Exhibit 1
Inquiries, Participation, and Registration for the MSLP

Changes in Inquiries for C&I Loans since Mid-June, by Borrower and Bank Size

Note: 86 banks submitted surveys: 33 large banks with assets above $50 billion and 53 other banks with assets below $50 billion. Banks were asked about the change in commercial and industrial (C&I) loan inquiries from borrowers of a size eligible for the MSLP, that were small enough to also qualify for the Paycheck Protection Program (PPP), or that were too large to qualify for the MSLP.

Share of C&I Loan Inquiries Approved

Note: The chart refers to the share of MSLP-sized borrowers that made C&I loan inquiries and were approved since mid-June.

Share of MSLP Loans in the Approved C&I Loans

Note: The chart refers to the share of approved C&I loans to MSLP-sized borrowers that were MSLP loans since mid-June.

Operational Status, by Bank Size

Note: "Reg." reflects 66 of the 86 banks that submitted surveys and reported that they were registered: 25 large banks and 41 other banks.

Outlook for Inquiries and Approvals of MSLP Loans

Note: The chart refers to the number of C&I loan inquiries from MSLP-sized borrowers and the bank's willingness to approve MSLP loans to borrowers of an eligible size over the next three months.

Note: MSLP is Main Street Lending Program.
Source: Federal Reserve Board, Senior Loan Officer Opinion Survey on Bank Lending Practices (September 2020).
Exhibit 2
Reasons Why Registered Banks Did Not Approve MSLP Loans

Reasons Why Registered Banks Did Not Approve MSLP Loans

Firm in poor financial condition pre-COVID-19
Firm too severely affected by COVID-19
PPP loan approved instead of MSLP
Firm’s planned use of MSLP not sound
Key terms not attractive to the borrower
Key terms not attractive to the lender

Note: This panel covers, at most, 66 banks that reported that they were registered for the MSLP: 25 large banks and 41 other banks.

Key Terms Not Attractive to the Borrower, as Reasons Why Registered Banks Did Not Approve MSLP Loans

Borrower debt/EBITDA too high
Interest rate too high
Principal amortization too steep
5-year maturity term too short
Minimum loan size too high
Origination and transaction fees too high
Employee retention too restrictive
Certifications and covenants too restrictive

Note: This panel covers, at most, 48 banks that reported key terms being not attractive to borrowers as an important reason for not approving: 19 large and 29 other.

Key Terms Not Attractive to the Lender, as Reasons Why Registered Banks Did Not Approve MSLP Loans

Maximum loan size too low
Origination and servicing fees too low
Lender’s retention share too high
Loss-sharing too uncertain
Certifications and covenants too restrictive

Note: This panel covers, at most, 17 banks that reported key terms being not attractive to the lender as an important reason for not approving: 2 large and 15 other.

Note: MSLP is Main Street Lending Program.
Source: Federal Reserve Board, Senior Loan Officer Opinion Survey on Bank Lending Practices (September 2020).
Exhibit 3
Reasons Why Banks Did Not Register for the MSLP

Reasons Why Banks Did Not Register for MSLP

Note: MSLP is Main Street Lending Program.
Source: Federal Reserve Board, Senior Loan Officer Opinion Survey on Bank Lending Practices (September 2020).

Note: This panel covers, at most, 20 banks that reported they were registered for the MSLP: 8 large and 12 other.

Key Terms Not Attractive to the Borrower, as Reasons Why Banks Did Not Register for MSLP

Note: This panel covers, at most, 9 banks that reported key terms being not attractive to borrowers as an important reason for not registering: 2 large and 7 other.

Key Terms Not Attractive to the Lender, Reasons Why Banks Did Not Register for MSLP

Note: This panel covers, at most, 13 banks that reported key terms being not attractive to the lender as an important reason for not registering: 3 large and 10 other.
Exhibit 4
Borrower Characteristics

Characteristics of Borrowers Inquiring about the MSLP

Note: This panel covers, at most, 83 banks that reported having received C&I loan inquiries from borrowers of a size eligible for the MSLP: 30 large and 53 other.

Characteristics of Approved MSLP Borrowers

Note: This panel covers, at most, 23 banks that report having approved MSLP loans: 12 large and 11 other.

Note: MSLP is Main Street Lending Program.
Source: Federal Reserve Board, Senior Loan Officer Opinion Survey on Bank Lending Practices (September 2020).