

## Table 1

### Senior Loan Officer Opinion Survey on Bank Lending Practices at Selected Large Banks in the United States<sup>1</sup>

(Status of Policy as of October 2025)

**Questions 1-6** ask about commercial and industrial (C&I) loans at your bank. Questions 1-3 deal with changes in your bank's lending policies over the past three months. Questions 4-5 deal with changes in demand for C&I loans over the past three months. Question 6 asks about changes in prospective demand for C&I loans at your bank, as indicated by the volume of recent inquiries about the availability of new credit lines or increases in existing lines. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.

1. Over the past three months, how have your bank's credit standards for approving applications for C&I loans or credit lines - other than those to be used to finance mergers and acquisitions - to large and middle-market firms and to small firms changed? (If your bank defines firm size differently from the categories suggested below, please use your definitions and indicate what they are.)

A. Standards for **large and middle-market firms** (annual sales of \$50 million or more):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	6.5	0	0.0	4	9.8
Remained basically unchanged	58	93.5	21	100.0	37	90.2
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>62</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 1 respondent answered "My bank does not originate C&I loans or credit lines to large and middle-market firms."

B. Standards for **small firms** (annual sales of less than \$50 million):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	1.7	0	0.0	1	2.4
Tightened somewhat	4	6.7	0	0.0	4	9.8
Remained basically unchanged	55	91.7	19	100.0	36	87.8
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 3 respondents answered "My bank does not originate C&I loans or credit lines to small firms."

2. For applications for C&I loans or credit lines-other than those to be used to finance mergers and acquisitions-from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans changed over the past three months?

A. Terms for **large and middle-market firms** (annual sales of \$50 million or more):

a. Maximum size of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	6.5	0	0.0	4	9.8
Remained basically unchanged	47	75.8	12	57.1	35	85.4
Eased somewhat	11	17.7	9	42.9	2	4.9
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>62</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>41</b>	<b>100</b>

b. Maximum maturity of loans or credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.6	0	0.0	1	2.4
Remained basically unchanged	61	98.4	21	100.0	40	97.6
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>62</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>41</b>	<b>100</b>

c. Costs of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.2	0	0.0	2	4.9
Remained basically unchanged	54	87.1	18	85.7	36	87.8
Eased somewhat	6	9.7	3	14.3	3	7.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>62</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>41</b>	<b>100</b>

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened,narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	4.9	0	0.0	3	7.5
Remained basically unchanged	45	73.8	15	71.4	30	75.0
Eased somewhat	13	21.3	6	28.6	7	17.5
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>40</b>	<b>100</b>

e. Premiums charged on riskier loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.7	0	0.0	1	2.6
Remained basically unchanged	56	93.3	20	95.2	36	92.3
Eased somewhat	3	5.0	1	4.8	2	5.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>39</b>	<b>100</b>

f. Loan covenants

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.0	0	0.0	3	7.5
Remained basically unchanged	51	85.0	14	70.0	37	92.5
Eased somewhat	6	10.0	6	30.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>40</b>	<b>100</b>

g. Collateralization requirements

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.3	1	4.8	1	2.5
Remained basically unchanged	59	96.7	20	95.2	39	97.5
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>40</b>	<b>100</b>

h. Use of interest rate floors (more use=tightened, less use=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.1	0	0.0	3	7.7
Remained basically unchanged	56	94.9	20	100.0	36	92.3
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>59</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>39</b>	<b>100</b>

B. Terms for **small firms** (annual sales of less than \$50 million):

a. Maximum size of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	6.8	0	0.0	4	10.0
Remained basically unchanged	54	91.5	18	94.7	36	90.0
Eased somewhat	1	1.7	1	5.3	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>59</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>40</b>	<b>100</b>

b. Maximum maturity of loans or credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.7	0	0.0	1	2.6
Remained basically unchanged	56	96.6	18	94.7	38	97.4
Eased somewhat	1	1.7	1	5.3	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>39</b>	<b>100</b>

c. Costs of credit lines

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.7	0	0.0	1	2.6
Remained basically unchanged	54	93.1	17	89.5	37	94.9
Eased somewhat	3	5.2	2	10.5	1	2.6
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>39</b>	<b>100</b>

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened,narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.1	0	0.0	3	7.5
Remained basically unchanged	49	83.1	16	84.2	33	82.5
Eased somewhat	7	11.9	3	15.8	4	10.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>59</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>40</b>	<b>100</b>

e. Premiums charged on riskier loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.2	0	0.0	3	7.7
Remained basically unchanged	54	93.1	19	100.0	35	89.7
Eased somewhat	1	1.7	0	0.0	1	2.6
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>39</b>	<b>100</b>

f. Loan covenants

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.3	0	0.0	3	7.5
Remained basically unchanged	52	91.2	15	88.2	37	92.5
Eased somewhat	2	3.5	2	11.8	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>57</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>40</b>	<b>100</b>

g. Collateralization requirements

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	7.0	1	5.3	3	7.9
Remained basically unchanged	53	93.0	18	94.7	35	92.1
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>57</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>38</b>	<b>100</b>

h. Use of interest rate floors (more use=tightened, less use=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.2	0	0.0	3	7.5
Remained basically unchanged	55	94.8	18	100.0	37	92.5
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>40</b>	<b>100</b>

3. If your bank has tightened or eased its credit standards or its terms for C&I loans or credit lines over the past three months (as described in questions 1 and 2), how important have the following possible reasons been for the change? (Please respond to either A, B, or both as appropriate.)

