### Appendix 1: Materials used by Mr. Kos

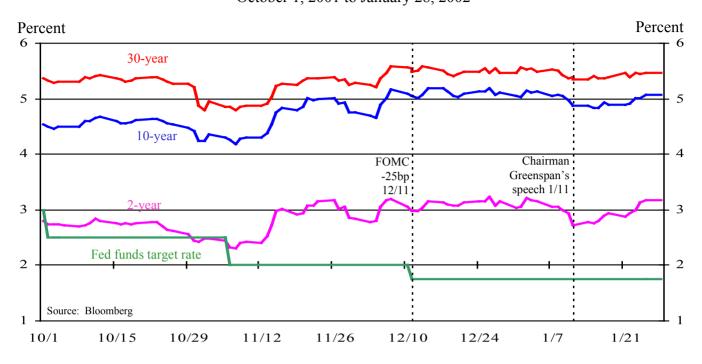
Page 1

### January 29-30, 2002 Current Deposit Rates and Rates Implied by Traded Forward Rate Agreements

LIBOR Fixing 3M Forward 9M Forward United States Euro-area Japan Percent Percent **United States and Euro-area** 4.0 4.0FOMC FOMC FOMC ECB Chairman Greenspan's -50bp -25bp -50bp -25bp 11/6 11/9 speech 1/11 10/212/113.5 3.5 3.0 3.0 2.5 2.5 2.0 2.0 Source: Bloomberg 1.5 1.5 10/29 11/1211/2612/101/71/2110/110/1512/24Percent Percent Japan 0.20 0.20 BOJ expands BOJ changes collateral: target reserves 1/16 0.15 0.15 0.10 0.10 0.05 0.05 Source: Bloomberg 0.00 0.00 10/110/15 10/29 11/1211/26 12/1012/24 1/71/21

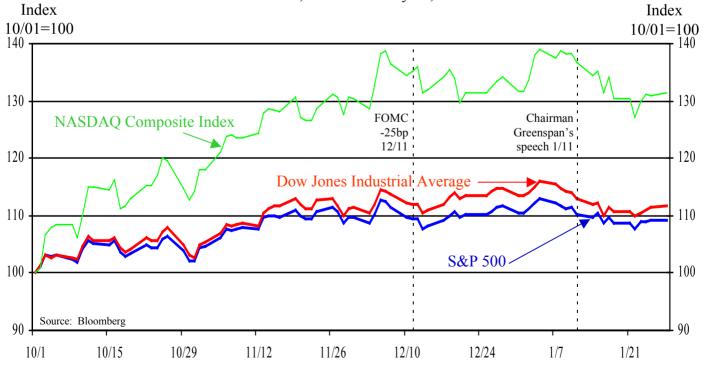
October 1, 2001 to January 28, 2002

Fed Funds and Treasury Coupon Yields October 1, 2001 to January 28, 2002

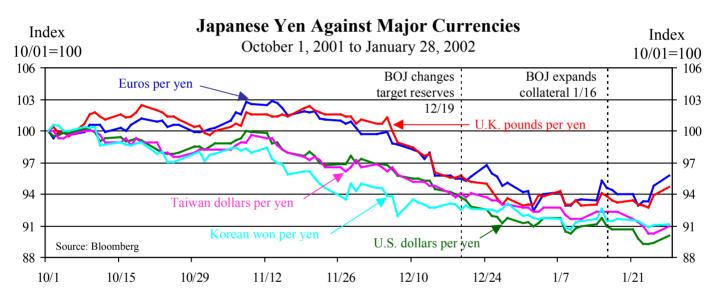


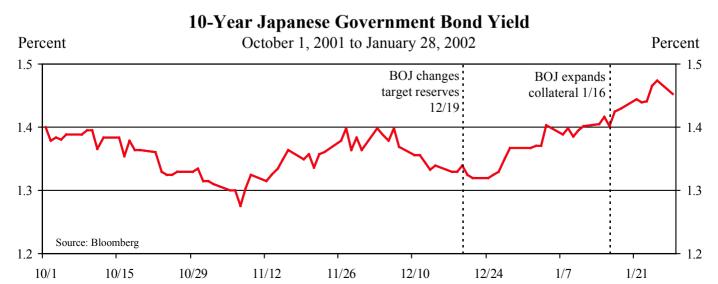
### **Performance of U.S. Equity Indices**

