

PERCENT OF AVERAGE ASSETS	MM/DD/YYYY			MM/DD/YYYY			MM/DD/YYYY			MM/DD/YYYY			
	BHC	PEER	01 PCT	BHC	PEER	01 PCT	BHC	PEER	01 PCT	BHC	PEER	01	
Interest Income (TE)	3.41	3.33	57	3.62	3.42	66	3.56	3.41	62	3.84	3.59	4.27	3.90
Less: Interest Expense	0.37	0.44	51	0.49	0.56	58	0.44	0.53	52	0.57	0.65	0.83	0.80
Equals: Net Interest Income (TE)	3.05	2.85	58	3.13	2.81	65	3.12	2.84	64	3.27	2.90	3.44	3.04
Plus: Non-Interest Income	0.74	1.53	22	0.93	1.81	23	0.90	1.74	25	0.90	1.88	0.87	1.61
Equals: Adj Operating Income (TE)	3.79	4.51	24	4.06	4.76	31	4.02	4.73	30	4.18	4.89	4.31	4.66
Less: Overhead Expense	2.86	2.88	52	2.93	3.12	50	3.11	3.15	56	2.95	3.34	3.09	3.16
Less: Provision for Loan & Lease Losses	0.00	0.15	12	-0.21	0.22	2	-0.16	0.19	1	0.03	0.33	0.14	0.49
Plus: Realized G/L on HTM Securities	0.00	0.00	8	0.00	0.00	5	0.00	0.00	7	-0.01	0.00	0.00	0.00
Plus: Realized G/L on AFS Securities	0.22	0.02	95	-0.05	0.03	4	-0.30	0.02	1	-0.14	0.04	-0.04	0.05
Plus: Other Tax Equiv Adjustments	0.00	0.00	46	0.00	0.00	48	0.00	0.00	40	0.00	0.00	0.00	0.00
Equals: Pretax Net Oper Income (TE)	1.16	1.39	33	1.29	1.42	41	0.76	1.40	13	1.04	1.28	1.04	1.12
Less: Applicable Income Taxes (TE)	0.43	0.46	43	0.48	0.47	55	0.29	0.44	23	0.39	0.42	0.42	0.39
Less: Minority Interest	0.00	0.01	39	0.00	0.00	7	0.00	0.00	6	0.00	0.01	0.00	0.01
Equals: Net Operating Income	0.73	0.92	30	0.82	0.93	39	0.48	0.94	15	0.65	0.88	0.62	0.72
Plus: Net Extraordinary Items	0.00	0.00	47	0.00	0.00	50	0.00	0.00	49	0.00	0.00	0.00	0.00
Equals: Net Income	0.73	0.92	30	0.82	0.93	39	0.48	0.94	15	0.65	0.87	0.62	0.72
Memo: Net Income (Last Four Qtrs)	0.46	0.94	12	0.69	0.90	30	0.48	0.94	15	0.65	0.86	0.62	0.72
Net Inc-BHC & Noncontrol(Minority) Int	0.73	0.93	29	0.81	0.97	36	0.48	0.96	13	0.65	0.88	0.62	0.74
MARGIN ANALYSIS:													
Avg Earning Assets / Avg Assets	93.71	91.06	79	93.45	90.06	80	93.84	90.57	79	93.30	89.85	93.08	90.30
Avg Int-Bearing Funds / Avg Assets	53.82	67.32	5	55.44	68.25	6	54.11	68.42	5	55.15	68.66	56.88	70.87
Int Income (TE) / Avg Earning Assets	3.64	3.69	48	3.88	3.87	52	3.79	3.82	49	4.12	4.08	4.59	4.32
Int Expense / Avg Earning Assets	0.39	0.49	50	0.53	0.64	54	0.47	0.59	53	0.61	0.74	0.89	0.88
Net Int Inc (TE) / Avg Earning Assets	3.25	3.16	51	3.35	3.17	53	3.32	3.17	50	3.51	3.28	3.70	3.37
YIELD OR COST:													
Total Loans and Leases (TE)	4.44	4.48	58	4.82	4.79	62	4.77	4.72	62	5.10	5.06	5.56	5.34
Interest-Bearing Bank Balances	0.24	0.30	40	0.28	0.31	56	0.29	0.32	56	0.27	0.31	0.26	0.34
Fed Funds Sold & Reverse Repos	0.33	0.35	57	0.29	0.40	57	0.30	0.39	55	0.32	0.40	0.23	0.38
Trading Assets	1.81	1.22	69	0.69	1.23	52	1.01	1.19	59	0.68	1.25	1.61	1.43
Total Earning Assets	3.61	3.63	50	3.84	3.82	55	3.76	3.76	51	4.08	4.03	4.55	4.26
Investment Securities (TE)	2.70	2.41	72	2.46	2.43	58	2.45	2.39	61	2.91	2.65	2.42	2.99
U.S. Treasury & Agency Sec (excl MBS)	1.86	1.21	80	1.87	1.36	72	1.81	1.23	77	2.54	1.49	1.85	1.74
Mortgage-Backed Securities	2.90	2.37	80	2.64	2.36	70	2.54	2.32	68	2.94	2.70	3.19	3.16
All Other Securities	3.73	3.70	56	2.65	3.84	34	2.98	4.23	38	3.25	4.25	2.78	4.73
Interest-Bearing Deposits	0.19	0.36	22	0.23	0.45	23	0.22	0.42	23	0.30	0.53	0.48	0.67
Time Deposits of \$100K or More	0.52	0.84	24	0.66	0.98	22	0.61	0.95	18	0.75	1.12	0.97	1.30
Time Deposits < \$100K	0.44	0.81	18	0.56	1.03	15	0.52	0.96	12	0.68	1.23	0.91	1.47
Other Domestic Deposits	0.15	0.21	48	0.18	0.25	44	0.17	0.24	46	0.24	0.28	0.39	0.38
Foreign Deposits	0.19	0.29	44	0.20	0.39	45	0.20	0.37	45	0.31	0.46	0.53	0.50
Fed Funds Purchased and Repos	0.10	0.66	28	0.10	0.77	20	0.11	0.72	24	0.13	0.91	0.12	0.86
Other Borrowed Funds & Trading Liab	5.57	1.80	95	6.70	2.11	96	5.92	1.96	95	6.27	2.36	5.01	2.42
All Interest-Bearing Funds	0.68	0.59	71	0.89	0.72	75	0.82	0.69	73	1.03	0.85	1.46	1.11

