

From: ELGA Credit Union , Lynette Shannon

Subject: Regulation Z - Truth in Lending

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Comments:

To Whom It May Concern:

The words you "do not have to buy credit life" although very true is not always the best advice to give the consumer and can negatively affect members and the credit unions alike. We "offer" this product to all qualifying members not only to protect the credit union but also our members. I am sure you have heard numerous stories on how the lack of this coverage negatively affected members I am going give you an example of how this coverage saved a mothers lifestyle. I did two loans for a cancer survivor, a travel trailer and the Durango they needed to pull it. He was cancer free when we did the loan they still opted to take the life insurance benefit, unfortunately the treatments the gentleman had undergone were very hard on his body and passed away of kidney failure. Thanks to the coverage he willingly accepted his wife was able to continue to camp the thing they most loved and she had a reliable vehicle to drive their children in. They were well aware of the cost of this product and she was so thankful that the coverage was on the loans, "I had so many things to worry about thanks heavens I didn't lose my vehicle and I can continue to camp with my children". I will be honest that was one of the best phone calls I have ever made. Unfortunately I have also had to be the bearer of bad news when a wife calls praying that her husband took the life coverage and did not, the absolute worst call I ever answered. The insurance we offer allows members to keep their other life insurance policy in tact to do the things it was meant to do take care of their loved ones, while we take care of things like the vehicle they still need to drive but with a decreased income may no longer be able to pay for. I personally don't know how you can in good conscious imply that these products are not in the best interest of our members. We keep our members well informed on how this protection works and the cost of it, this notice could potentially hurt your members much more the benefit them. Thank you for taking the time to read my letter and take my reservations into consideration on Reg Z Docket No R-1390.

Lynette Shannon

ELGA Credit Union