



PUBLIC DISCLOSURE

March 24, 2025

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Farmers State Bank
RSSD# 603559

110 West State Street
Phillipsburg, Kansas 67661

Federal Reserve Bank of Kansas City
1 Memorial Drive
Kansas City, Missouri 64198

NOTE: This document is an evaluation of this bank's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the bank. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this bank. The rating assigned to this bank does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial bank.

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INSTITUTION'S COMMUNITY REINVESTMENT ACT RATING

Farmers State Bank (the bank) is rated **Satisfactory**. This rating is based on the following conclusions with respect to the performance criteria:

- The bank's net loan-to-deposit ratio (NLTD) is reasonable given the bank's size, financial condition, and assessment area (AA) credit needs.
- A substantial majority of the bank's loans are originated inside the AA.
- The geographic distribution of loans throughout the AA was not evaluated as the AA consists entirely of middle-income census tracts and the analysis would not be meaningful.
- Lending reflects a reasonable distribution among individuals of different income levels, including low- and moderate-income (LMI), and farms of different sizes.
- Neither the bank nor the Federal Reserve Bank of Kansas City (Reserve Bank) received any Community Reinvestment Act (CRA)-related complaints since the previous evaluation.

SCOPE OF EXAMINATION

Examiners utilized the Federal Financial Institutions Examination Council's (FFIEC's) *Interagency Examination Procedures for Small Institutions* to evaluate the bank's CRA performance. The evaluation considered CRA performance context, including the bank's asset size, financial condition, business strategy and market competition, as well as AA demographic and economic characteristics, and credit needs. In addition, available aggregate data for the most recent three years (2021, 2022, and 2023) was referenced for additional perspective to gauge credit demand within the bank's AA. Lending performance was assessed within the bank's single AA. Examiners reviewed the following data:

- The bank's 17-quarter average NLTD ratio;
- The universe of 42 small farm loans originated between December 15, 2020 and December 31, 2023; and
- The universe of 42 home mortgage loans originated between December 15, 2020 and December 31, 2023.

Small farm loans were given greater weight in the evaluation as agricultural lending is the bank's primary business focus and comprises the largest portion of the loan portfolio. In addition, the bank's performance in 2022 and 2023 was weighted more heavily due to higher loan volume. For both small farm loans and home mortgage loans no loans were originated in the time period between December 15, 2020 and January 1, 2021; therefore, tables for combined 2022 and 2023 data are presented within the evaluation while 2021 data is in Appendix C.

DESCRIPTION OF INSTITUTION

Farmers State Bank is a community bank headquartered in Phillipsburg, Kansas. The bank's characteristics include:

- The bank is a wholly owned subsidiary of Phillips Holding Company, located in Phillipsburg, Kansas.
- The bank has total assets of \$39.6 million as of September 30, 2024.
- The bank operates from one full-service location in Phillipsburg. The bank also has one cash-only automated teller machine (ATM) located at the branch.
- As shown in the table below, the bank's primary business focus is agricultural lending followed by home mortgage lending.

Table 1

Composition of Loan Portfolio as of September 30, 2024		
Loan Type	\$(000)	%
Construction and Land Development	236	1.1
Farmland	5,922	26.7
1- to 4-Family Residential Real Estate	4,512	20.3
Multifamily Residential Real Estate	171	0.8
Nonfarm Nonresidential Real Estate	1,548	7.0
Agricultural	4,236	19.1
Commercial and Industrial	2,328	10.5
Consumer	1,654	7.5
Other	1,592	7.2
Gross Loans	22,199	100.0
<i>Note: Percentages may not total 100.0 percent due to rounding.</i>		

The bank was rated Satisfactory under the CRA at its December 14, 2020 performance evaluation. There are no known legal, financial, or other factors impeding the bank's ability to help meet the credit needs in its communities.

DESCRIPTION OF ASSESSMENT AREA

The bank's Northwest Kansas AA is comprised of Phillips and Norton Counties in their entireties, and one census tract in northern Rooks County (see Appendix A for an AA map and Appendix B for additional demographic data).

