

# FEDERAL RESERVE statistical release



G.20

Finance Companies<sup>1</sup>  
October 2013

For immediate release  
December 2013

Owned and Managed Receivables Outstanding<sup>2</sup>  
Seasonally adjusted. Billions of dollars except as noted.

	2008	2009	2010	2011 <sup>r</sup>	2012 <sup>r</sup>	2012		2013					
						Q3 <sup>r</sup>	Q4 <sup>r</sup>	Q1 <sup>r</sup>	Q2 <sup>r</sup>	Q3 <sup>r</sup>	Aug <sup>r</sup>	Sep <sup>r</sup>	Oct <sup>p</sup>
Total percent change (annual rate) <sup>3</sup>	-7.4	-15.6	-6.7	-3.1	0.0	0.6	1.9	-0.1	3.5	1.0	-2.6	6.7	-1.0
Consumer	-6.1	-16.1	-4.7	-1.3	2.0	2.1	4.2	2.3	4.1	3.0	0.4	6.1	5.8
Real estate	-12.6	-10.8	-12.9	-13.0	-10.8	-11.1	-13.6	-19.5	-2.0	-15.0	-17.7	-19.0	-28.7
Business	-4.1	-19.1	-3.6	1.5	3.6	3.3	4.4	3.7	4.6	3.5	-2.7	18.7	-4.1
Total flow (annual rate) <sup>4</sup>	-151.7	-298.3	-107.4	-46.9	-0.3	8.6	26.2	-1.1	49.2	13.6	-37.0	94.2	-14.3
Consumer	-54.7	-134.5	-33.3	-10.9	15.9	17.3	34.4	19.6	34.3	25.2	3.7	51.7	49.1
Real estate	-72.4	-54.2	-57.6	-41.5	-30.0	-21.3	-25.3	-35.0	-3.4	-25.5	-29.8	-31.6	-46.9
Business	-24.7	-109.7	-16.5	5.5	13.7	12.5	17.1	14.3	18.3	14.0	-10.9	74.1	-16.5
Total outstanding	1,911.9	1,613.6	1,518.2	1,471.3	1,404.1	1,397.5	1,404.1	1,403.8	1,416.1	1,419.5	1,411.7	1,419.5	1,418.3
Consumer	836.6	702.1	827.7	816.7	832.7	824.1	832.7	837.6	846.1	852.4	848.1	852.4	856.5
Real estate	502.0	447.9	317.8	276.3	179.5	185.8	179.5	170.7	169.9	163.5	166.1	163.5	159.6
Business	573.3	463.6	372.7	378.3	391.9	387.7	391.9	395.5	400.1	403.6	397.4	403.6	402.2

Auto Loans: Terms of Credit<sup>5</sup>  
Not seasonally adjusted. Percent except as noted.

New car loans													
Interest rates	5.52	3.82	4.26	4.73	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Maturity (months)	63.4	62.0	63.0	62.3	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Loan-to-value ratio	91	90	86	80	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Amount financed (dollars)	26,178	28,272	27,959	26,673	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Used car loans													
Interest rates	8.74	9.41	8.16	7.73	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Maturity (months)	59.8	59.2	62.6	64.5	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Loan-to-value ratio	98	101	96	96	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Amount financed (dollars)	16,664	16,225	18,124	18,723	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

Footnotes appear on the third page.

Owned and Managed Receivables Outstanding (Levels)<sup>2</sup>

(Billions of dollars)

