## Table 1

# Senior Loan Officer Opinion Survey on Bank Lending Practices at Selected Large Banks in the United States ${ }^{1}$ 

(Status of policy as of January 2009)
Questions 1-6 ask about commercial and industrial (C\&I) loans at your bank. Questions 1-3 deal with changes in your bank's lending policies over the past three months. Questions 4-5 deal with changes in demand for C\&I loans over the past three months. Question 6 asks about changes in prospective demand for C\&I loans at your bank, as indicated by the volume of recent inquiries about the availability of new credit lines or increases in existing lines. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.

1. Over the past three months, how have your bank's credit standards for approving applications for C\&I loans or credit lines-other than those to be used to finance mergers and acquisitions-to large and middlemarket firms and to small firms changed? (If your bank defines firm size differently from the categories suggested below, please use your definitions and indicate what they are.)
A. Standards for large and middle-market firms (annual sales of $\$ 50$ million or more):

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 5 | 9.4 | 4 | 13.8 | 1 | 4.2 |
| Tightened somewhat | 29 | 54.7 | 15 | 51.7 | 14 | 58.3 |
| Remained basically unchanged | 19 | 35.8 | 10 | 34.5 | 9 | 37.5 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

B. Standards for small firms (annual sales of less than $\$ 50$ million):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 4 | 7.7 | 3 | 10.7 | 1 | 4.2 |
| Tightened somewhat | 32 | 61.5 | 16 | 57.1 | 16 | 66.7 |
| Remained basically unchanged | 16 | 30.8 | 9 | 32.1 | 7 | 29.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

2. For applications for C\&I loans or credit lines-other than those to be used to finance mergers and acquisitions-from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans changed over the past three months?
A. Terms for large and middle-market firms (annual sales of $\$ 50$ million or more):
a. Maximum size of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 5.7 | 3 | 10.3 | 0 | 0.0 |
| Tightened somewhat | 25 | 47.2 | 16 | 55.2 | 9 | 37.5 |
| Remained basically unchanged | 25 | 47.2 | 10 | 34.5 | 15 | 62.5 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |


|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 5.7 | 3 | 10.3 | 0 | 0.0 |
| Tightened somewhat | 20 | 37.7 | 13 | 44.8 | 7 | 29.2 |
| Remained basically unchanged | 30 | 56.6 | 13 | 44.8 | 17 | 70.8 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

c. Costs of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 13 | 24.5 | 7 | 24.1 | 6 | 25.0 |
| Tightened somewhat | 32 | 60.4 | 19 | 65.5 | 13 | 54.2 |
| Remained basically unchanged | 8 | 15.1 | 3 | 10.3 | 5 | 20.8 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 15 | 28.3 | 8 | 27.6 | 7 | 29.2 |
| Tightened somewhat | 34 | 64.2 | 19 | 65.5 | 15 | 62.5 |
| Remained basically unchanged | 4 | 7.5 | 2 | 6.9 | 2 | 8.3 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

e. Premiums charged on riskier loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 22 | 41.5 | 12 | 41.4 | 10 | 41.7 |
| Tightened somewhat | 24 | 45.3 | 13 | 44.8 | 11 | 45.8 |
| Remained basically unchanged | 7 | 13.2 | 4 | 13.8 | 3 | 12.5 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

f. Loan covenants

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Tightened somewhat | 37 | 69.8 | 24 | 82.8 | 13 | 54.2 |
| Remained basically unchanged | 15 | 28.3 | 4 | 13.8 | 11 | 45.8 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

g. Collateralization requirements

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Tightened somewhat | 29 | 54.7 | 18 | 62.1 | 11 | 45.8 |
| Remained basically unchanged | 23 | 43.4 | 10 | 34.5 | 13 | 54.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

B. Terms for small firms (annual sales of less than $\$ 50$ million):
a. Maximum size of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 5.8 | 3 | 10.7 | 0 | 0.0 |
| Tightened somewhat | 19 | 36.5 | 13 | 46.4 | 6 | 25.0 |
| Remained basically unchanged | 30 | 57.7 | 12 | 42.9 | 18 | 75.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

b. Maximum maturity of loans or credit lines

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 5.8 | 3 | 10.7 | 0 | 0.0 |
| Tightened somewhat | 18 | 34.6 | 13 | 46.4 | 5 | 20.8 |
| Remained basically unchanged | 31 | 59.6 | 12 | 42.9 | 19 | 79.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

c. Costs of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 9 | 17.3 | 4 | 14.3 | 5 | 20.8 |
| Tightened somewhat | 32 | 61.5 | 19 | 67.9 | 13 | 54.2 |
| Remained basically unchanged | 11 | 21.2 | 5 | 17.9 | 6 | 25.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 10 | 19.2 | 4 | 14.3 | 6 | 25.0 |
| Tightened somewhat | 36 | 69.2 | 21 | 75.0 | 15 | 62.5 |
| Remained basically unchanged | 6 | 11.5 | 3 | 10.7 | 3 | 12.5 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

