The Survey of Consumer Finances **DOLLAR RANGE CARD**

A		to	\$ 100	
B	\$ 101	to	\$ 500	
C	\$ 501	to	\$1,000	
D	\$1,001	to	\$2,500	
E	\$ 2,501	to	\$ 5,000	
F	\$ 5,001	to	\$ 7,500	
G	\$ 7,501	to	\$10,000	
H	\$10,001	to	\$25,000	
Ι	\$ 25,001	to	\$ 50,000	
J	\$ 50,001	to	\$ 75,000	
K	\$ 75,001	to	\$100,000	
L	\$100,001	to	\$250,000	
M	\$250,001	to	\$500,000	
N	\$ 500,001	to	\$ 1 million	
0	\$ 1 million	to	\$ 5 million	
P	\$ 5 million	to	\$10 million	
Q	\$10 million	to	\$25 million	
R	\$25 million	to	\$ 50 million	
S	\$50 million	to	\$100 million	
T More than \$100 million				



Call Around Newspapers/Magazines Material in the Mail Television/Radio Internet/Online Service Advertisements Friend/Relative Lawyer Accountant Banker Broker **Financial Planner** Other Never Borrow Do Not Save or Invest

Commercial Bank Savings & Loan or Savings Bank Credit Union Mortgage Company Finance or Loan Company Brokerage Broad Financial Services Company Other

Check Written on Institution ATM/Cash Machine/Debit Card In-Person Mail Phone – Talking Phone – Using Touchtone Service Automatic Deposit or Withdrawal Computer/Internet/Online Services Other Electronic Transfer Other Don't Do Regular Business

Personal Savings or Assets Credit Card (Personal or Business) Personal Loan from a Bank or Savings Institution Personal Loan from a Credit Union Personal Loan from Some Other Type of Institution or Investor Business Loan from a Bank or Savings Institution Business Loan from a Credit Union Business Loan from Some Other Type of Institution or Investor Other

Business Checking or Share Draft Accounts **Business Savings Accounts Business Lines of Credit Business** Mortgages Other Business Loans or Leases **Business Credit Cards** Credit or Debit Card **Payment Processing** Other

Next Few Months Next Year Next Few Years Next 5 to 10 Years Longer than 10 Years

Take substantial financial risks to earn substantial returns

Take above average financial risks expecting to earn above average returns

> Take average financial risks expecting to earn average returns

Not willing to take any financial risks

Don't save – usually spend more than income

Don't save – usually spend about as much as income

Save whatever is left over at the end of the month – no regular plan

Save income of one family member, spend the other

Spend regular income, save other income

Save regularly by putting money aside each month

Retirement Assets

Retirement Assets Associated with Jobs: Current Job Pensions

- 401 (k) and other account plans
- Plans that provide monthly retirement income
- Hybrid plans

Past Job Pensions

- Currently receiving benefits/making withdrawls
- Will receive benefits in the future

Social Security

• Retirement, survivor's, or disability benefits

Other Retirement Assets:

IRAs, Keoghs

• Started directly or rolled over from pension/ account from a former job

Annuities

• Directly purchased annuities

Location of their offices

Had the lowest fees/ minimum balance requirement

Able to obtain many services at one place

Offered safety and absence of risk

Some other reason

Don't write enough checks to make it worthwhile Minimum balance is too high Do not like dealing with banks Service charges are too high No bank has convenient hours or location Some other reason

Working Now/Self Employed Temporarily Laid Off On Vacation/Other Leave of Absence Unemployed & Looking for Work On Sick Leave or Maternity Leave Disabled Retired (Full, Partial, or Temporary) Student Homemaker On Strike Volunteer Work Other

White

Black/African American

Hispanic/Latino

Asian

American Indian/Alaska Native

Native Hawaiian/Other Pacific Islander Other

Too expensive, can't afford health insurance

Can't get health insurance because of poor health, age, or illness

Don't believe in health insurance

Not much sickness in the family – we haven't needed health insurance

Dissatisfied with previous insurance

Job layoff or job loss

Some other reason