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## Relative Income Statement and Margin Analysis

BHCPR page 3 presents the key components of earnings relative to average assets, margin analysis ratios, the yields or returns on specific assets, and the cost of funds. The average balance of each category of investment securities in the Yield or Cost section is based on amortized cost, rather than fair value. For a description of the methods for calculating average balances, see page 2-2.

Definitions of specific average balances used in calculating ratios on this report page are given below.

### Definitions of Average Balances

#### Average Assets

The cumulative sum of the quarterly average consolidated assets year-to-date divided by the number of calendar quarters to date (four-point average).

#### Average Earning Assets

The cumulative sum of the quarterly average earning assets year-to-date divided by the number of calendar quarters to date (four-point average). Earning assets include investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income), trading assets, and other earning assets as reported on schedule HC-K of the FR Y-9C.

#### Average Interest-Bearing Funds

The cumulative sum of the end-of-quarter balances (from the previous year-end to the latest quarter) of interest-bearing deposits, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowed money, subordinated notes and debentures (including equity contract and equity commitment notes), cumulative preferred stock included

in minority interest, and other non-cumulative preferred stock included in tier 1 capital divided by the number of reporting quarters (five-point average).

#### Average Loans and Leases

The cumulative sum of the quarterly average loans and leases (net of unearned income) for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Average Investment Securities

The cumulative sum of the quarterly average consolidated investment securities for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Average Interest-Bearing Deposits

The cumulative sum of the quarterly averages for domestic and foreign interest-bearing deposits for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Average Other Borrowed Funds

The cumulative sum of the quarterly averages of all other borrowed funds for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Other Average Balances

Other average balances, which are not defined above, are calculated based on the five-point average method. This approach consists of dividing the cumulative sum of end-of-quarter balances (of the balance sheet item) from the previous year-end to the latest quarter by the number of reporting quarters.

### Percent of Average Assets

#### *Interest Income (TE)* (Percent of Average Assets)

Total interest income on a taxable equivalent basis divided by average assets.

#### *Interest Expense* (Percent of Average Assets)

Total interest expense divided by average assets.

#### *Net Interest Income (TE)* (Percent of Average Assets)

Net interest income on a taxable equivalent basis divided by average assets.

#### *Non-Interest Income* (Percent of Average Assets)

Non-interest income divided by average assets.

#### *Adjusted Operating Income (TE)* (Percent of Average Assets)

The sum of net interest income on a taxable equivalent basis and non-interest income divided by average assets.

#### *Overhead Expense* (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets, amortization expense of intangible assets, and other non-interest expense divided by average assets.

#### *Provision for Loan and Lease Losses* (Percent of Average Assets)

Provision for loan and lease losses divided by average assets.

#### *Realized Gains (Losses) on Held-to-Maturity Securities* (Percent of Average Assets)

The difference between the sales price and the amortized cost that is realized from the sale, exchange, redemption,

or retirement of securities that are classified as held-to-maturity divided by average assets.

*Realized Gains (Losses) on Available-for-Sale Securities (Percent of Average Assets)*

The difference between the sales price and the amortized cost that is realized from the sale, exchange, redemption, or retirement of securities that are classified as available-for-sale divided by average assets.

*Other Tax Equivalent Adjustments (Percent of Average Assets)*

Other tax adjustments, excluding the tax benefit on tax-exempt income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

*Pretax Net Operating Income (TE) (Percent of Average Assets)*

Income or loss before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

*Applicable Income Taxes (TE) (Percent of Average Assets)*

The sum of applicable income taxes, the tax benefit on tax-exempt income, and other tax equivalent adjustments divided by average assets.