e. Premiums charged on riskier loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 19 | 36.5 | 11 | 39.3 | 8 | 33.3 |
| Tightened somewhat | 24 | 46.2 | 12 | 42.9 | 12 | 50.0 |
| Remained basically unchanged | 9 | 17.3 | 5 | 17.9 | 4 | 16.7 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

f. Loan covenants

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 3.8 | 2 | 7.1 | 0 | 0.0 |
| Tightened somewhat | 29 | 55.8 | 17 | 60.7 | 12 | 50.0 |
| Remained basically unchanged | 21 | 40.4 | 9 | 32.1 | 12 | 50.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

g. Collateralization requirements

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.9 | 1 | 3.6 | 0 | 0.0 |
| Tightened somewhat | 28 | 53.8 | 17 | 60.7 | 11 | 45.8 |
| Remained basically unchanged | 23 | 44.2 | 10 | 35.7 | 13 | 54.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

3. If your bank has tightened or eased its credit standards or its terms for C\&I loans or credit lines over the past three months (as described in questions 1 and 2), how important have been the following possible reasons for the change?
A. Possible reasons for tightening credit standards or loan terms:
a. Deterioration in your bank's current or expected capital position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 36 | 73.5 | 18 | 66.7 | 18 | 81.8 |
| Somewhat important | 11 | 22.4 | 7 | 25.9 | 4 | 18.2 |
| Very important | 2 | 4.1 | 2 | 7.4 | 0 | 0.0 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

b. Less favorable or more uncertain economic outlook

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Somewhat important | 14 | 28.6 | 5 | 18.5 | 9 | 40.9 |
| Very important | 35 | 71.4 | 22 | 81.5 | 13 | 59.1 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

c. Worsening of industry-specific problems (please specify industries)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 4 | 8.2 | 1 | 3.7 | 3 | 13.6 |
| Somewhat important | 24 | 49.0 | 13 | 48.1 | 11 | 50.0 |
| Very important | 21 | 42.9 | 13 | 48.1 | 8 | 36.4 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

d. Less aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 22 | 44.9 | 11 | 40.7 | 11 | 50.0 |
| Somewhat important | 22 | 44.9 | 11 | 40.7 | 11 | 50.0 |
| Very important | 5 | 10.2 | 5 | 18.5 | 0 | 0.0 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

e. Reduced tolerance for risk

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 7 | 14.3 | 5 | 18.5 | 2 | 9.1 |
| Somewhat important | 29 | 59.2 | 14 | 51.9 | 15 | 68.2 |
| Very important | 13 | 26.5 | 8 | 29.6 | 5 | 22.7 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

f. Decreased liquidity in the secondary market for these loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 27 | 55.1 | 12 | 44.4 | 15 | 68.2 |
| Somewhat important | 16 | 32.7 | 11 | 40.7 | 5 | 22.7 |
| Very important | 6 | 12.2 | 4 | 14.8 | 2 | 9.1 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

g. Increase in defaults by borrowers in public debt markets

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 28 | 57.1 | 13 | 48.1 | 15 | 68.2 |
| Somewhat important | 21 | 42.9 | 14 | 51.9 | 7 | 31.8 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

h. Deterioration in your bank's current or expected liquidity position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 43 | 87.8 | 25 | 92.6 | 18 | 81.8 |
| Somewhat important | 4 | 8.2 | 1 | 3.7 | 3 | 13.6 |
| Very important | 2 | 4.1 | 1 | 3.7 | 1 | 4.5 |
| Total | 49 | 100.0 | 27 | 100.0 | 22 | 100.0 |

B. Possible reasons for easing credit standards or loan terms:
a. Improvement in your bank's current or expected capital position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

b. More favorable or less uncertain economic outlook

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

c. Improvement in industry-specific problems (please specify industries)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

d. More aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

e. Increased tolerance for risk

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

f. Increased liquidity in the secondary market for these loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

g. Reduction in defaults by borrowers in public debt markets

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

h. Improvement in your bank's current or expected liquidity position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | -- | 0 | -- | 0 | -- |
| Somewhat important | 0 | -- | 0 | -- | 0 | -- |
| Very important | 0 | -- | 0 | -- | 0 | -- |
| Total | 0 | -- | 0 | -- | 0 | -- |

