

Table 1

## Senior Loan Officer Opinion Survey on Bank Lending Practices at Selected Large Banks in the United States <sup>1</sup>

(Status of policy as of January 2016)

*Questions 1-6 ask about commercial and industrial (C&I) loans at your bank. Questions 1-3 deal with changes in your bank's lending policies over the past three months. Questions 4-5 deal with changes in demand for C&I loans over the past three months. Question 6 asks about changes in prospective demand for C&I loans at your bank, as indicated by the volume of recent inquiries about the availability of new credit lines or increases in existing lines. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.*

1. Over the past three months, how have your bank's credit standards for approving applications for C&I loans or credit lines—other than those to be used to finance mergers and acquisitions—to large and middle-market firms and to small firms changed? (If your bank defines firm size differently from the categories suggested below, please use your definitions and indicate what they are.)

A. Standards for large and middle-market firms (annual sales of \$50 million or more):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	1.4	1	2.4	0	0.0
Tightened somewhat	8	11.0	6	14.6	2	6.3
Remained basically unchanged	61	83.6	33	80.5	28	87.5
Eased somewhat	2	2.7	1	2.4	1	3.1
Eased considerably	1	1.4	0	0.0	1	3.1
<b>Total</b>	73	100.0	41	100.0	32	100.0

B. Standards for small firms (annual sales of less than \$50 million):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	5	7.0	3	7.7	2	6.3
Remained basically unchanged	64	90.1	35	89.7	29	90.6
Eased somewhat	2	2.8	1	2.6	1	3.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

2. For applications for C&I loans or credit lines—other than those to be used to finance mergers and acquisitions—from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans changed over the past three months?

A. Terms for large and middle-market firms (annual sales of \$50 million or more):

a. Maximum size of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	5.6	2	4.9	2	6.5
Remained basically unchanged	57	79.2	29	70.7	28	90.3
Eased somewhat	10	13.9	9	22.0	1	3.2
Eased considerably	1	1.4	1	2.4	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

b. Maximum maturity of loans or credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.4	0	0.0	1	3.2
Remained basically unchanged	68	94.4	40	97.6	28	90.3
Eased somewhat	2	2.8	1	2.4	1	3.2
Eased considerably	1	1.4	0	0.0	1	3.2
<b>Total</b>	72	100.0	41	100.0	31	100.0

c. Costs of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	6	8.3	4	9.8	2	6.5
Remained basically unchanged	59	81.9	33	80.5	26	83.9
Eased somewhat	6	8.3	4	9.8	2	6.5
Eased considerably	1	1.4	0	0.0	1	3.2
<b>Total</b>	72	100.0	41	100.0	31	100.0

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	7	9.7	5	12.2	2	6.5
Remained basically unchanged	46	63.9	28	68.3	18	58.1
Eased somewhat	17	23.6	7	17.1	10	32.3
Eased considerably	2	2.8	1	2.4	1	3.2
<b>Total</b>	72	100.0	41	100.0	31	100.0

e. Premiums charged on riskier loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	14	19.4	11	26.8	3	9.7
Remained basically unchanged	56	77.8	29	70.7	27	87.1
Eased somewhat	2	2.8	1	2.4	1	3.2
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

f. Loan covenants

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	12	16.7	7	17.1	5	16.1
Remained basically unchanged	49	68.1	26	63.4	23	74.2
Eased somewhat	11	15.3	8	19.5	3	9.7
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

g. Collateralization requirements

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	5.6	4	9.8	0	0.0
Remained basically unchanged	64	88.9	36	87.8	28	90.3
Eased somewhat	4	5.6	1	2.4	3	9.7
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

h. Use of interest rate floors (more use=tightened, less use=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.4	1	2.6	0	0.0
Remained basically unchanged	64	91.4	37	94.9	27	87.1
Eased somewhat	3	4.3	1	2.6	2	6.5
Eased considerably	2	2.9	0	0.0	2	6.5
<b>Total</b>	70	100.0	39	100.0	31	100.0

B. Terms for small firms (annual sales of less than \$50 million):

a. Maximum size of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	2.8	0	0.0	2	6.3
Remained basically unchanged	66	93.0	37	94.9	29	90.6
Eased somewhat	3	4.2	2	5.1	1	3.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

b. Maximum maturity of loans or credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.4	1	2.6	0	0.0
Remained basically unchanged	66	93.0	37	94.9	29	90.6
Eased somewhat	4	5.6	1	2.6	3	9.4
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

c. Costs of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	2.8	1	2.6	1	3.1
Remained basically unchanged	64	90.1	34	87.2	30	93.8
Eased somewhat	5	7.0	4	10.3	1	3.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	5.6	1	2.6	3	9.4
Remained basically unchanged	50	70.4	30	76.9	20	62.5
Eased somewhat	17	23.9	8	20.5	9	28.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

e. Premiums charged on riskier loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	7	9.9	3	7.7	4	12.5
Remained basically unchanged	62	87.3	35	89.7	27	84.4
Eased somewhat	2	2.8	1	2.6	1	3.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

f. Loan covenants

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	7	9.9	3	7.7	4	12.5
Remained basically unchanged	58	81.7	32	82.1	26	81.3
Eased somewhat	6	8.5	4	10.3	2	6.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

g. Collateralization requirements

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	2.8	2	5.1	0	0.0
Remained basically unchanged	67	94.4	37	94.9	30	93.8
Eased somewhat	2	2.8	0	0.0	2	6.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

h. Use of interest rate floors (more use=tightened, less use=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	63	90.0	35	92.1	28	87.5
Eased somewhat	6	8.6	3	7.9	3	9.4
Eased considerably	1	1.4	0	0.0	1	3.1
<b>Total</b>	70	100.0	38	100.0	32	100.0

3. If your bank has tightened or eased its credit standards or its terms for C&I loans or credit lines over the past three months (as described in questions 1 and 2), how important have been the following possible reasons for the change?

