



FEDERAL RESERVE statistical release

G.20

FINANCE COMPANIES¹
March 2002

For immediate release
May 2002

OWNED AND MANAGED RECEIVABLES²

	1997	1998	1999	2000	2001 ^r	2001				2002			
						Q1	Q2	Q3	Q4 ^r	Q1 ^p	Jan ^r	Feb ^r	Mar ^p
						Seasonally Adjusted							
Growth Rates (percent at annual rate)													
Total	7.5	10.3	13.6	15.1	5.5	5.5	10.8	3.6	1.8	-5.4	-14.5	6.5	-8.1
Consumer ³	10.3	7.3	10.8	13.4	10.6	15.4	6.8	3.9	15.0	2.5	-5.8	16.9	-3.5
Real estate	13.0	15.9	15.8	14.3	6.4	6.2	13.0	8.8	-2.8	-31.5	-48.3	-15.6	-32.8
Business	3.0	11.1	15.5	17.0	0.6	-3.6	13.6	1.4	-8.5	-2.6	-9.5	4.9	-3.2
Outstandings (billions of dollars)													
Total	822.9	907.3	1,031.1	1,186.9	1,252.3	1,203.1	1,235.5	1,246.7	1,252.3	1,235.5	1,237.2	1,243.9	1,235.5
Consumer ³	345.0	370.1	410.2	465.2	514.6	483.0	491.3	496.0	514.6	517.8	512.1	519.3	517.8
Real estate	129.7	150.3	174.0	198.9	211.6	202.0	208.5	213.1	211.6	195.0	203.1	200.4	195.0
Business	348.2	386.9	446.9	522.8	526.2	518.1	535.7	537.6	526.2	522.7	522.0	524.1	522.7

AUTO LOANS: TERMS OF CREDIT⁴

Percent except as noted; not seasonally adjusted

New car loans													
Interest rates	7.12	6.30	6.66	6.61	5.65	7.09	6.50	6.01	2.97	5.32	4.02	6.07	5.87
Maturity (months)	54.1	52.1	52.7	54.9	55.1	55.1	56.8	57.4	51.1	53.9	48.8	56.4	56.4
Loan-to-value ratio	92	92	92	92	91	90	91	92	92	90	90	89	90
Amount financed (dollars)	18,077	19,083	19,880	20,923	22,822	21,813	21,969	22,775	24,729	23,314	24,137	22,741	23,065
Used car loans													
Interest rates	13.27	12.64	12.60	13.55	12.18	13.21	12.48	11.96	11.09	11.03	10.84	11.10	11.14
Maturity (months)	51.0	53.5	55.9	57.0	57.5	57.9	57.8	57.6	56.8	57.6	57.3	57.8	57.7
Loan-to-value ratio	99	99	99	99	100	99	100	100	100	100	100	100	100
Amount financed (dollars)	12,281	12,691	13,642	14,058	14,416	14,155	14,428	14,434	14,649	14,184	14,355	14,049	14,149

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks.

2. Owned receivables are those carried on the balance sheet of the institution. Managed receivables are outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding.

3. The level of consumer credit outstanding in 2000:Q4 includes previously unreported assets, and thus represents a break in this series. The 2000:Q4 growth rate is adjusted to exclude these previously unreported assets.

4. Data are from the subsidiaries of the three major U.S. automobile manufacturers and are volume-weighted averages covering all loans of each type purchased during the month.

