



## **PUBLIC DISCLOSURE**

March 23, 2026

### **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

High Plains Bank  
RSSD# 247551

329 Main Avenue  
Flagler, Colorado 80815

Federal Reserve Bank of Kansas City  
1 Memorial Drive  
Kansas City, Missouri 64198

**NOTE:** This document is an evaluation of this bank's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the bank. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this bank. The rating assigned to this bank does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial bank.

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## **INSTITUTION'S COMMUNITY REINVESTMENT ACT RATING**

**High Plains Bank** (the bank) is rated **Satisfactory**. This rating is based on the following conclusions with respect to the performance criteria:

- The bank's loan-to-deposit ratio (LTD) is reasonable given the bank's size, financial condition, and assessment areas (AAs) credit needs.
- A majority of the bank's loans are originated inside the AAs.
- A reasonable distribution of loans occurs throughout the bank's AAs.
- Lending reflects an excellent distribution among individuals of different income levels, including low- and moderate-income (LMI), and businesses and farms of different sizes.
- Neither the bank nor the Federal Reserve Bank of Kansas City (Reserve Bank) received any Community Reinvestment Act (CRA)-related complaints since the previous evaluation.

## **SCOPE OF EXAMINATION**

Examiners utilized the Federal Financial Institutions Examination Council's (FFIEC's) *Interagency Examination Procedures for Small Institutions* to evaluate the bank's CRA performance. The evaluation considered performance context, including the bank's asset size, financial condition, business strategy, and market competition, as well as AA demographic and economic characteristics, aggregate lending data, and credit needs. Lending performance was assessed within the bank's four AAs. The Boulder MSA, Greeley MSA, and Northeast Colorado AAs were assessed using full-scope reviews. The Denver Metropolitan AA was assessed using a limited-scope review. Examiners reviewed the following data:

- The bank's 15-quarter average LTD ratio,
- A statistical sample of 54 small business loans selected from a universe of 74 loans originated between January 1, 2024 and December 31, 2024,
- A statistical sample of 42 agricultural loans selected from a universe of 53 loans originated between January 1, 2024 and December 31, 2024, and
- The universe of 54 home mortgage loans originated between January 1, 2023 and December 31, 2024.

In addition, greater weight in the overall ratings was placed on the bank's performance in the Northeast Colorado AA, as a significant number of loans and percentage of deposits originate from this AA. The Boulder MSA and Greeley MSA AAs were given equal weighting in the overall institutional rating. In addition, small business lending garnered greater weight over agricultural and home mortgage lending due to strategic focus and portfolio concentrations.

**DESCRIPTION OF INSTITUTION**

High Plains Bank is a community bank headquartered in Flagler, Colorado. The bank's characteristics include the following:

- The bank is a wholly owned subsidiary of High Plains BKG Group, Inc.
- The bank has total assets of \$445.8 million as of September 30, 2025.
- In addition to its main office in Flagler, the bank has four additional offices located in Bennett, Longmont, Keenesburg, and Wiggins, Colorado. The bank also operates one loan production office (LPO) in Longmont, Colorado.
- The bank operates five cash-only automated teller machines (ATMs) throughout its branch network.
- As shown in the table below, the bank's primary business focus is commercial lending.

**Table 1**

| <b>Composition of Loan Portfolio as of September 30, 2025</b>         |                |          |
|-----------------------------------------------------------------------|----------------|----------|
| <b>Loan Type</b>                                                      | <b>\$(000)</b> | <b>%</b> |
| Construction and Land Development                                     | 49,486         | 13.1     |
| Farmland                                                              | 46,795         | 12.4     |
| 1- to 4-Family Residential Real Estate                                | 90,150         | 23.9     |
| Multifamily Residential Real Estate                                   | 10,108         | 2.7      |
| Nonfarm Nonresidential Real Estate                                    | 122,568        | 32.5     |
| Agricultural                                                          | 25,521         | 6.8      |
| Commercial and Industrial                                             | 29,279         | 7.8      |
| Consumer                                                              | 2,230          | 0.6      |
| Other                                                                 | 819            | 0.2      |
| Gross Loans                                                           | 376,956        | 100.0    |
| <i>Note: Percentages may not total 100.0 percent due to rounding.</i> |                |          |

The bank was rated Satisfactory under the CRA at its April 25, 2022, performance evaluation. There are no known legal, financial, or other factors impeding the bank's ability to help meet the credit needs in its communities.

**CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA<sup>1</sup>**

This performance evaluation first discusses the bank's overall performance, followed by an in-depth evaluation of performance in the Boulder MSA, Greeley MSA, and Northeast Colorado AAs (full-scope reviews) and a brief discussion of performance in the Denver Metropolitan AA (limited-scope review).

The bank's overall lending test performance is Satisfactory.

<sup>1</sup> The loan-to-deposit ratio and percentage of loans and other lending-related activity in the assessment area only apply to the institution overall. No discussion of these performance criteria applies to sections of the performance evaluation related to assessment areas.

## Loan-to-Deposit Ratio

This performance criterion evaluates the bank's average LTD ratio to determine the reasonableness of lending considering performance context, such as the bank's capacity to lend, the availability of lending opportunities, the demographic and economic factors present in the AAs, and in comparison to similarly situated FDIC-insured institutions. Similarly situated institutions were selected based on asset size, product offerings, and area of operations. The bank's LTD ratio is reasonable.

**Table 2**

| <b>Comparative LTD Ratios March 31, 2022 – September 30, 2025</b> |                            |                               |                                                 |
|-------------------------------------------------------------------|----------------------------|-------------------------------|-------------------------------------------------|
| <b>Institution</b>                                                | <b>Location</b>            | <b>Asset Size<br/>\$(000)</b> | <b>LTD Ratio (%)<br/>15-Quarter<br/>Average</b> |
| <b>High Plains Bank</b>                                           | <b>Flagler, Colorado</b>   | <b>445,815</b>                | <b>91.4</b>                                     |
| <b>Similarly Situated Institutions</b>                            |                            |                               |                                                 |
| Frontier Bank                                                     | Lamar, Colorado            | 418,356                       | 48.3                                            |
| Mountain Valley Bank                                              | Walden, Colorado           | 558,929                       | 82.3                                            |
| Stockmens Bank                                                    | Colorado Springs, Colorado | 573,536                       | 92.7                                            |
| Farmers Bank                                                      | Ault, Colorado             | 311,461                       | 59.2                                            |
| First Farmbank                                                    | Greeley, Colorado          | 377,612                       | 89.2                                            |

## Assessment Area Concentration

This performance criterion evaluates the percentage of lending extended inside and outside of the AAs. The bank originated a majority of loans, by number and dollar, inside the AA.

**Table 3**

| Lending Inside and Outside the Assessment Area                 |        |       |         |       |         |      |         |      |
|----------------------------------------------------------------|--------|-------|---------|-------|---------|------|---------|------|
| Loan Type                                                      | Inside |       |         |       | Outside |      |         |      |
|                                                                | #      | ##    | \$(000) | %     | #       | ##   | \$(000) | %    |
| Home Purchase - Conventional                                   | 21     | 95.5  | 10,115  | 94.6  | 1       | 4.5  | 572     | 5.4  |
| Home Improvement                                               | 11     | 91.7  | 1,057   | 59.3  | 1       | 8.3  | 724     | 40.7 |
| Multi-Family Housing                                           | 2      | 100.0 | 251     | 100.0 | 0       | 0.0  | 0       | 0.0  |
| Other Purpose Closed-End                                       | 5      | 100.0 | 684     | 100.0 | 0       | 0.0  | 0       | 0.0  |
| Refinancing                                                    | 11     | 84.6  | 1,650   | 80.2  | 2       | 15.4 | 408     | 19.8 |
| Total HMDA related                                             | 50     | 92.6  | 13,757  | 89.0  | 4       | 7.4  | 1,704   | 11.0 |
| Small Business                                                 | 47     | 87.0  | 9,868   | 81.1  | 7       | 13.0 | 2,300   | 18.9 |
| Small Farm                                                     | 36     | 85.7  | 4,852   | 89.3  | 6       | 14.3 | 581     | 10.7 |
| Total Loans                                                    | 133    | 88.7  | 28,476  | 86.1  | 17      | 11.3 | 4,585   | 13.9 |
| Note: Percentages may not total 100.0 percent due to rounding. |        |       |         |       |         |      |         |      |

*Note: Percentages may not total 100.0 percent due to rounding.*

## Geographic Distribution of Loans

This performance criterion evaluates the bank's distribution of lending within its AAs by income level of census tracts with consideration given to the dispersion of loans throughout the AAs. The bank's overall geographic distribution of loans reflects

reasonable distribution among the different census tracts and dispersion throughout the AAs.

**Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

This performance criterion evaluates the bank's lending to borrowers of different income levels and businesses and farms of different sizes. The bank's lending has an overall excellent distribution among individuals of different income levels and businesses and farms of different sizes. As previously noted, the bank's performance in the Northeast Colorado AA was rated as excellent and given greater weight in the analysis. The bank's performance in the Boulder and Greeley MSAs was considered reasonable.

**FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW**

Compliance with the substantive provisions of antidiscrimination and other consumer protection laws and regulations, including the Equal Credit Opportunity Act and the Fair Housing Act, was considered as part of this CRA evaluation. No evidence of a pattern or practice of discrimination on a prohibited basis or of other illegal credit practices inconsistent with helping to meet community credit needs was identified.

**BOULDER MSA ASSESSMENT AREA  
METROPOLITAN AREA  
(Full-Scope Review)**

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE BOULDER MSA AA**

The bank's Boulder MSA AA consists of Boulder County in its entirety and three census tracts in Larimer County (see Appendix A for an AA map and Appendix B for additional demographic data).

- The Boulder MSA AA has changed its AA delineation from the previous examination whereby at the last examination the bank's AA contained Boulder County in its entirety, two census tracts in Larimer County, and five census tracts in Weld County.
- The Boulder MSA AA's composition is comprised of 4 low-, 13 moderate-, 33 middle-, and 28 upper-income census tracts, along with 3 unknown-income census tracts. The three unknown-income census tracts are new designations since the last examination.
- At the previous examination, the AA area was comprised of 5 low-, 15 moderate-, 31 middle-, and 24 upper-income census tracts.
- The bank operates one branch with one cash-only ATM in Longmont, Colorado. In addition, the bank also maintains a LPO located in Longmont, Colorado, which was opened in December of 2023. Furthermore, the bank closed its branch located at 17<sup>th</sup> Street, Longmont, Colorado, effective April 2023.
- According to the June 30, 2024, Summary of Deposits Market Share Report, the bank ranked 26<sup>th</sup> out of 42 FDIC-insured depository institutions, with 182 offices in the AA and a total deposit market share of 0.5 percent.
- To further augment the evaluation, examiners referenced one interview with a member of the communities within the bank's AA that was previously conducted to ascertain the credit needs of the communities, the responsiveness of area banks in meeting those credit needs, and perspectives on local economic and demographic characteristics. The community member represented an economic development agency.

**Table 4**

| <b>Population Change</b>                                                                                                                                                                                                                                      |                            |                            |                           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|---------------------------|
| <b>Assessment Area: Boulder MSA</b>                                                                                                                                                                                                                           |                            |                            |                           |
| <b>Area</b>                                                                                                                                                                                                                                                   | <b>2015<br/>Population</b> | <b>2020<br/>Population</b> | <b>Percent<br/>Change</b> |
| Boulder MSA                                                                                                                                                                                                                                                   | 628,259                    | 689,824                    | 9.8                       |
| Boulder County, CO                                                                                                                                                                                                                                            | 310,032                    | 330,758                    | 6.7                       |
| Larimer County, CO                                                                                                                                                                                                                                            | 318,227                    | 359,066                    | 12.8                      |
| Fort Collins-Loveland, CO MSA                                                                                                                                                                                                                                 | 318,227                    | 359,066                    | 12.8                      |
| Colorado                                                                                                                                                                                                                                                      | 5,278,906                  | 5,773,714                  | 9.4                       |
| <i>Source: 2011-2015 U.S. Census Bureau American Community Survey<br/>2020 U.S. Census Bureau Decennial Census<br/>All data presented is at the county level and some values may be different than expected for this AA, which includes a partial county.</i> |                            |                            |                           |

- According to the 2020 ACS five-year average, the AA's population accounts for 11.9 percent of the statewide population.
- The county seat of Boulder County is the city of Boulder, which has a population of 106,802 according to the 2024 U.S. Census. Additionally, the University of Colorado-Boulder is located in this AA, with a student population of 38,799.

**Table 5**

| <b>Median Family Income Change</b>                                                                                                                                                                                                                                                                                                                                        |                                      |                                      |                       |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|-----------------------|
| <b>Assessment Area: Boulder MSA</b>                                                                                                                                                                                                                                                                                                                                       |                                      |                                      |                       |
| <b>Area</b>                                                                                                                                                                                                                                                                                                                                                               | <b>2015 Median<br/>Family Income</b> | <b>2020 Median<br/>Family Income</b> | <b>Percent Change</b> |
| Boulder MSA                                                                                                                                                                                                                                                                                                                                                               | 91,859                               | 104,467                              | 13.7                  |
| Boulder County, CO                                                                                                                                                                                                                                                                                                                                                        | 105,899                              | 118,307                              | 11.7                  |
| Larimer County, CO                                                                                                                                                                                                                                                                                                                                                        | 84,004                               | 96,221                               | 14.5                  |
| Fort Collins-Loveland, CO MSA                                                                                                                                                                                                                                                                                                                                             | 84,004                               | 96,221                               | 14.5                  |
| Colorado                                                                                                                                                                                                                                                                                                                                                                  | 81,753                               | 92,752                               | 13.5                  |
| <i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey<br/>2016 - 2020 U.S. Census Bureau American Community Survey<br/>Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.<br/>All data presented is at the county level and some values may be different than expected for this AA, which includes a partial county.</i> |                                      |                                      |                       |

- According to the 2020 ACS, 37.9 percent of families in the AA are LMI, which is comparable to the 38.1 percent statewide figure.
- The percentage of families living below poverty in the AA, at 4.1 percent, is below the statewide figure of 6.1 percent.

