UNITED STATES OF AMERICA
BEFORE THE
BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM
WASHINGTON, D.C.

Written Agreement by and among

BLUE VALLEY BAN CORP. Overland Park, Kansas

BANK OF BLUE VALLEY Overland Park, Kansas

and

FEDERAL RESERVE BANK OF KANSAS CITY Kansas City, Missouri Docket Nos. 09-143-WA/RB-HC 09-143-WA/RB-SM

WHEREAS, in recognition of their common goal to maintain the financial soundness of Blue Valley Ban Corp., Overland Park, Kansas ("Ban Corp"), a registered bank holding company, and its subsidiary bank, Bank of Blue Valley, Overland Park, Kansas (the "Bank"), a state chartered bank that is a member of the Federal Reserve System, Ban Corp, the Bank, and the Federal Reserve Bank of Kansas City (the "Reserve Bank") have mutually agreed to enter into this Written Agreement (the "Agreement"); and

WHEREAS, on October 21 and November 4, 2009, the boards of directors of Ban Corp and the Bank, at duly constituted meetings, adopted resolutions authorizing and directing Robert D. Regnier to consent to this Agreement on behalf of Ban Corp and the Bank and consenting to compliance with each and every applicable provision of this Agreement by Ban Corp, the Bank,

and their institution-affiliated parties, as defined in sections 3(u) and 8(b)(3) of the Federal Deposit Insurance Act, as amended (the "FDI Act") (12 U.S.C. §§ 1813(u) and 1818(b)(3)).

NOW, THEREFORE, Ban Corp, the Bank, and the Reserve Bank agree as follows:

## **Credit Risk Management**

- 1. Within 60 days of this Agreement, the Bank shall submit to the Reserve Bank an acceptable enhanced written plan to strengthen credit risk management practices. The plan shall, at a minimum, address, consider, and include:
- (a) Procedures to periodically review and revise risk exposure limits to address changes in market conditions;
  - (b) strategies to minimize credit losses and reduce the level of problem assets;
- (c) improved reporting of the volume of interest-only loans and loans that have interest reserves; and
- (d) procedures to identify, limit, and manage concentrations of credit that are consistent with the Interagency Guidance on Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices, dated December 12, 2006 (SR 07-1).

# **Asset Improvement**

2. (a) The Bank shall not, directly or indirectly, extend or renew any credit to or for the benefit of any borrower, including any related interest of the borrower, who is obligated to the Bank in any manner on any extension of credit or portion thereof that has been charged off by the Bank or classified, in whole or in part, "loss" in the reports of the examinations conducted concurrently by the Reserve Bank and the Kansas Office of the State Bank Commissioner that commenced on April 6, 2009 (the "Reports of Examination") or in any subsequent report of examination, as long as such credit remains uncollected.

- (b) The Bank shall not, directly or indirectly, extend or renew any credit to or for the benefit of any borrower, including any related interest of the borrower, whose extension of credit has been classified "doubtful" or "substandard" in the Reports of Examination or in any subsequent report of examination, without the prior approval of the board of directors. The board of directors shall document in writing the reasons for the extension of credit or renewal, specifically certifying that: (i) the extension of credit is necessary to protect the Bank's interest in the ultimate collection of the credit already granted or (ii) the extension of credit is in full compliance with the Bank's written loan policy, is adequately secured, and a thorough credit analysis has been performed indicating that the extension or renewal is reasonable and justified, all necessary loan documentation has been properly and accurately prepared and filed, the extension of credit will not impair the Bank's interest in obtaining repayment of the already outstanding credit, and the board of directors reasonably believes that the extension of credit or renewal will be repaid according to its terms. The written certification shall be made a part of the minutes of the board of directors' meetings, and a copy of the signed certification, together with the credit analysis and related information that was used in the determination, shall be retained by the Bank in the borrower's credit file for subsequent supervisory review. For purposes of this Agreement, the term "related interest" is defined as set forth in section 215.2(n) of Regulation O of the Board of Governors of the Federal Reserve System (the "Board of Governors") (12 C.F.R. § 215.2(n)).
- 3. (a) Within 60 days of this Agreement, the Bank shall submit to the Reserve Bank an acceptable written plan designed to improve the Bank's position through repayment, amortization, liquidation, additional collateral, or other means on each loan or other asset in excess of \$500,000, including Other Real Estate Owned ("OREO"), that: (i) is past due as to

