



Bank of Communications Co., Ltd.

Tailored Resolution Plan 2018

Reduced Plan

Public Section

1. Introduction

Section 165(d) of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 requires systemically important financial institutions that conduct business in the United States to file resolution plans with U.S. regulators. Section 165(d) has been implemented through regulations of the Board of Governors of the Federal Reserve System (the “Federal Reserve”) and the Federal Deposit Insurance Corporation (the “FDIC”) that require a foreign-based covered company to provide detailed information about its entities and activities in the United States, including the process by which those entities and activities would be resolved in the event of the company’s material distress or failure (the “Regulations”).¹

Pursuant to the Regulations, the Bank of Communications Co., Ltd. (“BoCom” or the “Bank”) has developed a tailored resolution plan (the “U.S. TRP”). The Regulations direct that the U.S. TRP focus on BoCom’s U.S. nonbanking operations. The following discussion provides interested members of the public with an overview of the key elements of BoCom’s U.S. TRP.

2. BoCom and its U.S. Operations

BoCom, the covered company for purposes of this U.S. TRP, is organized under the laws of the People’s Republic of China (the “PRC”) and is the fifth largest bank in China. By the end of September 2018, the top three institution shareholders of BoCom are Ministry of Finance (26.53%), The Hong Kong and Shanghai Banking Corporation Limited (19.03%), and National Council for Social Security Fund (14.71%).

BoCom maintains two U.S. branches: the New York Branch (“BoCom NY”) and the San Francisco Branch (“BoCom SF” and together, the “Branches” or “U.S. operations”). Both are federally-licensed branches, supervised and regulated by the Office of the Comptroller of the Currency (the “OCC”).

Apart from the Branches, BoCom does not maintain other U.S. entities—material or not material.² Also, BoCom does not have any critical operations³ or core business lines⁴ located or conducted in the United States.

3. Core Business Lines

BoCom does not have core business lines as defined by the Regulations located or conducted in the United States. The U.S. operations’ main business lines are commercial lending, USD clearing, trade settlement and financing, security investment and inter-bank placement provided by BoCom NY and BoCom SF.

4. Summary of Assets, Liabilities, Capital and Major Funding Sources

The following provides an overview of the assets, liabilities, capital and funding, and liquidity sources used by BoCom’s U.S. operations. For additional information about BoCom’s assets, liabilities, capital and major

¹ See generally 12 C.F.R. pt. 243.

² The Regulations define “material entity” to mean a subsidiary or foreign office of the covered company that is significant to the activities of a critical operation or core business line (12 C.F.R. 243.1(l)).

³ The Regulations define “critical operations” to mean those operations of a covered company, the failure of which would post a threat to the financial stability of the United States (12 C.F.R. 243.1(g)).

⁴ “Core business line” is defined in the Regulations as “...those business lines of the covered company, included associated operations, services, functions and support, that, in the view of the covered company, upon failure would result in a material loss of revenue, profit, or franchise value” (12 C.F.R. 243.1(d)).

funding sources, please refer to BoCom’s Annual Report.⁵ A balance sheet of BoCom as of December 31, 2017, is attached as Exhibit A.

(a) Assets

The U.S. operations hold several types of assets, including security and loan portfolios, cash, and balance due from related and third party depository institutions.

(b) Liabilities

The major liabilities of the U.S. operations consist of uninsured deposits, federal funds purchased, and borrowings from Head Office and third party banks. These liabilities are mostly short-term in nature, with maturities not exceeding 364 days.

(c) Capital

BoCom monitors and maintains capital on a group-wide basis. A sufficient amount of capital is maintained to support the group’s operations. For additional information on BoCom’s capital, please refer to the BoCom’s Investor Relation’s webpage.⁶

In addition, the Branches maintain a capital equivalency deposit with a major U.S. bank.