- There have been no changes to the Northwest Kansas AA delineation since the prior evaluation.
- The AA is comprised of five middle-income census tracts.
- According to the June 30, 2024 Federal Deposit Insurance Corporation (FDIC) Deposit Market Share Report, the bank's deposit market share of 3.9 percent

- ranked sixth out of nine FDIC-insured institutions operating 18 banking offices in the AA counties.
- To further augment the CRA performance evaluation, one interview with a member of the community in which the bank operates was conducted to ascertain the credit needs of the area communities, and for perspective on the local economic conditions. The community member represents a local government organization with knowledge of local economic and business trends.

Table 2

Population Change Assessment Area: Northwest Kansas			
Area	2015 Population	2020 Population	Percent Change
Northwest Kansas	16,277	15,359	(5.6)
Norton County, KS	5,590	5,459	(2.3)
Phillips County, KS	5,501	4,981	(9.5)
Rooks County, KS	5,186	4,919	(5.1)
NonMSA Kansas	922,403	892,006	(3.3)
Kansas	2,892,987	2,937,880	1.6
<i>Source: 2020 U.S. Census Bureau: Decennial Census 2011-2015 U.S. Census Bureau: American Community Survey All data presented is at the county level and some values may be different than expected for this AA which includes a partial county.</i>			

- The most populated towns in the AA are Norton, located in Norton County (population 2,729), Phillipsburg, located in Phillips County (population 2,204), and Stockton, located in Rooks County (population 1,567).
- The AA has a higher concentration of residents aged 65 and over, at 23.4 percent, as compared to the statewide figure of 15.7 percent. The community contact stated that retention of local youth in the area continues to be an area of concern and is in need of improvement.
- While the state of Kansas has seen overall population growth, population decline in rural areas throughout Kansas has been attributed to lack of high-speed internet service, shortages of housing, relatively few cultural activities and greater concentration and corporate ownership in farming.

Table 3

Median Family Income Change Assessment Area: Northwest Kansas			
Area	2015 Median Family Income	2020 Median Family Income	Percent Change
Northwest Kansas	63,395	63,120	(0.4)
Norton County, KS	67,854	65,500	(3.5)
Phillips County, KS	61,412	64,833	5.6
Rooks County, KS	60,747	63,792	5.0
NonMSA Kansas	62,527	65,467	4.7
Kansas	72,535	77,620	7.0
<i>Source: 2011-2015 U.S. Census Bureau: American Community Survey 2016-2020 U.S. Census Bureau: American Community Survey</i> <i>Note: Median family incomes have been inflation-adjusted and are expressed in 2020 dollars. All data presented is at the county level and some values may be different than expected for this AA which includes a partial county.</i>			

- The median family income in the AA, at \$61,598, is 20.6 percent lower than the statewide median at \$77,620.
- The percentage of low- and moderate-income (LMI) families in the AA, at 39.1 percent, is slightly higher than the statewide percentage of 36.0 percent.
- The AA family poverty rate, of 7.2 percent, is comparable to the statewide rate of 7.6 percent.

Table 4

Housing Cost Burden Assessment Area: Northwest Kansas						
Area	Cost Burden – Renters			Cost Burden – Owners		
	Low Income	Moderate Income	All Renters	Low Income	Moderate Income	All Owners
Northwest Kansas	60.5	5.5	24.5	54.8	16.4	10.6
Norton County, KS	60.5	3.6	31.3	39.0	23.3	10.6
Phillips County, KS	58.1	5.3	22.9	70.7	18.0	13.0
Rooks County, KS	63.6	7.1	21.6	54.3	6.9	8.2
NonMSA Kansas	68.1	23.0	34.6	53.8	22.2	14.8
Kansas	75.7	29.8	38.2	58.1	26.8	15.3
<i>Cost Burden is housing cost that equals 30 percent or more of household income.</i> <i>Source: U.S. Department of Housing and Urban Development (HUD), 2017-2021 Comprehensive Housing Affordability Strategy</i> <i>All data presented is at the county level and some values may be different than expected for this AA which includes a partial county.</i>						