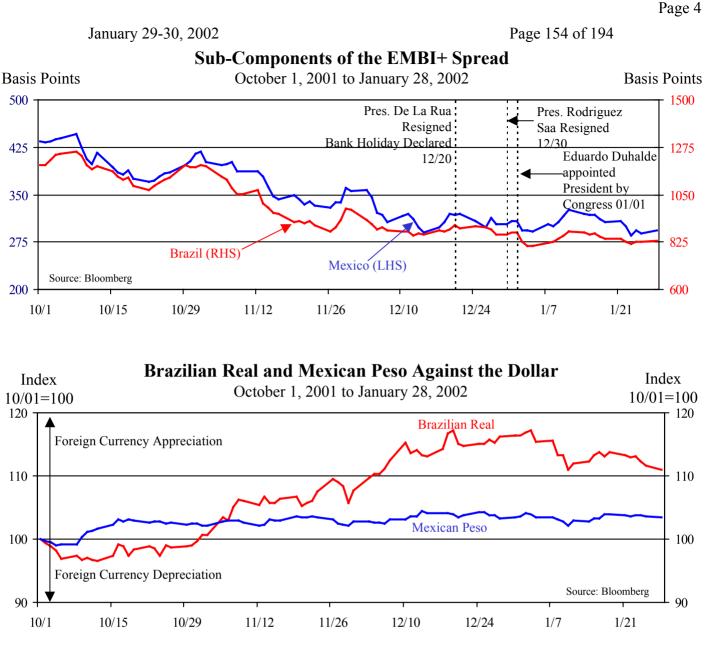
October 1, 2001 to January 28, 2002



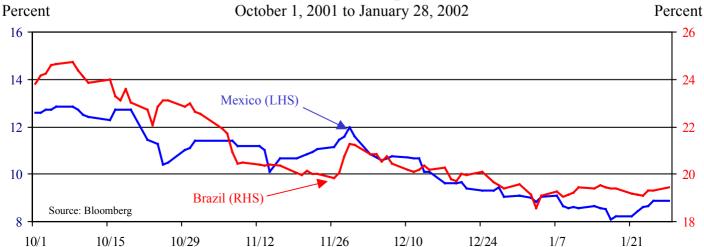












Value of RPs Outstanding,	
e of RPs (	
aily	al Tranche
Average D	by Collateral Tranche

Page 5

by Collateral T<sub>1</sub> billions of dollars

	Mortgage-backed	elipible					y 29-3
16							0, 20
	Agency eligible					27%	002
	I reasury only	33%					
7							
10 •		23%				25%	
• \				25%			
• ·	33%			26%		48%	
4 (	25%	44%		49%			Page 1
7 0	45%						55 of 19
_	2000 Short-Term RPs Lo	2000 Long-Term RPs	-	2001 Short-Term RPs;	RPs;	2001 2003-Term RPs	PPS P
				excludes RPs arranged from Sep. 12-19	ırranged 9		

### Appendix 2: Materials used by Mr. Reifschneider and Mr. Williams

Material for

## **Board Staff Presentation on the Implications** of the Zero Bound on Nominal Interest Rates

**Division of Research and Statistics** 

January 29, 2002

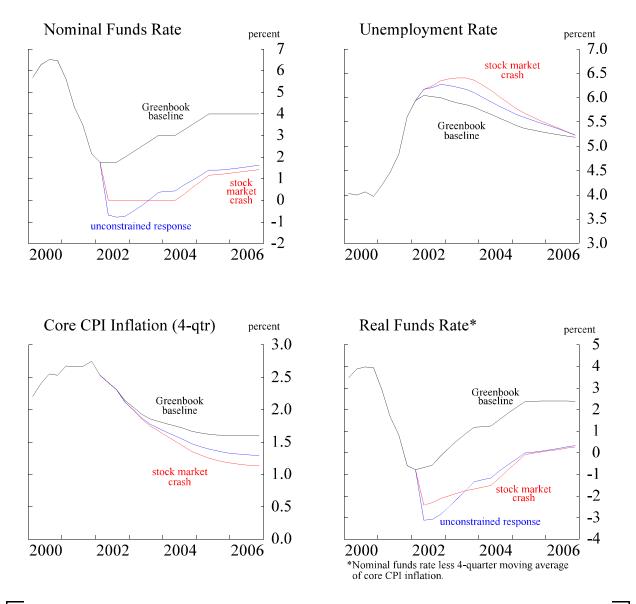


Exhibit 1 An Illustration of How the Funds Rate Could Hit Zero

- If the stock market crashes, the extent of monetary stimulus that could be put in place immediately might be less than desired.
- Worse, falling inflation would cause real rates to rise while the nominal funds rate is stuck at zero, exacerbating the situation.
- In this example the economy can recover because the baseline path incorporates enough potential stimulus to offset a major shock.
- But if the baseline outlook for the funds rate had been flat at its current level, the unemployment rate would have remained high and deflation would have set in.

