



## **PUBLIC DISCLOSURE**

**May 13, 2024**

### **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

**First Community Bank**

**Bluefield, Virginia**

**Federal Reserve Bank of Richmond  
Richmond, Virginia**

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the Federal financial supervisory agency concerning the safety and soundness of this financial institution.



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First Community Bank  
RSSD# 2353595

P.O. Box 989  
Bluefield, VA 24605

Federal Reserve Bank of Richmond  
P. O. Box 27622  
Richmond, Virginia 23261

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**INSTITUTION'S COMMUNITY REINVESTMENT ACT RATING**

This institution is rated: **Satisfactory**

The following table indicates the performance level of **First Community Bank** (FCB) with respect to the lending, investment, and service tests.

Performance Levels	Performance Tests		
	Lending Test*	Investment Test	Service Test
Outstanding			
High Satisfactory	<b>X</b>	<b>X</b>	
Low Satisfactory			<b>X</b>
Needs to Improve			
Substantial Noncompliance			
* The lending test is weighted more heavily than the investment and service tests in determining the overall rating.			

Major factors supporting the rating include:

**Lending Test**

- Lending levels reflect good responsiveness to assessment area (AA) credit needs.
- The bank makes use of innovative and/or flexible lending practices in serving AA credit needs.
- A substantial majority of the bank's loans are originated within its delineated AAs.
- The bank's distribution of loans by income level of geography (geographic distribution) is good.
- The bank's distribution of loans among individuals of different income levels, including low- and moderate-income (LMI), and businesses of different sizes (borrower distribution) is excellent.
- The bank makes an adequate level of community development (CD) loans.

**Investment Test**

- The bank makes a significant level of qualified CD investments and grants and is occasionally in a leadership position.
- The bank makes occasional use of innovative and/or complex investments to support CD initiatives and exhibits good responsiveness to credit and CD needs.

**Service Test**

- The bank's delivery systems are accessible to geographies and/or individuals of different income levels in its AAs overall.
- The bank's record of opening and closing branches has adversely affected the accessibility of its delivery systems, particularly to low- and moderate-income geographies and/or LMI individuals.
- Products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or LMI individuals.
- The bank provides an adequate level of CD services and is responsive to the available service opportunities.

**INSTITUTION**

**DESCRIPTION OF INSTITUTION**

The bank is an interstate financial institution headquartered in Bluefield, Virginia. The bank's characteristics include:

- The bank is a wholly owned subsidiary of First Community Bancshares, also headquartered in Bluefield, Virginia.
- The bank has total assets of \$3.2 billion as of March 31, 2024.
- The bank currently operates 53 full-service branch locations and two drive-through only locations, with 18 locations in West Virginia, 18 in Virginia, 11 in North Carolina, and eight in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area.
- The bank operates a total of 62 Automated Teller Machines (ATMs) throughout its AAs. Twenty-four ATMs are located in West Virginia AAs, while 18 are located in Virginia, 12 are located in North Carolina, and eight are located in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area.
- Since its previous evaluation (April 19, 2021), the bank acquired seven branch locations through its acquisition of Surrey Bank and Trust. During the evaluation period (April 19, 2021, through May 13, 2024), the bank closed three branches. Two of the three closed branches were former Surrey Bank and Trust locations. The remaining closed branch was located in Emporia, VA. Following its closure in September 2022, the bank no longer had a presence in this AA.
- As shown in the table below, the bank's primary business focus is residential real estate and commercial lending.

**Composition of Loan Portfolio**

Loan Type	3/31/2024	
	\$ (000s)	%
Secured by 1-4 Family dwellings	994,660	39.5
Multifamily	194,188	7.7
Construction and Development	94,689	3.8
Commercial & Industrial/ NonFarm NonResidential	1,040,617	41.3
Consumer Loans and Credit Cards	110,787	4.4
Agricultural Loans/ Farmland	33,335	1.3
All Other	51,557	2.0
<b>Total</b>	<b>2,519,833</b>	<b>100.0</b>

The bank was rated Satisfactory under the Community Reinvestment Act (CRA) at its April 19, 2021, performance evaluation. There are no known legal, financial, or other factors impeding the bank's ability to help meet the credit needs in its communities.

## **SCOPE OF EXAMINATION**

Examiners utilized the Federal Financial Institutions Examination Council's (FFIEC's) *Interagency Examination Procedures for Large Institutions* to evaluate the bank's CRA performance. The evaluation considered CRA performance context, including the bank's asset size, financial condition, business strategy, market competition, AA demographic and economic characteristics, and credit needs. Performance was assessed within the bank's ten AAs using full- and limited-scope review procedures depending on the location and relative size of the AA. Full-scope review procedures were used for the following AAs.

- Mercer, West Virginia Nonmetropolitan Statistical Area (NonMSA)
- Nicholas, West Virginia NonMSA
- Tazewell, Virginia NonMSA
- Blacksburg-Christiansburg, Virginia Metropolitan Statistical Area (MSA)
- Surry, North Carolina NonMSA
- Johnson City-Kingsport-Bristol, TN-VA Multistate Area

Limited-scope review procedures were used for the following AAs.

- Beckley, WV MSA
- Richmond, VA
- Emporia, VA NonMSA
- Hickory-Lenoir-Morganton, NC

Examiners reviewed the following data when assessing the bank's performance.

- Home Mortgage Disclosure Act (HMDA) and CRA data reported by the bank for calendar years 2021 and 2022,
- CD loans originated from April 20, 2021, through May 13, 2024 (the review period),
- All qualified investments made during the evaluation period, and those investments outstanding as of the date of the evaluation, regardless of when made, were considered, and
- Retail banking services and CD services provided from April 20, 2021, through May 13, 2024.

During 2021 and 2022, FCB reported originating 265 small farm loans totaling \$16.1 million. During the same period, the bank reported 2,619 HMDA loans totaling \$567.3 million and 3,128 small business loans totaling \$340 million. Given its comparatively low volume, the geographic and borrower distribution performance of the bank's small farm loans was not evaluated, as it would not affect FCB's overall performance.

To help determine the availability of community development opportunities in specific AAs, the CRA public evaluations of other financial institutions operating in these same areas were reviewed. Additionally, in some AAs, contact with members of the community were made to learn about local economic conditions, local credit needs, area bank performance, and potential community development opportunities.

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

This performance evaluation first discusses the bank's overall performance, followed by an in-depth evaluation of performance in the State of West Virginia, the Commonwealth of Virginia, the State of North Carolina, and the Johnson City-Kingsport-Bristol, TN-VA Multistate Area. Lending data for AAs reviewed using limited-scope review procedures are located in Appendix C.

For this evaluation, more weight was placed on the bank's performance in West Virginia when determining the overall institution rating conclusion, based on the bank's relative loan and deposit volume and branch presence within the state. Home mortgage lending generally carried more weight in the analysis based on the larger dollar volume of lending when compared to the bank's small business lending. Appendix D includes additional data about the distribution of lending, branches, and deposits by AA.

**LENDING TEST**

The bank's overall Lending Test performance is High Satisfactory. Statewide and Multistate Area ratings are reflected in the following table.

<b>Rated Area</b>	<b>Lending Test Ratings</b>
State of West Virginia	High Satisfactory
Commonwealth of Virginia	Low Satisfactory
State of North Carolina	High Satisfactory
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	High Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

Factors supporting these conclusions include:

- Lending activity levels are good for the bank overall, and in each state and multistate area except for West Virginia, where performance is excellent.
- Geographic distribution performance is good bankwide and in West Virginia, North Carolina and the Multistate Area, while performance is adequate in Virginia.
- Borrower distribution performance is excellent for the bank overall and in West Virginia, North Carolina, and the Multistate Area. The bank's performance is good in Virginia.
- CD lending activity is adequate for the bank overall. CD lending activity is concentrated in the West Virginia AAs where performance is considered a relatively high level. Performance in Virginia is an adequate level, while the bank made few CD loans in North Carolina and the Multistate Area.

**Lending Activity**

This performance criterion evaluates the bank's lending volume considering the bank's resources and business strategy and other information from the performance context. The bank's overall lending activities reflected good responsiveness to AA credit needs.

<b>Geographic Area</b>	<b>Lending Activity Conclusions</b>
State of West Virginia	Excellent
Commonwealth of Virginia	Good
State of North Carolina	Adequate
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	Adequate
<b>OVERALL</b>	<b>Good</b>



The bank's performances in West Virginia and Virginia were weighted more heavily when considering its overall performance given that a large majority of the bank's operations are located in AAs in those two states.

The evaluation includes all of the bank's HMDA and CRA data reported during 2021 and 2022. The following table summarizes the number and dollar amount of HMDA and CRA loans reported by the bank during that time period.

**Summary of Lending Activity**

<b>Loan Type</b>	<b>#</b>	<b>%</b>	<b>\$(000)</b>	<b>% of \$</b>
Home Improvement	83	1.38	8,331	0.90
Home Purchase	1,265	21.04	218,926	23.70
Multi-Family Housing	125	2.08	142,044	15.38
Refinancing	1,097	18.25	191,049	20.69
Loan Purpose Not Applicable	0	0	0	0
Other Purpose Closed-End	49	0.82	6,978	0.76
Other Purpose LOC	0	0	0	0
<b>Total HMDA related</b>	<b>2,619</b>	<b>44</b>	<b>567,328</b>	<b>61</b>
Small Business	3,128	52.03	340,071	36.82
Small Farm	265	0.00	0	0.00
<b>TOTAL LOANS</b>	<b>6,012</b>	<b>100</b>	<b>923,588</b>	<b>100</b>

The bank is an active lender in each of the states in which it has bank branches. According to 2022 aggregate data, FCB ranked 15 out of 850 reporters in HMDA lending with a 1.2% market share, and it ranked 11 out of 193 reporters in small business/small farm lending volume with a 2.2% market share across all of its assessment areas on a combined basis.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. The bank also utilizes flexible loan programs such as government guaranteed loans and engaged in a lending program considered responsive to commercial credit needs. These programs include the following.

- Small Business Administration (SBA) Paycheck Protection Program (PPP)- the bank originated 628 PPP loans in 2021 totaling approximately \$31.6 million. The loans were designed to help businesses maintain an employed workforce during the coronavirus pandemic crisis.
- United States Department of Agriculture (USDA) Rural Development loans- the bank originated three USDA loans totaling \$215,000 during 2021 - 2023. The loans are residential real estate loans in rural areas that typically have more flexible criteria than other conventional loans.
- Veterans Affairs (VA) guaranteed loans- the bank originated three VA loans totaling \$435,000 during 2021 - 2023. The loans are residential real estate loans to qualifying veterans that typically have more flexible criteria than other conventional loans.

While many of these loans have been reported by the bank as community development or small business loans, they are examples of FCB using flexible lending products and are offered market wide.

### Assessment Area Concentration

This performance criterion evaluates the percentage of lending extended inside and outside of the bank's AAs. The bank originated a substantial majority of loans, by number and dollar, inside its AAs.

#### Comparison of Credit Extended Inside and Outside of Assessment Area(s)

Loan Type	Inside				Outside			
	#	%	\$(000)	%	#	%	\$(000)	%
Home Purchase	1,124	88.9	187,926	85.8	141	11.1	31,000	14.2
Home Improvement	79	95.2	7,757	93.1	4	4.8	574	6.9
Refinancing	986	89.9	166,046	86.9	111	10.1	25,003	13.1
Multi-Family Housing	101	80.8	109,387	77.0	24	19.2	32,657	23.0
Loan Purpose Not Applicable	0	0.0	0	0.0	0	0.0	0	0.0
Other Purpose Closed/Exempt	46	93.9	6,586	94.4	3	6.1	392	5.6
Other Purpose LOC	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total HMDA related</b>	<b>2,336</b>	<b>89.2</b>	<b>477,702</b>	<b>84.2</b>	<b>283</b>	<b>10.8</b>	<b>89,626</b>	<b>15.8</b>
Small Business	2,796	89.4	289,381	85.1	332	10.6	50,690	14.9
Small Farm	249	94.0	15,398	95.1	16	6.0	791	4.9
<b>TOTAL LOANS</b>	<b>5,381</b>	<b>89.5</b>	<b>782,481</b>	<b>84.7</b>	<b>631</b>	<b>10.5</b>	<b>141,107</b>	<b>15.3</b>

The remaining loan distribution analyses discussed in this performance evaluation only considers loans originated and purchased within the bank's AAs.

In addition, the geographic and borrower distribution performance of HMDA loans focuses on performance for Home Purchase, Home Improvement, Refinancing, and Multifamily loan categories. Performance for the Not Applicable, Other Closed, and Other Line of Credit loan categories are not evaluated because not all HMDA reporters are required to report each loan category, or the category contains relatively few loans overall.

### Geographic Distribution of Loans

This performance criterion evaluates the bank's distribution of lending within its AAs by income level of census tracts with consideration given to the dispersion of loans throughout the AAs. The bank's overall geographic distribution of loans reflects good distribution among the different census tracts and dispersion throughout the AAs.

No significant unexplained gaps in lending were noted within the bank's AAs. The following table provides geographic distribution performance conclusions at the statewide and multistate area level.

Geographic Area	Geographic Distribution Conclusions
State of West Virginia	Good
Commonwealth of Virginia	Adequate
State of North Carolina	Good
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	Good
<b>OVERALL</b>	<b>Good</b>

### Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes

This performance criterion evaluates the bank's lending to borrowers of different income levels and businesses and farms of different revenue sizes. The bank's lending has an overall excellent penetration among individuals of different income levels and businesses and farms of different sizes. The following table provides borrower distribution performance conclusions at the statewide and multistate area level.

<b>Geographic Area</b>	<b>Borrower Distribution Conclusions</b>
State of West Virginia	Excellent
Commonwealth of Virginia	Good
State of North Carolina	Excellent
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	Excellent
<b>OVERALL</b>	<b>Excellent</b>

Throughout the bank's full-scope AAs, borrower distribution performance for small business lending tended to be better than the bank's HMDA performance, which often was good.

When evaluating the borrower distribution performance of residential mortgage (HMDA) data, multifamily loans are excluded from the analysis because the properties securing these loans are nonowner-occupied investment purpose loans. Because the borrowers have business revenue, they are excluded from the analysis as most other HMDA borrowers have personal income.

### **Community Development Lending**

This performance criterion evaluates the bank's level of CD lending. The bank makes an adequate level of CD loans. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans – Institution</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$000</b>
Affordable Housing	0	0
Community Services	3	10,162
Economic Development	1	5,090
Revitalization and Stabilization	8	13,732
<b>Total Loans</b>	<b>12</b>	<b>28,984</b>

Information from individuals knowledgeable of the bank's AAs and review of the performance evaluations from other banks indicate that community development opportunities within the bank's two full-scope, metropolitan assessment areas (Blacksburg-Christiansburg, VA and Johnson City-Kingsport-Bristol, TN-VA) are reasonably available, while opportunities are limited in the bank's remaining full-scope nonmetropolitan assessment areas (Mercer, WV; Nicholas, WV; Tazewell, VA; and Surry, NC).

The nonmetropolitan assessment areas are less densely populated and contain fewer low- and moderate- income census tracts, which can limit the availability of community development opportunities. Notwithstanding these limitations, the bank faces no constraints relative to its size and business strategy in making community development loans. The following table provides CD lending performance conclusions at the statewide and multistate area level.

<b>Geographic Area</b>	<b>Community Development Conclusions</b>
State of West Virginia	Relatively High
Commonwealth of Virginia	Adequate
State of North Carolina	Few, if Any
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	Few, if Any
<b>OVERALL</b>	<b>Adequate</b>

As indicated in the preceding table, the bank's CD lending activity was more responsive in the West Virginia and Virginia AAs than its other AAs. Since a majority of the bank's lending activity, branches, and deposits are located in West Virginia and Virginia, the bank's performance in these two areas is weighted more heavily when considering its overall performance. Additional details of specific CD performance results are further discussed in the analysis of each state and assessment area evaluation.

## **INVESTMENT TEST**

This performance criterion evaluates the bank's level of qualified grants, donations, or in-kind contributions of property made since the last examination that have a primary purpose of community development.

The bank's overall performance under the investment test is high satisfactory. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AAs. All three states and the multistate have a high satisfactory rating in the investment test. This is primarily driven by a significant volume of qualified investments benefitting multiple states.

<b>Rated Area</b>	<b>Investment Test Rating</b>
State of West Virginia	High Satisfactory
Commonwealth of Virginia	High Satisfactory
State of North Carolina	High Satisfactory
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	High Satisfactory
<b>OVERALL</b>	High Satisfactory

As of March 31, 2024, the institution reported \$3.2 billion in total assets with the securities portfolio totaling \$144.1 million. The following table includes the total volume of qualified investments, including donations and grants, for the overall bank.

<b>Investments, Grants, Donations Bankwide</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	55	52,018
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	86	100
<b>Total</b>	<b>141</b>	<b>52,118</b>

As of the evaluation date, FCB held \$52.1 million in qualified investments, of which \$40.5 million benefitted multiple states and assessment areas. Qualified investments generally consisted of bonds and securities benefitting affordable housing for low- and moderate- income people. The institution also supports community development organizations by making charitable donations. During the evaluation period, the bank made charitable donations to community development organizations totaling \$99,643 of which \$19,904 benefited multiple states and assessment areas.

Qualified investments and donations that benefit areas within multiple states include the following:

- Freddie Mac Mortgage-Backed Securities (\$25 million)- The securities are comprised of loans extended to low- and moderate-income borrowers and/or residents of low- and moderate-income census tracts in each of the four states in which the bank operates.
- Fannie Mae Mortgage-Backed Securities (\$10 million)- The securities are comprised of loans extended to low- and moderate-income borrowers and/or residents of low- and moderate-income census tracts located in each of the four states in which the bank operates.
- Ginne Mae Multifamily Housing Bonds (\$5.5 million)- The bonds are securitized by loans extended to low- and moderate-income borrowers in each of the four states in which the bank operates.
- Charitable donations totaling \$19,904 were provided to community development organizations that serve multiple assessment areas or multistate areas.

### **SERVICE TEST**

The bank's overall performance under the service test is low satisfactory. The following table summarizes the bank's service test performance within the statewide and multistate areas.

<b>Area Rated</b>	<b>Service Test Rating</b>
State of West Virginia	High Satisfactory
Commonwealth of Virginia	Low Satisfactory
State of North Carolina	Low Satisfactory
Kingsport-Bristol-Johnson City, TN-VA Multistate	Low Satisfactory
<b>OVERALL</b>	<b>Low Satisfactory</b>

The service test evaluation considers the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services

The bank's performance in relation to these four factors is discussed below.

### **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities, standalone ATMs, and online and mobile banking, are accessible to the bank's various geographies and to individuals and businesses of different income levels within each state and the multistate area. The following table provides distribution and accessibility of branches and alternative delivery system conclusions by statewide and multistate areas.

<b>Geographic Area</b>	<b>Delivery System Conclusions</b>
State of West Virginia	Readily Accessible
Commonwealth of Virginia	Reasonably Accessible
State of North Carolina	Accessible
Kingsport-Bristol-Johnson City, TN-VA Multistate	Reasonably Accessible
<b>OVERALL</b>	<b>Accessible</b>

The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		DEMOGRAPHICS					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	31	4.2%	35,836	3.2%	3,753	3.3%
Moderate	14	25.5%	16	25.8%	158	21.2%	210,640	19.0%	19,758	17.4%
Middle	27	49.1%	32	51.6%	367	49.3%	573,771	51.8%	54,149	47.7%
Upper	14	25.5%	14	22.6%	179	24.0%	280,957	25.4%	34,328	30.2%
Unknown	0	0.0%	0	0.0%	10	1.3%	6,666	0.6%	1,530	1.3%
<b>Totals</b>	<b>55</b>	<b>100%</b>	<b>62</b>	<b>100%</b>	<b>745</b>	<b>100%</b>	<b>1,107,870</b>	<b>100%</b>	<b>113,518</b>	<b>100%</b>

Bank offices and ATM locations generally align with the total percentage of census tracts, households, and area businesses by income level throughout the bank's assessment areas.

The bank's record of opening and closing branches adversely affected the accessibility of its bank branches in LMI areas and to LMI individuals. The following table provides change in branch location conclusions by statewide and multistate areas.

Geographic Area	Changes in Branch Locations Conclusions
State of West Virginia	Not Adversely Affected
Commonwealth of Virginia	Adversely Affected
State of North Carolina	Improved
Kingsport-Bristol-Johnson City, TN-VA Multistate	Not Adversely Affected
<b>OVERALL</b>	<b>Adversely Affected</b>

During the evaluation period, the bank acquired seven branch offices through its acquisition of Surrey Bank and Trust in April 2023. Of these seven offices, one is in a moderate-income census tract and the remaining six offices are in middle- and upper-income census tracts. The moderate-income census tract branch is a limited-service facility consisting of a drive-thru and ATM.

During this same period, the bank closed three branch offices, of which one was located in a moderate-income census tract and two were located in middle-income census tracts. The overall net effect of the bank's branching activity adversely impacts the accessibility of its delivery systems because acquiring a limited-service facility in a moderate-income census tract does not fully compensate for closing a full-service branch in a different assessment area. Moreover, after closing the moderate-income census tract branch, the bank no longer had a presence in or served its former Emporia, VA NonMSA AA. Appendix F provides additional details about the branches acquired and closed during the evaluation period.

The reasonableness of business hours and services in meeting assessment area banking needs is also evaluated as part of the service test. The following table summarizes conclusions regarding the variation and related impact of branch hours and provision of banking services within the statewide and multistate areas.

<b>Geographic Area</b>	<b>Reasonableness of Hours and Services Conclusions</b>
State of West Virginia	Do Not Vary
Commonwealth of Virginia	Do Not Vary
State of North Carolina	Do Not Vary
Kingsport-Bristol-Johnson City, TN-VA Multistate	Do Not Vary
<b>OVERALL</b>	<b>Do Not Vary</b>

The bank's products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or LMI individuals. Lobby business hours and drive-through services are relatively consistent across the bank's assessment areas. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours.

### **Community Development Services**

The bank provides an adequate level of CD services. The following table provides CD service conclusions by statewide and multistate areas.

<b>Geographic Area</b>	<b>CD Service Conclusions</b>
State of West Virginia	Relatively High Level
Commonwealth of Virginia	Adequate Level
State of North Carolina	Limited Level
Kingsport-Bristol-Johnson City, TN-VA Multistate	Adequate Level
<b>OVERALL</b>	<b>Adequate Level</b>

During the evaluation period, the bank and its employees supported various organizations providing community services targeted low- and moderate-income people, areas, and small business within its AAs. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type</b>	<b>#</b>
<b>Bankwide</b>	<b>Activities</b>
Affordable Housing	3
Community Services	35
Economic Development	5
Revitalize & Stabilization	2
<b>Total Services</b>	<b>45</b>

The following service activities are included the table above that benefit multiple states.

- Southwest Virginia Community Health Systems- A bank employee serves on the board of directors for the organization that provides health care targeted to low- and moderate-income individuals.
- The United Way of Southwest Virginia- Several bank employees participated in the United Way's Career Expo promoting financial education and workforce development that benefits low- and moderate-income people.
- Mercer County Opportunity Industries- Two employees of the bank provided financial education on behalf of the non-profit organization which supports workforce development targeting low- and moderate-income people.
- Bluefield Rescue Squad, Inc.- A bank employee serves as treasurer of the organization which provides emergency services to underserved middle-income census tracts within the Mercer, WV NonMSA and Tazewell, VA NonMSA AAs.

**FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW**

Compliance with the substantive provisions of antidiscrimination and other consumer protection laws and regulations, including the Equal Credit Opportunity Act and the Fair Housing Act was considered as part of this CRA evaluation. No evidence of a pattern or practice of discrimination on a prohibited basis or of other illegal credit practices inconsistent with helping to meet community credit needs was identified.



**STATE OF WEST VIRGINIA**

CRA rating for **West Virginia**:

The Lending Test is rated:

The Investment Test is rated:

The Service Test is rated:

**Satisfactory**

**High Satisfactory**

**High Satisfactory**

**High Satisfactory**

Major factors supporting the rating include:

**Lending Test**

- Lending levels reflect excellent responsiveness to AA credit needs, and the bank makes use of innovative and/or flexible lending practices in serving AA credit needs.
- The bank's distribution of loans by income level of geography is good.
- The bank's distribution of loans among individuals of different income levels, including low- and moderate-income (LMI), and businesses of different sizes is excellent.
- The bank makes a relatively high level of CD loans within its AAs.

**Investment Test**

- The bank makes a significant level of qualified CD investments and grants and is occasionally in a leadership position. In addition, the bank makes occasional use of innovative and/or complex investments to support CD initiatives and exhibits good responsiveness to the credit and CD needs throughout its West Virginia AAs.

**Service Test**

- The bank's delivery systems are readily accessible to geographies and/or individuals of different income levels throughout its AAs.
- The bank's record of opening and closing branches has not adversely affected the accessibility of its delivery systems, particularly to LMI geographies and/or LMI individuals.
- Products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or individuals.
- The bank provides a relatively high level of CD services within its West Virginia AAs and is responsive to the available service opportunities.

**SCOPE OF EXAMINATION**

The scope of the review for the state of West Virginia was consistent with the overall scope for the institution. Full-scope review procedures were used for the following AAs.

- Mercer, WV Nonmetropolitan Statistical Area (NonMSA)
- Nicholas, WV NonMSA

Limited-scope review procedures were used for the following AA.

- Beckley, WV MSA

The bank's performance ratings within West Virginia are based on its performance in its two full-scope AAs along with activities that take place at the statewide or institutional level. Performance within the limited-scope review AA was reviewed to determine if the bank's performance exceeds, is consistent, or below its performance in the overall state. Appendices A and B include information about the evaluation's scope and statewide ratings.

## **DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE STATE OF WEST VIRGINIA**

The bank delineates three of its ten AAs and operates 18 of its 55 branches in addition to all six of the bank's standalone ATM locations in the state of West Virginia. On a combined basis, the West Virginia assessment areas account for 41% of the bank's combined 2021 and 2022 lending (dollar volume), 32.7% of branches, and 38.9% of deposit volume. Information about loan volume, branches, and deposits are included in Appendix D of this report.

As of June 30, 2023, FCB ranked 2nd out of 34 financial institutions in local deposit market share according to data compiled by the FDIC and held 10.9% of the AA's deposits within the state.

According to 2020 ACS data, the bank's combined assessment areas within the State of West Virginia have a population of 491,201, including 135,430 families. A majority of the families are middle- and upper-income (59.7%), while low- and moderate-income families comprise 23.5% and 16.9% of the total, respectively. In addition, 15.3% of area families live below the poverty level.

Within these assessment areas, the owner-occupancy rate equals 60.3%, which is equivalent to the overall state owner-occupancy rate at 60.5%. As described in the applicable assessment areas, there are underserved and/or distressed middle-income census tracts within West Virginia's assessment areas.

The following table details the median family income data for FCB's assessment areas in West Virginia during 2021 and 2022.

<b>West Virginia Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Mercer, WV NonMSA	\$48,613	\$48,431	-0.40%
Nicholas, WV NonMSA	\$54,693	\$58,533	7.00%
Beckley, WV MSA	\$52,286	\$56,860	8.70%
NonMSA West Virginia	\$52,561	\$55,205	5.00%
West Virginia	\$57,760	\$61,707	6.80%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey</i>			
<i>2016 - 2020 U.S. Census Bureau American Community Survey</i>			
<i>Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

As indicated in the table, area median family income increased across the state from 2015 to 2020 with the exception of the Mercer, WV NonMSA AA, which experienced a slight decline in median family income.

Loan and deposit products and services offered in the state are essentially the same as those discussed in the Institution section of this report. Within the state's AAs, the bank focuses on home mortgage and small business lending. Detailed descriptions of the bank's operations in each AA are provided in each AA analysis.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE STATE OF WEST VIRGINIA**

When considering the overall statewide ratings, performance within the two assessment areas subject to full-scope review were generally weighted by the dollar volume of lending and strength of performance within the assessment areas. Within the state of West Virginia, the Mercer, WV NonMSA AA carries more weight because of a larger volume of lending, branches, and deposits in relation to the Nicholas, WV NonMSA AA. The statewide performance conclusions also include activities taking place within the statewide or larger regional area that includes West Virginia.

### **LENDING TEST**

The bank's performance under the lending test in the state of West Virginia is high satisfactory. The following table summarizes the bank's lending test performance within its two full-scope review assessment areas.

<b>Rated Area</b>	<b>Lending Test Ratings</b>
Mercer, WV NonMSA AA	High Satisfactory
Nicholas, WV NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

FCB's volume of lending activity reflects a good level of responsiveness within the statewide area. Overall, the bank's geographic distribution performance is considered good, while its borrower distribution performance is considered excellent. Similarly, FCB generally exhibits a good record of serving the credit needs of low-income individuals and areas and very small businesses. The bank reported originating a relatively high level of community development loans within the State of West Virginia. Performance for the limited-scope assessment area is below the overall state rating.

### **Lending Activity**

The bank's overall lending activities in the State of West Virginia reflect good responsiveness to AA credit needs. During 2021 and 2022, the bank reported 1,212 HMDA loans totaling \$184.8 million, 1,430 small business loans totaling \$124.3 million, and 173 small farm loans totaling \$12.1 million within the West Virginia AAs.

FCB's lending as measured by number and dollar volume within the assessment areas (52.3% and 41%, respectively) exceeds the proportion of bank deposits (38.9%) within West Virginia, and the percentage of area branches (36%).

According to 2022 aggregate data, FCB ranked 2 out of 249 reporters in HMDA lending with a 7.4% market share, and it ranked 3 out of 90 reporters in small business/small farm lending volume with a 9.3% market share. The relatively high market share rankings indicate that the bank is a significant provider of HMDA and CRA loans within its assessment areas in West Virginia.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

### **Geographic Distribution of Loans**

The bank's overall geographic distribution of lending within West Virginia reflects good distribution among the different census tracts and dispersion throughout the AAs. Within FCB's two full-scope assessment areas in West Virginia, both its HMDA and small business geographic distribution performance is good.

**Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's lending within West Virginia has an overall excellent penetration among individuals of different income levels and businesses of different sizes. Within FCB's two full-scope assessment areas in West Virginia, the bank's HMDA performance is good in the Mercer, WV NonMSA AA and adequate in the Nicholas, WV NonMSA AA. FCB's small business performance is excellent in both AAs. In reaching the overall statewide conclusion, the small business lending performance is exceedingly strong bolstering the overall excellent borrower distribution performance conclusion.

**Community Development Lending**

The bank provides a relatively high level CD loans within the State of West Virginia. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans State of West Virginia</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$000</b>
Affordable Housing	0	0
Community Services	2	10,150
Economic Development	1	5,090
Revitalization and Stabilization	4	413
<b>Total Loans</b>	<b>7</b>	<b>15,653</b>

Information from individuals knowledgeable of the bank's AAs and review of the performance evaluations from other banks indicate that community development opportunities within the bank's two full-scope, nonmetropolitan assessment areas (Mercer, WV NonMSA and Nicholas, WV NonMSA AAs) are somewhat limited because they are less densely populated and contain fewer low- and moderate- income census tracts. In addition, these AAs are more rural and do not have the same community development infrastructure that more urban areas tend to have which can limit the availability of community development opportunities. Notwithstanding these limitations, the bank faces no constraints relative to its size and business strategy in making community development loans.

The bank's CD lending within the West Virginia AAs by dollar volume was concentrated in the Mercer, WV NonMSA AA and the Beckley, WV MSA AA and totaled \$15.6 million. The large dollar volume of CD lending in these two AAs supports the overall statewide conclusion.

The following are specific examples of CD loans that were responsive to assessment area needs in the state of West Virginia:

- A \$10 million community development loan in the Beckley, WV MSA AA for a health clinic providing services to primarily low- and moderate-income people.
- A \$5.1 million community development loan in the Mercer, WV NonMSA AA for construction of a new school where a majority of the students are from low- and moderate-income households.
- Two community development loans totaling \$77,000 in the Nicholas, WV NonMSA AA that support the provision of emergency services to underserved middle-income census tracts.

**INVESTMENT TEST**

The bank's overall performance under the investment test in the State of West Virginia is high satisfactory. The following table summarizes the bank's lending test performance within its two full-scope review assessment areas.

<b>Rated Area</b>	<b>Investment Test Ratings</b>
Mercer, WV NonMSA AA	High Satisfactory
Nicholas, WV NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

The bank has an significant level of qualified CD investments and grants within West Virginia and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AAs. Performance for the limited-scope assessment area is consistent with the overall state rating.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the West Virginia AAs. The bank's investment activity consisted of Ginnie Mae and Freddie Mac mortgage-backed securities to low- and moderate-income people and affordable multifamily rental housing, while its donation activity covered a broad range of community development purposes.

<b>Investments, Grants, Donations West Virginia</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	9	6,808
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	49	34
<b>Total</b>	<b>58</b>	<b>6,842</b>

As previously noted, the bank also maintains additional qualified investments that benefited multiple states including West Virginia. The presence of these institutional-level qualified investments, which benefit areas within West Virginia, coupled with the qualified investments that specifically benefit West Virginia assessment areas, was considered in reaching the overall conclusion.

**SERVICE TEST**

The bank's overall performance under the service test in the state of West Virginia is high satisfactory. The following table summarizes the bank's service test performance within the full-scope AAs within the state.

<b>Area Rated</b>	<b>Service Test Rating</b>
Mercer, WV NonMSA AA	High Satisfactory
Nicholas, WV NonMSA AA	Low Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

In reaching the overall statewide performance conclusion, more weight was placed on the bank's performance in the Mercer, WV NonMSA AA because of the bank's larger branch and deposit volume. Performance for the limited-scope assessment area is consistent with the overall state rating.

### **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, within West Virginia are readily accessible to the bank's various geographies and to household and businesses of different income levels in each AA. The following table provides distribution and accessibility of branches and alternative delivery system conclusions within the full-scope AA within the state.

<b>Geographic Area</b>	<b>Delivery System Conclusions</b>
Mercer, WV NonMSA AA	Readily Accessible
Nicholas, WV NonMSA AA	Readily Accessible
<b>OVERALL</b>	<b>Readily Accessible</b>

The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

<b>Tract Income Levels</b>	<b>Branches</b>		<b>ATMS</b>		<b>Demographics</b>					
					<b>Census Tracts</b>		<b>Households</b>		<b>Total Businesses</b>	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	2	1.4%	1,813	0.9%	104	0.8%
Moderate	6	33.3%	8	33.3%	32	21.9%	38,609	18.9%	2,581	19.0%
Middle	8	44.4%	12	50.0%	85	58.2%	126,293	61.7%	8,032	59.0%
Upper	4	22.2%	4	16.7%	27	18.5%	38,025	18.6%	2,899	21.3%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Totals</b>	<b>18</b>	<b>100%</b>	<b>24</b>	<b>100%</b>	<b>146</b>	<b>100%</b>	<b>204,740</b>	<b>100%</b>	<b>13,616</b>	<b>100%</b>

Bank offices and ATM locations substantially exceed the percentage of moderate-income census tracts and percentage of households and area businesses in moderate-income census tracts within the West Virginia AAs. No branches have been opened or closed in West Virginia since the previous evaluation.

The reasonableness of business hours and services in meeting assessment area banking needs is also evaluated as part of the service test. The following table summarizes conclusions regarding the variation and related impact of branch hours and provision of banking services within the West Virginia full-scope AAs.

<b>Geographic Area</b>	<b>Reasonableness of Hours and Services Conclusions</b>
Mercer, WV NonMSA AA	Do Not Vary
Nicholas, WV NonMSA AA	Do Not Vary
<b>OVERALL</b>	<b>Do Not Vary</b>

The bank's products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or LMI individuals. Lobby business hours and drive-through services are relatively consistent across the bank's assessment areas. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. Branch offices provide the same products and services within the state's AA with the exception of one branch that operates as a limited-service, drive-thru facility.

**Community Development Services**

The bank provides a relatively high level of CD services within the state of West Virginia. The following table provides CD service conclusions by full-scope AAs in West Virginia.

<b>Geographic Area</b>	<b>CD Service Conclusions</b>
Mercer, WV NonMSA AA	Relatively High Level
Nicholas, WV NonMSA AA	Adequate Level
<b>OVERALL</b>	<b>Relatively High Level</b>

During the evaluation period, the bank and its employees supported various organizations providing community services targeted low- and moderate-income people, areas, and small business within its AAs. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type West Virginia</b>	<b># Activities</b>
Affordable Housing	1
Community Services	15
Economic Development	4
Revitalize & Stabilization	1
<b>Total Services</b>	<b>21</b>

The following service activities are included the table above that benefit multiple AAs within the state.

- Region 1 Planning and Development Council- A bank employee serves on the Loan Approval Committee for this regional economic development organization that provides loans to small businesses.
- Beckley Area Foundation- An employee of the bank serves on the board of this foundation that provides grants to area non-profits to promote economic development and provide services to LMI individuals and families. The foundation also provides education scholarships targeted to LMI students.

**MERCER, WV NONMSA ASSESSMENT AREA**  
(Full-Scope Review of nonmetropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE MERCER, WV NONMSA ASSESSMENT AREA**

The bank's Mercer, WV NonMSA AA consists of the entirety of Logan, McDowell, Mercer, Monroe, Summers and Wyoming counties in West Virginia. The assessment area is located in southern West Virginia bordering Virginia. Refer to Appendix G for additional demographic data.