OWNED AND MANAGED RECEIVABLES³

						2001				2002			
	1997	1998	1999	2000	2001 ^r	Q1	Q2	Q3	Q4 ^r	Q1 ^p	Jan ^r	Feb ^r	Mar ^p
Not Seasonally Adjusted													
Outstandings (billions of dollars)													
Total	828.7	912.7	1,036.4	1,192.1	1,257.6	1,207.9	1,241.8	1,239.5	1,257.6	1,240.2	1,241.1	1,245.1	1,240.2
Consumer ³	347.3	372.5	412.7	468.3	518.1	478.9	491.3	498.0	518.1	513.4	512.8	517.6	513.4
Motor vehicle loans	93.3	113.5	129.2	141.6	173.9	138.6	144.6	151.6	173.9	171.9	168.9	172.5	171.9
Motor vehicle leases	98.8	96.6	102.9	108.2	103.5	106.4	110.2	108.3	103.5	97.5	102.4	101.2	97.5
Revolving ⁵	37.0	31.9	32.5	37.6	31.5	34.9	36.8	35.9	31.5	27.9	29.8	28.8	27.9
Other ⁶	37.3	37.9	39.8	40.7	31.1	39.2	32.8	33.4	31.1	32.4	31.4	31.8	32.4
Securitized Assets ⁷													
Motor vehicle loans	44.3	54.8	73.1	97.1	131.9	108.0	114.6	117.5	131.9	137.8	135.1	136.8	137.8
Motor vehicle leases	10.8	12.7	9.7	6.6	6.8	6.6	7.6	7.0	6.8	6.5	6.7	6.6	6.5
Revolving	5.1	5.5	6.7	19.6	25.0	28.8	29.1	29.3	25.0	25.8	24.6	26.0	25.8
Other	20.8	19.6	18.8	17.1	14.3	16.2	15.5	15.0	14.3	13.6	13.8	13.9	13.6
Real estate	129.7	150.3	174.0	198.9	211.6	202.0	208.5	213.1	211.6	195.0	203.1	200.4	195.0
One- to four-family	67.5	90.0	108.2	130.6	142.5	133.8	140.1	144.8	142.5	117.0	118.3	118.7	117.0
Other	29.0	31.2	37.6	41.7	41.2	42.3	42.2	42.6	41.2	36.8	40.2	38.8	36.8
Securitized real estate assets ⁷													
One- to four-family	33.0	29.0	28.0	24.7	22.2	23.9	23.4	22.8	22.2	39.8	40.3	40.1	39.8
Other	0.2	0.1	0.2	1.9	5.7	1.9	2.8	2.9	5.7	1.4	4.3	2.8	1.4
Business	351.7	389.9	449.6	525.0	527.9	527.1	542.0	528.4	527.9	531.9	525.2	527.0	531.9
Motor vehicles	58.7	64.8	69.4	75.5	54.0	71.9	83.9	57.8	54.0	58.0	51.9	54.3	58.0
Retail loans	20.4	19.5	21.1	18.3	16.1	18.0	16.6	16.7	16.1	17.1	16.3	16.7	17.1
Wholesale loans ⁸	27.8	32.8	34.8	39.7	20.3	35.8	49.3	23.6	20.3	22.8	18.0	20.1	22.8
Leases	10.5	12.5	13.6	17.6	17.6	18.1	18.1	17.5	17.6	18.0	17.6	17.5	18.0
Equipment	198.0	212.2	238.7	283.5	289.4	283.4	292.6	288.2	289.4	284.2	287.3	285.5	284.2
Loans	56.8	59.2	64.5	70.2	77.8	71.4	76.1	76.8	77.8	81.5	78.0	78.7	81.5
Leases	141.2	153.0	174.2	213.3	211.6	212.0	216.4	211.4	211.6	202.7	209.3	206.7	202.7
Other business receivables ⁹	47.5	63.9	87.0	99.4	103.5	103.8	105.4	105.1	103.5	100.8	103.7	100.8	100.8
Securitized Assets ⁷													
Motor vehicles	33.0	29.2	31.5	37.8	50.1	40.0	31.4	48.0	50.1	44.0	48.4	45.4	44.0
Retail loans	2.4	2.6	2.9	3.2	5.1	2.8	3.1	2.6	5.1	2.3	4.0	3.1	2.3
Wholesale loans	30.5	24.7	26.4	32.5	42.5	34.5	25.8	42.8	42.5	39.0	41.9	39.6	39.0
Leases	0.0	1.9	2.1	2.2	2.5	2.6	2.6	2.7	2.5	2.7	2.6	2.7	2.7
Equipment	10.7	13.0	14.6	23.1	23.2	22.5	22.6	23.1	23.2	25.4	22.3	25.5	25.4
Loans	4.2	6.6	7.9	15.5	16.4	14.6	15.2	15.1	16.4	18.5	15.5	18.6	18.5
Leases	6.5	6.4	6.7	7.6	6.8	7.9	7.5	8.0	6.8	6.9	6.8	6.8	6.9
Other business receivables ⁹	4.0	6.8	8.4	5.6	7.7	5.6	6.0	6.1	7.7	19.5	11.6	15.6	19.5

5. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.

6. Includes personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.

7. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.

8. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.

9. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.