



**Norddeutsche Landesbank Girozentrale  
(Anstalt öffentlichen Rechts)  
§165(d) Tailored Resolution Plan  
Public Section**

**December 13, 2013**

## 1. Introduction

Norddeutsche Landesbank Girozentrale AöR (“**NORD/LB**”) is pleased to present the public section of its plan for the rapid and orderly resolution of its U.S. operations (the “**Resolution Plan**”). Section 165(d) of the Dodd-Frank Wall Street Reform and Consumer Protection Act (“**Dodd-Frank**”) and its implementing rules require, among other things, any company covered by section 165(d) to produce a resolution plan (such plan for NORD/LB being this Resolution Plan). The implementing rules (collectively, the “**Rule**”) were jointly issued by the Board of Governors of the Federal Reserve System (the “**Board**”), codified at 12 C.F.R. Part 243, and the Federal Deposit Insurance Corporation (the “**FDIC**”), codified at 12 C.F.R. Part 381 (together, the “**Agencies**”), on November 1, 2011. NORD/LB is considered a “**Covered company**” under the Rule and must file a Resolution Plan with the Agencies. References to the Rule contained herein are to 12 C.F.R. Part 243 promulgated by the Board.<sup>1</sup>

Under the Rule, Covered companies are required to assess their U.S. banking operations for the presence of Material entities, Critical operations, and Core business lines. NORD/LB performed this assessment and determined that it has no “Critical operations”, “Core business lines” or “Material entities” as defined under the Rule. Therefore, the focus of this Resolution Plan is the orderly resolution of NORD/LB’s New York State licensed branch (the “**New York Branch**”), as the U.S. operations of the Covered company, driven by the requirements of the New York State receivership procedures for the orderly liquidation of a banking entity in resolution.

NORD/LB is a registered public institution (AöR) in Germany, with registered offices in Hannover, Braunschweig and Magdeburg. NORD/LB’s head office is in Hannover, Germany (the “**Head Office**”). At December 31, 2012, NORD/LB had total assets of approximately 149 billion EUR and total revenue of approximately 1.6 billion EUR. At December 31, 2012, NORD/LB had 4,534 employees located primarily in Germany.

In the United States, NORD/LB maintains the New York Branch which was established in 1991. In the United States, NORD/LB is regulated, through its New York Branch, by the Federal Reserve Bank of New York and the New York State Department of Financial Services (the “**NYDFS**”) as a foreign banking organization. The New York Branch’s offices are located at 1114 Avenue of the Americas, New York, NY 10036. At December 31, 2012, the New York Branch had 84 employees.

NORD/LB also has branches in Hamburg, Düsseldorf, Schwerin, London, Shanghai and Singapore. The owners of NORD/LB are the German federal states of Lower Saxony and Saxony-Anhalt, the Association of the Savings Banks of Lower Saxony (Sparkassenverband Niedersachsen) in Hannover, the Holding Association of the Savings Banks of Saxony-Anhalt and the Special Purpose Holding Association of the Savings Banks of Mecklenburg-Western Pomerania.

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<sup>1</sup> The Rule permits covered companies meeting certain criteria to apply for permission to file a “tailored” resolution plan (a “Tailored Plan”). Based on year-end December 2012 financials, NORD/LB met such criteria and therefore submitted written notification to the Agencies with its intention to file a Tailored Plan on April 5, 2013. NORD/LB received approval from the Agencies on June 27, 2013 to file a Tailored Plan. As such, this Resolution Plan is in the form of a Tailored Plan.

NORD/LB operates in the following business segments:

- Private and Commercial Customers
- Corporate Customers & Markets
- Energy and Infrastructure Customers
- Ship and Aircraft Customers
- Real Estate Banking Customers

NORD/LB is the parent company of a group of banks which also includes Bremer Landesbank Kreditanstalt Oldenburg–Girozentrale, Bremen, Norddeutsche Landesbank Luxembourg S.A., Luxembourg/Luxembourg, and Deutsche Hypothekenbank (Actien-Gesellschaft), Hannover.

