (1)	Ontario Branch	Ontario, OR 97914	County
·-			825 N.E. Hogan Dr	Multnomah
470	Staffed Branch (1)	Gresham Branch	Gresham, OR 97030	County
·-		Portland Main	810 Sw Broadway	Multnomah
471	Staffed Branch (1)	Branch	Portland, OR 97205	County
		82nd And Division	8135 S.E. Division Street	Multnomah
472	Staffed Branch (1)	Branch	Portland, OR 97206	County
		Lovejoy & 23rd	950 Nw 23rd Avenue	Multnomah
473	Staffed Branch (1)	Branch	Portland, OR 97210	County
			905 N.E. Halsey Street	Multnomah
474	Staffed Branch (1)	Lloyd Center Branch	Portland, OR 97232	County
			416 S.W. 20th St	Umatilla
475	Staffed Branch (1)	Pendleton Branch	Pendleton, OR 97801	County
			120 East Fourth Street	
476	Staffed Branch (1)	The Dalles Branch	The Dalles, OR 97058	Wasco County
			3180 Sw Cedar Hills Boulevard	Washington
			2100 SW Cedar Time Board vara	vv asinington
477	Staffed Branch (1)	Beaverton	Beaverton, OR 97005	County
477	Staffed Branch (1)			•
477 478	Staffed Branch (1)	Beaverton Tanasbourne Branch	Beaverton, OR 97005	County
	, ,		Beaverton, OR 97005 2495 N.W. Town Center Drive	County Washington
	, ,	Tanasbourne Branch	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006	County Washington County
478	Staffed Branch (1)	Tanasbourne Branch Nimbus Center	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006 9950 S.W. Nimbus Avenue	County Washington County Washington
478	Staffed Branch (1)	Tanasbourne Branch Nimbus Center	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006 9950 S.W. Nimbus Avenue Beaverton, OR 97008	County Washington County Washington County
478 479 480	Staffed Branch (1) Staffed Branch (1) Staffed Branch (1)	Tanasbourne Branch Nimbus Center Branch	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006 9950 S.W. Nimbus Avenue Beaverton, OR 97008 7925 S.W. Nyberg St Tualatin, OR 97062 1926 Pacific Avenue	County Washington County Washington County Washington Washington
478 479	Staffed Branch (1) Staffed Branch (1)	Tanasbourne Branch Nimbus Center Branch	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006 9950 S.W. Nimbus Avenue Beaverton, OR 97008 7925 S.W. Nyberg St Tualatin, OR 97062	County Washington County Washington County Washington County County County
478 479 480	Staffed Branch (1) Staffed Branch (1) Staffed Branch (1)	Tanasbourne Branch Nimbus Center Branch Tualatin Branch	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006 9950 S.W. Nimbus Avenue Beaverton, OR 97008 7925 S.W. Nyberg St Tualatin, OR 97062 1926 Pacific Avenue	County Washington County Washington County Washington County Washington County Washington
478 479 480	Staffed Branch (1) Staffed Branch (1) Staffed Branch (1)	Tanasbourne Branch Nimbus Center Branch Tualatin Branch	Beaverton, OR 97005 2495 N.W. Town Center Drive Beaverton, OR 97006 9950 S.W. Nimbus Avenue Beaverton, OR 97008 7925 S.W. Nyberg St Tualatin, OR 97062 1926 Pacific Avenue Forest Grove, OR 97116	County Washington County Washington County Washington County Washington County County County County

South Dakota (SD)

#	Branch Type	Name	Address	County
			76 3rd Street, S.W.	
483	Staffed Branch (1)	Huron Branch	Huron, SD 57350	Beadle County
			403 Main Street	Charles Mix
484	Staffed Branch (1)	Platte Branch	Platte, SD 57369	County
			15 East Main Street	
485	Staffed Branch (1)	Vermillion Branch	Vermillion, SD 57069	Clay County
			135 Main Street	Douglas
486	Staffed Branch (1)	Corsica Branch	Corsica, SD 57328	County
			214 Main Street	
487	Staffed Branch (1)	Lemmon Branch	Lemmon, SD 57638	Perkins County
			104 North Exene Street	
488	Staffed Branch (1)	Gettysburg Branch	Gettysburg, SD 57442	Potter County
			26 East Seventh Avenue	·
489	Staffed Branch (1)	Redfield Branch	Redfield, SD 57469	Spink County

Utah (UT)

#	Branch Type	Name	Address	County
			683 West Antelope Drive	
490	Staffed Branch (1)	Layton Branch	Layton, UT 84041	Davis County

			12572 South Creek Meadow Road	Salt Lake
491	Staffed Branch (1)	South Valley Branch	Riverton, UT 84065	County
·-			140 West 9000 South	Salt Lake
492	Staffed Branch (1)	Sandy Branch	Sandy City, UT 84070	County
		Salt Lake City	142 East 200 South	Salt Lake
493	Staffed Branch (1)	Branch	Salt Lake City, UT 84111	County
·-		Cottonwood Heights	2011 Blackstone Rd	Salt Lake
494	Staffed Branch (1)	Branch	Salt Lake City, UT 84121	County

Washington (WA)