A. Possible reasons for tightening credit standards or loan terms:

a. Deterioration in your bank's current or expected capital position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	22	95.7	15	93.8	7	100.0
Somewhat important	0	0.0	0	0.0	0	0.0
Very important	1	4.3	1	6.3	0	0.0
<b>Total</b>	23	100.0	16	100.0	7	100.0

b. Less favorable or more uncertain economic outlook

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	9	39.1	5	31.3	4	57.1
Somewhat important	10	43.5	8	50.0	2	28.6
Very important	4	17.4	3	18.8	1	14.3
<b>Total</b>	23	100.0	16	100.0	7	100.0

c. Worsening of industry-specific problems (please specify industries)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	7	30.4	4	25.0	3	42.9
Somewhat important	5	21.7	3	18.8	2	28.6
Very important	11	47.8	9	56.3	2	28.6
<b>Total</b>	23	100.0	16	100.0	7	100.0

d. Less aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	18	78.3	11	68.8	7	100.0
Somewhat important	3	13.0	3	18.8	0	0.0
Very important	2	8.7	2	12.5	0	0.0
<b>Total</b>	23	100.0	16	100.0	7	100.0

e. Reduced tolerance for risk

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	13	56.5	9	56.3	4	57.1
Somewhat important	9	39.1	6	37.5	3	42.9
Very important	1	4.3	1	6.3	0	0.0
<b>Total</b>	23	100.0	16	100.0	7	100.0

f. Decreased liquidity in the secondary market for these loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	15	65.2	8	50.0	7	100.0
Somewhat important	5	21.7	5	31.3	0	0.0
Very important	3	13.0	3	18.8	0	0.0
<b>Total</b>	23	100.0	16	100.0	7	100.0

g. Deterioration in your bank's current or expected liquidity position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	20	87.0	13	81.3	7	100.0
Somewhat important	1	4.3	1	6.3	0	0.0
Very important	2	8.7	2	12.5	0	0.0
<b>Total</b>	23	100.0	16	100.0	7	100.0

h. Increased concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	14	63.6	9	60.0	5	71.4
Somewhat important	3	13.6	3	20.0	0	0.0
Very important	5	22.7	3	20.0	2	28.6
<b>Total</b>	22	100.0	15	100.0	7	100.0

B. Possible reasons for easing credit standards or loan terms:

a. Improvement in your bank's current or expected capital position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	25	83.3	14	82.4	11	84.6
Somewhat important	3	10.0	1	5.9	2	15.4
Very important	2	6.7	2	11.8	0	0.0
<b>Total</b>	30	100.0	17	100.0	13	100.0

b. More favorable or less uncertain economic outlook

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	20	66.7	12	70.6	8	61.5
Somewhat important	8	26.7	3	17.6	5	38.5
Very important	2	6.7	2	11.8	0	0.0
<b>Total</b>	30	100.0	17	100.0	13	100.0

c. Improvement in industry-specific problems (please specify industries)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	23	76.7	14	82.4	9	69.2
Somewhat important	4	13.3	1	5.9	3	23.1
Very important	3	10.0	2	11.8	1	7.7
<b>Total</b>	30	100.0	17	100.0	13	100.0

d. More aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	1	3.3	1	5.9	0	0.0
Somewhat important	14	46.7	7	41.2	7	53.8
Very important	15	50.0	9	52.9	6	46.2
<b>Total</b>	<b>30</b>	<b>100.0</b>	<b>17</b>	<b>100.0</b>	<b>13</b>	<b>100.0</b>

e. Increased tolerance for risk

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	18	60.0	13	76.5	5	38.5
Somewhat important	9	30.0	1	5.9	8	61.5
Very important	3	10.0	3	17.6	0	0.0
<b>Total</b>	<b>30</b>	<b>100.0</b>	<b>17</b>	<b>100.0</b>	<b>13</b>	<b>100.0</b>

f. Increased liquidity in the secondary market for these loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	23	76.7	12	70.6	11	84.6
Somewhat important	5	16.7	3	17.6	2	15.4
Very important	2	6.7	2	11.8	0	0.0
<b>Total</b>	<b>30</b>	<b>100.0</b>	<b>17</b>	<b>100.0</b>	<b>13</b>	<b>100.0</b>

g. Improvement in your bank's current or expected liquidity position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	25	83.3	13	76.5	12	92.3
Somewhat important	2	6.7	1	5.9	1	7.7
Very important	3	10.0	3	17.6	0	0.0
<b>Total</b>	30	100.0	17	100.0	13	100.0

h. Reduced concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	24	80.0	13	76.5	11	84.6
Somewhat important	4	13.3	2	11.8	2	15.4
Very important	2	6.7	2	11.8	0	0.0
<b>Total</b>	30	100.0	17	100.0	13	100.0

4. Apart from normal seasonal variation, how has demand for C&I loans changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

A. Demand for C&I loans from large and middle-market firms (annual sales of \$50 million or more):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	5	6.9	4	9.8	1	3.2
About the same	54	75.0	29	70.7	25	80.6
Moderately weaker	13	18.1	8	19.5	5	16.1
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

B. Demand for C&I loans from small firms (annual sales of less than \$50 million):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	5	7.0	2	5.1	3	9.4
About the same	52	73.2	28	71.8	24	75.0
Moderately weaker	14	19.7	9	23.1	5	15.6
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

5. If demand for C&I loans has strengthened or weakened over the past three months (as described in question 4), how important have been the following possible reasons for the change?