### Exhibit 2 **The Economics of the Zero Bound**

- Key assumptions for our analysis:
  - monetary policy affects real activity primarily through its ability to alter the real funds rate, and thereby influence asset prices through arbitrage
  - "quantity" effects of monetary policy are not that important
  - inflation displays inertia and depends on expectations and resource utilization
- Under such conditions, the zero bound:
  - limits the magnitude of the monetary stimulus immediately available to offset shocks
  - leads to an erosion in monetary stimulus as inflation falls
  - destabilizes the economy if the erosion problem is severe enough a deflationary trap
- Practical importance of the stability threat depends on several factors:
  - responsiveness of output and inflation to changes in the real funds rate
  - magnitude and persistence of disturbances to the economy
  - responsiveness of monetary policy to changes in output and inflation
  - extent of average maneuvering room inflation target plus R\*

### Exhibit 3

### Quantitative Implications of the Zero Bound for Economic Stability

- Goal estimate the effect on average economic performance of lowering the target rate of inflation (which makes the zero bound more of a constraint on policy)
- Approach simulate the FRB/US model under rational expectations, subject to shocks like those experienced over the past 35 years
- Policy assumption the Taylor rule
  - $I_t = R_t^* + \pi_t + .5 \text{ GAP}_t + .5 (\pi_t \pi^*)$
  - I is the nominal funds rate, R\* is the equilibrium real rate, GAP is the output gap, π is the four-quarter rate of core inflation, and π\* is the inflation target.

### Main Lessons from Stochastic Simulation Analysis

- At low target rates of inflation, the funds rate falls to zero frequently.
- Because policy is often constrained, economic performance deteriorates for inflation targets below 2 percent or so.

	core CPI inflation target		
	0	2	4
1. Percent of time funds rate bounded at zero	28	9	3
2. Standard deviation of the unemployment rate (percent)	1.8	1.5	1.4
3. Frequency of deep recessions (number per 100 years) <sup>1</sup>	5.2	4.6	4.4

### Average Macroeconomic Performance Under the Taylor Rule

1. Deep recessions defined as downturns during which the unemployment rate peaks at or above 7-1/2 percent (2-1/4 percentage points above the long-run NAIRU in the simulations).

#### Exhibit 4

### **Policy Design in a Low Inflation Environment – More Responsive Rules**

More responsive rules:

- Adjust the funds rate by more than the Taylor rule following a change in output.
- May also be more responsive to movements in inflation, if desired.

Advantages:

- Inflation tends to be closer to target when shocks hit, making deflation less likely.
- Policy moves more quickly and thereby limits the severity of recessions, making deflation less likely.

	Core CPI inflation target		
	0	2	4
Standard deviation of the unemployment rate (percent)			
1. Taylor rule	1.8	1.5	1.4
2. More responsive rule	1.3	1.1	1.1
Frequency of deep recessions (number per 100 years)			
3. Taylor rule	5.2	4.6	4.4
4. More responsive rule	3.1	2.6	2.3

#### Economic Performance Under Rules With Alternative Degrees of Responsiveness <sup>1</sup>

### Potential Drawbacks of More Responsive Rules

- Heightened funds rate variability and more frequent policy reversals
- Greater risk of policy mistakes because of data errors and supply-side mismeasurement
- Increased risk of confidence crisis if investors become unnerved by Fed "impotence"

### Exhibit 5 Another Policy Option – Asymmetric Responsiveness

Asymmetric rules (illustrative example):

- Under most conditions respond according to the Taylor rule.
- But if the Taylor rule wants a funds rate below 1 percent, drop immediately to zero.

Advantages:

- Reduces the stabilization costs associated with the zero bound.
- Minimizes funds rate variability and the frequency of policy reversals.

	Core CPI inflation target			
	0	2	4	
Standard deviation of the unemployment rate (percent)				
1. Taylor rule	1.8	1.5	1.4	
2. Asymmetric rule <sup>1</sup>	1.5	1.4	1.4	
Frequency of deep recessions (number per 100 years)				
3. Taylor rule	5.2	4.6	4.4	
4. Asymmetric rule <sup>1</sup>	4.8	4.5	4.4	

#### **Economic Performance Under the Taylor and Asymmetric Funds Rate Rules**

1. Asymmetric rule is the same as the Taylor rule, except that when the Taylor rule prescribes a nominal funds rate below 1 percent, the asymmetric rule reduces the funds rate immediately to zero.

### **Potential Drawbacks of Asymmetric Rules**

- To be effective, investor expectations must correctly incorporate the implications of asymmetric behavior.
- But asymmetric rules may be difficult to understand in practice.

### Exhibit 6

### Price-Level Targeting and Other Policies that Promise Above-Average Inflation in the Future

Price-level targeting and similar strategies:

- Pledge to keep the funds rate unusually low following a zero bound episode in order to keep inflation above average for a time.
- Automatic under price-level targeting, because bygones are not bygones any fall in the price level below target must be made up later.

Advantages:

- By creating the expectation that the *future* stance of policy will be "easy" for a time, real bond rates *today* are reduced during zero bound episodes.
- As a result, the severity of recessions and the risk of deflation decreases.
- Research indicates potential effectiveness.