- No changes to the assessment area delineation have been made since the prior evaluation.
- During 2021, the assessment area consisted of 46 total census tracts, including one low-, 14 moderate-, 27 middle-, and four upper-income census tracts based on the 2015 American Community Survey (ACS). Of the 27 middle-income tracts, 18 are distressed and/or underserved and located in Logan, McDowell, Monroe, Summer, and Wyoming counties.
- In 2022, the assessment area delineation is unchanged, but the number and income level of some census tracts changed. Based on the recent 2020 ACS data, the AA contains 47 census tracts, including two low-, 16 moderate-, 27 middle-, and two upper-income census tracts. Of the 27 middle-income tracts, 16 are designated as distressed and/or underserved and located in Logan, McDowell, Monroe, Summers, and Wyoming counties.
- The bank operates 11 branch locations (one of which a drive-thru only location) in the assessment area, including five in moderate-, five in middle-, and one in upper-income census tracts. The bank also operates two standalone ATM locations in the AA with one in a moderate- and one in a middle-income census tract.
- As of June 30, 2023, the bank held 22.8% of the AA's deposits, ranking 1<sup>st</sup> out of 15 financial institutions according to data compiled by the FDIC.
- As part of the evaluation process, an individual from a community development organization operating in the AA was contacted and asked about community credit needs and local economic conditions.

<b>Mercer, WV NonMSA AA - Population Change</b>			
<b>Area</b>	<b>2015 Population</b>	<b>2020 Population</b>	<b>Percent Change</b>
Mercer, WV NonMSA AA	168,388	157,059	-6.7%
Logan County, WV	35,760	32,567	-8.9%
McDowell County, WV	20,802	19,111	-8.1%
Mercer County, WV	61,891	59,664	-3.6%
Monroe County, WV	13,525	12,376	-8.5%
Summers County, WV	13,544	11,959	-11.7%
Wyoming County, WV	22,866	21,382	-6.5%
NonMSA West Virginia	667,166	627,937	-5.9%
West Virginia	1,851,420	1,793,716	-3.1%
Source: 2011-2015 U.S. Census Bureau American Community Survey 2020 U.S. Census Bureau Decennial Census			



- As indicated in the table above, population within the state declined from 2015 to 2020 and declined within the counties making up the AA as well. In general, the population decline in the AA exceeded the population decline in nonmetropolitan areas within the statewide area.
- The AA is rural. The individual from the community development organization that was contacted stated that the population has a tendency to be transient and will leave for better employment and housing opportunities.

<b>Mercer, WV NonMSA AA - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Mercer, WV NonMSA AA	\$48,613	\$48,431	-0.4%
Logan County, WV	\$51,272	\$45,774	-10.7%
McDowell County, WV	\$34,945	\$31,293	-10.5%
Mercer County, WV	\$50,561	\$51,765	2.4%
Monroe County, WV	\$47,668	\$53,260	11.7%
Summers County, WV	\$51,148	\$52,560	2.8%
Wyoming County, WV	\$51,649	\$50,271	-2.7%
NonMSA West Virginia	\$52,561	\$55,205	5.0%
West Virginia	\$57,760	\$61,707	6.8%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey  2016 - 2020 U.S. Census Bureau American Community Survey  Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

- The AA's median family income (MFI) declined from 2015 to 2020 while nonmetropolitan areas of West Virginia and the overall state increased. Within the AA, the MFI in Monroe County increased substantially while the MFI in Logan and McDowell counties substantially decreased. The data suggests that the local economy in the AA is not as strong as other nonmetropolitan areas within the state.

<b>Mercer, WV NonMSA AA - Housing Cost Burden</b>						
<b>Area</b>	<b>Cost Burden - Renters</b>			<b>Cost Burden - Owners</b>		
	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Renters</b>	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Owners</b>
Mercer, WV NonMSA AA	57.0%	31.3%	34.1%	45.7%	12.3%	13.9%
Logan County, WV	47.3%	22.2%	29.2%	51.0%	17.3%	15.2%
McDowell County, WV	47.8%	1.4%	33.9%	42.0%	5.6%	18.1%
Mercer County, WV	71.8%	42.4%	40.5%	51.6%	14.5%	15.3%
Monroe County, WV	30.8%	32.4%	19.2%	35.4%	12.5%	10.2%
Summers County, WV	62.8%	6.7%	32.1%	42.2%	9.3%	9.8%
Wyoming County, WV	42.8%	17.6%	26.9%	36.0%	8.1%	9.7%
NonMSA West Virginia	55.6%	29.2%	32.0%	42.9%	15.3%	13.0%
West Virginia	62.7%	31.2%	37.0%	46.2%	17.7%	13.8%
<i>Cost Burden is housing cost that equals 30 percent or more of household income  Source: U.S. Department of Housing and Urban Development (HUD), 2016-2020 Comprehensive Housing Affordability Strategy</i>						

- Within the AA, LMI renters face similar cost burdens as renters within nonmetropolitan areas of West Virginia.
- Similarly, LMI homeowners face similar cost burdens within the AA as homeowners in nonmetropolitan areas of West Virginia.
- The data suggests that housing is generally as affordable in the AA as in the statewide nonmetropolitan area.
- Within both the AA and statewide nonmetropolitan area, the cost burden of rental property for moderate-income people substantially exceeds the cost burden for moderate-income homeowners.

<b>Mercer, WV NonMSA AA - Annual Average Unemployment Rates</b>					
<b>Area</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
Logan County, WV	6.8%	6.0%	12.0%	6.6%	4.3%
McDowell County, WV	9.2%	9.2%	12.3%	8.4%	6.3%
Mercer County, WV	6.2%	5.7%	9.2%	6.1%	4.5%
Monroe County, WV	4.7%	4.4%	7.0%	3.8%	3.4%
Summers County, WV	6.0%	5.5%	7.7%	4.8%	3.7%
Wyoming County, WV	6.9%	7.0%	9.8%	5.9%	4.3%
NonMSA West Virginia	5.8%	5.8%	9.1%	5.7%	4.4%
West Virginia	5.1%	5.0%	8.2%	5.1%	3.9%
<i>Source: Bureau of Labor Statistics(BLS), Local Area Unemployment Statistics</i>					

- During a recent five-year period, unemployment rates throughout the assessment area continued to recover from the pandemic, and current rates are lower than pre-pandemic levels.
- The largest industries in the assessment area are retail trade, mining, manufacturing, and health services.
- Major employers in the Mercer, WV NonMSA assessment area include area school systems, WVU Medicine, Logan Regional Medical Center, West Virginia Division of Natural Resources, Diversified Gas and Oil Corporation, Goodrich De-Icing Specialty Systems, and the Federal Prison System.
- The individual from a community development organization that was contacted during the evaluation stated more attractive employment opportunities outside of the AA is a cause for people to move outside of the AA.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE MERCER, WV NONMSA ASSESSMENT AREA**

### **LENDING TEST**

The bank's performance under the lending test in the Mercer, WV NonMSA AA is good and is based primarily on good lending activity and geographic distribution, and excellent borrower distribution performances. Additionally, the bank originated a relatively high level of community development loans in the assessment area.

### **Lending Activity**

The bank's lending activities reflect good responsiveness to AA credit needs. During 2021 and 2022, the bank reported 513 HMDA loans totaling \$76 million, 712 small business loans totaling \$58.5 million, and 42 small farm loans totaling \$2.7 million within the Mercer, WV NonMSA AA. FCB's lending as measured by number and dollar volume within the assessment areas (23.5% and 17.5%, respectively) exceeds the proportion of bank deposits (22.4%) within the assessment area and the percentage of area branches (20%).

According to 2022 aggregate data, FCB ranked 1 out of 128 reporters in HMDA lending with a 11.3% market share, and it ranked 1 out of 60 reporters in small business/small farm lending volume with a 15.1% market share. The high market share rankings indicate that the bank is a significant provider of HMDA and CRA loans within the Mercer, WV NonMSA AA.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

### **Geographic Distribution of Loans**

The bank's geographic distribution performance is good for both HMDA and small business lending overall. The bank's performance is driven primarily by its lending in moderate-income census tracts as there was only one low-income census tract in the AA during 2021 and two low-income census tracts in the AA during 2022.

While an analysis of loan dispersion noted a lower volume of lending in the AA outside of Mercer County, WV, it did not impact the overall conclusion because seven of the bank's 11 branches are located in Mercer County.

### **Home Mortgage Lending**

The geographic distribution performance of HMDA lending is considered good overall. From a loan category perspective, performance of the bank's home purchase loans is excellent, while the refinance performance is good. Performance conclusions are primarily driven by the bank's lending in moderate-income census tracts because opportunities are limited in low-income census tracts within the AA. In reaching the overall conclusion, performance within the loan categories were weighted similarly given the similar dollar volume of lending. The overall conclusion also reflects the strength of performance for each category in each year.

Given the relatively small number of home improvement and multifamily loans originated and reported by the bank during 2021 and 2022, performance of the bank's home improvement and multifamily loans was not evaluated or considered in this assessment area.

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: Mercer, WV NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	0	0.0	0.4	0	0.0	0.2	2	16	0.8	143	0.8	0.3	2.3
Moderate	26	18.6	13.0	2,972	16.0	9.9	23	18.0	18.5	2,803	16.4	14.8	27.3
Middle	86	61.4	69.5	9,779	52.5	70.1	94	73.4	71.5	12,616	73.9	73.0	63.6
Upper	28	20.0	17.0	5,873	31.5	19.8	9	7.0	9.2	1,519	8.9	11.8	6.8
Unknown	0	0.0	0.1	0	0.0	0.0	0	0.0	0.1	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	140	100.0	100.0	18,624	100.0	100.0	128	100.0	100.0	17,081	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.6	0	0.0	0.6	3	4.6	18	247	2.9	10	2.3
Moderate	18	13.0	12.0	2,226	10.1	10.5	7	10.8	14.0	818	9.8	12.5	27.3
Middle	82	59.4	65.9	13,467	60.9	65.4	43	66.2	74.8	5,000	59.6	74.0	63.6
Upper	38	27.5	21.6	6,414	29.0	23.6	12	18.5	9.4	2,324	27.7	12.6	6.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	138	100.0	100.0	22,107	100.0	100.0	65	100.0	100.0	8,389	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	1	14.3	2.6	20	6.4	11	2.3
Moderate	1	8.3	10.6	59	6.2	10.1	2	28.6	17.1	127	40.8	26.8	27.3
Middle	8	66.7	75.3	640	66.8	74.7	3	42.9	73.7	75	24.1	66.1	63.6
Upper	3	25.0	14.1	259	27.0	15.2	1	14.3	6.6	89	28.6	5.9	6.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	12	100.0	100.0	958	100.0	100.0	7	100.0	100.0	311	100.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.6
Moderate	1	20.0	18.8	143	5.0	14.9	1	9.1	22.2	353	7.6	25.5	29.4
Middle	1	20.0	43.8	64	2.2	39.5	8	72.7	70.4	2,989	64.7	64.8	61.6
Upper	3	60.0	37.5	2,665	92.8	45.7	2	18.2	7.4	1,281	27.7	9.7	8.5
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	5	100.0	100.0	2,872	100.0	100.0	11	100.0	100.0	4,623	100.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	0	0.0	0.5	0	0.0	0.3	6	2.8	12	410	13	0.5	2.3
Moderate	47	18.8	12.5	5,579	12.4	10.2	33	15.3	17.6	4,101	19.2	15.2	27.3
Middle	178	59.7	68.4	24,078	53.6	67.5	152	70.7	72.3	21,316	68.7	72.6	63.6
Upper	73	24.5	18.6	15,254	34.0	21.9	24	11.2	8.9	5,213	16.8	11.7	6.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.1	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	298	100.0	100.0	44,911	100.0	100.0	215	100.0	100.0	31,040	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

### Home Purchase Lending

The bank's home purchase loan performance is considered good overall. When considering performance by year, the bank's performance during 2021 is excellent and good during 2022. In reaching the overall conclusion, the loan category performance was weighted similarly because of the similar dollar volume of lending. The overall conclusion also reflects the strength of performance for each year.

During 2021, the bank's geographic distribution performance is excellent overall, and largely reflects the bank's moderate-income census tract performance since there was only one low-income census tract in the AA. Although the bank originated no (0%) home purchase loans in the low-income census tract, only 2.7% of area owner-occupied properties are located in the AA's single low-income census tract. Similarly, the aggregate data indicates that there is little loan demand for home purchase loans in the low-income census tract with only 0.4% of all aggregate home purchase loans being in the low-income census tract during 2021. Bank lending in the moderate-income census tracts (18.6%), however, approximated the percentage of owner-occupied housing units (20.5%) and significantly exceeded the aggregate lending level (13%).

During 2022, the bank's performance was not as strong as its performance in 2021 and is considered good. FCB's lending in low-income tracts in 2022 (1.6%) lagged the percentage of owner-occupied units (2.3%) but exceeded the aggregate lending level (0.8%) in the AA. The demographic and aggregate data both demonstrate that there is limited demand for home purchase loans within area low-income census tracts. FCB's lending in moderate-income tracts (18%) lagged the percentage of owner-occupied units (27.3%) and approximated the aggregate lending level (18.5%) in the AA. In reaching the overall performance conclusion more weight was placed on the bank's performance in moderate-income census tracts because opportunities in low-income census tracts were limited.

### Home Refinance Lending

The geographic distribution performance of the bank's refinance loans is good in 2021, and its performance during 2022 is substantially similar. During 2021, the bank made no (0%) refinance loans in the AA's single low-income census tract; however, the demographic and aggregate data indicate that there is little opportunity to make such loans with 2.7% of owner-occupied housing units and 0.6% of all reported aggregate loans being in the low-income census tract. While FCB's refinance lending in moderate-income census tracts (13%) lagged the percentage of area owner-occupied housing units, it approximated the aggregate percentage (12%) of lending within the AA. As noted previously, the bank's lending performance in moderate-income census tracts was given more weight than its low-income census tract performance because opportunities are limited in the low-income census tracts.

### Small Business Lending

While the bank's small business lending performance is good during 2021 and adequate during 2022, its overall performance is considered good. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2021 because of the larger dollar volume of small business lending during the year. In addition, more weight was placed on the bank's lending performance in moderate-income census tracts than in low-income census tracts because the AA only contained one low-income census tract in 2021 and two low-income census tracts during 2022.

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: Mercer, WV NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	8	1.8	1.7	834	2.5	1.8	7	2.5	2.5	405	1.6	2.9	2.9
Moderate	98	22.6	22.7	11,314	34.5	26.6	56	20.1	25.1	5,940	23.2	19.4	29.1
Middle	267	61.5	61.8	17,844	54.3	62.4	195	70.1	62.1	17,619	68.7	70.5	61.4
Upper	61	14.1	12.4	2,843	8.7	9.1	20	7.2	7.5	1,683	6.6	6.6	6.6
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	1.4	0	0.0	0.2	0	0.0	2.9	0	0.0	0.7	
Total	434	100.0	100.0	32,835	100.0	100.0	278	100.0	100.0	25,647	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2022 Dun & Bradstreet Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

The bank's performance during 2021 is considered good overall. Bank lending in low-income tracts (1.8%) exceeded the percentage of area businesses in such tracts (0.9%) and approximated the aggregate lending level (1.7%). As indicated by the demographic and aggregate data, small business lending opportunities are limited in the AA's low-income census tract. Bank lending in moderate-income tracts (22.6%) lagged the percentage of area businesses in such tracts (26.6%) but was comparable to the aggregate lending level (22.7%).

The bank's performance during 2022 is considered adequate. FCB's lending in low-income tracts (2.5%) approximated both the percentage of area businesses in such tracts (2.9%) and the aggregate lending level (2.5%) in the AA. The bank's lending in moderate-income tracts (20.1%) lagged the percentage of area businesses in such tracts (29.1%) in the area and the aggregate lending level (25.1%).

### **Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

FCB's borrower distribution performance is excellent overall. The distribution performance of HMDA lending is good, and the distribution performance of small business lending is excellent. While the HMDA lending performance was weighted more heavily because of the larger dollar of lending, the bank's small business lending performance is strong in relation to the aggregate lenders' performance and this strength of performance contributes to the overall performance conclusion.

### Home Mortgage Lending

The borrower distribution performance of home mortgage lending is good overall, as the home purchase and refinance performances are each considered good overall.

While the bank originated home improvement loans during the evaluation period, no further analysis was conducted for this category given the small volume of such loans.

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: Mercer, WV NonMSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	# %	# %	\$(000)	\$ %	\$ %	#	# %	# %	\$(000)	\$ %	\$ %	
Home Purchase Loans													
Low	14	10.0	6.8	987	5.3	4.0	6	4.7	6.2	475	2.8	3.2	26.8
Moderate	25	17.9	19.5	2,364	12.7	14.4	15	11.7	15.6	1,444	8.5	10.8	17.9
Middle	24	17.1	22.9	2,622	14.1	21.2	31	24.2	24.3	4,033	23.6	21.7	20.1
Upper	62	44.3	33.3	10,932	58.7	42.5	54	42.2	36.2	8,794	51.5	45.8	35.2
Unknown	15	10.7	17.6	1,719	9.2	17.8	22	17.2	17.7	2,335	13.7	18.4	0.0
Total	140	100.0	100.0	18,624	100.0	100.0	128	100.0	100.0	17,081	100.0	100.0	100.0
Refinance Loans													
Low	4	2.9	4.3	268	1.2	2.3	5	7.7	5.9	515	6.1	3.8	26.8
Moderate	17	12.3	10.6	1,459	6.6	7.3	6	9.2	15.8	450	5.4	12.6	17.9
Middle	24	17.4	20.3	2,533	11.5	16.8	15	23.1	28.3	1,562	18.6	24.5	20.1
Upper	77	55.8	47.2	14,917	67.5	54.4	28	43.1	43.4	4,497	53.6	51.4	35.2
Unknown	16	11.6	17.5	2,930	13.3	19.7	11	16.9	6.6	1,365	16.3	7.7	0.0
Total	138	100.0	100.0	22,107	100.0	100.0	65	100.0	100.0	8,389	100.0	100.0	100.0
Home Improvement Loans													
Low	2	16.7	7.1	65	6.8	3.7	3	42.9	14.5	79	25.4	9.6	26.8
Moderate	2	16.7	14.1	97	10.1	12.1	1	14.3	11.8	89	28.6	9.1	17.9
Middle	0	0.0	16.5	0	0.0	13.5	2	28.6	23.7	96	30.9	19.6	20.1
Upper	5	41.7	52.9	616	64.3	62.4	0	0.0	47.4	0	0.0	59.2	35.2
Unknown	3	25.0	9.4	180	18.8	8.2	1	14.3	2.6	47	15.1	2.4	0.0
Total	12	100.0	100.0	958	100.0	100.0	7	100.0	100.0	311	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	20	6.8	5.9	1,320	3.1	3.4	14	6.9	6.4	1,069	4.0	3.4	26.8
Moderate	45	15.4	15.8	3,963	9.4	11.4	23	11.3	15.5	2,028	7.7	11.2	17.9
Middle	48	16.4	21.2	5,155	12.3	19.0	49	24.0	25.2	5,832	22.1	22.4	20.1
Upper	146	49.8	39.3	26,772	63.7	47.7	84	41.2	38.6	13,741	52.0	47.4	35.2
Unknown	34	11.6	17.8	4,829	11.5	18.6	34	16.7	14.3	3,747	14.2	15.6	0.0
Total	293	100.0	100.0	42,039	100.0	100.0	204	100.0	100.0	26,417	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

### Home Purchase Loans

The bank's overall home purchase loan borrower distribution performance is good. The bank's performance varied between 2021 and 2022. In reaching the overall conclusion, each year's performance was weighted similarly given comparable dollar volumes of lending.

During 2021, the bank's performance is considered good. During the year, the bank's lending to low-income borrowers (10%) lagged the percentage of low-income families (25.9%) but significantly exceeded the aggregate lending level (6.8%). Bank lending to moderate-income borrowers (17.9%) approximated the percentage of moderate-income families (18%) and the aggregate lending level (19.5%).

FCB performance in 2022 is considered adequate. FCB's lending to low-income borrowers (4.7%) lagged the percentage of low-income families (26.8%) but approximated the aggregate lending level (6.2%) in the assessment area. The bank's lending to moderate-income borrowers (11.7%) lagged both the percentage of area moderate-income families (17.9%) and the aggregate lending level (15.6%).



### Home Refinance Loans

The bank's overall home refinance borrower distribution performance good. Performance during 2021, which is good, was given more weight than the performance during 2022, which is adequate, because of the larger dollar volume lending during 2021.

FCB's refinance performance during 2021 is considered good. Bank lending to low-income borrowers (2.9%) lagged the percentage of low-income families (25.9%) but approximated the aggregate lending level (4.3%). Similarly, bank lending to moderate-income borrowers (12.3%) lagged the percentage of moderate-income families (18%) but also approximated the aggregate lending level (10.6%).

FCB's refinance performance during 2022 is considered adequate. FCB's lending to low-income borrowers (7.7%) lagged the percentage of low-income families (26.8%) but approximated the aggregate lending level (5.9%) in the AA. Bank lending to moderate-income borrowers (9.2%) lagged both the percentage of area moderate-income families (17.9%) and the aggregate lending level (15.8%).

### Small Business Lending

The bank's small business lending performance is excellent overall, as the bank's performance is excellent during both 2021 and 2022.

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: Mercer, WV NonMSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	352	81.1	50.2	18,841	57.4	36.1	224	80.6	55.3	18,368	71.6	44.6	89.4
Over \$1 Million	82	18.9		13,994	42.6		54	19.4		7,279	28.4		8.0
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		2.6
Total	434	100.0		32,835	100.0		278	100.0		25,647	100.0		100.0
By Loan Size													
\$100,000 or Less	353	81.3	88.4	11,433	34.8	33.7	212	76.3	90.9	9,403	36.7	37.1	
\$100,001 - \$250,000	54	12.4	7.2	8,429	25.7	23.1	47	16.9	5.1	6,978	27.2	17.4	
\$250,001 - \$1 Million	27	6.2	4.4	12,973	39.5	43.2	19	6.8	4.1	9,266	36.1	45.4	
Total	434	100.0	100.0	32,835	100.0	100.0	278	100.0	100.0	25,647	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	314	89.2		9,149	48.6		181	80.8		7,588	41.3		
\$100,001 - \$250,000	28	8.0		4,046	21.5		30	13.4		4,391	23.9		
\$250,001 - \$1 Million	10	2.8		5,646	30.0		13	5.8		6,389	34.8		
Total	352	100.0		18,841	100.0		224	100.0		18,368	100.0		
Source: 2022 FFIEC Census Data													
2022 Dun & Bradstreet Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

During 2021, FCB's lending to businesses with annual revenues of \$1 million or less (81.1%) approximated the percentage of area businesses having revenues of \$1 million or less (89.1%) and significantly exceeded the aggregate lenders' percentage of such lending (50.2%). The remaining percentage of small businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 81.3% of the bank's small business loans were in amounts of \$100,00 or less compared to 88.4% of such lending by the aggregate reporters. The bank's performance during 2022 is similar to its performance during 2021



### **Community Development Lending**

The bank provides a relatively high level of CD loans within this AA. As previously noted, CD lending opportunities are somewhat limited in this rural AA. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans – Mercer, WV NonMSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$0</b>
Affordable Housing	0	0
Community Services	1	150
Economic Development	1	5,090
Revitalization and Stabilization	2	336
<b>Total Loans</b>	<b>4</b>	<b>5,576</b>

Additional information about the bank’s CD lending within this AA is as follows.

- A \$5.1 million community development loan for the construction of a new school in a low-income census tract where a majority of the students are from low- and moderate-income households. The loan helps to revitalize and stabilize a low-income census tract and also benefits low- and moderate-income students.
- A \$300MM community development loan for the purpose to purchase land in a moderate-income census tract to build a museum in a downtown area. The purchase and construction will help revitalize and stabilize an LMI geography.
- A \$150MM community development loan for a non-profit organization providing free services and basic necessities to abuse victims, a majority of which are LMI.
- A \$35.6MM community development loan to a volunteer fire department providing emergency services to surrounding underserved middle-income tracts.

### **INVESTMENT TEST**

The bank’s performance under the investment test in the Mercer, WV NonMSA AA is good. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AA.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Mercer, WV NonMSA AA. The bank’s investment activity consisted of donations covering a broad range of community development purposes.

<b>Investments, Grants, Donations</b>		
<b>Mercer, WV NonMSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	47	29
<b>Total</b>	<b>47</b>	<b>29</b>

The AA investment test conclusion reflects FCB's local qualified donations along with its institutional and statewide qualified investment that can include this assessment area. More weight was placed on the previously described investments benefiting the statewide and regional area.

## **SERVICE TEST**

The bank's performance under the service test in the Mercer, WV NonMSA AA is rated high satisfactory. This overall service test rating reflects conclusions regarding the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services

## **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are readily accessible to the bank's various geographies and to individuals and businesses of different income levels in the AA. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		Demographics					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	2	4.3%	1,813	2.7%	104	2.9%
Moderate	5	45.5%	6	46.2%	16	34.0%	18,774	28.2%	1,050	29.1%
Middle	5	45.5%	6	46.2%	27	57.4%	41,861	63.0%	2,217	61.4%
Upper	1	9.1%	1	7.7%	2	4.3%	4,022	6.1%	237	6.6%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Totals</b>	<b>11</b>	<b>100%</b>	<b>13</b>	<b>100%</b>	<b>47</b>	<b>100%</b>	<b>66,470</b>	<b>100%</b>	<b>3,608</b>	<b>100%</b>

Bank offices and ATM locations in moderate-income census tracts substantially exceed the percentage of such census tracts and the percentage of households and area businesses located in moderate-income census tracts within the AA.

No branches have been opened or closed in the AA since the previous evaluation.

The bank's products, services, and business hours do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. Each full service branch offers the same products and services; however, one branch is a limited service, drive-thru facility.

## **Community Development Services**

The bank provides a relatively high level of CD services. Information from an individual knowledgeable of the AA and review of CRA Performance Evaluations of other institutions operating within the AA indicate that community development service opportunities are somewhat limited within this rural AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type Mercer, WV NonMSA AA</b>	<b># Activities</b>
Affordable Housing	0
Community Services	9
Economic Development	1
Revitalize & Stabilization	0
<b>Total Services</b>	<b>10</b>

Twenty-one bank officers and staff members supported ten different organizations within the AA during the evaluation period. Examples of CD services provided by bank employees include the following.

- Mercer County Schools, Logan County Schools, Monroe County Schools, Wyoming County Schools- 15 employees of the bank provided financial education from established curriculum at area schools where a majority of the students are from low- and moderate-income households.
- Bluefield State College Foundation- An employee of the bank is on the board of the college foundation which provides scholarships targeted to low- and moderate-income students.
- Child Protect of Mercer County- An employee of the bank serves as treasurer of the non-profit organization which provides services targeted to LMI people.
- Princeton Community Hospital Foundation- An employee of the bank serves on the board of the foundation which supports the provision of medical services to LMI people.
- Princeton Economic Development Authority- An employee of the bank serves on the board of the economic development authority for Princeton, WV, which promotes small business development.

**NICHOLAS, WV NONMSA ASSESSMENT AREA**  
(Full-Scope Review of nonmetropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE NICHOLAS, WV NONMSA ASSESSMENT AREA**

The bank's Nicholas, WV NonMSA AA consists of the entirety of Barbour, Braxton, Harrison, Lewis, Nicholas, Randolph, Taylor, Tucker, Upshur, and Webster counties in West Virginia. The assessment area is located in central and northern West Virginia. Refer to Appendix G for additional demographic data.

- Marion County, WV was included in the assessment area during the previous evaluation; however, because the bank does not maintain a branch in the county and limited recent lending activity, the bank no longer includes Marion County within this AA.
- The AA includes several state parks. Large portions of Tucker, Randolph, and Webster counties' land is contained within these state parks.
- During 2021, the assessment area consisted of 64 total census tracts, including no low-, seven moderate-, 43 middle-, and 14 upper-income census tracts based on the 2015 American Community Survey (ACS). Six of the 43 middle-income tracts are considered distressed and/or underserved. The distressed and/or underserved census tracts are located in Braxton, Tucker, and Webster counties.
- In 2022, the assessment area delineation is unchanged, but the number and income level of some census tracts changed. Based on 2020 ACS data, the AA contains 69 census tracts, including no low-, 11 moderate-, 38 middle-, and 20 upper-income census tracts. Ten of the 38 middle-income tracts in the assessment area are designated distressed and/or underserved and are located in Barbour, Braxton, Tucker, and Webster counties.
- The bank operates five offices in the assessment area, including one in moderate-, three in middle-, and one in upper-income census tracts. Additionally, the bank operates three standalone ATMs within the AA, with one in moderate- and two in middle-income census tracts.
- As of June 30, 2023, the bank held 7% market share of deposits in the assessment area, ranking 5<sup>th</sup> out of 24 financial institutions according to data compiled by the FDIC.
- As part of the evaluation process, an individual from a municipal development authority operating in the AA was contacted prior to the evaluation and asked about community credit needs and local economic conditions.

<b>Nicholas, WV NonMSA AA Population Change</b>			
<b>Area</b>	<b>2015 Population</b>	<b>2020 Population</b>	<b>Percent Change</b>
Nicholas, WV NonMSA AA	229,360	219,063	-4.5%
Barbour County, WV	16,731	15,465	-7.6%
Braxton County, WV	14,466	12,447	-14.0%
Harrison County, WV	68,998	65,921	-4.5%
Lewis County, WV	16,434	17,033	3.6%
Nicholas County, WV	25,930	24,604	-5.1%
Randolph County, WV	29,365	27,932	-4.9%
Taylor County, WV	16,977	16,705	-1.6%
Tucker County, WV	6,972	6,762	-3.0%
Upshur County, WV	24,560	23,816	-3.0%
Webster County, WV	8,927	8,378	-6.1%
NonMSA West Virginia	667,166	627,937	-5.9%
West Virginia	1,851,420	1,793,716	-3.1%
<i>Source: 2011-2015 U.S. Census Bureau American Community Survey  2020 U.S. Census Bureau Decennial Census</i>			

- As indicated in the table above, population within the state declined from 2015 to 2020 and declined within the counties making up the AA as well. In general, the population decline in the AA exceeded the population decline in nonmetropolitan areas within the statewide area.
- The community contact stated that the population loss is an issue but local government and community development organizations are working to attract residents. According to the contact, there are more jobs than people, and a lack of infrastructure and development due to the ruralness of the area makes attracting qualified workers and new residents difficult.
- The individual from the development authority that was contacted stated that area population loss is an issue that concerns local authorities. According to the contact, local officials are working to stop the population loss and to attract more workers; however, the rural nature of the community and limited economic development infrastructure makes this a challenging issue to address.

<b>Nicholas, WV NonMSA AA - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Nicholas, WV NonMSA AA	\$54,693	\$58,533	7.0%
Barbour County, WV	\$49,171	\$54,368	10.6%
Braxton County, WV	\$51,988	\$48,718	-6.3%
Harrison County, WV	\$63,378	\$69,842	10.2%
Lewis County, WV	\$50,003	\$56,290	12.6%
Nicholas County, WV	\$53,341	\$51,027	-4.3%
Randolph County, WV	\$54,104	\$57,127	5.6%
Taylor County, WV	\$55,634	\$62,229	11.9%
Tucker County, WV	\$56,268	\$57,143	1.6%
Upshur County, WV	\$54,636	\$56,691	3.8%
Webster County, WV	\$41,229	\$43,789	6.2%
NonMSA West Virginia	\$52,561	\$55,205	5.0%
West Virginia	\$57,760	\$61,707	6.8%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey  2016 - 2020 U.S. Census Bureau American Community Survey  Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

- The AA's MFI increased from 2015 to 2020 at a rate higher than the statewide nonmetropolitan area rate. Within the AA, MFI increased substantially in Harrison, Lewis, and Taylor counties, while it decreased in Braxton and Nicholas counties.

<b>Nicholas, WV NonMSA AA - Housing Cost Burden</b>						
<b>Area</b>	<b>Cost Burden - Renters</b>			<b>Cost Burden - Owners</b>		
	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Renters</b>	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Owners</b>
Nicholas, WV NonMSA AA	58.4%	19.5%	31.3%	41.9%	13.9%	12.8%
Barbour County, WV	54.0%	27.8%	27.9%	48.4%	18.3%	15.4%
Braxton County, WV	28.3%	18.5%	13.4%	30.9%	19.6%	13.0%
Harrison County, WV	69.9%	13.3%	37.2%	37.5%	8.4%	11.8%
Lewis County, WV	62.2%	18.0%	31.2%	46.7%	14.3%	12.3%
Nicholas County, WV	54.2%	13.1%	31.4%	32.7%	13.8%	11.0%
Randolph County, WV	61.0%	12.3%	30.3%	49.4%	18.0%	13.3%
Taylor County, WV	48.9%	14.9%	22.5%	46.5%	7.7%	11.0%
Tucker County, WV	38.6%	5.3%	19.2%	41.0%	12.2%	10.8%
Upshur County, WV	54.1%	48.2%	37.8%	50.3%	24.6%	17.2%
Webster County, WV	39.3%	3.1%	24.5%	46.7%	11.5%	14.2%
NonMSA West Virginia	55.6%	29.2%	32.0%	42.9%	15.3%	13.0%
West Virginia	62.7%	31.2%	37.0%	46.2%	17.7%	13.8%
<i>Cost Burden is housing cost that equals 30 percent or more of household income</i>						
<i>Source: U.S. Department of Housing and Urban Development (HUD), 2016-2020 Comprehensive Housing Affordability Strategy</i>						

- Within the AA, low-income renters face a similar cost burden as renters within nonmetropolitan areas of West Virginia. Moderate-income renters within the AA, however, face a lower cost burden than such renters within the nonmetropolitan statewide area.
- LMI homeowners face similar cost burdens within the AA as homeowners in nonmetropolitan areas of West Virginia.
- The data suggests that homeownership is generally as affordable in the AA as in the statewide nonmetropolitan area.
- The individual from a community development organization that was contacted stated that housing stock tends to be older and is seen as a challenge in attracting workers to the local community.
- The individual contacted also noted that some housing within the local community has been bought as vacation and second home properties and reduced housing stock available for year round residents.

<b>Nicholas, WV NonMSA AA - Annual Average Unemployment Rates</b>					
<b>Area</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
Barbour County, WV	5.9%	6.0%	8.2%	5.3%	4.4%
Braxton County, WV	6.9%	7.5%	10.2%	6.8%	6.1%
Harrison County, WV	4.4%	4.5%	7.8%	4.7%	3.6%
Lewis County, WV	5.5%	6.3%	10.8%	7.0%	4.7%
Nicholas County, WV	6.3%	6.4%	10.4%	6.0%	4.6%
Randolph County, WV	5.4%	6.0%	9.1%	5.7%	4.7%
Taylor County, WV	4.8%	4.9%	7.3%	4.7%	3.8%
Tucker County, WV	5.4%	5.2%	8.3%	5.4%	3.8%
Upshur County, WV	5.6%	6.0%	9.4%	6.2%	4.8%
Webster County, WV	6.2%	6.3%	9.3%	6.2%	4.6%
NonMSA West Virginia	5.8%	5.8%	9.1%	5.7%	4.4%
West Virginia	5.1%	5.0%	8.2%	5.1%	3.9%
<i>Source: Bureau of Labor Statistics(BLS), Local Area Unemployment Statistics</i>					

- During a recent five-year period, unemployment rates throughout the assessment area continued to recover from the pandemic, and current rates are lower than pre-pandemic levels.
- The largest industries in the assessment area are retail trade, health services, accommodation and food services, and manufacturing.
- Major area employers include Webster Memorial Hospital, WVU Medicine, Walmart stores, Regency West Virginia Ventures (resort property), Arch Coal, Davis Health System, Armstrong Hardwood Flooring, West Virginia Department of Health and Human Services, Federal Bureau of Investigation, and Alderson Broaddus College.

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE NICHOLAS,  
WV NONMSA ASSESSMENT AREA**

**LENDING TEST**

The bank's performance under the lending test in the Nicholas, WV NonMSA AA is good. The conclusion is primarily based on excellent lending activity, and good geographic and borrower distribution performances.

**Lending Activity**

The bank's lending activities reflect excellent responsiveness to AA credit needs. During 2021 and 2022, the bank reported 460 HMDA loans totaling \$68.7 million, 506 small business loans totaling \$39.2 million, and 120 small farm loans totaling \$8.9 million within the Nicholas, WV NonMSA AA. FCB's lending as measured by number and dollar volume within the assessment areas (20.2% and 14.9%, respectively) exceeds the proportion of bank deposits (12.7%) within the assessment area and the percentage of area branches (9.1%).

According to 2022 aggregate data, FCB ranked 3 out of 191 reporters in HMDA lending with a 6.2% market share, and it ranked 4 out of 75 reporters in small business/small farm lending volume with an 8.7% market share. The market share rankings indicate that the bank is a significant provider of HMDA and CRA loans within the Nicholas, WV NonMSA assessment area.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

**Geographic Distribution of Loans**

The bank's geographic distribution performance is good overall. From a product perspective, HMDA and small business performances are each good over the combined 2021 and 2022 time period.

There were no low-income census tracts in the AA during 2021 or 2022. During 2021, the AA contained seven moderate-income census tracts. Following the release of the updated 2020 ACS data which is effective in 2022, the AA contained 11 moderate-income census tracts.