4. Apart from normal seasonal variation, how has demand for C\&I loans changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)
A. Demand for C\&I loans from large and middle-market firms (annual sales of $\$ 50$ million or more):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Moderately stronger | 4 | 7.5 | 3 | 10.3 | 1 | 4.2 |
| About the same | 11 | 20.8 | 5 | 17.2 | 6 | 25.0 |
| Moderately weaker | 29 | 54.7 | 15 | 51.7 | 14 | 58.3 |
| Substantially weaker | 8 | 15.1 | 5 | 17.2 | 3 | 12.5 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

B. Demand for C\&I loans from small firms (annual sales of less than $\$ 50$ million):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.9 | 1 | 3.6 | 0 | 0.0 |
| Moderately stronger | 3 | 5.8 | 2 | 7.1 | 1 | 4.2 |
| About the same | 14 | 26.9 | 7 | 25.0 | 7 | 29.2 |
| Moderately weaker | 28 | 53.8 | 15 | 53.6 | 13 | 54.2 |
| Substantially weaker | 6 | 11.5 | 3 | 10.7 | 3 | 12.5 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

5. If demand for C\&I loans has strengthened or weakened over the past three months (as described in question 4), how important have been the following possible reasons for the change?
A. If stronger loan demand (answer 1 or 2 to question 4A or 4B), possible reasons:
a. Customer inventory financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 50.0 | 3 | 60.0 | 0 | 0.0 |
| Somewhat important | 3 | 50.0 | 2 | 40.0 | 1 | 100.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |

b. Customer accounts receivable financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 50.0 | 3 | 60.0 | 0 | 0.0 |
| Somewhat important | 3 | 50.0 | 2 | 40.0 | 1 | 100.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |

c. Customer investment in plant or equipment increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 5 | 83.3 | 4 | 80.0 | 1 | 100.0 |
| Somewhat important | 1 | 16.7 | 1 | 20.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |

d. Customer internally generated funds decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 33.3 | 2 | 40.0 | 0 | 0.0 |
| Somewhat important | 4 | 66.7 | 3 | 60.0 | 1 | 100.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |

e. Customer merger or acquisition financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |

f. Customer borrowing shifted to your bank from other bank or nonbank sources because these other sources became less attractive

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Somewhat important | 3 | 50.0 | 2 | 40.0 | 1 | 100.0 |
| Very important | 3 | 50.0 | 3 | 60.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 5 | 100.0 | 1 | 100.0 |

B. If weaker loan demand (answer 4 or 5 to question 4A or 4B), possible reasons:
a. Customer inventory financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 7 | 18.9 | 4 | 19.0 | 3 | 18.8 |
| Somewhat important | 23 | 62.2 | 12 | 57.1 | 11 | 68.8 |
| Very important | 7 | 18.9 | 5 | 23.8 | 2 | 12.5 |
| Total | 37 | 100.0 | 21 | 100.0 | 16 | 100.0 |

b. Customer accounts receivable financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 7 | 18.9 | 4 | 19.0 | 3 | 18.8 |
| Somewhat important | 23 | 62.2 | 12 | 57.1 | 11 | 68.8 |
| Very important | 7 | 18.9 | 5 | 23.8 | 2 | 12.5 |
| Total | 37 | 100.0 | 21 | 100.0 | 16 | 100.0 |

c. Customer investment in plant or equipment decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 5.4 | 2 | 9.5 | 0 | 0.0 |
| Somewhat important | 17 | 45.9 | 7 | 33.3 | 10 | 62.5 |
| Very important | 18 | 48.6 | 12 | 57.1 | 6 | 37.5 |
| Total | 37 | 100.0 | 21 | 100.0 | 16 | 100.0 |

d. Customer internally generated funds increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 29 | 80.6 | 17 | 85.0 | 12 | 75.0 |
| Somewhat important | 4 | 11.1 | 1 | 5.0 | 3 | 18.8 |
| Very important | 3 | 8.3 | 2 | 10.0 | 1 | 6.3 |
| Total | 36 | 100.0 | 20 | 100.0 | 16 | 100.0 |

e. Customer merger or acquisition financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 16.2 | 3 | 14.3 | 3 | 18.8 |
| Somewhat important | 17 | 45.9 | 7 | 33.3 | 10 | 62.5 |
| Very important | 14 | 37.8 | 11 | 52.4 | 3 | 18.8 |
| Total | 37 | 100.0 | 21 | 100.0 | 16 | 100.0 |

f. Customer borrowing shifted from your bank to other bank or nonbank credit sources because these other sources became more attractive

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 32 | 88.9 | 18 | 90.0 | 14 | 87.5 |
| Somewhat important | 4 | 11.1 | 2 | 10.0 | 2 | 12.5 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 36 | 100.0 | 20 | 100.0 | 16 | 100.0 |