A. Possible reasons for tightening credit standards or loan terms:

a. Deterioration in your bank's current or expected capital position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	7	70.0	0	0.0	7	70.0
Somewhat Important	3	30.0	0	0.0	3	30.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

b. Less favorable or more uncertain economic outlook

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	1	10.0	0	0.0	1	10.0
Somewhat Important	5	50.0	0	0.0	5	50.0
Very Important	4	40.0	0	0.0	4	40.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

c. Worsening of industry-specific problems (please specify industries)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	3	33.3	0	0.0	3	33.3
Somewhat Important	4	44.4	0	0.0	4	44.4
Very Important	2	22.2	0	0.0	2	22.2
<b>Total</b>	<b>9</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>9</b>	<b>100</b>

d. Less aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	6	60.0	0	0.0	6	60.0
Somewhat Important	3	30.0	0	0.0	3	30.0
Very Important	1	10.0	0	0.0	1	10.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

e. Reduced tolerance for risk

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	4	40.0	0	0.0	4	40.0
Somewhat Important	5	50.0	0	0.0	5	50.0
Very Important	1	10.0	0	0.0	1	10.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

f. Decreased liquidity in the secondary market for these loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	8	80.0	0	0.0	8	80.0
Somewhat Important	1	10.0	0	0.0	1	10.0
Very Important	1	10.0	0	0.0	1	10.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

g. Deterioration in your bank's current or expected liquidity position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	7	70.0	0	0.0	7	70.0
Somewhat Important	3	30.0	0	0.0	3	30.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

h. Increased concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	5	50.0	0	0.0	5	50.0
Somewhat Important	4	40.0	0	0.0	4	40.0
Very Important	1	10.0	0	0.0	1	10.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>100</b>

B. Possible reasons for easing credit standards or loan terms:

a. Improvement in your bank's current or expected capital position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	13	81.2	6	66.7	7	100.0
Somewhat Important	3	18.8	3	33.3	0	0.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

b. More favorable or less uncertain economic outlook

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	13	81.2	7	77.8	6	85.7
Somewhat Important	3	18.8	2	22.2	1	14.3
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

c. Improvement in industry-specific problems (please specify industries)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	15	93.8	8	88.9	7	100.0
Somewhat Important	1	6.2	1	11.1	0	0.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

d. More aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	3	17.6	2	20.0	1	14.3
Somewhat Important	5	29.4	2	20.0	3	42.9
Very Important	9	52.9	6	60.0	3	42.9
<b>Total</b>	<b>17</b>	<b>100</b>	<b>10</b>	<b>100</b>	<b>7</b>	<b>100</b>

e. Increased tolerance for risk

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	15	93.8	8	88.9	7	100.0
Somewhat Important	1	6.2	1	11.1	0	0.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

f. Increased liquidity in the secondary market for these loans

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	13	81.2	8	88.9	5	71.4
Somewhat Important	2	12.5	1	11.1	1	14.3
Very Important	1	6.2	0	0.0	1	14.3
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

g. Improvement in your bank's current or expected liquidity position

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	15	93.8	8	88.9	7	100.0
Somewhat Important	1	6.2	1	11.1	0	0.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

h. Reduced concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	16	100.0	9	100.0	7	100.0
Somewhat Important	0	0.0	0	0.0	0	0.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>9</b>	<b>100</b>	<b>7</b>	<b>100</b>

4. Apart from normal seasonal variation, how has demand for C&I loans changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

**A. Demand for C&I loans from **large and middle-market firms** (annual sales of \$50 million or more):**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	15	24.6	7	33.3	8	20.0
About the same	38	62.3	13	61.9	25	62.5
Moderately weaker	8	13.1	1	4.8	7	17.5
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>21</b>	<b>100</b>	<b>40</b>	<b>100</b>

**B. Demand for C&I loans from **small firms** (annual sales of less than \$50 million):**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	8	13.8	3	15.8	5	12.8
About the same	41	70.7	14	73.7	27	69.2
Moderately weaker	9	15.5	2	10.5	7	17.9
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>39</b>	<b>100</b>

5. If demand for C&I loans has strengthened or weakened over the past three months (as described in question 4), how important have the following possible reasons been for the change? (Please respond to either A, B, or both as appropriate.)

A. If stronger loan demand (answer 1 or 2 to question 4A or 4B), possible reasons:

a. Customer inventory financing needs increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	6	40.0	3	60.0	3	30.0
Somewhat Important	8	53.3	2	40.0	6	60.0
Very Important	1	6.7	0	0.0	1	10.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

b. Customer accounts receivable financing needs increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	7	46.7	3	60.0	4	40.0
Somewhat Important	6	40.0	2	40.0	4	40.0
Very Important	2	13.3	0	0.0	2	20.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

c. Customer investment in plant or equipment increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	3	20.0	1	20.0	2	20.0
Somewhat Important	9	60.0	4	80.0	5	50.0
Very Important	3	20.0	0	0.0	3	30.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

d. Customer internally generated funds decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	11	73.3	4	80.0	7	70.0
Somewhat Important	4	26.7	1	20.0	3	30.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

e. Customer merger or acquisition financing needs increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	5	33.3	2	40.0	3	30.0
Somewhat Important	9	60.0	2	40.0	7	70.0
Very Important	1	6.7	1	20.0	0	0.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

f. Customer borrowing shifted to your bank from other bank or nonbank sources because these other sources became less attractive