principal or interest more than 90 days as of the date of this Agreement; (ii) is on the Bank's problem loan list; or (iii) was adversely classified in the Reports of Examination. In developing the plan for each loan, the Bank shall, at a minimum, review, analyze, and document the financial position of the borrower, including source of repayment, repayment ability, and alternative repayment sources, as well as the value and accessibility of any pledged or assigned collateral, and any possible actions to improve the Bank's collateral position.

- (b) Within 30 days of the date that any additional loan or other asset, including OREO, in excess of \$500,000: (i) becomes past due as to principal or interest for more than 90 days; (ii) is on the Bank's problem loan list; or (iii) is adversely classified in any subsequent report of examination of the Bank, the Bank shall submit to the Reserve Bank an acceptable written plan to improve the Bank's position on such loan or asset.
- (c) Within 30 days after the end of each calendar quarter thereafter, the Bank shall submit a written progress report to the Reserve Bank to update each asset improvement plan, which shall include, at a minimum, the carrying value of the loan or other asset and changes in the nature and value of supporting collateral, along with a copy of the Bank's current problem loan list, a list of all loan renewals and extensions without full collection of interest in the last quarter, and past due/non-accrual report. The board of directors shall review the progress reports before submission to the Reserve Bank, and shall document the review in the minutes of the board of directors' meetings.

#### Allowance for Loan and Lease Losses

4. (a) The Bank shall, within 30 days from the receipt of any federal or state report of examination, charge off all assets classified "loss" unless otherwise approved in writing by the Reserve Bank.

- (b) Within 60 days of this Agreement, the Bank shall review and revise its allowance for loan and lease losses ("ALLL") methodology consistent with relevant supervisory guidance, including the Interagency Policy Statements on the Allowance for Loan and Lease Losses, dated July 2, 2001 (SR 01-17 (Sup)) and December 13, 2006 (SR 06-17), and the findings and recommendations regarding the ALLL set forth in the Reports of Examination, and submit a description of the revised methodology to the Reserve Bank. The revised ALLL methodology shall be designed to maintain an adequate ALLL and shall address, consider, and include, at a minimum, the reliability of the Bank's loan grading system, the volume of criticized loans, concentrations of credit, the current level of past due and nonperforming loans, past loan loss experience, evaluation of probable losses in the Bank's loan portfolio, including adversely classified loans, and the impact of market conditions on loan and collateral valuations and collectibility.
- Bank an acceptable written program for the maintenance of an adequate ALLL. The program shall include policies and procedures to ensure adherence to the revised ALLL methodology and provide for periodic reviews and updates to the ALLL methodology, as appropriate. The program shall also provide for a review of the ALLL by the board of directors on at least a quarterly calendar basis. Any deficiency found in the ALLL shall be remedied in the quarter it is discovered, prior to the filing of the Consolidated Reports of Condition and Income, by additional provisions. The board of directors shall maintain written documentation of its review, including the factors considered and conclusions reached by the Bank in determining the adequacy of the ALLL. During the term of this Agreement, the Bank shall submit to the Reserve Bank within 30 days after the end of each calendar quarter, a written report regarding the board of directors'

quarterly review of the ALLL and a description of any changes to the methodology used in determining the amount of ALLL for that quarter.

## **Capital Plan**

- 5. Within 60 days of this Agreement, Ban Corp and the Bank shall jointly submit to the Reserve Bank an acceptable revised written plan to maintain sufficient capital at Ban Corp, on a consolidated basis, and the Bank as a separate legal entity on a stand-alone basis. The plan shall, at a minimum, address, consider, and include:
- (a) Ban Corp's current and future capital requirements, including compliance with the Capital Adequacy Guidelines for Bank Holding Companies: Risk-Based Measure and Tier 1 Leverage Measure, Appendices A and D of Regulation Y of the Board of Governors (12 C.F.R. Part 225, App. A and D);
- (b) the Bank's current and future capital needs, including compliance with the Capital Adequacy Guidelines for State Member Banks: Risk-Based Measure and Tier 1