**Table 6**

| <b>Housing Cost Burden<br/>Assessment Area: Boulder MSA</b>                                                                                                                                                                                                                                                                                                 |                              |                              |                        |                             |                              |                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|------------------------|-----------------------------|------------------------------|-----------------------|
| <b>Area</b>                                                                                                                                                                                                                                                                                                                                                 | <b>Cost Burden – Renters</b> |                              |                        | <b>Cost Burden – Owners</b> |                              |                       |
|                                                                                                                                                                                                                                                                                                                                                             | <b>Low-<br/>Income</b>       | <b>Moderate<br/>- Income</b> | <b>All<br/>Renters</b> | <b>Low-<br/>Income</b>      | <b>Moderate<br/>- Income</b> | <b>All<br/>Owners</b> |
| Boulder MSA                                                                                                                                                                                                                                                                                                                                                 | 81.9                         | 56.8                         | 50.7                   | 63.1                        | 42.6                         | 20.4                  |
| Boulder County, CO                                                                                                                                                                                                                                                                                                                                          | 83.0                         | 63.5                         | 52.4                   | 64.6                        | 43.9                         | 20.4                  |
| Larimer County, CO                                                                                                                                                                                                                                                                                                                                          | 80.8                         | 52.0                         | 49.0                   | 61.7                        | 41.8                         | 20.4                  |
| Fort Collins-Loveland, CO MSA                                                                                                                                                                                                                                                                                                                               | 80.8                         | 52.0                         | 49.0                   | 61.7                        | 41.8                         | 20.4                  |
| Colorado                                                                                                                                                                                                                                                                                                                                                    | 80.2                         | 54.4                         | 46.8                   | 64.2                        | 40.6                         | 21.5                  |
| <i>Cost Burden is housing cost that equals 30 percent or more of household income<br/>Source: U.S. Department of Housing and Urban Development (HUD), 2017-2021 Comprehensive Housing Affordability Strategy<br/>All data presented is at the county level and some values may be different than expected for this AA, which includes a partial county.</i> |                              |                              |                        |                             |                              |                       |

- According to the 2020 ACS there is a higher percentage of owner-occupied units at 60.8 percent compared to rental units at 33.4 percent. The state figures for owner-occupied and rental units at 59.9 percent and 30.6 percent are below the AA.
- The median age of housing stock in the AA, at 42 years, is above the statewide figure of 36 years.
- The community member stated that housing is a challenge in the AA. Housing availability and prices are both issues. Further, it isn't uncommon for someone to work in Larimer County but live in Weld County due to the cheaper cost of housing.

**Table 7**

| <b>Unemployment Rates<br/>Assessment Area: Boulder MSA</b>                                                                                                                                                                     |             |             |             |             |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Region</b>                                                                                                                                                                                                                  | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> |
| Boulder MSA                                                                                                                                                                                                                    | 6.1         | 4.8         | 2.8         | 3.1         | 4.1         |
| Boulder County, CO                                                                                                                                                                                                             | 6.0         | 4.6         | 2.7         | 3.2         | 4.2         |
| Larimer County, CO                                                                                                                                                                                                             | 6.1         | 5.0         | 2.9         | 3.1         | 4.1         |
| Fort Collins-Loveland, CO MSA                                                                                                                                                                                                  | 6.1         | 5.0         | 2.9         | 3.1         | 4.1         |
| Colorado                                                                                                                                                                                                                       | 6.8         | 5.5         | 3.1         | 3.3         | 4.3         |
| <i>Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics<br/>All data presented is at the county level and some values may be different than expected for this AA, which includes a partial county.</i> |             |             |             |             |             |

- The major industries in the AA are professional and technical services, healthcare and social assistance, other services except public administration, retail trade, and construction.
- Some of the largest employers in the AA include Ambrosia BioSciences, BAE Systems, Battelle, Boulder Community Health, and Boulder Valley School District.
- The community member stated that the area has a large amount of tourism, so hospitality and restaurant industries have grown.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA IN THE BOULDER MSA AA

### Geographic Distribution of Loans

The bank's geographic distribution of loans reflects reasonable distribution among the different census tracts and dispersion throughout the AA.

#### Home Mortgage Lending

The geographic distribution of home mortgage lending is reasonable. While no loans were originated in the low-income census tracts, the distribution of home mortgage lending in low-income census tracts was comparable to aggregate lending data and comparable to the demographic figure, which represents the percentage of owner-occupied housing units by income level of census tracts. The distribution of home mortgage lending in moderate-income tracts was above aggregate lending data and above the demographic figure.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and did not impact the overall conclusion, given the considerable amount of competition from other financial institutions in the AA and distance of the branch locations.

**Table 8**

| Distribution of 2023 to 2024 Home Mortgage Lending By Income Level of Geography<br>Assessment Area: Boulder MSA                                                      |                          |       |       |         |       |       |                              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|------------------------------|
| Geographic<br>Income Level                                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Owner<br>Occupied<br>Units % |
|                                                                                                                                                                      | Bank                     |       | Agg   | Bank    |       | Agg   |                              |
|                                                                                                                                                                      | #                        | %     | %     | \$(000) | %     | %     |                              |
| Low                                                                                                                                                                  | 0                        | 0.0   | 1.2   | 0       | 0.0   | 1.9   | 1.6                          |
| Moderate                                                                                                                                                             | 3                        | 30.0  | 12.1  | 956     | 20.5  | 15.9  | 13.4                         |
| Middle                                                                                                                                                               | 4                        | 40.0  | 49.4  | 2,049   | 44.0  | 43.0  | 44.4                         |
| Upper                                                                                                                                                                | 3                        | 30.0  | 36.2  | 1,656   | 35.5  | 37.9  | 39.4                         |
| Unknown                                                                                                                                                              | 0                        | 0.0   | 1.1   | 0       | 0.0   | 1.3   | 1.2                          |
| Tract-Unk                                                                                                                                                            | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   |                              |
| Total                                                                                                                                                                | 10                       | 100.0 | 100.0 | 4,661   | 100.0 | 100.0 | 100.0                        |
| Source: 2023 - 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                          |       |       |         |       |       |                              |

#### Small Business Lending

The geographic distribution of small business lending is reasonable. While no loans were originated in low-income census tracts, this was comparable to aggregate lending data and comparable to the demographic figure, which represents the percentage of

businesses operating in these tracts by income level of geography. The distribution of small business lending in moderate-income tracts was above aggregate lending data and above the demographic figure.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and did not impact the overall conclusion, given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 9**

| Distribution of 2024 Small Business Lending By Income Level of Geography                                                  |                          |       |       |         |       |       |                    |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|--------------------|
| Assessment Area: Boulder MSA                                                                                              |                          |       |       |         |       |       |                    |
| Geographic Income Level                                                                                                   | Bank And Aggregate Loans |       |       |         |       |       | Total Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                    |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                    |
| Low                                                                                                                       | 0                        | 0.0   | 1.8   | 0       | 0.0   | 3.0   | 1.9                |
| Moderate                                                                                                                  | 4                        | 30.8  | 19.1  | 1,596   | 44.0  | 22.5  | 21.0               |
| Middle                                                                                                                    | 7                        | 53.8  | 38.8  | 1,597   | 44.0  | 37.2  | 37.0               |
| Upper                                                                                                                     | 2                        | 15.4  | 38.2  | 432     | 11.9  | 35.1  | 38.7               |
| Unknown                                                                                                                   | 0                        | 0.0   | 1.6   | 0       | 0.0   | 2.1   | 1.4                |
| Tract-Unk                                                                                                                 | 0                        | 0.0   | 0.5   | 0       | 0.0   | 0.1   |                    |
| Total                                                                                                                     | 13                       | 100.0 | 100.0 | 3,626   | 100.0 | 100.0 | 100.0              |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                    |

### Small Farm Lending

The geographic distribution of small farm lending is poor. No loans were originated in low-income census tracts, which was comparable to aggregate lending data and comparable to the demographic figure, which represents the percentage of farms operating in these tracts by income level of geography. However, the bank also did not originate any loans in the moderate-income tracts, which was below aggregate lending data and below the demographic figure.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and do not impact the overall conclusion, given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 10**

| <b>Distribution of 2024 Small Farm Lending By Income Level of Geography</b>                                                            |                                 |           |            |                |            |            |                      |
|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-----------|------------|----------------|------------|------------|----------------------|
| <b>Assessment Area: Boulder MSA</b>                                                                                                    |                                 |           |            |                |            |            |                      |
| <b>Geographic Income Level</b>                                                                                                         | <b>Bank And Aggregate Loans</b> |           |            |                |            |            | <b>Total Farms %</b> |
|                                                                                                                                        | <b>Bank</b>                     |           | <b>Agg</b> | <b>Bank</b>    |            | <b>Agg</b> |                      |
|                                                                                                                                        | <b>#</b>                        | <b>#%</b> | <b>#%</b>  | <b>\$(000)</b> | <b>\$%</b> | <b>\$%</b> |                      |
| <b>Low</b>                                                                                                                             | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        | 0.5                  |
| <b>Moderate</b>                                                                                                                        | 0                               | 0.0       | 20.6       | 0              | 0.0        | 26.0       | 16.5                 |
| <b>Middle</b>                                                                                                                          | 1                               | 50.0      | 41.2       | 19             | 4.0        | 42.1       | 44.0                 |
| <b>Upper</b>                                                                                                                           | 1                               | 50.0      | 38.1       | 457            | 96.0       | 31.9       | 38.5                 |
| <b>Unknown</b>                                                                                                                         | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        | 0.5                  |
| <b>Tract-Unk</b>                                                                                                                       | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        |                      |
| <b>Total</b>                                                                                                                           | 2                               | 100.0     | 100.0      | 476            | 100.0      | 100.0      | 100.0                |
| <i>Source: 2024 FFIEC Census Data<br/>2024 Dun &amp; Bradstreet Data<br/>2016 - 2020 U.S. Census Bureau: American Community Survey</i> |                                 |           |            |                |            |            |                      |

### **Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's lending has a reasonable distribution among individuals of different income levels and businesses and farms of different sizes.

#### Home Mortgage Lending

The borrower distribution of home mortgage lending is reasonable. The distribution of home mortgage lending to low-income borrowers is above aggregate lending data and below the demographic figure, which is the percent of families by family income. The distribution of home mortgage lending to moderate-income borrowers was above aggregate lending data and comparable to the demographic figure.

**Table 11**

| Distribution of 2023 to 2024 Home Mortgage Lending By Borrower Income Level                                                                                          |                          |       |       |         |       |       |                                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------------------|
| Assessment Area: Boulder MSA                                                                                                                                         |                          |       |       |         |       |       |                                   |
| Borrower<br>Income Level                                                                                                                                             | Bank And Aggregate Loans |       |       |         |       |       | Families by<br>Family Income<br>% |
|                                                                                                                                                                      | Bank                     |       | Agg   | Bank    |       | Agg   |                                   |
|                                                                                                                                                                      | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                                   |
| <b>Low</b>                                                                                                                                                           | 1                        | 10.0  | 7.4   | 71      | 1.5   | 3.1   | 20.2                              |
| <b>Moderate</b>                                                                                                                                                      | 2                        | 20.0  | 14.9  | 631     | 13.5  | 8.5   | 17.7                              |
| <b>Middle</b>                                                                                                                                                        | 0                        | 0.0   | 21.0  | 0       | 0.0   | 16.3  | 21.3                              |
| <b>Upper</b>                                                                                                                                                         | 3                        | 30.0  | 42.7  | 1,719   | 36.9  | 54.1  | 40.7                              |
| <b>Unknown</b>                                                                                                                                                       | 4                        | 40.0  | 14.1  | 2,240   | 48.1  | 17.9  | 0.0                               |
| <b>Total</b>                                                                                                                                                         | 10                       | 100.0 | 100.0 | 4,661   | 100.0 | 100.0 | 100.0                             |
| Source: 2023 - 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                          |       |       |         |       |       |                                   |

### Small Business Lending

The borrower distribution of small business lending is reasonable. The distribution of small business lending to businesses with annual revenues of one million dollars or less was comparable to aggregate lending data and comparable to the demographic figure, which represents the total percentage of businesses in the AA with revenues of one million dollars or less.

**Table 12**

| Distribution of 2024 Small Business Lending By Revenue Size of Businesses                                                 |                          |       |       |         |       |       |                       |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------|
| Assessment Area: Boulder MSA                                                                                              |                          |       |       |         |       |       |                       |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total<br>Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                       |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                       |
| By Revenue                                                                                                                |                          |       |       |         |       |       |                       |
| \$1 Million or Less                                                                                                       | 9                        | 69.2  | 57.4  | 2,959   | 81.6  | 34.9  | 93.1                  |
| Over \$1 Million                                                                                                          | 4                        | 30.8  |       | 667     | 18.4  |       | 5.8                   |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 1.1                   |
| Total                                                                                                                     | 13                       | 100.0 |       | 3,626   | 100.0 |       | 100.0                 |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 5                        | 38.5  | 96.0  | 233     | 6.4   | 47.8  |                       |
| \$100,001 - \$250,000                                                                                                     | 2                        | 15.4  | 2.0   | 299     | 8.2   | 12.4  |                       |
| \$250,001 - \$1 Million                                                                                                   | 6                        | 46.2  | 2.0   | 3,093   | 85.3  | 39.7  |                       |
| Total                                                                                                                     | 13                       | 100.0 | 100.0 | 3,626   | 100.0 | 100.0 |                       |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 3                        | 33.3  |       | 138     | 4.7   |       |                       |
| \$100,001 - \$250,000                                                                                                     | 1                        | 11.1  |       | 149     | 5.0   |       |                       |
| \$250,001 - \$1 Million                                                                                                   | 5                        | 55.6  |       | 2,671   | 90.3  |       |                       |
| Total                                                                                                                     | 9                        | 100.0 |       | 2,958   | 100.0 |       |                       |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                       |

### Small Farm Lending

The borrower distribution of small farm lending is poor. The distribution of lending to small farms with annual revenues of one million dollars or less was comparable to aggregate lending data and below the demographic figure, which represents the total percentage of farms in the AA with revenues of one million dollars or less.