A. If stronger loan demand (answer 1 or 2 to question 4A or 4B), possible reasons:

a. Customer inventory financing needs increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	4	57.1	3	75.0	1	33.3
Somewhat important	2	28.6	1	25.0	1	33.3
Very important	1	14.3	0	0.0	1	33.3
<b>Total</b>	7	100.0	4	100.0	3	100.0

b. Customer accounts receivable financing needs increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	4	50.0	3	60.0	1	33.3
Somewhat important	3	37.5	2	40.0	1	33.3
Very important	1	12.5	0	0.0	1	33.3
<b>Total</b>	8	100.0	5	100.0	3	100.0

c. Customer investment in plant or equipment increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	4	57.1	3	75.0	1	33.3
Somewhat important	2	28.6	1	25.0	1	33.3
Very important	1	14.3	0	0.0	1	33.3
<b>Total</b>	7	100.0	4	100.0	3	100.0

d. Customer internally generated funds decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	5	71.4	4	100.0	1	33.3
Somewhat important	1	14.3	0	0.0	1	33.3
Very important	1	14.3	0	0.0	1	33.3
<b>Total</b>	7	100.0	4	100.0	3	100.0

e. Customer merger or acquisition financing needs increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	3	42.9	1	25.0	2	66.7
Somewhat important	2	28.6	1	25.0	1	33.3
Very important	2	28.6	2	50.0	0	0.0
<b>Total</b>	7	100.0	4	100.0	3	100.0

f. Customer borrowing shifted to your bank from other bank or nonbank sources because these other sources became less attractive

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	2	25.0	2	40.0	0	0.0
Somewhat important	4	50.0	2	40.0	2	66.7
Very important	2	25.0	1	20.0	1	33.3
<b>Total</b>	<b>8</b>	<b>100.0</b>	<b>5</b>	<b>100.0</b>	<b>3</b>	<b>100.0</b>

g. Customers' precautionary demand for cash and liquidity increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	5	71.4	2	50.0	3	100.0
Somewhat important	2	28.6	2	50.0	0	0.0
Very important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>7</b>	<b>100.0</b>	<b>4</b>	<b>100.0</b>	<b>3</b>	<b>100.0</b>

B. If weaker loan demand (answer 4 or 5 to question 4A or 4B), possible reasons:

a. Customer inventory financing needs decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	5	33.3	3	27.3	2	50.0
Somewhat important	10	66.7	8	72.7	2	50.0
Very important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>15</b>	<b>100.0</b>	<b>11</b>	<b>100.0</b>	<b>4</b>	<b>100.0</b>

b. Customer accounts receivable financing needs decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	7	46.7	5	45.5	2	50.0
Somewhat important	8	53.3	6	54.5	2	50.0
Very important	0	0.0	0	0.0	0	0.0
<b>Total</b>	15	100.0	11	100.0	4	100.0

c. Customer investment in plant or equipment decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	3	20.0	2	18.2	1	25.0
Somewhat important	9	60.0	7	63.6	2	50.0
Very important	3	20.0	2	18.2	1	25.0
<b>Total</b>	15	100.0	11	100.0	4	100.0

d. Customer internally generated funds increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	9	60.0	8	72.7	1	25.0
Somewhat important	4	26.7	2	18.2	2	50.0
Very important	2	13.3	1	9.1	1	25.0
<b>Total</b>	15	100.0	11	100.0	4	100.0

e. Customer merger or acquisition financing needs decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	7	46.7	4	36.4	3	75.0
Somewhat important	6	40.0	5	45.5	1	25.0
Very important	2	13.3	2	18.2	0	0.0
<b>Total</b>	15	100.0	11	100.0	4	100.0

f. Customer borrowing shifted from your bank to other bank or nonbank sources because these other sources became more attractive

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	10	66.7	7	63.6	3	75.0
Somewhat important	5	33.3	4	36.4	1	25.0
Very important	0	0.0	0	0.0	0	0.0
<b>Total</b>	15	100.0	11	100.0	4	100.0

g. Customers' precautionary demand for cash and liquidity decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not important	13	86.7	10	90.9	3	75.0
Somewhat important	2	13.3	1	9.1	1	25.0
Very important	0	0.0	0	0.0	0	0.0
<b>Total</b>	15	100.0	11	100.0	4	100.0

6. At your bank, apart from seasonal variation, how has the number of inquiries from potential business borrowers regarding the availability and terms of new credit lines or increases in existing lines changed over the past three months? (Please consider only inquiries for additional or increased C&I lines as opposed to the refinancing of existing loans.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
The number of inquiries has increased substantially	0	0.0	0	0.0	0	0.0
The number of inquiries has increased moderately	14	19.4	8	20.0	6	18.8
The number of inquiries has stayed about the same	46	63.9	26	65.0	20	62.5
The number of inquiries has decreased moderately	12	16.7	6	15.0	6	18.8
The number of inquiries has decreased substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	40	100.0	32	100.0

*Questions 7-12 ask about changes in standards and demand over the **past three months** for three different types of CRE loans at your bank: construction and land development loans, loans secured by nonfarm nonresidential properties, and loans secured by multifamily residential properties. Please report changes in enforcement of existing policies as changes in policies.*

7. Over the past three months, how have your bank's credit standards for approving new applications for **construction and land development loans** or credit lines changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	1.4	0	0.0	1	3.1
Tightened somewhat	11	15.5	6	15.4	5	15.6
Remained basically unchanged	56	78.9	30	76.9	26	81.3
Eased somewhat	3	4.2	3	7.7	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

8. Over the past three months, how have your bank's credit standards for approving new applications for **loans secured by nonfarm nonresidential properties** changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	9	12.5	3	7.5	6	18.8
Remained basically unchanged	58	80.6	34	85.0	24	75.0
Eased somewhat	5	6.9	3	7.5	2	6.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	40	100.0	32	100.0

9. Over the past three months, how have your bank's credit standards for approving new applications for **loans secured by multifamily residential properties** changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	19	26.8	11	28.2	8	25.0
Remained basically unchanged	49	69.0	26	66.7	23	71.9
Eased somewhat	3	4.2	2	5.1	1	3.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

10. Apart from normal seasonal variation, how has demand for **construction and land development loans** changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	14	19.7	5	12.8	9	28.1
About the same	49	69.0	31	79.5	18	56.3
Moderately weaker	7	9.9	3	7.7	4	12.5
Substantially weaker	1	1.4	0	0.0	1	3.1
<b>Total</b>	71	100.0	39	100.0	32	100.0

11. Apart from normal seasonal variation, how has demand for **loans secured by nonfarm nonresidential properties** changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	13	18.3	8	20.5	5	15.6
About the same	52	73.2	28	71.8	24	75.0
Moderately weaker	6	8.5	3	7.7	3	9.4
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

12. Apart from normal seasonal variation, how has demand for loans secured by multifamily residential properties changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	16	22.5	5	12.8	11	34.4
About the same	45	63.4	27	69.2	18	56.3
Moderately weaker	10	14.1	7	17.9	3	9.4
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	39	100.0	32	100.0