- The AA had a significantly higher affordability ratio¹, at 64.7 percent, compared to the statewide ratio of 38.8 percent, suggesting more affordable housing in the AA.
- Of the AA's total number of housing units, 19.8 percent are rental units and 23.2 percent of units are vacant. In contrast, 30.1 percent of the total number of housing units in the state of Kansas are rental units, with 10.8 percent of total units vacant.

Table 5

Unemployment Rates					
Assessment Area: Northwest Kansas					
Area	2019	2020	2021	2022	2023
Northwest Kansas	2.7	3.2	2.2	2.2	2.2
Norton County, KS	2.2	2.6	1.8	1.9	2.0
Phillips County, KS	2.6	3.3	2.2	2.2	2.2
Rooks County, KS	3.5	3.9	2.5	2.5	2.6
NonMSA Kansas	3.1	4.5	2.8	2.4	2.5
Kansas	3.2	5.8	3.3	2.6	2.7
<i>Source: Bureau of Labor Statistics: Local Area Unemployment Statistics</i>					
<i>All data presented is at the county level and some values may be different than expected for this AA which includes a partial county.</i>					

- Most recent unemployment figures suggest a stable economy, not only within the AA, but also across the state of Kansas.
- Major industries in the AA include health care and social assistance, office and administrative support, and management occupations.
- The community contact listed the top employers in Phillips County as Phillips County Health Systems, Amber Wave, Midwest Family Health, and Coomes Trucking.

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

The bank's overall lending test performance is Satisfactory. This is based on a reasonable NLTD ratio, a substantial majority of loans being originated within the bank's AA, and a reasonable borrower distribution of loans. For the borrower analysis, loan data was combined and evaluated aggregately within the AA for years 2022 and 2023, and compared to 2023 demographic data as there were no significant changes during this multi-year period. See Appendix C for 2021 lending data tables where lending data for 2021 is compared to 2021 demographic information.

¹ The housing affordability ratio is calculated by dividing the median household income by the median housing value. A lower ratio reflects less affordable housing.

Net Loan-to-Deposit Ratio

This performance criterion evaluates the bank's average NLTD ratio to determine the reasonableness of lending in light of performance context, such as the bank's capacity to lend, the availability of lending opportunities, the demographic and economic factors present in the AA, and in comparison, to similarly situated FDIC-insured institutions. The similarly situated institutions were selected based on product offerings, and the area where they are located within the AA.

The bank's NLTD ratio is reasonable. The bank's 17-quarter average NLTD ratio was within the range of the four similarly situated institutions with ratios ranging from 48.4 percent to 84.6 percent.

Table 9

Comparative NLTD Ratios September 30, 2020 – September 30, 2024			
Institution	Location	Asset Size \$(000)	NLTD Ratio (%)
			17 Quarter Average
Farmers State Bank	Phillipsburg, KS	39,635	68.7
Similarly Situated Institutions			
Farmers National Bank	Phillipsburg, KS	160,810	63.5
Southwind Bank	Natoma, KS	183,346	48.4
State Bank of Downs	Downs, KS	134,231	84.6
Farmers Bank & Trust Company	Atwood, KS	148,624	49.0

Assessment Area Concentration

This performance criterion evaluates the percentage of lending extended inside and outside of the AA. The bank originated a substantial majority of loans, by number and dollar, inside the AA.

Table 10

Lending Inside and Outside the Assessment Area								
Loan Type	Inside				Outside			
	#	#%	\$(000)	\$%	#	#%	\$(000)	\$%
Residential Loans	38	90.5	\$2,895	93.9	4	9.5	\$187	6.1
Small Farm	39	92.9	\$2,979	89.4	3	7.1	\$354	10.6
Total Loans	77	91.7	\$5,874	91.6	7	8.3	\$541	8.4
<i>Note: Percentages may not total 100.0 percent due to rounding.</i>								

Geographic Distribution of Loans

This performance criterion evaluates the bank's distribution of lending within its AA by income level of census tracts with consideration given to the dispersion of loans throughout the AA. However, the bank's performance under this criterion was not assessed, as the AA is comprised of only middle-income census tracts, therefore an analysis could not be conducted.