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	11	73.3	5	100.0	6	60.0
Somewhat Important	3	20.0	0	0.0	3	30.0
Very Important	1	6.7	0	0.0	1	10.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

g. Customer precautionary demand for cash and liquidity increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	8	53.3	4	80.0	4	40.0
Somewhat Important	7	46.7	1	20.0	6	60.0
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>15</b>	<b>100</b>	<b>5</b>	<b>100</b>	<b>10</b>	<b>100</b>

B. If weaker loan demand (answer 4 or 5 to question 4A or 4B), possible reasons:

a. Customer inventory financing needs decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	3	33.3	2	100.0	1	14.3
Somewhat Important	6	66.7	0	0.0	6	85.7
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>9</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>7</b>	<b>100</b>

b. Customer accounts receivable financing needs decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	3	33.3	2	100.0	1	14.3
Somewhat Important	6	66.7	0	0.0	6	85.7
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>9</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>7</b>	<b>100</b>

c. Customer investment in plant or equipment decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	1	10.0	0	0.0	1	12.5
Somewhat Important	9	90.0	2	100.0	7	87.5
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>10</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>8</b>	<b>100</b>

d. Customer internally generated funds increased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	5	55.6	1	50.0	4	57.1
Somewhat Important	4	44.4	1	50.0	3	42.9
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>9</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>7</b>	<b>100</b>

e. Customer merger or acquisition financing needs decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	4	44.4	0	0.0	4	57.1
Somewhat Important	5	55.6	2	100.0	3	42.9
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>9</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>7</b>	<b>100</b>

f. Customer borrowing shifted from your bank to other bank or nonbank sources because these other sources became more attractive

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	4	44.4	0	0.0	4	57.1
Somewhat Important	5	55.6	2	100.0	3	42.9
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>9</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>7</b>	<b>100</b>

g. Customer precautionary demand for cash and liquidity decreased

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Not Important	3	33.3	2	100.0	1	14.3
Somewhat Important	6	66.7	0	0.0	6	85.7
Very Important	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>9</b>	<b>100</b>	<b>2</b>	<b>100</b>	<b>7</b>	<b>100</b>

6. At your bank, apart from seasonal variation, how has the number of inquiries from potential business borrowers regarding the availability and terms of new credit lines or increases in existing lines changed over the past three months? (Please consider only inquiries for additional or increased C&I lines as opposed to the refinancing of existing loans.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
The number of inquiries has increased substantially	0	0.0	0	0.0	0	0.0
The number of inquiries has increased moderately	14	23.7	7	35.0	7	17.9
The number of inquiries has stayed about the same	40	67.8	13	65.0	27	69.2
The number of inquiries has decreased moderately	4	6.8	0	0.0	4	10.3
The number of inquiries has decreased substantially	1	1.7	0	0.0	1	2.6
<b>Total</b>	<b>59</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>39</b>	<b>100</b>

For this question, 1 respondent answered "My bank does not originate C&I lines of credit."

**Questions 7-12 ask about changes in standards and demand over the past three months for three different types of commercial real estate (CRE) loans at your bank: construction and land development loans, loans secured by nonfarm nonresidential properties, and loans secured by multifamily residential properties. Please report changes in enforcement of existing policies as changes in policies.**

7. Over the past three months, how have your bank's credit standards for approving new applications for **construction and land development loans** or credit lines changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	1.6	0	0.0	1	2.4
Tightened somewhat	6	9.8	0	0.0	6	14.6
Remained basically unchanged	51	83.6	18	90.0	33	80.5
Eased somewhat	3	4.9	2	10.0	1	2.4
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 1 respondent answered "My bank does not originate construction and land development loans or credit lines."

8. Over the past three months, how have your bank's credit standards for approving new applications for **loans secured by nonfarm nonresidential properties** changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	1.7	0	0.0	1	2.4
Tightened somewhat	4	6.7	0	0.0	4	9.8
Remained basically unchanged	52	86.7	16	84.2	36	87.8
Eased somewhat	3	5.0	3	15.8	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 2 respondents answered "My bank does not originate loans secured by nonfarm nonresidential properties."

9. Over the past three months, how have your bank's credit standards for approving new applications for **loans secured by multifamily residential properties** changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	2	3.3	0	0.0	2	4.9
Tightened somewhat	5	8.2	0	0.0	5	12.2
Remained basically unchanged	48	78.7	16	80.0	32	78.0
Eased somewhat	6	9.8	4	20.0	2	4.9
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 1 respondent answered "My bank does not originate loans secured by multifamily residential properties."