**Table 13**

| Distribution of 2024 Small Farm Lending By Revenue Size of Farms                                                          |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Assessment Area: Boulder MSA                                                                                              |                          |       |       |         |       |       |               |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | %     | %     | \$(000) | %     | %     |               |
| By Revenue                                                                                                                |                          |       |       |         |       |       |               |
| \$1 Million or Less                                                                                                       | 1                        | 50.0  | 70.1  | 19      | 4.0   | 60.7  | 98.6          |
| Over \$1 Million                                                                                                          | 1                        | 50.0  |       | 457     | 96.0  |       | 1.1           |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 0.3           |
| Total                                                                                                                     | 2                        | 100.0 |       | 476     | 100.0 |       | 100.0         |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 1                        | 50.0  | 94.8  | 19      | 4.0   | 49.7  |               |
| \$100,001 - \$250,000                                                                                                     | 0                        | 0.0   | 4.1   | 0       | 0.0   | 35.9  |               |
| \$250,001 - \$500,000                                                                                                     | 1                        | 50.0  | 1.0   | 457     | 96.0  | 14.4  |               |
| Total                                                                                                                     | 2                        | 100.0 | 100.0 | 476     | 100.0 | 100.0 |               |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 1                        | 100.0 |       | 19      | 100.0 |       |               |
| \$100,001 - \$250,000                                                                                                     | 0                        | 0.0   |       | 0       | 0.0   |       |               |
| \$250,001 - \$500,000                                                                                                     | 0                        | 0.0   |       | 0       | 0.0   |       |               |
| Total                                                                                                                     | 1                        | 100.0 |       | 19      | 100.0 |       |               |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

**GREELEY MSA ASSESSMENT AREA  
METROPOLITAN AREA  
(Full-Scope Review)**

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE GREELEY MSA AA**

The bank's Greeley MSA AA consists of Weld County in its entirety (see Appendix A for additional demographic data).

- The Greeley MSA is a new AA for the bank which is due to a new branch opening in Keenesburg, Colorado, just prior to the last examination.
- The AA consists of 4 low-, 19 moderate-, 30 middle-, 29 upper- and 1 unknown-income census tracts.
- The bank operates one branch and cash-only ATM in Keenesburg, Colorado.
- According to the June 30, 2024, Summary of Deposits Market Share Report, the bank ranked 23<sup>rd</sup> out of 25 FDIC-insured depository institutions, with 68 branches in the AA and a total deposit market share of 0.4 percent.
- One interview with a community member was conducted to ascertain the credit needs of the communities within the bank's AA, the responsiveness of area banks in meeting those credit needs, and the local economic conditions. The contact is affiliated with the AA in a civic capacity.

**Table 14**

| <b>Population Change<br/>Assessment Area: Greeley MSA</b>                                                          |                            |                            |                       |
|--------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|-----------------------|
| <b>Area</b>                                                                                                        | <b>2015<br/>Population</b> | <b>2020<br/>Population</b> | <b>Percent Change</b> |
| Greeley MSA                                                                                                        | 270,948                    | 328,981                    | 21.4                  |
| Colorado                                                                                                           | 5,278,906                  | 5,773,714                  | 9.4                   |
| <i>Source: 2011-2015 U.S. Census Bureau American Community Survey<br/>2020 U.S. Census Bureau Decennial Census</i> |                            |                            |                       |

- According to the 2020 ACS five-year average, the AA's population accounts for 5.7 percent of the statewide population.
- The county seat of Weld County is the city of Greeley, which has a population of 114,366 according to the 2024 U.S. Census. Additionally, the University of Northern Colorado is located in this AA, with a student population of 8,869.

**Table 15**

| <b>Median Family Income Change<br/>Assessment Area: Greeley MSA</b>                                                                                                                                                            |                                  |                                  |                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|-----------------------|
| <b>Area</b>                                                                                                                                                                                                                    | <b>2015 Median Family Income</b> | <b>2020 Median Family Income</b> | <b>Percent Change</b> |
| Greeley MSA                                                                                                                                                                                                                    | 76,980                           | 85,167                           | 10.6                  |
| Colorado                                                                                                                                                                                                                       | 81,753                           | 92,752                           | 13.5                  |
| <i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey<br/>2016 - 2020 U.S. Census Bureau American Community Survey<br/>Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i> |                                  |                                  |                       |

- According to the 2020 ACS, 37.5 percent of families in the AA are LMI, which is below the 38.1 percent statewide figure.
- The percentage of families living below poverty in the AA at 6.8 percent is above the statewide figure of 6.1 percent.
- The community member mentioned that the overall income in the city of Greeley is below the national median income levels, which is indicative of a blue-collar community.

**Table 16**

| <b>Housing Cost Burden<br/>Assessment Area: Greeley MSA</b>                                                                                                                                                      |                              |                        |                    |                             |                        |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------|--------------------|-----------------------------|------------------------|-------------------|
| <b>Area</b>                                                                                                                                                                                                      | <b>Cost Burden – Renters</b> |                        |                    | <b>Cost Burden – Owners</b> |                        |                   |
|                                                                                                                                                                                                                  | <b>Low-Income</b>            | <b>Moderate-Income</b> | <b>All Renters</b> | <b>Low-Income</b>           | <b>Moderate-Income</b> | <b>All Owners</b> |
| Greeley MSA                                                                                                                                                                                                      | 76.5                         | 45.3                   | 46.2               | 65.8                        | 46.4                   | 23.2              |
| Colorado                                                                                                                                                                                                         | 80.2                         | 54.4                   | 46.8               | 64.2                        | 40.6                   | 21.5              |
| <i>Cost Burden is housing cost that equals 30 percent or more of household income<br/>Source: U.S. Department of Housing and Urban Development (HUD), 2017-2021 Comprehensive Housing Affordability Strategy</i> |                              |                        |                    |                             |                        |                   |

- According to the 2020 ACS there is a higher percentage of owner-occupied units at 71.7 percent compared to rental units at 24.5 percent. The state figures for owner-occupied units at 59.9 percent are below the AA, and for rental units at 30.6 percent, they are above the AA.
- The median age of housing stock in the AA, at 33 years, is below the statewide figure of 36 years.
- The community member stated that the city of Greeley does not have a housing crisis at this time and feels that the housing needs through both home ownership and rental units are good. The contact further emphasized that the low cost of housing in Greeley is one of the biggest attractions to young families relocating to raise their children where an average home is approximately \$50K or less than other MSAs in Colorado.

**Table 17**

| <b>Unemployment Rates</b>           |             |             |             |             |             |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Assessment Area: Greeley MSA</b> |             |             |             |             |             |
| <b>Region</b>                       | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> |
| Greeley MSA                         | 6.5         | 5.8         | 3.3         | 3.5         | 4.5         |
| Colorado                            | 6.8         | 5.5         | 3.1         | 3.3         | 4.3         |

*Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics*

- The major industries in the AA are professional and technical services, construction, health care and social assistance, retail trade, and other services except public administration.
- Some of the largest employers in the AA include JBS Swift Co., Banner/North Colorado Medical Center, Vestas-Americas, Greeley/Evans School District 6, and University of Northern Colorado.
- The community member stated that the Greeley MSA is a blue-collar community with good access to higher education through both a local community college and the University of Northern Colorado.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA IN THE GREELEY MSA AA**

### **Geographic Distribution of Loans**

The bank's geographic distribution of loans reflects reasonable distribution among the different census tracts and dispersion throughout the AA.

#### Home Mortgage Lending

The geographic distribution of home mortgage lending is reasonable. While no loans were originated in low-income census tracts, the distribution of home mortgage lending in low-income census tracts was comparable to aggregate lending data and comparable to the demographic figure, which represents the percentage of owner-occupied housing units by income level of census tracts. The distribution of home mortgage lending in moderate-income tracts was below aggregate lending data and below the demographic figure. However, distance from the bank's sole branch in the AA to low- and moderate-income census tracts was considered, along with the presence of competition in the AA, which both support a reasonable rating.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and do not impact the overall conclusion given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 18**

| Distribution of 2023 to 2024 Home Mortgage Lending By Income Level of Geography                                                                                                     |                          |       |       |         |       |       |                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|------------------------------|
| Assessment Area: Greeley MSA                                                                                                                                                        |                          |       |       |         |       |       |                              |
| Geographic<br>Income Level                                                                                                                                                          | Bank And Aggregate Loans |       |       |         |       |       | Owner<br>Occupied<br>Units % |
|                                                                                                                                                                                     | Bank                     |       | Agg   | Bank    |       | Agg   |                              |
|                                                                                                                                                                                     | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                              |
| <b>Low</b>                                                                                                                                                                          | 0                        | 0.0   | 0.9   | 0       | 0.0   | 0.8   | 1.5                          |
| <b>Moderate</b>                                                                                                                                                                     | 1                        | 6.3   | 14.4  | 152     | 2.8   | 12.0  | 17.5                         |
| <b>Middle</b>                                                                                                                                                                       | 11                       | 68.8  | 41.0  | 2,847   | 51.7  | 38.0  | 47.2                         |
| <b>Upper</b>                                                                                                                                                                        | 4                        | 25.0  | 43.7  | 2,512   | 45.6  | 49.2  | 33.9                         |
| <b>Unknown</b>                                                                                                                                                                      | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.0                          |
| <b>Tract-Unk</b>                                                                                                                                                                    | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   |                              |
| <b>Total</b>                                                                                                                                                                        | 16                       | 100.0 | 100.0 | 5,511   | 100.0 | 100.0 | 100.0                        |
| <i>Source: 2023 - 2024 FFIEC Census Data<br/>2016 - 2020 U.S. Census Bureau: American Community Survey</i><br><i>Note: Percentages may not total 100.0 percent due to rounding.</i> |                          |       |       |         |       |       |                              |

### Small Business Lending

The geographic distribution of small business lending is reasonable. While no small business loans were originated in low- and moderate-income census tracts, the distribution of small business lending in low-income census tracts was comparable to aggregate lending data and below the demographic figure, which represents the percentage of businesses operating in these tracts by income level of geography. The distribution of small business lending in moderate-income tracts was below aggregate lending data and below the demographic figure. However, distance from the bank's sole branch in the AA to low- and moderate-income census tracts was considered, along with the presence of competition in the AA, which supports a reasonable rating.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and do not impact the overall conclusion given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 19**

| Distribution of 2024 Small Business Lending By Income Level of Geography                                                  |                          |       |       |         |       |       |                    |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|--------------------|
| Assessment Area: Greeley MSA                                                                                              |                          |       |       |         |       |       |                    |
| Geographic Income Level                                                                                                   | Bank And Aggregate Loans |       |       |         |       |       | Total Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                    |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | %     | %     |                    |
| Low                                                                                                                       | 0                        | 0.0   | 2.3   | 0       | 0.0   | 2.7   | 4.4                |
| Moderate                                                                                                                  | 0                        | 0.0   | 15.2  | 0       | 0.0   | 19.2  | 17.8               |
| Middle                                                                                                                    | 8                        | 66.7  | 40.0  | 1,561   | 58.3  | 37.5  | 42.7               |
| Upper                                                                                                                     | 4                        | 33.3  | 42.0  | 1,116   | 41.7  | 40.4  | 35.0               |
| Unknown                                                                                                                   | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.0                |
| Tract-Unk                                                                                                                 | 0                        | 0.0   | 0.5   | 0       | 0.0   | 0.1   |                    |
| Total                                                                                                                     | 12                       | 100.0 | 100.0 | 2,677   | 100.0 | 100.0 | 100.0              |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                    |

### Small Farm Lending

The geographic distribution of small farm lending is reasonable. No small farm loans were originated in either low- or moderate-income census tracts. The distribution of small farm lending in low-income census tracts was comparable to aggregate lending data and comparable to the demographic figure, which represents the percentage of farms operating in these tracts by income level of geography. The distribution of small farm lending in moderate-income tracts was comparable to aggregate lending data and below the demographic figure. However, distance from the bank's sole branch in the AA to low- and moderate-income census tracts was considered, along with the presence of competition in the AA, which supports a reasonable rating.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and do not impact the overall conclusion given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 20**

| Distribution of 2024 Small Farm Lending By Income Level of Geography                                                      |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Assessment Area: Greeley MSA                                                                                              |                          |       |       |         |       |       |               |
| Geographic Income Level                                                                                                   | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |               |
| Low                                                                                                                       | 0                        | 0.0   | 0.7   | 0       | 0.0   | 0.7   | 1.8           |
| Moderate                                                                                                                  | 0                        | 0.0   | 1.9   | 0       | 0.0   | 0.8   | 8.4           |
| Middle                                                                                                                    | 5                        | 55.6  | 75.1  | 334     | 28.0  | 80.1  | 67.9          |
| Upper                                                                                                                     | 4                        | 44.4  | 21.2  | 858     | 72.0  | 18.4  | 21.9          |
| Unknown                                                                                                                   | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.0           |
| Tract-Unk                                                                                                                 | 0                        | 0.0   | 1.2   | 0       | 0.0   | 0.1   |               |
| Total                                                                                                                     | 9                        | 100.0 | 100.0 | 1,192   | 100.0 | 100.0 | 100.0         |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

### **Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes**

The bank's lending has a reasonable distribution among individuals of different income levels and businesses and farms of different sizes.

#### Home Mortgage Lending

The borrower distribution of home mortgage lending is poor. The distribution of home mortgage lending to low-income borrowers was above aggregate lending data and below the demographic figure, which is the percent of families by family income. No loans were originated to moderate-income borrowers, which was below aggregate lending data and below the demographic figure.

**Table 21**

| Distribution of 2023 to 2024 Home Mortgage Lending By Borrower Income Level<br>Assessment Area: Greeley MSA                                                          |                          |       |       |         |       |       |                                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------------------|
| Borrower<br>Income Level                                                                                                                                             | Bank And Aggregate Loans |       |       |         |       |       | Families by<br>Family Income<br>% |
|                                                                                                                                                                      | Bank                     |       | Agg   | Bank    |       | Agg   |                                   |
|                                                                                                                                                                      | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                                   |
| <b>Low</b>                                                                                                                                                           | 1                        | 6.3   | 4.6   | 155     | 2.8   | 2.3   | 19.5                              |
| <b>Moderate</b>                                                                                                                                                      | 0                        | 0.0   | 17.5  | 0       | 0.0   | 12.4  | 18.0                              |
| <b>Middle</b>                                                                                                                                                        | 4                        | 25.0  | 29.0  | 771     | 14.0  | 26.5  | 22.7                              |
| <b>Upper</b>                                                                                                                                                         | 6                        | 37.5  | 32.1  | 1,702   | 30.9  | 37.6  | 39.8                              |
| <b>Unknown</b>                                                                                                                                                       | 5                        | 31.3  | 16.9  | 2,883   | 52.3  | 21.2  | 0.0                               |
| <b>Total</b>                                                                                                                                                         | 16                       | 100.0 | 100.0 | 5,511   | 100.0 | 100.0 | 100.0                             |
| Source: 2023 - 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                          |       |       |         |       |       |                                   |

### Small Business Lending

The borrower distribution of small business lending is reasonable. The distribution of small business lending to businesses with annual revenues of one million dollars or less was comparable to aggregate lending data and comparable to the demographic figure, which represents the total percentage of businesses in the AA with revenues of one million dollars or less. In addition, 87.5 percent of the loans originated to small businesses with revenues of one million dollars or less, were made in amounts of \$250,000 or less, which demonstrates the bank's support of small businesses that may not have the repayment capacity or the need to borrow larger loan amounts.