#	Branch Type	Name	Address	County	
		Kennewick Main	7525 West Canal Drive		
495	Staffed Branch (1)	Branch	Kennewick, WA 99336	Benton County	
			1045 George Washington Way		
496	Staffed Branch (1)	Richland Branch	Richland, WA 99352	Benton County	
			3525 West Court Street	Franklin	
497	Staffed Branch (1)	Riverview Branch	Pasco, WA 99301	County	
			1191 2nd Avenue Suite 120		
498	Staffed Branch (1)	Seattle Branch	Seattle, WA 98101	King County	
		Seattle Wealth	701 Pike Street		
499	Branch - Other (12)	Management	Seattle, WA 98101	King County	
			312 North Ruby Street		
500	Staffed Branch (1)	Ellensburg Branch	Ellensburg, WA 98926	Kittitas County	
			1250 Pacific Avenue Suite 100		
501	Staffed Branch (1)	Tacoma Branch	Tacoma, WA 98402	Pierce County	
			522 East Yakima Avenue	Yakima	
502	Staffed Branch (1)	Yakima Branch	Yakima, WA 98901	County	

Wisconsin (WI)

#	Branch Type	Name	Address	County
		Spooner Main	118 Elm Street	Washburn
503	Staffed Branch (1)	Branch	Spooner, WI 54801	County

Wyoming (WY)

#	Branch Type	Name	Address	County		
			222 Garfield Street			
504	Staffed Branch (1)	Laramie Branch	Laramie, WY 82070	Albany County		
<u> </u>		Saratoga Platte	302 North First Street			
505	Staffed Branch (1)	Valley Branch	Saratoga, WY 82331	Carbon County		
<u> </u>			240 South 4th Street	Converse		
506	Staffed Branch (1)	Douglas Branch	Douglas, WY 82633	County		
			123 East Main Street	Fremont		
507	Staffed Branch (1)	Riverton Branch	Riverton, WY 82501	County		
<u> </u>			303 Main Street	Fremont		
508	Staffed Branch (1)	Lander Branch	Lander, WY 82520	County		
<u> </u>		Cheyenne East	2200 East Lincolnway	Laramie		
509	Staffed Branch (1)	Branch	Cheyenne, WY 82001	County		
		Cheyenne North	1515 Dell Range Blvd	Laramie		
510	Staffed Branch (1)	Branch	Cheyenne, WY 82009	County		

			801 Pine Avenue	
511	Staffed Branch (1)	Kemmerer Branch	Kemmerer, WY 83101	Lincoln County
		Casper Downtown	300 South Wolcott	Natrona
512	Staffed Branch (1)	Branch	Casper, WY 82601	County
			231 South Main Street	Niobrara
513	Staffed Branch (1)	Lusk Branch	Lusk, WY 82225	County
			1130 Sheridan Avenue	
514	Staffed Branch (1)	Cody Branch	Cody, WY 82414	Park County
			611 Ninth Street	_
515	Staffed Branch (1)	Wheatland Branch	Wheatland, WY 82201	Platte County
			2 North Main Street	Sheridan
516	Staffed Branch (1)	Sheridan Branch	Sheridan, WY 82801	County
			440 Budd Avenue	Sublette
517	Staffed Branch (1)	Big Piney Branch	Big Piney, WY 83113	County
			10 Shoshone Avenue	Sweetwater
518	Staffed Branch (1)	Green River Branch	Green River, WY 82935	County
			160 West Pearl Street	_
519	Staffed Branch (1)	Jackson Branch	Jackson, WY 83001	Teton County
			848 Main Street	
520	Staffed Branch (1)	Evanston Branch	Evanston, WY 82930	Uinta County

Appendix A: OCC Branch Codes

Branch Type Code	BranchTypeDesc			
1	Staffed Branch			
2	Drive-in			
3	Night Depository/Drop Box			
4	Mobile Branch - Van			
5	Mobile Branch - Messenger Service			
6	Mobile Branch - Expansion of Service			
7	Mobile Branch - Other			
8	Temporary Branch - College/University			
9	Temporary Branch - Emergency/Major Disaster			
10	Temporary Branch - Other (non-Emergency)			
11	Seasonal Branch/Agency			
12	Branch - Other			

BOTW Planned De Novo Branch Opening and Planned Branch Relocations

BOTW has publicly announced one *de novo* branch opening and one branch relocation as detailed in the charts below. Both branch actions are unrelated to the Proposed Transaction.

Planned De Novo Branch Opening

De Novo Branch's Popular Name	De Novo Branch's	LMI Census Tract Yes/No	Date Approval Received From the California Department of Financial	Estimated Opening Date
		103/110	Protection and Innovation	
Fremont Warm	46691 Mission Blvd	No	"No objection" letter	Q2 2022
Springs	Suite 230		received on 6/3/2021	
	Fremont, CA 94539			

Planned Branch Relocation

Branch's Popular Name	Current Address	LMI Census Tract Yes/No	Branch's Popular Name After the Relocation	Branch's Address After the Relocation	LMI Census Tract Yes/No	Distance Between Current and Future Locations	Date that Regulatory Notice Was Filed With the California Department of Financial Protection and Innovation	Date Customer Notices Were Mailed	Estimated Date that the Relocation Will Occur
Palo Alto	Ave Palo Alto CA 94306	No	Palo Alto	2600 El Camino Real Suite 110 Palo Alto CA 94306	No	0.3 miles	11/24/2021	11/24/2021	2/22/2022