10. Apart from normal seasonal variation, how has demand for **construction and land development loans** changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	8	13.1	7	35.0	1	2.4
About the same	42	68.9	11	55.0	31	75.6
Moderately weaker	11	18.0	2	10.0	9	22.0
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>41</b>	<b>100</b>

11. Apart from normal seasonal variation, how has demand for **loans secured by nonfarm nonresidential properties** changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	9	15.0	6	31.6	3	7.3
About the same	48	80.0	13	68.4	35	85.4
Moderately weaker	3	5.0	0	0.0	3	7.3
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

12. Apart from normal seasonal variation, how has demand for **loans secured by multifamily residential properties** changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	9	14.8	8	40.0	1	2.4
About the same	43	70.5	11	55.0	32	78.0
Moderately weaker	9	14.8	1	5.0	8	19.5
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>41</b>	<b>100</b>

*Note: Beginning with the January 2015 survey, the loan categories referred to in the questions regarding changes in credit standards and demand for residential mortgage loans have been revised to reflect the Consumer Financial Protection Bureau's qualified mortgage rules.*

**Questions 13-14** ask about seven categories of **residential mortgage loans** at your bank: **Government-Sponsored Enterprise eligible (GSE-eligible) residential mortgages, government residential mortgages, Qualified Mortgage non-jumbo non-GSE-eligible (QM non-jumbo, non-GSE-eligible) residential mortgages, QM jumbo residential mortgages, non-QM jumbo residential mortgages, non-QM non-jumbo residential mortgages, and subprime residential**

*mortgages. For the purposes of this survey, please use the following definitions of these loan categories and include first-lien closed-end loans to purchase homes only. The loan categories have been defined so that every first-lien closed-end residential mortgage loan used for home purchase fits into one of the following seven categories:*

- *The **GSE-eligible** category of residential mortgages includes loans that meet the underwriting guidelines, including loan limit amounts, of the GSEs - Fannie Mae and Freddie Mac.*
- *The **government** category of residential mortgages includes loans that are insured by the Federal Housing Administration, guaranteed by the Department of Veterans Affairs, or originated under government programs, including the U.S. Department of Agriculture home loan programs.*
- *The **QM non-jumbo, non-GSE-eligible** category of residential mortgages includes loans that satisfy the standards for a qualified mortgage and have loan balances that are below the loan limit amounts set by the GSEs but otherwise do not meet the GSE underwriting guidelines.*
- *The **QM jumbo** category of residential mortgages includes loans that satisfy the standards for a qualified mortgage but have loan balances that are above the loan limit amount set by the GSEs.*
- *The **non-QM jumbo** category of residential mortgages includes loans that do not satisfy the standards for a qualified mortgage and have loan balances that are above the loan limit amount set by the GSEs.*
- *The **non-QM non-jumbo** category of residential mortgages includes loans that do not satisfy the standards for a qualified mortgage and have loan balances that are below the loan limit amount set by the GSEs. (Please exclude loans classified by your bank as subprime in this category.)*
- *The **subprime** category of residential mortgages includes loans classified by your bank as subprime. This category typically includes loans made to borrowers with weakened credit histories that include payment delinquencies, charge-offs, judgements, and/or bankruptcies; reduced repayment capacity as measured by credit scores or debt-to-income ratios; or incomplete credit histories.*

**Question 13** deals with changes in your bank's credit standards for loans in each of the seven loan categories over the past three months. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if the standards are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

**Question 14** deals with changes in demand for loans in each of the seven loan categories over the past three months.

13. Over the past three months, how have your bank's credit standards for approving applications from individuals for mortgage loans to purchase homes changed? (Please consider only new originations as opposed to the refinancing of existing mortgages.)

A. Credit standards on mortgage loans that your bank categorizes as **GSE-eligible** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	57	98.3	16	94.1	41	100.0
Eased somewhat	1	1.7	1	5.9	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 6 respondents answered "My bank does not originate GSE-eligible residential mortgages."

B. Credit standards on mortgage loans that your bank categorizes as **government** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	54	98.2	15	100.0	39	97.5
Eased somewhat	1	1.8	0	0.0	1	2.5
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>55</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>40</b>	<b>100</b>

For this question, 9 respondents answered "My bank does not originate government residential mortgages."

C. Credit standards on mortgage loans that your bank categorizes as **QM non-jumbo, non-GSE-eligible** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	57	98.3	16	94.1	41	100.0
Eased somewhat	1	1.7	1	5.9	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 6 respondents answered "My bank does not originate QM non-jumbo, non-GSE-eligible residential mortgages."

D. Credit standards on mortgage loans that your bank categorizes as **QM jumbo** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.7	0	0.0	1	2.4
Remained basically unchanged	55	94.8	16	94.1	39	95.1
Eased somewhat	2	3.4	1	5.9	1	2.4
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 6 respondents answered "My bank does not originate QM jumbo residential mortgages."

E. Credit standards on mortgage loans that your bank categorizes as **non-QM jumbo** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.9	0	0.0	1	2.7
Remained basically unchanged	51	96.2	15	93.8	36	97.3
Eased somewhat	1	1.9	1	6.2	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>53</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>37</b>	<b>100</b>

For this question, 11 respondents answered "My bank does not originate non-QM jumbo residential mortgages."

F. Credit standards on mortgage loans that your bank categorizes as **non-QM non-jumbo** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	52	100.0	15	100.0	37	100.0
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>37</b>	<b>100</b>

For this question, 12 respondents answered "My bank does not originate non-QM non-jumbo residential mortgages."

G. Credit standards on mortgage loans that your bank categorizes as **subprime** residential mortgages have:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	6.2	0	0.0	1	6.2
Remained basically unchanged	15	93.8	0	0.0	15	93.8
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>16</b>	<b>100</b>

For this question, 48 respondents answered "My bank does not originate subprime residential mortgages."

14. Apart from normal seasonal variation, how has demand for mortgages to purchase homes changed over the past three months? (Please consider only applications for new originations as opposed to applications for refinancing of existing mortgages.)