**Table 22**

| Distribution of 2024 Small Business Lending By Revenue Size of Businesses                                                 |                          |       |       |         |       |       |                       |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------|
| Assessment Area: Greeley MSA                                                                                              |                          |       |       |         |       |       |                       |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total<br>Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                       |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | %     | %     |                       |
| By Revenue                                                                                                                |                          |       |       |         |       |       |                       |
| \$1 Million or Less                                                                                                       | 8                        | 66.7  | 54.7  | 976     | 36.5  | 29.8  | 92.9                  |
| Over \$1 Million                                                                                                          | 4                        | 33.3  |       | 1,701   | 63.5  |       | 6.0                   |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 1.1                   |
| Total                                                                                                                     | 12                       | 100.0 |       | 2,677   | 100.0 |       | 100.0                 |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 6                        | 50.0  | 93.4  | 345     | 12.9  | 40.1  |                       |
| \$100,001 - \$250,000                                                                                                     | 2                        | 16.7  | 3.6   | 367     | 13.7  | 16.8  |                       |
| \$250,001 - \$1 Million                                                                                                   | 4                        | 33.3  | 3.0   | 1,965   | 73.4  | 43.2  |                       |
| Total                                                                                                                     | 12                       | 100.0 | 100.0 | 2,677   | 100.0 | 100.0 |                       |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 6                        | 75.0  |       | 345     | 35.3  |       |                       |
| \$100,001 - \$250,000                                                                                                     | 1                        | 12.5  |       | 176     | 18.0  |       |                       |
| \$250,001 - \$1 Million                                                                                                   | 1                        | 12.5  |       | 455     | 46.6  |       |                       |
| Total                                                                                                                     | 8                        | 100.0 |       | 976     | 100.0 |       |                       |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                       |

### Small Farm Lending

The borrower distribution of small farm lending is excellent. The distribution of small farm lending to farms with annual revenues of one million dollars or less was above aggregate lending data and comparable to the demographic figure, which represents the total percentage of farms in the AA with revenues of one million dollars or less. In addition, 85.7 percent of the loans were made to small farms with revenues of one million dollars or less, and in amounts of \$250,000 or less, which demonstrates the bank's support of small farms that may not have the repayment capacity or the need to borrow larger loan amounts.

**Table 23**

| Distribution of 2024 Small Farm Lending By Revenue Size of Farms                                                          |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Assessment Area: Greeley MSA                                                                                              |                          |       |       |         |       |       |               |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |               |
| By Revenue                                                                                                                |                          |       |       |         |       |       |               |
| \$1 Million or Less                                                                                                       | 7                        | 77.8  | 54.4  | 916     | 76.8  | 53.2  | 93.9          |
| Over \$1 Million                                                                                                          | 2                        | 22.2  |       | 276     | 23.2  |       | 6.1           |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 0.0           |
| Total                                                                                                                     | 9                        | 100.0 |       | 1,192   | 100.0 |       | 100.0         |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 5                        | 55.6  | 80.2  | 214     | 18.0  | 29.9  |               |
| \$100,001 - \$250,000                                                                                                     | 3                        | 33.3  | 13.7  | 489     | 41.0  | 35.6  |               |
| \$250,001 - \$500,000                                                                                                     | 1                        | 11.1  | 6.0   | 488     | 40.9  | 34.5  |               |
| Total                                                                                                                     | 9                        | 100.0 | 100.0 | 1,192   | 100.0 | 100.0 |               |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 4                        | 57.1  |       | 128     | 14.0  |       |               |
| \$100,001 - \$250,000                                                                                                     | 2                        | 28.6  |       | 299     | 32.7  |       |               |
| \$250,001 - \$500,000                                                                                                     | 1                        | 14.3  |       | 488     | 53.3  |       |               |
| Total                                                                                                                     | 7                        | 100.0 |       | 915     | 100.0 |       |               |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

**NORTHEAST COLORADO ASSESSMENT AREA  
NONMETROPOLITAN AREA  
(Full-Scope Review)**

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE NORTHEAST COLORADO AA**

The bank's **Northeast Colorado AA** consists of **Logan, Morgan, Washington, Kit Carson, and Lincoln counties in their entirety** (see Appendix A for additional demographic data).

- At the last examination, the Northeast Colorado AA included the counties of Logan, Morgan, Washington, Kit Carson, and Lincoln counties in their entirety, and one census tract located in Weld County.
- The AA consists of 0 low-, 3 moderate-, 17 middle-, and 1 upper-income census tracts.
- The bank operates two branches with cash-only ATMs. One branch is located in Flagler, Colorado, and the other branch is located in Wiggins, Colorado.
- According to the June 30, 2024, Summary of Deposits Market Share Report, the bank ranked 4<sup>th</sup> out of 18 FDIC-insured depository institutions, with 37 branches in the AA and a total deposit market share of 7.2 percent.
- One interview with a community member was conducted to ascertain the credit needs of the communities within the bank's AA, the responsiveness of area banks in meeting those credit needs, and the local economic conditions. The contact is affiliated with the AA in an economic development capacity.

**Table 24**

| <b>Population Change<br/>Assessment Area: Northeast Colorado</b>                                                   |                            |                            |                       |
|--------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|-----------------------|
| <b>Area</b>                                                                                                        | <b>2015<br/>Population</b> | <b>2020<br/>Population</b> | <b>Percent Change</b> |
| Northeast Colorado                                                                                                 | 68,540                     | 68,218                     | (0.5)                 |
| Kit Carson County, CO                                                                                              | 7,980                      | 7,087                      | (11.2)                |
| Lincoln County, CO                                                                                                 | 5,478                      | 5,675                      | 3.6                   |
| Logan County, CO                                                                                                   | 21,928                     | 21,528                     | (1.8)                 |
| Morgan County, CO                                                                                                  | 28,359                     | 29,111                     | 2.7                   |
| Washington County, CO                                                                                              | 4,795                      | 4,817                      | 0.5                   |
| NonMSA Colorado                                                                                                    | 688,010                    | 712,118                    | 3.5                   |
| Colorado                                                                                                           | 5,278,906                  | 5,773,714                  | 9.4                   |
| <i>Source: 2011-2015 U.S. Census Bureau American Community Survey<br/>2020 U.S. Census Bureau Decennial Census</i> |                            |                            |                       |

- According to the 2020 ACS five-year average, the AA's population accounts for 1.2 percent of the statewide population.

- According to the 2020 ACS five-year average for population, Morgan County, Colorado has the largest population within the AA at 29,111 residents and accounts for 42.7 percent of the AA's population.

**Table 25**

| <b>Northeast Colorado Median Family Income Change<br/>Assessment Area: Northeast Colorado</b>                                                                                                                                  |                                  |                                  |                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|-----------------------|
| <b>Area</b>                                                                                                                                                                                                                    | <b>2015 Median Family Income</b> | <b>2020 Median Family Income</b> | <b>Percent Change</b> |
| Northeast Colorado                                                                                                                                                                                                             | \$58,659                         | \$64,543                         | 10.0%                 |
| Kit Carson County, CO                                                                                                                                                                                                          | \$57,442                         | \$65,182                         | 13.5%                 |
| Lincoln County, CO                                                                                                                                                                                                             | \$60,872                         | \$72,531                         | 19.2%                 |
| Logan County, CO                                                                                                                                                                                                               | \$61,420                         | \$66,311                         | 8.0%                  |
| Morgan County, CO                                                                                                                                                                                                              | \$57,980                         | \$64,274                         | 10.9%                 |
| Washington County, CO                                                                                                                                                                                                          | \$61,939                         | \$61,852                         | -0.1%                 |
| NonMSA Colorado                                                                                                                                                                                                                | \$66,320                         | \$72,390                         | 9.2%                  |
| Colorado                                                                                                                                                                                                                       | \$81,753                         | \$92,752                         | 13.5%                 |
| <i>Source: 2011 - 2015 U.S. Census Bureau American Community Survey<br/>2016 - 2020 U.S. Census Bureau American Community Survey<br/>Median Family Incomes have been inflation-adjusted and are expressed in 2020 dollars.</i> |                                  |                                  |                       |

- According to the 2020 ACS, 41.7 percent of families in the AA are LMI, which is above the 38.1 percent statewide figure.
- The percentage of families living below poverty in the AA at 7.2 percent is above the statewide figure of 6.1 percent.

**Table 26**

| <b>Housing Cost Burden<br/>Assessment Area: Northeast Colorado</b>                                                                                                                                               |                              |                          |                    |                             |                          |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|--------------------------|--------------------|-----------------------------|--------------------------|-------------------|
| <b>Area</b>                                                                                                                                                                                                      | <b>Cost Burden – Renters</b> |                          |                    | <b>Cost Burden – Owners</b> |                          |                   |
|                                                                                                                                                                                                                  | <b>Low-Income</b>            | <b>Moderate - Income</b> | <b>All Renters</b> | <b>Low-Income</b>           | <b>Moderate - Income</b> | <b>All Owners</b> |
| Northeast Colorado                                                                                                                                                                                               | 55.0                         | 40.0                     | 33.4               | 53.9                        | 32.3                     | 21.4              |
| Kit Carson County, CO                                                                                                                                                                                            | 46.3                         | 28.8                     | 27.2               | 61.0                        | 28.6                     | 20.8              |
| Lincoln County, CO                                                                                                                                                                                               | 64.6                         | 30.8                     | 34.3               | 55.6                        | 27.0                     | 26.3              |
| Logan County, CO                                                                                                                                                                                                 | 38.5                         | 43.2                     | 30.2               | 57.3                        | 18.2                     | 17.8              |
| Morgan County, CO                                                                                                                                                                                                | 67.1                         | 45.5                     | 37.8               | 47.9                        | 49.3                     | 24.4              |
| Washington County, CO                                                                                                                                                                                            | 58.8                         | 17.4                     | 28.8               | 50.8                        | 15.9                     | 18.2              |
| NonMSA Colorado                                                                                                                                                                                                  | 69.6                         | 41.1                     | 41.2               | 56.4                        | 31.7                     | 22.5              |
| Colorado                                                                                                                                                                                                         | 80.2                         | 54.4                     | 46.8               | 64.2                        | 40.6                     | 21.5              |
| <i>Cost Burden is housing cost that equals 30 percent or more of household income<br/>Source: U.S. Department of Housing and Urban Development (HUD), 2017-2021 Comprehensive Housing Affordability Strategy</i> |                              |                          |                    |                             |                          |                   |

- According to the 2020 ACS there is a higher percentage of owner-occupied units, at 58.6 percent, compared to rental units at 30.8 percent in the AA. The state figures for owner-occupied units and rental units at 59.9 percent and 30.6 percent, respectively, are comparable to the AA.

- The median age of housing stock in the AA at 61 years is above the statewide figure of 36 years.

**Table 27**

| <b>Unemployment Rates</b>                  |             |             |             |             |             |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Assessment Area: Northeast Colorado</b> |             |             |             |             |             |
| <b>Region</b>                              | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> |
| Northeast Colorado                         | 4.6         | 5.1         | 3.1         | 3.1         | 3.9         |
| Kit Carson County, CO                      | 3.0         | 3.7         | 2.4         | 2.3         | 3.3         |
| Lincoln County, CO                         | 5.6         | 6.0         | 3.7         | 3.7         | 4.6         |
| Logan County, CO                           | 4.2         | 4.6         | 2.7         | 2.7         | 3.6         |
| Morgan County, CO                          | 5.5         | 5.9         | 3.7         | 3.5         | 4.2         |
| Washington County, CO                      | 3.4         | 4.1         | 2.8         | 2.8         | 3.5         |
| NonMSA Colorado                            | 6.9         | 5.5         | 3.3         | 3.4         | 4.2         |
| Colorado                                   | 6.8         | 5.5         | 3.1         | 3.3         | 4.3         |

*Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics*

- The major industries in the AA are retail trade, health care and social services, construction, agriculture, forestry, fishing and hunting, and accommodation and food services.
- Some of the largest employers in the AA include Cargill, RE-1 Valley School District, City of Sterling, Colorado, Premier Farm Credit, and Marick's Waste Disposal.
- The community member stated that one of the main challenges for small businesses is the lack of overall growth opportunities in the area, mainly due to a population decline over the past several years.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA IN THE NORTHEAST COLORADO AA**

### **Geographic Distribution of Loans**

The bank's geographic distribution of loans reflects reasonable distribution among the different census tracts and dispersion throughout the AA.

