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Comments:

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I do not agree with the proposal to eliminate YSP. I operate as a lender and as a broker and there are not really a difference between the origination process of either except that the lender does not need to disclose the YSP. However, they are still selling loans based on those potential margins. It is truly creating an unfair advantage in the market which will probably eliminate most brokers. The reality is that brokers are usually a benefit to the borrower in many ways like spending the time with a borrower to help educate them on products and keep the market competitive. The problems we have had in the past have been eliminated by the current and recent changes that the industry has already addressed which were moreso a result of extremely liberal credit guidelines. There is nothing wrong with allowing a broker to earn YSP in the same manner that a lender can.