(d) Funding and Liquidity

Funding and liquidity for the U.S. operations are managed in accordance with BoCom’s group-wide policies and procedures. These standards have been incorporated into the U.S. operations’ local policies and procedures. The U.S. policies and procedures require the U.S. operations to provide information to BoCom for purposes of reports including those for cash flow, loan growth and liquidity risk analysis.

The U.S. operations are able to draw on a variety of funding sources. In normal market conditions, the Branches are funded mostly through borrowings, either from Head Office or third party banks, and the issuance of CDs.

5. Derivatives and Hedging Activities

The Branches currently do not engage in derivatives activities.

6. Financial Market Utilities

The following table enumerates the memberships in Financial Markets Utilities of BoCom and the Branches used to conduct a material number or value amount of trades or transactions in connection with the U.S. operations:

FMU	Functionality	Member
CHIPS	Payments and Clearing	BoCom NY

⁵ The Annual Report is available at http://www.bankcomm.com/BankCommSite/shtml/zonghang/en/3182/3195/3196/list_1.shtml?channelId=3182

⁶ Available at <http://www.bankcomm.com/BankCommSite/shtml/zonghang/en/3182/3623/list.shtml?channelId=3623>

FMU	Functionality	Member
Depository Trust and Clearing Corporation	Settlement and Clearing	Through JPMorgan Chase and Bank of China for securities settlement; Through BNY Mellon for CD
FedWire	Payments and Clearing	BoCom NY
Government Securities Clearing Corporation	Settlement and Clearing	Through JPMorgan Chase and Bank of China for securities settlement
SWIFT Alliance	Payments and Messaging	BoCom NY BoCom SF

7. Foreign Operations

By the end of September 2018, BoCom had 237 domestic branches, comprising 30 tier-1 branches, 7 branches directly managed by the Head Office and 200 tier-2 branches. It has also established 3,245 banking outlets in 239 prefecture-level cities or above and 160 county-level cities nationwide. In addition, the Bank has set up 21 overseas banking branches, subsidiaries and representative office in 16 countries and regions, including branches in Hong Kong, New York, Tokyo, Singapore, Seoul, Frankfurt, Macau, Ho Chi Minh City, San Francisco, Sydney, Taipei, London, Luxembourg, Brisbane, Paris and Rome, subsidiaries in Hong Kong, UK, Luxembourg and Banco BoCom BBM S.A., and a representative office in Toronto.

8. Material Supervisory Authorities

Entity	Primary Supervisory Agency
BoCom	CBIRC and PBOC
BoCom	Board of Governors of the Federal Reserve System

9. Executives and Management

The U.S. operations are run according to the policies and procedures set by BoCom's Senior Management and management committees. The table below identifies the members of the BoCom Board of Directors, as of November 1, 2018:

BoCom Board of Directors	
Name	Title
Peng, Chun	Chairman, Executive Director
Ren, Deqi	Vice-Chairman , Executive Director, President
Peter Wong Tung Shun	Vice Chairman, Non-executive Director
Hou, Weidong	Executive Director, EVP
Wang, Taiyin	Non-executive Director
Song, Guobin	Non-executive Director
He, Zhaobin	Non-executive Director
Helen Wong Pik Kuen	Non-executive Director
Liu, Hanxing	Non-executive Director
Luo, Mingde	Non-executive Director
Liu, Haoyang	Non-executive Director
Yu, Yongshun	Independent Non-executive Director
Li, Jian	Independent Non-executive Director
Liu, Li	Independent Non-executive Director
Jason Yeung Chi Wai	Independent Non-executive Director
Raymond Woo Chin Wan	Independent Non-executive Director
Cai, Haoyi	Independent Non-executive Director

The table below identifies the members of the BoCom Senior Management, as of November 1, 2018:

BoCom Senior Management	
Name	Title
Ren, Deqi	President
Hou, Weidong	EVP
Wu, Wei	EVP, CFO
Guo, Mang	EVP
Xu, Min	Commissioner of Discipline Inspection
Gu, Sheng	Company Secretary
Fu, Wanjun	Chief Business Officer of corporate and institutional business sector
Xu, Han	Chief Business Officer of retail and private business sector
Tu, Hong	Chief Business Officer of interbank and market business sector
Ng Siu On	Senior Management Member, BoCom-HSBC Strategic Cooperation Consultant

10. Description of Corporate Governance Structure and Processes Related to Resolution Planning

BoCom has formed at Head Office a Recovery and Resolution Working Group (the “RRPG”), which is responsible for developing and regularly updating the Bank’s group-wide Recovery and Resolution Plan (“RRP”). The 2017 revised edition of RRP has been approved in October 2017.

