

## Report on Automobile Finance Terms

During \_\_\_\_\_, \_\_\_\_\_  
(month) (year)

### NEW

#### RATE DATA

Weighted– Customer APR  
– Creditor APR

#### NON-RATE DATA

##### Weighted averages

Term in Months  
Cash Unpaid Balance as percent  
Estimated dealer cost  
Average size of loan  
Aggregate amount financed  
No. of contracts financed

### ONE AND TWO YEARS OLD

#### RATE DATA

Weighted– Customer APR  
– Creditor APR

#### NON-RATE DATA

##### Weighted averages

Term in Months  
Cash Unpaid Balance as percent  
Average wholesale value  
Average size of loan  
Aggregate amount financed  
No. of contracts financed

### THREE AND FOUR YEARS OLD

#### RATE DATA

Weighted– Customer APR  
– Creditor APR

#### NON-RATE DATA

##### Weighted averages

Term in Months  
Cash Unpaid Balance as percent  
Average wholesale value  
Average size of loan  
Aggregate amount financed  
No. of contracts financed

### FIVE YEARS AND OLDER

#### RATE DATA

Weighted– Customer APR  
– Creditor APR

#### NON-RATE DATA

##### Weighted averages

Term in Months  
Cash Unpaid Balance as percent  
Average wholesale value  
Average size of loan  
Aggregate amount financed  
No. of contracts financed