  Leverage Measure, Appendices A and B of Regulation H of the Board of Governors (12 C.F.R. Part 208, App. A and B);
- (c) the adequacy of the Bank's capital, taking into account the volume of classified credits, concentrations of credit, ALLL, current and projected asset growth, and projected retained earnings;
- (d) the source and timing of additional funds to fulfill the Bank's future capital requirements and loan loss reserve needs; and
- (e) the requirements of section 225.4(a) of Regulation Y of the Board of Governors (12 C.F.R. § 225.4(a)) that Ban Corp serve as a source of strength to the Bank.

6. Ban Corp and the Bank shall notify the Reserve Bank, in writing, no more than 30 days after the end of any calendar quarter in which any of Ban Corp's consolidated capital ratios or the Bank's capital ratios (total risk-based, Tier 1, or leverage) fall below the approved capital plan's minimum ratios. Together with the notification, Ban Corp and the Bank, as appropriate, shall submit an acceptable written plan that details the steps Ban Corp or the Bank, as appropriate, will take to increase Ban Corp's or the Bank's capital ratios to or above the approved capital plan's minimums.

### **Earnings Plan and Budget**

- 7. (a) Within 60 days of this Agreement, the Bank shall submit to the Reserve Bank an updated written business plan to improve the Bank's earnings and overall condition. The written plan shall include, but not be limited to:
- (i) Identification of the major areas where, and means by which, the board of directors will seek to improve the Bank's operating performance;
- (ii) a realistic and comprehensive budget for 2010, including income statement and balance sheet projections; and
- (iii) a description of the operating assumptions that form the basis for, and adequately support, major projected income, expense, and balance sheet components.
- (b) A plan and budget for each calendar year subsequent to 2010 shall be submitted to the Reserve Bank at least 30 days prior to the beginning of that calendar year.

### **Funds Management**

8. Within 60 days of this Agreement, the Bank shall submit to the Reserve Bank an acceptable revised written contingency funding plan that, at a minimum, includes adverse scenario planning and risk limits.

#### **Dividends**

- 9. (a) Ban Corp and the Bank shall not declare or pay any dividends without the prior written approval of the Reserve Bank and the Director of the Division of Banking Supervision and Regulation of the Board of Governors (the "Director").
- (b) Ban Corp shall not take any other form of payment representing a reduction in capital from the Bank without the prior written approval of the Reserve Bank.
- (c) Ban Corp and its nonbank subsidiaries shall not make any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without the prior written approval of the Reserve Bank and the Director.
- (d) All requests for prior approval shall be received at least 30 days prior to the proposed dividend declaration date, proposed distribution on subordinated debentures, and required notice of deferral on trust preferred securities. All requests shall contain, at a minimum, current and projected information, as appropriate, on Ban Corp's capital, earnings, and cash flow; the Bank's capital, asset quality, earnings and ALLL needs; and identification of the sources of funds for the proposed payment or distribution. For requests to declare or pay dividends, Ban Corp and the Bank, as appropriate, must also demonstrate that the requested declaration or payment of dividends is consistent with the Board of Governors' Policy Statement on the Payment of Cash Dividends by State Member Banks and Bank Holding Companies, dated November 14, 1985 (Federal Reserve Regulatory Service, 4-877 at page 4-323).

### **Debt and Stock Redemption**

10. (a) Ban Corp shall not, directly or indirectly, incur, increase, or guarantee any debt without the prior written approval of the Reserve Bank. All requests for prior written approval shall contain, but not be limited to, a statement regarding the purpose of the debt, the

terms of the debt, and the planned source(s) for debt repayment, and an analysis of the cash flow resources available to meet such debt repayment.

(b) Ban Corp shall not, directly or indirectly, purchase or redeem any shares of its stock without the prior written approval of the Reserve Bank.

### **Cash Flow**

Within 60 days of this Agreement, Ban Corp shall submit to the Reserve Bank a written statement of Ban Corp's planned sources and uses of cash for operating expenses and other purposes ("Cash Flow Projection") for 2010. Ban Corp shall submit to the Reserve Bank a Cash Flow Projection for each calendar year subsequent to 2010 at least one month prior to the beginning of that calendar year.