Disadvantages:

- Such strategies imply periodically taking "unusual" actions, such as allowing inflation to drift well above its long-run target.
- For this reason, the public may doubt the likelihood that the central bank will actually deliver on its promises, rendering the strategy ineffective.

### Exhibit 7 Main Lessons

- In low inflation environments, the nominal funds rate falls to zero frequently.
- Usually this only delays economic recovery because most disturbances are sufficiently transitory and moderate in magnitude.
- But the economy can become severely destabilized if significant deflation sets in.
- Monetary policy can mitigate the effects of the zero bound in several ways:
  - Aim for a long-run average rate of CPI inflation that is not too low.
  - Respond relatively aggressively to movements in output and inflation.
  - Pursue policies that promise higher inflation following zero bound episodes.
- FRB/US analysis suggests no advantage in "keeping your powder dry."

### Appendix 3: Materials used by Mr. Goodfriend

## Monetary Policy at the Zero Bound on Nominal Interest Rates

Marvin Goodfriend Federal Reserve Bank of Richmond January 29, 2002

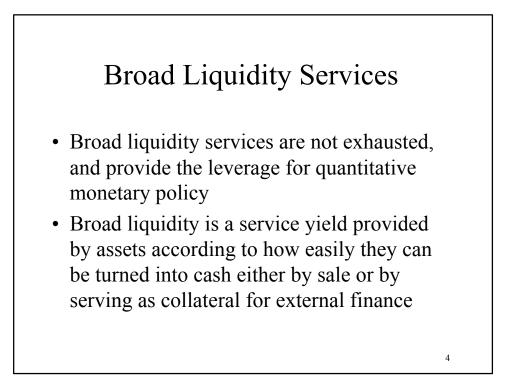
# Quantitative Monetary Policy at the Zero Bound • Usually, open market operations

- constrained to accommodate demand for monetary base at opportunity cost spread between intended funds rate and zero bound
- Monetary base free to expand further at the zero bound
- Central bank can pursue quantitative monetary policy at the zero bound

2

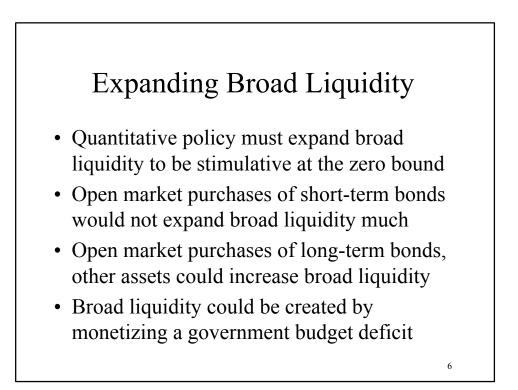
## Narrow and Broad Liquidity

- To appreciate power of quantitative policy at the zero bound--distinguish between narrow and broad liquidity services
- Narrow liquidity services provided by the medium of exchange allow banks and the public to economize on transactions costs
- At zero interest, narrow liquidity is no longer scarce and that channel of monetary transmission is exhausted



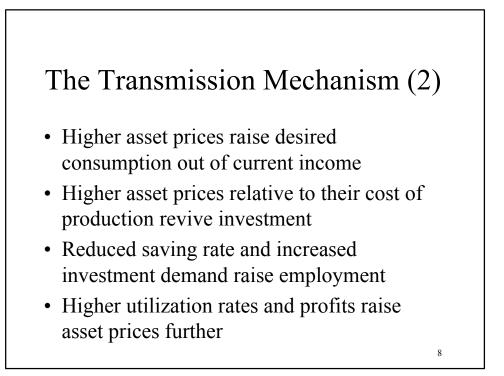
## Broad Liquidity Services (2)

- Broad liquidity services are valued because they minimize the exposure of households and firms to the external finance premium
- The existence of an external finance premium gives rise to a demand for broadly liquid assets variously referred to as-precautionary savings, a liquid buffer stock, or self-insurance



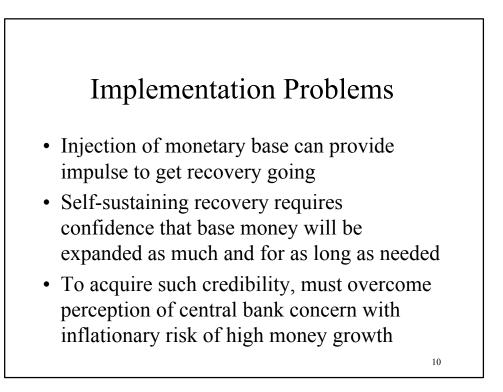
## The Transmission Mechanism

- The portfolio rebalancing channel--
- Increase in broad liquidity reduces the marginal implicit broad liquidity services yield on monetary assets
- Portfolio balance requires a similar fall in the explicit yield on non-monetary assets
- Prices of non-monetary assets bid up to restore the required return differential.