#### Home Mortgage Lending

The geographic distribution of home mortgage lending is reasonable. There are no low-income census tracts located within the AA. No loans were originated in moderate-income census tracts. The distribution of home mortgage lending in moderate-income tracts was below aggregate lending data and below the demographic figure, which represents the percentage of owner-occupied housing units by income level of census tracts. However, distance from the bank's two branches in the AA to the three moderate-income census tracts was considered, along with the presence of competition in the AA, which supports a reasonable rating.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. These gaps are reasonable and do not impact the overall conclusion given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 28**

| <b>Distribution of 2023 to 2024 Home Mortgage Lending By Income Level of Geography</b>                                                                                        |                                 |           |            |                |            |            |                                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-----------|------------|----------------|------------|------------|---------------------------------------|
| <b>Assessment Area: Northeast Colorado</b>                                                                                                                                    |                                 |           |            |                |            |            |                                       |
| <b>Geographic<br/>Income Level</b>                                                                                                                                            | <b>Bank And Aggregate Loans</b> |           |            |                |            |            | <b>Owner<br/>Occupied<br/>Units %</b> |
|                                                                                                                                                                               | <b>Bank</b>                     |           | <b>Agg</b> | <b>Bank</b>    |            | <b>Agg</b> |                                       |
|                                                                                                                                                                               | <b>#</b>                        | <b>#%</b> | <b>#%</b>  | <b>\$(000)</b> | <b>\$%</b> | <b>\$%</b> |                                       |
| <b>Low</b>                                                                                                                                                                    | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        | 0.0                                   |
| <b>Moderate</b>                                                                                                                                                               | 0                               | 0.0       | 19.1       | 0              | 0.0        | 15.2       | 14.9                                  |
| <b>Middle</b>                                                                                                                                                                 | 16                              | 100.0     | 75.2       | 1,694          | 100.0      | 79.2       | 79.6                                  |
| <b>Upper</b>                                                                                                                                                                  | 0                               | 0.0       | 5.7        | 0              | 0.0        | 5.6        | 5.5                                   |
| <b>Unknown</b>                                                                                                                                                                | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        | 0.0                                   |
| <b>Tract-Unk</b>                                                                                                                                                              | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        |                                       |
| <b>Total</b>                                                                                                                                                                  | 16                              | 100.0     | 100.0      | 1,694          | 100.0      | 100.0      | 100.0                                 |
| <i>Source: 2023 - 2024 FFIEC Census Data<br/>2016 - 2020 U.S. Census Bureau: American Community Survey<br/>Note: Percentages may not total 100.0 percent due to rounding.</i> |                                 |           |            |                |            |            |                                       |

### Small Business Lending

The geographic distribution of small business lending is reasonable. There are no low-income census tracts located within the AA. No loans were originated in moderate-income census tracts. The distribution of small business lending in moderate-income tracts was below aggregate lending data and below the demographic figure, which represents the percentage of businesses operating in these tracts by income level of geography. However, distance from the bank's two branches in the AA to the three moderate-income census tracts was considered, along with the presence of competition in the AA, which supports a reasonable rating.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. These gaps are reasonable and do not impact the overall conclusion given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 29**

| <b>Distribution of 2024 Small Business Lending By Income Level of Geography</b>                                                        |                                 |           |            |                |            |            |                           |
|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-----------|------------|----------------|------------|------------|---------------------------|
| <b>Assessment Area: Northeast Colorado</b>                                                                                             |                                 |           |            |                |            |            |                           |
| <b>Geographic Income Level</b>                                                                                                         | <b>Bank And Aggregate Loans</b> |           |            |                |            |            | <b>Total Businesses %</b> |
|                                                                                                                                        | <b>Bank</b>                     |           | <b>Agg</b> | <b>Bank</b>    |            | <b>Agg</b> |                           |
|                                                                                                                                        | <b>#</b>                        | <b>#%</b> | <b>#%</b>  | <b>\$(000)</b> | <b>\$%</b> | <b>\$%</b> |                           |
| <b>Low</b>                                                                                                                             | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        | 0.0                       |
| <b>Moderate</b>                                                                                                                        | 0                               | 0.0       | 15.3       | 0              | 0.0        | 17.8       | 19.5                      |
| <b>Middle</b>                                                                                                                          | 9                               | 100.0     | 76.8       | 1,049          | 100.0      | 75.4       | 76.4                      |
| <b>Upper</b>                                                                                                                           | 0                               | 0.0       | 6.4        | 0              | 0.0        | 6.3        | 4.1                       |
| <b>Unknown</b>                                                                                                                         | 0                               | 0.0       | 0.0        | 0              | 0.0        | 0.0        | 0.0                       |
| <b>Tract-Unk</b>                                                                                                                       | 0                               | 0.0       | 1.5        | 0              | 0.0        | 0.4        |                           |
| <b>Total</b>                                                                                                                           | 9                               | 100.0     | 100.0      | 1,049          | 100.0      | 100.0      | 100.0                     |
| <i>Source: 2024 FFIEC Census Data<br/>2024 Dun &amp; Bradstreet Data<br/>2016 - 2020 U.S. Census Bureau: American Community Survey</i> |                                 |           |            |                |            |            |                           |

### Small Farm Lending

The geographic distribution of small farm lending is reasonable. There are no low-income census tracts located within the AA. While no loans were originated in moderate-income census tracts, the distribution of small farm lending in moderate-income tracts was comparable to aggregate lending data and comparable to the demographic figure. However, distance from the bank's two branches in the AA to the three moderate-income census tracts was considered, along with the presence of competition in the AA, which supports a reasonable rating.

An analysis of dispersion revealed conspicuous gaps or lapses in the AA that included LMI census tracts. However, these gaps are reasonable and do not impact the overall conclusion given the considerable amount of competition from other financial institutions in the AA and the distance of the branch locations.

**Table 30**

| Distribution of 2024 Small Farm Lending By Income Level of Geography                                                      |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Assessment Area: Northeast Colorado                                                                                       |                          |       |       |         |       |       |               |
| Geographic Income Level                                                                                                   | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |               |
| Low                                                                                                                       | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.0           |
| Moderate                                                                                                                  | 0                        | 0.0   | 2.9   | 0       | 0.0   | 2.4   | 2.7           |
| Middle                                                                                                                    | 21                       | 100.0 | 94.0  | 2,990   | 100.0 | 95.6  | 95.0          |
| Upper                                                                                                                     | 0                        | 0.0   | 2.4   | 0       | 0.0   | 1.9   | 2.3           |
| Unknown                                                                                                                   | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.0           |
| Tract-Unk                                                                                                                 | 0                        | 0.0   | 0.8   | 0       | 0.0   | 0.1   |               |
| Total                                                                                                                     | 21                       | 100.0 | 100.0 | 2,990   | 100.0 | 100.0 | 100.0         |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

## Lending to Borrowers of Different Income Levels and to Businesses and Farms of Different Sizes

The bank's lending has an excellent distribution among individuals of different income levels and businesses and farms of different sizes.

### Home Mortgage Lending

The borrower distribution of home mortgage lending is reasonable. The distribution of home mortgage lending to low-income borrowers was above aggregate lending data and above the demographic figure, which is the percentage of families by family income. The distribution of home mortgage lending to moderate-income borrowers was below aggregate lending data and below the demographic figure.

**Table 31**

| Distribution of 2023 to 2024 Home Mortgage Lending By Borrower Income Level                                                                                          |                          |       |       |         |       |       |                                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------------------|
| Assessment Area: Northeast Colorado                                                                                                                                  |                          |       |       |         |       |       |                                   |
| Borrower<br>Income Level                                                                                                                                             | Bank And Aggregate Loans |       |       |         |       |       | Families by<br>Family Income<br>% |
|                                                                                                                                                                      | Bank                     |       | Agg   | Bank    |       | Agg   |                                   |
|                                                                                                                                                                      | #                        | #%    | #%    | \$(000) | %     | %     |                                   |
| <b>Low</b>                                                                                                                                                           | 6                        | 40.0  | 8.7   | 191     | 11.8  | 4.6   | 20.6                              |
| <b>Moderate</b>                                                                                                                                                      | 2                        | 13.3  | 22.3  | 70      | 4.3   | 17.8  | 21.1                              |
| <b>Middle</b>                                                                                                                                                        | 3                        | 20.0  | 25.7  | 143     | 8.8   | 26.1  | 26.6                              |
| <b>Upper</b>                                                                                                                                                         | 0                        | 0.0   | 25.4  | 0       | 0.0   | 31.6  | 31.7                              |
| <b>Unknown</b>                                                                                                                                                       | 4                        | 26.7  | 17.8  | 1,213   | 75.0  | 20.0  | 0.0                               |
| <b>Total</b>                                                                                                                                                         | 15                       | 100.0 | 100.0 | 1,617   | 100.0 | 100.0 | 100.0                             |
| Source: 2023 - 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                          |       |       |         |       |       |                                   |

### Small Business Lending

The borrower distribution of small business lending is excellent. The distribution of small business lending to businesses with annual revenues of one million dollars or less was above aggregate lending data and comparable to the demographic figure, which represents the total percentage of businesses in the AA with revenues of one million dollars or less. In addition, 75.0 percent of the loans made to small businesses with revenues of one million dollars or less were made in amounts of \$250,000 or less, which demonstrates the bank's support of small businesses that may not have the repayment capacity or the need to borrow larger loan amounts.

**Table 32**

| Distribution of 2024 Small Business Lending By Revenue Size of Businesses                                                 |                          |       |       |         |       |       |                       |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------|
| Assessment Area: Northeast Colorado                                                                                       |                          |       |       |         |       |       |                       |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total<br>Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                       |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                       |
| By Revenue                                                                                                                |                          |       |       |         |       |       |                       |
| \$1 Million or Less                                                                                                       | 8                        | 88.9  | 51.3  | 793     | 75.6  | 33.2  | 90.2                  |
| Over \$1 Million                                                                                                          | 1                        | 11.1  |       | 256     | 24.4  |       | 7.5                   |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 2.3                   |
| Total                                                                                                                     | 9                        | 100.0 |       | 1,049   | 100.0 |       | 100.0                 |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 6                        | 66.7  | 92.9  | 242     | 23.1  | 45.7  |                       |
| \$100,001 - \$250,000                                                                                                     | 0                        | 0.0   | 4.4   | 0       | 0.0   | 20.0  |                       |
| \$250,001 - \$1 Million                                                                                                   | 3                        | 33.3  | 2.8   | 807     | 76.9  | 34.4  |                       |
| Total                                                                                                                     | 9                        | 100.0 | 100.0 | 1,049   | 100.0 | 100.0 |                       |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 6                        | 75.0  |       | 242     | 30.5  |       |                       |
| \$100,001 - \$250,000                                                                                                     | 0                        | 0.0   |       | 0       | 0.0   |       |                       |
| \$250,001 - \$1 Million                                                                                                   | 2                        | 25.0  |       | 552     | 69.5  |       |                       |
| Total                                                                                                                     | 8                        | 100.0 |       | 794     | 100.0 |       |                       |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                       |

### Small Farm Lending

The borrower distribution of small farm lending is reasonable. The distribution of lending to farms with annual revenues of one million dollars or less was above aggregate lending data and comparable to the demographic figure, which represents the total percentage of farms in the AA with revenues of one million dollars or less. In addition, 93.8 percent of the loans were made to small farms with revenues of one million dollars or less in amounts of \$250,000 or less, which demonstrates the bank's support of small farms that may not have the repayment capacity or the need to borrow larger loan amounts.

**Table 33**

| Distribution of 2024 Small Farm Lending By Revenue Size of Farms                                                          |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Assessment Area: Northeast Colorado                                                                                       |                          |       |       |         |       |       |               |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | %     | %     | \$(000) | %     | %     |               |
| By Revenue                                                                                                                |                          |       |       |         |       |       |               |
| \$1 Million or Less                                                                                                       | 16                       | 76.2  | 53.3  | 1,614   | 54.0  | 61.7  | 96.5          |
| Over \$1 Million                                                                                                          | 5                        | 23.8  |       | 1,376   | 46.0  |       | 3.5           |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 0.0           |
| Total                                                                                                                     | 21                       | 100.0 |       | 2,990   | 100.0 |       | 100.0         |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 11                       | 52.4  | 73.2  | 444     | 14.8  | 26.0  |               |
| \$100,001 - \$250,000                                                                                                     | 7                        | 33.3  | 17.9  | 1,134   | 37.9  | 35.2  |               |
| \$250,001 - \$500,000                                                                                                     | 3                        | 14.3  | 8.9   | 1,412   | 47.2  | 38.7  |               |
| Total                                                                                                                     | 21                       | 100.0 | 100.0 | 2,990   | 100.0 | 100.0 |               |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 10                       | 62.5  |       | 358     | 22.2  |       |               |
| \$100,001 - \$250,000                                                                                                     | 5                        | 31.3  |       | 781     | 48.4  |       |               |
| \$250,001 - \$500,000                                                                                                     | 1                        | 6.3   |       | 475     | 29.4  |       |               |
| Total                                                                                                                     | 16                       | 100.0 |       | 1,614   | 100.0 |       |               |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

**DENVER METROPOLITAN ASSESSMENT AREA  
METROPOLITAN AREA  
(Limited-Scope Review)**

**DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN THE DENVER  
METROPOLITAN AA**

The bank's **Denver Metropolitan** AA consists of Adams and Arapahoe counties in their entirety.

- Changes in the Denver Metropolitan AA have been made since the prior exam. At the prior examination, the AA included Denver, Arapahoe, and Adams counties in their entirety.
- The bank operates one branch with one cash-only ATM located in Bennett, Colorado.
- According to the June 30, 2024, Summary of Deposits Market Share Report, the bank ranked 32<sup>nd</sup> out of 47 FDIC-insured depository institutions with 223 branches in the AA and a total deposit market share of 0.2 percent.

**CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA IN THE DENVER  
METROPOLITAN AA**

The institution's lending performance in the area is consistent with the institution's lending performance overall. For more detailed information relating to the bank's lending performance in this AA, see the tables in Appendix B.