A. Demand for mortgages that your bank categorizes as **GSE-eligible** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	11	19.0	4	23.5	7	17.1
About the same	43	74.1	12	70.6	31	75.6
Moderately weaker	4	6.9	1	5.9	3	7.3
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>41</b>	<b>100</b>

B. Demand for mortgages that your bank categorizes as **government** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	12	21.8	3	20.0	9	22.5
About the same	40	72.7	11	73.3	29	72.5
Moderately weaker	3	5.5	1	6.7	2	5.0
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>55</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>40</b>	<b>100</b>

C. Demand for mortgages that your bank categorizes as **QM non-jumbo, non-GSE-eligible** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	12	20.7	3	17.6	9	22.0
About the same	41	70.7	11	64.7	30	73.2
Moderately weaker	5	8.6	3	17.6	2	4.9
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>41</b>	<b>100</b>

D. Demand for mortgages that your bank categorizes as **QM jumbo** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	11	19.3	3	17.6	8	20.0
About the same	40	70.2	11	64.7	29	72.5
Moderately weaker	6	10.5	3	17.6	3	7.5
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>57</b>	<b>100</b>	<b>17</b>	<b>100</b>	<b>40</b>	<b>100</b>

E. Demand for mortgages that your bank categorizes as **non-QM jumbo** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	8	15.1	2	12.5	6	16.2
About the same	38	71.7	10	62.5	28	75.7
Moderately weaker	7	13.2	4	25.0	3	8.1
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>53</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>37</b>	<b>100</b>

F. Demand for mortgages that your bank categorizes as **non-QM non-jumbo** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	8	15.7	2	14.3	6	16.2
About the same	39	76.5	10	71.4	29	78.4
Moderately weaker	4	7.8	2	14.3	2	5.4
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>14</b>	<b>100</b>	<b>37</b>	<b>100</b>

G. Demand for mortgages that your bank categorizes as **subprime** residential mortgages was:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	0	0.0	0	0.0	0	0.0
About the same	15	93.8	0	0.0	15	93.8
Moderately weaker	1	6.2	0	0.0	1	6.2
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>16</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>16</b>	<b>100</b>

**Questions 15-16 ask about revolving home equity lines of credit** at your bank. Question 15 deals with changes in your bank's credit standards over the past three months. Question 16 deals with changes in demand. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

15. Over the past three months, how have your bank's credit standards for approving applications for revolving home equity lines of credit changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.6	2	13.3	0	0.0
Remained basically unchanged	53	94.6	13	86.7	40	97.6
Eased somewhat	1	1.8	0	0.0	1	2.4
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>56</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 7 respondents answered "My bank does not originate revolving home equity lines of credit."

16. Apart from normal seasonal variation, how has demand for revolving home equity lines of credit changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	11	19.3	5	33.3	6	14.3
About the same	43	75.4	9	60.0	34	81.0
Moderately weaker	3	5.3	1	6.7	2	4.8
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>57</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>42</b>	<b>100</b>

**Questions 17-26** ask about consumer lending at your bank. Question 17 deals with changes in your bank's willingness to make consumer installment loans over the past three months. Questions 18-23 deal with changes in credit standards and loan terms over the same period. Questions 24-26 deal with changes in demand for consumer loans over the past three months. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.

17. Please indicate your bank's willingness to make **consumer installment loans** now as opposed to three months ago. (This question covers the range of consumer installment loans defined as consumer loans with a set number of scheduled payments, such as auto loans, student loans, and personal loans. It does not cover credit cards and other types of revolving credit, nor mortgages, which are included under the residential real estate questions.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more willing	0	0.0	0	0.0	0	0.0
Somewhat more willing	6	10.3	4	21.1	2	5.1
About unchanged	50	86.2	15	78.9	35	89.7
Somewhat less willing	2	3.4	0	0.0	2	5.1
Much less willing	0	0.0	0	0.0	0	0.0
<b>Total</b>	58	100	19	100	39	100

For this question, 6 respondents answered "My bank does not originate consumer installment loans."

18. Over the past three months, how have your bank's credit standards for approving applications for **credit cards** from individuals or households changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	2	4.2	1	5.6	1	3.3
Tightened somewhat	4	8.3	1	5.6	3	10.0
Remained basically unchanged	38	79.2	13	72.2	25	83.3
Eased somewhat	4	8.3	3	16.7	1	3.3
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	48	100	18	100	30	100

For this question, 16 respondents answered "My bank does not originate credit card loans to individuals or households."

19. Over the past three months, how have your bank's credit standards for approving applications for **auto loans** to individuals or households changed? (Please include loans arising from retail sales of passenger cars and other vehicles such as minivans, vans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use, whether new or used.)

Please exclude loans to finance fleet sales, personal cash loans secured by automobiles already paid for, loans to finance the purchase of commercial vehicles and farm equipment, and lease financing.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.9	0	0.0	1	2.8
Remained basically unchanged	47	90.4	13	81.2	34	94.4
Eased somewhat	4	7.7	3	18.8	1	2.8
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>36</b>	<b>100</b>

For this question, 12 respondents answered "My bank does not originate auto loans to individuals or households."

20. Over the past three months, how have your bank's credit standards for approving applications for **consumer loans other than credit card and auto loans** changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.7	0	0.0	2	5.1
Remained basically unchanged	50	92.6	14	93.3	36	92.3
Eased somewhat	2	3.7	1	6.7	1	2.6
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>54</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>39</b>	<b>100</b>

For this question, 10 respondents answered "My bank does not originate consumer loans other than credit card or auto loans."

