

INSTRUCTIONS

Reporting Burden

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including the time to gather and maintain data in the required form and to review instructions and complete the information collection. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, N.W. Washington, D.C. 20551; and to the Office of Management and Budget, Paperwork Reduction Project (7100-0246), Washington, D.C. 20503.

Purpose of Report

The purpose of this questionnaire is to provide basic information on a universe of finance companies from which a sample of companies can be selected to answer the 1995 Survey of Finance Companies. That survey will provide benchmark data to update series on consumer and business credit.

The questionnaire concerns the company listed above. If the company name and/or address is incorrect, please provide the correct information in the space to the right of the address. Please answer as many questions as applicable. Return the questionnaire within ten days in the enclosed postage-paid envelope to Mortgage and Consumer Financial Section, Stop 93, Division of Research and Statistics, Board of Governors of the Federal Reserve System, Washington, D.C. 20551.

Scope of the Report

For purposes of this questionnaire, a finance company is defined as a company (including Morris Plan companies but excluding banks, credit unions, savings and loan associations, cooperative banks and savings banks) in which the largest portion of the company's assets are in one or more of the following kinds of receivables:

- a. *Sales finance receivables* - installment paper arising from retail sales of passenger cars and mobile homes, other consumer goods, such as general merchandise, apparel, furniture and household appliances, and/or from outlays for home improvement loans not secured by real estate;
- b. *Personal cash loans to individuals and families* - unsecured cash loans (including loans to pay for insurance policies) or cash loans secured by insurance policies, autos already paid for and other collateral;
- c. *Short- and intermediate-term business receivables including leasing* - loans on commercial accounts receivables, inventory loans, factoring, leasing, retail installment sales (or purchases) of commercial, industrial and farm equipment and commercial vehicles, and wholesale financing of consumer and business goods;
- d. *Junior liens on real estate* - loans, whatever the purpose, secured by junior liens (e.g., "equity loans," "second mortgages") on real estate as evidenced by junior mortgages, deeds of trust, land contracts or other instruments.

1. If the above company no longer exists, please give reason:

- a. Out of business, in liquidation or in bankruptcy
- b. Sold to another firm (Please give name and address of other firm)
 Company Name _____
 Street address _____
 City, state, zip code _____
- c. Other (specify) _____

DO NOT COMPLETE QUESTIONS 2 THROUGH 5 IF COMPANY NO LONGER EXISTS

2. Is the above named company a finance company as defined above?

- No Yes

3. Does the company specialize in only one of the kind of receivables included in the definition above?

- No
- Yes (Check only your specialty at right)
 - a. Sales finance receivables
 - b. Personal cash loans to individuals and families
 - c. Short- and intermediate-term business receivables (including leases)
 - d. Junior liens on real estate

4. How large are the company's total receivables?

- a. Less than \$10 million
- b. At least \$10 million, but less than \$50 million
- c. At least \$50 million, but less than \$200 million
- d. At least \$200 million, but less than \$1 billion
- e. \$1 billion or more

5. If the above company is a branch of a finance company or a subsidiary of another company, please provide the following information:

Name of parent or home office _____
 Street address _____
 City, state, zip code _____

Parent of home office is:

- a. Finance company (as defined above)
- b. Bank
- c. Bank holding company
- d. Retailer
- e. Manufacturer
- f. Other (specify) _____