CARD 1 NORC 6009

### Call Around

Magazines; Newspapers

Material in the Mail

Television; Radio

Online Service; Internet

Advertisements

Friend; Relative

Lawyer

Accountant

Banker

Broker

**Financial Planner** 

## **Commercial Bank**

## Savings and Loan or Savings Bank

**Credit Union** 

**Mortgage Company** 

Finance or Loan Company

Brokerage

#### Check

Cash Machine; ATM; Debit Card

In Person

Mail

**Phone -- Talking** 

**Phone -- Using Touchtone Service** 

**Direct Deposit** 

**Direct Withdrawal/Payment** 

Computer; Internet; On-Line Service

Other Electronic Transfer

## Visa, MasterCard, Discover/Novus, Optima

(Including such cards as Frequent-Flyer Visa/MC, Sierra Club Visa, and other sponsored Visa/MC)

Macy's, Sears, Wal-Mart, furniture, clothing and other store cards

Gasoline cards such as Shell or Exxon

(Not including any type of Visa or Mastercard)

American Express, Diners Club, Carte Blanche

Airline, Car Rental, or other credit cards

(Not including any type of Visa or Mastercard)

How likely are you to stay at your current address?

### Recommended

Low interest rates or fees

**Location of offices** 

Other business with them

Easy to qualify

Other reason

Loans for household appliances or furniture

Loans for hobby or recreational equipment

Loans for medical bills

Loans from friends or relatives

Loans for a business or investment

Other loans or money owed

# Education for your children

**Education for others** 

Purchase of new home

Health care for self/spouse/partner

Health care for others

Other major financial obligations

Next few months

Next year

Next few years

Next 5 to 10 years

Longer than 10 years

# Take substantial financial risks expecting to earn substantial returns

Take above average financial risks expecting to earn above average returns

Take average financial risks expecting to earn average returns

Not willing to take any financial risks

Don't save — Usually spend more than income

Don't save — Usually spend about as much as income

Save whatever is left over at the end of each month — No regular plan

Save income of one family member, spend the other

Spend regular income, save other income

Save regularly by putting money aside each month

**Agree Strongly** 

**Agree Somewhat** 

Neither Agree Nor Disagree

**Disagree Somewhat** 

**Disagree Strongly** 

## Don't write enough checks to make it worthwhile

Minimum balance is too high

Do not like dealing with banks

Service charges are too high

No bank has convenient hours or location

Some other reason

### Location of their offices

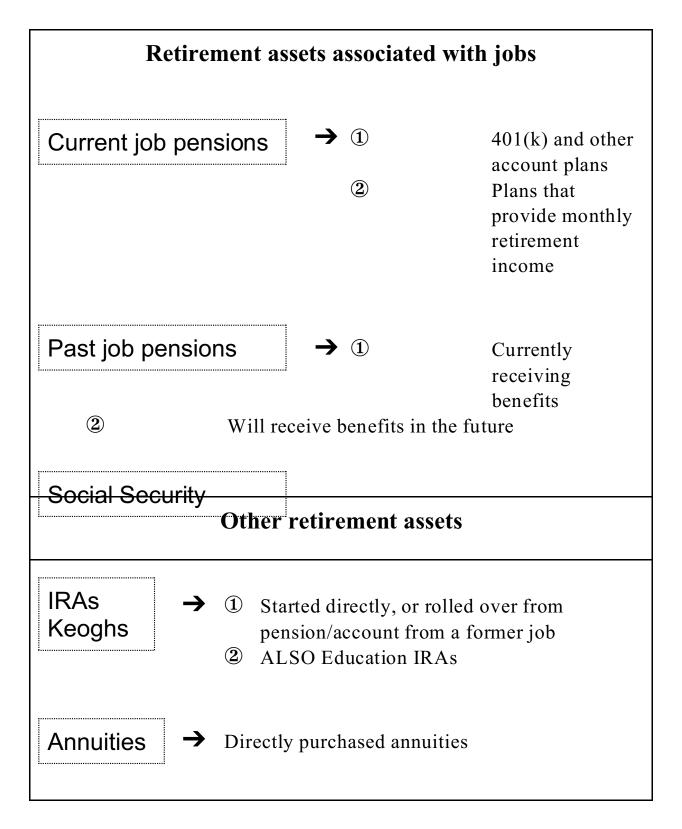
Had the lowest fees/minimum balance requirement

Able to obtain many services at one place

Offered safety and absence of risk

Some other reason

## **Retirement Assets**



# Working now

On Vacation; On strike

Temporarily laid off

Unemployed and looking for work

On Sick Leave or Maternity Leave

**Disabled** 

Retired

Student

Homemaker

#### FORMULA PLAN

The monthly retirement benefit is usually based on a formula involving age, years of work, and final salary.

Sometimes called a "defined-benefit plan."

#### **ACCOUNT PLAN**

Money is accumulated in an account for you until retirement.

For example: 401(k) and 403(b) plans, thrift plans, SEPs, tax-deferred annuities or TDAs, stock purchase plans or ESOPs, TIAA/CREF, defined contribution plans, salary-reduction plans, etc.

#### COMBINATION OF BOTH TYPES

Some combination plans allow employees to take a lump sum settlement instead of regular retirement benefits if they leave the employer before retirement age.

The most common such plan is the pre-1984 Federal pension plan or CSRS.

If you have both a formula and an account plan, please report them separately.

#### PLEASE LIST YOUR STRONGEST IDENTIFICATION FIRST

#### White

Black; African American

Hispanic; Latino

Asian

American Indian; Alaska Native

Native Hawaiian; Other Pacific Islander

## Too expensive, can't afford health insurance

Can't get insurance because of poor health, age, or illness

Don't believe in health insurance

Not much sickness in the family—we haven't needed insurance

Dissatisfied with previous insurance

Job layoff or job loss

Some other reason

Your home

**Stocks** 

**Bonds** 

**Mutual Funds** 

Money market funds

**Business** 

Other real estate

Other kind of asset

**A** ..... \$1 – \$100

**B** ..... \$101 – \$500

**C** ...... \$501 – \$1,000

**D** ...... \$1,001 – \$2,500

**E** ..... \$2,501 – \$5,000

**F** ..... \$5,001 – \$7,500

**G** ..... \$7,501 – \$10,000

**H** ..... \$10,001 – \$25,000

I ..... \$25,001 – \$50,000

**J** ..... \$50,001 – \$75,000

**K** ..... \$75,001 – \$100,000

**L** ..... \$100,001 – \$250,000

**M** ..... \$250,001 – \$500,000

**N** ...... \$500,001 – \$1 million

**O** ..... \$1 million – \$5 million

**P** ..... \$5 million – \$10 million

 $\mathbf{Q}$  ...... \$10 million – \$25 million

**R** ..... \$25 million – \$50 million

**S** ..... \$50 million – \$100 million

T ..... More than \$100 million

# **INSTITUTIONS CARD**

Checking, Savings, and Money Market Accounts, CDs, Brokerage Accounts, Mutual Funds, Trusts, Mortgages and Other Loans, Etc.

Banks, Savings and Loans, Savings Banks, Credit Unions, Brokerages, Mutual Fund Companies, Mortgage Companies, Finance and Loan Companies, Etc.

1	_
2	-
3	_
4	-
5	-
6	-
"Your family living here" includes:	