## The Transmission Mechanism (3)

- The credit channel--
- Higher asset prices raise collateral values, increase net worth, and raise bank capital
- The external finance premium comes down
- Credit spreads narrow, bank lending revives, spending rises as cost of borrowing against future income prospects falls



## Implementation Problems (2)

- Relatively small changes in bank reserves suffice to support interest rate policy
- At the zero bound, policy must exert its effect through broad liquidity
- This will require large-scale injections of base money, substantially increasing the size of the central bank balance sheet

## Fiscal Support for Quantitative Policy

- Full credibility for quantitative policy at the zero bound requires more support from the fiscal authorities than usual
- There might not be enough long bonds to buy in order to expand the monetary base; central bank could buy other assets, but...
- Either way, capital losses might leave central bank with insufficient assets to reverse excess base money

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## Fiscal Support for Quantitative Policy (2)

- Fiscal authorities could provide the central bank with additional government debt to sell to drain excess base money
- Alternatively, fiscal authorities could agree to run a budget deficit at the central bank's request as means of injecting broad liquidity

Fiscal Support for Quantitative Policy (3)

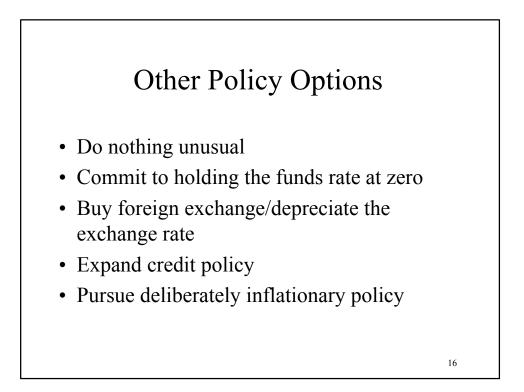
- Central bank could monetize short-term debt issued to finance the deficit, and withdraw excess base money later by selling that debt to the public
- In any case, the government must accept that quantitative policy actions at the zero bound could significantly increase government debt in the hands of the public

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## Fiscal Support for Quantitative Policy (4)

- An inadequate commitment by the fiscal authorities to support the central bank could block the use of quantitative policy at the zero bound
- A prearranged agreement could enable quantitative policy to act credibly, flexibly, and effectively at the zero bound



## Do Nothing Unusual

- Keep funds rate at zero without increasing the monetary base more than necessary
- Contraction likely deeper than usual
- Two risks of more protracted downturn--
- Distressed banking system, less elastic inside supply of broad liquidity than usual
- Policy vacuum encourages ill-advised fiscal actions

17

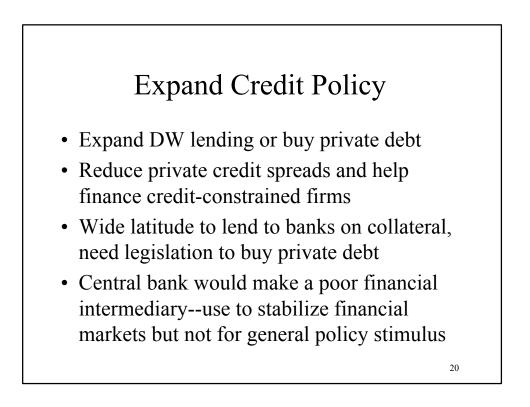
## Commit to Holding the Funds Rate at Zero

- Central bank would write options on future short rates to give itself an incentive to keep rates down
- Advantage, acts directly on long rates
- Disadvantage, at best small effect
- Credibility doubtful given overwhelming pressure to take interest rate policy actions deemed correct at a point in time

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## Buy Foreign Assets/Depreciate the Exchange Rate

- Different, but both make use of openness
- Could buy foreign government securities to help increase broad liquidity--
- Authorized to do so, but exchange rate risk
- Depreciate exchange rate--
- Conventional policy instrument, but US large, not that open, might export deflation and recession without helping itself much



## Expand Credit Policy (2)

- Quantitative monetary policy would facilitate intermediation
- Would reduce external finance premium by raising collateral values and net worth
- Central bank could improve the flow of credit without becoming financial intermediary itself

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## Pursue Deliberately Inflationary Policy

- Quantitative monetary policy could stimulate economy at zero bound without creating inflation or expected inflation
- Unleashing inflation would buy little and could be counterproductive
- Temporary inflation would be desirable to reverse prior deflation that raised real value of nominal debt

22

## Pursue Deliberately Deflationary Policy (2)

• Committing to a path for the price level could help avoid deflation, and build credibility for reflation if deflation occurs