6. At your bank, how has the number of inquiries from potential business borrowers regarding the availability and terms of new credit lines or increases in existing lines changed over the past three months? (Please consider only inquiries for additional C\&I lines as opposed to the refinancing of existing loans.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| The number of inquiries has increased substantially | 2 | 3.8 | 1 | 3.4 | 1 | 4.2 |
| The number of inquiries has increased moderately | 7 | 13.2 | 4 | 13.8 | 3 | 12.5 |
| The number of inquiries has stayed about the same | 16 | 30.2 | 9 | 31.0 | 7 | 29.2 |
| The number of inquiries has decreased moderately | 20 | 37.7 | 11 | 37.9 | 9 | 37.5 |
| The number of inquiries has decreased substantially | 8 | 15.1 | 4 | 13.8 | 4 | 16.7 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

Questions 7-8 ask about commercial real estate loans at your bank, including construction and land development loans and loans secured by nonfarm nonresidential real estate. Question 7 deals with changes in your bank's standards over the past three months. Question 8 deals with changes in demand. If your bank's lending standards or terms have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's standards or terms have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.
7. Over the past three months, how have your bank's credit standards for approving applications for commercial real estate loans changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 11 | 20.8 | 5 | 17.2 | 6 | 25.0 |
| Tightened somewhat | 31 | 58.5 | 19 | 65.5 | 12 | 50.0 |
| Remained basically unchanged | 11 | 20.8 | 5 | 17.2 | 6 | 25.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

8. Apart from normal seasonal variation, how has demand for commercial real estate loans changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 2 | 3.8 | 1 | 3.4 | 1 | 4.2 |
| Moderately stronger | 6 | 11.3 | 3 | 10.3 | 3 | 12.5 |
| About the same | 8 | 15.1 | 1 | 3.4 | 7 | 29.2 |
| Moderately weaker | 24 | 45.3 | 16 | 55.2 | 8 | 33.3 |
| Substantially weaker | 13 | 24.5 | 8 | 27.6 | 5 | 20.8 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

Questions 9-10 ask for additional information about commercial real estate lending at your bank. Question 9 focuses on changes in your bank's policies on commercial real estate loans over the past year. If your bank's lending policies have not changed over the past year, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past year, please so report them regardless of how they stand relative to longer-term norms. Question 10 focuses on new extensions of commercial real estate loans at your bank over the second half of 2008.
9. Over the past year, how has your bank changed the following policies on commercial real estate loans? (Please assign each policy a number between 1 and 5 using the following scale: 1=tightened considerably, $2=$ tightened somewhat, $3=$ remained basically unchanged, $4=$ eased somewhat, $5=$ eased considerably.)
a. Maximum loan size

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 10 | 19.2 | 5 | 17.9 | 5 | 20.8 |
| Tightened somewhat | 23 | 44.2 | 13 | 46.4 | 10 | 41.7 |
| Remained basically unchanged | 19 | 36.5 | 10 | 35.7 | 9 | 37.5 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

b. Maximum loan maturity

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 4 | 7.7 | 2 | 7.1 | 2 | 8.3 |
| Tightened somewhat | 21 | 40.4 | 12 | 42.9 | 9 | 37.5 |
| Remained basically unchanged | 27 | 51.9 | 14 | 50.0 | 13 | 54.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

c. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 24 | 45.3 | 16 | 55.2 | 8 | 33.3 |
| Tightened somewhat | 27 | 50.9 | 12 | 41.4 | 15 | 62.5 |
| Remained basically unchanged | 2 | 3.8 | 1 | 3.4 | 1 | 4.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

d. Loan-to-value ratios

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 12 | 23.1 | 8 | 28.6 | 4 | 16.7 |
| Tightened somewhat | 29 | 55.8 | 15 | 53.6 | 14 | 58.3 |
| Remained basically unchanged | 11 | 21.2 | 5 | 17.9 | 6 | 25.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

e. Requirements for take-out financing

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 6 | 11.8 | 2 | 7.4 | 4 | 16.7 |
| Tightened somewhat | 10 | 19.6 | 6 | 22.2 | 4 | 16.7 |
| Remained basically unchanged | 34 | 66.7 | 18 | 66.7 | 16 | 66.7 |
| Eased somewhat | 1 | 2.0 | 1 | 3.7 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 51 | 100.0 | 27 | 100.0 | 24 | 100.0 |

f. Debt-service coverage ratios

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 6 | 11.5 | 2 | 7.1 | 4 | 16.7 |
| Tightened somewhat | 30 | 57.7 | 18 | 64.3 | 12 | 50.0 |
| Remained basically unchanged | 16 | 30.8 | 8 | 28.6 | 8 | 33.3 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

10. With yield spreads on commercial mortgage-backed securities (CMBS) soaring in the second half of 2008, gross issuance of CMBS came to a halt. How has the shutdown of this securitization market affected the volume of new extensions of commercial real estate loans at your bank over the second half of 2008? (Please check one.)