*Note: Beginning with the January 2015 survey, the loan categories referred to in the questions regarding changes in credit standards and demand for residential mortgage loans have been revised to reflect the Consumer Financial Protection Bureau's qualified mortgage rules.*

*Questions 13-14 ask about seven categories of **residential mortgage loans** at your bank: Government-Sponsored Enterprise eligible (GSE-eligible) residential mortgages, government residential mortgages, Qualified Mortgage non-jumbo non-GSE-eligible (QM non-jumbo, non-GSE-eligible) residential mortgages, QM jumbo residential mortgages, non-QM jumbo residential mortgages, non-QM non-jumbo residential mortgages, and subprime residential mortgages.*

*For the purposes of this survey, please use the following definitions of these loan categories and include first-lien closed-end loans to purchase homes only. The loan categories have been defined so that every first-lien closed-end residential mortgage loan used for home purchase fits into one of the following seven categories:*

- *The **GSE-eligible** category of residential mortgages includes loans that meet the underwriting guidelines, including loan limit amounts, of the GSEs - Fannie Mae and Freddie Mac.*
- *The **government** category of residential mortgages includes loans that are insured by the Federal Housing Administration, guaranteed by the Department of Veterans Affairs, or originated under government programs, including the U.S. Department of Agriculture home loan programs.*
- *The **QM non-jumbo, non-GSE-eligible** category of residential mortgages includes loans that satisfy the standards for a qualified mortgage and have loan balances that are below the loan limit amounts set by the GSEs but otherwise do not meet the GSE underwriting guidelines.*
- *The **QM jumbo** category of residential mortgages includes loans that satisfy the standards for a qualified mortgage but have loan balances that are above the loan limit amount set by the GSEs.*
- *The **non-QM jumbo** category of residential mortgages includes loans that do not satisfy the standards for a qualified mortgage and have loan balances that are above the loan limit amount set by the GSEs.*
- *The **non-QM non-jumbo** category of residential mortgages includes loans that do not satisfy the standards for a qualified mortgage and have loan balances that are below the loan limit amount set by the GSEs. (Please exclude loans classified by your bank as subprime in this category.)*
- *The **subprime** category of residential mortgages includes loans classified by your bank as subprime. This category typically includes loans made to borrowers with weakened credit histories that include payment delinquencies, charge-offs, judgements, and/or bankruptcies; reduced repayment capacity as measured by credit scores or debt-to-income ratios; or incomplete credit histories.*

*Question 13 deals with changes in your bank's credit standards for loans in each of the seven loan categories over the past three months. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if the standards are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards. **Question 14** deals with changes in demand for loans in each of the seven loan categories over the past three months.*

13. Over the past three months, how have your bank's credit standards for approving applications from individuals for mortgage loans to purchase homes changed? (Please consider only new originations as opposed to the refinancing of existing mortgages.)

A. Credit standards on mortgage loans that your bank categorizes as **GSE-eligible** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.2	0	0.0	2	6.5
Remained basically unchanged	50	79.4	24	75.0	26	83.9
Eased somewhat	11	17.5	8	25.0	3	9.7
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>63</b>	<b>100.0</b>	<b>32</b>	<b>100.0</b>	<b>31</b>	<b>100.0</b>

For this question, 4 respondents answered “My bank does not originate GSE-eligible residential mortgages.”

B. Credit standards on mortgage loans that your bank categorizes as **government** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	6.8	1	3.2	3	10.7
Remained basically unchanged	51	86.4	29	93.5	22	78.6
Eased somewhat	4	6.8	1	3.2	3	10.7
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>59</b>	<b>100.0</b>	<b>31</b>	<b>100.0</b>	<b>28</b>	<b>100.0</b>

For this question, 8 respondents answered “My bank does not originate government residential mortgages.”

C. Credit standards on mortgage loans that your bank categorizes as **QM non-jumbo, non-GSE-eligible** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.3	1	3.3	1	3.3
Remained basically unchanged	55	91.7	27	90.0	28	93.3
Eased somewhat	3	5.0	2	6.7	1	3.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	60	100.0	30	100.0	30	100.0

For this question, 7 respondents answered “My bank does not originate QM non-jumbo, non-GSE-eligible residential mortgages.”

D. Credit standards on mortgage loans that your bank categorizes as **QM jumbo** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.2	1	3.0	1	3.3
Remained basically unchanged	55	87.3	29	87.9	26	86.7
Eased somewhat	6	9.5	3	9.1	3	10.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	33	100.0	30	100.0

For this question, 4 respondents answered “My bank does not originate QM jumbo residential mortgages.”

E. Credit standards on mortgage loans that your bank categorizes as **non-QM** jumbo residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.7	1	2.9	0	0.0
Remained basically unchanged	54	91.5	31	91.2	23	92.0
Eased somewhat	4	6.8	2	5.9	2	8.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	59	100.0	34	100.0	25	100.0

For this question, 9 respondents answered “My bank does not originate non-QM jumbo residential mortgages.”

F. Credit standards on mortgage loans that your bank categorizes as **non-QM non-jumbo** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.8	1	3.1	0	0.0
Remained basically unchanged	53	93.0	30	93.8	23	92.0
Eased somewhat	3	5.3	1	3.1	2	8.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	57	100.0	32	100.0	25	100.0

For this question, 11 respondents answered “My bank does not originate non-QM non-jumbo residential mortgages.”

G. Credit standards on mortgage loans that your bank categorizes as **subprime** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	25.0	0	0.0	1	33.3
Remained basically unchanged	2	50.0	0	0.0	2	66.7
Eased somewhat	1	25.0	1	100.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	4	100.0	1	100.0	3	100.0

For this question, 63 respondents answered “My bank does not originate subprime residential mortgages.”

14. Apart from normal seasonal variation, how has demand for mortgages to purchase homes changed over the past three months? (Please consider only applications for new originations as opposed to applications for refinancing of existing mortgages.)