While an analysis of loan dispersion noted a lower volume of loans in Barbour, Braxton, Clay, and Tucker counties, it did not impact the overall conclusion as the bank does not operate branches in these counties which likely explains the lower volume of lending.

**Home Mortgage Lending**

The bank's geographic distribution performance is good overall. From a loan category perspective, the bank's home purchase and refinance performances are both good overall.

Given the relatively small number of home improvement and multifamily loans originated and reported by the bank during 2021 and 2022, performance of the bank's home improvement and multifamily loans was not evaluated or considered in this assessment area.



Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: Nicholas, WV NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year											Owner Occupied Units %	
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank			Agg
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%		\$%
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	3	2.7	6.4	330	19	4.0	29	27.4	12.3	4,801	30.0	9.6	13.7
Middle	84	74.3	57.3	12,880	74.0	51.9	61	57.5	50.5	8,797	55.0	45.7	57.9
Upper	26	23.0	36.3	4,207	24.2	44.1	16	15.1	37.2	2,404	15.0	44.6	28.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	113	100.0	100.0	17,417	100.0	100.0	106	100.0	100.0	16,002	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	5	4.1	3.7	632	3.3	2.3	14	13.4	13.2	1,640	15.8	10.8	13.7
Middle	101	82.1	56.7	15,588	80.8	49.6	49	64.5	54.8	6,225	60.0	52.7	57.9
Upper	17	13.8	39.6	3,074	15.9	48.1	13	17.1	32.0	2,507	24.2	36.5	28.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	123	100.0	100.0	19,294	100.0	100.0	76	100.0	100.0	10,372	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	4.5	0	0.0	3.4	2	20.0	11.2	90	15.3	11.1	13.7
Middle	5	71.4	49.4	390	66.8	44.7	7	70.0	47.1	447	75.8	46.9	57.9
Upper	2	28.6	45.5	194	33.2	50.4	1	10.0	41.7	53	9.0	42.0	28.4
Unknown	0	0.0	0.6	0	0.0	1.6	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	7	100.0	100.0	584	100.0	100.0	10	100.0	100.0	590	100.0	100.0	100.0
Multifamily Loans												Multi-family Units %	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	2	25.0	8.7	616	26.9	4.6	15.8
Middle	4	80.0	72.2	540	62.1	44.8	3	37.5	47.8	682	29.8	39.4	47.6
Upper	1	20.0	27.8	330	37.9	55.2	3	37.5	43.5	994	43.4	56.0	36.6
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	5	100.0	100.0	870	100.0	100.0	8	100.0	100.0	2,292	100.0	100.0	100.0
Total Home Mortgage Loans												Owner Occupied Units %	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	8	3.2	5.0	962	2.5	3.1	49	23.7	12.7	7,301	24.5	10.0	13.7
Middle	198	78.3	56.9	29,870	76.8	50.5	125	60.4	51.2	16,547	55.5	47.1	57.9
Upper	47	18.6	38.0	8,075	20.8	46.4	33	15.9	36.2	5,958	20.0	42.9	28.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	253	100.0	100.0	38,907	100.0	100.0	207	100.0	100.0	29,806	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

### Home Purchase Loans

The geographic distribution of home purchase lending is good overall. During 2021, performance is poor, while performance during 2022 is excellent. While performance from each year was similarly weighted given the similar dollar of lending in each year, the overall performance conclusion reflects the strength of performance of each year.

FCB's performance during 2021 is poor as bank lending in moderate-income census tracts (2.7%) substantially lagged both the percentage of owner-occupied housing units (8.2%) and the aggregate lending level (6.4%).

During 2022, FCB's performance is considered excellent as bank lending in moderate-income tracts (27.4%) significantly exceeded both the percentage of owner-occupied units (13.7%) in the area and the aggregate lending level (12.3%).

### Home Refinance Loans

The geographic distribution performance of refinance lending is good overall. During 2021, the bank's performance is good, and its performance during 2022 is excellent. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2021 because of the substantially larger dollar volume of refinance lending during the year.

During 2021, FCB's performance is good. During the year, the bank's lending in moderate-income tracts (4.1%) lagged the percentage of owner-occupied housing units (8.2%) and approximated the aggregate lending level (3.7%).

During 2022, FCB's performance in 2022 is considered excellent. Bank lending in moderate-income tracts (18.4%) exceeded both the percentage of owner-occupied units (13.7%) in the area and the aggregate lending level (13.2%).

### Small Business Lending

The geographic distribution of small business lending is good overall. The bank's performance during 2021 is adequate, while its performance during 2022 is excellent. The overall conclusion reflects the strength of performance from each year.

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: Nicholas, WV NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	15	5.5	7.8	1,015	4.8	6.8	42	18.2	14.8	3,641	20.4	12.3	15.9
Middle	199	72.4	62.3	13,022	61.2	60.4	134	58.0	55.3	9,167	51.2	55.0	53.4
Upper	61	22.2	28.3	7,235	34.0	32.5	55	23.8	28.3	5,082	28.4	32.3	30.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	1.6	0	0.0	0.3	0	0.0	1.5	0	0.0	0.4	
Total	275	100.0	100.0	21,272	100.0	100.0	231	100.0	100.0	17,890	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

FCB's performance in 2021 is adequate. During the year, the bank's lending in moderate-income tracts (5.5%) lagged both the percentage of area businesses in such tracts (8.8%) and the aggregate lending level (7.8%).

FCB's performance in 2022 is considered excellent, as bank lending in moderate-income tracts (18.2%) exceeded both the percentage of area businesses in such tracts (15.9%) in the area and the aggregate lending level (14.8%).

**Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's borrower distribution performance is good overall. From a product perspective, FCB's HMDA performance considered adequate, while its small business performance is excellent. In reaching the overall conclusion, greater weight was given to FCB's HMDA performance as there was larger dollar volume of such lending during the review period.

**Home Mortgage Lending**

The borrower distribution performance of home mortgage lending is adequate overall. From a product category perspective, home purchase lending is adequate, while refinance performance is good. In reaching the overall conclusion, greater weight was placed on the bank's home purchase because of the larger dollar volume of lending during 2021 and 2022.

While the bank originated home improvement loans during the evaluation period, no further analysis was conducted for this category given the small volume of such loans.

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: Nicholas, WV NonMSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Home Purchase Loans													
Low	4	3.5	5.1	192	11	2.2	7	6.6	4.1	499	3.1	17	20.0
Moderate	14	12.4	16.8	1,381	7.9	10.0	13	12.3	16.4	1,693	10.6	10.1	17.0
Middle	27	23.9	23.5	3,191	18.3	19.1	23	21.7	21.7	2,980	18.6	17.3	19.0
Upper	58	51.3	44.0	11,834	67.9	57.8	46	43.4	46.1	8,905	55.6	59.8	44.1
Unknown	10	8.8	10.6	819	4.7	10.8	17	16.0	11.7	1,925	12.0	11.1	0.0
Total	113	100.0	100.0	17,417	100.0	100.0	106	100.0	100.0	16,002	100.0	100.0	100.0
Refinance Loans													
Low	4	3.3	3.3	235	12	15	2	2.6	6.3	225	2.2	3.2	20.0
Moderate	13	10.6	9.6	1,056	5.5	5.3	15	19.7	14.9	1,297	12.5	10.2	17.0
Middle	35	28.5	16.9	4,271	22.1	12.3	23	30.3	24.5	2,533	24.4	19.9	19.0
Upper	62	50.4	54.2	12,064	62.5	61.6	34	44.7	47.6	5,909	57.0	57.3	44.1
Unknown	9	7.3	16.0	1,668	8.6	19.2	2	2.6	6.7	408	3.9	9.4	0.0
Total	123	100.0	100.0	19,294	100.0	100.0	76	100.0	100.0	10,372	100.0	100.0	100.0
Home Improvement Loans													
Low	2	28.6	5.7	78	13.4	3.5	1	10.0	4.5	40	6.8	2.9	20.0
Moderate	0	0.0	11.4	0	0.0	8.0	3	30.0	13.5	179	30.3	10.0	17.0
Middle	2	28.6	20.5	126	21.6	17.9	2	20.0	21.1	108	18.3	16.9	19.0
Upper	2	28.6	59.7	280	47.9	66.5	2	20.0	58.7	95	16.1	67.8	44.1
Unknown	1	14.3	2.8	100	17.1	4.0	2	20.0	2.2	168	28.5	2.4	0.0
Total	7	100.0	100.0	584	100.0	100.0	10	100.0	100.0	590	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	10	4.0	4.3	505	13	19	11	5.5	5.0	802	2.9	2.2	20.0
Moderate	32	12.9	12.9	3,179	8.4	7.7	34	17.1	15.5	3,405	12.4	10.1	17.0
Middle	64	25.8	20.0	7,588	19.9	15.5	48	24.1	22.5	5,621	20.4	17.9	19.0
Upper	122	49.2	49.3	24,178	63.6	59.8	85	42.7	47.5	15,185	55.2	59.5	44.1
Unknown	20	8.1	13.5	2,587	6.8	15.1	21	10.6	9.6	2,501	9.1	10.3	0.0
Total	248	100.0	100.0	38,037	100.0	100.0	199	100.0	100.0	27,514	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

### Home Purchase Loans

The home purchase loan borrower distribution performance is adequate. During 2021, its performance is adequate, and its performance during 2022 is good. In reaching the overall conclusion, the strength of performance in each year was a significant factor since the performance in each year was weighted similarly given the similar dollar volumes of lending.

In 2021, the bank's performance is adequate. During the year, the bank's lending to low-income borrowers (3.5%) lagged both the percentage of low-income families (20.5%) and the aggregate lending level (5.1%). Bank lending to moderate-income borrowers (12.4%) lagged both the percentage of moderate-income families (16.3%), and the aggregate lending level (16.8%). While the bank's lending to LMI borrowers lagged the percentage of area families by a large margin, the margin between the bank's level of LMI lending and the aggregate data was smaller.

In 2022, FCB performance is good. FCB's lending to low-income borrowers (6.6%) significantly lagged the percentage of low-income families (20%), but exceeded the aggregate lending level (4.1%) in the AA. The bank's lending to moderate-income borrowers (12.3%) lagged both the percentage of area moderate-income families (17%) and the aggregate lending level (16.4%). The overall home purchase performance is good during 2022 largely because of the bank's low-income lending performance in relation to the aggregate level.

### Home Refinance Loans

The bank's overall home refinance borrower distribution performance is good overall, as it is good during 2021 and 2022.

During 2021, the bank's borrower distribution performance of refinance loans is good. FCB's lending to low-income borrowers in 2021 (3.3%) significantly lagged the percentage of low-income families (20.5%) but equaled the aggregate lending level (3.3%) in the AA. Similarly, the bank's lending to moderate-income borrowers (10.6%) lagged the percentage of area moderate-income families (16.3%) and approximated the aggregate lending level (9.6%). The bank's overall performance during 2022 is similar to its performance during 2021.

### Small Business Lending

The bank's small business lending performance is excellent overall, as the bank's performance is excellent during both 2021 and 2022.

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: Nicholas, WV NonMSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
By Revenue													
\$1 Million or Less	220	80.0	44.5	13,618	64.0	31.7	184	79.7	53.8	12,099	67.6	35.3	88.7
Over \$1 Million	55	20.0		7,654	36.0		47	20.3		5,791	32.4		9.1
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		2.3
Total	275	100.0		21,272	100.0		231	100.0		17,890	100.0		100.0
By Loan Size													
\$100,000 or Less	227	82.5	90.6	8,638	40.6	35.1	186	80.5	92.2	7,918	44.3	36.3	
\$100,001 - \$250,000	34	12.4	5.7	5,288	24.9	20.7	34	14.7	4.5	4,819	26.9	18.8	
\$250,001 - \$1 Million	14	5.1	3.7	7,346	34.5	44.2	11	4.8	3.3	5,153	28.8	44.9	
Total	275	100.0	100.0	21,272	100.0	100.0	231	100.0	100.0	17,890	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	194	88.2		6,823	50.1		155	84.2		5,933	49.0		
\$100,001 - \$250,000	18	8.2		2,818	20.7		22	12.0		3,161	26.1		
\$250,001 - \$1 Million	8	3.6		3,977	29.2		7	3.8		3,005	24.8		
Total	220	100.0		13,618	100.0		184	100.0		12,099	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

During 2021, FCB's small business borrower distribution performance is excellent. FCB's lending to businesses with annual revenues of \$1 million or less (80%) lagged the percentage of area businesses having revenues of \$1 million or less (88.2%) but significantly exceeded the aggregate lenders' percentage of such lending (44.5%). The remaining percentage of small businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 82.5% of the bank's small business loans were in amounts of \$100,000 or less compared to 90.6% of such lending by the aggregate reporters. The bank's performance in 2022 is similar to its performance during 2021.

### **Community Development Lending**

The bank provides a low level of CD loans in this AA. As previously noted, CD lending opportunities are somewhat limited in this rural AA. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans Nicholas, WV NonMSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$0</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	2	77
<b>Total Loans</b>	<b>2</b>	<b>77</b>

While opportunities for CD lending are limited within this rural AA, the bank does not face any constraints in making CD loans in this AA. While the bank originated two CD loans within this assessment area, the dollar volume of CD lending is relatively low within this AA. Additional information about the bank's CD lending within this AA is as follows.

- Two community development loans totaling \$77,000 to volunteer fire departments providing emergency services to surrounding underserved middle-income census tracts.

### **INVESTMENT TEST**

The bank's performance under the investment test in the Nicholas, WV NonMSA AA is good. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AA.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Nicholas, WV NonMSA AA. The bank's qualified donations were limited in number and amount.

<b>Investments, Grants, Donations Nicholas, WV NonMSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	1	1
<b>Total</b>	<b>1</b>	<b>1</b>

Given the limited volume of donations within the AA, the AA's performance conclusion is based almost entirely on the bank's previously described investment activity benefiting the statewide and larger regional area.

## SERVICE TEST

The bank's performance under the service test in the Nicholas, WV NonMSA AA is rated low satisfactory. This overall service test rating reflects conclusions regarding the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services

## Retail Banking Services

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are readily accessible to the bank's various geographies and to individuals of different income levels in the AA. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		Demographics					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	1	20.0%	2	25.0%	11	15.9%	12,562	14.0%	1,049	15.7%
Middle	3	60.0%	5	62.5%	38	55.1%	52,044	58.0%	3,583	53.8%
Upper	1	20.0%	1	12.5%	20	29.0%	25,160	28.0%	2,034	30.5%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Totals</b>	<b>5</b>	<b>100%</b>	<b>8</b>	<b>100%</b>	<b>69</b>	<b>100%</b>	<b>89,766</b>	<b>100%</b>	<b>6,666</b>	<b>100%</b>

Bank offices and ATM locations in moderate-income census tracts substantially exceed the percentage of such census tracts and the percentage of households and area businesses located in moderate-income census tracts within the AA.

No branches have been opened or closed in the AA since the previous evaluation.

The bank's products, services, and business hours do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. Each full-service branch offers the same products and services.

## Community Development Services

The bank provides an adequate level of CD services. Information from an individual knowledgeable of the AA and review of CRA Performance Evaluations of other institutions operating within the AA indicate that community development service opportunities are somewhat limited within this rural AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type</b> <b>Nicholas, WV NonMSA AA</b>	<b>#</b> <b>Activities</b>
Affordable Housing	0
Community Services	3
Economic Development	1
Revitalize & Stabilization	1
<b>Total Services</b>	<b>5</b>

Nine bank officers and staff members supported five different organizations within the AA during the evaluation period. Examples of CD services provided by bank employees include the following.

- Nicholas County Schools, Upshur County Schools, and Webster County Schools- seven employees of the bank provided financial education from established curriculum at area schools where a majority of the students are from low- and moderate-income households.
- City of Richwood Building Commission- An employee of the bank is treasurer of the commission. The promotes revitalization and stabilization along with economic development by obtaining funding to rehabilitate abandoned buildings within the local community.
- Upshur County Development Authority- An employee of the bank serves on the board of the organization which promotes small business development.



**BECKLEY, WV MSA ASSESSMENT AREA**  
(Limited-Scope Review of metropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE BECKLEY, WV MSA  
ASSESSMENT AREA**

The Beckley, WV MSA assessment area was reviewed using the limited review examination procedures. This assessment area includes all of Fayette and Raleigh counties. According to the 2020 ACS, the assessment area has a population of 115,079. The FFIEC estimated median family income during 2023 equals \$64,200.

The bank operates two branches in upper-income census tracts and one standalone ATM in a middle-income census tract in the assessment area. The bank did not open or close any locations in the assessment area during the evaluation period. According to data from the FDIC from June 30, 2023, the bank held 5% of the AA's deposits and ranked 7<sup>th</sup> of 12 financial institutions. Refer to Appendix C for additional lending data information.

2022 BECKLEY, WV MS AAA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	8,128	25.1
Moderate	5	16.7	4,286	13.2	1,042	24.3	4,963	15.3
Middle	20	66.7	22,086	68.1	3,649	16.5	6,033	18.6
Upper	5	16.7	6,039	18.6	587	9.7	13,287	41.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	30	100.0	32,411	100.0	5,278	16.3	32,411	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	8,740	4,659	12.7	53.3	2,614	29.9	1,467	16.8
Middle	38,989	24,929	67.9	63.9	7,459	19.1	6,601	16.9
Upper	9,884	7,117	19.4	72.0	1,726	17.5	1,041	10.5
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	57,613	36,705	100.0	63.7	11,799	20.5	9,109	15.8
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	483	14.2	424	14.0	45	15.0	14	20.9
Middle	2,278	67.0	2,029	66.9	200	66.7	49	73.1
Upper	639	18.8	580	19.1	55	18.3	4	6.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	3,400	100.0	3,033	100.0	300	100.0	67	100.0
Percentage of Total Businesses:				89.2		8.8		2.0
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	5	7.5	5	7.6	0	0.0	0	0.0
Middle	42	62.7	42	63.6	0	0.0	0	0.0
Upper	20	29.9	19	28.8	0	0.0	1	100.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	67	100.0	66	100.0	0	0.0	1	100.0
Percentage of Total Farms:				98.5		0.0		1.5
Source: 2022 FFIEC Census Data 2022 Data & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE BECKLEY,  
WV MSA ASSESSMENT AREA**

The assessment area listed in the table below was reviewed using limited-scope examination procedures. Conclusions regarding the institution's CRA performance are drawn from a review of available facts and data, including performance figures, aggregate lending comparisons, and demographic information. The conclusions regarding the bank's performance in this area does not change the rating for the state of West Virginia.

<b>Assessment Area</b>	<b>Lending Test</b>	<b>Investment Test</b>	<b>Service Test</b>
Beckley, WV MSA	Below	Consistent	Consistent

**COMMONWEALTH OF VIRGINIA<sup>1</sup>**

CRA rating for **Virginia**:  
The Lending Test is rated:  
The Investment Test is rated:  
The Service Test is rated:

**Satisfactory**  
**Low Satisfactory**  
**High Satisfactory**  
**Low Satisfactory**

Major factors supporting the rating include:

**Lending Test**

- Lending levels reflect good responsiveness to AA credit needs, and the bank makes use of innovative and/or flexible lending practices in serving AA credit needs
- The bank's distribution of loans by income level of geography is adequate
- The bank's distribution of loans among individuals of different income levels, including low- and moderate-income (LMI), and businesses of different sizes is good
- The bank makes an adequate level of CD loans within its AAs

**Investment Test**

- The bank makes a significant level of qualified CD investments and grants and is occasionally in a leadership position. In addition, the bank makes occasional use of innovative and/or complex investments to support CD initiatives and exhibits good responsiveness to the credit and CD needs throughout its Virginia AAs.

**Service Test**

- The bank's delivery systems are accessible to geographies and/or individuals of different income levels throughout its AAs.
- The bank's record of opening and closing branches has adversely affected the accessibility of its delivery systems, particularly to LMI geographies and/or LMI individuals.
- Products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or individuals.
- The bank provides an adequate level of CD services within its Virginia AAs and is responsive to the available service opportunities.

**SCOPE OF EXAMINATION**

The scope of the review for the Commonwealth of Virginia was consistent with the overall scope for the institution. Full-scope review procedures were used for the following AAs.

- Blacksburg-Christiansburg, VA MSA
- Tazewell, VA NonMSA

Limited-scope review procedures were used for the following AAs.

- Richmond, VA
- Emporia, VA NonMSA

<sup>1</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

The bank's performance ratings within Virginia are based on its performance in its two full-scope AAs along with activities that take place at the statewide or institutional level. Performance within the limited-scope review AAs was reviewed to determine if the bank's performance exceeds, is consistent, or below its performance in the overall state. Appendices A and B include information about the evaluation's scope and statewide ratings.

## **DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN COMMONWEALTH OF VIRGINIA**

The bank delineates four of its ten AAs and operates 18 of its 55 branches in the Commonwealth of Virginia. Together, the Virginia assessment areas account for 37.6% of the bank's combined 2021 and 2022 lending (dollar volume), 32.7% of branches, and 24.3% of deposit volume. Information about loan volume, branches, and deposits are included in Appendix D of this report.

As of June 30, 2023, FCB ranked 8<sup>th</sup> out of 40 financial institutions in local deposit market share according to data compiled by the FDIC and held 1.1% of deposits within the AA's in the state.

According to 2020 ACS data, the bank's combined assessment areas within the Commonwealth of Virginia have a population of 1,415,414, including 338,228 families. A majority of the families are middle- and upper-income (61.2%), while low-and moderate- income families comprise 20.4% and 18.4% of the total, respectively. In addition, 7.6% of area families live below the poverty level.

Within these assessment areas, the owner-occupancy rate equals 59.7%, which is equivalent to the overall state owner-occupancy rate at 60%. As described in the applicable assessment areas, there are underserved and/or distressed middle-income census tracts within Virginia's assessment areas.

The following table details the median family income data for FCB's assessment areas in Virginia during 2021 and 2022.

<b>Virginia Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Blacksburg-Christiansburg, VA MSA AA	\$66,615	\$74,841	12.30%
Richmond, VA MSA AA	\$84,561	\$92,991	10.00%
Tazewell, VA NonMSA AA	\$51,557	\$55,445	7.50%
Emporia, VA NonMSA AA	\$48,469	\$52,998	9.30%
NonMSA Virginia	\$56,428	\$60,947	8.00%
Virginia	\$85,647	\$93,284	8.90%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey 2016 - 2020 U.S. Census Bureau American Community Survey Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

As indicated in the table, the median family income with the Commonwealth of Virginia and the bank's AA within the Commonwealth increased from 2015 to 2020. The greatest growth occurred in the Blacksburg-Christiansburg, VA MSA AA.

Loan and deposit products and services offered in the state are essentially the same as those discussed in the Institution section of this report. Within the state's AAs, the bank focuses on home mortgage and small business lending. Detailed descriptions of the bank's operations in each AA are provided in each AA analysis.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN COMMONWEALTH OF VIRGINIA**

When considering the overall statewide ratings, performance within the two assessment areas subject to full-scope review were generally weighted by the size of the AA. Performance within the Tazewell, VA NonMSA AA was weighted more heavily because of the larger number of branches and deposit volume within the two full-scope AAs, while the dollar volume of lending was similar within the two AAs. The statewide performance conclusions also include activities taking place within the statewide or larger regional area that includes Virginia outside of the multistate area.

### **LENDING TEST**

The bank's performance under the lending test in the Commonwealth of Virginia is low satisfactory.

<b>Rated Area</b>	<b>Loan Test Ratings</b>
Blacksburg-Christiansburg, VA MSA AA	Low Satisfactory
Tazewell, VA NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>Low Satisfactory</b>

FCB's volume of lending activity reflects a good level of responsiveness within the statewide area. Overall, the bank's geographic distribution performance is considered adequate, while its borrower distribution performance is considered good. Similarly, FCB generally exhibits an adequate record of serving the credit needs of low-income individuals and areas and very small businesses. The bank made an adequate level of community development loans within the statewide area during the evaluation period. Performance for the Richmond, VA AA limited-scope review is consistent with the overall state rating, while performance for the Emporia, VA NonMSA assessment area limited-scope review is below the overall state rating.

### **Lending Activity**

The bank's overall lending activities in the Commonwealth of Virginia reflect good responsiveness to AA credit needs. During 2021 and 2022, the bank reported 637 HMDA loans totaling \$189 million, 748 small business loans totaling \$103.8 million, and 41 small farm loans totaling \$1.5 million within the Virginia AAs.

FCB's lending as measured by number and dollar volume within the assessment areas (26.5% and 37.6%, respectively) exceeds the proportion of bank deposits (24.3%) within Virginia and is similar to the percentage of area branches (37.6%). The bank's large proportion of lending dollars in relation to area deposits indicates that lending activity is good in relation to local capacity.

According to 2022 aggregate data, FCB ranked 41 out of 632 reporters in HMDA lending with 0.5% of market share, and it ranked 15 out of 147 reporters in small business/small farm lending volume with a 1% market share.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

### **Geographic Distribution of Loans**

The bank's overall geographic distribution of lending within Virginia reflects adequate distribution among the different census tracts and dispersion throughout the AAs. Within FCB's two full-scope assessment areas in Virginia, both its HMDA and small business geographic distribution is adequate. In coming to this conclusion, the Tazewell, VA NonMSA AA carries more weight due to a greater volume of lending.

**Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's lending within Virginia has an overall good penetration among individuals of different income levels and businesses and farms of different sizes. Within FCB's two full-scope assessment areas in Virginia, both its HMDA and small business borrower distribution performance is good. When evaluating overall performance, greater weight was placed on the bank's HMDA performance because of the larger dollar volume of such lending within Virginia. Additionally, the Tazewell, VA NonMSA AA carries more weight due to a greater volume of lending.

**Community Development Lending**

The bank provides an adequate level CD loans within the Commonwealth of Virginia. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans Commonwealth of Virginia</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$000</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	3	13,069
<b>Total Loans</b>	<b>3</b>	<b>13,069</b>

Information from individuals knowledgeable of the bank's AAs and review of the performance evaluations from other banks indicate that community development opportunities within the bank's two metropolitan assessment areas (Blacksburg-Christiansburg, VA MSA and Richmond, VA) are reasonably available, while opportunities are somewhat limited in the nonmetropolitan AAs. The nonmetropolitan AAs are less densely populated and contain fewer low- and moderate- income census tracts. In addition, these AAs are more rural and do not have the same community development infrastructure that more urban areas tend to have which can limit the availability of community development opportunities. Notwithstanding these limitations, the bank faces no constraints relative to its size and business strategy in making community development loans.

During the review period, the bank's CD lending in Virginia was limited to the Richmond, VA AA. However, the dollar volume of CD lending the Richmond, VA AA was comparatively large (\$13.1 million). The bank did not originate any CD loans in its other three AAs within the state. The lack of CD lending in most of its statewide AAs supports the statewide performance conclusion only being adequate despite the large dollar amount of CD lending within Virginia overall.

The following section provides additional information about the bank's CD lending within Virginia during the evaluation period.

- Two loans totaling \$5.3 million were originated for the renovation of a mixed-use commercial and residential buildings located in an Enterprise Zone. The loans aid in the revitalization and stabilization of the Enterprise Zone.
- A \$7.8 million loan was originated for renovation/construction of a residential apartment building located in a low-income census tract in an Opportunity Zone. The loan revitalizes and stabilizes the low-income census tract.

**INVESTMENT TEST**

The bank's overall performance under the investment test in the Commonwealth of Virginia is high satisfactory. The following table summarizes the bank's lending test performance within its two full-scope review assessment areas.

<b>Rated Area</b>	<b>Investment Test Ratings</b>
Blacksburg-Christiansburg, VA MSA AA	High Satisfactory
Tazewell, VA NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

The bank has an significant level of qualified CD investments and grants within Virginia and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AAs. Performance for the limited-scope assessment areas is consistent with the overall state rating.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Virginia AAs. The bank's investment activity consisted of Ginnie Mae and Freddie Mac mortgage-backed securities to low- and moderate-income people and affordable multifamily rental housing, while its donation activity covered a broad range of community development purposes.

<b>Investments, Grants, Donations Virginia</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	7	3,238
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	20	20
<b>Total</b>	<b>27</b>	<b>3,258</b>

As previously noted, the bank also maintains additional qualified investments that benefited multiple states including Virginia. The presence of these institutional-level qualified investments, which benefit areas within West Virginia, coupled with the qualified investments that specifically benefit Virginia assessment areas, was considered in reaching the overall conclusion.

**SERVICE TEST**

The bank's overall performance under the service test in the Commonwealth of Virginia is low satisfactory. The following table summarizes the bank's service test performance within the full-scope AAs within the state.

<b>Area Rated</b>	<b>Service Test Rating</b>
Blacksburg-Christiansburg, VA MSA AA	Low Satisfactory
Tazewell, VA NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>Low Satisfactory</b>



In reaching the overall statewide performance conclusion, the bank's branching activity was a material factor. During the evaluation period, the bank closed a branch in a moderate-income census tract. Following the closure of this branch, the bank no longer served the AA, which adversely impacted the bank's ability to serve the needs of LMI people and areas within the state. Performance within the Richmond, VA limited-scope AA is consistent with the overall state rating, while performance in the Emporia, VA NonMSA AA is below the overall state's performance.

### **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, within Virginia are accessible to the bank's various geographies and to individuals and businesses of different income levels in each AA. The following table provides distribution and accessibility of branches and alternative delivery system conclusions the full-scope AA within the state.

<b>Geographic Area</b>	<b>Delivery System Conclusions</b>
Blacksburg-Christiansburg, VA MSA AA	Accessible
Tazewell, VA NonMSA AA	Accessible
<b>OVERALL</b>	<b>Accessible</b>

The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

<b>Tract Income Levels</b>	<b>Branches</b>		<b>ATMS</b>		<b>Demographics</b>					
					<b>Census Tracts</b>		<b>Households</b>		<b>Total Businesses</b>	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	25	6.7%	29,154	5.4%	2,873	4.3%
Moderate	5	27.8%	5	27.8%	88	23.7%	119,250	22.1%	12,042	18.1%
Middle	9	50.0%	9	50.0%	156	42.0%	240,776	44.6%	29,099	43.8%
Upper	4	22.2%	4	22.2%	94	25.3%	146,581	27.2%	21,429	32.3%
Unknown	0	0.0%	0	0.0%	8	2.2%	4,032	0.7%	951	1.4%
<b>Totals</b>	<b>18</b>	<b>100%</b>	<b>18</b>	<b>100%</b>	<b>371</b>	<b>100%</b>	<b>539,793</b>	<b>100%</b>	<b>66,394</b>	<b>100%</b>

Bank offices and ATM locations approximate the total percentage of census tracts, households, and area businesses by income level throughout the bank's assessment areas in Virginia.

The bank's record of opening and closing branches adversely affected the accessibility of its delivery systems, particularly in LMI areas or to LMI individuals. During the evaluation period, the bank acquired one branch in Virginia through the Surrey Bank and Trust acquisition in April 2023. The branch is located in a middle-income census tract in Patrick County, VA, and expanded the Tazewell, VA NonMSA AA following its acquisition. The bank also closed its sole branch in the Emporia, VA NonMSA AA in September 2022. The branch was located in a moderate-income census tract. Upon closing the branch, the bank no longer had a presence in or served the Emporia, VA NonMSA AA.

The reasonableness of business hours and services in meeting assessment area banking needs is also evaluated as part of the service test. The following table summarizes conclusions regarding the variation and related impact of branch hours and provision of banking services within the Virginia full-scope AAs.

<b>Geographic Area</b>	<b>Reasonableness of Hours and Services Conclusions</b>
Blacksburg-Christiansburg, VA MSA AA	Do Not Vary
Tazewell, VA NonMSA AA	Do Not Vary
<b>OVERALL</b>	<b>Do Not Vary</b>

The bank's products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or LMI individuals. Lobby business hours and drive-through services are relatively consistent across the bank's assessment areas. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. Branch offices provide the same products and services within the state's AAs.

#### **Community Development Services**

The bank provides an adequate level of CD services within the Commonwealth of Virginia. The following table provides CD service conclusions by full-scope AAs in Virginia.

<b>Geographic Area</b>	<b>CD Service Conclusions</b>
Blacksburg-Christiansburg, VA MSA AA	Adequate Level
Tazewell, VA NonMSA AA	Relatively High Level
<b>OVERALL</b>	<b>Adequate Level</b>

During the evaluation period, the bank and its employees supported various organizations providing community services targeted low- and moderate-income people, areas, and small business within its AAs. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type Virginia</b>	<b># Activities</b>
Affordable Housing	1
Community Services	10
Economic Development	1
Revitalize & Stabilization	0
<b>Total Services</b>	<b>12</b>

Additional details about the bank's CD service activities area provided in the full-scope AA discussions.

**BLACKSBURG-CHRISTIANSBURG, VA MSA ASSESSMENT AREA**

(Full-Scope Review of metropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE BLACKSBURG-CHRISTIANSBURG, VA MSA ASSESSMENT AREA**

The bank's Blacksburg-Christiansburg, VA MSA AA consists of the entirety of Giles, Montgomery, and Pulaski counties, and Radford City in Virginia. The assessment area includes the entire MSA and is located in southwest Virginia. Refer to Appendix G for additional demographic data.

- No changes to the assessment area delineation have been made since the prior evaluation.
- During 2021, the assessment area consisted of 33 total census tracts, including no low-, one moderate-, 22 middle-, six upper-income census tracts and four census tracts without an income level designation based on the 2015 ACS data. None of the census tracts are designated as distressed or underserved.
- In 2022, the assessment area delineation is unchanged, but the number and income level of some census tracts changed. Based on the recent 2020 ACS data, the AA contains 43 census tracts, including one low-, seven moderate-, 22 middle-, and ten upper-income census tracts along with three census tracts without an income level designation based on 2020 ACS data. None of the census tracts are designated as distressed or underserved.
- The AA contains two large public universities along with a few state and national parks.
- The bank operates four offices in the assessment area, including one in a moderate-, two in middle-, and one in an upper-income census tract.
- As of June 30, 2023, the bank held 3.5% market share of deposits in the assessment area, ranking 8<sup>th</sup> out of 14 financial institutions according to data compiled by the FDIC.
- As part of the evaluation process, an individual from an economic development organization operating in the AA was contacted and asked about community credit needs and local economic conditions.

<b>BLACKSBURG-CHRISTIANSBURG, VA MSA AA - Population Change</b>			
<b>Area</b>	<b>2015 Population</b>	<b>2020 Population</b>	<b>Percent Change</b>
Blacksburg-Christiansburg, VA MSA	164,959	166,378	0.9%
Giles County, VA	16,907	16,787	-0.7%
Montgomery County, VA	96,467	99,721	3.4%
Pulaski County, VA	34,528	33,800	-2.1%
Radford City, VA	17,057	16,070	-5.8%
Virginia	8,256,630	8,631,393	4.5%
<i>Source: 2011-2015 U.S. Census Bureau American Community Survey 2020 U.S. Census Bureau Decennial Census</i>			

- As indicated in the table above, the AA experienced modest population growth while the overall state grew at a larger overall rate. Within the AA, the City of Radford experienced the largest loss in population, while Montgomery experienced the largest increase in population.

- The individual from the economic development organization that was contacted stated that graduates from area colleges and universities fill many of the area's job openings in the manufacturing, food production, technology, and engineering fields. The contact suggested that the area colleges and universities are attracting some of the jobs by creating pools of qualified applicants.

<b>BLACKSBURG-CHRISTIANSBURG, VA MSA AA - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Blacksburg-Christiansburg, VA MSA AA	\$66,615	\$74,841	12.3%
Giles County, VA	\$59,250	\$63,276	6.8%
Montgomery County, VA	\$75,482	\$86,905	15.1%
Pulaski County, VA	\$62,439	\$64,057	2.6%
Radford city, VA	\$61,219	\$70,864	15.8%
Virginia	\$85,647	\$93,284	8.9%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey  2016 - 2020 U.S. Census Bureau American Community Survey  Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

- The AA's MFI increased at a rate that exceeded the growth in MFI at the statewide level. Within the AA, Montgomery County and Radford City experienced the largest increase in MFI, while Pulaski and Giles counties' MFI growth lagged the AA and overall state.

<b>BLACKSBURG-CHRISTIANSBURG, VA MSA AA - Housing Cost Burden</b>						
<b>Area</b>	<b>Cost Burden - Renters</b>			<b>Cost Burden - Owners</b>		
	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Renters</b>	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Owners</b>
Blacksburg-Christiansburg, VA MSA AA	66.7%	34.6%	40.3%	53.3%	23.8%	14.5%
Giles County, VA	65.9%	39.7%	26.3%	48.5%	9.5%	11.3%
Montgomery County, VA	66.1%	34.3%	41.8%	57.1%	24.9%	13.6%
Pulaski County, VA	66.4%	34.0%	33.0%	52.4%	25.0%	16.1%
Radford City, VA	69.6%	34.2%	50.9%	48.6%	35.2%	21.8%
Virginia	76.5%	45.9%	41.9%	60.2%	35.2%	19.1%
<i>Cost Burden is housing cost that equals 30 percent or more of household income  Source: U.S. Department of Housing and Urban Development (HUD), 2016-2020 Comprehensive Housing Affordability Strategy</i>						

- Within the AA, a lower percentage LMI renters face affordable housing cost burdens than renters within in Virginia.
- Similarly, a lower percentage of LMI homeowners face affordable housing cost burdens within the AA than homeowners in the state.
- Lower cost rental housing for college students may contribute to the AA rental cost burden percentages being below the statewide percentages. Nonetheless, the data indicates that affordable housing for low-income people is a challenge.