Not seasonally adjusted

						2012		2013					
	2008	2009	2010	2011 <sup>r</sup>	2012 <sup>r</sup>	Q3 <sup>r</sup>	Q4 <sup>r</sup>	Q1 <sup>r</sup>	Q2 <sup>r</sup>	Q3 <sup>r</sup>	Aug <sup>r</sup>	Sep <sup>r</sup>	Oct <sup>p</sup>
Total	1,911.9	1,613.6	1,518.2	1,471.3	1,404.1	1,393.2	1,404.1	1,400.9	1,407.2	1,415.2	1,400.7	1,415.2	1,412.0
Consumer	836.6	702.1	827.7	816.7	832.7	822.7	832.7	829.9	840.4	851.0	847.1	851.0	853.4
Motor vehicle loans	246.2	213.5	277.4	276.9	298.2	294.8	298.2	301.0	305.5	311.7	309.7	311.7	313.9
Motor vehicle leases	108.8	83.5	111.8	119.7	144.0	137.2	144.0	149.7	156.9	163.5	161.8	163.5	165.4
Revolving <sup>6</sup>	62.0	38.3	81.5	82.9	71.4	69.8	71.4	67.0	67.6	66.9	67.4	66.9	66.4
Other <sup>7</sup>	253.2	229.0	346.0	327.7	310.2	312.1	310.2	303.3	301.5	299.9	299.6	299.9	298.8
Securitized assets <sup>8</sup>													
Motor vehicle loans	66.0	49.0	1.8	1.2	1.6	1.4	1.6	1.9	2.2	2.5	2.0	2.5	2.4
Motor vehicle leases	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Revolving	59.2	53.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	48.3	44.2	9.1	8.2	7.2	7.4	7.2	7.0	6.8	6.6	6.6	6.6	6.5
Real estate	502.0	447.9	317.8	276.3	179.5	188.2	179.5	174.4	171.2	165.9	167.2	165.9	160.8
One-to-four family	416.1	366.0	169.5	149.7	132.6	134.9	132.6	129.7	126.2	122.1	123.0	122.1	119.0
Other	66.8	64.3	74.0	61.5	46.9	53.2	46.9	44.7	44.9	43.8	44.1	43.8	41.8
Securitized assets <sup>8</sup>													
One-to-four family	16.7	15.5	74.1	65.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	2.4	2.1	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Business	573.3	463.6	372.7	378.3	391.9	382.4	391.9	396.6	395.6	398.3	386.4	398.3	397.8
Motor vehicles	91.4	61.2	113.9	117.2	135.7	128.3	135.7	139.7	134.1	132.7	130.3	132.7	138.6
Retail loans	12.4	9.9	18.2	20.3	24.4	23.5	24.4	24.9	25.7	26.7	26.4	26.7	27.4
Wholesale loans <sup>9</sup>	49.2	35.6	69.4	67.1	78.0	71.9	78.0	80.6	80.7	77.8	75.8	77.8	82.5
Leases	29.8	15.7	26.3	29.8	33.3	33.0	33.3	34.2	27.8	28.3	28.1	28.3	28.6
Equipment	325.1	281.1	178.7	175.2	171.8	171.9	171.8	173.5	176.6	176.7	176.0	176.7	175.6
Loans	100.2	79.6	104.4	105.3	106.1	106.3	106.1	108.4	111.8	113.7	111.6	113.7	112.4
Leases	224.9	201.5	74.2	70.0	65.7	65.6	65.7	65.2	64.8	63.0	64.3	63.0	63.1
Other business receivables <sup>10</sup>	95.0	89.2	80.2	85.8	84.5	82.1	84.5	83.4	84.9	88.9	80.0	88.9	83.7
Securitized assets <sup>8</sup>	61.8	32.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Footnotes appear on the third page.

Owned and Managed Receivables Outstanding (Flows)<sup>2,4</sup>

(Billions of dollars, annual rate)