Lending to Borrowers of Different Income Levels and to Farms of Different Sizes

This performance criterion evaluates the bank's lending to borrowers of different income levels and farms of different revenue sizes. The bank's lending has a reasonable distribution among individuals of different income levels and farms of different sizes.

Home Mortgage Lending

The borrower distribution of home mortgage lending is reasonable. The combined borrower distribution of 2022 and 2023 home mortgage loans to low-income borrowers, at 10.7 percent, was comparable to the demographic figure (percentage of families of the same income level living within the AA) of 15.5 percent, while lending to moderate-income borrowers, at 14.3 percent, was below the demographic figure of 23.6 percent.

Home mortgage lending performance in 2021 was below 2022 and 2023 performance but was given less weight in the evaluation due to significantly less loan volumes. Additionally, consideration was given to the fact that the AA has a higher concentration of residents aged 65 or older, who typically have less demand for new mortgages. Additionally, the bank does not offer FHA (Federal Housing Administration) mortgages which are closely linked to first-time homebuyers and have the potential to make homeownership more accessible to individuals who may not otherwise qualify for conventional loans due to limited savings.

Additionally, a review of three-year average HMDA aggregate lending data for 2021, 2022, and 2023, as reported by originating financial institutions in the AA, was conducted to ascertain local demand for credit. According to the data, 14.6 percent of loans over the three-year period were originated to area low-income borrowers, and 24.1 percent of loans were originated to area moderate-income borrowers. While these figures are not direct comparators, as the bank does not report HMDA data, these figures indicate demand for home mortgage loans by LMI borrowers in the AA.

Table 11

Distribution of 2022 and 2023 Home Mortgage Lending By Borrower Income Level									
Assessment Area: Northwest Kansas									
Borrower Income Level	Bank Loans By Year								Families
	2022				2023				by Family
	#	№%	\$(000)	№%	#	№%	\$(000)	№%	Income %
Low	2	10.5	107	6.9	1	11.1	37	4.9	15.5
Moderate	3	15.8	127	8.1	1	11.1	29	3.8	23.6
Middle	4	21.1	202	12.9	2	22.2	160	21.2	24.5
Upper	7	36.8	964	61.7	4	44.4	443	58.8	36.4
Unknown	3	15.8	161	10.3	1	11.1	84	11.1	0.0
Total	19	100.0	1,562	100.0	9	100.0	754	100.0	100.0
Source: 2023 FFIEC Census Data									
2016-2020 U.S. Census Bureau: American Community Survey									
Note: Percentages may not total 100.0 percent due to rounding.									

Small Farm Lending

The borrower distribution of small farm lending is reasonable. The combined borrower distribution of 2022 and 2023 small farm loans made to farms with revenues of \$1 million or less was comparable to the percentage of small farms operating in the AA. Additionally, 78.6 percent of loans originated to small farms were in amounts of \$100,000 or less, which are amounts typically associated with the credit demands of smaller farming operations and further demonstrates the bank's willingness to meet AA credit needs.

An evaluation of small farm lending in 2021 revealed performance that was consistent with 2022 and 2023 performance.