|  | All <br> Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Has led to a considerable increase in the volume of <br> my bank's commercial real estate lending | 3 | 5.7 | 2 | 6.9 | 1 | 4.2 |
| Has led to some increase in the volume of my bank's <br> commercial real estate lending | 13 | 24.5 | 8 | 27.6 | 5 | 20.8 |
| Has had little effect on the volume of my bank's <br> commercial real estate lending | 30 | 56.6 | 13 | 44.8 | 17 | 70.8 |
| Has led to some reduction in the volume of my bank's <br> commercial real estate lending | 4 | 7.5 | 3 | 10.3 | 1 | 4.2 |
| Has led to a considerable reduction in the volume of <br> my bank's commercial real estate lending | 3 | 5.7 | 3 | 10.3 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

Questions 11-12 ask about three categories of residential mortgage loans at your bank—prime residential mortgages, nontraditional residential mortgages, and subprime residential mortgages. Question 11 deals with changes in your bank's credit standards for loans in each of these categories over the past three months. Question 12 deals with changes in demand for loans in each of these categories over the same period. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if the standards are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

For the purposes of this survey, please use the following definitions of these loan categories (note that the loan categories are not mutually exclusive) and include first-lien loans only:

- The prime category of residential mortgages includes loans made to borrowers that typically had relatively strong, well-documented credit histories, relatively high credit scores, and relatively low debt-to-income ratios at the time of origination. This would include fully amortizing loans that have a fixed rate, a standard adjustable rate, or a common hybrid adjustable rate-those for which the interest rate is initially fixed for a multi-year period and subsequently adjusts more frequently.
- The nontraditional category of residential mortgages includes, but is not limited to, adjustable-rate mortgages with multiple payment options, interest-only mortgages, and "Alt-A" products such as mortgages with limited income verification and mortgages secured by non-owner-occupied properties. (Please exclude standard adjustable-rate mortgages and common hybrid adjustable-rate mortgages.)
- The subprime category of residential mortgages typically includes loans made to borrowers that displayed one or more of the following characteristics at the time of origination: weakened credit histories that include payment delinquencies, chargeoffs, judgments, and/or bankruptcies; reduced repayment capacity as measured by credit scores or debt-to-income ratios; or incomplete credit histories.

11. Over the past three months, how have your bank's credit standards for approving applications from individuals for mortgage loans to purchase homes changed?
A. Credit standards on mortgage loans that your bank categorizes as prime residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 5.9 | 2 | 7.1 | 1 | 4.3 |
| Tightened somewhat | 21 | 41.2 | 10 | 35.7 | 11 | 47.8 |
| Remained basically unchanged | 27 | 52.9 | 16 | 57.1 | 11 | 47.8 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 51 | 100.0 | 28 | 100.0 | 23 | 100.0 |

B. Credit standards on mortgage loans that your bank categorizes as nontraditional residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 12.0 | 1 | 5.6 | 2 | 28.6 |
| Tightened somewhat | 9 | 36.0 | 7 | 38.9 | 2 | 28.6 |
| Remained basically unchanged | 13 | 52.0 | 10 | 55.6 | 3 | 42.9 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 25 | 100.0 | 18 | 100.0 | 7 | 100.0 |

For this question, 26 respondents answered "My bank does not originate nontraditional residential mortgages."
C. Credit standards on mortgage loans that your bank categorizes as subprime residential mortgages have:

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 25.0 | 1 | 25.0 | 0 | . |
| Tightened somewhat | 1 | 25.0 | 1 | 25.0 | 0 | . |
| Remained basically unchanged | 2 | 50.0 | 2 | 50.0 | 0 | . |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | . |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | . |
| Total | 4 | 100.0 | 4 | 100.0 | 0 | . |

For this question, 46 respondents answered "My bank does not originate subprime residential mortgages."
12. Apart from normal seasonal variation, how has demand for mortgages to purchase homes changed over the past three months? (Please consider only new originations as opposed to the refinancing of existing mortgages.)
A. Demand for mortgages that your bank categorizes as prime residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 2 | 3.9 | 1 | 3.6 | 1 | 4.3 |
| Moderately stronger | 14 | 27.5 | 6 | 21.4 | 8 | 34.8 |
| About the same | 14 | 27.5 | 9 | 32.1 | 5 | 21.7 |
| Moderately weaker | 15 | 29.4 | 8 | 28.6 | 7 | 30.4 |
| Substantially weaker | 6 | 11.8 | 4 | 14.3 | 2 | 8.7 |
| Total | 51 | 100.0 | 28 | 100.0 | 23 | 100.0 |