A. Demand for mortgages that your bank categorizes as **GSE-eligible** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	7	11.1	1	3.1	6	19.4
About the same	41	65.1	20	62.5	21	67.7
Moderately weaker	15	23.8	11	34.4	4	12.9
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

For this question, 4 respondents answered “My bank does not originate GSE-eligible residential mortgages.”

B. Demand for mortgages that your bank categorizes as **government** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	2	3.4	0	0.0	2	7.1
About the same	47	79.7	22	71.0	25	89.3
Moderately weaker	9	15.3	9	29.0	0	0.0
Substantially weaker	1	1.7	0	0.0	1	3.6
<b>Total</b>	59	100.0	31	100.0	28	100.0

For this question, 8 respondents answered “My bank does not originate government residential mortgages.”

C. Demand for mortgages that your bank categorizes as **QM non-jumbo, non-GSE-eligible** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	4	6.7	1	3.3	3	10.0
About the same	43	71.7	19	63.3	24	80.0
Moderately weaker	13	21.7	10	33.3	3	10.0
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	60	100.0	30	100.0	30	100.0

For this question, 7 respondents answered “My bank does not originate QM non-jumbo, non-GSE-eligible residential mortgages.”

D. Demand for mortgages that your bank categorizes as **QM jumbo** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	7	11.1	3	9.1	4	13.3
About the same	43	68.3	20	60.6	23	76.7
Moderately weaker	13	20.6	10	30.3	3	10.0
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	33	100.0	30	100.0

For this question, 4 respondents answered “My bank does not originate QM jumbo residential mortgages.”

E. Demand for mortgages that your bank categorizes as **non-QM jumbo** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	2	3.4	0	0.0	2	8.0
About the same	42	71.2	23	67.6	19	76.0
Moderately weaker	15	25.4	11	32.4	4	16.0
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	59	100.0	34	100.0	25	100.0

For this question, 9 respondents answered “My bank does not originate non-QM jumbo residential mortgages.”

F. Demand for mortgages that your bank categorizes as **non-QM non-jumbo** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	0	0.0	0	0.0	0	0.0
About the same	45	80.4	24	75.0	21	87.5
Moderately weaker	11	19.6	8	25.0	3	12.5
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	56	100.0	32	100.0	24	100.0

For this question, 11 respondents answered “My bank does not originate non-QM non-jumbo residential mortgages.”

G. Demand for mortgages that your bank categorizes as **subprime** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	0	0.0	0	0.0	0	0.0
About the same	4	100.0	1	100.0	3	100.0
Moderately weaker	0	0.0	0	0.0	0	0.0
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	4	100.0	1	100.0	3	100.0

For this question, 62 respondents answered “My bank does not originate subprime residential mortgages.”

*Questions 15-16 ask about revolving home equity lines of credit at your bank. Question 15 deals with changes in your bank's credit standards over the past three months. Question 16 deals with changes in demand. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.*

15. Over the past three months, how have your bank's credit standards for approving applications for revolving home equity lines of credit changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	68	97.1	37	94.9	31	100.0
Eased somewhat	2	2.9	2	5.1	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

16. Apart from normal seasonal variation, how has demand for revolving home equity lines of credit changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	1	1.4	1	2.6	0	0.0
Moderately stronger	16	22.9	10	25.6	6	19.4
About the same	44	62.9	24	61.5	20	64.5
Moderately weaker	8	11.4	4	10.3	4	12.9
Substantially weaker	1	1.4	0	0.0	1	3.2
<b>Total</b>	70	100.0	39	100.0	31	100.0

*Questions 17-26 ask about consumer lending at your bank. Question 17 deals with changes in your bank's willingness to make consumer loans over the past three months. Questions 18-23 deal with changes in credit standards and loan terms over the same period. Questions 24-26 deal with changes in demand for consumer loans over the past three months. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.*

17. Please indicate your bank's willingness to make **consumer installment loans** now as opposed to three months ago.

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more willing	0	0.0	0	0.0	0	0.0
Somewhat more willing	9	13.2	6	16.7	3	9.4
About unchanged	59	86.8	30	83.3	29	90.6
Somewhat less willing	0	0.0	0	0.0	0	0.0
Much less willing	0	0.0	0	0.0	0	0.0
<b>Total</b>	68	100.0	36	100.0	32	100.0

18. Over the past three months, how have your bank's credit standards for approving applications for **credit cards** from individuals or households changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.7	2	6.3	1	4.8
Remained basically unchanged	46	86.8	27	84.4	19	90.5
Eased somewhat	4	7.5	3	9.4	1	4.8
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	53	100.0	32	100.0	21	100.0

19. Over the past three months, how have your bank's credit standards for approving applications for **auto loans** to individuals or households changed? (Please include loans arising from retail sales of passenger cars and other vehicles such as minivans, vans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use, whether new or used. Please exclude loans to finance fleet sales, personal cash loans secured by automobiles already paid for, loans to finance the purchase of commercial vehicles and farm equipment, and lease financing.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	60	93.8	29	87.9	31	100.0
Eased somewhat	4	6.3	4	12.1	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	64	100.0	33	100.0	31	100.0

20. Over the past three months, how have your bank's credit standards for approving applications for **consumer loans other than credit card and auto loans** changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.5	1	2.8	0	0.0
Remained basically unchanged	64	94.1	32	88.9	32	100.0
Eased somewhat	3	4.4	3	8.3	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	68	100.0	36	100.0	32	100.0

21. Over the past three months, how has your bank changed the following terms and conditions on new or existing **credit card accounts** for individuals or households?

a. Credit limits

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	4.1	2	6.7	0	0.0
Remained basically unchanged	41	83.7	23	76.7	18	94.7
Eased somewhat	6	12.2	5	16.7	1	5.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	49	100.0	30	100.0	19	100.0

b. Spreads of interest rates charged on outstanding balances over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	2.0	1	3.3	0	0.0
Remained basically unchanged	46	93.9	28	93.3	18	94.7
Eased somewhat	2	4.1	1	3.3	1	5.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	49	100.0	30	100.0	19	100.0

c. Minimum percent of outstanding balances required to be repaid each month

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	49	100.0	30	100.0	19	100.0
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	49	100.0	30	100.0	19	100.0

d. Minimum required credit score (increased score=tightened, reduced score=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	2.0	1	3.3	0	0.0
Remained basically unchanged	47	95.9	28	93.3	19	100.0
Eased somewhat	1	2.0	1	3.3	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	49	100.0	30	100.0	19	100.0