## **Compliance with Laws and Regulations**

- 12. (a) In appointing any new director or senior executive officer, or changing the responsibilities of any senior executive officer so that the officer would assume a different senior executive officer position, Ban Corp and the Bank shall comply with the notice provisions of section 32 of the FDI Act (12 U.S.C. § 1831i) and Subpart H of Regulation Y of the Board of Governors (12 C.F.R. §§ 225.71 et seq.).
- (b) Ban Corp and the Bank shall comply with the restrictions on indemnification and severance payments of section 18(k) of the FDI Act (12 U.S.C. § 1828(k)) and Part 359 of the Federal Deposit Insurance Corporation's regulations (12 C.F.R. Part 359).

### Compliance with the Agreement

13. (a) Within 10 days of this Agreement, the boards of directors of Ban Corp and the Bank shall appoint a joint committee (the "Compliance Committee") to monitor and coordinate Ban Corp's and the Bank's compliance with the provisions of this Agreement. The

Compliance Committee shall include a majority of outside directors who are not executive officers or principal shareholders of Ban Corp and the Bank, as defined in sections 215.2(e)(1) and 215.2(m)(1) of Regulation O of the Board of Governors (12 C.F.R. §§ 215.2(e)(1) and 215.2(m)(1)). At a minimum, the Compliance Committee shall meet at least monthly, keep detailed minutes of each meeting, and report its findings to the boards of directors.

(b) Within 30 days after the end of each calendar quarter following the date of this Agreement, Ban Corp and the Bank shall submit to the Reserve Bank written progress reports detailing the form and manner of all actions taken to secure compliance with this Agreement and the results thereof.

## **Approval and Implementation of Plans and Programs**

- 14. (a) The Bank and, as applicable, Ban Corp shall submit written plans and a program that are acceptable to the Reserve Bank within the applicable time periods set forth in paragraphs 1, 3, 4(c), 5, 6, and 8 of this Agreement.
- (b) Within 10 days of approval by the Reserve Bank, the Bank and, as applicable, Ban Corp shall adopt the approved plans and program. Upon adoption, the Bank and, as applicable, Ban Corp shall promptly implement the approved plans and program, and thereafter fully comply with them.
- (c) During the term of this Agreement, the approved plans and program shall not be amended or rescinded without the prior written approval of the Reserve Bank.

#### **Communications**

- 15. All communications regarding this Agreement shall be sent to:
  - (a) Ms. Susan E. Zubradt
    Vice President
    Federal Reserve Bank of Kansas City
    1 Memorial Drive
    Kansas City, Missouri 64198
  - (b) Mr. Robert Regnier
    President
    Blue Valley Ban Corp.
    Bank of Blue Valley
    11935 Riley
    Overland Park, Kansas 66225

### Miscellaneous

- 16. Notwithstanding any provision of this Agreement, the Reserve Bank may, in its sole discretion, grant written extensions of time to Ban Corp and the Bank to comply with any provision of this Agreement.
- 17. The provisions of this Agreement shall be binding upon Ban Corp, the Bank, and their institution-affiliated parties, in their capacities as such, and their successors and assigns.
- 18. Each provision of this Agreement shall remain effective and enforceable until stayed, modified, terminated, or suspended in writing by the Reserve Bank.
- 19. The provisions of this Agreement shall not bar, estop, or otherwise prevent the Board of Governors, the Reserve Bank, or any other federal or state agency from taking any other action affecting the Bank, or any of its current or former institution-affiliated parties and their successors and assigns.

20. Pursuant to Section 50 of the FDI Act (12 U.S.C. § 1831aa), this Agreement is enforceable by the Board of Governors under section 8 of the FDI Act (12 U.S.C. § 1818).

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the 4th day of November, 2009.

BLUE VALLEY BAN CORP.

FEDERAL RESERVE BANK OF KANSAS CITY

By: /s/ Robert D. Regnier

Robert D. Regnier President and CEO By: /s/ Susan E. Zubradt Susan E. Zubradt Vice President

BANK OF BLUE VALLEY

By: /s/ Robert D. Regnier Robert D. Regnier President and CEO