**APPENDIX A – ADDITIONAL FULL-SCOPE REVIEW AA TABLES**

**Table A-1**

| 2024 Boulder MSA Demographics                                                                                                                                 |                           |                       |                                    |           |                                                    |           |                           |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|-----------|----------------------------------------------------|-----------|---------------------------|-----------|
| Income Categories                                                                                                                                             | Tract Distribution        |                       | Families by Tract Income           |           | Families < Poverty Level as % of Families by Tract |           | Families by Family Income |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 4                         | 4.9                   | 1,452                              | 1.9       | 98                                                 | 6.7       | 15,706                    | 20.2      |
| Moderate                                                                                                                                                      | 13                        | 16.0                  | 11,513                             | 14.8      | 804                                                | 7.0       | 13,717                    | 17.7      |
| Middle                                                                                                                                                        | 33                        | 40.7                  | 35,111                             | 45.2      | 1,420                                              | 4.0       | 16,561                    | 21.3      |
| Upper                                                                                                                                                         | 28                        | 34.6                  | 28,794                             | 37.1      | 715                                                | 2.5       | 31,621                    | 40.7      |
| Unknown                                                                                                                                                       | 3                         | 3.7                   | 735                                | 0.9       | 143                                                | 19.5      | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 81                        | 100.0                 | 77,605                             | 100.0     | 3,180                                              | 4.1       | 77,605                    | 100.0     |
|                                                                                                                                                               | Housing Units by Tract    | Housing Type by Tract |                                    |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           | Owner-occupied        |                                    |           | Rental                                             |           | Vacant                    |           |
|                                                                                                                                                               |                           | #                     | % by tract                         | % by unit | #                                                  | % by unit | #                         | % by unit |
| Low                                                                                                                                                           | 4,335                     | 1,370                 | 1.6                                | 31.6      | 2,702                                              | 62.3      | 263                       | 6.1       |
| Moderate                                                                                                                                                      | 22,404                    | 11,509                | 13.4                               | 51.4      | 9,815                                              | 43.8      | 1,080                     | 4.8       |
| Middle                                                                                                                                                        | 63,279                    | 38,041                | 44.4                               | 60.1      | 20,944                                             | 33.1      | 4,294                     | 6.8       |
| Upper                                                                                                                                                         | 45,591                    | 33,744                | 39.4                               | 74.0      | 10,113                                             | 22.2      | 1,734                     | 3.8       |
| Unknown                                                                                                                                                       | 5,305                     | 1,054                 | 1.2                                | 19.9      | 3,512                                              | 66.2      | 739                       | 13.9      |
| Total AA                                                                                                                                                      | 140,914                   | 85,718                | 100.0                              | 60.8      | 47,086                                             | 33.4      | 8,110                     | 5.8       |
|                                                                                                                                                               | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 428                       | 1.9                   | 388                                | 1.8       | 36                                                 | 2.7       | 4                         | 1.6       |
| Moderate                                                                                                                                                      | 4,809                     | 21.0                  | 4,351                              | 20.4      | 409                                                | 30.7      | 49                        | 20.2      |
| Middle                                                                                                                                                        | 8,481                     | 37.0                  | 7,959                              | 37.3      | 441                                                | 33.1      | 81                        | 33.3      |
| Upper                                                                                                                                                         | 8,881                     | 38.7                  | 8,352                              | 39.1      | 426                                                | 32.0      | 103                       | 42.4      |
| Unknown                                                                                                                                                       | 320                       | 1.4                   | 294                                | 1.4       | 20                                                 | 1.5       | 6                         | 2.5       |
| Total AA                                                                                                                                                      | 22,919                    | 100.0                 | 21,344                             | 100.0     | 1,332                                              | 100.0     | 243                       | 100.0     |
| Percentage of Total Businesses:                                                                                                                               |                           |                       |                                    | 93.1      |                                                    | 5.8       |                           | 1.1       |
|                                                                                                                                                               | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 2                         | 0.5                   | 2                                  | 0.6       | 0                                                  | 0.0       | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 60                        | 16.5                  | 59                                 | 16.4      | 1                                                  | 25.0      | 0                         | 0.0       |
| Middle                                                                                                                                                        | 160                       | 44.0                  | 157                                | 43.7      | 2                                                  | 50.0      | 1                         | 100.0     |
| Upper                                                                                                                                                         | 140                       | 38.5                  | 139                                | 38.7      | 1                                                  | 25.0      | 0                         | 0.0       |
| Unknown                                                                                                                                                       | 2                         | 0.5                   | 2                                  | 0.6       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 364                       | 100.0                 | 359                                | 100.0     | 4                                                  | 100.0     | 1                         | 100.0     |
| Percentage of Total Farms:                                                                                                                                    |                           |                       |                                    | 98.6      |                                                    | 1.1       |                           | 0.3       |
| Source: 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                           |                       |                                    |           |                                                    |           |                           |           |

**Table A-2**

| 2023 Boulder MSA Demographics                                                                                                                                 |                           |                       |                                    |           |                                                    |           |                           |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|-----------|----------------------------------------------------|-----------|---------------------------|-----------|
| Income Categories                                                                                                                                             | Tract Distribution        |                       | Families by Tract Income           |           | Families < Poverty Level as % of Families by Tract |           | Families by Family Income |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 4                         | 4.9                   | 1,452                              | 1.9       | 98                                                 | 6.7       | 15,706                    | 20.2      |
| Moderate                                                                                                                                                      | 13                        | 16.0                  | 11,513                             | 14.8      | 804                                                | 7.0       | 13,717                    | 17.7      |
| Middle                                                                                                                                                        | 33                        | 40.7                  | 35,111                             | 45.2      | 1,420                                              | 4.0       | 16,561                    | 21.3      |
| Upper                                                                                                                                                         | 28                        | 34.6                  | 28,794                             | 37.1      | 715                                                | 2.5       | 31,621                    | 40.7      |
| Unknown                                                                                                                                                       | 3                         | 3.7                   | 735                                | 0.9       | 143                                                | 19.5      | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 81                        | 100.0                 | 77,605                             | 100.0     | 3,180                                              | 4.1       | 77,605                    | 100.0     |
|                                                                                                                                                               | Housing Units by Tract    | Housing Type by Tract |                                    |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           | Owner-occupied        |                                    |           | Rental                                             |           | Vacant                    |           |
|                                                                                                                                                               |                           | #                     | % by tract                         | % by unit | #                                                  | % by unit | #                         | % by unit |
| Low                                                                                                                                                           | 4,335                     | 1,370                 | 1.6                                | 31.6      | 2,702                                              | 62.3      | 263                       | 6.1       |
| Moderate                                                                                                                                                      | 22,404                    | 11,509                | 13.4                               | 51.4      | 9,815                                              | 43.8      | 1,080                     | 4.8       |
| Middle                                                                                                                                                        | 63,279                    | 38,041                | 44.4                               | 60.1      | 20,944                                             | 33.1      | 4,294                     | 6.8       |
| Upper                                                                                                                                                         | 45,591                    | 33,744                | 39.4                               | 74.0      | 10,113                                             | 22.2      | 1,734                     | 3.8       |
| Unknown                                                                                                                                                       | 5,305                     | 1,054                 | 1.2                                | 19.9      | 3,512                                              | 66.2      | 739                       | 13.9      |
| Total AA                                                                                                                                                      | 140,914                   | 85,718                | 100.0                              | 60.8      | 47,086                                             | 33.4      | 8,110                     | 5.8       |
|                                                                                                                                                               | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 520                       | 2.0                   | 475                                | 1.9       | 39                                                 | 2.6       | 6                         | 2.1       |
| Moderate                                                                                                                                                      | 5,200                     | 19.6                  | 4,702                              | 19.0      | 446                                                | 29.3      | 52                        | 18.5      |
| Middle                                                                                                                                                        | 10,355                    | 39.0                  | 9,692                              | 39.2      | 563                                                | 37.0      | 100                       | 35.6      |
| Upper                                                                                                                                                         | 10,050                    | 37.9                  | 9,476                              | 38.3      | 455                                                | 29.9      | 119                       | 42.3      |
| Unknown                                                                                                                                                       | 413                       | 1.6                   | 391                                | 1.6       | 18                                                 | 1.2       | 4                         | 1.4       |
| Total AA                                                                                                                                                      | 26,538                    | 100.0                 | 24,736                             | 100.0     | 1,521                                              | 100.0     | 281                       | 100.0     |
| Percentage of Total Businesses:                                                                                                                               |                           |                       |                                    | 93.2      |                                                    | 5.7       |                           | 1.1       |
|                                                                                                                                                               | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 4                         | 0.9                   | 3                                  | 0.7       | 1                                                  | 14.3      | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 63                        | 14.7                  | 62                                 | 14.7      | 1                                                  | 14.3      | 0                         | 0.0       |
| Middle                                                                                                                                                        | 182                       | 42.3                  | 178                                | 42.2      | 3                                                  | 42.9      | 1                         | 100.0     |
| Upper                                                                                                                                                         | 178                       | 41.4                  | 176                                | 41.7      | 2                                                  | 28.6      | 0                         | 0.0       |
| Unknown                                                                                                                                                       | 3                         | 0.7                   | 3                                  | 0.7       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 430                       | 100.0                 | 422                                | 100.0     | 7                                                  | 100.0     | 1                         | 100.0     |
| Percentage of Total Farms:                                                                                                                                    |                           |                       |                                    | 98.1      |                                                    | 1.6       |                           | 0.2       |
| Source: 2023 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                           |                       |                                    |           |                                                    |           |                           |           |

**Table A-3**

| 2024 Greeley MSA Demographics                                                                                                                                 |                           |                       |                                    |           |                                                    |           |                           |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|-----------|----------------------------------------------------|-----------|---------------------------|-----------|
| Income Categories                                                                                                                                             | Tract Distribution        |                       | Families by Tract Income           |           | Families < Poverty Level as % of Families by Tract |           | Families by Family Income |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 4                         | 4.8                   | 2,231                              | 3.0       | 631                                                | 28.3      | 14,625                    | 19.5      |
| Moderate                                                                                                                                                      | 19                        | 22.9                  | 15,768                             | 21.0      | 2,214                                              | 14.0      | 13,518                    | 18.0      |
| Middle                                                                                                                                                        | 30                        | 36.1                  | 33,719                             | 44.9      | 1,746                                              | 5.2       | 17,066                    | 22.7      |
| Upper                                                                                                                                                         | 29                        | 34.9                  | 23,402                             | 31.2      | 540                                                | 2.3       | 29,911                    | 39.8      |
| Unknown                                                                                                                                                       | 1                         | 1.2                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 83                        | 100.0                 | 75,120                             | 100.0     | 5,131                                              | 6.8       | 75,120                    | 100.0     |
|                                                                                                                                                               | Housing Units by Tract    | Housing Type by Tract |                                    |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           | Owner-occupied        |                                    |           | Rental                                             |           | Vacant                    |           |
|                                                                                                                                                               |                           | #                     | % by tract                         | % by unit | #                                                  | % by unit | #                         | % by unit |
| Low                                                                                                                                                           | 4,097                     | 1,114                 | 1.5                                | 27.2      | 2,690                                              | 65.7      | 293                       | 7.2       |
| Moderate                                                                                                                                                      | 24,837                    | 13,300                | 17.5                               | 53.5      | 10,433                                             | 42.0      | 1,104                     | 4.4       |
| Middle                                                                                                                                                        | 46,841                    | 35,864                | 47.2                               | 76.6      | 9,064                                              | 19.4      | 1,913                     | 4.1       |
| Upper                                                                                                                                                         | 30,262                    | 25,771                | 33.9                               | 85.2      | 3,803                                              | 12.6      | 688                       | 2.3       |
| Unknown                                                                                                                                                       | 7                         | 0                     | 0.0                                | 0.0       | 7                                                  | 100.0     | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 106,044                   | 76,049                | 100.0                              | 71.7      | 25,997                                             | 24.5      | 3,998                     | 3.8       |
|                                                                                                                                                               | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 534                       | 4.4                   | 477                                | 4.3       | 50                                                 | 7.0       | 7                         | 5.1       |
| Moderate                                                                                                                                                      | 2,140                     | 17.8                  | 1,987                              | 17.8      | 138                                                | 19.2      | 15                        | 10.9      |
| Middle                                                                                                                                                        | 5,140                     | 42.7                  | 4,796                              | 42.9      | 277                                                | 38.5      | 67                        | 48.6      |
| Upper                                                                                                                                                         | 4,212                     | 35.0                  | 3,910                              | 35.0      | 253                                                | 35.2      | 49                        | 35.5      |
| Unknown                                                                                                                                                       | 3                         | 0.0                   | 2                                  | 0.0       | 1                                                  | 0.1       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 12,029                    | 100.0                 | 11,172                             | 100.0     | 719                                                | 100.0     | 138                       | 100.0     |
| Percentage of Total Businesses:                                                                                                                               |                           |                       |                                    | 92.9      |                                                    | 6.0       |                           | 1.1       |
|                                                                                                                                                               | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 12                        | 1.8                   | 11                                 | 1.8       | 1                                                  | 2.5       | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 55                        | 8.4                   | 51                                 | 8.3       | 4                                                  | 10.0      | 0                         | 0.0       |
| Middle                                                                                                                                                        | 446                       | 67.9                  | 417                                | 67.6      | 29                                                 | 72.5      | 0                         | 0.0       |
| Upper                                                                                                                                                         | 144                       | 21.9                  | 138                                | 22.4      | 6                                                  | 15.0      | 0                         | 0.0       |
| Unknown                                                                                                                                                       | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 657                       | 100.0                 | 617                                | 100.0     | 40                                                 | 100.0     | 0                         | 0.0       |
| Percentage of Total Farms:                                                                                                                                    |                           |                       |                                    | 93.9      |                                                    | 6.1       |                           | 0.0       |
| Source: 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                           |                       |                                    |           |                                                    |           |                           |           |

