Dollar Range Card

```
...$1 - $100
A
    ...$101 - $500
B
\mathbf{C}
    ...$501 - $1,000
    ...$1,001 - $2,500
D
     ...$2,501 - $5,000
\mathbf{E}
    ...$5,001 - $7,500
F
   ...$7,501 - $10,000
G
   ...$10,001-$25,000
H
     ...$25,001 - $50,000
I
J
    ...$50,001 - $75,000
    ...$75,001 - $100,000
K
L
    ...$100,001-$250,000
M
    ...$250,001 - $500,000
     ...$500,001 - $1 million
N
     ...$1 million - $5 million
\mathbf{O}
P
     ...$5 million - $10 million
     ...$10 million - $25 million
0
    ...$25 million - $50 million
R
S
     ...$50 million - $100 million
     ...More than $100 million
T
```

Card #CV1

Permanently lost a job or closed a business

Became temporarily unemployed or temporarily closed a business

Started a new job or established a new business

Began a new telework schedule

Continued teleworking

Continued reporting to a place of business

Continued to be unemployed or out of the labor force

Reduced hours

Increased hours

Card #CV2

Mortgage
Rent
Auto loans
Credit cards
Student loans
Other loans
Utilities
None of these

Card #CV3

Missed a regular payment on rent or mortgage

Missed a regular payment on a credit card, auto loan, or other debt

Missed a regular payment on utilities

Delayed a payment on, or were unable to pay, a medical bill

Struggled to afford food

Had trouble buying food even though you had money

No hardship

Other hardship

0.	Not at all knowledgeable about personal finance
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10	. Very knowledgeable about personal finance

0.	Not at all willing to take financial risks
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10	. Very willing to take financial risks

0. No searching
1.
2.
3.
4.
5.
6.
7.
8.
9.
10. A great deal of searching

Call around
Newspapers/Magazines
Material in the mail
Television/Radio
Internet/Online service
Advertisements
Friend/Relative
Lawyer
Accountant
Banker
Broker
Financial Planner
Other
Never borrow
Do not save or invest

Commercial bank

Savings & Loan or Savings bank

Credit Union

Mortgage Company

Finance or Loan Company

Brokerage

Broad Financial Services Company

Personal savings or assets

Credit card (personal or business)

Personal loan/line of credit from a bank or savings institution

Personal loan/line of credit from a credit union

Personal loan/line of credit from some other type of institution or investor

Business loan/line of credit from a bank or savings institution

Business loan/line of credit from a credit union

Business loan/line of credit from some other type of institution or investor

Business checking or share draft accounts

Business savings accounts

Business lines of credit

Business mortgages

Other business loans or leases

Business credit cards

Credit or debit card payment processing

Aspire Resources Inc.

CornerStone

HESC/ESA/EdFinancial

FedLoan Servicing/AES (PHEAA)

Granite State – GSMR

Great Lakes Educational Services, Inc.

MOHELA

Navient (formerly Sallie Mae)

Nelnet

OSLA Servicing

VSAC Federal Loans

Discover Financial Services

The First Marblehead Corporation

JP Morgan Chase Bank

PNC Bank

SunTrust Bank

U.S. Bank

Wells Fargo Bank

RBS Citizens

College or University

Next few months

Next year

Next few years

Next 5 –10 years

Longer than 10 years

Take substantial financial risks expecting to earn substantial returns

Take above average financial risks expecting to earn above average returns

Take average financial risks expecting to earn average returns

Not willing to take any financial risks

Don't save – usually spend more than income

Don't save – usually spend about as much as income

Save whatever is left over at the end of the month – no regular plan

Save income of one family member, spend the other

Spend regular income, save other income

Save regularly by putting money aside each month

Family

Friends

Credit Card

Payday Lender

Pawn Shop

Car Title Lender

Church

Social Service Institution

Savings account

Stocks, bonds, CDs, or other financial assets

Home equity loan or line of credit

Pension or Retirement Accounts

Automobile

Real estate

Durable goods

Other miscellaneous valuables

Credit cards
Store charge cards
Payments due for services or goods purchased
Utilities
Insurance
Rent
Mortgage
Auto loans
Student loans
Other Miscellaneous loans
Installment or layaway loans

Eating or drinking out

Food or beverages at home

Entertainment

Travel

Non-durable goods

Personal care

Health care

Personal or home services

Location of their offices

Had the lowest fees/minimum balance requirement

Able to obtain many services at one place

Offered safety and absence of risk

Some other reason

Retirement Assets

Retirement assets associated with jobs

Current Job Pensions

- 401(k) and other account plans
- Plans that provide monthly retirement income
- Hybrid plans

Past Job Pensions

- Currently receiving benefits /making withdrawals
- Will receive benefits in the future

Social Security

• Retirement, survivor's, or disability benefits

Other retirement assets

IRAs, Keoghs

• Started directly, or rolled over from pension/account from a former job

Annuities

• Directly purchased annuities

Don't write enough checks to make it worthwhile

Minimum balance is too high

Do not like dealing with banks

Service charges are too high

No bank has convenient hours or location

Some other reason

Working now/ Self-employed

On vacation/ Other leave of absence

Temporarily laid off

Unemployed and looking for work

On sick leave or maternity leave

Disabled

Retired (full, partial, or temporary)

Student

Homemaker

On strike

Volunteer work

PLEASE LIST YOUR STRONGEST IDENTIFICATION FIRST

White

Black/African-American

Hispanic/Latino

Asian

American Indian/Alaska Native

Native Hawaiian/Other Pacific Islander

Too expensive, can't afford health insurance

Don't believe in health insurance

Not much sickness in the family - we haven't needed health insurance

Dissatisfied with previous insurance

Job layoff or job loss

Some other reason