23

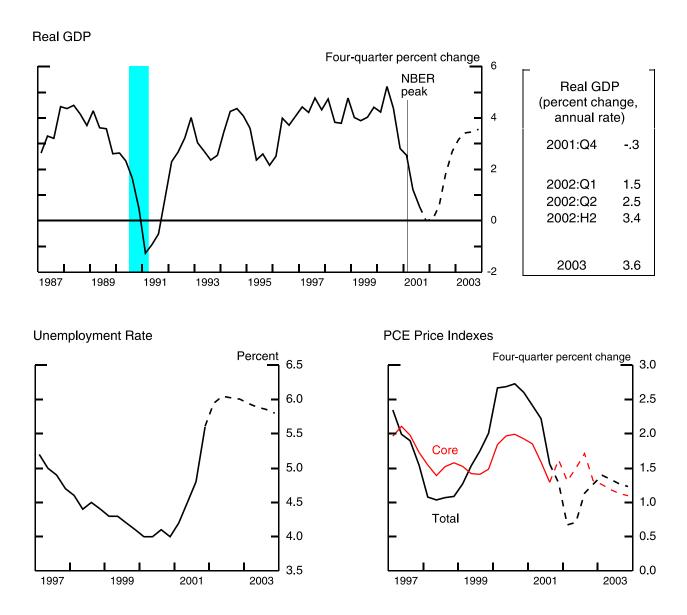
### Appendix 4: Materials used by Mr. Wilcox, Mr. Slifman, and Ms. Johnson

Material for

# Staff Presentation on the Economic Outlook

January 29, 2002

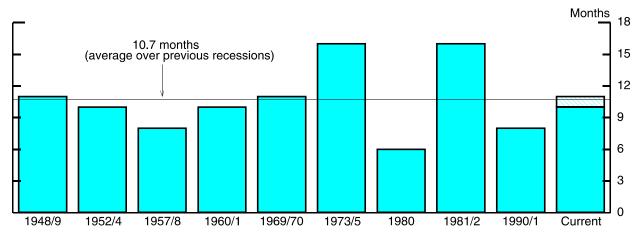
Forecast Overview



### Major Forces Shaping the Outlook

- Monetary and fiscal stimulus will be substantial enough to offset restraint from the stock market and the dollar.
- The inventory correction should be coming to an end.
- Excess capacity is likely to weigh on the strength of the recovery in equipment spending.
- Inflationary pressures remain in check.

## Perspectives on the Recession

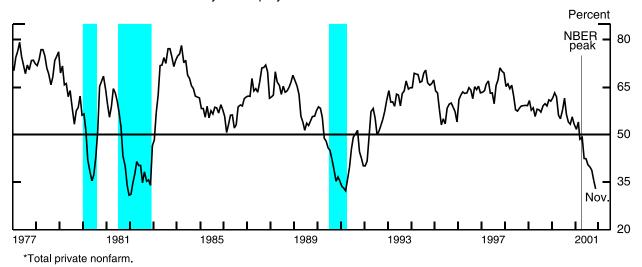


#### Length of Postwar Recessions

Depth of Postwar Recessions						
Change from own peak to own trough in:	Average in previous <u>recessions</u>	This recession				
1. Real GDP (percent)	-2.2	4				
2. GDP gap <sup>a</sup> (percentage points)	-6.4	-4.0				
3. Unemployment rate <sup>b</sup> (percentage points)	3.1	2.1				
4. Industrial production (percent)	-9.4	-7.1				

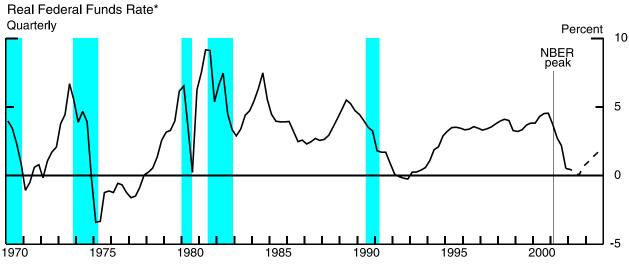
a. GDP gap is defined as actual GDP less potential GDP, divided by potential GDP.

b. Change from own low point to own high point.