**Table A-4**

| 2023 Greeley MSA Demographics                                                                                                                                 |                           |                       |                                    |              |                                                    |              |                           |              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|--------------|----------------------------------------------------|--------------|---------------------------|--------------|
| Income Categories                                                                                                                                             | Tract Distribution        |                       | Families by Tract Income           |              | Families < Poverty Level as % of Families by Tract |              | Families by Family Income |              |
|                                                                                                                                                               | #                         | %                     | #                                  | %            | #                                                  | %            | #                         | %            |
| Low                                                                                                                                                           | 4                         | 4.8                   | 2,231                              | 3.0          | 631                                                | 28.3         | 14,625                    | 19.5         |
| Moderate                                                                                                                                                      | 19                        | 22.9                  | 15,768                             | 21.0         | 2,214                                              | 14.0         | 13,518                    | 18.0         |
| Middle                                                                                                                                                        | 30                        | 36.1                  | 33,719                             | 44.9         | 1,746                                              | 5.2          | 17,066                    | 22.7         |
| Upper                                                                                                                                                         | 29                        | 34.9                  | 23,402                             | 31.2         | 540                                                | 2.3          | 29,911                    | 39.8         |
| Unknown                                                                                                                                                       | 1                         | 1.2                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| <b>Total AA</b>                                                                                                                                               | <b>83</b>                 | <b>100.0</b>          | <b>75,120</b>                      | <b>100.0</b> | <b>5,131</b>                                       | <b>6.8</b>   | <b>75,120</b>             | <b>100.0</b> |
|                                                                                                                                                               | Housing Units by Tract    | Housing Type by Tract |                                    |              |                                                    |              |                           |              |
|                                                                                                                                                               |                           | Owner-occupied        |                                    |              | Rental                                             |              | Vacant                    |              |
|                                                                                                                                                               |                           | #                     | % by tract                         | % by unit    | #                                                  | % by unit    | #                         | % by unit    |
| Low                                                                                                                                                           | 4,097                     | 1,114                 | 1.5                                | 27.2         | 2,690                                              | 65.7         | 293                       | 7.2          |
| Moderate                                                                                                                                                      | 24,837                    | 13,300                | 17.5                               | 53.5         | 10,433                                             | 42.0         | 1,104                     | 4.4          |
| Middle                                                                                                                                                        | 46,841                    | 35,864                | 47.2                               | 76.6         | 9,064                                              | 19.4         | 1,913                     | 4.1          |
| Upper                                                                                                                                                         | 30,262                    | 25,771                | 33.9                               | 85.2         | 3,803                                              | 12.6         | 688                       | 2.3          |
| Unknown                                                                                                                                                       | 7                         | 0                     | 0.0                                | 0.0          | 7                                                  | 100.0        | 0                         | 0.0          |
| <b>Total AA</b>                                                                                                                                               | <b>106,044</b>            | <b>76,049</b>         | <b>100.0</b>                       | <b>71.7</b>  | <b>25,997</b>                                      | <b>24.5</b>  | <b>3,998</b>              | <b>3.8</b>   |
|                                                                                                                                                               | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |              |                                                    |              |                           |              |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |              | Over \$1 Million                                   |              | Revenue Not Reported      |              |
|                                                                                                                                                               | #                         | %                     | #                                  | %            | #                                                  | %            | #                         | %            |
| Low                                                                                                                                                           | 558                       | 4.1                   | 502                                | 3.9          | 49                                                 | 6.4          | 7                         | 5.0          |
| Moderate                                                                                                                                                      | 2,388                     | 17.5                  | 2,221                              | 17.5         | 152                                                | 19.8         | 15                        | 10.6         |
| Middle                                                                                                                                                        | 5,759                     | 42.3                  | 5,405                              | 42.5         | 290                                                | 37.8         | 64                        | 45.4         |
| Upper                                                                                                                                                         | 4,913                     | 36.1                  | 4,582                              | 36.0         | 276                                                | 35.9         | 55                        | 39.0         |
| Unknown                                                                                                                                                       | 3                         | 0.0                   | 2                                  | 0.0          | 1                                                  | 0.1          | 0                         | 0.0          |
| <b>Total AA</b>                                                                                                                                               | <b>13,621</b>             | <b>100.0</b>          | <b>12,712</b>                      | <b>100.0</b> | <b>768</b>                                         | <b>100.0</b> | <b>141</b>                | <b>100.0</b> |
| Percentage of Total Businesses:                                                                                                                               |                           |                       |                                    | 93.3         |                                                    | 5.6          |                           | 1.0          |
|                                                                                                                                                               | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |              |                                                    |              |                           |              |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |              | Over \$1 Million                                   |              | Revenue Not Reported      |              |
|                                                                                                                                                               | #                         | %                     | #                                  | %            | #                                                  | %            | #                         | %            |
| Low                                                                                                                                                           | 11                        | 1.5                   | 10                                 | 1.5          | 1                                                  | 2.3          | 0                         | 0.0          |
| Moderate                                                                                                                                                      | 58                        | 8.1                   | 54                                 | 8.0          | 4                                                  | 9.3          | 0                         | 0.0          |
| Middle                                                                                                                                                        | 475                       | 66.4                  | 442                                | 65.8         | 33                                                 | 76.7         | 0                         | 0.0          |
| Upper                                                                                                                                                         | 171                       | 23.9                  | 166                                | 24.7         | 5                                                  | 11.6         | 0                         | 0.0          |
| Unknown                                                                                                                                                       | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| <b>Total AA</b>                                                                                                                                               | <b>715</b>                | <b>100.0</b>          | <b>672</b>                         | <b>100.0</b> | <b>43</b>                                          | <b>100.0</b> | <b>0</b>                  | <b>0.0</b>   |
| Percentage of Total Farms:                                                                                                                                    |                           |                       |                                    | 94.0         |                                                    | 6.0          |                           | 0.0          |
| Source: 2023 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                           |                       |                                    |              |                                                    |              |                           |              |

**Table A-5**

| 2024 Northeast Colorado Demographics                                                                                                                          |                           |                       |                                    |           |                                                    |           |                           |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|-----------|----------------------------------------------------|-----------|---------------------------|-----------|
| Income Categories                                                                                                                                             | Tract Distribution        |                       | Families by Tract Income           |           | Families < Poverty Level as % of Families by Tract |           | Families by Family Income |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 3,435                     | 20.6      |
| Moderate                                                                                                                                                      | 3                         | 14.3                  | 2,539                              | 15.2      | 241                                                | 9.5       | 3,523                     | 21.1      |
| Middle                                                                                                                                                        | 17                        | 81.0                  | 13,410                             | 80.4      | 953                                                | 7.1       | 4,440                     | 26.6      |
| Upper                                                                                                                                                         | 1                         | 4.8                   | 734                                | 4.4       | 10                                                 | 1.4       | 5,285                     | 31.7      |
| Unknown                                                                                                                                                       | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 21                        | 100.0                 | 16,683                             | 100.0     | 1,204                                              | 7.2       | 16,683                    | 100.0     |
|                                                                                                                                                               | Housing Units by Tract    | Housing Type by Tract |                                    |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           | Owner-occupied        |                                    |           | Rental                                             |           | Vacant                    |           |
|                                                                                                                                                               |                           | #                     | % by tract                         | % by unit | #                                                  | % by unit | #                         | % by unit |
| Low                                                                                                                                                           | 0                         | 0                     | 0.0                                | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 5,638                     | 2,526                 | 14.9                               | 44.8      | 2,754                                              | 48.8      | 358                       | 6.3       |
| Middle                                                                                                                                                        | 22,134                    | 13,485                | 79.6                               | 60.9      | 6,061                                              | 27.4      | 2,588                     | 11.7      |
| Upper                                                                                                                                                         | 965                       | 930                   | 5.5                                | 96.4      | 22                                                 | 2.3       | 13                        | 1.3       |
| Unknown                                                                                                                                                       | 0                         | 0                     | 0.0                                | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 28,737                    | 16,941                | 100.0                              | 59.0      | 8,837                                              | 30.8      | 2,959                     | 10.3      |
|                                                                                                                                                               | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 547                       | 19.5                  | 496                                | 19.6      | 40                                                 | 19.1      | 11                        | 16.9      |
| Middle                                                                                                                                                        | 2,140                     | 76.4                  | 1,921                              | 76.0      | 166                                                | 79.4      | 53                        | 81.5      |
| Upper                                                                                                                                                         | 115                       | 4.1                   | 111                                | 4.4       | 3                                                  | 1.4       | 1                         | 1.5       |
| Unknown                                                                                                                                                       | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 2,802                     | 100.0                 | 2,528                              | 100.0     | 209                                                | 100.0     | 65                        | 100.0     |
| Percentage of Total Businesses:                                                                                                                               |                           |                       |                                    | 90.2      |                                                    | 7.5       |                           | 2.3       |
|                                                                                                                                                               | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 18                        | 2.7                   | 18                                 | 2.8       | 0                                                  | 0.0       | 0                         | 0.0       |
| Middle                                                                                                                                                        | 632                       | 95.0                  | 611                                | 95.2      | 21                                                 | 91.3      | 0                         | 0.0       |
| Upper                                                                                                                                                         | 15                        | 2.3                   | 13                                 | 2.0       | 2                                                  | 8.7       | 0                         | 0.0       |
| Unknown                                                                                                                                                       | 0                         | 0.0                   | 0                                  | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 665                       | 100.0                 | 642                                | 100.0     | 23                                                 | 100.0     | 0                         | 0.0       |
| Percentage of Total Farms:                                                                                                                                    |                           |                       |                                    | 96.5      |                                                    | 3.5       |                           | 0.0       |
| Source: 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                           |                       |                                    |           |                                                    |           |                           |           |

**Table A-6**

| 2023 Northeast Colorado Demographics                                                        |                           |                       |                                    |              |                                                    |              |                           |              |
|---------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|--------------|----------------------------------------------------|--------------|---------------------------|--------------|
| Income Categories                                                                           | Tract Distribution        |                       | Families by Tract Income           |              | Families < Poverty Level as % of Families by Tract |              | Families by Family Income |              |
|                                                                                             | #                         | %                     | #                                  | %            | #                                                  | %            | #                         | %            |
| Low                                                                                         | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 3,435                     | 20.6         |
| Moderate                                                                                    | 3                         | 14.3                  | 2,539                              | 15.2         | 241                                                | 9.5          | 3,523                     | 21.1         |
| Middle                                                                                      | 17                        | 81.0                  | 13,410                             | 80.4         | 953                                                | 7.1          | 4,440                     | 26.6         |
| Upper                                                                                       | 1                         | 4.8                   | 734                                | 4.4          | 10                                                 | 1.4          | 5,285                     | 31.7         |
| Unknown                                                                                     | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| <b>Total AA</b>                                                                             | <b>21</b>                 | <b>100.0</b>          | <b>16,683</b>                      | <b>100.0</b> | <b>1,204</b>                                       | <b>7.2</b>   | <b>16,683</b>             | <b>100.0</b> |
|                                                                                             | Housing Units by Tract    | Housing Type by Tract |                                    |              |                                                    |              |                           |              |
|                                                                                             |                           | Owner-occupied        |                                    |              | Rental                                             |              | Vacant                    |              |
|                                                                                             |                           | #                     | % by tract                         | % by unit    | #                                                  | % by unit    | #                         | % by unit    |
| Low                                                                                         | 0                         | 0                     | 0.0                                | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| Moderate                                                                                    | 5,638                     | 2,526                 | 14.9                               | 44.8         | 2,754                                              | 48.8         | 358                       | 6.3          |
| Middle                                                                                      | 22,134                    | 13,485                | 79.6                               | 60.9         | 6,061                                              | 27.4         | 2,588                     | 11.7         |
| Upper                                                                                       | 965                       | 930                   | 5.5                                | 96.4         | 22                                                 | 2.3          | 13                        | 1.3          |
| Unknown                                                                                     | 0                         | 0                     | 0.0                                | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| <b>Total AA</b>                                                                             | <b>28,737</b>             | <b>16,941</b>         | <b>100.0</b>                       | <b>59.0</b>  | <b>8,837</b>                                       | <b>30.8</b>  | <b>2,959</b>              | <b>10.3</b>  |
|                                                                                             | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |              |                                                    |              |                           |              |
|                                                                                             |                           |                       | Less Than or = \$1 Million         |              | Over \$1 Million                                   |              | Revenue Not Reported      |              |
|                                                                                             | #                         | %                     | #                                  | %            | #                                                  | %            | #                         | %            |
| Low                                                                                         | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| Moderate                                                                                    | 624                       | 20.5                  | 572                                | 20.8         | 40                                                 | 18.7         | 12                        | 17.4         |
| Middle                                                                                      | 2,279                     | 75.0                  | 2,053                              | 74.5         | 170                                                | 79.4         | 56                        | 81.2         |
| Upper                                                                                       | 136                       | 4.5                   | 131                                | 4.8          | 4                                                  | 1.9          | 1                         | 1.4          |
| Unknown                                                                                     | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| <b>Total AA</b>                                                                             | <b>3,039</b>              | <b>100.0</b>          | <b>2,756</b>                       | <b>100.0</b> | <b>214</b>                                         | <b>100.0</b> | <b>69</b>                 | <b>100.0</b> |
| <b>Percentage of Total Businesses:</b>                                                      |                           |                       |                                    | <b>90.7</b>  |                                                    | <b>7.0</b>   |                           | <b>2.3</b>   |
|                                                                                             | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |              |                                                    |              |                           |              |
|                                                                                             |                           |                       | Less Than or = \$1 Million         |              | Over \$1 Million                                   |              | Revenue Not Reported      |              |
|                                                                                             | #                         | %                     | #                                  | %            | #                                                  | %            | #                         | %            |
| Low                                                                                         | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| Moderate                                                                                    | 18                        | 2.6                   | 18                                 | 2.7          | 0                                                  | 0.0          | 0                         | 0.0          |
| Middle                                                                                      | 663                       | 95.1                  | 641                                | 95.2         | 22                                                 | 91.7         | 0                         | 0.0          |
| Upper                                                                                       | 16                        | 2.3                   | 14                                 | 2.1          | 2                                                  | 8.3          | 0                         | 0.0          |
| Unknown                                                                                     | 0                         | 0.0                   | 0                                  | 0.0          | 0                                                  | 0.0          | 0                         | 0.0          |
| <b>Total AA</b>                                                                             | <b>697</b>                | <b>100.0</b>          | <b>673</b>                         | <b>100.0</b> | <b>24</b>                                          | <b>100.0</b> | <b>0</b>                  | <b>0.0</b>   |
| <b>Percentage of Total Farms:</b>                                                           |                           |                       |                                    | <b>96.6</b>  |                                                    | <b>3.4</b>   |                           | <b>0.0</b>   |
| Source: 2023 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                           |                       |                                    |              |                                                    |              |                           |              |
| Note: Percentages may not total 100.0 percent due to rounding.                              |                           |                       |                                    |              |                                                    |              |                           |              |