BoCom NY has established a U.S. Resolution Committee, which is responsible for the development, maintenance, and periodic updating of the TRP for the U.S. operations. The U.S. Resolution Committee prepares the TRP for the U.S. operations in accordance with applicable laws, regulations, and any regulatory guidance and submits the U.S. TRP annually to the International Banking Department at Head Office.

The International Banking Department at Head Office is responsible for reviewing the U.S. TRP and ensuring that it is integrated into the corporate governance structure of BoCom and does not contain elements which would be contradictory to BoCom’s corporate governance structure or its RRP. The International Department at Head Office is responsible for ensuring that adequate policies and procedures are in place and that the U.S. TRP is reviewed by people responsible for risk management, compliance, IT, and legal, and for submitting the final U.S. TRP to the RRPG.

11. Description of Material Management Information Systems

The Branches maintain several core banking systems in order to maintain core accounting systems, including general ledger and online service, global treasury management , and reporting.

Further, the Branches Senior Management and Head Office are provided on daily, monthly, quarterly or annual basis with key financial reports to monitor the financial health, risks, and the U.S. operations and compare the Branches' performance against BoCom's Strategic Plan for the U.S. operations.

12. Resolution Summary

BoCom provides certain information systems and services to the Branches. The Branches have identified which systems are critical for the U.S. operations, and addressed how the lack of support for those systems could impact the U.S. operations or could be substituted.

Exhibit A

CONSOLIDATED FINANCIAL STATEMENT (CONTINUED)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(All amounts expressed in millions of RMB unless otherwise stated)

	Notes	As at 31 December 2017	As at 31 December 2016
ASSETS			
Cash and balances with central banks	15	938,571	991,435
Due from banks and other financial institutions	16	782,468	715,787
Financial assets at fair value through profit or loss	17	261,037	216,444
Loans and advances to customers	19	4,354,499	4,009,046
Financial investments – loans and receivables	20	387,733	385,020
Financial investments – available-for-sale	20	402,138	342,755
Financial investments – held-to-maturity	20	1,511,375	1,407,449
Investment in associates and joint venture	22	3,357	714
Property and equipment	23	132,492	114,425
Deferred income tax assets	24	16,456	12,567
Other assets	25	248,128	207,524
Total assets		9,038,254	8,403,166
LIABILITIES			
Due to banks and other financial institutions	26	2,382,744	2,231,060
Financial liabilities at fair value through profit or loss	27	60,308	84,299
Due to customers	28	4,930,345	4,728,589
Certificates of deposits issued	29	488,951	318,950
Current tax liabilities		7,943	5,164
Deferred income tax liabilities	24	520	145
Debt securities issued	30	287,662	229,515
Other liabilities	31	203,510	173,037
Total liabilities		8,361,983	7,770,759
EQUITY			
Share capital	32	74,263	74,263
Preference shares	33	59,876	59,876
Capital surplus	32	113,663	113,392
Other reserves		298,827	280,913
Retained earnings		124,514	100,698
Equity attributable to shareholders of the bank		671,143	629,142
Non-controlling interests		5,128	3,285
Total equity		676,271	632,407
Total equity and liabilities		9,038,254	8,403,166

The consolidated financial statements were approved and authorised for issuance by the Board of Directors on 29 March 2018 and signed on its behalf by:

Chairman and Executive Director: Peng Chun

Executive Director and Vice President: Yu Yali

The accompanying notes form a part of these consolidated financial statements.