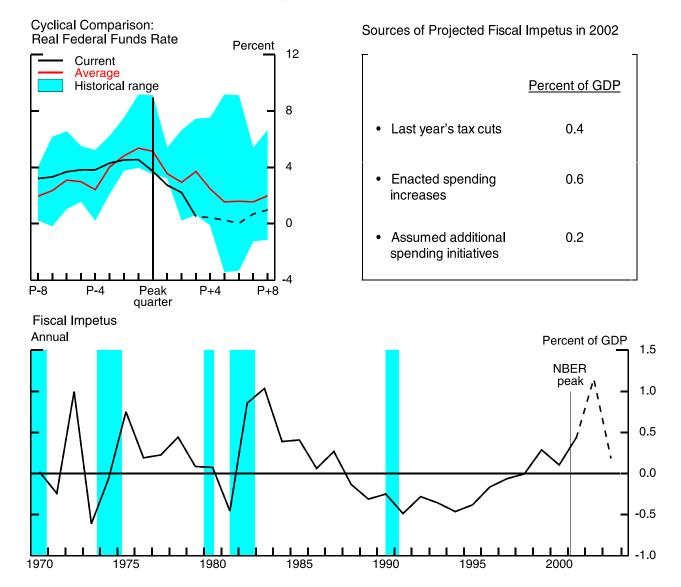


#### Three-month Diffusion Index for Payroll Employment\*



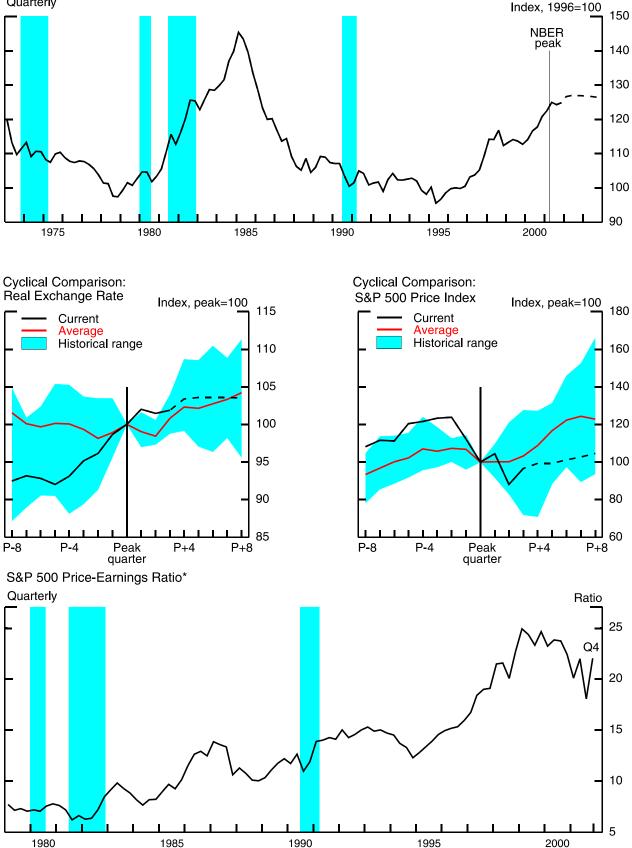


\*Nominal federal funds rate less the percent change in the core PCE price index over the previous four quarters.





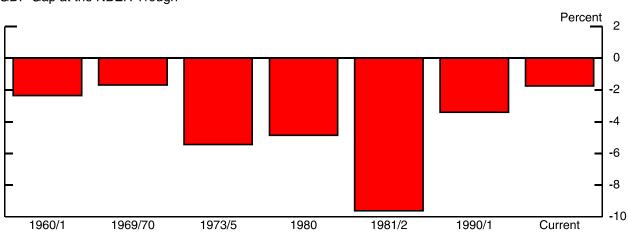
Broad Real Exchange Value of the Dollar Quarterly



\*Price over I/B/E/S year-ahead earnings. Quarterly observations are last month of quarter.

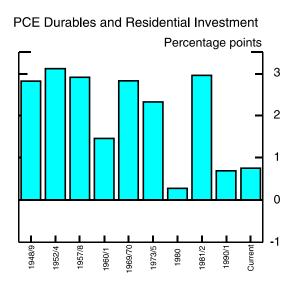
## Perspectives on the Projected Recovery

Speed of Postwar Recoveries							
Change over the first four quarters after the NBER trough in:	Average in previous <u>recoveries</u>	Projected recovery					
1. Real GDP (percent	7.0	3.2					
2. GDP gap (percentage points)	1.9	.5					
3. Unemployment rate (percentage points)	-1.1	.0					
4. Industrial production (percent)	11.7	3.7					