B. Demand for mortgages that your bank categorizes as nontraditional residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| About the same | 9 | 36.0 | 6 | 33.3 | 3 | 42.9 |
| Moderately weaker | 10 | 40.0 | 6 | 33.3 | 4 | 57.1 |
| Substantially weaker | 6 | 24.0 | 6 | 33.3 | 0 | 0.0 |
| Total | 25 | 100.0 | 18 | 100.0 | 7 | 100.0 |

For this question, 26 respondents answered "My bank does not originate nontraditional residential mortgages."
C. Demand for mortgages that your bank categorizes as subprime residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | . |
| Moderately stronger | 0 | 0.0 | 0 | 0.0 | 0 | . |
| About the same | 2 | 50.0 | 2 | 50.0 | 0 | . |
| Moderately weaker | 0 | 0.0 | 0 | 0.0 | 0 | . |
| Substantially weaker | 2 | 50.0 | 2 | 50.0 | 0 | . |
| Total | 4 | 100.0 | 4 | 100.0 | 0 | . |

For this question, 47 respondents answered "My bank does not originate subprime residential mortgages."

Questions 13-14 ask about revolving home equity lines of credit at your bank. Question 13 deals with changes in your bank's credit standards over the past three months. Question 14 deals with changes in demand. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.
13. Over the past three months, how have your bank's credit standards for approving applications for revolving home equity lines of credit changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 7 | 13.5 | 6 | 21.4 | 1 | 4.2 |
| Tightened somewhat | 23 | 44.2 | 11 | 39.3 | 12 | 50.0 |
| Remained basically unchanged | 22 | 42.3 | 11 | 39.3 | 11 | 45.8 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

14. Apart from normal seasonal variation, how has demand for revolving home equity lines of credit changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.9 | 0 | 0.0 | 1 | 4.2 |
| Moderately stronger | 10 | 19.2 | 4 | 14.3 | 6 | 25.0 |
| About the same | 20 | 38.5 | 11 | 39.3 | 9 | 37.5 |
| Moderately weaker | 13 | 25.0 | 7 | 25.0 | 6 | 25.0 |
| Substantially weaker | 8 | 15.4 | 6 | 21.4 | 2 | 8.3 |
| Total | 52 | 100.0 | 28 | 100.0 | 24 | 100.0 |

Questions 15-20 ask about consumer lending at your bank. Question 15 deals with changes in your bank's willingness to make consumer loans over the past three months. Questions 16-19 deal with changes in credit standards and loan terms over the same period. Question 20 deals with changes in demand for consumer loans over the past three months. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.
15. Please indicate your bank's willingness to make consumer installment loans now as opposed to three months ago.

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much more willing | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Somewhat more willing | 2 | 4.0 | 0 | 0.0 | 2 | 8.7 |
| About unchanged | 38 | 76.0 | 23 | 85.2 | 15 | 65.2 |
| Somewhat less willing | 8 | 16.0 | 3 | 11.1 | 5 | 21.7 |
| Much less willing | 2 | 4.0 | 1 | 3.7 | 1 | 4.3 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

16. Over the past three months, how have your bank's credit standards for approving applications for credit cards from individuals or households changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 5.9 | 1 | 5.0 | 1 | 7.1 |
| Tightened somewhat | 18 | 52.9 | 12 | 60.0 | 6 | 42.9 |
| Remained basically unchanged | 14 | 41.2 | 7 | 35.0 | 7 | 50.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 34 | 100.0 | 20 | 100.0 | 14 | 100.0 |

17. Over the past three months, how have your bank's credit standards for approving applications for consumer loans other than credit card loans changed?

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 6.0 | 2 | 7.4 | 1 | 4.3 |
| Tightened somewhat | 26 | 52.0 | 13 | 48.1 | 13 | 56.5 |
| Remained basically unchanged | 21 | 42.0 | 12 | 44.4 | 9 | 39.1 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

18. Over the past three months, how has your bank changed the following terms and conditions on new or existing credit card accounts for individuals or households?
a. Credit limits

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 6.3 | 2 | 11.1 | 0 | 0.0 |
| Tightened somewhat | 13 | 40.6 | 8 | 44.4 | 5 | 35.7 |
| Remained basically unchanged | 17 | 53.1 | 8 | 44.4 | 9 | 64.3 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 32 | 100.0 | 18 | 100.0 | 14 | 100.0 |

b. Spreads of interest rates charged on outstanding balances over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 6.3 | 0 | 0.0 | 2 | 14.3 |
| Tightened somewhat | 11 | 34.4 | 9 | 50.0 | 2 | 14.3 |
| Remained basically unchanged | 18 | 56.3 | 8 | 44.4 | 10 | 71.4 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 1 | 3.1 | 1 | 5.6 | 0 | 0.0 |
| Total | 32 | 100.0 | 18 | 100.0 | 14 | 100.0 |