- The individual from an economic development organization that was contacted during the evaluation stated there is a need for more affordable housing within the AA.

<b>BLACKSBURG-CHRISTIANSBURG, VA MSA AA - Annual Average Unemployment Rates</b>					
<b>Area</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
Blacksburg-Christiansburg, VA MSA AA	3.2%	3.0%	5.9%	3.4%	2.9%
Giles County, VA	3.4%	3.2%	6.5%	3.5%	3.1%
Montgomery County, VA	3.0%	2.8%	4.9%	3.0%	2.8%
Pulaski County, VA	3.5%	3.4%	8.1%	4.0%	3.1%
Radford City, VA	3.8%	3.5%	6.5%	4.1%	3.5%
Virginia	3.0%	2.8%	6.5%	3.9%	2.9%
<i>Source: Bureau of Labor Statistics(BLS), Local Area Unemployment Statistics</i>					

- During a recent five-year period, unemployment rates throughout the assessment area continued to recover from the pandemic, and current rates approximate pre-pandemic levels.
- The largest industries in the assessment area are manufacturing, accommodation and food services, healthcare, and retail trade.
- Major employers in the assessment area include Carillion New River Valley Medicine, Precision Pipeline (utility and infrastructure construction), Virginia Polytechnic Institute and State University, Volvo Group North America, Walmart stores, Radford University, Kollmorgen Corporation (electronic and mechanical manufacturing), Celanese Acetate (chemical manufacturing), and area school systems.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE BLACKSBURG-CHRISTIANSBURG, VA MSA ASSESSMENT AREA**

### **LENDING TEST**

The bank's performance under the lending test in the Blacksburg-Christiansburg, VA MSA AA is adequate primarily based on good borrower distribution and adequate lending activity and geographic distribution performance. In addition, the bank did not originate any CD loans within the AA during the evaluation period.

#### **Lending Activity**

The bank's lending activities reflect good responsiveness to AA credit needs. During 2021 and 2022, the bank reported 207 HMDA loans totaling \$82.4 million, 197 small business loans totaling \$25.2 million, and six small farm loans totaling \$103,000 within the Blacksburg-Christiansburg, VA MSA AA. FCB's lending as measured by number and dollar volume within the assessment areas (7.6% and 13.8%, respectively) exceeds the proportion of bank deposits (4.9%) within the assessment area and the percentage of area branches (7.3%). The larger percentage of loans in relation to the percentage of area deposits indicates that the bank's lending activity performance is good in relation to its local capacity.

According to 2022 aggregate data, FCB ranked 13 out of 246 reporters in HMDA lending with a 2.4% market share, and it ranked 9 out of 57 reporters in small business/small farm lending volume with a 3.7% market share. The market share rankings indicate that the bank is an active lender within the AA.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

### **Geographic Distribution of Loans**

The bank's geographic distribution performance is adequate overall. From a product perspective, HMDA performance is poor and small business performance is adequate. In reaching the overall conclusion, more weight was placed on the bank's performance during 2022 than during 2021 because of the greater number of LMI census tracts within the AA during 2022.

During 2021, the AA contained no low-income census tracts and only one moderate income census tract. Following the release of 2015 ACS data that is effective in 2022, the AA contained one low-income census tract and seven moderate-income census tracts.

While an analysis of loan dispersion noted a lower volume of loans in Giles County, it did not impact the overall conclusion as the bank does not operate branches in this county which likely impacts the lending volume.

### **Home Mortgage Lending**

The bank's geographic distribution performance is poor overall. From a loan category perspective, the bank's home purchase performance is adequate, while the refinance performance is poor. In reaching this conclusion, the difference in the relative strength of performance between home purchase and refinance lending was a significant factor.

Given the relatively small number of home improvement and multifamily loans originated and reported by the bank during 2021 and 2022, performance of the bank's home improvement and multifamily loans was not evaluated or considered in this assessment area.

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: BLACKSBURG-CHRISTIANSBURG, VA MSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	# %	# %	\$(000)	\$ %	\$ %	#	# %	# %	\$(000)	\$ %	\$ %	
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.3	0	0.0	0.2	0.0
Moderate	1	2.0	3.3	456	3.6	4.2	11	19.3	20.5	1848	12.5	14.3	19.2
Middle	45	88.2	69.8	9,989	77.8	61.6	38	66.7	53.2	10,578	71.4	49.3	56.4
Upper	5	9.8	26.0	2,391	18.6	33.5	8	14.0	26.0	2,393	16.1	36.2	24.4
Unknown	0	0.0	0.8	0	0.0	0.8	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	51	100.0	100.0	12,836	100.0	100.0	57	100.0	100.0	14,819	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.2	0	0.0	0.2	0.0
Moderate	0	0.0	2.7	0	0.0	3.1	4	14.3	19.1	686	10.7	14.2	19.2
Middle	40	72.7	64.8	8,067	66.5	58.5	16	57.1	56.6	4,015	62.5	55.1	56.4
Upper	14	25.5	31.6	3,748	30.9	37.5	8	28.6	24.1	1,724	26.8	30.5	24.4
Unknown	1	1.8	0.8	313	2.6	0.9	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	55	100.0	100.0	12,128	100.0	100.0	28	100.0	100.0	6,425	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.6	0	0.0	0.3	0	0.0	11.7	0	0.0	8.2	19.2
Middle	1	33.3	71.1	235	29.0	65.3	3	100.0	52.2	281	100.0	52.7	56.4
Upper	2	66.7	27.1	575	71.0	33.8	0	0.0	35.6	0	0.0	39.0	24.4
Unknown	0	0.0	12	0	0.0	0.7	0	0.0	0.4	0	0.0	0.1	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	3	100.0	100.0	810	100.0	100.0	3	100.0	100.0	281	100.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	3.1	0	0.0	0.4	6.1
Moderate	0	0.0	5.0	0	0.0	43.3	0	0.0	12.5	0	0.0	4.4	13.1
Middle	1	16.7	55.0	1874	6.0	11.0	2	50.0	34.4	1150	25.5	25.7	51.5
Upper	5	83.3	40.0	29,166	94.0	45.7	2	50.0	46.9	3,355	74.5	54.6	29.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	3.1	0	0.0	14.9	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	6	100.0	100.0	31040	100.0	100.0	4	100.0	100.0	4,505	100.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.3	0	0.0	0.2	0.0
Moderate	1	0.9	2.9	456	0.8	8.5	15	16.3	19.3	2,534	9.7	13.4	19.2
Middle	87	75.7	67.3	20,165	35.5	54.1	59	64.1	53.6	16,024	61.6	48.6	56.4
Upper	26	22.6	29.0	35,880	63.2	36.6	18	19.6	26.6	7,472	28.7	36.8	24.4
Unknown	1	0.9	0.8	313	0.6	0.7	0	0.0	0.1	0	0.0	1.1	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	115	100.0	100.0	56,814	100.0	100.0	92	100.0	100.0	26,030	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

### Home Purchase Loans

The geographic distribution of home purchase lending is adequate overall. During 2021, the bank's performance is adequate, while its performance during 2022 is good. In arriving at an overall conclusion, the number of bank loans in LMI census tracts was considered along with the increase in number of LMI tracts from one in 2021 to eight in 2022. During 2021, the bank's performance is primarily based on the one loan it originated in the only moderate-income census tract within the AA.

In 2021, the bank's performance is considered adequate. Bank lending in the moderate-income tract (2.0%) approximated both the percentage of owner-occupied housing units (1.1%) and aggregate lending level (3.3%). As previously noted, the bank's performance is based on one loan in the moderate-income census tract.

During 2022, the bank's performance is good. FCB originated no (0%) loans within in the low-income tract; however, 0% of area owner-occupied housing units are located here and 0.3% of the aggregate loans were reported in the low-income census tract. The demographic and aggregate data indicate that lending opportunities in the low-income census tract are limited, at best. Bank's lending in moderate-income tracts (19.3%) approximated both the percentage of owner-occupied units (19.2%) and the aggregate lending level (20.5%) in the AA.

### Home Refinance Loans

The geographic distribution of home refinance lending is poor overall. During 2021, the bank's performance is very poor, and its performance during 2022 is adequate. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2022 because of the larger number of LMI census tracts within the AA. As previously noted, during 2021 the AA included on only one LMI census tract, and during 2022 it included eight LMI census tracts. With only one moderate-income census tract in the AA during AA, LMI census tract lending opportunities were limited.

In 2021, the bank's performance is very poor. Demographic and aggregate data indicate that opportunities to lend in the moderate-income census tract are limited with only 1.1% of owner-occupied housing units and 2.7% of aggregate loans being located in the single moderate-income census tract. Nonetheless, the bank reported no (0%) refinance loans in the moderate-income census tract.

During 2022, the bank's performance is adequate. Demographic and aggregate data indicate that lending opportunities in the single low-income census tract are limited with 0% of the AA's owner-occupied housing units and 0.2% of aggregate reported loans being in the low-income census tract. Nonetheless, the bank reported no (0%) refinance loans in the low-income census tract. Bank lending in moderate-income census tracts (14.3%) lagged the percentage of owner-occupied housing units (19.2%) and the aggregate lending level (19.1%) in moderate-income census tracts.

### Small Business Lending

The geographic distribution of small business lending is adequate. During 2021, the bank's performance is very poor, and its performance during 2022 is good. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2022 because of the opportunity to lend in LMI census tracts related to the increase in LMI census tracts from one in 2021 to eight in 2022.



Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: BLACKSBURG-CHRISTIANSBURG, VA MSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.3	0	0.0	0.6	0.5
Moderate	0	0.0	1.3	0	0.0	1.4	19	21.3	15.2	1,766	17.0	15.9	14.9
Middle	77	71.3	71.3	9,431	63.6	73.0	45	50.6	52.3	5,415	52.0	48.3	54.0
Upper	27	25.0	24.6	3,715	25.0	20.8	25	28.1	31.2	3,228	31.0	35.0	29.4
Unknown	4	3.7	1.4	1,692	11.4	4.6	0	0.0	0.1	0	0.0	0.1	1.2
Tract-Unk	0	0.0	1.3	0	0.0	0.2	0	0.0	0.9	0	0.0	0.2	
Total	108	100.0	100.0	14,838	100.0	100.0	89	100.0	100.0	10,409	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

In 2021, the bank's performance is very poor. Demographic and aggregate data indicate that opportunities to lend in LMI census tracts are limited with only 1.8% of area businesses and 1.3% of aggregate reported loans being in the AA's single moderate-income census tract during 2021. Nonetheless, the bank reported no (0%) small business loans in the moderate-income census tract.

In 2022, the bank's small business geographic distribution performance is good. The bank reported no (0%) small business loans in the single low-income census tract, while demand for such lending is limited by only 0.5% of area businesses and 0.3% of aggregate loans being located in the moderate-income census tract. Bank lending in moderate-income tracts (21.3%) exceeded the percentage of area businesses (14.9%) and the aggregate lending level (15.2%).

### **Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's borrower distribution performance is good overall. From a product perspective, FCB's HMDA performance considered good, while its small business performance is adequate. In reaching the overall conclusion, greater weight was given to FCB's HMDA performance as there was larger dollar volume of such lending during the review period.

### Home Mortgage Lending

The borrower distribution performance of home mortgage lending is good overall. From a product category perspective, home purchase lending is adequate, while refinance performance is excellent. In general, home purchase performance was weighted more heavily because of the larger dollar volume of such lending within the AA during 2021 and 2022.

While the bank originated home improvement loans during the evaluation period, no further analysis was conducted for this category given the small volume of such loans.

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: BLACKSBURG-CHRISTIANSBURG, VA MSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Home Purchase Loans													
Low	3	5.9	7.7	338	2.6	3.8	3	5.3	5.9	549	3.7	2.7	19.9
Moderate	7	13.7	20.1	1,197	9.3	14.5	10	17.5	20.4	1,402	9.5	13.5	17.3
Middle	10	19.6	19.0	2,541	19.8	17.9	7	12.3	19.6	1,597	10.8	17.5	22.0
Upper	17	33.3	35.4	5,305	41.3	46.3	27	47.4	37.4	9,414	63.5	50.7	40.8
Unknown	14	27.5	17.9	3,455	26.9	17.5	10	17.5	16.7	1,857	12.5	15.6	0.0
Total	51	100.0	100.0	12,836	100.0	100.0	57	100.0	100.0	14,819	100.0	100.0	100.0
Refinance Loans													
Low	4	7.3	5.6	384	3.2	3.0	3	10.7	10.0	293	4.6	5.6	19.9
Moderate	13	23.6	16.5	2,142	17.7	11.8	7	25.0	25.5	932	14.5	19.6	17.3
Middle	14	25.5	20.2	2,860	23.6	17.4	4	14.3	19.4	743	11.6	16.7	22.0
Upper	20	36.4	38.8	6,204	51.2	48.4	11	39.3	34.0	3,919	61.0	45.0	40.8
Unknown	4	7.3	18.8	538	4.4	19.5	3	10.7	11.1	538	8.4	12.9	0.0
Total	55	100.0	100.0	12,128	100.0	100.0	28	100.0	100.0	6,425	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	6.0	0	0.0	3.5	1	33.3	6.9	30	10.7	3.7	19.9
Moderate	0	0.0	15.1	0	0.0	10.0	0	0.0	15.4	0	0.0	10.2	17.3
Middle	1	33.3	25.9	235	29.0	20.4	0	0.0	22.3	0	0.0	17.3	22.0
Upper	2	66.7	48.8	575	71.0	61.7	1	33.3	51.4	225	80.1	62.6	40.8
Unknown	0	0.0	4.2	0	0.0	4.4	1	33.3	4.0	26	9.3	6.2	0.0
Total	3	100.0	100.0	810	100.0	100.0	3	100.0	100.0	281	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	7	6.4	6.6	722	2.8	3.4	7	8.0	7.2	872	4.1	3.4	19.9
Moderate	20	18.3	18.1	3,339	13.0	13.1	17	19.3	20.8	2,334	10.8	14.6	17.3
Middle	25	22.9	19.8	5,636	21.9	17.6	11	12.5	19.8	2,340	10.9	17.2	22.0
Upper	39	35.8	37.5	12,084	46.9	47.5	39	44.3	37.9	13,558	63.0	50.2	40.8
Unknown	18	16.5	18.1	3,993	15.5	18.4	14	15.9	14.4	2,421	11.2	14.6	0.0
Total	109	100.0	100.0	25,774	100.0	100.0	88	100.0	100.0	21,525	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

### Home Purchase Loans

FCB's home purchase loan borrower distribution performance is adequate overall, as its performance is adequate during 2021 and 2022.

During 2021, FCB's home purchase loan borrower distribution performance is adequate. FCB's lending to low-income borrowers in 2021 (5.9%) significantly lagged the percentage of low-income families (18.6%) but approximated the aggregate lending level (7.7%) in the AA. Bank lending to moderate-income borrowers (13.7%) lagged the percentage of area moderate-income families (18.3%) and the aggregate lending level (20.1%). FCB's performance during 2022 is similar to its performance during 2021.

### Home Refinance Loans

The bank's home refinance borrower distribution performance is excellent overall. Bank performance by year is excellent during 2021 and good during 2022. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2021 because of the significantly larger dollar volume of lending during the year.

In 2021, the bank's performance is excellent. Bank lending to low-income borrowers (7.3%) lagged the percentage of low-income families (18.6%) but exceeded the aggregate lending level (5.6%). Bank lending to moderate-income borrowers (23.6%) substantially exceeded both the percentage of moderate-income families (18.3%) and the aggregate lending level (16.5%). The bank's moderate-income borrower performance was a significant factor in the overall conclusion during 2021.

FCB's performance in 2022 is good. FCB's lending to low-income borrowers (10.7%) lagged the percentage of low-income families (19.9%) but approximated the aggregate lending level (10%) in the assessment area. The bank's lending to moderate-income borrowers (25%) exceeded the percentage of area moderate-income families (17.3%) and approximated the aggregate lending level (25.5%).

### Small Business Lending

The borrower distribution of small business lending is excellent overall as the performance during 2021 and 2022 are each considered excellent.

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: BLACKSBURG-CHRISTIANSBURG, VA MSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
By Revenue													
\$1 Million or Less	85	78.7	53.7	10,017	67.5	40.6	75	84.3	56.3	8,137	78.2	44.5	91.8
Over \$1 Million	23	21.3		4,821	32.5		14	15.7		2,272	21.8		7.3
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		0.9
Total	108	100.0		14,838	100.0		89	100.0		10,409	100.0		100.0
By Loan Size													
\$100,000 or Less	73	67.6	91.3	3,221	21.7	33.9	65	73.0	94.4	2,782	26.7	37.7	
\$100,001 - \$250,000	19	17.6	5.0	2,949	19.9	19.2	11	12.4	2.7	1,766	17.0	13.7	
\$250,001 - \$1 Million	16	14.8	3.7	8,668	58.4	46.8	13	14.6	2.9	5,861	56.3	48.6	
Total	108	100.0	100.0	14,838	100.0	100.0	89	100.0	100.0	10,409	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	64	75.3		2,563	25.6		55	73.3		2,195	27.0		
\$100,001 - \$250,000	11	12.9		1,762	17.6		9	12.0		1,408	17.3		
\$250,001 - \$1 Million	10	11.8		5,692	56.8		11	14.7		4,534	55.7		
Total	85	100.0		10,017	100.0		75	100.0		8,137	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.													

The bank's performance during 2022 is excellent. FCB's lending to businesses with annual revenues of \$1 million or less during 2021 (78.7%) lagged the percentage of area businesses having revenues of \$1 million or less (91.6%) but significantly exceeded the aggregate lenders' percentage of such lending (53.7%). The remaining percentage of small businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 67.6% of the bank's small business loans during 2021 were in amounts of \$100,00 or less compared to 91.3% of such lending by the aggregate reporters. The bank's performance during 2022 is similar to its performance during 2021.

### **Community Development Lending**

The bank originated no loans within this AA during the evaluation period. As previously noted, information from an individual knowledgeable of the AA and review of performance evaluations of other banks operating in this AA indicate that community development lending opportunities are reasonably available within the Blacksburg-Christiansburg, VA MSA AA. The bank faces no constraints in being able to originate and fund community development loans. To the extent that the bank extended such loans, they were required to be reported as either HMDA or small business/small farm and could not also be reported as community development.

### **INVESTMENT TEST**

The bank's performance under the investment test in the Blacksburg-Christiansburg, VA MSA AA is good. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AA.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Blacksburg-Christiansburg, VA MSA AA. The bank's investment activity consisted of donations covering a range of community development purposes.

<b>Investments, Grants, Donations</b>		
<b>Blacksburg-Christiansburg, VA MSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	9	11
<b>Total</b>	<b>9</b>	<b>11</b>

The AA investment test conclusion reflects FCB's local qualified donations along with its institutional and statewide qualified investment that can include this assessment area. More weight was placed on the previously described investments benefiting the statewide and regional area.

### **SERVICE TEST**

The bank's performance under the service test in the Blacksburg-Christiansburg, VA MSA AA is rated low satisfactory. This overall service test rating reflects conclusions regarding the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services

### Retail Banking Services

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are accessible to the bank's various geographies and to individuals of different income levels in the AA. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		Demographics					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	1	2.3%	759	1.2%	26	0.5%
Moderate	1	25.0%	1	25.0%	7	16.3%	11,483	18.4%	789	14.9%
Middle	2	50.0%	2	50.0%	22	51.2%	34,328	55.0%	2,857	53.9%
Upper	1	25.0%	1	25.0%	10	23.3%	15,876	25.4%	1,564	29.5%
Unknown	0	0.0%	0	0.0%	3	7.0%	0	0.0%	61	1.2%
<b>Totals</b>	<b>4</b>	<b>100%</b>	<b>4</b>	<b>100%</b>	<b>43</b>	<b>100%</b>	<b>62,446</b>	<b>100%</b>	<b>5,297</b>	<b>100%</b>

Bank offices and ATM locations in moderate-income census tracts exceed the percentage of such census tracts and the percentage of households and area businesses located in moderate-income census tracts within the AA. However, this is based on one branch out of four within the AA being located in a moderate-income census tract.

No branches have been opened or closed in the assessment area since the previous evaluation.

The bank's products, services, and business hours do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. All branch offices offer similar products and services.

### Community Development Services

The bank provides an adequate level of CD services. Information from an individual knowledgeable of the AA and review of CRA Performance Evaluations of other institutions operating within the AA indicate that community development service opportunities are reasonably available within this AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type</b>	<b>#</b>
<b>Blacksburg-Christiansburg, VA MSA AA</b>	<b>Activities</b>
Affordable Housing	0
Community Services	2
Economic Development	0
Revitalize & Stabilization	0
<b>Total Services</b>	<b>2</b>

During the evaluation period, six bank employees taught financial education classes within the Montgomery County and Radford City school systems.

**RICHMOND, VA ASSESSMENT AREA**  
(Limited-Scope Review of metropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE RICHMOND, VA  
ASSESSMENT AREA**

The Richmond, VA assessment area was reviewed using the limited review examination procedures. This assessment area includes all of Chesterfield, Hanover, and Henrico counties, and Richmond City in Virginia. According to the 2020 ACS, the assessment area has a population of 1,035,526. The FFIEC estimated median family income during 2023 equals \$109,100.

The bank operates four branches in the AA with three in middle- and one in upper-income census tracts. The bank did not open or close any locations in the assessment area during the evaluation period. According to data from the FDIC from June 30, 2023, the bank held 0.4% of the AA's deposits and ranked 14<sup>th</sup> of 26 financial institutions. Refer to Appendix C for additional lending data information.

2022 RICHMOND, VA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	24	9.2	15,175	6.2	4,671	30.8	48,748	19.9
Moderate	61	23.5	41,639	17.0	4,252	10.2	43,764	17.9
Middle	91	35.0	98,971	40.5	4,685	4.7	49,700	20.3
Upper	79	30.4	86,962	35.6	1,821	2.1	102,186	41.8
Unknown	5	1.9	1,651	0.7	401	24.3	0	0.0
Total AA	260	100.0	244,398	100.0	15,830	6.5	244,398	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	31,295	8,371	3.3	26.7	20,024	64.0	2,900	9.3
Moderate	86,056	37,174	14.7	43.2	41,695	48.5	7,187	8.4
Middle	162,781	109,842	43.4	67.5	43,533	26.7	9,406	5.8
Upper	128,993	96,626	38.1	74.9	26,598	20.6	5,769	4.5
Unknown	4,515	1,345	0.5	29.8	2,687	59.5	483	10.7
Total AA	413,640	253,358	100.0	61.3	134,537	32.5	25,745	6.2
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	2,853	5.3	2,588	5.2	247	6.8	18	4.2
Moderate	9,201	17.2	8,440	17.1	700	19.4	61	14.1
Middle	21,643	40.4	20,038	40.5	1,473	40.8	132	30.5
Upper	18,927	35.4	17,608	35.6	1,103	30.5	216	49.9
Unknown	893	1.7	799	1.6	88	2.4	6	1.4
Total AA	53,517	100.0	49,473	100.0	3,611	100.0	433	100.0
Percentage of Total Businesses:				92.4		6.7		0.8
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	8	2.0	8	2.0	0	0.0	0	0.0
Moderate	35	8.6	35	8.9	0	0.0	0	0.0
Middle	168	41.4	162	41.1	6	50.0	0	0.0
Upper	194	47.8	188	47.7	6	50.0	0	0.0
Unknown	1	0.2	1	0.3	0	0.0	0	0.0
Total AA	406	100.0	394	100.0	12	100.0	0	0.0
Percentage of Total Farms:				97.0		3.0		0.0
Source: 2022 FFIEC Census Data 2022 Data & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE RICHMOND, VA ASSESSMENT AREA**

The Commonwealth of Virginia metropolitan assessment areas listed in the table below were reviewed using limited-scope examination procedures. Conclusions regarding the institution's CRA performance are drawn from a review of available facts and data, including performance figures, aggregate lending comparisons, and demographic information. The conclusions regarding the bank's performance in these areas does not change the rating for the Commonwealth of Virginia.

<b>Assessment Area</b>	<b>Lending Test</b>	<b>Investment Test</b>	<b>Service Test</b>
Richmond, VA	Consistent	Consistent	Consistent



**TAZEWELL, VA NONMSA ASSESSMENT AREA**  
(Full-Scope Review of nonmetropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE TAZEWELL, VA  
NONMSA ASSESSMENT AREA**

The bank's Tazewell, VA NonMSA AA consists of the entirety of Bland, Carroll, Dickenson, Grayson, Patrick, Russell, Smyth, Tazewell, and Wythe counties and Galax City in Virginia. The assessment area is located in southwest Virginia bordering West Virginia to the north, Kentucky to the west, and North Carolina to the south. Refer to Appendix G for additional demographic data.

- Following its acquisition of Surrey Bank and Trust in April 2023, FCB acquired a branch in Patrick County, VA, and Patrick County was added to this AA in April 2023.
- During 2021, the AA consisted of 53 total census tracts, including no low-, 13 moderate-, 38 middle-, and 2 upper-income census tracts based on 2015 ACS data. Of the 38 middle-income census tracts in the AA, 25 are designated as distressed and/or underserved and are located in Bland, Dickenson, Grayson, Russell, Smyth, and Tazewell counties.
- In 2022, the assessment area delineation is unchanged, but the number and income level of some census tracts changed. Based on 2020 ACS data, the AA consisted of 62 census tracts, including no low-, 20 moderate-, 37 middle-, and five upper-income census tracts. Of the 37 middle-income tracts, 12 are designated as underserved. The underserved middle-income census tracts are located in Bland, Grayson, and Smyth counties.
- The AA is rural and includes portions of large national and state parks.
- The bank operates ten branches in the AA including its headquarters. Of the bank's ten branches, four are located in moderate-, four in middle-, and two in upper-income census tracts.
- As of June 30, 2023, the bank held 7.8% market share of deposits in the assessment area, ranking 7<sup>th</sup> out of 19 financial institutions according to data compiled by the FDIC.
- As part of the evaluation process, an individual from a local housing organization operating in the AA was contacted and asked about community credit needs and local economic conditions.

<b>Tazewell, VA NonMSA AA - Population Change</b>			
<b>Area</b>	<b>2015 Population</b>	<b>2020 Population</b>	<b>Percent Change</b>
Tazewell, VA NonMSA AA	225,733	213,510	-5.4%
Bland County, VA	6,662	6,270	-5.9%
Carroll County, VA	29,856	29,155	-2.3%
Dickenson County, VA	15,463	14,124	-8.7%
Grayson County, VA	15,573	15,333	-1.5%
Patrick County, VA	18,264	17,608	-3.6%
Russell County, VA	28,245	25,781	-8.7%
Smyth County, VA	31,734	29,800	-6.1%
Tazewell County, VA	43,870	40,429	-7.8%
Wythe County, VA	29,190	28,290	-3.1%
Galax city, VA	6,876	6,720	-2.3%
NonMSA Virginia	1,076,097	1,050,662	-2.4%
Virginia	8,256,630	8,631,393	4.5%
<i>Source: 2011-2015 U.S. Census Bureau American Community Survey  2020 U.S. Census Bureau Decennial Census</i>			

- As indicated in the table above, population within the statewide nonmetropolitan area declined from 2015 to 2020 and declined within the counties making up the AA as well. In general, the population decline in the AA exceeded the population decline in nonmetropolitan areas within the statewide area. Conversely, the overall state experienced an increase in population during the same time period.

<b>Tazewell, VA NonMSA AA - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Tazewell, VA NonMSA AA	\$51,557	\$55,445	7.5%
Bland County, VA	\$64,744	\$54,091	-16.5%
Carroll County, VA	\$49,640	\$55,304	11.4%
Dickenson County, VA	\$48,321	\$41,250	-14.6%
Grayson County, VA	\$43,132	\$54,596	26.6%
Patrick County, VA	\$48,189	\$63,711	32.2%
Russell County, VA	\$52,487	\$51,971	-1.0%
Smyth County, VA	\$52,079	\$53,028	1.8%
Tazewell County, VA	\$53,496	\$54,463	1.8%
Wythe County, VA	\$55,990	\$67,535	20.6%
Galax city, VA	\$46,561	\$46,271	-0.6%
NonMSA Virginia	\$56,428	\$60,947	8.0%
Virginia	\$85,647	\$93,284	8.9%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey  2016 - 2020 U.S. Census Bureau American Community Survey  Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

- The AA's MFI increased at a rate similar to the growth in MFI at the statewide nonmetropolitan area level. However, changes in MFI within the AA were dynamic. The MFI within Bland and Dickenson counties decreased by large percentage, while the MFI within Grayson, Patrick, and Wythe counties increased by a large percentage.
- The housing official that was contacted stated it is difficult for some residents to maintain steady employment and income within the AA. The instability in income contributes to the need for more affordable housing within the AA.

<b>Tazewell, VA NonMSA AA - Housing Cost Burden</b>						
<b>Area</b>	<b>Cost Burden - Renters</b>			<b>Cost Burden - Owners</b>		
	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Renters</b>	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Owners</b>
Tazewell, VA NonMSA AA	57.3%	14.7%	31.0%	42.3%	17.6%	15.0%
Bland County, VA	71.1%	33.3%	42.0%	37.1%	22.2%	10.3%
Carroll County, VA	70.1%	13.8%	31.1%	37.9%	20.1%	16.0%
Dickenson County, VA	52.5%	10.0%	34.2%	44.8%	13.4%	19.6%
Grayson County, VA	44.4%	17.9%	26.5%	27.5%	11.6%	13.0%
Patrick County, VA	61.2%	20.0%	32.2%	36.6%	10.2%	10.0%
Russell County, VA	48.9%	4.1%	27.8%	41.8%	13.5%	15.1%
Smyth County, VA	62.1%	15.4%	36.9%	38.1%	20.7%	14.5%
Tazewell County, VA	56.8%	17.6%	27.3%	55.7%	22.3%	18.2%
Wythe County, VA	52.1%	18.5%	27.0%	44.6%	22.1%	13.2%
Galax City, VA	63.1%	6.5%	39.9%	52.4%	7.5%	15.3%
NonMSA Virginia	64.8%	27.7%	36.4%	50.0%	24.0%	17.7%
Virginia	76.5%	45.9%	41.9%	60.2%	35.2%	19.1%
<i>Cost Burden is housing cost that equals 30 percent or more of household income</i> <i>Source: U.S. Department of Housing and Urban Development (HUD), 2016-2020 Comprehensive Housing Affordability Strategy</i>						

- Within the AA, LMI renters in the AA face slightly lower to lower rental housing cost burdens than renters in nonmetropolitan areas of the state.
- Similarly, LMI homeowners in the AA face slightly lower to lower ownership cost burdens than homeowners in nonmetropolitan areas of the state.
- While rental and ownership cost burden is lower in the AA, the data also indicates affordable housing for low-income people is a challenge within the AA-.
- According to the housing official contacted, there is a greater demand for affordable rental housing than affordable homes to own. The individual contacted stated that area governments and local community organizations are aware of the shortage of affordable rental housing and trying to find solutions.

<b>Tazewell, VA NonMSA AA - Annual Average Unemployment Rates</b>					
<b>Area</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
Tazewell, VA NonMSA AA	3.9%	3.7%	7.4%	4.4%	3.5%
Bland County, VA	3.2%	2.8%	5.9%	3.5%	2.9%
Carroll County, VA	3.6%	3.5%	8.5%	4.1%	3.5%
Dickenson County, VA	5.2%	4.9%	8.2%	5.3%	4.4%
Grayson County, VA	3.1%	2.9%	6.0%	3.4%	2.6%
Patrick County, VA	3.9%	3.4%	7.1%	4.5%	3.6%
Russell County, VA	4.3%	4.1%	6.9%	4.4%	3.6%
Smyth County, VA	4.0%	3.7%	6.7%	4.2%	3.2%
Tazewell County, VA	4.4%	4.3%	7.9%	5.3%	4.2%
Wythe County, VA	3.8%	3.6%	8.0%	4.1%	3.1%
Galax City, VA	3.5%	3.2%	8.0%	4.2%	3.1%
NonMSA Virginia	3.8%	3.5%	7.0%	4.4%	3.4%
Virginia	3.0%	2.8%	6.5%	3.9%	2.9%
<i>Source: Bureau of Labor Statistics(BLS), Local Area Unemployment Statistics</i>					

- During a recent five-year period, unemployment rates throughout the assessment area continued to recover from the pandemic, and current rates approximate pre-pandemic levels.
- Leading industries in the assessment area include local government, manufacturing, health services, accommodation and food service, and retail trade.
- Major employers in the Tazewell, VA NonMSA assessment area include Indus International (manufacturing), Paramount Coal Company, Walmart stores, Utility Trailer Manufacturing, Bland Correctional Center, Vaughan Bassett Furniture (manufacturing), Samuel Son & Co. (metal fabrication), and area school systems.
- The area housing official that provided information about the local community stated that issues with high-speed broadband availability and transportation issues related to commuting distances were factors contributing to area unemployment rates.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE TAZEWELL, VA NONMSA ASSESSMENT AREA**

### **LENDING TEST**

The bank's performance under the lending test in the Tazewell, VA NonMSA AA is good. The conclusion is based primarily on good lending activity and borrower distribution performance, while its geographic distribution performance is considered adequate. In addition, the bank did not originate CD loans in this AA during the evaluation period.

#### **Lending Activity**

The bank's lending activities reflect good responsiveness to AA credit needs. During 2021 and 2022, the bank reported 344 HMDA loans totaling \$58 million, 356 small business loans totaling \$35 million, and 35 small farm loans totaling \$1.4 million within the Tazewell, VA NonMSA AA. FCB's lending as measured by number and dollar volume within the assessment areas (13.7% and 12.1%, respectively) approximates the proportion of bank deposits (12.8%) within the assessment area, but is below the percentage of area branches (18.2%).

According to 2022 aggregate data, FCB ranked 8 out of 229 reporters in HMDA lending with a 3.9% market share, and it ranked 7 out of 67 reporters in small business/small farm lending volume with a 5.3% market share. The market share rankings indicate that the bank is an active lender within the AA.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

### **Geographic Distribution of Loans**

The bank's geographic distribution performance is adequate for both HMDA and small business lending overall. The bank's performance is driven primarily by its lending in moderate-income census tracts as there were no low-income census tracts in the AA during 2021 or 2022.

An analysis of the dispersion of loans was conducted and revealed no notable gaps or lapses that impacted the overall conclusion.

### **Home Mortgage Lending**

The geographic distribution performance of HMDA lending is considered adequate overall. From a loan category perspective, performance of the bank's home purchase loans is poor, while the refinance performance is adequate. The performance of each loan category was similarly weighted because the dollar volume of lending in each loan category was similar. The strength of performance in each category was material factor in determining the bank's overall performance.

While the bank originated multifamily and home improvement loans during the evaluation period, no further analysis was conducted for these categories given the small volume of such loans.

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: Tazewell, VA NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year											Owner Occupied Units %	
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank			Agg
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%		\$%
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	8	9.2	23.3	816	5.7	212	24	32.4	30.1	3,547	33.6	27.1	34.4
Middle	67	77.0	69.7	11,152	77.7	70.7	35	47.3	56.1	4,943	46.8	56.8	56.0
Upper	12	13.8	7.0	2,383	16.6	8.0	15	20.3	13.8	2,061	19.5	16.1	9.7
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	87	100.0	100.0	14,351	100.0	100.0	74	100.0	100.0	10,551	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	13	13.3	20.9	2,011	13.0	20.1	16	32.0	29.2	1,729	24.4	27.3	34.4
Middle	68	69.4	73.3	9,383	60.7	72.7	25	50.0	56.3	4,120	58.1	56.8	56.0
Upper	17	17.3	5.8	4,073	26.3	7.2	9	18.0	14.5	1,244	17.5	16.0	9.7
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	98	100.0	100.0	15,467	100.0	100.0	50	100.0	100.0	7,093	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	16.4	0	0.0	210	3	75.0	26.2	189	70.3	23.4	34.4
Middle	3	75.0	80.2	571	90.5	74.6	0	0.0	52.5	0	0.0	53.4	56.0
Upper	1	25.0	3.4	60	9.5	4.4	1	25.0	21.3	80	29.7	23.2	9.7
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	4	100.0	100.0	631	100.0	100.0	4	100.0	100.0	269	100.0	100.0	100.0
Multifamily Loans												Multi-family Units %	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	1	12.5	27.6	100	2.4	20.3	3	27.3	36.1	1,099	22.7	18.2	35.6
Middle	7	87.5	65.5	4,070	97.6	71.4	8	72.7	58.3	3,748	77.3	79.7	55.7
Upper	0	0.0	6.9	0	0.0	8.3	0	0.0	5.6	0	0.0	2.1	8.7
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	8	100.0	100.0	4,170	100.0	100.0	11	100.0	100.0	4,847	100.0	100.0	100.0
Total Home Mortgage Loans												Owner Occupied Units %	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	22	10.9	21.9	2,927	8.4	20.7	47	32.9	29.5	6,662	29.0	26.5	34.4
Middle	149	74.1	71.8	25,569	73.0	71.7	70	49.0	56.0	12,898	56.1	58.3	56.0
Upper	30	14.9	6.3	6,516	18.6	7.6	26	18.2	14.5	3,441	15.0	15.2	9.7
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	201	100.0	100.0	35,012	100.0	100.0	143	100.0	100.0	23,001	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

### Home Purchase Loans

The bank's home purchase loan performance is considered poor overall. When considering performance by year, the bank's performance during 2021 is poor and adequate during 2022. The overall conclusion reflects the greater weight placed on the bank's performance during 2021 because of the larger dollar volume of home purchase lending during that year.