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	2.0	0	0.0	1	5.3
Remained basically unchanged	48	98.0	30	100.0	18	94.7
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	49	100.0	30	100.0	19	100.0

22. Over the past three months, how has your bank changed the following terms and conditions on **loans to individuals or households to purchase autos**?

a. Maximum maturity

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.6	1	3.0	0	0.0
Remained basically unchanged	60	93.8	30	90.9	30	96.8
Eased somewhat	3	4.7	2	6.1	1	3.2
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	64	100.0	33	100.0	31	100.0

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	4.7	2	6.1	1	3.2
Remained basically unchanged	55	85.9	26	78.8	29	93.5
Eased somewhat	6	9.4	5	15.2	1	3.2
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	64	100.0	33	100.0	31	100.0

c. Minimum required down payment (higher=tightened, lower=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	64	100.0	33	100.0	31	100.0
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	64	100.0	33	100.0	31	100.0

d. Minimum required credit score (increased score=tightened, reduced score=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.6	1	3.0	0	0.0
Remained basically unchanged	62	96.9	31	93.9	31	100.0
Eased somewhat	1	1.6	1	3.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	64	100.0	33	100.0	31	100.0

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.6	1	3.1	0	0.0
Remained basically unchanged	62	98.4	31	96.9	31	100.0
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

23. Over the past three months, how has your bank changed the following terms and conditions on **consumer loans other than credit card and auto loans**?

a. Maximum maturity

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	65	97.0	33	94.3	32	100.0
Eased somewhat	2	3.0	2	5.7	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	67	100.0	35	100.0	32	100.0

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.5	0	0.0	1	3.1
Remained basically unchanged	64	95.5	33	94.3	31	96.9
Eased somewhat	2	3.0	2	5.7	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	67	100.0	35	100.0	32	100.0

c. Minimum required down payment (higher=tightened, lower=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	66	98.5	34	97.1	32	100.0
Eased somewhat	1	1.5	1	2.9	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	67	100.0	35	100.0	32	100.0

d. Minimum required credit score (increased score=tightened, reduced score=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.5	1	2.9	0	0.0
Remained basically unchanged	63	94.0	31	88.6	32	100.0
Eased somewhat	3	4.5	3	8.6	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	67	100.0	35	100.0	32	100.0

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	65	97.0	33	94.3	32	100.0
Eased somewhat	2	3.0	2	5.7	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	67	100.0	35	100.0	32	100.0

24. Apart from normal seasonal variation, how has demand from individuals or households for **credit card** loans changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	6	12.0	5	16.1	1	5.3
About the same	38	76.0	24	77.4	14	73.7
Moderately weaker	6	12.0	2	6.5	4	21.1
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	50	100.0	31	100.0	19	100.0

25. Apart from normal seasonal variation, how has demand from individuals or households for **auto loans** changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	9	14.3	6	18.8	3	9.7
About the same	46	73.0	22	68.8	24	77.4
Moderately weaker	8	12.7	4	12.5	4	12.9
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

26. Apart from normal seasonal variation, how has demand from individuals or households for **consumer loans other than credit card and auto loans** changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	3	4.5	3	8.6	0	0.0
About the same	55	72.1	30	85.7	25	78.1
Moderately weaker	9	13.4	2	5.7	7	21.9
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	67	100.0	35	100.0	32	100.0

*Questions 27-28 ask how your bank expects its lending practices and conditions for C&I loans to change over 2016.*

27. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **C&I loans to large and middle-market firms** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? (Please refer to the definitions of large and middle-market firms suggested in question 1. If your bank defines firm size differently from the categories suggested in question 1, please use your definitions and indicate what they are.) If your bank does not originate C&I loans to large and middle-market firms, please skip to Question 28.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of C&I loans or credit lines to large and middle-market firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	0	0.0	0	0.0	0	0.0
Tighten somewhat	11	15.3	9	22.0	2	6.5
Remain basically unchanged	56	77.8	30	73.2	26	83.9
Ease somewhat	5	6.9	2	4.9	3	9.7
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on C&I loans to large and middle-market firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	41	56.9	25	61.0	16	51.6
Remain basically unchanged	29	40.3	14	34.1	15	48.4
Decrease somewhat	2	2.8	2	4.9	0	0.0
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for C&I loans to large and middle-market firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	13	18.3	7	17.5	6	19.4
Remain basically unchanged	46	64.8	28	70.0	18	58.1
Decrease somewhat	12	16.9	5	12.5	7	22.6
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	71	100.0	40	100.0	31	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of C&I loans to large and middle-market firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	0	0.0	0	0.0	0	0.0
Decrease somewhat	8	11.1	6	14.6	2	6.5
Remain basically unchanged	42	58.3	24	58.5	18	58.1
Increase somewhat	21	29.2	10	24.4	11	35.5
Increase substantially	1	1.4	1	2.4	0	0.0
<b>Total</b>	72	100.0	41	100.0	31	100.0

28. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **C&I loans to small firms** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? (Please refer to the definitions of small firms suggested in question 1. If your bank defines firm size differently from the categories suggested in question 1, please use your definitions and indicate what they are.) If your bank does not originate C&I loans to small firms, please skip to Question 29.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of C&I loans or credit lines to small firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	0	0.0	0	0.0	0	0.0
Tighten somewhat	10	14.3	6	15.4	4	12.9
Remain basically unchanged	54	77.1	30	76.9	24	77.4
Ease somewhat	6	8.6	3	7.7	3	9.7
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on C&I loans to small firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	42	60.0	24	61.5	18	58.1
Remain basically unchanged	26	37.1	14	35.9	12	38.7
Decrease somewhat	2	2.9	1	2.6	1	3.2
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for C&I loans to small firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	14	20.0	6	15.4	8	25.8
Remain basically unchanged	46	65.7	28	71.8	18	58.1
Decrease somewhat	10	14.3	5	12.8	5	16.1
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of C&I loans to small firms to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	0	0.0	0	0.0	0	0.0
Decrease somewhat	7	10.0	4	10.3	3	9.7
Remain basically unchanged	37	52.9	21	53.8	16	51.6
Increase somewhat	26	37.1	14	35.9	12	38.7
Increase substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