c. Minimum percent of outstanding balances required to be repaid each month

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 9.4 | 2 | 11.1 | 1 | 7.1 |
| Remained basically unchanged | 29 | 90.6 | 16 | 88.9 | 13 | 92.9 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 32 | 100.0 | 18 | 100.0 | 14 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 15 | 46.9 | 9 | 50.0 | 6 | 42.9 |
| Remained basically unchanged | 17 | 53.1 | 9 | 50.0 | 8 | 57.1 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 32 | 100.0 | 18 | 100.0 | 14 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 4 | 12.5 | 2 | 11.1 | 2 | 14.3 |
| Tightened somewhat | 14 | 43.8 | 9 | 50.0 | 5 | 35.7 |
| Remained basically unchanged | 14 | 43.8 | 7 | 38.9 | 7 | 50.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 32 | 100.0 | 18 | 100.0 | 14 | 100.0 |

19. Over the past three months, how has your bank changed the following terms and conditions on consumer loans other than credit card loans? (Please assign each term a number between 1 and 5 using the following scale: $1=$ tightened considerably, $2=$ tightened somewhat, $3=$ remained basically unchanged, $4=$ eased somewhat, $5=$ eased considerably.)
a. Maximum maturity

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 4.0 | 1 | 3.7 | 1 | 4.3 |
| Tightened somewhat | 10 | 20.0 | 5 | 18.5 | 5 | 21.7 |
| Remained basically unchanged | 38 | 76.0 | 21 | 77.8 | 17 | 73.9 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 6.0 | 1 | 3.7 | 2 | 8.7 |
| Tightened somewhat | 24 | 48.0 | 12 | 44.4 | 12 | 52.2 |
| Remained basically unchanged | 20 | 40.0 | 12 | 44.4 | 8 | 34.8 |
| Eased somewhat | 2 | 4.0 | 1 | 3.7 | 1 | 4.3 |
| Eased considerably | 1 | 2.0 | 1 | 3.7 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

c. Minimum required downpayment

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 2.0 | 1 | 3.7 | 0 | 0.0 |
| Tightened somewhat | 15 | 30.0 | 7 | 25.9 | 8 | 34.8 |
| Remained basically unchanged | 34 | 68.0 | 19 | 70.4 | 15 | 65.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 3 | 6.0 | 2 | 7.4 | 1 | 4.3 |
| Tightened somewhat | 21 | 42.0 | 11 | 40.7 | 10 | 43.5 |
| Remained basically unchanged | 26 | 52.0 | 14 | 51.9 | 12 | 52.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 7 | 14.0 | 5 | 18.5 | 2 | 8.7 |
| Tightened somewhat | 20 | 40.0 | 11 | 40.7 | 9 | 39.1 |
| Remained basically unchanged | 23 | 46.0 | 11 | 40.7 | 12 | 52.2 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

20. Apart from normal seasonal variation, how has demand for consumer loans of all types changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 5 | 9.8 | 1 | 3.7 | 4 | 16.7 |
| About the same | 17 | 33.3 | 9 | 33.3 | 8 | 33.3 |
| Moderately weaker | 24 | 47.1 | 15 | 55.6 | 9 | 37.5 |
| Substantially weaker | 5 | 9.8 | 2 | 7.4 | 3 | 12.5 |
| Total | 51 | 100.0 | 27 | 100.0 | 24 | 100.0 |

21. Over the past three months, how has your bank changed the size of credit lines for existing customers with the following types of accounts? Please consider changes made to line sizes during the life of existing credit agreements as well as changes made to line sizes upon renewal or renegotiation of existing agreements. (Please rate the degree of change for each type of account using the following scale: 1=increased considerably, 2=increased somewhat, $3=$ remained basically unchanged, 4=decreased somewhat, 5=decreased considerably.)
a. Home equity lines of credit

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 29 | 58.0 | 15 | 57.7 | 14 | 58.3 |
| Decreased somewhat | 16 | 32.0 | 8 | 30.8 | 8 | 33.3 |
| Decreased considerably | 5 | 10.0 | 3 | 11.5 | 2 | 8.3 |
| Total | 50 | 100.0 | 26 | 100.0 | 24 | 100.0 |

b. Consumer credit card accounts

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 1 | 2.9 | 1 | 5.3 | 0 | 0.0 |
| Remained basically unchanged | 20 | 58.8 | 10 | 52.6 | 10 | 66.7 |
| Decreased somewhat | 11 | 32.4 | 6 | 31.6 | 5 | 33.3 |
| Decreased considerably | 2 | 5.9 | 2 | 10.5 | 0 | 0.0 |
| Total | 34 | 100.0 | 19 | 100.0 | 15 | 100.0 |