The bank's performance is poor during 2021. Bank lending in moderate-income tracts (9.2%) significantly lagged the percentage of owner-occupied housing units (26.5%) and the aggregate lending level (23.3%).

FCB's performance in 2022 is good. Bank lending in moderate-income tracts (32.4%) approximated the percentage of owner-occupied units (34.4%) in the area and the aggregate lending level (30.1%).

#### Home Refinance Loans

The bank's refinance performance is considered adequate overall. When considering performance by year, the bank's performance during 2021 is adequate and good during 2022. The overall conclusion reflects the greater weight placed on the bank's performance during 2021 because of the larger dollar volume of home purchase lending during that year.

During 2021, the bank's performance is considered adequate. Bank lending in moderate-income tracts (13.3%) lagged the percentage of owner-occupied housing units (26.5%) and the aggregate lending level (20.9%).

During 2022, FCB's performance is good. Bank lending in moderate-income tracts (32%) approximated the percentage of owner-occupied units (34.4%) in the AA and exceeded the aggregate lending level (29.2%).

#### Small Business Lending

The bank's small business geographic distribution performance is considered adequate overall. When considering performance by year, the bank's performance during 2021 is poor and adequate during 2022. In reaching the overall conclusion, the loan category performance was weighted similarly because of the similar dollar volume of lending. The overall conclusion also reflects the strength of performance for each year.

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: Tazewell, VA NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	22	10.7	20.8	1,493	8.0	19.0	35	23.2	28.4	3,323	20.3	27.3	31.1
Middle	149	72.7	72.1	13,888	74.9	74.0	94	62.3	59.2	10,109	61.6	57.9	56.9
Upper	34	16.6	5.8	3,173	17.1	6.7	22	14.6	11.7	2,976	18.1	14.5	11.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	1.3	0	0.0	0.3	0	0.0	0.7	0	0.0	0.2	
Total	205	100.0	100.0	18,554	100.0	100.0	151	100.0	100.0	16,408	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2022 Dun & Bradstreet Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

In 2021, the bank's performance is considered poor because its lending in moderate-income tracts, (10.7%) significantly lagged both the percentage of area businesses in such tracts (21.8%) and the aggregate lending level (20.8%).

During 2022, FCB's performance is adequate. While bank lending in moderate-income tracts (23.2%) lagged the percentage of area businesses (31.1%) and the aggregate lending level (28.4%) in such census tracts within the AA, the amount that it lagged was less than in 2021.

### **Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's borrower distribution performance is good overall. From a product perspective, FCB's HMDA performance considered adequate, while its small business performance is excellent. In reaching the overall conclusion, greater weight was given to FCB's HMDA performance as there was larger dollar volume of such lending during the review period.

#### Home Mortgage Lending

The borrower distribution performance of home mortgage lending is adequate overall, as the home purchase and refinance performances are each considered adequate.

While the bank originated home improvement loans during the evaluation period, no further analysis was conducted for this category given the small volume of such loans.

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: Tazewell, VA NonMSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	#%	%%	\$(000)	%%	%%	#	#%	%%	\$(000)	%%	%%	
Home Purchase Loans													
Low	4	4.6	7.4	134	0.9	4.2	7	9.5	8.5	529	5.0	4.4	22.9
Moderate	17	19.5	25.0	1707	11.9	18.5	14	18.9	24.6	1420	13.5	18.2	214
Middle	14	16.1	22.8	2,274	15.8	21.2	6	8.1	21.3	766	7.3	20.3	20.8
Upper	34	39.1	32.0	8,238	57.4	42.8	30	40.5	30.3	6,054	57.4	41.8	34.8
Unknown	18	20.7	12.8	1,998	13.9	13.4	17	23.0	15.3	1,782	16.9	15.2	0.0
Total	87	100.0	100.0	14,351	100.0	100.0	74	100.0	100.0	10,551	100.0	100.0	100.0
Refinance Loans													
Low	2	2.0	5.7	92	0.6	3.1	5	10.0	12.0	302	4.3	7.8	22.9
Moderate	16	16.3	16.1	1,722	11.1	11.5	10	20.0	24.5	945	13.3	19.6	214
Middle	23	23.5	21.0	2,756	17.8	17.7	17	34.0	24.7	2,236	31.5	24.0	20.8
Upper	46	46.9	39.3	9,698	62.7	47.9	12	24.0	31.3	2,765	39.0	39.2	34.8
Unknown	11	11.2	17.8	1,199	7.8	19.8	6	12.0	7.5	845	11.9	9.4	0.0
Total	98	100.0	100.0	15,467	100.0	100.0	50	100.0	100.0	7,093	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	7.8	0	0.0	4.0	1	25.0	13.1	76	28.3	11.9	22.9
Moderate	0	0.0	15.5	0	0.0	14.1	0	0.0	21.3	0	0.0	18.4	214
Middle	0	0.0	27.6	0	0.0	26.0	2	50.0	30.1	133	49.4	26.7	20.8
Upper	4	100.0	47.4	631	100.0	54.3	1	25.0	33.9	60	22.3	41.6	34.8
Unknown	0	0.0	17	0	0.0	16	0	0.0	16	0	0.0	14	0.0
Total	4	100.0	100.0	631	100.0	100.0	4	100.0	100.0	269	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	6	3.1	6.8	226	0.7	3.8	14	10.6	10.0	963	5.3	5.6	22.9
Moderate	36	18.7	20.7	3,622	11.7	15.3	25	18.9	23.8	2,463	13.6	18.5	214
Middle	37	19.2	21.9	5,030	16.3	19.6	26	19.7	23.0	3,155	17.4	21.4	20.8
Upper	85	44.0	35.6	18,767	60.8	44.9	44	33.3	30.9	8,946	49.3	41.1	34.8
Unknown	29	15.0	15.1	3,197	10.4	16.4	23	17.4	12.2	2,627	14.5	13.4	0.0
Total	193	100.0	100.0	30,842	100.0	100.0	132	100.0	100.0	18,154	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													



### Home Purchase Loans

The bank's home purchase borrower distribution performance is adequate during 2021 and 2022.

During 2021, FCB's performance is adequate. FCB's lending to low-income borrowers (4.6%) significantly lagged the percentage of low-income families (23.3%) and lagged by a lesser extent the aggregate lending level (7.4%) in the AA. Bank lending to moderate-income borrowers (19.5%) approximated the percentage of area moderate-income families (19.7%) and lagged the aggregate lending level (25%). FCB's performance in 2022 is similar to its performance in 2021.

### Home Refinance Loans

The bank's refinance borrower distribution performance is adequate during 2021 and 2022.

During 2021, FCB's refinance performance is adequate. Bank lending to low-income borrowers (2%) substantially lagged the percentage of low-income families (23.3%), and lagged by lesser extent the aggregate lending level (5.7%) in the AA. Bank lending to moderate-income borrowers (16.3%) lagged the percentage of area moderate-income families (19.7%) but approximated the aggregate lending level (16.1%) in the AA. The bank's performance during 2022 is similar to its performance during 2021.

### Small Business Lending

The bank's small business borrower distribution performance is excellent overall. During 2021 performance is excellent, while performance is good during 2022. The overall conclusion reflects greater weight placed on the bank's performance during 2021 because of the larger dollar volume and strength of performance of small business lending during the year.

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: Tazewell, VA NonMSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	167	81.5	53.6	11,860	63.9	40.3	109	72.2	67.3	12,166	74.1	55.8	91.4
Over \$1 Million	38	18.5		6,694	36.1		42	27.8		4,242	25.9		7.1
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		1.5
Total	205	100.0		18,554	100.0		151	100.0		16,408	100.0		100.0
By Loan Size													
\$100,000 or Less	163	79.5	91.0	4,363	23.5	35.3	112	74.2	92.2	4,741	28.9	37.2	
\$100,001 - \$250,000	20	9.8	5.4	3,382	18.2	21.4	23	15.2	4.6	3,399	20.7	19.5	
\$250,001 - \$1 Million	22	10.7	3.6	10,809	58.3	43.3	16	10.6	3.2	8,268	50.4	43.4	
Total	205	100.0	100.0	18,554	100.0	100.0	151	100.0	100.0	16,408	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	145	86.8		3,467	29.2		78	71.6		3,029	24.9		
\$100,001 - \$250,000	8	4.8		1,507	12.7		18	16.5		2,689	22.1		
\$250,001 - \$1 Million	14	8.4		6,886	58.1		13	11.9		6,448	53.0		
Total	167	100.0		11,860	100.0		109	100.0		12,166	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

During 2021, the bank's performance is excellent. Bank lending to businesses with annual revenues of \$1 million or less (81.5%) lagged the percentage of area businesses having revenues of \$1 million or less (91.5%) but significantly exceeded the aggregate lenders' percentage of such lending (53.6%). The remaining percentage of small businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 79.5% of the bank's small business loans were in amounts of \$100,00 or less compared to 91% of such lending by the aggregate reporters.

During 2022, FCB's performance is good. Similar to the prior year, bank lending to businesses with annual revenues of \$1 million or less (72.2%) lagged the percentage of area businesses having revenues of \$1 million or less (91.4%) but exceeded the aggregate lenders' percentage of such lending (67.3%); however, the amount by which it exceeded the aggregate was less than in the prior year. The remaining percentage of small businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 74.2% of the bank's small business loans were in amounts of \$100,00 or less compared to 92.2% of such lending by the aggregate reporters.

### **Community Development Lending**

The bank originated no loans within this AA during the evaluation period. As previously noted, information from an individual knowledgeable of the AA and review of performance evaluations of other banks operating in this AA indicate that community development lending opportunities are limited within the Tazewell, VA NonMSA AA. While opportunities may be limited, the bank faces no constraints in being able to originate and fund community development loans. To the extent that the bank extended such loans, they were required to be reported as either HMDA or small business/small farm and could not also be reported as community development.

### **INVESTMENT TEST**

The bank's performance under the investment test in the Tazewell, VA NonMSA AA is good. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AA.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Tazewell, VA NonMSA AA. The bank's investment activity consisted of donations covering a range of community development purposes.

<b>Investments, Grants, Donations Tazewell, VA NonMSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	4	4
<b>Total</b>	<b>4</b>	<b>4</b>

Given the limited volume of donations within the AA, the AA's performance conclusion is based almost entirely on the bank's previously described investment activity benefiting the statewide and larger regional area.

## **SERVICE TEST**

The bank's performance under the service test in the Tazewell, VA NonMSA AA is rated high satisfactory. This overall service test rating reflects conclusions regarding the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services

## **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are accessible to the bank's various geographies and to individuals of different income levels in the AA. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		Demographics					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	4	40.0%	4	40.0%	20	29.4%	28,898	32.3%	2,088	28.2%
Middle	4	40.0%	4	40.0%	43	63.2%	53,073	59.3%	4,519	61.1%
Upper	2	20.0%	2	20.0%	5	7.4%	7,481	8.4%	790	10.7%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Totals</b>	<b>10</b>	<b>100%</b>	<b>10</b>	<b>100%</b>	<b>68</b>	<b>100%</b>	<b>89,452</b>	<b>100%</b>	<b>7,397</b>	<b>100%</b>

While bank offices and ATM locations in moderate-income census tracts exceed the total percentage of census tracts and area businesses in such areas within the AA, the percentage of banking facilities in moderate-income census tracts approximates the percentage of households located in such areas within the AA.

The bank's branching activity did not adversely affected the accessibility of its delivery systems, particularly in LMI areas or to LMI individuals, during the evaluation period. As previously noted, the bank acquired one branch in Virginia through the Surrey Bank and Trust acquisition in April 2023. The branch is located in a middle-income census tract in Patrick County, VA. The addition of this branch caused the bank to expand its AA to include Patrick County, VA, following its acquisition.

The bank's products, services, and business hours do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. All branch offices offer similar products and services.

## **Community Development Services**

The bank provides a relatively high level of CD services. Information from an individual knowledgeable of the AA and review of CRA Performance Evaluations of other institutions operating within the AA indicate that community development service opportunities are somewhat limited within this rural AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type Tazewell, VA NonMSA AA</b>	<b># Activities</b>
Affordable Housing	1
Community Services	4
Economic Development	1
Revitalize & Stabilization	0
<b>Total Services</b>	<b>6</b>

Fifteen bank officers and staff members supported six different organizations during the evaluation period. Examples of CD services provided by bank employees include the following.

- Dickenson County Schools, Smyth County Schools, Tazewell County Schools, and Wythe County Schools- 13 employees of the bank provided financial education from an established curriculum to local area schools where a majority of the students from low- and moderate-income households.
- Tazewell County Habitat for Humanity- An employee of the bank serves on the board of the non-profit organization that provides affordable housing to LMI people.
- Tazewell County Industrial Development Authority- An employee of the bank serves on the board of the organization which promotes economic development and small business development.

**EMPORIA, VA NONMSA ASSESSMENT AREA**  
(Limited-Scope Review of nonmetropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE EMPORIA, VA  
NONMSA ASSESSMENT AREA**

The Emporia, VA NonMSA assessment area was reviewed using the limited review examination procedures. This assessment area includes all of Greensville County and Emporia City. According to the 2020 ACS, the assessment area had a population of 17,157. The 2022 FFIEC estimated median family income for nonmetropolitan areas of Virginia equaled \$67,800.

The bank operated one branch in a moderate-income census tract within this AA; however, the branch was closed in September 2022. Refer to Appendix C for additional lending data information.

2022 Emporia, VA NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	1	20.0	787	22.4	134	17.0	962	27.4
Moderate	1	20.0	588	16.7	128	21.8	610	17.3
Middle	2	40.0	2,142	60.9	191	8.9	732	20.8
Upper	0	0.0	0	0.0	0	0.0	1,213	34.5
Unknown	1	20.0	0	0.0	0	0.0	0	0.0
Total AA	5	100.0	3,517	100.0	453	12.9	3,517	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	1,268	392	11.8	30.9	646	50.9	230	18.1
Moderate	1,301	460	13.8	35.4	578	44.4	263	20.2
Middle	4,192	2,473	74.4	59.0	968	23.1	751	17.9
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	6,761	3,325	100.0	49.2	2,192	32.4	1,244	18.4
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	153	25.2	148	26.2	4	11.4	1	16.7
Moderate	212	35.0	193	34.2	18	51.4	1	16.7
Middle	241	39.8	224	39.6	13	37.1	4	66.7
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	606	100.0	565	100.0	35	100.0	6	100.0
Percentage of Total Businesses:				93.2		5.8		1.0
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	1	3.4	1	3.4	0	0.0	0	0.0
Moderate	2	6.9	2	6.9	0	0.0	0	0.0
Middle	26	89.7	26	89.7	0	0.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	29	100.0	29	100.0	0	0.0	0	0.0
Percentage of Total Farms:				100.0		0.0		0.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE EMPORIA, VA  
NONMSA ASSESSMENT AREA**

The nonmetropolitan assessment area listed in the table below was reviewed using limited-scope examination procedures. Conclusions regarding the institution's CRA performance are drawn from a review of available facts and data, including performance figures, aggregate lending comparisons, and demographic information. The conclusions regarding the bank's performance in this area does not change the rating for the Commonwealth of Virginia.

Assessment Area	Lending Test	Investment Test	Service Test
Emporia, VA NonMSA AA	Below	Consistent	Below

**STATE OF NORTH CAROLINA**

CRA rating for **North Carolina**:

The Lending Test is rated:

The Investment Test is rated:

The Service Test is rated:

**Satisfactory**

**High Satisfactory**

**High Satisfactory**

**Low Satisfactory**

Major factors supporting the rating include:

**Lending Test**

- Lending levels reflect adequate responsiveness to AA credit needs, and the bank makes use of innovative and/or flexible lending practices in serving AA credit needs
- The bank's distribution of loans by income level of geography is excellent
- The bank's distribution of loans among individuals of different income levels, including low- and moderate-income (LMI), and businesses of different sizes is excellent
- The bank makes few, if any, CD loans within its AAs

**Investment Test**

- The bank makes a significant level of qualified CD investments and grants and is occasionally in a leadership position. In addition, the bank makes occasional use of innovative and/or complex investments to support CD initiatives and exhibits good responsiveness to the credit and CD needs throughout its North Carolina AAs.

**Service Test**

- The bank's delivery systems are accessible to geographies and/or individuals of different income levels throughout its AAs.
- The bank's record of opening and closing branches has improved the accessibility of its delivery systems, particularly to LMI geographies and/or LMI individuals.
- Products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or individuals.
- The bank provides a limited level of CD services within its North Carolina AAs and is responsive to the available service opportunities.

**SCOPE OF EXAMINATION**

The scope of the review for the state of North Carolina was consistent with the overall scope for the institution. Full-scope review procedures were used for the following AA.

- Surry, NC NonMSA

Limited-scope review procedures were used for the following AA.

- Hickory-Lenoir-Morganton, NC

The bank's performance ratings within North Carolina are based on its performance in its full-scope AA and on activities that take place at the statewide or institutional level. Performance within the limited-scope review AA was reviewed to determine if the bank's performance exceeds, is consistent, or below its performance in the overall state. Appendices A and B include information about the evaluation's scope and statewide ratings.



## **DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN NORTH CAROLINA**

The bank delineates two of its ten AAs and operates 11 of its 55 branches in the state of North Carolina. On a combined basis, the North Carolina assessment areas account for 11.8% of the bank's combined 2021 and 2022 lending (dollar volume), 20% of branches, and 21.7% of deposit volume. During the evaluation period, the bank acquired Surrey Bank and Trust in April 2023. Within North Carolina, the bank's acquisition of Surrey Bank and Trust increased its presence in the Surry, NC NonMSA assessment area. Information about loan volume, branches, and deposits are included in Appendix D of this report.

As of June 30, 2023, FCB ranked 7 out of 21 financial institutions in local deposit market share according to data compiled by the FDIC and held 6.4% of deposits within the state's AAs.

According to 2020 ACS data, the bank's combined assessment areas within the state of North Carolina have a population of 443,739, including 119,169 families. A majority of the families are middle- and upper-income (63.3%), while low- and moderate- income families comprise 18.8% and 17.9% of the total, respectively. In addition, 10.2% of families live below the poverty level.

Within these assessment areas, the owner-occupancy rate equals 57%, which is equivalent to the overall state owner-occupancy rate at 56.5%. As described in the applicable assessment areas, there are underserved and/or distressed middle-income census tracts within Virginia's assessment areas.

The following table details the median family income data for FCB's assessment areas in North Carolina during 2021 and 2022.

<b>North Carolina - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Surry, NC NonMSA AA	\$51,162	\$59,900	17.10%
Hickory-Lenoir-Morganton, NC AA	\$58,344	\$64,413	10.40%
NonMSA North Carolina	\$51,588	\$57,962	12.40%
North Carolina	\$63,212	\$70,978	12.30%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey</i>			
<i>2016 - 2020 U.S. Census Bureau American Community Survey</i>			
<i>Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

As reflected in the table above, the median family income increased within the State of North Carolina from 2015 to 2020. The median family income within the bank's AAs in North Carolina also increased with the percentage increase in the Surry, NC NonMSA AA exceeding the statewide percentage increase and the Hickory-Lenoir-Morganton, NC AA increasing at rate slightly below the state's rate.

Loan and deposit products and services offered in the state are essentially the same as those discussed in the Institution section of this report. Within the state's AAs, the bank focuses on home mortgage and small business lending. Detailed descriptions of the bank's operations in each AA are provided in each AA analysis.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NORTH CAROLINA**

### **LENDING TEST**

The bank's performance under the lending test in the state of North Carolina is high satisfactory. The following table reflects the bank's lending test performance within the one full-scope review AA.

<b>Rated Area</b>	<b>Lending Test Ratings</b>
Surry, NC NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

FCB's volume of lending activity reflects a good level of responsiveness within the statewide area. Overall, the bank's geographic distribution is considered good, while borrower distribution performance is considered excellent. Similarly, FCB generally exhibits a good record of serving the credit needs of low-income individuals and areas and very small businesses. The bank made few community development loans within North Carolina. Performance for the limited-scope AA is below the overall state rating.

### **Lending Activity**

The bank's overall lending activities in the state of North Carolina reflect adequate responsiveness to AA credit needs. During 2021 and 2022, the bank reported 274 HMDA loans totaling \$59.5 million, 377 small business loans totaling \$32 million, and 20 small farm loans totaling \$1.2 million within the North Carolina AAs.

FCB's lending as measured by number and dollar volume within the assessment areas (12.5 and 11.8%, respectively) lags the proportion of bank deposits (21.7%) within North Carolina and the percentage of area branches (20%). During 2023, FCB acquired Surry Bank and Trust, which almost doubled the bank's volume of deposits and branches within the state. Because lending data is from 2021 and 2022, the acquisition of Surrey Bank and Trust does not impact the loan volume, while it does impact the deposit and branch volume.

According to 2022 aggregate data, FCB ranked 30 out of 472 reporters in HMDA lending 0.7% market share, and it ranked 14 out of 103 reporters in small business/small farm lending volume with a 1.6% market share. The bank's HMDA and CRA market share rankings indicate its lending activity performance is adequate within the North Carolina AAs.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

### **Geographic Distribution of Loans**

The bank's overall geographic distribution of lending within North Carolina reflects good distribution among the different census tracts and dispersion throughout the AAs. The bank's geographic distribution performance in North Carolina is primarily based upon the performance within the one full-scope assessment area review. Within North Carolina, its HMDA performance is excellent, and its small business performance is adequate. When evaluating overall performance, greater weight was placed on the bank's HMDA performance because of the larger dollar volume of such lending within North Carolina.

**Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's lending within North Carolina has an overall excellent penetration among individuals of different income levels and businesses and farms of different sizes. The bank's borrower distribution performance is primarily based upon the performance within the one full-scope assessment area review within North Carolina. Both its HMDA and small business borrower distribution performance is excellent.

**Community Development Lending**

The bank provides few, if any, CD loans within the state of North Carolina. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans – North Carolina</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$000</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	1	250
<b>Total Loans</b>	<b>1</b>	<b>250</b>

Information from individuals knowledgeable of the bank's AAs and review of the performance evaluations from other banks indicate that community development opportunities within the Surry, NC NonMSA AA are somewhat limited given the rural nature of the local area, and that community development opportunities are reasonably available in the Hickory-Lenior-Morganton, NC AA. Regardless of availability, the bank faces no constraints in originating or funding community development loans within North Carolina. Additional information about the bank's community development lending activity is discussed in the Surry, NC NonMSA AA.

**INVESTMENT TEST**

The bank's overall performance under the investment test in the state of North Carolina is high satisfactory. The following table summarizes the bank's lending test performance within its full-scope review assessment area.

<b>Rated Area</b>	<b>Investment Test Ratings</b>
Surry, NC NonMSA AA	High Satisfactory
<b>OVERALL</b>	<b>High Satisfactory</b>

The bank has a significant level of qualified CD investments and grants within North Carolina and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AAs. Performance for the limited-scope assessment area is consistent with the overall state rating.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the North Carolina AAs. The bank's investment activity consisted of Ginnie Mae and Freddie Mac mortgage-backed securities to low- and moderate-income people and affordable multifamily rental housing, while its donation activity covered a broad range of community development purposes.

<b>Investments, Grants, Donations North Carolina</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	3	1,437
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	8	19
<b>Total</b>	<b>11</b>	<b>1,456</b>

As previously noted, the bank also maintains additional qualified investments that benefited multiple states including North Carolina. The presence of these institutional-level qualified investments, which benefit areas within North Carolina, coupled with the qualified investments that specifically benefit North Carolina assessment areas, was considered in reaching the overall conclusion.

### **SERVICE TEST**

The bank's overall performance under the service test in the state of North Carolina is rated low satisfactory. The following table summarizes the bank's service test performance within the full-scope AA in the state.

<b>Rated Area</b>	<b>Service Test Ratings</b>
Surry, NC NonMSA AA	Low Satisfactory
<b>OVERALL</b>	<b>Low Satisfactory</b>

Performance for the limited-scope assessment area is consistent with the overall state rating.

### **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are readily accessible to the bank's various geographies and to individuals of different income levels in the state. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

<b>Tract Income Levels</b>	<b>Branches</b>		<b>ATMS</b>		<b>Demographics</b>					
					<b>Census Tracts</b>		<b>Households</b>		<b>Total Businesses</b>	
	<b>#</b>	<b>%</b>	<b>#</b>	<b>%</b>	<b>#</b>	<b>%</b>	<b>#</b>	<b>%</b>	<b>#</b>	<b>%</b>
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	3	27.3%	3	25.0%	11	9.8%	16,554	9.2%	2,166	11.8%
Middle	6	54.5%	7	58.3%	68	60.7%	108,411	60.3%	9,796	53.6%
Upper	2	18.2%	2	16.7%	32	28.6%	52,201	29.0%	5,763	31.5%
Unknown	0	0.0%	0	0.0%	1	0.9%	2,634	1.5%	556	3.0%
<b>Totals</b>	<b>11</b>	<b>100%</b>	<b>12</b>	<b>100%</b>	<b>112</b>	<b>100%</b>	<b>179,800</b>	<b>100%</b>	<b>18,281</b>	<b>100%</b>

Bank offices and ATM locations substantially exceed the total percentage of census tracts, households, and area businesses by income level throughout the bank's assessment areas in North Carolina.

The bank's record of opening and closing branches improved the accessibility of its delivery systems, particularly in LMI areas or to LMI individuals, during the evaluation period within the state. Since its prior evaluation, the bank acquired six branches in North Carolina through the acquisition of Surrey Bank and Trust. One branch, a drive-thru limited-service facility, is located in a moderate-income census tract, while the remaining five acquired branches are located in middle- and upper-income census tracts. The bank also closed two branches with the state, and both were located in middle-income census tracts. After considering its acquisition and closure activity from a net perspective, the bank improved accessibility by adding four branches within the state where one is also located in moderate-income census tract.

The bank's products, services, and business hours do not vary in a way that inconveniences its AAs, particularly LMI geographies and/or LMI individuals. Lobby business hours and drive-through services are relatively consistent across the bank's assessment areas. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. All branch offices offer similar products and services within the state's AAs, with the exception of one branch that operates as a limited-service, drive-thru facility.

### **Community Development Services**

The bank provides a limited level of CD services within the AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type North Carolina</b>	<b># Activities</b>
Affordable Housing	0
Community Services	3
Economic Development	0
Revitalize & Stabilization	0
<b>Total Services</b>	<b>3</b>

The bank's community development service activities are limited in relation to the number of bank branches (eleven) within the state's AAs. The number of bank branches provides some context regarding market presence and the number of bank employees within the state's AAs.

**SURRY, NC NONMSA ASSESSMENT AREA**  
(Full-Scope Review of metropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE SURRY, NC  
NONMSA AA**

The bank's Surry, NC NonMSA AA consists of the entirety of Alleghany, Ashe, Avery, Surry, Watauga, and Wilkes counties in North Carolina. The assessment area is located in northwestern North Carolina bordering Virginia to the north and Tennessee to the west. Refer to Appendix G for additional demographic data.

- No changes to the assessment area delineation have been made since the prior evaluation.
- FCB acquired Surrey Bank and Trust in April 2023. While the acquisition did not change the assessment area's delineation, it substantially increased FCB's presence within the AA.
- In 2021, the AA consisted of 63 total census tracts, including no low-, 11 moderate-, 37 middle-, and 15 upper-income census tracts based on the 2015 ACS data. Of the 37 middle-income tracts, 14 are designated as distressed and/or underserved. The distressed and underserved census tracts are located in Alleghany, Ashe, Avery, and Watauga counties.
- During 2022, the AA delineation is unchanged, but the number and income level of some census tracts changed. Based on the recent 2020 ACS data, the AA contains 71 census tracts, including no low-, six moderate-, 46 middle-, 18 upper-income, and one census tract without an income designation. Of the 46 middle-income tracts in the AA, 13 are designated as underserved and are located in Alleghany, Ashe, and Avery counties.
- The bank operates ten branch locations in the AA with three in moderate-, five in middle-, and two in upper-income census tracts.
- As of June 30, 2023, the bank held 10.4% of the AA's deposits, ranking 5<sup>th</sup> out of 17 financial institutions according to data compiled by the FDIC.
- As part of the evaluation process, an individual from an economic development organization operating in the AA was contacted and asked about community credit needs and local economic conditions.

<b>Surry, NC NonMSA AA - Population Change</b>			
<b>Area</b>	<b>2015 Population</b>	<b>2020 Population</b>	<b>Percent Change</b>
Surry, NC NonMSA AA	250,076	246,685	-1.4%
Alleghany County, NC	10,911	10,888	-0.2%
Ashe County, NC	27,114	26,577	-2.0%
Avery County, NC	17,695	17,806	0.6%
Surry County, NC	73,170	71,359	-2.5%
Watauga County, NC	52,240	54,086	3.5%
Wilkes County, NC	68,946	65,969	-4.3%
NonMSA North Carolina	1,986,616	1,917,237	-3.5%
North Carolina	9,845,333	10,439,388	6.0%
<i>Source: 2011-2015 U.S. Census Bureau American Community Survey  2020 U.S. Census Bureau Decennial Census</i>			

- As indicated in the table above, population within nonmetropolitan areas of North Carolina and the overall AA declined from 2015 to 2020. The population within the overall state increased during this time period.
- The counties within the AA are relatively rural, and according to the economic official that was contacted, the local population is aging as younger workers tend to leave the local area.

<b>Surry, NC NonMSA AA - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Surry, NC NonMSA AA	\$51,162	\$59,900	17.1%
Alleghany County, NC	\$46,939	\$46,953	0.0%
Ashe County, NC	\$49,723	\$53,971	8.5%
Avery County, NC	\$51,031	\$56,060	9.9%
Surry County, NC	\$50,333	\$62,889	24.9%
Watauga County, NC	\$66,117	\$75,042	13.5%
Wilkes County, NC	\$47,374	\$57,667	21.7%
NonMSA North Carolina	\$51,588	\$57,962	12.4%
North Carolina	\$63,212	\$70,978	12.3%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey  2016 - 2020 U.S. Census Bureau American Community Survey  Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

- The assessment area MFI change from 2015 to 2020 varied throughout the counties. The overall AA MFI change is above both the nonmetropolitan statewide area and the North Carolina statewide rates. While Surry and Wilkes counties showed changes exceeding 20%, Alleghany County showed no change.
- The AA's MFI increased at a rate that exceeded the growth in MFI at the statewide nonmetropolitan. Within the AA, Surry and Wilkes counties experienced the largest increase in MFI, while Alleghany County's MFI remained essentially unchanged.

- While the AA MFI increased substantially from 2015 – 2020, the AA MFI continues to lag statewide MFI.

<b>Surry, NC NonMSA AA - Housing Cost Burden</b>						
<b>Area</b>	<b>Cost Burden - Renters</b>			<b>Cost Burden - Owners</b>		
	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Renters</b>	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Owners</b>
Surry, NC NonMSA AA	66.7%	27.3%	41.9%	42.8%	22.1%	16.4%
Alleghany County, NC	57.0%	16.1%	35.5%	43.1%	28.5%	20.0%
Ashe County, NC	52.0%	21.1%	29.9%	37.8%	25.4%	15.5%
Avery County, NC	69.8%	39.4%	40.5%	42.7%	24.9%	18.4%
Surry County, NC	59.6%	10.7%	34.9%	43.4%	19.0%	16.2%
Watauga County, NC	77.9%	33.7%	54.9%	51.6%	26.0%	18.7%
Wilkes County, NC	65.9%	37.1%	40.0%	39.5%	19.3%	14.5%
NonMSA North Carolina	65.7%	29.7%	38.5%	52.6%	26.6%	19.2%
North Carolina	73.4%	38.8%	40.8%	55.9%	29.3%	18.1%
<i>Cost Burden is housing cost that equals 30 percent or more of household income</i> <i>Source: U.S. Department of Housing and Urban Development (HUD), 2016-2020 Comprehensive Housing Affordability Strategy</i>						

- Within the AA, LMI renters face similar cost burdens as renters within nonmetropolitan areas of North Carolina.
- A lower percentage of LMI homeowners face affordable housing cost burdens within the AA than homeowners within nonmetropolitan areas of North Carolina.
- According to the economic official that was contacted, housing stock may be perceived as affordable but much of this housing stock is older and its condition is poor. The individual contacted also added that the supply of rental housing is low in relation to demand.

<b>Surry, NC NonMSA AA - Annual Average Unemployment Rates</b>					
<b>Area</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
Surry, NC NonMSA AA	3.7%	3.7%	6.5%	4.3%	3.5%
Alleghany County, NC	4.6%	4.7%	7.2%	4.7%	3.9%
Ashe County, NC	3.6%	3.6%	6.2%	4.1%	3.4%
Avery County, NC	3.7%	3.7%	6.2%	4.1%	3.3%
Surry County, NC	3.6%	3.6%	6.8%	4.5%	3.4%
Watauga County, NC	3.6%	3.4%	6.2%	3.8%	3.2%
Wilkes County, NC	3.8%	4.0%	6.7%	4.8%	3.8%
NonMSA North Carolina	4.6%	4.4%	7.4%	5.5%	4.1%
North Carolina	4.0%	3.9%	7.2%	4.9%	3.7%
<i>Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics</i>					

- During a recent five-year period, unemployment rates throughout the assessment area continued to recover from the pandemic, and current rates approximate pre-pandemic levels.



- The overall AA unemployment rate for 2022 is slightly lower than the rate for nonmetropolitan areas of North Carolina and approximates the statewide annual rate.
- Leading industries in the assessment area include retail trade, health services, accommodation and food services, and manufacturing.
- Major employers in the Surry, NC NonMSA include Tyson Farms, Lowes Home Centers, Appalachian State University, Appalachian Regional Healthcare System, Walmart stores, Pike Electric, North Carolina Department of Adult Corrections, American Emergency Vehicles (manufacturing), and area school systems.
- The economic development official that provided information about the AA indicated that approximately half of area jobs were filled by people commuting into the AA rather than local residents.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE SURRY, NC NONMSA ASSESSMENT AREA**

### **LENDING TEST**

The bank's performance under the lending test in the Surry, NC NonMSA AA is good, and primarily based on excellent borrower distribution performance, good geographic distribution performance, and adequate lending activity. However, the bank made few CD loans in the AA during the evaluation period.

#### **Lending Activity**

The bank's lending activities reflect adequate responsiveness to AA credit needs. During 2021 and 2022, the bank reported 185 HMDA loans totaling \$39.2 million, 278 small business loans totaling \$21.1 million, and eight small farm loans totaling \$264,000 within the Surry, NC NonMSA AA. FCB's lending as measured by number and dollar volume within the assessment areas (8.8% and 7.7%, respectively) lags the proportion of bank deposits (18.8%) and percentage of area branches (18.2%) within the AA. As previously noted, the bank acquired another bank operating in this AA during 2023 which almost doubled area deposits and branch locations. Because the acquisition occurred in 2023, deposit volume and branch locations reflect the impact of the acquisition, while lending volume does not because lending activity is based on reported loan data from 2021 and 2022.

According to 2022 aggregate data, FCB ranked 20 out of 384 reporters in HMDA lending with 0.9% market share, and it ranked 13 out of 88 reporters in small business/small farm lending volume with a 2% market share. The market share rankings and overall lending activities indicate that the bank is an adequate provider of HMDA and CRA loans within the Surry, NC NonMSA assessment area.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

#### **Geographic Distribution of Loans**

The bank's geographic distribution performance is good overall. From a product perspective, the bank's HMDA performance is excellent, while its small business performance is adequate. In reaching the overall conclusion, greater weight was given to HMDA lending performance as there was a larger dollar volume of such lending during the review period. The bank's performance is driven primarily by its lending in moderate-income census tracts as there were no low-income census tracts in the AA during 2021 and 2022.

While an analysis of loan dispersion noted a lower volume of loans in Ashe County, it did not impact the overall conclusion as the bank does not operate a branch in the county which contributes to the lower volume of lending.

Home Mortgage Lending

The bank's geographic distribution performance is excellent overall. From a loan category perspective, the bank's home purchase performance is excellent, while its refinance performance is good. While there was a larger dollar volume of home purchase loans than refinance loans during 2021 and 2022, the strength of performance of each loan product was a factor in the overall performance conclusion.

Given the relatively small number of home improvement and multifamily loans originated and reported by the bank during 2021 and 2022, performance of the bank's home improvement and multifamily loans was not evaluated or considered in this assessment area.

