

From: "Hubert VanTol" <hvantol@ruralinc.org> on 08/16/2007 10:55:23 AM

Subject: Home Ownership and Equity Protection

August 15, 2007

Ms. Jennifer J. Johnson
Secretary
Board of Governors of the Federal Reserve System
20th and Constitution Avenue, NW
Washington DC 20551

RE: Docket No. OP-1288

Dear Ms. Johnson:

Rural Opportunities, urges the Federal Reserve to expeditiously implement strong protections against abusive lending per the Federal Reserve's authority under the Home Ownership and Equity Protection Act (HOEPA). The nation stands on the edge of a mortgage tsunami of massive foreclosures. The federal agencies themselves estimate that close to two million families face dire financial circumstances and/or foreclosure when the interest rates on their adjustable rate mortgages (ARMs) reset and climb higher this year and in 2008.

ROI operates a first time home buyers program in several states and we participate in foreclosure prevention efforts in New York and Ohio. This work reminds us again and again of the growing level of foreclosures, some of which were the result of predatory lending.

We are asking the Federal Reserve Board to build upon the protections contained in the recently adopted interagency statement on subprime mortgage lending (Federal Register, July 10, 2007). In response to the specific questions posed by the Federal Reserve Board, ROI believes that strong limits and prohibitions must be applied to non-traditional and high-cost loans in order to prevent unfair and deceptive lending in violation of HOEPA. In this we agree with the positions taken by the National Community Reinvestment Coalition (NCRC) of which we are a member.

- **Prepayment penalties:** ROI believes that the Federal Reserve must apply strict limits to prepayment penalties. Prepayment penalties must not apply after the expiration of teaser rates in ARM prime and subprime loans. The recent interagency statement on subprime lending recommends that lenders terminate prepayment penalties 60 days before the expiration of teaser rates. ROI believes at least a 90 day time period is needed so that borrowers have sufficient time to shop for and receive another loan if necessary. For fixed-rate subprime loans, prepayment penalties must not extend beyond two years. Responsible lenders have voluntarily applied limits to prepayment penalties similar to these recommendations. Limiting prepayment penalties prevents borrowers being trapped in abusive and predatory loans.

- **Escrows for Taxes and Insurance:** ROI believes that the Federal Reserve must require escrows for all subprime loans and for all adjustable rate mortgages sold with a below market rate. Currently, since escrows are not required, deceitful lending flourishes when unscrupulous brokers and lenders blind borrowers to the true cost of their loans by not discussing payments for insurance and taxes.
- **Stated Income or Low Doc Loans:** ROI agrees with the Comptroller of the Currency that stated income or low doc loans are prone to abuse when predatory lenders and brokers inflate borrowers' incomes to qualify them for unsustainable loans. Stated income or low doc loans must be prohibited on subprime and/or ARM loans. At the very least, the Federal Reserve Board must establish clear protections and procedures for reduced documentation loans including the requirement that pay stubs, tax forms, and other acceptable verification of income must be received by the lender.
- **Unaffordable Loans:** A core plague of predatory lending is lending beyond borrower payment ability. The federal agencies have correctly identified that abusive lenders are underwriting ARM loans at initial and low rates, leaving borrowers vulnerable to rapid rate increases. The recent guidance on subprime lending requires underwriting at the fully-indexed rate. While this is a step in the right direction, ROI strongly recommends underwriting requirements at the maximum possible rate or rates above fully-indexed rates. There are times when the LIBOR or other benchmark rates are low, meaning that the fully-indexed rate may be an artificially low rate for underwriting purposes. We understand that it was common industry practice to underwrite loans at two percentage points above the fully-indexed rate. The Federal Reserve must consider either some suitable cushion above the fully-indexed rate or the maximum possible rate stipulated in the loan contract. Finally, there should be a presumption that a loan is unaffordable if the borrower's debt-to-income ratio exceeds 50%.

ROI believes that the Federal Reserve must promulgate a rule that goes beyond the specific questions they posed at the hearing in June. In order to effectively curb deceptive loans, the Federal Reserve must enact the following:

- **Steering prohibition** – The Federal Reserve Board must declare that steering borrowers qualified for prime loans into subprime loans is an unfair and deceptive practice. We point you to NCRC's recent study, *Income is No Shield against Racial Differences in Lending*, documents that middle- and upper-income minorities are significantly more likely than middle- and upper-income whites to receive subprime loans. Moreover, previous NCRC research and other studies reveal that racial disparities in lending do not disappear after considering creditworthiness and other key variables. Borrowers lose substantial amounts of wealth when they are steered into high-cost loans.
- **Lender liability** – The Federal Reserve must hold lenders liable for deceptive and fraudulent practices committed by brokers with whom they do business. Since up to 70% of the loans originated start with brokers, lenders must be motivated to strictly

monitor broker behavior. Likewise, lenders and brokers must face serious financial penalties if they intimidate or pressure appraisers to meet certain home values. Fraudulent appraisals have contributed significantly to the rise of delinquencies and defaults.

Thank you for this opportunity to comment on this critical matter

Sincerely,



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