Bay Coast Bank appreciates the opportunity to comment on the Federal Deposit Insurance Corporation's proposed Basel III Notices of Proposed Rulemaking issued in June 2012 requiring all banking organizations to comply with Basel III pronouncements and standardized approach NPR.

Bay Coast Bank (the "Bank") is a Massachusetts chartered bank established in 1851 that offers a variety of financial services to individuals and businesses through fifteen offices in Southeastern Massachusetts and Rhode Island with total assets of $932 million as of September 30, 2012. The Bank offers insurance products to consumers and businesses through its wholly-owned subsidiary, Partners Insurance Group, LLC ("Partners") which has approximately $2.5 million in annual insurance commission income and investment management and trust services through its 80% owned subsidiary, Plimoth Trust Company, LLC, d/b/a Plimoth Investment Advisors (Plimoth”), that currently has $396 million of assets under management, which acts as a fiduciary and provides portfolio and/or trust services to clients.

The Bank is completely in favor of strengthening the quality and loss absorption safeguards in the financial institutions sector. Our intention is to hold capital above the minimum required levels. As of September 30, 2012 the Bank had Tier 1 Leverage Capital of 8.5%; Tier 1 Risk Based Capital of 11.2% and Total Risk Based Capital of 12.0%. While we support the minimum capital requirements, several areas are troubling and unworkable as we are a mutual bank with limited access to capital. The Bank can only increase capital with the retention of earnings for the most part. We are a local community bank, which had nothing to do with the recent economic crisis from the misuse of sub-prime loans. We have always maintained appropriate underwriting standards and understand the risks of lending and maintain an appropriate asset mix.

A major area of concern is the inclusion of gains and losses on available-for-sale securities in the common equity Tier 1 computation. The impact of a "300 basis points increase in rates" on the Bank's debt security portfolio would be significant and would wipe out the Bank’s current earnings despite the fact that the portfolio has a short duration. The Bank has been very successful over the past few years of reallocating funds from the debt security portfolio to meet the loan demand of both residential and commercial borrowers. The equity portfolio has never had an unrealized loss even in the most significant market downturn. The dividends on the equity portfolio have a favorable tax benefit through the dividends received deduction.

The higher risk weights could cause the Bank to consider the following:
- In order to avoid market swings, the Bank will "shorten up" durations of their investments which will mean lower yields and thus lower earning.
A bank will have to understand how different asset classes react to interest rate swings (i.e., mortgage-backed securities versus Treasuries or municipals versus Treasuries). This will cause stress in certain markets and may shut off credit completely to certain groups and maturities. Our bank is a big purchaser of nonrated, bank-qualified, local municipal bonds. Many times we purchase the longer-term, 10- to 15-year bonds. If the troubling provisions stay in place under this proposal, a likely scenario would be to no longer support “long maturity or local bond issuances.”

Given the precarious position our government is in, a downgrade in the federal government credit rating appears likely. The result could be devastating on bank capital.

Non-recognition of the “tax effect” of both gains and losses distorts the true gains or losses as they relate to capital.

Banks may elect to reclassify to “held to maturity.” Liquidity and liquidity ratios would be distorted if this occurs.

We would also question the limitation of 1.25% of risk-based assets in the loan loss reserve. Why would limitations be placed on an allocation of capital that serves as a “capital conservation buffer”? Banks should be encouraged to act in a countercyclical fashion, building reserves with pretax dollars during good times. This entire proposal is about more capital. For community banks, this is the best way to accumulate total capital. It should be encouraged, not discouraged.

The Bank is also actively engaged in home equity lending. The impact of a “300 basis points increase in rates” on the Bank’s home equity portfolio are punitive and will restrict availability of credit and increase the cost of that credit.

The proposed rules regarding residential mortgages will make mortgage loans more difficult to obtain in many markets such as those served by community banks. Mortgage loans held on our books (generally adjustable rate loans) are used as a tool to manage interest rate risk. We cannot “afford” to hold 30 year loans, especially in this interest rate environment, due to the inherent interest rate risk. Requiring higher risk rating of adjustable rate loans requires more capital, increases the cost of the credit, and will serve to reduce the availability of credit. Over the past few years we have committed $7.5 million per year in CRA loans to first-time home buyers and affordable housing program with higher loan-to-values. These loans have enabled the - all adjustable rates because of the expected holding time of the home and the general level of interest rates where ARMs have usually had lower APRs.

Increasing the risk weighting of delinquent loans is redundant. Delinquent loans must be considered in the Allowance for Loan and Lease Loss analysis. Community banks are already highly regulated in this area and are criticized severely if we do not adequately recognize the need for capital to mitigate these possible future losses. Further, this could impact our aggressiveness in moving loans that become ninety days past due off the balance sheet. This reduces our willingness to work with a borrower to remediate the issues and, hopefully, allow them to stay in their home. In short, this redundancy is unfair and unnecessary.

In summary, the implementation of Basel III as proposed would significantly and negatively alter the way community banks serve their customers and communities and is unacceptable as we strive to improve and grow our local economy. Thank you for your time and consideration. I ask that you address the concerns of banks like mine by acting on this important issue. If you have any questions please feel free to contact me at 508-678-7641 or email me at ardesrosiers@baycoastbank.com.

Respectfully submitted,

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