*Minority Interest (Percent of Average Assets)*

Minority interest in consolidated subsidiaries divided by average assets.

*Net Operating Income (Percent of Average Assets)*

Income or loss before extraordinary items and other adjustments divided by average assets.

*Net Extraordinary Items (Percent of Average Assets)*

Extraordinary items net of applicable income taxes and other adjustments divided by average assets.

*Net Income (Percent of Average Assets)*

Net income divided by average assets.

*Net Income (Last Four Quarters) (Percent of Average Assets, Last Four Quarters)*

The cumulative amount of net income reported for the latest four quarters divided by the mean of quarterly average assets reported in Schedule HC-K for the most recent four quarters.

*Net Income (Loss) Attributable to Bank Holding Company and Noncontrolling (Minority) Interests (Percent of Average Assets)*

Net income (loss) attributable to bank Holding company and noncontrolling (minority) interests divided by average assets.

**Margin Analysis**

*Average Earning Assets/ Average Assets*

Average earning assets divided by average assets.

*Average Interest-Bearing Funds/ Average Assets*

Average interest-bearing funds divided by average assets.

*Interest Income (TE)/ Average Earning Assets*

Total interest income on a taxable equivalent basis divided by average earning assets.

*Interest Expense/ Average Earning Assets*

Total interest expense divided by average earning assets.

*Net Interest Income (TE)/ Average Earning Assets*

Net interest income on a taxable equivalent basis divided by average earning assets.

**Yield or Cost**

*(Yield on) Total Loans and Leases (TE)*

Interest and fee income on loans and lease financing receivables on a taxable equivalent basis divided by average loans and leases.

*(Yield on) Interest-Bearing Bank Balances*

Interest income on balances due from depository institutions divided by the five-point average of interest-bearing bank balances.

*(Yield on) Federal Funds Sold and Reverse Repos*

Interest income on federal funds sold and securities purchased under agreements to resell divided by the four-point average balance of federal funds sold and securities purchased under agreements to resell.

*(Yield on) Trading Assets*

Interest income from assets held in trading accounts divided by the five-point average of trading assets. The interest income from trading assets excludes gains or losses on assets held in trading accounts.

*(Yield on) Total Earning Assets*

Total interest income divided by average earning assets.

**Investment Securities (TE)**

*(Yield on) Investment Securities (TE)*

Interest income on total investment securities plus the estimated tax benefit on interest income from tax-exempt securities divided by the four point average of the amortized cost of all investment securities.

*(Yield on) U.S. Treasury and Agency Securities (Excluding Mortgage-Backed Securities)*

Income on U.S. Treasury securities

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and obligations of the U.S. government agencies and corporations (excluding mortgage-backed securities) divided by the four point average of the amortized cost of U.S. Treasury securities and U.S. government obligations (excluding mortgage-backed securities).

*(Yield on)*  
*Mortgage-Backed Securities*

Income on mortgage-backed securities divided by the four point average of the amortized cost of mortgage-backed securities.

*(Yield on)*  
*All Other Securities*

Interest income on all other debt securities and equity securities that are reported on Schedule HC-B as securities issued by states and political subdivisions in the U.S., asset-backed securities, other debt securities, and investments in mutual funds and other equity securities with readily determinable fair values divided by the four point average of the amortized cost of all other securities.

*(Cost of)*  
*Interest-Bearing Deposits*

Interest paid on all interest-bearing deposits divided by the four point average balance of domestic and foreign interest-bearing deposits.

*(Cost of)*  
*Time Deposits of \$100 Thousand or More*

Interest paid on time deposits of \$100,000 or more in domestic offices divided by the five-point average balance of time deposits of \$100,000 or more in domestic offices.

*(Cost of)*  
*Time Deposits below \$100 Thousand*

Interest paid on time deposits less than \$100,000 in domestic offices divided by the five-point average balance of time deposits below \$100,000 in domestic offices.

*(Cost of)*  
*Other Domestic Deposits*

Interest paid on other domestic deposits divided by the five-point average balance of the sum of negotiable orders of withdrawal (i.e., NOW accounts), ATS accounts (that is, accounts subject to automatic transfer from savings accounts), other transaction accounts, money market deposit accounts, and other savings accounts in domestic offices.

*(Cost of)*  
*Foreign Deposits*

Interest paid on deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by the four-point

average balance of foreign interest-bearing deposits.

*(Cost of)*  
*Federal Funds Purchased and Repos*

The expense on federal funds purchased and securities sold under agreements to repurchase divided by the four-point average balances of federal funds purchased and securities sold under agreements to repurchase.

*(Cost of)*  
*Other Borrowed Funds & Trading Liabilities*

Interest expense on trading liabilities and other borrowed money, excluding subordinated notes and debentures, divided by the four point average balance of other borrowed funds trading liabilities.

*(Cost of)*  
*All Interest-Bearing Funds*

Total interest expense divided by the five-point average of interest-bearing funds.