*Questions 29-31 ask how your bank expects its lending practices and conditions for selected categories of commercial real estate loans to change over 2016.*

29. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **construction and land development loans (CLD loans)** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? If your bank does not originate CLD loans, please skip to Question 30.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of CLD loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	1	1.5	1	2.7	0	0.0
Tighten somewhat	18	26.5	12	32.4	6	19.4
Remain basically unchanged	48	70.6	23	62.2	25	80.6
Ease somewhat	1	1.5	1	2.7	0	0.0
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	68	100.0	37	100.0	31	100.0

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on CLD loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	42	61.8	23	62.2	19	61.3
Remain basically unchanged	23	33.8	12	32.4	11	35.5
Decrease somewhat	3	4.4	2	5.4	1	3.2
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	68	100.0	37	100.0	31	100.0

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for CLD loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	21	30.9	11	29.7	10	32.3
Remain basically unchanged	41	60.3	24	64.9	17	54.8
Decrease somewhat	6	8.8	2	5.4	4	12.9
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	68	100.0	37	100.0	31	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of CLD loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	1	1.5	1	2.7	0	0.0
Decrease somewhat	20	29.4	15	40.5	5	16.1
Remain basically unchanged	38	55.9	16	43.2	22	71.0
Increase somewhat	9	13.2	5	13.5	4	12.9
Increase substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	68	100.0	37	100.0	31	100.0

30. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **loans secured by nonfarm nonresidential properties (NFNR loans)** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? If your bank does not originate NFNR loans, please skip to Question 31.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of NFNR loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	0	0.0	0	0.0	0	0.0
Tighten somewhat	15	21.7	9	23.7	6	19.4
Remain basically unchanged	52	75.4	28	73.7	24	77.4
Ease somewhat	2	2.9	1	2.6	1	3.2
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>69</b>	<b>100.0</b>	<b>38</b>	<b>100.0</b>	<b>31</b>	<b>100.0</b>

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on NFNR loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	42	60.9	24	63.2	18	58.1
Remain basically unchanged	23	33.3	12	31.6	11	35.5
Decrease somewhat	4	5.8	2	5.3	2	6.5
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>69</b>	<b>100.0</b>	<b>38</b>	<b>100.0</b>	<b>31</b>	<b>100.0</b>

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for NFNR loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	18	26.1	8	21.1	10	32.3
Remain basically unchanged	44	63.8	27	71.1	17	54.8
Decrease somewhat	7	10.1	3	7.9	4	12.9
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	69	100.0	38	100.0	31	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of NFNR loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	0	0.0	0	0.0	0	0.0
Decrease somewhat	12	17.4	8	21.1	4	12.9
Remain basically unchanged	45	65.2	21	55.3	24	77.4
Increase somewhat	12	17.4	9	23.7	3	9.7
Increase substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	69	100.0	38	100.0	31	100.0

31. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **loans secured by multifamily residential properties (MF loans)** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? If your bank does not originate MF loans, please skip to Question 32.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of MF loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	2	2.9	1	2.6	1	3.2
Tighten somewhat	22	31.4	14	35.9	8	25.8
Remain basically unchanged	42	60.0	21	53.8	21	67.7
Ease somewhat	4	5.7	3	7.7	1	3.2
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on MF loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	44	62.9	27	69.2	17	54.8
Remain basically unchanged	24	34.3	10	25.6	14	45.2
Decrease somewhat	2	2.9	2	5.1	0	0.0
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for MF loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	19	27.1	11	28.2	8	25.8
Remain basically unchanged	44	62.9	24	61.5	20	64.5
Decrease somewhat	7	10.0	4	10.3	3	9.7
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of MF loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	1	1.4	1	2.6	0	0.0
Decrease somewhat	28	40.0	17	43.6	11	35.5
Remain basically unchanged	35	50.0	18	46.2	17	54.8
Increase somewhat	6	8.6	3	7.7	3	9.7
Increase substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

*Questions 32-33 ask how your bank expects its lending practices and conditions for selected categories of residential mortgage loans to change over 2016.*

32. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **GSE-eligible residential mortgage loans** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? If your bank does not originate GSE-eligible residential mortgage loans, please skip to Question 33.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of GSE-eligible residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	0	0.0	0	0.0	0	0.0
Tighten somewhat	2	3.2	0	0.0	2	6.5
Remain basically unchanged	53	84.1	26	81.3	27	87.1
Ease somewhat	8	12.7	6	18.8	2	6.5
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on GSE-eligible residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	47	74.6	23	71.9	24	77.4
Remain basically unchanged	16	25.4	9	28.1	7	22.6
Decrease somewhat	0	0.0	0	0.0	0	0.0
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for GSE-eligible residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	16	25.4	6	18.8	10	32.3
Remain basically unchanged	40	63.5	22	68.8	18	58.1
Decrease somewhat	7	11.1	4	12.5	3	9.7
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of GSE-eligible residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	1	1.6	0	0.0	1	3.2
Decrease somewhat	15	23.8	8	25.0	7	22.6
Remain basically unchanged	35	55.6	17	53.1	18	58.1
Increase somewhat	12	19.0	7	21.9	5	16.1
Increase substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	32	100.0	31	100.0

33. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect the following lending practices and conditions for **nonconforming jumbo residential mortgage loans** to change over 2016 compared to current practices and conditions, apart from normal seasonal variation? If your bank does not originate nonconforming jumbo residential mortgage loans, please skip to Question 34.