Table 12

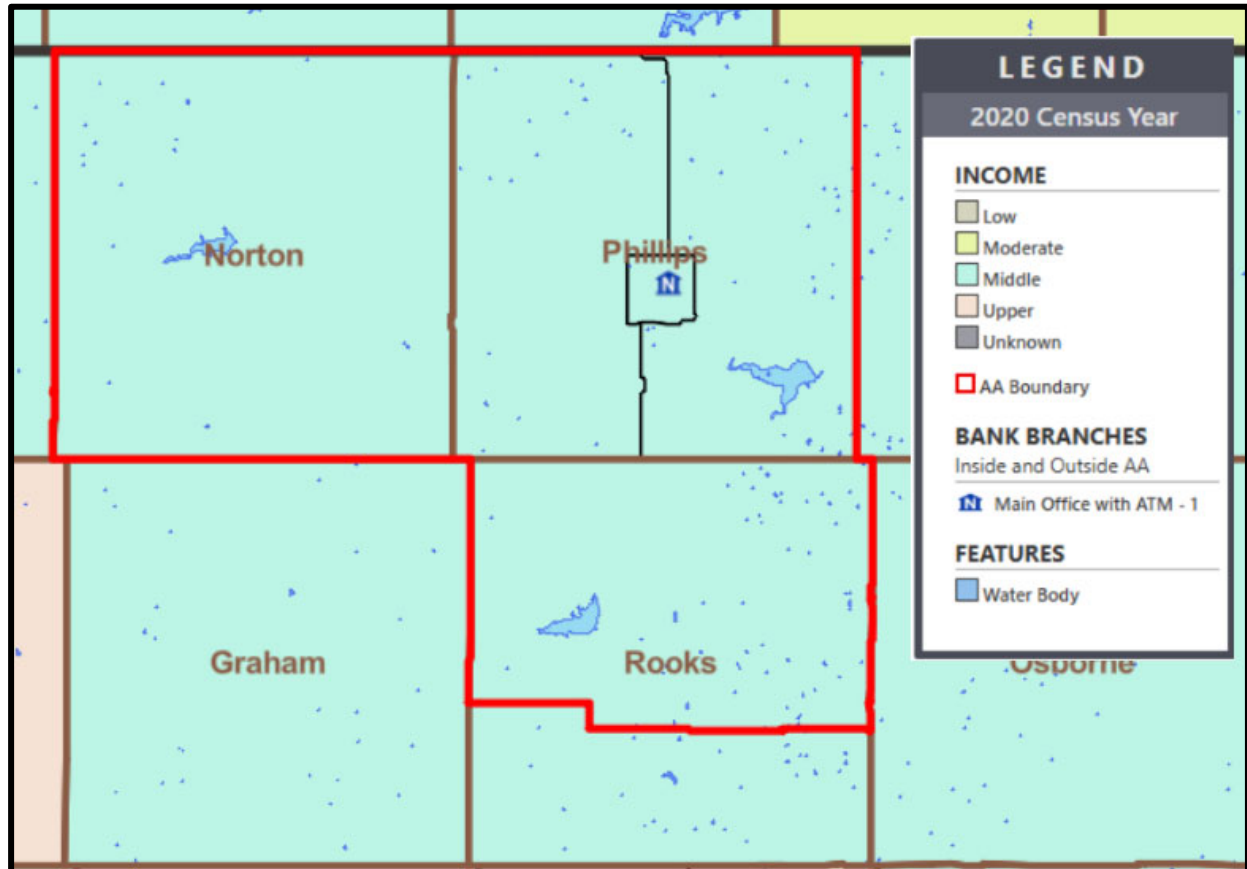
Distribution of 2022 and 2023 Small Farm Lending By Revenue Size of Farms									
Assessment Area: Northwest Kansas									
	Bank Loans By Year								Total Farms %
	2022				2023				
	#	%	\$(000)	%	#	%	\$(000)	%	
By Revenue									
\$1 Million or Less	11	91.7	936	73.6	12	75.0	351	80.0	98.1
Over \$1 Million	1	8.3	335	26.4	0	0.0	0	0.0	1.9
Revenue Unknown	0	0.0	0	0.0	4	25.0	88	20.0	0.0
Total	12	100.0	1,271	100.0	16	100.0	439	100.0	100.0
By Loan Size									
\$100,000 or Less	7	58.3	192	15.1	15	93.8	318	72.4	
\$100,001 - \$250,000	3	25.0	413	32.5	1	6.3	121	27.6	
\$250,001 - \$500,000	2	16.7	666	52.4	0	0.0	0	0.0	
Total	12	100.0	1,271	100.0	16	100.0	439	100.0	
By Loan Size and Revenue \$1 Million or Less									
\$100,000 or Less	7	63.6	192	20.5	11	91.7	230	65.5	
\$100,001 - \$250,000	3	27.3	413	44.1	1	8.3	121	34.5	
\$250,001 - \$500,000	1	9.1	331	35.4	0	0.0	0	0.0	
Total	11	100.0	936	100.0	12	100.0	351	100.0	
Source: 2023 FFIEC Census Data 2023 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey									
Note: Percentages may not total 100.0 percent due to rounding.									

FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

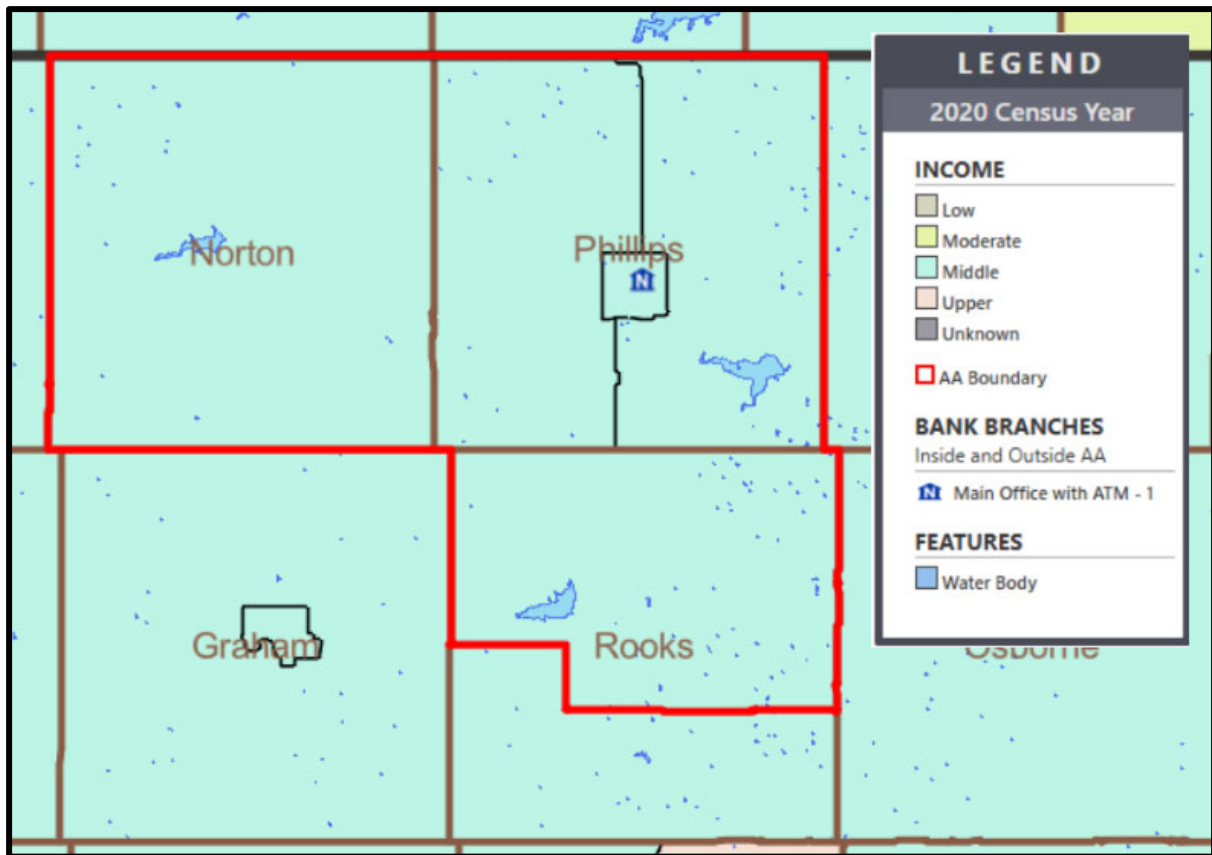
Compliance with the substantive provisions of antidiscrimination and other consumer protection laws and regulations, including the Equal Credit Opportunity Act and the Fair Housing Act, was considered as part of this CRA evaluation. No evidence of a pattern or practice of discrimination on a prohibited basis or of other illegal credit practices inconsistent with helping to meet community credit needs was identified.