21. Over the past three months, how has your bank changed the following terms and conditions on new or existing **credit card accounts** for individuals or households?

a. Credit limits

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	2.2	0	0.0	1	3.6
Tightened somewhat	2	4.3	1	5.6	1	3.6
Remained basically unchanged	42	91.3	16	88.9	26	92.9
Eased somewhat	1	2.2	1	5.6	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>46</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>28</b>	<b>100</b>

b. Spreads of interest rates charged on outstanding balances over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	8.7	2	11.1	2	7.1
Remained basically unchanged	39	84.8	15	83.3	24	85.7
Eased somewhat	3	6.5	1	5.6	2	7.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>46</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>28</b>	<b>100</b>

c. Minimum percent of outstanding balances required to be repaid each month

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	46	100.0	18	100.0	28	100.0
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>46</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>28</b>	<b>100</b>

d. Minimum required credit score (increased score=tightened, reduced score=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	2.2	1	5.6	0	0.0
Tightened somewhat	3	6.5	1	5.6	2	7.1
Remained basically unchanged	39	84.8	14	77.8	25	89.3
Eased somewhat	3	6.5	2	11.1	1	3.6
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>46</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>28</b>	<b>100</b>

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	1	2.2	1	5.6	0	0.0
Tightened somewhat	1	2.2	0	0.0	1	3.6
Remained basically unchanged	44	95.7	17	94.4	27	96.4
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>46</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>28</b>	<b>100</b>

22. Over the past three months, how has your bank changed the following terms and conditions on loans to individuals or households to purchase autos?

a. Maximum maturity

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	49	96.1	14	87.5	35	100.0
Eased somewhat	2	3.9	2	12.5	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>35</b>	<b>100</b>

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	7.8	1	6.2	3	8.6
Remained basically unchanged	39	76.5	11	68.8	28	80.0
Eased somewhat	8	15.7	4	25.0	4	11.4
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>35</b>	<b>100</b>

c. Minimum required down payment (higher=tightened, lower=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.9	0	0.0	2	5.7
Remained basically unchanged	49	96.1	16	100.0	33	94.3
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>35</b>	<b>100</b>

d. Minimum required credit score (increased score=tightened, reduced score=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.9	0	0.0	3	8.6
Remained basically unchanged	47	92.2	15	93.8	32	91.4
Eased somewhat	1	2.0	1	6.2	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>35</b>	<b>100</b>

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	2.0	0	0.0	1	2.9
Remained basically unchanged	50	98.0	16	100.0	34	97.1
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>35</b>	<b>100</b>

23. Over the past three months, how has your bank changed the following terms and conditions on **consumer loans other than credit card and auto loans?**

a. Maximum maturity

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	0	0.0	0	0.0	0	0.0
Remained basically unchanged	51	98.1	14	93.3	37	100.0
Eased somewhat	1	1.9	1	6.7	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>37</b>	<b>100</b>

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.8	1	6.7	1	2.7
Remained basically unchanged	46	88.5	13	86.7	33	89.2
Eased somewhat	4	7.7	1	6.7	3	8.1
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>37</b>	<b>100</b>

c. Minimum required down payment (higher=tightened, lower=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.9	0	0.0	1	2.7
Remained basically unchanged	51	98.1	15	100.0	36	97.3
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>37</b>	<b>100</b>

d. Minimum required credit score (increased score=tightened, reduced score=eased)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.9	0	0.0	1	2.7
Remained basically unchanged	50	96.2	14	93.3	36	97.3
Eased somewhat	1	1.9	1	6.7	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>37</b>	<b>100</b>

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	1	1.9	0	0.0	1	2.7
Remained basically unchanged	51	98.1	15	100.0	36	97.3
Eased somewhat	0	0.0	0	0.0	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>37</b>	<b>100</b>

24. Apart from normal seasonal variation, how has demand from individuals or households for **credit card loans** changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	1	2.1	1	5.6	0	0.0
Moderately stronger	7	14.9	5	27.8	2	6.9
About the same	33	70.2	9	50.0	24	82.8
Moderately weaker	5	10.6	2	11.1	3	10.3
Substantially weaker	1	2.1	1	5.6	0	0.0
<b>Total</b>	<b>47</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>29</b>	<b>100</b>

25. Apart from normal seasonal variation, how has demand from individuals or households for **auto loans** changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	1	1.9	1	6.2	0	0.0
Moderately stronger	4	7.7	2	12.5	2	5.6
About the same	32	61.5	10	62.5	22	61.1
Moderately weaker	15	28.8	3	18.8	12	33.3
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>16</b>	<b>100</b>	<b>36</b>	<b>100</b>

26. Apart from normal seasonal variation, how has demand from individuals or households

for consumer loans other than credit card and auto loans changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	5	9.3	3	20.0	2	5.1
About the same	44	81.5	12	80.0	32	82.1
Moderately weaker	5	9.3	0	0.0	5	12.8
Substantially weaker	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>54</b>	<b>100</b>	<b>15</b>	<b>100</b>	<b>39</b>	<b>100</b>

**Question 27** asks about changes in your bank's likelihood of approving C&I loan applications by borrower size and trade exposure. Answer Question 27 based on your best judgment of exposure to trade for each firm-size group. **Question 28** asks about the factors contributing to changes in demand for C&I loans from your bank.