## 2. Consolidated or segment financial information regarding assets, liabilities, capital and major funding sources

An overview of Norddeutsche Landesbank Girozentrale AöR's key financial information, as of December 31, 2012, is set forth below<sup>2</sup>:

In EUR Million	2012
Net interest income	1,325
Net commission income	151
Net income from trading portfolio	88
Administrative expenses	-820
Other operating profit / loss	-95
Operating result before loan loss provisions and valuation	649
Result of evaluation of receivables, securities and investments	-369
Assumption of investment losses	-10
Allocation to funds for general banking risks	0
Operating result after loan loss provisions and valuation	270
Extraordinary result	-42
Partial profit transfer	-97
Tax income	58
Profit for the year before appropriation of earnings	73

Table 1- Profit & Loss

<sup>2</sup> Annual Report 2012 Norddeutsche Landesbank Girozentrale (Anstalt öffentlichen Rechts).

An overview of NORD/LB's key balance sheet figures, as of December 31, 2012, is set forth below:

In EUR Million	2012
Total assets	148,846
Liabilities to customers	36,940
Loans and advances to customers	64,040
Equity	7,044

Table 2 - Balance Sheet

NORD/LB has institute-specific liquidity control policies which define the basic strategic guidelines for ensuring a sufficient supply of liquidity. Liquidity management measures in cases of emergency and in crisis situations are specified in contingency plans. Risk concentrations on the liabilities side are prevented by a diversified investor base and product range. The focus is on institutional and municipal investors, which is in line with the risk-based orientation of NORD/LB. The diversification of refinancing sources is also strengthened by covered bond issuances and retail deposits.

The New York Branch manages its local funding and liquidity needs as part of NORD/LB's overall funding and liquidity risk management process.

### 3. A description of derivative activities and hedging activities

The New York Branch engages in derivative activities primarily to hedge interest rate risk associated with its banking book.

### 4. A list of memberships in material payment, clearing and settlement systems

The New York Branch is not a member of any material payment, clearing or settlement system.

### 5. A description of foreign operations

The New York Branch has no foreign operations material to its resolution.

### 6. The identities of material supervisory authorities

The New York Branch is supervised by the following authorities:

#### USA

- (1) New York State Department of Financial Services; and
- (2) Federal Reserve Bank of New York.

#### Germany

- (1) Deutsche Bundesbank; and
- (2) Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin).

## 7. The identities of the principal officers

The principal officers of the New York Branch are set forth below:

- Christian Jagenberg, General Manager
- Juan Alberto Puentes Puertas, Deputy General Manager & Chief Operating Officer
- Mathias Pulster, Deputy General Manager & Head of Credit Risk Management Americas & ABS

## 8. A description of the corporate governance structure and processes related to resolution planning

Resolution Planning for NORD/LB's U.S. operations is integrated into NORD/LB's general governance for recovery and resolution planning. As such, NORD/LB's Management Board in Head Office (the "**Management Board**") is the ultimate responsible body within the governance framework. In order to plan for an orderly resolution of NORD/LB's U.S. operations, the U.S. Resolution Planning Executive Steering Committee (the "**Steering Committee**") was established.

The Steering Committee serves as the principal advisory committee to the Management Board or designated supervisory bodies responsible for this Resolution Plan.

The Steering Committee determines the scope of the Resolution Planning initiative and ensures that the timeline for implementation is appropriate and respective milestones are met. Additionally, the Steering Committee ensures that the Resolution Plan meets the required standards provided by the Rule.

The Steering Committee will report its activities, as deemed necessary, to the Management Board or designated supervisory bodies. The Management Board reviewed and approved this Resolution Plan on November 12, 2013.

## 9. A description of material management information systems

The New York Branch utilizes a number of management information systems ("MIS") that support internal management, risk, accounting, financial and regulatory reporting. The New York Branch's MIS consist primarily of third party systems and applications, including several systems managed globally by the Head Office. The New York Branch's MIS have extensive reporting capabilities that allow for the generation and distribution of key internal reports used by senior management to monitor the financial health, risks and operations of the New York Branch. The New York Branch's material MIS include systems for general ledger, deal capture and settlement, P&L calculation, regulatory reporting, liquidity risk monitoring and market risk monitoring. The New York Branch's MIS provide sufficient capability to collect, maintain and timely report the information and data underlying this Resolution Plan to NORD/LB's management and to the Management Board.

**10. A description, at a high level, of the Covered company's resolution strategy, covering such items as the range of potential purchasers of the Covered company, its Material entities and Core business lines.**

In a resolution scenario, it is assumed that the New York Branch would be liquidated under New York State Banking Law. Pursuant to New York law, the Superintendent of the NYDFS administers substantial resolution policies and procedures to which the New York Branch would be subject. This Resolution Plan assumes that the New York Branch's assets could be sold to peers/similar institutions to satisfy creditor obligations as part of an orderly resolution process.