APPENDIX A – MAP OF THE ASSESSMENT AREA

Map A-1
Northwest Kansas
2022-2023



Map A-2
Northwest Kansas
2020-2021



APPENDIX B – DEMOGRAPHIC INFORMATION

Table B-1

2023 Northwest Kansas AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	499	15.5
Moderate	0	0.0	0	0.0	0	0.0	757	23.6
Middle	5	100.0	3,210	100.0	231	7.2	787	24.5
Upper	0	0.0	0	0.0	0	0.0	1,167	36.4
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	5	100.0	3,210	100.0	231	7.2	3,210	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	0	0	0.0	0.0	0	0.0	0	0.0
Middle	6,962	3,967	100.0	57.0	1,378	19.8	1,617	23.2
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	6,962	3,967	100.0	57.0	1,378	19.8	1,617	23.2
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	718	100.0	636	100.0	59	100.0	23	100.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	718	100.0	636	100.0	59	100.0	23	100.0
Percentage of Total Businesses:				88.6		8.2		3.2
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	210	100.0	206	100.0	4	100.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	210	100.0	206	100.0	4	100.0	0	0.0
Percentage of Total Farms:				98.1		1.9		0.0
Source: 2023 FFIEC Census Data 2023 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

Table B-2

2022 Northwest Kansas AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	499	15.5
Moderate	0	0.0	0	0.0	0	0.0	757	23.6
Middle	5	100.0	3,210	100.0	231	7.2	787	24.5
Upper	0	0.0	0	0.0	0	0.0	1,167	36.4
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	5	100.0	3,210	100.0	231	7.2	3,210	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	0	0	0.0	0.0	0	0.0	0	0.0
Middle	6,962	3,967	100.0	57.0	1,378	19.8	1,617	23.2
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	6,962	3,967	100.0	57.0	1,378	19.8	1,617	23.2
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	719	100.0	636	100.0	60	100.0	23	100.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	719	100.0	636	100.0	60	100.0	23	100.0
Percentage of Total Businesses:				88.5		8.3		3.2
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	210	100.0	206	100.0	4	100.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	210	100.0	206	100.0	4	100.0	0	0.0
Percentage of Total Farms:				98.1		1.9		0.0
Source: 2022 FFIEC Census Data 2022 Dun & Bradstreet Data 2016-2020 U.S. Census Bureau; American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

Table B-3

2021 Northwest Kansas AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	586	16.4
Moderate	0	0.0	0	0.0	0	0.0	749	21.0
Middle	5	100.0	3,566	100.0	249	7.0	799	22.4
Upper	0	0.0	0	0.0	0	0.0	1,432	40.2
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	5	100.0	3,566	100.0	249	7.0	3,566	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	0	0	0.0	0.0	0	0.0	0	0.0
Middle	6,749	4,139	100.0	61.3	1,183	17.5	1,427	21.1
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	6,749	4,139	100.0	61.3	1,183	17.5	1,427	21.1
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	729	100.0	643	100.0	61	100.0	25	100.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	729	100.0	643	100.0	61	100.0	25	100.0
Percentage of Total Businesses:				88.2		8.4		3.4
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	218	100.0	213	100.0	5	100.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	218	100.0	213	100.0	5	100.0	0	0.0
Percentage of Total Farms:				97.7		2.3		0.0
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