**APPENDIX B – LIMITED-SCOPE REVIEW ASSESSMENT AREA TABLES**

**Table B-1**

| 2024 Denver Metropolitan Demographics                                                                                                                         |                           |                       |                                    |           |                                                    |           |                           |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|------------------------------------|-----------|----------------------------------------------------|-----------|---------------------------|-----------|
| Income Categories                                                                                                                                             | Tract Distribution        |                       | Families by Tract Income           |           | Families < Poverty Level as % of Families by Tract |           | Families by Family Income |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 21                        | 7.8                   | 18,385                             | 6.7       | 3,176                                              | 17.3      | 63,748                    | 23.2      |
| Moderate                                                                                                                                                      | 98                        | 36.6                  | 97,527                             | 35.5      | 8,783                                              | 9.0       | 57,789                    | 21.1      |
| Middle                                                                                                                                                        | 89                        | 33.2                  | 94,018                             | 34.3      | 3,524                                              | 3.7       | 62,994                    | 22.9      |
| Upper                                                                                                                                                         | 58                        | 21.6                  | 64,558                             | 23.5      | 1,234                                              | 1.9       | 89,969                    | 32.8      |
| Unknown                                                                                                                                                       | 2                         | 0.7                   | 12                                 | 0.0       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 268                       | 100.0                 | 274,500                            | 100.0     | 16,717                                             | 6.1       | 274,500                   | 100.0     |
|                                                                                                                                                               | Housing Units by Tract    | Housing Type by Tract |                                    |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           | Owner-occupied        |                                    |           | Rental                                             |           | Vacant                    |           |
|                                                                                                                                                               |                           | #                     | % by tract                         | % by unit | #                                                  | % by unit | #                         | % by unit |
| Low                                                                                                                                                           | 34,345                    | 12,607                | 4.7                                | 36.7      | 20,210                                             | 58.8      | 1,528                     | 4.4       |
| Moderate                                                                                                                                                      | 165,278                   | 84,535                | 31.6                               | 51.1      | 72,700                                             | 44.0      | 8,043                     | 4.9       |
| Middle                                                                                                                                                        | 143,380                   | 100,009               | 37.4                               | 69.8      | 38,287                                             | 26.7      | 5,084                     | 3.5       |
| Upper                                                                                                                                                         | 83,259                    | 70,266                | 26.3                               | 84.4      | 10,553                                             | 12.7      | 2,440                     | 2.9       |
| Unknown                                                                                                                                                       | 12                        | 12                    | 0.0                                | 100.0     | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 426,274                   | 267,429               | 100.0                              | 62.7      | 141,750                                            | 33.3      | 17,095                    | 4.0       |
|                                                                                                                                                               | Total Businesses by Tract |                       | Businesses by Tract & Revenue Size |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 4,234                     | 7.7                   | 3,700                              | 7.3       | 500                                                | 13.5      | 34                        | 6.6       |
| Moderate                                                                                                                                                      | 16,911                    | 30.6                  | 15,654                             | 30.7      | 1,157                                              | 31.2      | 100                       | 19.5      |
| Middle                                                                                                                                                        | 18,735                    | 33.9                  | 17,528                             | 34.4      | 1,027                                              | 27.7      | 180                       | 35.0      |
| Upper                                                                                                                                                         | 15,311                    | 27.7                  | 14,091                             | 27.6      | 1,024                                              | 27.6      | 196                       | 38.1      |
| Unknown                                                                                                                                                       | 29                        | 0.1                   | 23                                 | 0.0       | 2                                                  | 0.1       | 4                         | 0.8       |
| Total AA                                                                                                                                                      | 55,220                    | 100.0                 | 50,996                             | 100.0     | 3,710                                              | 100.0     | 514                       | 100.0     |
| Percentage of Total Businesses:                                                                                                                               |                           |                       |                                    | 92.4      |                                                    | 6.7       |                           | 0.9       |
|                                                                                                                                                               | Total Farms by Tract      |                       | Farms by Tract & Revenue Size      |           |                                                    |           |                           |           |
|                                                                                                                                                               |                           |                       | Less Than or = \$1 Million         |           | Over \$1 Million                                   |           | Revenue Not Reported      |           |
|                                                                                                                                                               | #                         | %                     | #                                  | %         | #                                                  | %         | #                         | %         |
| Low                                                                                                                                                           | 23                        | 4.6                   | 17                                 | 3.5       | 6                                                  | 42.9      | 0                         | 0.0       |
| Moderate                                                                                                                                                      | 77                        | 15.5                  | 74                                 | 15.4      | 3                                                  | 21.4      | 0                         | 0.0       |
| Middle                                                                                                                                                        | 248                       | 50.0                  | 246                                | 51.0      | 2                                                  | 14.3      | 0                         | 0.0       |
| Upper                                                                                                                                                         | 147                       | 29.6                  | 144                                | 29.9      | 3                                                  | 21.4      | 0                         | 0.0       |
| Unknown                                                                                                                                                       | 1                         | 0.2                   | 1                                  | 0.2       | 0                                                  | 0.0       | 0                         | 0.0       |
| Total AA                                                                                                                                                      | 496                       | 100.0                 | 482                                | 100.0     | 14                                                 | 100.0     | 0                         | 0.0       |
| Percentage of Total Farms:                                                                                                                                    |                           |                       |                                    | 97.2      |                                                    | 2.8       |                           | 0.0       |
| Source: 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                           |                       |                                    |           |                                                    |           |                           |           |

**Table B-2**

| Distribution of 2023 to 2024 Home Mortgage Lending By Income Level of Geography<br>Assessment Area: Denver Metropolitan                                              |                          |       |       |         |       |       |                              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|------------------------------|
| Geographic<br>Income Level                                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Owner<br>Occupied<br>Units % |
|                                                                                                                                                                      | Bank                     |       | Agg   | Bank    |       | Agg   |                              |
|                                                                                                                                                                      | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                              |
| Low                                                                                                                                                                  | 0                        | 0.0   | 3.8   | 0       | 0.0   | 3.7   | 4.7                          |
| Moderate                                                                                                                                                             | 1                        | 12.5  | 30.7  | 95      | 5.0   | 25.5  | 31.6                         |
| Middle                                                                                                                                                               | 5                        | 62.5  | 37.7  | 857     | 45.3  | 38.5  | 37.4                         |
| Upper                                                                                                                                                                | 2                        | 25.0  | 27.8  | 939     | 49.7  | 32.3  | 26.3                         |
| Unknown                                                                                                                                                              | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.0                          |
| Tract-Unk                                                                                                                                                            | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   |                              |
| Total                                                                                                                                                                | 8                        | 100.0 | 100.0 | 1,891   | 100.0 | 100.0 | 100.0                        |
| Source: 2023 - 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                          |       |       |         |       |       |                              |

**Table B-3**

| Distribution of 2024 Small Business Lending By Income Level of Geography<br>Assessment Area: Denver Metropolitan          |                          |       |       |         |       |       |                       |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------|
| Geographic Income<br>Level                                                                                                | Bank And Aggregate Loans |       |       |         |       |       | Total<br>Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                       |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                       |
| Low                                                                                                                       | 0                        | 0.0   | 7.7   | 0       | 0.0   | 11.0  | 7.7                   |
| Moderate                                                                                                                  | 0                        | 0.0   | 30.7  | 0       | 0.0   | 31.9  | 30.6                  |
| Middle                                                                                                                    | 10                       | 76.9  | 32.2  | 1,070   | 42.5  | 29.4  | 33.9                  |
| Upper                                                                                                                     | 3                        | 23.1  | 29.1  | 1,446   | 57.5  | 27.6  | 27.7                  |
| Unknown                                                                                                                   | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.1                   |
| Tract-Unk                                                                                                                 | 0                        | 0.0   | 0.2   | 0       | 0.0   | 0.1   |                       |
| Total                                                                                                                     | 13                       | 100.0 | 100.0 | 2,516   | 100.0 | 100.0 | 100.0                 |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                       |

**Table B-4**

| Distribution of 2024 Small Farm Lending By Income Level of Geography<br>Assessment Area: Denver Metropolitan              |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Geographic Income Level                                                                                                   | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | %     | %     |               |
| Low                                                                                                                       | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 4.6           |
| Moderate                                                                                                                  | 0                        | 0.0   | 19.2  | 0       | 0.0   | 18.0  | 15.5          |
| Middle                                                                                                                    | 4                        | 100.0 | 43.3  | 193     | 100.0 | 60.4  | 50.0          |
| Upper                                                                                                                     | 0                        | 0.0   | 36.7  | 0       | 0.0   | 21.5  | 29.6          |
| Unknown                                                                                                                   | 0                        | 0.0   | 0.0   | 0       | 0.0   | 0.0   | 0.2           |
| Tract-Unk                                                                                                                 | 0                        | 0.0   | 0.8   | 0       | 0.0   | 0.2   |               |
| Total                                                                                                                     | 4                        | 100.0 | 100.0 | 193     | 100.0 | 100.0 | 100.0         |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

**Table B-5**

| Distribution of 2023 to 2024 Home Mortgage Lending By Borrower Income Level<br>Assessment Area: Denver Metropolitan                                                  |                          |       |       |         |       |       |                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------------|
| Borrower Income Level                                                                                                                                                | Bank And Aggregate Loans |       |       |         |       |       | Families by Family Income % |
|                                                                                                                                                                      | Bank                     |       | Agg   | Bank    |       | Agg   |                             |
|                                                                                                                                                                      | #                        | #%    | #%    | \$(000) | %     | %     |                             |
| Low                                                                                                                                                                  | 3                        | 42.9  | 6.9   | 177     | 10.3  | 3.1   | 23.2                        |
| Moderate                                                                                                                                                             | 0                        | 0.0   | 22.3  | 0       | 0.0   | 16.1  | 21.1                        |
| Middle                                                                                                                                                               | 2                        | 28.6  | 27.4  | 1,090   | 63.5  | 25.8  | 22.9                        |
| Upper                                                                                                                                                                | 1                        | 14.3  | 26.6  | 355     | 20.7  | 33.1  | 32.8                        |
| Unknown                                                                                                                                                              | 1                        | 14.3  | 16.8  | 95      | 5.5   | 21.9  | 0.0                         |
| Total                                                                                                                                                                | 7                        | 100.0 | 100.0 | 1,717   | 100.0 | 100.0 | 100.0                       |
| Source: 2023 - 2024 FFIEC Census Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey<br>Note: Percentages may not total 100.0 percent due to rounding. |                          |       |       |         |       |       |                             |

**Table B-6**

| Distribution of 2024 Small Business Lending By Revenue Size of Businesses                                                 |                          |       |       |         |       |       |                       |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|-----------------------|
| Assessment Area: Denver Metropolitan                                                                                      |                          |       |       |         |       |       |                       |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total<br>Businesses % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |                       |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |                       |
| By Revenue                                                                                                                |                          |       |       |         |       |       |                       |
| \$1 Million or Less                                                                                                       | 11                       | 84.6  | 52.7  | 2,326   | 92.4  | 31.4  | 92.4                  |
| Over \$1 Million                                                                                                          | 2                        | 15.4  |       | 190     | 7.6   |       | 6.7                   |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 0.9                   |
| Total                                                                                                                     | 13                       | 100.0 |       | 2,516   | 100.0 |       | 100.0                 |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 7                        | 53.8  | 94.9  | 278     | 11.0  | 44.9  |                       |
| \$100,001 - \$250,000                                                                                                     | 3                        | 23.1  | 3.0   | 563     | 22.4  | 15.9  |                       |
| \$250,001 - \$1 Million                                                                                                   | 3                        | 23.1  | 2.1   | 1,675   | 66.6  | 39.2  |                       |
| Total                                                                                                                     | 13                       | 100.0 | 100.0 | 2,516   | 100.0 | 100.0 |                       |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |                       |
| \$100,000 or Less                                                                                                         | 6                        | 54.5  |       | 238     | 10.2  |       |                       |
| \$100,001 - \$250,000                                                                                                     | 2                        | 18.2  |       | 413     | 17.8  |       |                       |
| \$250,001 - \$1 Million                                                                                                   | 3                        | 27.3  |       | 1,675   | 72.0  |       |                       |
| Total                                                                                                                     | 11                       | 100.0 |       | 2,326   | 100.0 |       |                       |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |                       |

**Table B-7**

| Distribution of 2024 Small Farm Lending By Revenue Size of Farms                                                          |                          |       |       |         |       |       |               |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|-------|-------|---------|-------|-------|---------------|
| Assessment Area: Denver Metropolitan                                                                                      |                          |       |       |         |       |       |               |
|                                                                                                                           | Bank And Aggregate Loans |       |       |         |       |       | Total Farms % |
|                                                                                                                           | Bank                     |       | Agg   | Bank    |       | Agg   |               |
|                                                                                                                           | #                        | #%    | #%    | \$(000) | \$%   | \$%   |               |
| By Revenue                                                                                                                |                          |       |       |         |       |       |               |
| \$1 Million or Less                                                                                                       | 3                        | 75.0  | 62.5  | 93      | 48.2  | 56.1  | 97.2          |
| Over \$1 Million                                                                                                          | 1                        | 25.0  |       | 100     | 51.8  |       | 2.8           |
| Revenue Unknown                                                                                                           | 0                        | 0.0   |       | 0       | 0.0   |       | 0.0           |
| Total                                                                                                                     | 4                        | 100.0 |       | 193     | 100.0 |       | 100.0         |
| By Loan Size                                                                                                              |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 3                        | 75.0  | 88.3  | 93      | 48.2  | 29.8  |               |
| \$100,001 - \$250,000                                                                                                     | 1                        | 25.0  | 7.5   | 100     | 51.8  | 28.2  |               |
| \$250,001 - \$500,000                                                                                                     | 0                        | 0.0   | 4.2   | 0       | 0.0   | 42.0  |               |
| Total                                                                                                                     | 4                        | 100.0 | 100.0 | 193     | 100.0 | 100.0 |               |
| By Loan Size and Revenues \$1 Million or Less                                                                             |                          |       |       |         |       |       |               |
| \$100,000 or Less                                                                                                         | 3                        | 100.0 |       | 93      | 100.0 |       |               |
| \$100,001 - \$250,000                                                                                                     | 0                        | 0.0   |       | 0       | 0.0   |       |               |
| \$250,001 - \$500,000                                                                                                     | 0                        | 0.0   |       | 0       | 0.0   |       |               |
| Total                                                                                                                     | 3                        | 100.0 |       | 93      | 100.0 |       |               |
| Source: 2024 FFIEC Census Data<br>2024 Dun & Bradstreet Data<br>2016 - 2020 U.S. Census Bureau: American Community Survey |                          |       |       |         |       |       |               |

## APPENDIX C – GLOSSARY

**Aggregate lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Census tract:** A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community development:** Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies, designated disaster areas; or designated distressed or underserved nonmetropolitan middle-income geographies.

**Consumer loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Full-scope review:** Performance is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

**Home mortgage loans:** Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancings of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-scope review:** Performance is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Metropolitan area (MA):** A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

**Middle-income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

**Moderate-income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Nonmetropolitan area (NonMSA):** Any area that is not located within an MSA.

**Other products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-occupied units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated area:** A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area. For these institutions, no state ratings will be received unless the bank also maintains deposit facilities outside of the multistate metropolitan area. CRA activity is captured in either a state rating or a multistate metropolitan area rating, but not both.

**Small loan(s) to business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as 'small business loans' if the loans are reported on the TFR as nonmortgage, commercial loans.

**Small loan(s) to farm(s):** A loan included in 'loans to small farms' as defined in the Consolidated Reports of Condition and Income (Call Report) instructions. These loans have original amounts of \$500,000 or less and are either secured by farmland or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-income:** Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent, in the case of a geography.