27. In comparison to the *beginning of the year*, how much more or less likely is your bank to currently approve a C&I loan application to a borrower in each firm size and trade exposure category? In each case, assume that all other borrower characteristics are typical for C&I loan applications from borrowers in that category.

A. C&I loans or credit lines to large and middle-market firms with high trade exposure

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	0	0.0	0	0.0	0	0.0
Somewhat more likely	2	3.3	1	5.0	1	2.4
About as likely	35	57.4	10	50.0	25	61.0
Somewhat less likely	24	39.3	9	45.0	15	36.6
Much less likely	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 1 respondent answered "My bank does not originate C&I loans or credit lines to these borrowers"

B. C&I loans or credit lines to large and middle-market firms with low trade exposure

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	1	1.6	0	0.0	1	2.4
Somewhat more likely	7	11.5	2	10.0	5	12.2
About as likely	53	86.9	18	90.0	35	85.4
Somewhat less likely	0	0.0	0	0.0	0	0.0
Much less likely	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>61</b>	<b>100</b>	<b>20</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 1 respondent answered "My bank does not originate C&I loans or credit lines to these borrowers"

C. C&I loans or credit lines to small firms with high trade exposure

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	0	0.0	0	0.0	0	0.0
Somewhat more likely	2	3.4	1	5.6	1	2.4
About as likely	29	49.2	6	33.3	23	56.1
Somewhat less likely	24	40.7	9	50.0	15	36.6
Much less likely	4	6.8	2	11.1	2	4.9
<b>Total</b>	<b>59</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>41</b>	<b>100</b>

For this question, 3 respondents answered "My bank does not originate C&I loans or credit lines to these borrowers"

D. C&I loans or credit lines to small firms with low trade exposure

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	1	1.7	0	0.0	1	2.5
Somewhat more likely	5	8.6	0	0.0	5	12.5
About as likely	52	89.7	18	100.0	34	85.0
Somewhat less likely	0	0.0	0	0.0	0	0.0
Much less likely	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>40</b>	<b>100</b>

For this question, 3 respondents answered "My bank does not originate C&I loans or credit lines to these borrowers"

**28. What have been the main factors contributing to changes in demand for C&I loans from your bank since the *beginning of the year*?** For each possible factor listed below, please indicate in which direction and by how much each factor affected demand for C&I loans.

**A. Changes in customers' investment needs due to the outlook for economic activity**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.7	0	0.0	1	2.4
Weakened demand somewhat	19	31.7	6	31.6	13	31.7
Not important	24	40.0	7	36.8	17	41.5
Strengthened demand somewhat	16	26.7	6	31.6	10	24.4
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

**B. Changes in customers' investment needs due to prevailing interest rates and terms**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.7	1	5.3	0	0.0
Weakened demand somewhat	11	18.3	3	15.8	8	19.5
Not important	38	63.3	13	68.4	25	61.0
Strengthened demand somewhat	10	16.7	2	10.5	8	19.5
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

**C. Changes in customers' investment needs to acquire inventory or make advance purchases due to trade developments**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.7	0	0.0	1	2.4
Weakened demand somewhat	8	13.3	0	0.0	8	19.5
Not important	26	43.3	9	47.4	17	41.5
Strengthened demand somewhat	25	41.7	10	52.6	15	36.6
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

**D. Changes in customers' investment needs due to trade-related shifts in product availability or pricing**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.7	0	0.0	1	2.5
Weakened demand somewhat	11	18.6	2	10.5	9	22.5
Not important	27	45.8	9	47.4	18	45.0
Strengthened demand somewhat	20	33.9	8	42.1	12	30.0
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>59</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>40</b>	<b>100</b>

#### E. Changes in customers' mergers and acquisitions investment needs

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	2	3.3	2	10.5	0	0.0
Weakened demand somewhat	8	13.3	3	15.8	5	12.2
Not important	39	65.0	7	36.8	32	78.0
Strengthened demand somewhat	11	18.3	7	36.8	4	9.8
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>60</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>41</b>	<b>100</b>

#### F. Changes in customers' investment needs for reasons not listed above

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	1	1.7	0	0.0	1	2.5
Not important	53	91.4	17	94.4	36	90.0
Strengthened demand somewhat	4	6.9	1	5.6	3	7.5
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>58</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>40</b>	<b>100</b>

#### G. Changes in the relative attractiveness of other bank credit sources

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.7	1	5.6	0	0.0
Weakened demand somewhat	8	13.6	2	11.1	6	14.6
Not important	44	74.6	13	72.2	31	75.6
Strengthened demand somewhat	6	10.2	2	11.1	4	9.8
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>59</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>41</b>	<b>100</b>

#### H. Changes in the relative attractiveness of nonbank credit sources

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	14	23.7	7	38.9	7	17.1
Not important	41	69.5	9	50.0	32	78.0
Strengthened demand somewhat	3	5.1	2	11.1	1	2.4
Strengthened demand significantly	1	1.7	0	0.0	1	2.4
<b>Total</b>	<b>59</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>41</b>	<b>100</b>

**Question 29** asks about changes in your bank's likelihood of approving credit card applications by borrowers' credit score. Answer Question 29 following your bank's definition for super-prime, prime, near-prime, and subprime categories according to your preferred model. **Question 30** asks about the main factors contributing to changes in demand for credit card loans from your bank.