Table B-4

2020 Northwest Kansas AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	586	16.4
Moderate	0	0.0	0	0.0	0	0.0	749	21.0
Middle	5	100.0	3,566	100.0	249	7.0	799	22.4
Upper	0	0.0	0	0.0	0	0.0	1,432	40.2
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	5	100.0	3,566	100.0	249	7.0	3,566	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied		Rental		Vacant		
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	0	0	0.0	0.0	0	0.0	0	0.0
Middle	6,749	4,139	100.0	61.3	1,183	17.5	1,427	21.1
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	6,749	4,139	100.0	61.3	1,183	17.5	1,427	21.1
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	725	100.0	633	100.0	67	100.0	25	100.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	725	100.0	633	100.0	67	100.0	25	100.0
Percentage of Total Businesses:				87.3		9.2		3.4
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	219	100.0	214	100.0	5	100.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	219	100.0	214	100.0	5	100.0	0	0.0
Percentage of Total Farms:				97.7		2.3		0.0
Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.								

APPENDIX C – ADDITIONAL FULL-SCOPE LENDING TABLES

Table C-1

Distribution of 2021 Home Mortgage Lending By Borrower Income Level Assessment Area: Northwest Kansas					
Borrower Income Level	Bank Loans				Families by Family Income %
	#	#%	\$(000)	\$%	
Low	1	10.0	8	1.4	16.4
Moderate	1	10.0	18	3.1	21.0
Middle	4	40.0	200	34.5	22.4
Upper	4	40.0	354	61.0	40.2
Unknown	0	0.0	0	0.0	0.0
Total	10	100.0	580	100.0	100.0
Source: 2021 FFIEC Census Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding. The table does not display 2020 as there were no loans included in the sample for this year.					

Table C-2

Distribution of 2021 Small Farm Lending By Revenue Size of Farms Assessment Area: Northwest Kansas					
	Bank Loans				Total Farms %
	#	#%	\$(000)	%	
By Revenue					
\$1 Million or Less	9	81.8	1,149	90.6	97.7
Over \$1 Million	1	9.1	90	7.1	2.3
Revenue Unknown	1	9.1	29	2.3	0.0
Total	11	100.0	1,268	100.0	100.0
By Loan Size					
\$100,000 or Less	8	72.7	328	25.9	
\$100,001 - \$250,000	1	9.1	120	9.5	
\$250,001 - \$500,000	2	18.2	820	64.7	
Total	11	100.0	1,268	100.0	
By Loan Size and Revenues \$1 Million or Less					
\$100,000 or Less	6	66.7	209	18.2	
\$100,001 - \$250,000	1	11.1	120	10.4	
\$250,001 - \$500,000	2	22.2	820	71.4	
Total	9	100.0	1,149	100.0	
Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding. The table does not display 2020 as there were no loans included in the sample for this year.					

APPENDIX D – GLOSSARY

Aggregate lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Census tract: A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

Community development: Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies, designated disaster areas; or designated distressed or underserved nonmetropolitan middle-income geographies.

Consumer loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include nonrelatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

Full-scope review: Performance is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

Home mortgage loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancings of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-scope review: Performance is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

Low-income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

Market share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Metropolitan area (MA): A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

Middle-income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

Moderate-income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Nonmetropolitan area (NonMSA): Any area that is not located within an MSA.

Other products: Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

Owner-occupied units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area. For these institutions, no state ratings will be received unless the bank also maintains deposit facilities outside of the multistate metropolitan area. CRA activity is captured in either a state rating or a multistate metropolitan area rating, but not both.

Small loan(s) to business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as 'small business loans' if the loans are reported on the TFR as nonmortgage, commercial loans.

Small loan(s) to farm(s): A loan included in 'loans to small farms' as defined in the Consolidated Reports of Condition and Income (Call Report) instructions. These loans have original amounts of \$500,000 or less and are either secured by farmland or are classified as loans to finance agricultural production and other loans to farmers.

Upper-income: Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent, in the case of a geography.