Not seasonally adjusted

						2012		2013					
	2008	2009	2010	2011 <sup>r</sup>	2012 <sup>r</sup>	Q3 <sup>r</sup>	Q4 <sup>r</sup>	Q1 <sup>r</sup>	Q2 <sup>r</sup>	Q3 <sup>r</sup>	Aug <sup>r</sup>	Sep <sup>r</sup>	Oct <sup>p</sup>
Total	-151.7	-298.3	-107.4	-46.9	-0.3	26.9	43.5	-12.6	24.9	32.0	3.8	173.7	-37.5
Consumer	-54.7	-134.5	-33.3	-10.9	15.9	34.4	40.1	-11.1	42.1	42.3	38.8	46.2	29.0
Motor vehicle loans	-19.1	-32.7	-14.6	-0.5	21.2	31.5	13.6	11.3	17.9	24.7	24.5	23.9	27.3
Motor vehicle leases	-11.3	-25.3	-14.3	7.9	24.3	29.1	27.5	22.7	28.9	26.4	27.1	20.3	22.2
Revolving <sup>6</sup>	-15.3	-23.8	0.5	1.4	-11.6	3.9	6.2	-17.6	2.5	-2.7	0.0	-5.7	-6.3
Other <sup>7</sup>	17.8	-24.1	-8.1	-18.3	-17.4	-30.0	-7.3	-27.8	-7.2	-6.5	-11.0	3.3	-12.5
Securitized assets <sup>8</sup>													
Motor vehicle loans	-25.1	-17.0	-3.6	-0.5	0.4	0.7	0.9	1.2	1.0	1.2	-0.8	5.3	-0.8
Motor vehicle leases	-0.3	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Revolving	4.4	-5.7	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	-4.4	-4.0	-2.0	-0.9	-1.0	-0.9	-0.8	-0.9	-0.9	-0.8	-0.9	-0.8	-0.9
Real estate	-72.4	-54.2	-57.6	-41.5	-30.0	-16.9	-34.7	-20.2	-13.1	-21.2	-25.9	-15.8	-60.7
One-to-four family	-77.6	-50.1	-49.5	-19.8	-12.2	-9.2	-9.4	-11.5	-13.8	-16.7	-23.8	-11.7	-37.1
Other	10.6	-2.6	-5.9	-12.5	-14.6	-7.7	-24.9	-8.7	0.7	-4.5	-2.2	-4.1	-23.5
Securitized assets <sup>8</sup>													
One-to-four family	-5.1	-1.2	-2.2	-9.1	-3.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	-0.3	-0.3	0.0	0.0	-0.1	0.0	-0.4	0.0	0.0	0.0	0.0	0.0	0.0
Business	-24.7	-109.7	-16.5	5.5	13.7	9.4	38.2	18.7	-4.1	10.9	-9.1	143.3	-5.8
Motor vehicles	-11.7	-30.3	-1.6	3.3	18.4	8.7	29.3	16.1	-22.3	-5.6	21.6	28.5	70.2
Retail loans	-3.5	-2.5	-1.9	2.2	4.0	3.6	3.4	2.2	3.0	4.1	4.4	3.8	9.1
Wholesale loans <sup>9</sup>	-6.8	-13.7	0.9	-2.4	10.9	1.9	24.5	10.3	0.3	-11.6	16.9	22.9	57.3
Leases	-1.4	-14.1	-0.6	3.5	3.5	3.3	1.3	3.6	-25.5	1.9	0.3	1.8	3.8
Equipment	2.7	-43.9	4.9	-3.4	-3.4	0.2	-0.4	6.8	12.2	0.5	11.3	8.7	-13.7
Loans	-5.7	-20.6	18.3	0.9	0.8	3.2	-1.0	9.2	13.7	7.5	13.0	24.6	-15.1
Leases	8.5	-23.3	-13.4	-4.3	-4.2	-3.0	0.6	-2.3	-1.5	-7.1	-1.7	-15.8	1.5
Other business receivables <sup>10</sup>	-2.3	-5.8	-20.2	5.6	-1.3	0.6	9.3	-4.3	5.9	16.0	-42.0	106.0	-62.3
Securitized assets <sup>8</sup>	-13.4	-29.7	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

## Footnotes

1. Includes finance company subsidiaries of bank holding companies, but not of retailers and banks.
2. Owned receivables are those carried on the balance sheet of the institution. Managed receivables include outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding.
3. The series may contain breaks that result from discontinuities in source data. Growth rates are adjusted to exclude the effect of such breaks. In addition, percent changes are at a simple annual rate and are calculated from unrounded data.
4. Flow data represent changes in the level of credit due to economic and financial activity, and exclude breaks in the data series due to changes in methodology, source data, and other technical aspects of the estimation that could affect the level of credit.
5. Data are volume-weighted averages covering all loans of each type purchased during the month. The statistical foundation for these series has deteriorated in the past few months. Therefore, publication of these series is temporarily being suspended. The statistical foundation is in the process of being improved, and publication will resume as soon as possible.
6. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.
7. Includes student loans, personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.
8. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Detailed historical data on securitized business receivables are available from the Data Download Program.
9. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.
10. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.

r=revised. p=preliminary. n.a.=not available.