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: Surry, NC NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	6	14.0	9.1	614	9.7	5.4	3	10.3	7.3	540	8.5	5.1	7.8
Middle	31	72.1	57.7	4,484	70.7	53.9	22	75.9	56.9	4,452	69.8	49.8	67.1
Upper	6	14.0	33.1	1,244	19.6	40.6	4	13.8	34.5	1,384	21.7	43.5	24.2
Unknown	0	0.0	0.0	0	0.0	0.1	0	0.0	14	0	0.0	16	0.9
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	43	100.0	100.0	6,342	100.0	100.0	29	100.0	100.0	6,376	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	3	4.3	8.2	513	3.7	5.7	7	25.9	6.4	949	22.5	5.0	7.8
Middle	46	65.7	57.2	7,900	57.7	52.0	13	48.1	59.5	1,713	40.6	53.3	67.1
Upper	21	30.0	34.5	5,286	38.6	42.3	7	25.9	32.9	1,560	36.9	39.7	24.2
Unknown	0	0.0	0.0	0	0.0	0.1	0	0.0	12	0	0.0	2.0	0.9
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	70	100.0	100.0	13,699	100.0	100.0	27	100.0	100.0	4,222	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	5.4	0	0.0	2.8	1	20.0	5.9	60	17.4	3.4	7.8
Middle	1	33.3	59.5	179	46.6	55.8	2	40.0	58.2	173	50.1	49.2	67.1
Upper	2	66.7	35.1	205	53.4	41.5	2	40.0	33.9	112	32.5	44.7	24.2
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	2.0	0	0.0	2.7	0.9
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	3	100.0	100.0	384	100.0	100.0	5	100.0	100.0	345	100.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	1	100.0	16.7	332	100.0	10	1	33.3	14.3	220	3.2	15.7	5.6
Middle	0	0.0	43.3	0	0.0	18.2	1	33.3	42.9	616	9.0	26.5	31.3
Upper	0	0.0	40.0	0	0.0	80.8	0	0.0	28.6	0	0.0	33.8	48.5
Unknown	0	0.0	0.0	0	0.0	0.0	1	33.3	14.3	6,026	87.8	24.0	14.6
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	1	100.0	100.0	332	100.0	100.0	3	100.0	100.0	6,862	100.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	10	8.3	8.6	1,459	6.8	5.1	12	18.8	6.9	1,769	9.9	5.2	7.8
Middle	81	66.9	57.5	12,888	60.2	50.4	38	59.4	57.8	6,954	39.1	49.5	67.1
Upper	30	24.8	33.8	7,055	33.0	44.5	13	20.3	34.0	3,056	17.2	42.8	24.2
Unknown	0	0.0	0.0	0	0.0	0.1	1	16	14	6,026	33.8	2.4	0.9
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	121	100.0	100.0	21,402	100.0	100.0	64	100.0	100.0	17,805	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

### Home Purchase Loans

The bank's home purchase loan geographic distribution performance is excellent during 2021 and 2022.

During 2021, bank lending in moderate-income census tracts (14%) approximated the percentage of owner-occupied housing units (13.7%) and exceeded the aggregate level of lending (9.1%). The bank's performance during 2022 is similar to its performance during 2021.

### Home Refinance Loans

The geographic distribution of home refinance lending is good overall. During 2021, the bank's performance is poor, while its performance is excellent during 2022. The overall conclusion reflects the impact of the much larger volume of refinance loans, by number and dollar amount, during 2021 than 2022.

During 2021, the bank's geographic distribution performance of refinance loans is poor because bank lending in moderate-income census tracts (4.3%) substantially lagged the percentage of owner-occupied housing units (13.7%) and lagged the aggregate lending level (8.2%) within the AA.

During 2022, the bank's geographic distribution performance of refinance loans is excellent because bank lending in moderate-income census tracts (25.9%) substantially exceeded both the percentage of owner-occupied units (7.8%) and aggregate lending level (6.4%) in the AA. From a performance context perspective, this conclusion is based on the distribution of a relatively small number of loans (i.e. 27 total loans).

### Small Business Lending

The geographic distribution of small business lending is adequate overall. During 2021, the bank's performance is adequate, while its performance is good during 2022. The overall performance conclusion reflects the greater weight placed on the bank's performance during 2021 because of the larger dollar volume of lending during that year.

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: Surry, NC NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	14	8.0	10.9	1,305	10.3	13.3	9	8.7	7.8	1,132	13.6	9.6	9.3
Middle	101	58.0	59.8	7,135	56.1	58.1	51	49.0	56.4	4,090	49.0	57.0	58.4
Upper	59	33.9	27.6	4,284	33.7	28.4	36	34.6	30.1	2,489	29.8	27.7	26.9
Unknown	0	0.0	0.0	0	0.0	0.0	8	7.7	4.5	631	7.6	5.3	5.3
Tract-Unk	0	0.0	1.7	0	0.0	0.2	0	0.0	1.1	0	0.0	0.3	
Total	174	100.0	100.0	12,724	100.0	100.0	104	100.0	100.0	8,342	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2022 Dun & Bradstreet Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

In 2021, the bank's performance is adequate because bank lending in moderate-income census tracts (8%) lagged both the percentage of area businesses in such tracts (13.7%) and the aggregate lending level (10.9%).

During 2022, the bank's performance is good because bank lending in moderate-income census tracts (8.7%) approximated the percentage of area businesses (9.3%) and the aggregate lending level (7.8%) within the AA.

### Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes

The bank's borrower distribution performance is excellent overall. From a product perspective, FCB's HMDA and small business lending performances are also both excellent.

#### Home Mortgage Lending

The borrower distribution of home mortgage lending is excellent overall. From a loan category perspective, the performance of home purchase lending is excellent, while the refinance loan performance is good. The strength of performance of each product was a significant factor in the overall performance conclusion.

While the bank originated home improvement loans during the evaluation period, no further analysis was conducted for this category given the small volume of such loans.

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: Surry, NC NonMSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	1	2.3	2.2	100	16	0.7	5	17.2	3.2	445	7.0	12	20.5
Moderate	12	27.9	12.2	1292	20.4	6.2	2	6.9	13.0	305	4.8	6.3	17.5
Middle	5	11.6	16.2	625	9.9	10.4	2	6.9	17.4	425	6.7	11.6	19.9
Upper	12	27.9	59.9	2,559	40.4	73.4	13	44.8	54.9	3,983	62.5	70.0	42.1
Unknown	13	30.2	9.5	1766	27.8	9.3	7	24.1	11.4	1218	19.1	11.0	0.0
Total	43	100.0	100.0	6,342	100.0	100.0	29	100.0	100.0	6,376	100.0	100.0	100.0
Refinance Loans													
Low	1	14	2.9	139	10	13	4	14.8	7.0	245	5.8	3.7	20.5
Moderate	10	14.3	10.9	1085	7.9	6.3	6	22.2	17.6	822	19.5	11.5	17.5
Middle	13	18.6	16.5	2,481	18.1	12.0	8	29.6	21.1	1,078	25.5	17.3	19.9
Upper	41	58.6	57.0	8,784	64.1	67.0	7	25.9	45.1	1,427	33.8	55.9	42.1
Unknown	5	7.1	12.6	1,210	8.8	13.3	2	7.4	9.1	650	15.4	11.6	0.0
Total	70	100.0	100.0	13,699	100.0	100.0	27	100.0	100.0	4,222	100.0	100.0	100.0
Home Improvement Loans													
Low	1	33.3	3.3	70	18.2	16	0	0.0	4.4	0	0.0	2.3	20.5
Moderate	1	33.3	7.9	135	35.2	3.0	2	40.0	11.7	120	34.8	5.6	17.5
Middle	1	33.3	18.7	179	46.6	11.6	3	60.0	23.7	225	65.2	15.6	19.9
Upper	0	0.0	68.2	0	0.0	80.1	0	0.0	56.9	0	0.0	72.0	42.1
Unknown	0	0.0	18	0	0.0	3.6	0	0.0	3.3	0	0.0	4.5	0.0
Total	3	100.0	100.0	384	100.0	100.0	5	100.0	100.0	345	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	3	2.5	2.6	309	15	10	9	14.8	4.7	690	6.3	19	20.5
Moderate	24	20.0	11.4	2,556	12.1	6.2	10	16.4	14.2	1,247	11.4	7.5	17.5
Middle	19	15.8	16.4	3,285	15.6	11.1	13	21.3	19.3	1,728	15.8	13.1	19.9
Upper	56	46.7	58.9	11,944	56.7	70.7	20	32.8	52.0	5,410	49.4	66.6	42.1
Unknown	18	15.0	10.6	2,976	14.1	11.1	9	14.8	9.8	1,868	17.1	10.9	0.0
Total	120	100.0	100.0	21,070	100.0	100.0	61	100.0	100.0	10,943	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

Home Purchase Loans

Home purchase borrower distribution performance is excellent during 2021 and 2022.

During 2021, FCB's performance is excellent overall. Bank lending to low-income borrowers (2.3%) significantly lagged the percentage of low-income families (21.5%) but approximated the aggregate lending level (2.2%) in the AA. Bank lending to moderate-income borrowers (27.9%) substantially exceeded the percentage of moderate-income families (18.2%) and the aggregate lending level (12.2%) in the AA. During 2021, the bank's performance is excellent largely because of its moderate-income borrower performance.

During 2022, FCB's performance is excellent overall. Bank lending to low-income borrowers (17.2%) lagged the percentage of low-income families (20.5%) but substantially exceeded the aggregate lending level (3.2%) in the AA. Bank lending to moderate-income borrowers (6.9%) lagged the percentage of moderate-income families (17.5%) and the aggregate lending level (13%) in the AA. During 2022, the bank's performance is excellent largely because of its low-income borrower performance.

Home Refinance Loans

The borrower distribution performance of refinance loans is good overall. During 2021, the bank's performance is good and its performance is excellent during 2022. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2021 because of the larger dollar volume of lending during that year.

During 2021, the bank's performance is good. During the year, the bank's lending to low-income borrowers (1.4%) significantly lagged the percentage of low-income families (21.5%) and lagged the aggregate lending level (2.9%). Bank lending to moderate-income borrowers (14.3%) lagged the percentage of moderate-income families (18.2%) but exceeded the aggregate lending level (10.9%). The bank's performance is good largely because of its moderate-income borrower performance.

During 2022, FCB's performance is excellent. Bank lending to low-income borrowers (14.8%) lagged the percentage of low-income families (20.5%) but significantly exceeded the aggregate lending level (7%) in the AA. The bank's lending to moderate-income borrowers (22.2%) significantly exceeded both the percentage of area moderate-income families (17.5%) and the aggregate lending level (17.6%). From a performance context perspective, the performance conclusions are based on a relatively small number of loans to LMI borrowers (i.e. 10) out of a small total number of loans (i.e. 27).

Small Business Lending

The bank's small business borrower distribution performance is excellent during 2021 and 2022.

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: Surry, NC NonMSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	143	82.2	56.8	7,420	58.3	39.7	87	83.7	60.7	6,570	78.8	37.4	91.8
Over \$1 Million	31	17.8		5,304	41.7		17	16.3		1,772	21.2		6.6
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		1.6
Total	174	100.0		12,724	100.0		104	100.0		8,342	100.0		100.0
By Loan Size													
\$100,000 or Less	142	81.6	91.3	4,430	34.8	35.3	82	78.8	93.9	3,396	40.7	38.7	
\$100,001 - \$250,000	20	11.5	4.7	3,037	23.9	17.6	16	15.4	3.2	2,413	28.9	14.8	
\$250,001 - \$1 Million	12	6.9	4.0	5,257	41.3	47.1	6	5.8	3.0	2,533	30.4	46.5	
Total	174	100.0	100.0	12,724	100.0	100.0	104	100.0	100.0	8,342	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	128	89.5		3,668	49.4		69	79.3		2,676	40.7		
\$100,001 - \$250,000	11	7.7		1,750	23.6		13	14.9		1,836	27.9		
\$250,001 - \$1 Million	4	2.8		2,002	27.0		5	5.7		2,058	31.3		
Total	143	100.0		7,420	100.0		87	100.0		6,570	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.													

During 2021, the bank's small business borrower distribution performance is excellent. Bank lending to businesses with annual revenues of \$1 million or less during 2021 (82.2%) lagged the percentage of area businesses having revenues of \$1 million or less (92%) but significantly exceeded the aggregate lenders' percentage of such lending (56.8%). The remaining percentage of small businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 81.6% of the bank's small business loans were in amounts of \$100,00 or less compared to 91.3% of such lending by the aggregate reporters. The bank's performance during 2022 is substantially similar to its performance during 2021.

### Community Development Lending

The bank provides few, if any, CD loans in this AA. As previously noted, CD lending opportunities are somewhat limited in this rural AA. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

Community Development Loans – Surry, NC NonMSA AA		
Community Development Purpose	#	\$0
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	1	250
<b>Total Loans</b>	<b>1</b>	<b>250</b>

Additional information about the bank's CD lending within this AA is as follows.

- One loan totaling \$250,000 was extended to a local fire department providing emergency services to nearby underserved middle-income census tracts.

## **INVESTMENT TEST**

The bank's performance under the investment test in the Surry, NC NonMSA AA is good. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AA.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Surry, NC NonMSA AA. The bank's investment activity consisted of donations covering a range of community development purposes.

<b>Investments, Grants, Donations</b> <b>Surry, NC NonMSA AA</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	7	18
<b>Total</b>	<b>7</b>	<b>18</b>

Given the limited volume of donations within the AA, the AA's performance conclusion is based almost entirely on the bank's previously described investment activity benefiting the statewide and larger regional area.

## **SERVICE TEST**

The bank's performance under the service test in the Surry, NC NonMSA AA is rated low satisfactory. This overall service test rating reflects conclusions regarding the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services



### **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are readily accessible to the bank's various geographies and to individuals and businesses of different income levels in the AA. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		Demographics					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	3	30.0%	3	27.3%	6	8.5%	8,357	8.3%	977	9.3%
Middle	5	50.0%	6	54.5%	46	64.8%	66,112	66.0%	6,107	58.3%
Upper	2	20.0%	2	18.2%	18	25.4%	25,708	25.7%	2,832	27.0%
Unknown	0	0.0%	0	0.0%	1	1.4%	0	0.0%	556	5.3%
<b>Totals</b>	<b>10</b>	<b>100%</b>	<b>11</b>	<b>100%</b>	<b>71</b>	<b>100%</b>	<b>100,177</b>	<b>100%</b>	<b>10,472</b>	<b>100%</b>

Bank offices and ATM locations in moderate-income census tracts substantially exceed the percentage of such census tracts and the percentage of households and area businesses located in moderate-income census tracts within the AA.

The bank's record of opening and closing branches improved the accessibility of its delivery systems, particularly in LMI areas or to LMI individuals, during the evaluation period within the state. Since its prior evaluation, the bank acquired six branches in the AA through the acquisition of Surrey Bank and Trust. One branch, a drive-thru limited-service facility, is located in a moderate-income census tract, while the remaining five acquired branches are located in middle- and upper-income census tracts. The bank also closed two branches with the AA, and both were located in middle-income census tracts. After considering its acquisition and closure activity from a net perspective, the bank improved accessibility by adding four branches within the state where one is also located in moderate-income census tract.

The bank's products, services, and business hours do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals. Lobby and drive-through hours are generally consistent across the assessment area, with all locations offering similar products and services. All branch offices offer similar products and services, with the exception of one branch that operates as a limited-service, drive-thru facility within the AA.

### **Community Development Services**

The bank provides a limited level of CD services within the AA. Information from an individual knowledgeable of the AA and review of CRA Performance Evaluations of other institutions operating within the AA indicate that community development service opportunities are somewhat limited within this rural AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type</b> <b>Surry, NC NonMSA AA</b>	<b>#</b> <b>Activities</b>
Affordable Housing	0
Community Services	1
Economic Development	0
Revitalize & Stabilization	0
<b>Total Services</b>	<b>1</b>

Within this AA, the bank's CD service consisted of multiple bank employees providing financial education at an area school where a majority of students are from LMI households. As previously noted, the bank operates ten branches within this AA. The number of branches provides some context regarding the bank's capacity to participate in or provide CD services within the AA.

**HICKORY-LENOIR-MORGANTON, NC ASSESSMENT AREA**  
(Limited-Scope Review of nonmetropolitan assessment area)

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE HICKORY-LENOIR-MORGANTON, NC ASSESSMENT AREA**

The Hickory-Lenoir-Morganton, NC MSA assessment area was reviewed using the limited review examination procedures. This assessment area includes all of Alexander and Catawba counties, North Carolina. According to the 2020 ACS data, the assessment area has a population of 197,054. The 2023 FFIEC estimated median family income equaled \$71,400.

The bank operates one branch in a middle-income census tract in the assessment area. The bank did not open or close any locations in the assessment area during the evaluation period. According to data from the FDIC from June 30, 2023, the bank held 1.8% of the AA's deposits and ranked 9<sup>th</sup> of 14 financial institutions. Refer to Appendix C for additional lending data information.

2022 HICKORY-LENOIR-MORGANTON, NC AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	8,933	16.8
Moderate	5	12.2	5,249	9.9	865	16.5	9,756	18.4
Middle	22	53.7	28,727	54.1	2,990	10.4	11,215	21.1
Upper	14	34.1	19,170	36.1	883	4.6	23,242	43.7
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	41	100.0	53,146	100.0	4,738	8.9	53,146	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	9,156	5,041	9.0	55.1	3,156	34.5	959	10.5
Middle	47,844	29,517	52.9	61.7	12,782	26.7	5,545	11.6
Upper	29,047	21,282	38.1	73.3	5,211	17.9	2,554	8.8
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	86,047	55,840	100.0	64.9	21,149	24.6	9,058	10.5
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1,200	15.0	990	13.8	195	26.6	15	15.5
Middle	3,805	47.6	3,435	48.0	334	45.6	36	37.1
Upper	2,982	37.3	2,732	38.2	204	27.8	46	47.4
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	7,987	100.0	7,157	100.0	733	100.0	97	100.0
Percentage of Total Businesses:				89.6		9.2		1.2
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	19	11.5	19	11.8	0	0.0	0	0.0
Middle	93	56.4	92	57.1	1	25.0	0	0.0
Upper	53	32.1	50	31.1	3	75.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	165	100.0	161	100.0	4	100.0	0	0.0
Percentage of Total Farms:				97.6		2.4		0.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE HICKORY-LENOIR-MORGANTON, NC ASSESSMENT AREA**

The AA listed in the table below was reviewed using limited-scope examination procedures. Conclusions regarding the institution's CRA performance are drawn from a review of available facts and data, including performance figures, aggregate lending comparisons, and demographic information. The conclusions regarding the bank's performance in this area does not change the rating for the state of North Carolina.

Assessment Area	Lending Test	Investment Test	Service Test
Hickory-Lenoir-Morganton, NC	Below	Consistent	Consistent

**JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MULTISTATE AREA<sup>2</sup>**

CRA rating for **Johnson City-Kingsport-Bristol, TN-VA:**

The Lending Test is rated:

The Investment Test is rated:

The Service Test is rated:

**Satisfactory**

**High Satisfactory**

**High Satisfactory**

**Low Satisfactory**

Major factors supporting the rating include:

**Lending Test**

- Lending levels reflect adequate responsiveness to AA credit needs, and the bank makes use of innovative and/or flexible lending practices in serving AA credit needs
- The bank's distribution of loans by income level of geography is good
- The bank's distribution of loans among individuals of different income levels, including low- and moderate-income (LMI), and businesses of different sizes is good
- The bank makes few, if any, CD loans within its AA

**Investment Test**

- The bank makes a significant level of qualified CD investments and grants and is occasionally in a leadership position. In addition, the bank makes occasional use of innovative and/or complex investments to support CD initiatives and exhibits good responsiveness to the credit and CD needs throughout its AA.

**Service Test**

- The bank's delivery systems are reasonably accessible to geographies and/or individuals of different income levels throughout its AA.
- The bank's record of opening and closing branches has not adversely affected the accessibility of its delivery systems, particularly to LMI geographies and/or LMI individuals.
- Products, services, and business hours are do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals.
- The bank provides an adequate level of CD services within its AA and is responsive to the available service opportunities.

**SCOPE OF EXAMINATION**

The scope of the review for the state of Johnson City-Kingsport-Bristol, TN-VA Multistate Area was consistent with the overall scope for the institution.

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MULTISTATE AREA:**

The bank's Johnson City-Kingsport-Bristol, TN-VA Multistate Area consists of the entirety of Scott and Washington counties and Bristol City in Virginia, and Carter, Sullivan and Washington counties in Tennessee. The assessment area is located in southwestern Virginia and northeastern Tennessee. Carter and Washington Counties in Tennessee are part of the Johnson City, TN

<sup>2</sup> This rating reflects performance within the multistate metropolitan area. The statewide evaluations are adjusted and do not reflect performance in the parts of those states contained within the multistate metropolitan area.

MSA. Sullivan County, TN and Scott and Washington counties, VA along with the City of Bristol are part of the Kingsport-Bristol, TN-VA MSA. Together, these two MSAs comprise the Johnson City-Kingsport-Bristol, TN-VA Combined Statistical Area (CSA). While the assessment area includes contiguous whole cities and counties, it does not include all of either MSA or the CSA. Refer to Appendix G for more demographic data.

- Hawkins County, TN was included in the AA area during the previous evaluation; however, because the bank does not maintain a branch in the county and limited recent lending activity, the bank no longer includes Hawkins County within this AA.
- In 2021, the AA consisted of 102 total census tracts, including no low-, 23 moderate-, 56 middle-, 22 upper-income and one census tract without an income designation based on 2015 ACS data.
- During 2022, the AA delineation is unchanged, but the number and income level of some census tracts changed. Based on the recent 2020 ACS data, the AA includes 116 census tracts, consisting of four low-, 27 moderate-, 58 middle-, 26 upper-income, and one census tract without an income designation.
- The bank operates eight offices in the assessment area, including four in middle- and four in upper-income census tracts.
- As of June 30, 2023, the bank held 5.1% of deposits in the AA, ranking 7<sup>th</sup> out of 28 financial institutions according to data compiled by the FDIC.
- As part of the evaluation process, an individual from an affordable housing organization operating in the AA was contacted and asked about community credit needs and local economic conditions.

<b>Johnson City-Kingsport-Bristol, TN-VA Multistate Area - Population Change</b>			
<b>Area</b>	<b>2015 Population</b>	<b>2020 Population</b>	<b>Percent Change</b>
Johnson City-Kingsport-Bristol, TN-VA AA	433,863	440,250	1.5%
Carter County, TN	56,941	56,356	-1.0%
Sullivan County, TN	156,752	158,163	0.9%
Washington County, TN	125,317	133,001	6.1%
Scott County, VA	22,570	21,576	-4.4%
Washington County, VA	54,759	53,935	-1.5%
Bristol City, VA	17,524	17,219	-1.7%
Johnson City, TN MSA	200,327	207,285	3.5%
Kingsport-Bristol, TN-VA MSA	308,200	307,614	-0.2%
Tennessee	6,499,615	6,910,840	6.3%
Virginia	8,256,630	8,631,393	4.5%
Source: 2011-2015 U.S. Census Bureau American Community Survey 2020 U.S. Census Bureau Decennial Census			

- As indicated in the table above, population growth within the AA lagged that of Tennessee and Virginia from 2015 to 2020. Within the AA, Washington County, TN experienced the largest percentage of growth, while Scott County, VA experienced the largest percentage decline in population.
- In general, the Tennessee portion of the AA experienced higher percentages of population growth than the Virginia portion of the AA, which experienced a net population loss from 2015 to 2020.

<b>Johnson City-Kingsport-Bristol, TN-VA Multistate Area - Median Family Income Change</b>			
<b>Area</b>	<b>2015 Median Family Income</b>	<b>2020 Median Family Income</b>	<b>Percent Change</b>
Johnson City-Kingsport-Bristol, TN-VA AA	\$56,312	\$61,391	9.0%
Carter County, TN	\$46,549	\$53,934	15.9%
Sullivan County, TN	\$57,576	\$61,723	7.2%
Washington County, TN	\$59,108	\$65,534	10.9%
Scott County, VA	\$50,953	\$56,961	11.8%
Washington County, VA	\$61,109	\$65,660	7.4%
Bristol city, VA	\$49,563	\$53,563	8.1%
Johnson City, TN MSA	\$54,952	\$60,890	10.8%
Kingsport-Bristol, TN-VA MSA	\$55,951	\$60,792	8.7%
Tennessee	\$61,304	\$68,793	12.2%
Virginia	\$85,647	\$93,284	8.9%
<i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey  2016 - 2020 U.S. Census Bureau American Community Survey  Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i>			

- From 2015 to 2020, the AA's MFI increased at a rate similar to the two larger MSAs that are part of the AA. Overall, the percentage increase in the AA's MFI is similar to the MFI increase in Virginia but less than the overall increase in Tennessee.

<b>Johnson City-Kingsport-Bristol, TN-VA Multistate Area - Housing Cost Burden</b>						
<b>Area</b>	<b>Cost Burden - Renters</b>			<b>Cost Burden - Owners</b>		
	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Renters</b>	<b>Low Income</b>	<b>Moderate Income</b>	<b>All Owners</b>
Johnson City-Kingsport-Bristol, TN-VA AA	65.7%	25.8%	36.2%	48.4%	21.5%	15.1%
Carter County, TN	57.5%	15.9%	30.4%	48.2%	16.1%	17.2%
Sullivan County, TN	65.8%	26.8%	35.4%	46.4%	22.1%	14.5%
Washington County, TN	71.0%	32.0%	41.7%	55.3%	24.7%	15.1%
Scott County, VA	53.2%	1.3%	26.4%	34.9%	8.8%	12.3%
Washington County, VA	62.6%	25.5%	30.5%	48.7%	21.4%	15.3%
Bristol city, VA	60.5%	10.0%	34.2%	51.2%	35.3%	17.6%
Johnson City, TN MSA	67.1%	26.3%	38.4%	50.0%	20.9%	15.4%
Kingsport-Bristol, TN-VA MSA	63.6%	22.0%	34.0%	45.0%	20.3%	14.6%
Tennessee	71.4%	39.0%	40.4%	53.7%	26.7%	16.7%
Virginia	76.5%	45.9%	41.9%	60.2%	35.2%	19.1%
<i>Cost Burden is housing cost that equals 30 percent or more of household income</i>						
<i>Source: U.S. Department of Housing and Urban Development (HUD), 2016-2020 Comprehensive Housing Affordability Strategy</i>						



- Within the AA, the housing cost burden for rental and owned properties is more than twice as high for low-income borrowers as moderate-income borrowers.
- Given the comparatively high housing cost burden for low-income borrowers in the AA in relation to moderate-income borrowers, the data suggests that the supply of low-income housing may be low in relation to area demand.
- Compared to the Tennessee and Virginia statewide areas, the housing cost burden for LMI renters and homeowners in the AA is slightly below statewide percentages.
- The affordable housing official that provided information about the AA's economic conditions and credit needs stated that the demand for affordable housing substantially exceeds the supply. Governmental supported affordable housing properties have no vacancies and operate with waiting lists.
- The individual contacted said that the AA would benefit from more grants that support community development initiatives, greater access to financial literacy programs, and more capacity in workforce development programs.

<b>Johnson City-Kingsport-Bristol, TN-VA Multistate Area Annual Average Unemployment Rates</b>					
<b>Area</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
Johnson City-Kingsport-Bristol, TN-VA AA	3.6%	3.5%	6.7%	4.1%	3.3%
Carter County, TN	4.1%	4.0%	6.8%	4.4%	3.6%
Sullivan County, TN	3.7%	3.6%	7.1%	4.4%	3.5%
Washington County, TN	3.5%	3.4%	6.3%	3.8%	3.2%
Scott County, VA	3.3%	3.1%	5.6%	3.6%	3.2%
Washington County, VA	3.4%	3.3%	6.0%	3.6%	2.9%
Bristol city, VA	3.8%	3.7%	7.8%	4.7%	3.4%
Johnson City, TN MSA	3.8%	3.7%	6.6%	4.0%	3.4%
Kingsport-Bristol, TN-VA MSA	3.6%	3.6%	7.0%	4.3%	3.4%
Tennessee	3.5%	3.3%	7.5%	4.5%	3.4%
Virginia	3.0%	2.8%	6.5%	3.9%	2.9%
<i>Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics</i>					

- During a recent five-year period, unemployment rates throughout the assessment area continued to recover from the pandemic, and current rates approximate or are lower than pre-pandemic levels.
- Leading industries with the AA include health care, retail trade, manufacturing, and accommodation and food services.
- Major area employers include Hard Rock Hotel and Casino, Snap-On Tools, Walmart stores, Tempur Production (bedding manufacturer), Eastman (chemical engineering), Wellmont Health Systems, Advanced Call Center Technologies, American Water Heater, Food City, Bristol Regional Health System, local government, and area school systems.
- As previously noted, the affordable housing official that provided information about the AA stated that the AA would benefit from additional capacity in workforce development programs including those focused on evolving technology.

**CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MULTISTATE AREA**

**LENDING TEST**

The bank's performance under the lending test in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area is high satisfactory. FCB's volume of lending activity reflects a good level of responsiveness within the multistate area. Overall, the bank's geographic distribution performance is considered good, and its borrower distribution performance is considered excellent. Similarly, FCB generally exhibits a good record of serving the credit needs of low-income individuals and areas and very small businesses. The bank made few community development loans within the Johnson City-Kingsport-Bristol, TN-VA Multistate Area during the evaluation period.

**Lending Activity**

The bank's lending activities reflect adequate responsiveness to AA credit needs. During 2021 and 2022, the bank reported 213 HMDA loans totaling \$44.5 million, 241 small business loans totaling \$29.3 million, and 15 small farm loans totaling \$690,000 in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area.

FCB's lending as measured by number and dollar volume within the multistate area (8.7% and 9.5%, respectively) lags the proportion of bank deposits (15.1%) within the multistate area and the percentage of area branches (16%).

According to 2022 aggregate data, FCB ranked 31 out of 376 reporters in HMDA lending with 0.8% market share, and it ranked 15 out of 92 reporters in small business/small farm lending volume with a 1.2% market share. The bank's HMDA and CRA market share rankings indicate its lending activity performance is adequate within the Johnson City-Kingsport-Bristol, TN-VA Multistate Area.

The bank makes use of innovative and/or flexible lending programs to serve AA credit needs, including LMI borrowers. Examples of such programs were described in the discussion of the overall institution and include PPP loan products resulting from the pandemic and USDA and VA government loan programs.

**Geographic Distribution of Loans**

The bank's geographic distribution performance is good for both HMDA and small business lending overall. During 2021, there were no low-income census tracts in the AA, and during 2022, there were only four low-income census tracts. Consequently, the bank's performance is primarily a reflection of its performance in lending within moderate-income census tracts within the AA during 2021 and 2022.

An analysis of the dispersion of loans was conducted and revealed a lower level of lending in Scott County, VA. Scott County is located outside of the Interstate 81 corridor, and the bank's lending activity within the AA tends to cluster in the more densely populated and heavily trafficked Interstate 81 corridor. The lower volume of lending in Scott County did not impact the overall geographic distribution conclusion as the county is somewhat distant from the Interstate 81 corridor.

**Home Mortgage Lending**

The geographic distribution performance of HMDA lending is good for both home purchase and refinance loans within the AA.

Given the relatively small number of home improvement and multifamily loans originated and reported by the bank during 2021 and 2022, performance of the bank's home improvement and multifamily loans was not evaluated or considered in this assessment area.

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: Johnson City-Kingsport-Bristol, TN-VA													
Geographic Income Level	Bank And Aggregate Loans By Year											Owner Occupied Units %	
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank			Agg
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%		\$%
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	19	0	0.0	13	11
Moderate	9	19.1	18.2	802	11.1	13.9	11	25.6	19.5	1060	15.4	15.4	15.6
Middle	24	51.1	51.3	3,752	52.1	48.2	18	41.9	49.9	3,234	46.9	46.8	57.5
Upper	14	29.8	30.5	2,647	36.8	37.9	14	32.6	28.7	2,605	37.8	36.5	25.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	47	100.0	100.0	7,201	100.0	100.0	43	100.0	100.0	6,899	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	2	5.0	11	188	2.9	0.8	11
Moderate	9	19.1	13.3	1037	11.0	10.0	6	15.0	16.5	709	11.0	12.9	15.6
Middle	32	54.2	51.9	4,981	52.7	48.6	18	45.0	53.2	3,103	48.2	52.1	57.5
Upper	18	30.5	34.8	3,435	36.3	41.4	14	35.0	29.2	2,438	37.9	34.2	25.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	59	100.0	100.0	9,453	100.0	100.0	40	100.0	100.0	6,438	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.5	0	0.0	0.3	11
Moderate	0	0.0	13.9	0	0.0	13.6	1	50.0	13.3	55	34.4	11.8	15.6
Middle	0	0.0	47.4	0	0.0	44.1	1	50.0	53.8	105	65.6	52.0	57.5
Upper	2	100.0	38.8	104	100.0	42.3	0	0.0	32.4	0	0.0	35.9	25.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	104	100.0	100.0	2	100.0	100.0	160	100.0	100.0	100.0
Multifamily Loans												Multi-family Units %	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	7.8	0	0.0	6.8	11.0
Moderate	1	20.0	26.0	1050	12.7	28.0	3	37.5	29.3	1982	38.7	23.0	28.1
Middle	3	60.0	53.7	2,189	26.6	50.3	2	25.0	39.7	397	7.7	32.5	33.9
Upper	1	20.0	20.3	5,000	60.7	21.7	3	37.5	23.3	2,744	53.6	37.7	27.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	5	100.0	100.0	8,239	100.0	100.0	8	100.0	100.0	5,123	100.0	100.0	100.0
Total Home Mortgage Loans												Owner Occupied Units %	
Low	0	0.0	0.0	0	0.0	0.0	2	2.1	15	188	10	16	11
Moderate	19	15.4	15.6	2,889	11.4	12.8	21	21.6	17.8	3,806	19.9	15.1	15.6
Middle	62	53.4	51.6	11,269	44.5	48.6	41	42.3	51.4	7,136	37.3	47.3	57.5
Upper	35	30.2	32.8	11,186	44.1	38.6	33	34.0	29.3	8,001	41.8	36.0	25.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	116	100.0	100.0	25,344	100.0	100.0	97	100.0	100.0	19,131	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Home Purchase Loans

The bank's home purchase geographic distribution performance is good during 2021 and 2022.

During 2021, the bank's performance is good because bank lending in moderate-income census tracts (19.1%) exceeded the percentage of owner-occupied housing units (16.8%) and approximated the aggregate lending level (18.2%) within the AA. There were no low-income census tracts in the AA during 2021.

During 2022, the bank's performance is also good. While FCB did not report any home purchase loans in the four low-income census tracts in the AA, the percentage of owner-occupied housing units (1.1%) and the aggregate level of lending (1.9%) in the AA demonstrate that lending opportunities are limited in such tracts. Bank lending in moderate-income tracts (25.6%) significantly exceeded the percentage of owner-occupied units (15.6%) and exceeded the aggregate lending level (19.5%) within the AA.

Home Refinance Loans

The bank's refinance geographic distribution performance is good during 2021 and 2022.

During 2021, the bank's performance is good because bank lending in moderate-income census tracts (15.3%) approximated the percentage of owner-occupied housing units (16.8%) and the aggregate lending level (13.3%) within the AA. There were no low-income census tracts in the AA during 2021.

During 2022, the bank's performance is also good. Bank lending in low-income census tracts (5%) substantially exceeded the percentage of owner-occupied housing units (1.1%) and the aggregate level of lending (1.1%) in the AA. For additional context, this lending performance is based on a small number of loans (i.e. two). Bank lending in moderate-income tracts (15%) approximated the percentage of owner-occupied units (15.6%) and the aggregate lending level (16.5%) within the AA.

Small Business Lending

The bank's small business loan geographic distribution performance is good overall. During 2021, the bank's performance is adequate, and its performance during 2022 is good. In arriving at the overall performance conclusion, the performance from each year was similarly weighted because the dollar volume of lending was similar during 2021 and 2022. The overall performance conclusion also reflects the strength of performance from each year.

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: Johnson City-Kingsport-Bristol, TN-VA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	4	4.3	3.0	671	4.7	4.8	5.0
Moderate	20	13.5	18.3	849	5.6	20.5	16	17.2	16.6	860	6.1	15.4	19.7
Middle	81	54.7	49.7	9,680	64.1	48.0	48	51.6	49.9	8,626	60.7	50.2	47.1
Upper	47	31.8	31.4	4,572	30.3	31.5	25	26.9	29.7	4,055	28.5	29.2	28.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.2	0	0.0	0.4	0.2
Tract-Unk	0	0.0	0.6	0	0.0	0.1	0	0.0	0.6	0	0.0	0.1	
Total	148	100.0	100.0	15,101	100.0	100.0	93	100.0	100.0	14,212	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

During 2021, the bank's performance is adequate because the bank's small business lending in moderate-income census tracts (13.5%) lagged both the percentage of businesses in moderate-income census tracts (21.8%) and the aggregate lending level (18.3%) in the AA. As noted previously, the AA did not contain any low-income census tracts during 2021.

During 2022, the bank's performance is good. Bank lending in low-income tracts (4.3%) approximated the percentage of area businesses (5.0%) and the aggregate lending level (3%) in such census tracts within the AA. Bank's lending in moderate-income tracts (17.2%) lagged the percentage of area businesses (19.7%) but approximated the aggregate lending level (16.6%) in moderate-income census tracts in the AA.

### **Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

FCB's borrower distribution performance is excellent overall. The distribution performance of HMDA lending is good, and the distribution performance of small business lending is excellent. While the HMDA lending performance was weighted more heavily because of the larger dollar of lending, the bank's small business lending performance is strong in relation to the aggregate lenders' performance and this strength of performance contributes to the overall performance conclusion.