c. Business credit card accounts

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 27 | 69.2 | 14 | 58.3 | 13 | 86.7 |
| Decreased somewhat | 11 | 28.2 | 9 | 37.5 | 2 | 13.3 |
| Decreased considerably | 1 | 2.6 | 1 | 4.2 | 0 | 0.0 |
| Total | 39 | 100.0 | 24 | 100.0 | 15 | 100.0 |

d. Commercial and industrial credit lines (excluding business credit card accounts)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 1 | 2.0 | 1 | 3.7 | 0 | 0.0 |
| Remained basically unchanged | 35 | 70.0 | 19 | 70.4 | 16 | 69.6 |
| Decreased somewhat | 14 | 28.0 | 7 | 25.9 | 7 | 30.4 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

e. Commercial construction lines of credit

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 1 | 2.0 | 1 | 3.8 | 0 | 0.0 |
| Remained basically unchanged | 17 | 34.7 | 7 | 26.9 | 10 | 43.5 |
| Decreased somewhat | 23 | 46.9 | 15 | 57.7 | 8 | 34.8 |
| Decreased considerably | 8 | 16.3 | 3 | 11.5 | 5 | 21.7 |
| Total | 49 | 100.0 | 26 | 100.0 | 23 | 100.0 |

f. Lines of credit for financial firms

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 1 | 2.4 | 1 | 4.3 | 0 | 0.0 |
| Remained basically unchanged | 19 | 46.3 | 6 | 26.1 | 13 | 72.2 |
| Decreased somewhat | 14 | 34.1 | 12 | 52.2 | 2 | 11.1 |
| Decreased considerably | 7 | 17.1 | 4 | 17.4 | 3 | 16.7 |
| Total | 41 | 100.0 | 23 | 100.0 | 18 | 100.0 |

Questions 22-25 ask about the use of interest rate floors on loans to businesses and households at your bank.
22. During 2008, to what degree did your bank change the frequency with which it includes loan rate floors in floating rate loan agreements involving loans to businesses ?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 24 | 48.0 | 9 | 33.3 | 15 | 65.2 |
| Increased somewhat | 16 | 32.0 | 12 | 44.4 | 4 | 17.4 |
| Remained unchanged | 10 | 20.0 | 6 | 22.2 | 4 | 17.4 |
| Decreased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 50 | 100.0 | 27 | 100.0 | 23 | 100.0 |

23. During 2008, to what degree did your bank change the frequency with which it includes loan rate floors in floating rate loan agreements involving loans to households ?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 7 | 13.7 | 3 | 11.1 | 4 | 16.7 |
| Increased somewhat | 15 | 29.4 | 8 | 29.6 | 7 | 29.2 |
| Remained unchanged | 29 | 56.9 | 16 | 59.3 | 13 | 54.2 |
| Decreased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 51 | 100.0 | 27 | 100.0 | 24 | 100.0 |

24. What percentage of the total dollar volume of outstanding loans to businesses at your bank has interest rate floors that are currently binding?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Less than 5 percent | 23 | 46.9 | 16 | 61.5 | 7 | 30.4 |
| Between 5 and 15 percent | 9 | 18.4 | 2 | 7.7 | 7 | 30.4 |
| Between 15 and 25 percent | 8 | 16.3 | 3 | 11.5 | 5 | 21.7 |
| Between 25 and 50 percent | 6 | 12.2 | 4 | 15.4 | 2 | 8.7 |
| 50 percent or more | 3 | 6.1 | 1 | 3.8 | 2 | 8.7 |
| Total | 49 | 100.0 | 26 | 100.0 | 23 | 100.0 |

25. What percentage of the total dollar volume of outstanding loans to households at your bank has interest rate floors that are currently binding?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Less than 5 percent | 24 | 50.0 | 15 | 57.7 | 9 | 40.9 |
| Between 5 and 15 percent | 6 | 12.5 | 5 | 19.2 | 1 | 4.5 |
| Between 15 and 25 percent | 6 | 12.5 | 1 | 3.8 | 5 | 22.7 |
| Between 25 and 50 percent | 5 | 10.4 | 3 | 11.5 | 2 | 9.1 |
| 50 percent or more | 7 | 14.6 | 2 | 7.7 | 5 | 22.7 |
| Total | 48 | 100.0 | 26 | 100.0 | 22 | 100.0 |

1. The sample is selected from among the largest banks in each Federal Reserve District. In the table, large banks are defined as those with total domestic assets of $\$ 20$ billion or more as of September 30, 2008. The combined assets of the 29 large banks totaled $\$ 5.9$ trillion, compared to $\$ 6.2$ trillion for the entire panel of 53 banks, and 10.4 trillion for all domestically chartered, federally insured commercial banks.