A. Compared to current practices and conditions, over 2016, my bank expects its **lending standards** for approving applications of nonconforming jumbo residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tighten substantially	0	0.0	0	0.0	0	0.0
Tighten somewhat	4	6.3	0	0.0	4	14.3
Remain basically unchanged	49	77.8	27	77.1	22	78.6
Ease somewhat	10	15.9	8	22.9	2	7.1
Ease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>63</b>	<b>100.0</b>	<b>35</b>	<b>100.0</b>	<b>28</b>	<b>100.0</b>

B. Compared to current practices and conditions, over 2016, my bank expects the average **level of interest rates** on nonconforming jumbo residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	47	74.6	26	74.3	21	75.0
Remain basically unchanged	16	25.4	9	25.7	7	25.0
Decrease somewhat	0	0.0	0	0.0	0	0.0
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>63</b>	<b>100.0</b>	<b>35</b>	<b>100.0</b>	<b>28</b>	<b>100.0</b>

C. Compared to current practices and conditions, over 2016, my bank expects the average **spread of loan rates over my bank's cost of funds** for nonconforming jumbo residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Increase substantially	0	0.0	0	0.0	0	0.0
Increase somewhat	17	27.0	9	25.7	8	28.6
Remain basically unchanged	41	65.1	24	68.6	17	60.7
Decrease somewhat	5	7.9	2	5.7	3	10.7
Decrease substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	35	100.0	28	100.0

D. Compared to current practices and conditions, over 2016, my bank expects the average **volume of originations** of nonconforming jumbo residential mortgage loans to:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Decrease substantially	0	0.0	0	0.0	0	0.0
Decrease somewhat	11	17.5	7	20.0	4	14.3
Remain basically unchanged	39	61.9	19	54.3	20	71.4
Increase somewhat	13	20.6	9	25.7	4	14.3
Increase substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	35	100.0	28	100.0

*Questions 34-36 ask about your bank's expectations for the behavior of loan delinquencies and charge-offs on selected categories of C&I, CRE, and consumer loans in 2016.*

34. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and charge-offs on your bank's **C&I loans** in the following categories in 2016? (Please refer to the definitions of large and middle-market firms and of small firms suggested in question 1. If your bank defines firm size differently from the categories suggested in question 1, please use your definitions and indicate what they are.)

A. Outlook for loan quality on my bank's **syndicated nonleveraged** C&I loans to large and middle-market firms:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	3	4.8	1	2.6	2	8.0
Loan quality is likely to remain around current levels	43	68.3	23	60.5	20	80.0
Loan quality is likely to deteriorate somewhat	17	27.0	14	36.8	3	12.0
Loan quality is likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	63	100.0	38	100.0	25	100.0

For this question, 7 respondents answered “My bank does not originate this type of loan.”

B. Outlook for loan quality on my bank's **syndicated leveraged** C&I loans to large and middle-market firms:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	1	1.9	0	0.0	1	6.3
Loan quality is likely to remain around current levels	29	53.7	15	39.5	14	87.5
Loan quality is likely to deteriorate somewhat	24	44.4	23	60.5	1	6.3
Loan quality is likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	54	100.0	38	100.0	16	100.0

For this question, 15 respondents answered “My bank does not originate this type of loan.”

C. Outlook for loan quality on my bank's **nonsyndicated** C&I loans to large and middle-market firms:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	3	4.3	1	2.5	2	6.7
Loan quality is likely to remain around current levels	49	70.0	24	60.0	25	83.3
Loan quality is likely to deteriorate somewhat	18	25.7	15	37.5	3	10.0
Loan quality is likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	40	100.0	30	100.0

For this question, 1 respondent answered “My bank does not originate this type of loan.”

D. Outlook for loan quality on my bank's C&I loans to **small firms**:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	5	7.1	2	5.1	3	9.7
Loan quality is likely to remain around current levels	44	62.9	24	61.5	20	64.5
Loan quality is likely to deteriorate somewhat	20	28.6	12	30.8	8	25.8
Loan quality is likely to deteriorate substantially	1	1.4	1	2.6	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

35. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and charge-offs on your bank's **commercial real estate loans** in the following categories in 2016?

A. Outlook for loan quality on my bank's **construction and land development** loans:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	3	4.3	1	2.6	2	6.7
Loan quality is likely to remain around current levels	61	88.4	34	87.2	27	90.0
Loan quality is likely to deteriorate somewhat	5	7.2	4	10.3	1	3.3
Loan quality is likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	69	100.0	39	100.0	30	100.0

For this question, 1 respondent answered “My bank does not originate this type of loan.”

B. Outlook for loan quality on my bank's loans secured by **nonfarm nonresidential properties**:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	2	2.9	0	0.0	2	6.5
Loan quality is likely to remain around current levels	64	91.4	36	92.3	28	90.3
Loan quality is likely to deteriorate somewhat	4	5.7	3	7.7	1	3.2
Loan quality is likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	39	100.0	31	100.0

C. Outlook for loan quality on my bank's loans secured by **multifamily residential properties**:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	1	1.4	0	0.0	1	3.3
Loan quality is likely to remain around current levels	59	85.5	33	84.6	26	86.7
Loan quality is likely to deteriorate somewhat	9	13.0	6	15.4	3	10.0
Loan quality is likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
<b>Total</b>	69	100.0	39	100.0	30	100.0

For this question, 1 respondent answered “My bank does not originate this type of loan.”

36. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and charge-offs on your bank's **auto loans to subprime borrowers** in 2016? (Please use your bank's definition of auto loans to subprime borrowers.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Loan quality is likely to improve substantially	0	0.0	0	0.0	0	0.0
Loan quality is likely to improve somewhat	1	4.5	0	0.0	1	10.0
Loan quality is likely to remain around current levels	15	68.2	9	75.0	6	60.0
Loan quality is likely to deteriorate somewhat	5	22.7	3	25.0	2	20.0
Loan quality is likely to deteriorate substantially	1	4.5	0	0.0	1	10.0
<b>Total</b>	22	100.0	12	100.0	10	100.0

For this question, 45 respondents answered “My bank does not originate this type of loan.”

1. The sample is selected from among the largest banks in each Federal Reserve District. In the table, large banks are defined as those with total domestic assets of \$20 billion or more as of September 30, 2015. The combined assets of the 41 large banks totaled \$9.2 trillion, compared to \$9.5 trillion for the entire panel of 73 banks, and \$13.2 trillion for all domestically chartered, federally insured commercial banks.