### Home Mortgage Lending

The borrower distribution performance of home mortgage lending is good overall. From a product category perspective, home purchase lending is adequate, while refinance performance is good. In reaching the overall conclusion, greater weight was placed on the bank's refinance performance because of the larger dollar volume of lending during 2021 and 2022 and its related strength of performance.

Given the relatively small number of home improvement originated and reported by the bank during 2021 and 2022, performance of the bank's home improvement was not evaluated or considered in this assessment area.

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: Johnson City-Kingsport-Bristol, TN-VA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	# %	# %	\$(000)	%	%	#	# %	# %	\$(000)	%	%	
Home Purchase Loans													
Low	1	2.1	6.7	85	12	3.3	2	4.7	7.2	89	13	3.4	21.1
Moderate	7	14.9	20.2	697	9.7	13.7	9	20.9	19.7	1227	17.8	13.0	17.3
Middle	15	31.9	22.3	2,260	31.4	19.4	5	11.6	21.5	757	11.0	18.7	20.5
Upper	18	38.3	38.6	3,664	50.9	51.7	19	44.2	38.0	3,450	50.0	50.6	41.1
Unknown	6	12.8	12.2	495	6.9	11.9	8	18.6	13.5	1,376	19.9	14.3	0.0
Total	47	100.0	100.0	7,201	100.0	100.0	43	100.0	100.0	6,899	100.0	100.0	100.0
Refinance Loans													
Low	9	15.3	6.3	784	8.3	3.1	4	10.0	12.8	338	5.3	6.9	21.1
Moderate	9	15.3	14.6	970	10.3	9.7	6	15.0	22.8	954	14.8	17.6	17.3
Middle	14	23.7	19.4	2,048	21.7	16.1	11	27.5	23.4	1,716	26.7	22.2	20.5
Upper	16	27.1	39.2	4,419	46.7	49.2	12	30.0	31.6	2,273	35.3	42.1	41.1
Unknown	11	18.6	20.5	1,232	13.0	21.9	7	17.5	9.4	1,157	18.0	11.2	0.0
Total	59	100.0	100.0	9,453	100.0	100.0	40	100.0	100.0	6,438	100.0	100.0	100.0
Home Improvement Loans													
Low	2	100.0	7.7	104	100.0	3.9	0	0.0	11.6	0	0.0	7.3	21.1
Moderate	0	0.0	19.5	0	0.0	13.2	0	0.0	20.6	0	0.0	14.7	17.3
Middle	0	0.0	20.5	0	0.0	14.5	2	100.0	22.5	160	100.0	19.2	20.5
Upper	0	0.0	48.5	0	0.0	61.5	0	0.0	43.2	0	0.0	55.4	41.1
Unknown	0	0.0	3.9	0	0.0	6.8	0	0.0	2.2	0	0.0	3.3	0.0
Total	2	100.0	100.0	104	100.0	100.0	2	100.0	100.0	160	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	13	11.7	6.6	998	5.8	3.3	7	7.9	9.4	456	3.3	4.5	21.1
Moderate	16	14.4	17.4	1,667	9.7	11.9	16	18.0	20.5	2,316	16.5	14.2	17.3
Middle	30	27.0	20.7	4,343	25.4	17.7	18	20.2	22.1	2,633	18.8	19.4	20.5
Upper	35	31.5	39.3	8,370	48.9	50.7	32	36.0	36.6	5,908	42.2	48.6	41.1
Unknown	17	15.3	15.0	1,727	10.1	16.5	16	18.0	11.4	2,695	19.2	13.3	0.0
Total	111	100.0	100.0	17,105	100.0	100.0	89	100.0	100.0	14,008	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

### Home Purchase Loans

The borrower distribution performance of home purchase lending is adequate overall. During 2021, the bank's performance is adequate, and its performance is good during 2022. Because the performance from each year was weighted similarly given the similar dollar volume each year, the relative strength of performance in each year was a significant factor in the overall conclusion.

During 2021, the bank's performance is adequate. Bank's lending to low-income borrowers (2.1%) substantially lagged the percentage of low-income families (20.9%) and lagged the aggregate lending level (6.7%) in the AA. Bank lending to moderate-income borrowers (14.9%) also lagged the percentage of moderate-income families (17.5%), and the aggregate lending level (20.2%).

During 2022, the bank's performance is good. FCB's lending to low-income borrowers (4.7%) significantly lagged the percentage of low-income families (21.1%) and lagged the aggregate lending level (7.2%) in the AA. Conversely, the bank's lending to moderate-income borrowers (20.9%) approximated both the percentage of area moderate-income families (17.3%) and the aggregate lending level (19.7%). The bank's performance is largely driven by its moderate-income borrower lending performance.

### Home Refinance Loans

The bank's refinance borrower distribution performance is good overall. During 2021, the bank's performance is excellent, and its performance during 2022 is adequate. In arriving at the overall performance conclusion, more weight was placed on the bank's performance during 2021 because of the larger dollar volume of lending during the year.

During 2021, the bank's performance is excellent. Bank lending to low-income borrowers (15.3%) lagged the percentage of low-income families (20.9%) but significantly exceeded the aggregate lending level (6.3%). Bank lending to moderate-income borrowers (15.3%) approximated the percentage of moderate-income families (17.5%) and the aggregate lending level (14.6%) in the AA. The bank's strong performance when lending to low-income borrowers was significant factor in the performance conclusion.

During 2022, FCB's performance is adequate. Bank lending to low-income borrowers (10%) significantly lagged the percentage of low-income families (21.1%) but approximated the aggregate lending level (12.8%) in the AA. The bank's lending to moderate-income borrowers (15%) lagged the percentage of area moderate-income families (17.3%) and the aggregate lending level (22.8%).

### Small Business Lending

The bank's small business borrower distribution performance is excellent during 2021 and 2022.

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: Johnson City-Kingsport-Bristol, TN-VA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	120	81.1	44.5	6,981	46.2	36.3	65	69.9	50.7	10,332	72.7	43.3	91.6
Over \$1 Million	28	18.9		8,120	53.8		28	30.1		3,880	27.3		7.4
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		1.0
Total	148	100.0		15,101	100.0		93	100.0		14,212	100.0		100.0
By Loan Size													
\$100,000 or Less	115	77.7	90.0	3,370	22.3	32.0	57	61.3	92.1	2,847	20.0	34.2	
\$100,001 - \$250,000	15	10.1	5.5	2,636	17.5	19.5	16	17.2	4.3	2,890	20.3	18.4	
\$250,001 - \$1 Million	18	12.2	4.5	9,095	60.2	48.5	20	21.5	3.6	8,475	59.6	47.4	
Total	148	100.0	100.0	15,101	100.0	100.0	93	100.0	100.0	14,212	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	104	86.7		2,735	39.2		42	64.6		2,046	19.8		
\$100,001 - \$250,000	11	9.2		1,879	26.9		8	12.3		1,391	13.5		
\$250,001 - \$1 Million	5	4.2		2,367	33.9		15	23.1		6,895	66.7		
Total	120	100.0		6,981	100.0		65	100.0		10,332	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

During 2021, FCB's small business loan borrower distribution performance is excellent. Bank lending to businesses with annual revenues of \$1 million or less (81.1%) lagged the percentage of area businesses having revenues of \$1 million or less (91.6%) but substantially exceeded the aggregate lenders' percentage of such lending (44.5%). The remaining percentage of small



businesses reported by the aggregate lenders either had revenue exceeding \$1 million per year or revenues were unknown. With respect to the distribution by loan amount, 77.7% of the bank's small business loans were in amounts of \$100,00 or less compared to 90% of such lending by the aggregate reporters. During 2022, the bank's performance is similar to its performance during 2021.

**Community Development Lending**

The bank provides few, if any, CD loans in this AA. Information from an individual knowledgeable of the local community and review of performance evaluations of other banks operating in this AA indicate that CD lending opportunities are reasonably available. The bank faces no constraints in being able to originate and fund CD loans. The following table reflects the total of CD lending by the bank by loan purpose during the review period.

<b>Community Development Loans Johnson City-Kingsport-Bristol, TN-VA Multistate Area</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$000</b>
Affordable Housing	0	0
Community Services	1	12
Economic Development	0	0
Revitalization and Stabilization	0	0
<b>Total Loans</b>	<b>1</b>	<b>12</b>

Additional information about the bank's CD lending within this AA is as follows.

- One loan totaling \$12,000 was extended to a non-profit organization that provides services, including temporary housing, to area low- and moderate-income people.

**INVESTMENT TEST**

The bank's performance under the investment test in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area is high satisfactory. The bank has a significant level of qualified CD investments and grants and is occasionally in a leadership position. The bank makes occasional use of innovative and/or complex investments and exhibits good responsiveness to the credit and CD needs of its AA.

The following table summarizes the total of qualified investment, grant, and donation activity of the bank that specifically benefitted the Johnson City-Kingsport-Bristol, TN-VA Multistate Area. The bank's donation activity covered multiple community development purposes.

<b>Investments, Grants, Donations Johnson City-Kingsport-Bristol, TN-VA Multistate Area</b>		
<b>Community Development Purpose</b>	<b>#</b>	<b>\$(000)</b>
Affordable Housing	0	0
Community Services	0	0
Economic Development	0	0
Revitalization and Stabilization	0	0
Donations & Grants	3	8
<b>Total</b>	<b>3</b>	<b>8</b>



Other qualified investment activities in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area include those activities previously described at the institutional level that benefited multiple statewide areas including the multistate assessment area. The presence of these institutional-level qualified investments, which benefit this AA, were considered and a significant factor in the AA's investment test rating.

## **SERVICE TEST**

The bank's performance under the service test in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area is rated low satisfactory. This overall service test rating reflects conclusions regarding the following four factors.

- Distribution and accessibility of bank branches and alternative delivery systems,
- Changes in branch locations,
- Reasonableness of business hours and retail services, and
- Community development services

## **Retail Banking Services**

Branch locations and alternative delivery systems, such as drive-through facilities and online and mobile banking, are reasonably accessible to the bank's various geographies and to individuals of different income levels in the AA. The following table reflects the geographic distribution of the bank's branches and ATMs by census tract income level. The table also includes the number and percentage of census tracts by income level along with the number and percentage of area households and businesses.

Tract Income Levels	Branches		ATMS		Demographics					
					Census Tracts		Households		Total Businesses	
	#	%	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	4	3.4%	4869	2.7%	776	5.1%
Moderate	0	0.0%	0	0.0%	27	23.3%	36,227	19.7%	2,969	19.5%
Middle	4	50.0%	4	50.0%	58	50.0%	98,291	53.6%	7,222	47.4%
Upper	4	50.0%	4	50.0%	26	22.4%	44,150	24.1%	4,237	27.8%
Unknown	0	0.0%	0	0.0%	1	0.9%	0	0.0%	23	0.2%
<b>Totals</b>	<b>8</b>	<b>100%</b>	<b>8</b>	<b>100%</b>	<b>116</b>	<b>100%</b>	<b>183,537</b>	<b>100%</b>	<b>15,227</b>	<b>100%</b>

While none of the bank's branches are located in area low- or moderate-income census tracts, five of the eight branches in the AA are located adjacent to or within a close proximity (i.e. five miles) to several low- and moderate-income census tracts within the AA.

No branches have been opened or closed in the Johnson City-Kingsport-Bristol, TN-VA Multistate Area since the previous evaluation.

The bank's products, services, and business hours do not vary in a way that inconveniences its AA, particularly LMI geographies and/or LMI individuals. Branches are generally open eight hours a day Monday through Friday, and drive-through hours are typically extended further into the evening along with Saturday morning hours. All branch offices offer similar products and services within the AA.

**Community Development Services**

The bank provides an adequate level of CD services. Information from an individual knowledgeable of the AA and review of CRA Performance Evaluations of other institutions operating within the AA indicate that community development service opportunities are reasonably available within the AA. The following table provides a summary of the bank's qualified community development services during the evaluation period.

<b>CRA Service Type</b>	<b>#</b>
<b>Johnson City-Kingsport-Bristol, TN-VA Multistate Area</b>	<b>Activities</b>
Affordable Housing	1
Community Services	4
Economic Development	0
Revitalize & Stabilization	0
<b>Total Services</b>	<b>5</b>

Nine bank officers and staff members supported five different organizations within the AA during the evaluation period. Examples of CD services provided by bank employees include the following.

- Bristol City Schools, Scott County Schools, Washington County (VA) Schools, Washington County (TN) Schools- Several bank employees provided financial to local area schools where a majority of the students are from LMI households.
- Abingdon Redevelopment Housing Authority- An employee serves as the vice chairman of the board of directors of the organization that provides affordable housing to area LMI people.

**APPENDIX A – SCOPE OF EXAMINATION**

<b>LIST OF ASSESSMENT AREAS, TYPE OF EXAMINATION, AND BRANCHES VISITED</b>			
<b>Assessment Area</b>	<b>Type of Examination</b>	<b>Branches Visited</b>	<b>Other Information</b>
Mercer, WV NonMSA	Full	No	CRA small farm loans were not reviewed for borrower or geographic distribution performance because of comparatively small volume.
Nicholas, WV NonMSA	Full	No	
Beckley, WV MSA	Limited	No	
Blacksburg-Christiansburg, VA MSA	Full	No	
Tazewell, VA NonMSA	Full	No	
Richmond, VA	Limited	No	
Emporia, VA NonMSA	Limited	No	
Surry, NC NonMSA	Full	No	
Hickory-Lenoir-Morganton, NC	Limited	No	
Johnson City-Kingsport-Bristol, TN-VA	Full	No	

**APPENDIX B – SUMMARY OF STATE AND MULTISTATE METROPOLITAN AREA  
RATINGS**

<b>State or Multistate Metropolitan Area Name</b>	<b>Lending Test Rating</b>	<b>Investment Test Rating</b>	<b>Service Test Rating</b>	<b>Overall Rating</b>
West Virginia	High Satisfactory	High Satisfactory	High Satisfactory	Satisfactory
Commonwealth of Virginia	Low Satisfactory	High Satisfactory	Low Satisfactory	Satisfactory
North Carolina	High Satisfactory	High Satisfactory	Low Satisfactory	Satisfactory
Johnson City-Kingsport-Bristol, TN-VA Multistate Area	High Satisfactory	High Satisfactory	Low Satisfactory	Satisfactory

APPENDIX C – LIMITED-SCOPE REVIEW ASSESSMENT AREA TABLES

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level Assessment Area: BECKLEY, WV MSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	# %	# %	\$(000)	\$ %	\$ %	#	# %	# %	\$(000)	\$ %	\$ %	
Home Purchase Loans													
Low	2	3.2	7.6	218	2.2	4.0	3	4.2	6.9	282	2.7	3.7	25.1
Moderate	6	9.7	18.0	619	6.3	12.3	6	8.3	20.7	571	5.5	14.2	15.3
Middle	11	17.7	24.4	1352	13.9	21.0	14	19.4	24.5	2,184	21.1	21.2	18.6
Upper	30	48.4	40.7	6,701	68.7	54.6	24	33.3	35.3	4,769	46.1	48.8	41.0
Unknown	13	21.0	9.3	866	8.9	8.2	25	34.7	12.7	2,541	24.6	12.1	0.0
Total	62	100.0	100.0	9,756	100.0	100.0	72	100.0	100.0	10,347	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	3.4	0	0.0	1.6	0	0.0	9.8	0	0.0	4.6	25.1
Moderate	4	6.7	13.1	517	4.6	8.8	0	0.0	17.8	0	0.0	11.3	15.3
Middle	9	15.0	17.3	1,410	12.5	13.6	5	25.0	21.8	602	17.9	18.7	18.6
Upper	45	75.0	50.0	9,257	81.8	57.9	10	50.0	43.0	2,001	59.6	54.7	41.0
Unknown	2	3.3	16.1	133	1.2	18.0	5	25.0	7.6	752	22.4	10.7	0.0
Total	60	100.0	100.0	11,317	100.0	100.0	20	100.0	100.0	3,355	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	1.8	0	0.0	0.7	0	0.0	10.4	0	0.0	5.5	25.1
Moderate	3	50.0	16.2	365	36.8	18.0	1	16.7	18.7	70	14.8	14.0	15.3
Middle	0	0.0	32.4	0	0.0	23.4	2	33.3	17.9	159	33.5	15.2	18.6
Upper	3	50.0	47.7	628	63.2	56.5	0	0.0	46.3	0	0.0	58.5	41.0
Unknown	0	0.0	1.8	0	0.0	1.4	3	50.0	6.7	245	51.7	6.8	0.0
Total	6	100.0	100.0	993	100.0	100.0	6	100.0	100.0	474	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	2	1.5	5.5	218	0.9	2.9	3	3.1	8.2	282	2.0	4.1	25.1
Moderate	14	10.5	15.4	1,606	6.8	10.8	7	7.1	19.6	641	4.5	13.4	15.3
Middle	21	15.8	21.4	2,842	12.0	17.6	21	21.4	22.9	2,945	20.8	20.1	18.6
Upper	81	60.9	44.9	17,998	76.1	55.8	34	34.7	38.3	6,770	47.8	50.5	41.0
Unknown	15	11.3	12.8	999	4.2	12.9	33	33.7	11.1	3,538	25.0	11.8	0.0
Total	133	100.0	100.0	23,663	100.0	100.0	98	100.0	100.0	14,176	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding. Multifamily loans are not included in the borrower distribution analysis.													

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: BECKLEY, WV MSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	90	72.0	47.2	8,417	54.1	39.8	68	78.2	50.6	8,647	78.0	43.1	89.2
Over \$1 Million	34	27.2		6,211	39.9		19	21.8		2,439	22.0		8.8
Revenue Unknown	1	0.8		922	5.9		0	0.0		0	0.0		2.0
Total	125	100.0		15,550	100.0		87	100.0		11,086	100.0		100.0
By Loan Size													
\$100,000 or Less	84	67.2	86.1	3,548	22.8	27.8	56	64.4	91.8	2,646	23.9	36.4	
\$100,001 - \$250,000	24	19.2	8.3	3,721	23.9	23.1	19	21.8	4.8	2,870	25.9	20.2	
\$250,001 - \$1 Million	17	13.6	5.7	8,281	53.3	49.1	12	13.8	3.4	5,570	50.2	43.4	
Total	125	100.0	100.0	15,550	100.0	100.0	87	100.0	100.0	11,086	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	66	73.3		2,551	30.3		44	64.7		1,982	22.9		
\$100,001 - \$250,000	16	17.8		2,335	27.7		14	20.6		1,965	22.7		
\$250,001 - \$1 Million	8	8.9		3,531	42.0		10	14.7		4,700	54.4		
Total	90	100.0		8,417	100.0		68	100.0		8,647	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: BECKLEY, WV MSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	4	6.5	5.6	630	6.5	4.3	9	12.5	14.4	1207	11.7	11.6	12.7
Middle	46	74.2	76.0	6,125	62.8	71.5	46	63.9	61.3	5,917	57.2	55.3	67.9
Upper	12	19.4	18.4	3,001	30.8	24.3	17	23.6	24.3	3,223	31.1	33.1	19.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	62	100.0	100.0	9,756	100.0	100.0	72	100.0	100.0	10,347	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	3.5	0	0.0	2.3	2	10.0	10.0	489	14.6	7.8	12.7
Middle	49	81.7	79.4	8,575	75.8	75.8	13	65.0	62.0	2,002	59.7	54.5	67.9
Upper	11	18.3	17.2	2,742	24.2	21.8	5	25.0	28.0	864	25.8	37.8	19.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	60	100.0	100.0	11,317	100.0	100.0	20	100.0	100.0	3,355	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	4.5	0	0.0	3.6	0	0.0	7.5	0	0.0	4.9	12.7
Middle	5	83.3	81.1	763	76.8	73.7	6	100.0	72.4	474	100.0	73.9	67.9
Upper	1	16.7	14.4	230	23.2	22.7	0	0.0	20.1	0	0.0	21.2	19.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	6	100.0	100.0	993	100.0	100.0	6	100.0	100.0	474	100.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	14.3	0	0.0	9.6	4	66.7	41.2	839	40.9	33.3	20.0
Middle	0	0.0	71.4	0	0.0	88.5	2	33.3	52.9	1,210	59.1	54.3	63.9
Upper	2	100.0	14.3	222	100.0	19	0	0.0	5.9	0	0.0	12.4	16.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	222	100.0	100.0	6	100.0	100.0	2,049	100.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	5	3.7	4.5	710	3.0	3.5	15	14.4	12.6	2,535	15.6	11.5	12.7
Middle	101	74.8	77.7	15,735	65.9	73.9	67	64.4	61.9	9,603	59.2	55.6	67.9
Upper	29	21.5	17.7	7,440	31.1	22.6	22	21.2	25.5	4,087	25.2	32.9	19.4
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	135	100.0	100.0	23,885	100.0	100.0	104	100.0	100.0	16,225	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: BECKLEY, WV MSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	6	4.8	3.6	798	5.1	5.6	13	14.9	13.2	1,210	10.9	13.3	14.2
Middle	107	85.6	80.7	13,496	86.8	78.7	48	55.2	64.9	6,262	56.5	62.5	67.0
Upper	12	9.6	14.1	1,256	8.1	15.5	26	29.9	19.9	3,614	32.6	23.5	18.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	1.6	0	0.0	0.2	0	0.0	2.0	0	0.0	0.7	
Total	125	100.0	100.0	15,550	100.0	100.0	87	100.0	100.0	11,086	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													



Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: RICHMOND, VA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	0	0.0	7.0	0	0.0	4.0	0	0.0	6.9	0	0.0	3.9	19.9
Moderate	0	0.0	22.0	0	0.0	16.4	1	9.1	20.9	223	6.6	15.5	17.9
Middle	0	0.0	21.6	0	0.0	20.3	0	0.0	22.0	0	0.0	20.8	20.3
Upper	5	29.4	32.3	3,065	54.5	412	2	18.2	32.6	1274	37.5	42.2	41.8
Unknown	12	70.6	17.1	2,558	45.5	18.1	8	72.7	17.6	1899	55.9	17.5	0.0
Total	17	100.0	100.0	5,623	100.0	100.0	11	100.0	100.0	3,396	100.0	100.0	100.0
Refinance Loans													
Low	1	2.7	6.6	170	2.0	3.9	0	0.0	14.0	0	0.0	8.8	19.9
Moderate	4	10.8	17.5	899	10.8	12.9	0	0.0	24.7	0	0.0	20.4	17.9
Middle	4	10.8	20.1	1,129	13.5	17.9	0	0.0	20.2	0	0.0	20.0	20.3
Upper	8	21.6	35.5	3,575	42.8	43.7	0	0.0	25.5	0	0.0	34.0	41.8
Unknown	20	54.1	20.3	2,572	30.8	21.5	2	100.0	15.6	490	100.0	16.8	0.0
Total	37	100.0	100.0	8,345	100.0	100.0	2	100.0	100.0	490	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	5.8	0	0.0	3.6	0	0.0	6.5	0	0.0	4.5	19.9
Moderate	0	0.0	14.7	0	0.0	10.8	0	0.0	17.9	0	0.0	12.3	17.9
Middle	0	0.0	23.7	0	0.0	18.5	0	0.0	25.2	0	0.0	20.3	20.3
Upper	0	0.0	51.6	0	0.0	61.4	0	0.0	47.4	0	0.0	59.8	41.8
Unknown	0	0.0	4.2	0	0.0	5.6	0	0.0	2.9	0	0.0	3.1	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Total Home Mortgage Loans													
Low	1	18	6.7	170	12	3.9	1	7.1	9.1	150	3.7	5.2	19.9
Moderate	4	7.3	19.0	899	6.3	14.3	1	7.1	21.6	223	5.5	16.6	17.9
Middle	4	7.3	20.6	1,129	7.9	18.8	0	0.0	21.5	0	0.0	20.4	20.3
Upper	14	25.5	34.8	7,005	48.9	42.9	2	14.3	31.8	1274	31.6	40.8	41.8
Unknown	32	58.2	18.8	5,130	35.8	20.0	10	71.4	16.0	2,389	59.2	17.0	0.0
Total	55	100.0	100.0	14,333	100.0	100.0	14	100.0	100.0	4,036	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: RICHMOND, VA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	73	62.4	49.3	11,555	54.2	29.4	41	53.2	51.4	14,751	66.5	34.3	92.4
Over \$1 Million	44	37.6		9,748	45.8		36	46.8		7,420	33.5		6.7
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		0.8
Total	117	100.0		21,303	100.0		77	100.0		22,171	100.0		100.0
By Loan Size													
\$100,000 or Less	57	48.7	91.8	2,390	11.2	33.6	28	36.4	94.6	1,757	7.9	39.5	
\$100,001 - \$250,000	35	29.9	4.5	6,285	29.5	18.4	18	23.4	2.6	3,258	14.7	13.9	
\$250,001 - \$1 Million	25	21.4	3.8	12,628	59.3	48.0	31	40.3	2.7	17,156	77.4	46.6	
Total	117	100.0	100.0	21,303	100.0	100.0	77	100.0	100.0	22,171	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	47	64.4		1,713	14.8		12	29.3		791	5.4		
\$100,001 - \$250,000	12	16.4		2,021	17.5		7	17.1		1,259	8.5		
\$250,001 - \$1 Million	14	19.2		7,821	67.7		22	53.7		12,701	86.1		
Total	73	100.0		11,555	100.0		41	100.0		14,751	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: RICHMOND, VA													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	6	35.3	5.6	1008	17.9	4.1	2	13.2	4.1	402	11.8	2.7	3.3
Moderate	5	29.4	16.8	1562	27.8	13.1	5	45.5	19.4	1344	39.6	14.5	14.7
Middle	4	23.5	35.0	1590	28.3	30.6	2	13.2	39.8	376	11.1	37.0	43.4
Upper	2	11.8	42.5	1463	26.0	52.2	2	13.2	36.3	1274	37.5	45.3	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.5	0	0.0	0.4	0.5
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	17	100.0	100.0	5,623	100.0	100.0	11	100.0	100.0	3,396	100.0	100.0	100.0
Refinance Loans													
Low	5	15.5	3.1	790	9.5	2.2	0	0.0	3.9	0	0.0	2.4	3.3
Moderate	6	16.2	12.1	689	8.3	8.8	0	0.0	17.5	0	0.0	13.2	14.7
Middle	12	32.4	34.8	2,707	32.4	29.9	0	0.0	42.9	0	0.0	39.2	43.4
Upper	14	37.8	50.0	4,159	49.8	59.1	2	100.0	35.5	490	100.0	45.0	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.2	0	0.0	0.2	0.5
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	37	100.0	100.0	8,345	100.0	100.0	2	100.0	100.0	490	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	3.0	0	0.0	2.5	0	0.0	16	0	0.0	14	3.3
Moderate	0	0.0	10.7	0	0.0	7.9	0	0.0	9.1	0	0.0	6.4	14.7
Middle	0	0.0	32.1	0	0.0	27.9	0	0.0	37.6	0	0.0	32.1	43.4
Upper	0	0.0	54.2	0	0.0	61.7	0	0.0	51.5	0	0.0	60.0	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.2	0	0.0	0.1	0.5
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	1	14.3	25.2	7,771	57.3	20.8	1	12.5	17.4	2,956	18.5	4.2	13.8
Moderate	1	14.3	36.4	1,575	11.6	27.8	4	50.0	39.9	9,327	58.5	47.7	28.9
Middle	4	57.1	23.1	3,500	25.8	31.5	0	0.0	20.3	0	0.0	26.6	32.6
Upper	1	14.3	14.7	725	5.3	19.7	1	12.5	18.8	1,191	7.5	21.2	21.8
Unknown	0	0.0	0.7	0	0.0	0.2	2	25.0	3.6	2,465	15.5	0.4	2.8
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	7	100.0	100.0	13,571	100.0	100.0	8	100.0	100.0	15,939	100.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	12	19.4	4.1	9,569	34.3	3.7	3	13.6	3.8	3,358	16.8	2.7	3.3
Moderate	12	19.4	13.9	3,826	13.7	11.4	9	40.9	17.7	10,671	53.4	16.9	14.7
Middle	21	33.9	34.8	8,162	29.3	30.2	3	13.6	40.4	526	2.6	36.3	43.4
Upper	17	27.4	47.2	6,347	22.7	54.6	5	22.7	37.8	2,955	14.8	43.7	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	2	9.1	0.4	2,465	12.3	0.3	0.5
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	62	100.0	100.0	27,904	100.0	100.0	22	100.0	100.0	19,975	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: RICHMOND, VA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	10	8.5	5.3	1,509	7.1	6.8	2	2.6	4.5	490	2.2	6.3	5.3
Moderate	24	20.5	19.2	4,472	21.0	21.5	18	23.4	17.1	3,649	16.5	16.2	17.2
Middle	36	30.8	32.6	5,785	27.2	30.4	29	37.7	39.7	7,358	33.2	38.0	40.4
Upper	47	40.2	42.1	9,537	44.8	40.3	26	33.8	37.2	9,424	42.5	37.5	35.4
Unknown	0	0.0	0.2	0	0.0	0.8	2	2.6	1.2	1,250	5.6	1.8	1.7
Tract-Unk	0	0.0	0.5	0	0.0	0.1	0	0.0	0.3	0	0.0	0.2	
Total	117	100.0	100.0	21,303	100.0	100.0	77	100.0	100.0	22,171	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: Emporia, VA NonMSA													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	0	0.0	7.8	0	0.0	5.7	0	0.0	13.9	0	0.0	8.7	27.4
Moderate	0	0.0	20.9	0	0.0	19.6	0	0.0	29.1	0	0.0	26.5	17.3
Middle	0	0.0	26.1	0	0.0	26.2	0	0.0	22.8	0	0.0	23.7	20.8
Upper	0	0.0	22.2	0	0.0	28.6	0	0.0	13.9	0	0.0	20.3	34.5
Unknown	0	0.0	22.9	0	0.0	20.4	0	0.0	20.3	0	0.0	20.7	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Refinance Loans													
Low	0	0.0	2.1	0	0.0	0.9	0	0.0	6.7	0	0.0	3.8	27.4
Moderate	1	50.0	21.0	110	46.8	18.5	0	0.0	23.3	0	0.0	18.2	17.3
Middle	0	0.0	15.4	0	0.0	12.0	0	0.0	25.0	0	0.0	25.3	20.8
Upper	0	0.0	25.9	0	0.0	29.5	0	0.0	23.3	0	0.0	27.4	34.5
Unknown	1	50.0	35.7	125	53.2	39.7	0	0.0	21.7	0	0.0	25.4	0.0
Total	2	100.0	100.0	235	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	27.4
Moderate	0	0.0	20.0	0	0.0	28.9	0	0.0	18.2	0	0.0	6.0	17.3
Middle	0	0.0	20.0	0	0.0	10.8	0	0.0	18.2	0	0.0	14.4	20.8
Upper	0	0.0	40.0	0	0.0	48.0	0	0.0	54.5	0	0.0	76.3	34.5
Unknown	0	0.0	20.0	0	0.0	12.3	0	0.0	9.1	0	0.0	3.3	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Total Home Mortgage Loans													
Low	0	0.0	5.3	0	0.0	3.4	0	0.0	11.7	0	0.0	7.6	27.4
Moderate	1	50.0	20.1	110	46.8	18.7	0	0.0	25.9	0	0.0	23.5	17.3
Middle	0	0.0	20.8	0	0.0	18.9	0	0.0	22.7	0	0.0	23.5	20.8
Upper	0	0.0	25.8	0	0.0	30.0	0	0.0	19.4	0	0.0	24.0	34.5
Unknown	1	50.0	28.0	125	53.2	29.7	0	0.0	20.2	0	0.0	21.5	0.0
Total	2	100.0	100.0	235	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: Emporia, VA NonMSA													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	1	100.0	57.1	69	100.0	54.6	0	0.0	61.3	0	0.0	35.0	93.2
Over \$1 Million	0	0.0		0	0.0		0	0.0		0	0.0		5.8
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		1.0
Total	1	100.0		69	100.0		0	0.0		0	0.0		100.0
By Loan Size													
\$100,000 or Less	1	100.0	90.1	69	100.0	38.5	0	0.0	94.0	0	0.0	38.8	
\$100,001 - \$250,000	0	0.0	5.5	0	0.0	16.5	0	0.0	2.4	0	0.0	10.9	
\$250,001 - \$1 Million	0	0.0	4.4	0	0.0	45.0	0	0.0	3.6	0	0.0	50.3	
Total	1	100.0	100.0	69	100.0	100.0	0	0.0	100.0	0	0.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	1	100.0		69	100.0		0	0.0		0	0.0		
\$100,001 - \$250,000	0	0.0		0	0.0		0	0.0		0	0.0		
\$250,001 - \$1 Million	0	0.0		0	0.0		0	0.0		0	0.0		
Total	1	100.0		69	100.0		0	0.0		0	0.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: Emporia, VA NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	# %	# %	\$(000)	%	%	#	# %	# %	\$(000)	%	%	
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	15.8	0	0.0	12.2	11.8
Moderate	0	0.0	25.5	0	0.0	27.9	0	0.0	25.9	0	0.0	28.3	13.8
Middle	0	0.0	73.2	0	0.0	70.5	0	0.0	58.2	0	0.0	59.5	74.4
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	13	0	0.0	16	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	8.3	0	0.0	8.1	11.8
Moderate	1	50.0	37.1	125	53.2	33.6	0	0.0	23.3	0	0.0	24.9	13.8
Middle	1	50.0	62.9	110	46.8	66.4	0	0.0	68.3	0	0.0	66.9	74.4
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	235	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	9.1	0	0.0	3.6	11.8
Moderate	0	0.0	20.0	0	0.0	10.8	0	0.0	45.5	0	0.0	62.5	13.8
Middle	0	0.0	80.0	0	0.0	89.2	0	0.0	45.5	0	0.0	33.9	74.4
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	37.9
Moderate	0	0.0	60.0	0	0.0	65.9	0	0.0	50.0	0	0.0	60.5	49.0
Middle	0	0.0	40.0	0	0.0	34.1	0	0.0	50.0	0	0.0	39.5	13.1
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	14.5	0	0.0	11.8	11.8
Moderate	1	50.0	319	125	53.2	33.6	0	0.0	26.1	0	0.0	28.2	13.8
Middle	1	50.0	67.5	110	46.8	65.6	0	0.0	59.4	0	0.0	60.0	74.4
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.6	0	0.0	0.7	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	235	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: Emporia, VA NonMSA													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	26.2	0	0.0	16.2	25.2
Moderate	0	0.0	45.1	0	0.0	34.1	0	0.0	25.6	0	0.0	38.9	35.0
Middle	1	100.0	54.9	69	100.0	65.9	0	0.0	47.6	0	0.0	44.5	39.8
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.6	0	0.0	0.4	
Total	1	100.0	100.0	69	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2022 Dun & Bradstreet Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													



Distribution of 2021 and 2022 Home Mortgage Lending By Borrower Income Level													
Assessment Area: HICKORY-LENOIR-MORGANTON, NC													
Borrower Income Level	Bank And Aggregate Loans By Year												Families by Family Income %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Home Purchase Loans													
Low	1	4.2	5.1	123	2.3	2.5	1	5.0	4.6	57	12	2.1	16.8
Moderate	7	29.2	19.4	891	16.3	12.5	4	20.0	19.1	726	15.0	12.5	18.4
Middle	4	16.7	21.0	617	11.3	16.9	2	10.0	22.4	485	10.0	18.8	21.1
Upper	12	50.0	40.2	3,830	70.1	54.5	11	55.0	38.7	3,378	69.7	51.9	43.7
Unknown	0	0.0	14.3	0	0.0	13.6	2	10.0	15.2	198	4.1	14.8	0.0
Total	24	100.0	100.0	5,461	100.0	100.0	20	100.0	100.0	4,844	100.0	100.0	100.0
Refinance Loans													
Low	1	4.0	4.4	155	2.9	2.2	0	0.0	7.8	0	0.0	4.1	16.8
Moderate	3	12.0	14.8	364	6.9	9.5	1	9.1	20.9	76	4.0	15.2	18.4
Middle	5	20.0	19.7	705	13.3	15.3	3	27.3	23.4	478	25.1	19.9	21.1
Upper	15	60.0	43.9	4,007	75.4	55.0	6	54.5	38.3	1,282	67.3	49.2	43.7
Unknown	1	4.0	17.1	80	1.5	18.7	1	9.1	9.6	70	3.7	11.6	0.0
Total	25	100.0	100.0	5,311	100.0	100.0	11	100.0	100.0	1,906	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	2.8	0	0.0	17	0	0.0	4.7	0	0.0	2.6	16.8
Moderate	0	0.0	11.5	0	0.0	9.4	2	66.7	17.3	201	53.5	10.0	18.4
Middle	1	50.0	18.9	207	42.5	15.2	1	33.3	17.5	175	46.5	13.3	21.1
Upper	1	50.0	65.3	280	57.5	69.0	0	0.0	58.3	0	0.0	72.0	43.7
Unknown	0	0.0	15	0	0.0	4.7	0	0.0	2.2	0	0.0	2.1	0.0
Total	2	100.0	100.0	487	100.0	100.0	3	100.0	100.0	376	100.0	100.0	100.0
Total Home Mortgage Loans													
Low	2	3.8	4.7	278	2.5	2.3	1	2.9	5.7	57	0.8	2.7	16.8
Moderate	11	21.2	16.3	1,314	11.6	10.8	7	20.6	19.2	1,003	14.1	13.1	18.4
Middle	10	19.2	20.0	1,529	13.5	15.9	6	17.6	22.0	1,138	16.0	18.6	21.1
Upper	28	53.8	43.6	8,117	71.7	55.2	17	50.0	41.4	4,660	65.4	52.5	43.7
Unknown	1	1.9	15.4	80	0.7	15.8	3	8.8	11.7	268	3.8	13.0	0.0
Total	52	100.0	100.0	11,318	100.0	100.0	34	100.0	100.0	7,126	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													
Multifamily loans are not included in the borrower distribution analysis.													