29. In comparison to the beginning of the year, how much more or less likely is your

**bank to currently approve credit card applications to borrowers in each credit score category?** In each case, assume that all other borrower characteristics are typical for credit card applications from borrowers in that credit bureau score category or related internal or third-party behavioral score category.

**A. Super-prime borrowers (such as those with FICO scores at or above 780)**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	2	4.2	0	0.0	2	6.7
Somewhat more likely	4	8.3	3	16.7	1	3.3
About as likely	40	83.3	14	77.8	26	86.7
Somewhat less likely	2	4.2	1	5.6	1	3.3
Much less likely	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>48</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>30</b>	<b>100</b>

For this question, 12 respondents answered "My bank does not originate credit card loans to these borrowers"

**B. Prime borrowers (such as those with FICO scores in the 720-779 range)**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	2	4.2	0	0.0	2	6.7
Somewhat more likely	3	6.2	3	16.7	0	0.0
About as likely	41	85.4	14	77.8	27	90.0
Somewhat less likely	2	4.2	1	5.6	1	3.3
Much less likely	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>48</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>30</b>	<b>100</b>

For this question, 12 respondents answered "My bank does not originate credit card loans to these borrowers"

**C. Near-prime borrower (such as those with FICO scores in the 620-719 range)**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	0	0.0	0	0.0	0	0.0
Somewhat more likely	5	10.9	3	16.7	2	7.1
About as likely	33	71.7	11	61.1	22	78.6
Somewhat less likely	5	10.9	2	11.1	3	10.7
Much less likely	3	6.5	2	11.1	1	3.6
<b>Total</b>	<b>46</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>28</b>	<b>100</b>

For this question, 14 respondents answered "My bank does not originate credit card loans to these borrowers"

**D. Subprime borrowers (such as those with FICO scores in the 580-619 range)**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more likely	0	0.0	0	0.0	0	0.0
Somewhat more likely	2	6.5	1	7.7	1	5.6
About as likely	21	67.7	9	69.2	12	66.7
Somewhat less likely	3	9.7	2	15.4	1	5.6
Much less likely	5	16.1	1	7.7	4	22.2
<b>Total</b>	<b>31</b>	<b>100</b>	<b>13</b>	<b>100</b>	<b>18</b>	<b>100</b>

For this question, 29 respondents answered "My bank does not originate credit card loans to these borrowers"

**30. What have been the main factors contributing to changes in demand for credit card loans from your bank since the *beginning of the year*?** For each possible factor listed below, please indicate in which direction and by how much each factor affected demand for credit card loans.

**A. Changes in customers' spending needs due to the outlook for economic activity**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	6	11.5	4	21.1	2	6.1
Not important	35	67.3	13	68.4	22	66.7
Strengthened demand somewhat	11	21.2	2	10.5	9	27.3
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>33</b>	<b>100</b>

**B. Changes in customers' spending needs due to prevailing interest rates and terms**

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.9	1	5.3	0	0.0
Weakened demand somewhat	1	1.9	0	0.0	1	3.0
Not important	48	92.3	18	94.7	30	90.9
Strengthened demand somewhat	2	3.8	0	0.0	2	6.1
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>33</b>	<b>100</b>

C. Changes in customers' spending needs to make advance purchases due to trade developments

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	1	1.9	0	0.0	1	3.0
Not important	43	82.7	15	78.9	28	84.8
Strengthened demand somewhat	8	15.4	4	21.1	4	12.1
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>33</b>	<b>100</b>

D. Changes in customers' spending needs due to trade-related shifts in product availability or pricing

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	0	0.0	0	0.0	0	0.0
Not important	47	90.4	19	100.0	28	84.8
Strengthened demand somewhat	5	9.6	0	0.0	5	15.2
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>33</b>	<b>100</b>

E. Changes in customers' spending needs for reasons not listed above

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	1	1.9	1	5.3	0	0.0
Not important	49	94.2	16	84.2	33	100.0
Strengthened demand somewhat	2	3.8	2	10.5	0	0.0
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>33</b>	<b>100</b>

F. Changes in the relative attractiveness of other bank credit sources

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	1	1.9	1	5.3	0	0.0
Weakened demand somewhat	4	7.7	2	10.5	2	6.1
Not important	45	86.5	15	78.9	30	90.9
Strengthened demand somewhat	2	3.8	1	5.3	1	3.0
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>52</b>	<b>100</b>	<b>19</b>	<b>100</b>	<b>33</b>	<b>100</b>

## G. Changes in the relative attractiveness of nonbank credit sources

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Weakened demand significantly	0	0.0	0	0.0	0	0.0
Weakened demand somewhat	5	9.8	3	16.7	2	6.1
Not important	46	90.2	15	83.3	31	93.9
Strengthened demand somewhat	0	0.0	0	0.0	0	0.0
Strengthened demand significantly	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>51</b>	<b>100</b>	<b>18</b>	<b>100</b>	<b>33</b>	<b>100</b>

1. The sample is selected from among the largest banks in each Federal Reserve District. In the table, large banks are defined as those with total domestic assets of \$100 billion or more as of June 30, 2025. The combined assets of the 23 large banks totaled \$13.9 trillion, compared to \$15.5 trillion for the entire panel of 65 banks, and \$21.4 trillion for all domestically chartered, federally insured commercial banks. [Return to text](#)

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