Distribution of 2021 and 2022 Small Business Lending By Revenue Size of Businesses													
Assessment Area: HICKORY-LENOIR-MORGANTON, NC													
	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	\$%	\$%	#	%	%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	40	71.4	49.5	3,923	59.8	26.3	33	76.7	55.3	2,975	67.4	35.7	89.6
Over \$1 Million	16	28.6		2,634	40.2		10	23.3		1,438	32.6		9.2
Revenue Unknown	0	0.0		0	0.0		0	0.0		0	0.0		1.2
Total	56	100.0		6,557	100.0		43	100.0		4,413	100.0		100.0
By Loan Size													
\$100,000 or Less	43	76.8	89.4	1,439	21.9	29.2	31	72.1	90.4	1,204	27.3	29.2	
\$100,001 - \$250,000	6	10.7	5.7	1,104	16.8	20.2	5	11.6	4.5	662	15.0	15.6	
\$250,001 - \$1 Million	7	12.5	4.9	4,014	61.2	50.6	7	16.3	5.1	2,547	57.7	55.2	
Total	56	100.0	100.0	6,557	100.0	100.0	43	100.0	100.0	4,413	100.0	100.0	
By Loan Size and Revenues \$1 Million or Less													
\$100,000 or Less	34	85.0		896	22.8		26	78.8		916	30.8		
\$100,001 - \$250,000	0	0.0		0	0.0		2	6.1		222	7.5		
\$250,001 - \$1 Million	6	15.0		3,027	77.2		5	15.2		1,837	61.7		
Total	40	100.0		3,923	100.0		33	100.0		2,975	100.0		
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Home Mortgage Lending By Income Level of Geography													
Assessment Area: HICKORY-LENOIR-MORGANTON, NC													
Geographic Income Level	Bank And Aggregate Loans By Year												Owner Occupied Units %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
Home Purchase Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	2	8.3	8.7	246	4.5	5.7	0	0.0	10.4	0	0.0	7.5	9.0
Middle	19	79.2	57.5	4,731	86.6	49.8	16	80.0	46.5	3,589	74.1	40.2	52.9
Upper	3	12.5	33.8	484	8.9	44.5	4	20.0	43.1	1,255	25.9	52.4	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	24	100.0	100.0	5,461	100.0	100.0	20	100.0	100.0	4,844	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	4.5	0	0.0	2.8	0	0.0	8.8	0	0.0	6.7	9.0
Middle	20	80.0	58.6	3,195	60.2	49.2	8	72.7	50.6	1,438	75.4	43.6	52.9
Upper	5	20.0	36.9	2,116	39.8	48.0	3	27.3	40.6	468	24.6	49.7	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	25	100.0	100.0	5,311	100.0	100.0	11	100.0	100.0	1,906	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	4.3	0	0.0	2.4	0	0.0	6.2	0	0.0	4.3	9.0
Middle	2	100.0	52.6	487	100.0	418	2	66.7	45.7	243	64.6	39.3	52.9
Upper	0	0.0	43.0	0	0.0	55.9	1	33.3	48.1	133	35.4	56.4	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	487	100.0	100.0	3	100.0	100.0	376	100.0	100.0	100.0
Multifamily Loans													Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	1	50.0	26.5	615	39.6	4.3	0	0.0	3.1	0	0.0	0.2	6.3
Middle	0	0.0	41.2	0	0.0	85.8	1	100.0	71.9	279	100.0	86.3	69.1
Upper	1	50.0	32.4	937	60.4	9.8	0	0.0	25.0	0	0.0	13.5	24.7
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	1,552	100.0	100.0	1	100.0	100.0	279	100.0	100.0	100.0
Total Home Mortgage Loans													Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	3	5.6	6.3	861	6.7	4.1	0	0.0	9.1	0	0.0	6.3	9.0
Middle	42	77.8	57.9	8,472	65.8	51.1	27	77.1	48.1	5,549	74.9	45.4	52.9
Upper	9	16.7	35.9	3,537	27.5	44.7	8	22.9	42.8	1,856	25.1	48.2	38.1
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	
Total	54	100.0	100.0	12,870	100.0	100.0	35	100.0	100.0	7,405	100.0	100.0	100.0
Source: 2022 FFIEC Census Data													
2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

Distribution of 2021 and 2022 Small Business Lending By Income Level of Geography													
Assessment Area: HICKORY-LENOIR-MORGANTON, NC													
Geographic Income Level	Bank And Aggregate Loans By Year												Total Businesses %
	2021						2022						
	Bank		Agg	Bank		Agg	Bank		Agg	Bank		Agg	
	#	%	%	\$(000)	%	%	#	%	%	\$(000)	%	%	
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	9	16.1	16.4	1,756	26.8	28.5	5	11.6	14.3	951	21.5	24.1	15.0
Middle	44	78.6	49.6	3,416	52.1	38.2	28	65.1	45.7	2,437	55.2	43.6	47.6
Upper	3	5.4	32.6	1,385	21.1	33.1	10	23.3	39.1	1,025	23.2	32.1	37.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	1.3	0	0.0	0.3	0	0.0	1.0	0	0.0	0.2	
Total	56	100.0	100.0	6,557	100.0	100.0	43	100.0	100.0	4,413	100.0	100.0	100.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey													
Note: Percentages may not total 100.0 percent due to rounding.													

2021 BECKLEY, WV MSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	6,790	20.7
Moderate	3	10.3	2,829	8.6	694	24.5	5,967	18.1
Middle	23	79.3	26,565	80.8	3,725	14.0	6,812	20.7
Upper	3	10.3	3,483	10.6	221	6.3	13,308	40.5
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	29	100.0	32,877	100.0	4,640	14.1	32,877	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	4,666	2,889	7.9	61.9	1,121	24.0	656	14.1
Middle	47,093	29,558	81.3	62.8	10,019	21.3	7,516	16.0
Upper	5,781	3,901	10.7	67.5	1,455	25.2	425	7.4
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	57,540	36,348	100.0	63.2	12,595	21.9	8,597	14.9
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	167	4.8	142	4.6	17	5.6	8	11.6
Middle	2,937	85.3	2,621	85.3	257	85.1	59	85.5
Upper	341	9.9	311	10.1	28	9.3	2	2.9
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	3,445	100.0	3,074	100.0	302	100.0	69	100.0
Percentage of Total Businesses:				89.2		8.8		2.0
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	60	93.8	59	93.7	0	0.0	1	100.0
Upper	4	6.3	4	6.3	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	64	100.0	63	100.0	0	0.0	1	100.0
Percentage of Total Farms:				98.4		0.0		1.6
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2021 RICHMOND, VA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	28	12.5	18,081	7.8	6,298	34.8	46,667	20.1
Moderate	49	21.9	42,396	18.3	5,878	13.9	40,344	17.4
Middle	74	33.0	83,998	36.2	5,469	6.5	46,111	19.9
Upper	71	31.7	87,677	37.8	1,968	2.2	99,056	42.7
Unknown	2	0.9	27	0.0	9	33.3	0	0.0
Total AA	224	100.0	232,178	100.0	19,612	8.4	232,178	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	38,627	10,616	4.5	27.5	22,802	59.0	5,209	13.5
Moderate	86,341	37,130	15.8	43.0	40,013	46.3	9,198	10.7
Middle	138,258	89,459	38.1	64.7	39,111	28.3	9,688	7.0
Upper	134,879	97,459	41.5	72.3	29,128	21.6	8,292	6.1
Unknown	474	51	0.0	10.8	304	64.1	119	25.1
Total AA	398,579	234,715	100.0	58.9	131,358	33.0	32,506	8.2
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	3,317	6.2	2,983	6.1	313	8.6	21	5.4
Moderate	10,986	20.7	9,950	20.3	919	25.1	117	30.3
Middle	17,583	33.1	16,312	33.2	1,182	32.3	89	23.1
Upper	21,101	39.7	19,723	40.2	1,221	33.4	157	40.7
Unknown	152	0.3	126	0.3	24	0.7	2	0.5
Total AA	53,139	100.0	49,094	100.0	3,659	100.0	386	100.0
Percentage of Total Businesses:				92.4		6.9		0.7
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	11	2.7	11	2.8	0	0.0	0	0.0
Moderate	28	7.0	28	7.2	0	0.0	0	0.0
Middle	169	42.1	166	42.7	3	25.0	0	0.0
Upper	193	48.1	184	47.3	9	75.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	401	100.0	389	100.0	12	100.0	0	0.0
Percentage of Total Farms:				97.0		3.0		0.0
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2021 Emporia, VA NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	1,270	31.7
Moderate	2	40.0	1,959	48.9	458	23.4	635	15.9
Middle	2	40.0	2,046	51.1	365	17.8	813	20.3
Upper	0	0.0	0	0.0	0	0.0	1,287	32.1
Unknown	1	20.0	0	0.0	0	0.0	0	0.0
<b>Total AA</b>	<b>5</b>	<b>100.0</b>	<b>4,005</b>	<b>100.0</b>	<b>823</b>	<b>20.5</b>	<b>4,005</b>	<b>100.0</b>
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	3,249	1,591	44.9	49.0	1,170	36.0	488	15.0
Middle	3,559	1,954	55.1	54.9	1,230	34.6	375	10.5
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
<b>Total AA</b>	<b>6,808</b>	<b>3,545</b>	<b>100.0</b>	<b>52.1</b>	<b>2,400</b>	<b>35.3</b>	<b>863</b>	<b>12.7</b>
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	271	45.6	259	46.8	10	27.8	2	40.0
Middle	323	54.4	294	53.2	26	72.2	3	60.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total AA</b>	<b>594</b>	<b>100.0</b>	<b>553</b>	<b>100.0</b>	<b>36</b>	<b>100.0</b>	<b>5</b>	<b>100.0</b>
Percentage of Total Businesses:				93.1		6.1		0.8
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	15	53.6	15	53.6	0	0.0	0	0.0
Middle	13	46.4	13	46.4	0	0.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total AA</b>	<b>28</b>	<b>100.0</b>	<b>28</b>	<b>100.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>
Percentage of Total Farms:				100.0		0.0		0.0
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								



2021 HICKORY-LENOIR-MORGANTON, NC AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	9,223	18.6
Moderate	5	13.2	4,351	8.8	1,242	28.5	8,849	17.9
Middle	24	63.2	32,426	65.4	3,726	11.5	10,038	20.3
Upper	9	23.7	12,770	25.8	886	6.9	21,437	43.3
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	38	100.0	49,547	100.0	5,854	11.8	49,547	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	9,190	3,477	6.8	37.8	4,208	45.8	1,505	16.4
Middle	54,082	34,296	67.3	63.4	12,771	23.6	7,015	13.0
Upper	20,725	13,213	25.9	63.8	4,257	20.5	3,255	15.7
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	83,997	50,986	100.0	60.7	21,236	25.3	11,775	14.0
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1,366	17.1	1,140	15.9	215	28.8	11	11.8
Middle	4,097	51.3	3,702	51.8	347	46.5	48	51.6
Upper	2,529	31.6	2,311	32.3	184	24.7	34	36.6
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	7,992	100.0	7,153	100.0	746	100.0	93	100.0
Percentage of Total Businesses:				89.5		9.3		1.2
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	2	1.2	2	1.3	0	0.0	0	0.0
Middle	135	82.3	132	82.5	3	75.0	0	0.0
Upper	27	16.5	26	16.3	1	25.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	164	100.0	160	100.0	4	100.0	0	0.0
Percentage of Total Farms:				97.6		2.4		0.0
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								



**APPENDIX D - LOAN, BRANCH, AND DEPOSIT VOLUME BY ASSESSMENT AREA**

The following table includes the distribution of the bank's loan, branch, and deposit volume by AA and statewide areas. Loan volume includes all HMDA, small business, and small farm loans reported by the bank for calendar years 2021 and 2022. Branch information is current as of the evaluation date, while deposit data includes all bank deposits and is current as of June 30, 2023.

Assessment Area	HMDA/CRA Loan Volume				Branches		Deposit Volume	
	#	%	\$ (000s)	%	#	%	\$ (000s)	%
Mercer, WV NonMSA	1,267	23.5%	137,101	17.5%	11	20.0%	639,182	22.4%
Nicholas, WV NonMSA	1,086	20.2%	116,757	14.9%	5	9.1%	362,005	12.7%
Beckley, WV MSA	462	8.6%	67,256	8.6%	2	3.6%	111,165	3.9%
<b>West Virginia</b>	<b>2,815</b>	<b>52.3%</b>	<b>321,114</b>	<b>41.0%</b>	<b>18</b>	<b>32.7%</b>	<b>1,112,352</b>	<b>38.9%</b>
Tazewell, VA NonMSA	735	13.7%	94,350	12.1%	10	18.2%	366,778	12.8%
Blacksburg-Christiansburg, VA MSA	410	7.6%	108,194	13.8%	4	7.3%	139,338	4.9%
Richmond, VA	278	5.2%	91,353	11.7%	4	7.3%	188,837	6.6%
Emporia, VA NonMSA	3	0.1%	304	0.0%	0	0.0%	0	0.0%
<b>Virginia</b>	<b>1,426</b>	<b>26.5%</b>	<b>294,201</b>	<b>37.6%</b>	<b>18</b>	<b>32.7%</b>	<b>694,953</b>	<b>24.3%</b>
Surry, NC NonMSA	471	8.8%	60,537	7.7%	10	18.2%	537,887	18.8%
Hickory-Lenoir-Morganton, NC	200	3.7%	32,151	4.1%	1	1.8%	82,729	2.9%
<b>North Carolina</b>	<b>671</b>	<b>12.5%</b>	<b>92,688</b>	<b>11.8%</b>	<b>11</b>	<b>20.0%</b>	<b>620,616</b>	<b>21.7%</b>
<b>Johnson City-Kingsport-Bristol, TN-VA</b>	<b>469</b>	<b>8.7%</b>	<b>74,478</b>	<b>9.5%</b>	<b>8</b>	<b>14.5%</b>	<b>431,897</b>	<b>15.1%</b>
<b>Total</b>	<b>5,381</b>	<b>100%</b>	<b>782,481</b>	<b>100%</b>	<b>55</b>	<b>100%</b>	<b>2,859,818</b>	<b>100%</b>

**APPENDIX E – ASSESSMENT AREA COMPOSITION**

<b>State/Multistate</b>	<b>ASSESSMENT AREA</b>	<b>County/City</b>	<b>Census Tracts</b>
West Virginia	Mercer, WV NonMSA	Logan County	All
		McDowell County	
		Mercer County	
		Monroe County	
		Summers County	
		Wyoming County	
	Nicholas, WV NonMSA	Barbour County	All
		Braxton County	
		Harrison County	
		Lewis County	
		Nicholas County	
		Randolph County	
		Taylor County	
		Upshur County	
		Webster County	
	Beckley WV, MSA	Fayette County	All
		Raleigh County	

State/Multistate	ASSESSMENT AREA	County/City	Census Tracts
Virginia	Blacksburg-Christiansburg, VA MSA	Giles County	All
		Montgomery County	
		Pulaski County	
		Radford City	
	Tazewell, VA NonMSA	Bland County	All
		Carroll County	
		Dickenson County	
		Galax City	
		Grayson County	
		Patrick County *	
		Russell County	
		Smyth County	
		Tazewell County	
		Wythe County	
	Richmond VA	Chesterfield County	All
		Hanover County	
		Henrico County	
		Richmond City	
	Emporia, VA NonMSA ^	Greensville County	All
		Emporia City	
North Carolina	Surry, NC NonMSA	Alleghany County	All
		Ashe County	
		Avery County	
		Surry County	
		Watauga County	
		Wilkes County	
	Hickory-Lenoir-Morganton, NC	Alexander County	All
		Catawba County	
Johnson City-Kingsport-Bristol, TN-VA Multistate Area		Bristol City, VA	All
		Scott County, VA	
		Washington County, VA	
		Carter County, TN	
		Sullivan County, TN	
		Washington County, TN	

\* Added in April 2023 following the acquisition of Surrey Bank and Trust

^ Eliminated in September 2022 following the closure of the only bank branch

**APPENDIX F - BRANCH OPENINGS AND CLOSINGS AND ACQUISITIONS**

<b>Assessment Area</b>	<b>Address</b>	<b>City</b>	<b>State</b>	<b>Tract Income Level</b>	<b>Date</b>	<b>Opened/ Closed</b>
Surry, NC NonMSA* ^	1280 W Pines St	Mount Airy	NC	Moderate	4/23/2023	Opened
Surry, NC NonMSA*	393 CC Camp Rd	Elkin	NC	Middle	4/23/2023	Opened
Surry, NC NonMSA*	145 N Renfro St	Mt Airy	NC	Middle	4/23/2023	Opened
Surry, NC NonMSA*	2050 Rockford St	Mt Airy	NC	Middle	4/23/2023	Opened
Surry, NC NonMSA*	1096 Main St	N Wilkesboro	NC	Middle	4/23/2023	Opened
Surry, NC NonMSA*	653 S Key St	Pilot Mountain	NC	Upper	4/23/2023	Opened
Tazewell, VA NonMSA	940 Woodland Dr	Stuart	VA	Middle	4/23/2023	Opened
Emporia, VA NonMSA	125 W Atlantic St	Emporia	VA	Moderate	9/16/2022	Closed
Surry, NC NonMSA	101 Brookfall Dairy Rd	Elkin	NC	Middle	6/21/2023	Closed
Surry, NC NonMSA	5519 Mountain View Rd	Hays	NC	Middle	6/21/2023	Closed

\* Branches were acquired through the acquisition of Surrey Bank and Trust

^ Limited service facility consisting of a branch drive-thru and ATM

APPENDIX G- DEMOGRAPHIC INFORMATION

2021 Mercer, WV NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	1	2.2	1,229	2.7	402	32.7	11,977	25.9
Moderate	14	30.4	10,030	21.7	2,507	25.0	8,356	18.0
Middle	27	58.7	29,503	63.7	4,690	15.9	8,581	18.5
Upper	4	8.7	5,544	12.0	633	11.4	17,392	37.6
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	46	100.0	46,306	100.0	8,232	17.8	46,306	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	2,324	1,412	2.7	60.8	437	18.8	475	20.4
Moderate	19,139	10,592	20.5	55.3	4,582	23.9	3,965	20.7
Middle	53,609	33,752	65.2	63.0	9,475	17.7	10,382	19.4
Upper	8,866	6,038	11.7	68.1	1,991	22.5	837	9.4
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	83,938	51,794	100.0	61.7	16,485	19.6	15,659	18.7
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	34	0.9	28	0.9	3	1.0	3	3.1
Moderate	980	26.6	857	26.1	93	30.3	30	30.9
Middle	2,272	61.6	2,033	61.8	180	58.6	59	60.8
Upper	405	11.0	369	11.2	31	10.1	5	5.2
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	3,691	100.0	3,287	100.0	307	100.0	97	100.0
Percentage of Total Businesses:				89.1		8.3		2.6
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	17	16.3	17	16.3	0	0.0	0	0.0
Middle	78	75.0	78	75.0	0	0.0	0	0.0
Upper	9	8.7	9	8.7	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	104	100.0	104	100.0	0	0.0	0	0.0
Percentage of Total Farms:				100.0		0.0		0.0
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2022 Mercer, WV NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	2	4.3	1,275	2.8	513	40.2	12,015	26.8
Moderate	16	34.0	12,894	28.7	3,190	24.7	8,056	17.9
Middle	27	57.4	28,062	62.5	4,006	14.3	9,029	20.1
Upper	2	4.3	2,654	5.9	236	8.9	15,785	35.2
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	47	100.0	44,885	100.0	7,945	17.7	44,885	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	2,439	1,152	2.3	47.2	661	27.1	626	25.7
Moderate	25,060	13,413	27.3	53.5	5,361	21.4	6,286	25.1
Middle	52,068	31,229	63.6	60.0	10,632	20.4	10,207	19.6
Upper	4,710	3,336	6.8	70.8	686	14.6	688	14.6
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	84,277	49,130	100.0	58.3	17,340	20.6	17,807	21.1
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	107	2.9	94	2.8	10	3.4	3	3.1
Moderate	1,079	29.1	933	28.1	99	33.3	47	48.0
Middle	2,280	61.4	2,069	62.4	170	57.2	41	41.8
Upper	245	6.6	220	6.6	18	6.1	7	7.1
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	3,711	100.0	3,316	100.0	297	100.0	98	100.0
Percentage of Total Businesses:				89.4		8.0		2.6
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	2	1.9	2	1.9	0	0.0	0	0.0
Moderate	14	13.2	14	13.2	0	0.0	0	0.0
Middle	83	78.3	83	78.3	0	0.0	0	0.0
Upper	7	6.6	7	6.6	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	106	100.0	106	100.0	0	0.0	0	0.0
Percentage of Total Farms:				100.0		0.0		0.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2021 Nicholas, WV NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	12,494	20.5
Moderate	7	10.9	5,199	8.5	1,185	22.8	9,974	16.3
Middle	43	67.2	41,906	68.6	5,942	14.2	12,404	20.3
Upper	14	21.9	13,962	22.9	1,301	9.3	26,195	42.9
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	64	100.0	61,067	100.0	8,428	13.8	61,067	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	10,890	5,579	8.2	51.2	2,847	26.1	2,464	22.6
Middle	75,460	46,654	68.7	61.8	14,879	19.7	13,927	18.5
Upper	24,979	15,653	23.1	62.7	5,136	20.6	4,190	16.8
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	111,329	67,886	100.0	61.0	22,862	20.5	20,581	18.5
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	609	8.8	539	8.8	55	8.9	15	9.8
Middle	4,290	62.0	3,819	62.1	369	59.4	102	66.7
Upper	2,021	29.2	1,788	29.1	197	31.7	36	23.5
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	6,920	100.0	6,146	100.0	621	100.0	153	100.0
Percentage of Total Businesses:				88.8		9.0		2.2
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	18	7.3	17	7.1	1	25.0	0	0.0
Middle	197	79.8	193	80.1	3	75.0	1	50.0
Upper	32	13.0	31	12.9	0	0.0	1	50.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	247	100.0	241	100.0	4	100.0	2	100.0
Percentage of Total Farms:				97.6		1.6		0.8
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2022 Nicholas, WV NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	11,643	20.0
Moderate	11	15.9	8,509	14.6	1,426	16.8	9,856	17.0
Middle	38	55.1	33,395	57.4	4,751	14.2	11,026	19.0
Upper	20	29.0	16,230	27.9	1,342	8.3	25,609	44.1
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	69	100.0	58,134	100.0	7,519	12.9	58,134	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	16,484	9,247	13.7	56.1	3,315	20.1	3,922	23.8
Middle	67,042	39,059	57.9	58.3	12,985	19.4	14,998	22.4
Upper	28,706	19,124	28.4	66.6	6,036	21.0	3,546	12.4
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	112,232	67,430	100.0	60.1	22,336	19.9	22,466	20.0
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1,092	15.9	986	16.2	84	13.5	22	14.1
Middle	3,670	53.4	3,220	52.8	357	57.3	93	59.6
Upper	2,116	30.8	1,893	31.0	182	29.2	41	26.3
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	6,878	100.0	6,099	100.0	623	100.0	156	100.0
Percentage of Total Businesses:				88.7		9.1		2.3
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	29	11.7	28	11.6	1	25.0	0	0.0
Middle	155	62.8	150	62.2	3	75.0	2	100.0
Upper	63	25.5	63	26.1	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	247	100.0	241	100.0	4	100.0	2	100.0
Percentage of Total Farms:				97.6		1.6		0.8
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey								
Note: Percentages may not total 100.0 percent due to rounding.								



2021 BLACKSBURG-CHRISTIANSBURG, VA MSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	6,703	18.6
Moderate	1	3.0	682	1.9	201	29.5	6,596	18.3
Middle	22	66.7	27,313	75.6	2,664	9.8	7,845	21.7
Upper	6	18.2	7,875	21.8	397	5.0	14,970	41.5
Unknown	4	12.1	244	0.7	57	23.4	0	0.0
Total AA	33	100.0	36,114	100.0	3,319	9.2	36,114	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	2,714	414	1.1	15.3	1,965	72.4	335	12.3
Middle	51,610	28,685	76.7	55.6	16,206	31.4	6,719	13.0
Upper	15,363	8,074	21.6	52.6	5,976	38.9	1,313	8.5
Unknown	1,441	230	0.6	16.0	975	67.7	236	16.4
Total AA	71,128	37,403	100.0	52.6	25,122	35.3	8,603	12.1
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	94	1.8	91	1.9	2	0.5	1	2.2
Middle	3,902	73.1	3,521	72.0	340	84.8	41	89.1
Upper	1,228	23.0	1,178	24.1	46	11.5	4	8.7
Unknown	113	2.1	100	2.0	13	3.2	0	0.0
Total AA	5,337	100.0	4,890	100.0	401	100.0	46	100.0
Percentage of Total Businesses:				91.6		7.5		0.9
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	124	82.1	123	82.0	1	100.0	0	0.0
Upper	27	17.9	27	18.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	151	100.0	150	100.0	1	100.0	0	0.0
Percentage of Total Farms:				99.3		0.7		0.0
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2022 BLACKSBURG-CHRISTIANSBURG, VA MSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	1	2.3	87	0.2	50	57.5	7,012	19.9
Moderate	7	16.3	7,027	19.9	986	14.0	6,112	17.3
Middle	22	51.2	19,577	55.5	1,309	6.7	7,754	22.0
Upper	10	23.3	8,600	24.4	457	5.3	14,413	40.8
Unknown	3	7.0	0	0.0	0	0.0	0	0.0
Total AA	43	100.0	35,291	100.0	2,802	7.9	35,291	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	1,010	0	0.0	0.0	759	75.1	251	24.9
Moderate	13,602	7,223	19.2	53.1	4,260	31.3	2,119	15.6
Middle	39,671	21,237	56.4	53.5	13,091	33.0	5,343	13.5
Upper	18,562	9,206	24.4	49.6	6,670	35.9	2,686	14.5
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	72,845	37,666	100.0	51.7	24,780	34.0	10,399	14.3
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	26	0.5	24	0.5	2	0.5	0	0.0
Moderate	788	14.9	700	14.4	75	19.6	13	26.5
Middle	2,853	54.0	2,617	54.0	212	55.4	24	49.0
Upper	1,551	29.4	1,454	30.0	85	22.2	12	24.5
Unknown	61	1.2	52	1.1	9	2.3	0	0.0
Total AA	5,279	100.0	4,847	100.0	383	100.0	49	100.0
Percentage of Total Businesses:				91.8		7.3		0.9
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	19	12.8	19	12.8	0	0.0	0	0.0
Middle	97	65.5	97	65.5	0	0.0	0	0.0
Upper	32	21.6	32	21.6	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	148	100.0	148	100.0	0	0.0	0	0.0
Percentage of Total Farms:				100.0		0.0		0.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2021 Tazewell, VA NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	13,244	23.3
Moderate	13	24.5	14,545	25.6	3,012	20.7	11,229	19.7
Middle	38	71.7	39,884	70.1	4,869	12.2	11,653	20.5
Upper	2	3.8	2,427	4.3	162	6.7	20,730	36.5
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	53	100.0	56,856	100.0	8,043	14.1	56,856	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	27,712	16,690	26.5	60.2	5,772	20.8	5,250	18.9
Middle	72,015	43,631	69.4	60.6	15,009	20.8	13,375	18.6
Upper	4,032	2,576	4.1	63.9	980	24.3	476	11.8
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	103,759	62,897	100.0	60.6	21,761	21.0	19,101	18.4
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1,479	21.8	1,353	21.8	104	21.8	22	22.0
Middle	4,871	71.9	4,462	72.0	338	70.9	71	71.0
Upper	427	6.3	385	6.2	35	7.3	7	7.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	6,777	100.0	6,200	100.0	477	100.0	100	100.0
Percentage of Total Businesses:				91.5		7.0		1.5
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	80	17.8	79	17.7	0	0.0	1	33.3
Middle	349	77.6	346	77.6	1	100.0	2	66.7
Upper	21	4.7	21	4.7	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	450	100.0	446	100.0	1	100.0	3	100.0
Percentage of Total Farms:				99.1		0.2		0.7
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2022 Tazewell, VA NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	12,282	22.9
Moderate	20	32.3	18,740	35.0	2,932	15.6	11,468	21.4
Middle	37	59.7	30,111	56.3	3,424	11.4	11,143	20.8
Upper	5	8.1	4,675	8.7	268	5.7	18,633	34.8
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	62	100.0	53,526	100.0	6,624	12.4	53,526	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	35,962	21,248	34.4	59.1	7,650	21.3	7,064	19.6
Middle	59,444	34,634	56.0	58.3	10,609	17.8	14,201	23.9
Upper	8,762	5,969	9.7	68.1	1,512	17.3	1,281	14.6
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	104,168	61,851	100.0	59.4	19,771	19.0	22,546	21.6
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	2,083	31.1	1,891	30.9	158	33.3	34	33.0
Middle	3,811	56.9	3,488	57.0	259	54.5	64	62.1
Upper	798	11.9	735	12.0	58	12.2	5	4.9
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	6,692	100.0	6,114	100.0	475	100.0	103	100.0
Percentage of Total Businesses:				91.4		7.1		1.5
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	79	17.9	79	18.0	0	0.0	0	0.0
Middle	323	73.1	319	72.8	1	100.0	3	100.0
Upper	40	9.0	40	9.1	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	442	100.0	438	100.0	1	100.0	3	100.0
Percentage of Total Farms:				99.1		0.2		0.7
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2021 Surry, NC NonMSA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	14,120	21.5
Moderate	11	17.5	9,818	14.9	2,201	22.4	11,969	18.2
Middle	37	58.7	42,928	65.3	6,241	14.5	12,665	19.3
Upper	15	23.8	13,024	19.8	1,202	9.2	27,016	41.1
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	63	100.0	65,770	100.0	9,644	14.7	65,770	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	17,567	9,731	13.7	55.4	4,571	26.0	3,265	18.6
Middle	86,283	46,722	65.9	54.1	17,343	20.1	22,218	25.8
Upper	35,026	14,431	20.4	41.2	7,244	20.7	13,351	38.1
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	138,876	70,884	100.0	51.0	29,158	21.0	38,834	28.0
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1,482	13.7	1,366	13.7	100	14.1	16	9.9
Middle	6,625	61.3	6,064	61.0	443	62.6	118	72.8
Upper	2,709	25.0	2,516	25.3	165	23.3	28	17.3
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	10,816	100.0	9,946	100.0	708	100.0	162	100.0
Percentage of Total Businesses:				92.0		6.5		1.5
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	76	12.3	76	12.6	0	0.0	0	0.0
Middle	446	72.1	434	71.9	7	70.0	5	100.0
Upper	97	15.7	94	15.6	3	30.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	619	100.0	604	100.0	10	100.0	5	100.0
Percentage of Total Farms:				97.6		1.6		0.8
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2022 Surry, NC NonMSA 22 Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	13,511	20.5
Moderate	6	8.5	5,885	8.9	1,134	19.3	11,581	17.5
Middle	46	64.8	44,388	67.2	5,061	11.4	13,153	19.9
Upper	18	25.4	15,008	22.7	1,020	6.8	27,778	42.1
Unknown	1	1.4	742	1.1	160	21.6	0	0.0
Total AA	71	100.0	66,023	100.0	7,375	11.2	66,023	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	10,509	5,823	7.8	55.4	2,534	24.1	2,152	20.5
Middle	86,129	49,900	67.1	57.9	16,212	18.8	20,017	23.2
Upper	42,755	17,983	24.2	42.1	7,725	18.1	17,047	39.9
Unknown	2,938	635	0.9	21.6	1,999	68.0	304	10.3
Total AA	142,331	74,341	100.0	52.2	28,470	20.0	39,520	27.8
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1,000	9.3	903	9.2	85	12.0	12	6.9
Middle	6,257	58.4	5,756	58.6	395	55.9	106	61.3
Upper	2,882	26.9	2,661	27.1	176	24.9	45	26.0
Unknown	569	5.3	508	5.2	51	7.2	10	5.8
Total AA	10,708	100.0	9,828	100.0	707	100.0	173	100.0
Percentage of Total Businesses:				91.8		6.6		1.6
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	43	6.8	42	6.8	1	8.3	0	0.0
Middle	454	71.4	441	71.2	9	75.0	4	80.0
Upper	137	21.5	134	21.6	2	16.7	1	20.0
Unknown	2	0.3	2	0.3	0	0.0	0	0.0
Total AA	636	100.0	619	100.0	12	100.0	5	100.0
Percentage of Total Farms:				97.3		1.9		0.8
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2021 Johnson City-Kingsport-Bristol, TN-VA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	25,048	20.9
Moderate	23	22.5	22,371	18.7	5,821	26.0	21,011	17.5
Middle	56	54.9	68,095	56.9	8,326	12.2	24,441	20.4
Upper	22	21.6	29,267	24.4	1,945	6.6	49,233	41.1
Unknown	1	1.0	0	0.0	0	0.0	0	0.0
Total AA	102	100.0	119,733	100.0	16,092	13.4	119,733	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	44,144	21,695	16.8	49.1	16,233	36.8	6,216	14.1
Middle	115,530	74,800	57.8	64.7	27,218	23.6	13,512	11.7
Upper	47,011	32,905	25.4	70.0	9,872	21.0	4,234	9.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	206,685	129,400	100.0	62.6	53,323	25.8	23,962	11.6
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	3,463	21.8	3,121	21.5	302	25.7	40	25.3
Middle	7,906	49.8	7,290	50.2	524	44.6	92	58.2
Upper	4,460	28.1	4,092	28.2	342	29.1	26	16.5
Unknown	31	0.2	25	0.2	6	0.5	0	0.0
Total AA	15,860	100.0	14,528	100.0	1,174	100.0	158	100.0
Percentage of Total Businesses:				91.6		7.4		1.0
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	40	9.3	39	9.6	0	0.0	1	6.7
Middle	294	68.7	282	69.1	4	80.0	8	53.3
Upper	94	22.0	87	21.3	1	20.0	6	40.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	428	100.0	408	100.0	5	100.0	15	100.0
Percentage of Total Farms:				95.3		1.2		3.5
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

2022 Johnson City-Kingsport-Bristol, TN-VA AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	4	3.4	2,494	2.1	979	39.3	24,600	21.1
Moderate	27	23.3	20,001	17.2	3,880	19.4	20,165	17.3
Middle	58	50.0	64,795	55.7	6,836	10.6	23,812	20.5
Upper	26	22.4	29,092	25.0	1,389	4.8	47,805	41.1
Unknown	1	0.9	0	0.0	0	0.0	0	0.0
Total AA	116	100.0	116,382	100.0	13,084	11.2	116,382	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	5,740	1,375	1.1	24.0	3,494	60.9	871	15.2
Moderate	43,570	20,024	15.6	46.0	16,203	37.2	7,343	16.9
Middle	112,995	74,018	57.5	65.5	24,273	21.5	14,704	13.0
Upper	48,900	33,265	25.9	68.0	10,885	22.3	4,750	9.7
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	211,205	128,682	100.0	60.9	54,855	26.0	27,668	13.1
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	783	5.0	685	4.8	83	7.2	15	9.6
Moderate	3,068	19.7	2,795	19.6	250	21.7	23	14.6
Middle	7,327	47.1	6,707	47.1	529	45.9	91	58.0
Upper	4,359	28.0	4,045	28.4	286	24.8	28	17.8
Unknown	26	0.2	22	0.2	4	0.3	0	0.0
Total AA	15,563	100.0	14,254	100.0	1,152	100.0	157	100.0
Percentage of Total Businesses:				91.6		7.4		1.0
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	1	0.2	1	0.2	0	0.0	0	0.0
Moderate	39	9.1	35	8.6	1	20.0	3	20.0
Middle	287	67.2	275	67.6	3	60.0	9	60.0
Upper	100	23.4	96	23.6	1	20.0	3	20.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	427	100.0	407	100.0	5	100.0	15	100.0
Percentage of Total Farms:				95.3		1.2		3.5
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey								
Note: Percentages may not total 100.0 percent due to rounding.								



## APPENDIX H – GLOSSARY

**Aggregate lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Census tract:** A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community development:** Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies, designated disaster areas; or designated distressed or underserved nonmetropolitan middle-income geographies.

**Consumer loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include nonrelatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

**Full-scope review:** Performance is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

**Home mortgage loans:** Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancings of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-scope review:** Performance is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Metropolitan area (MA):** A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

**Middle-income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

**Moderate-income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Nonmetropolitan area (NonMSA):** Any area that is not located within an MSA.

**Other products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-occupied units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified investment:** A qualified investment is defined as any lawful investment, deposit, membership share or grant that has as its primary purpose community development.

**Rated area:** A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

**Small loan(s) to business(es):** A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as "small business loans" if the loans are reported on the TFR as nonmortgage commercial loans.

**Small loan(s) to farm(s):** A loan included in “loans to small farms” as defined in the instructions for preparation of the Call Report. These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-income:** Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent, in the case of a geography.