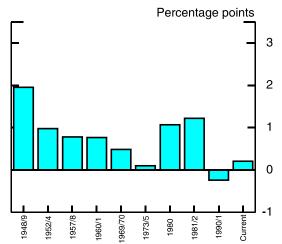


## GDP Gap at the NBER Trough

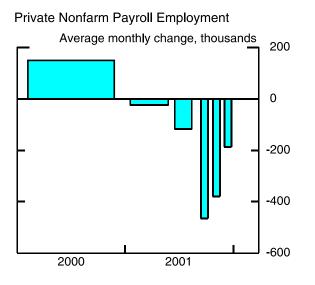




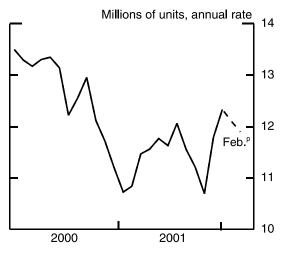
**Business Fixed Investment** 



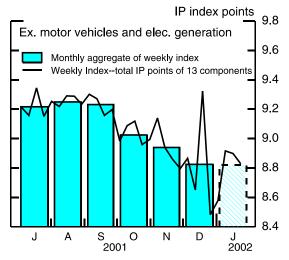
## Near Term Production Indicators

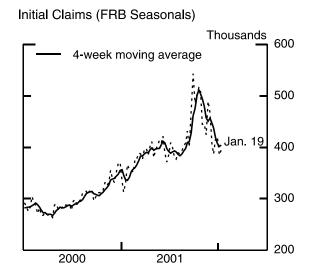


Motor Vehicle Assemblies

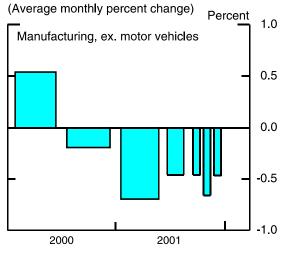


#### Index of Weekly Physical Product Data

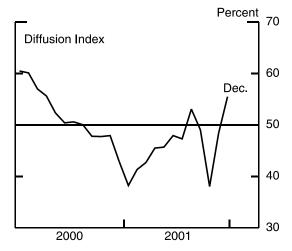




Industrial Production



#### ISM New Orders Index

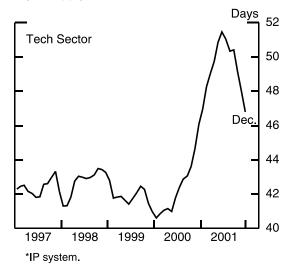


## The Near Term Outlook for Sales, Inventories and Output

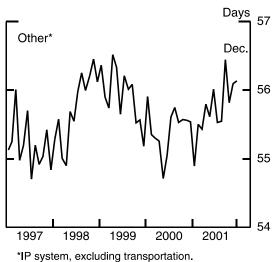
		2001		2002
	October	November	December	January
Final demand indicators				
1. MV sales (millions of units)	21.6	18.3	16.8	15.4 <sup>e</sup>
2. Real PCE control (percent change)	1.5	.6	.9	
3. Single family housing starts (millions of units)	1.23	1.25	1.29	
4. Shipments of nondefense capital goods, ex. aircraft and IT (percent change)	3.0	-2.9	.2	
5. Orders of nondefense capital goods, ex. aircraft and IT (percent change)	3	3.0	1.5	

e. Estimate.

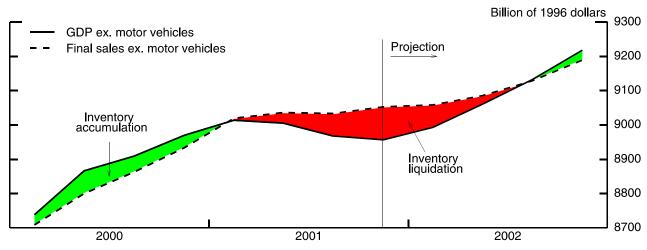
Days' Supply\*



Days' Supply



**Output and Final Sales** 



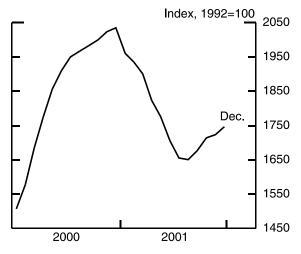
## Outlook for Business and Household Spending

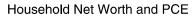
(Percent change, annual rate)						
		2001	200	)2	0000	
		Q4	H1	H2	2003	
1. E	Equip. & software	.1	-4.9	6.0	12.0	
2.	Info. technology	1.4	4.8	13.4	23.9	
3.	Computers	30.2	20.2	33.2	49.0	
4.	Software	6.7	6.3	10.0	17.7	
5.	Comm. equip.	-28.9	-12.5	4.0	17.3	
6.	Other (ex. trans. equip)	-8.0	-4.2	6	4.8	

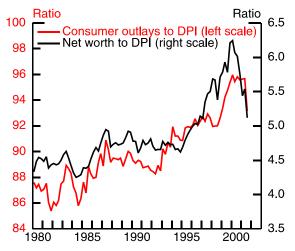
**Real Equipment and Software Investment** 

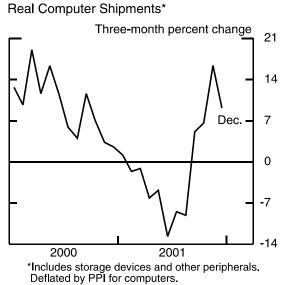
Percent changes are calculated from final quarter of preceding period to final quarter of period indicated.

#### Semiconductor Production

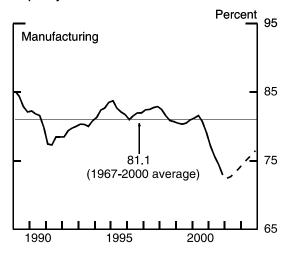




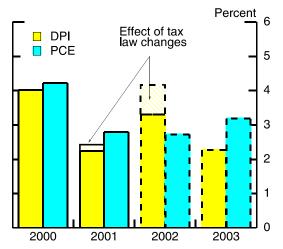




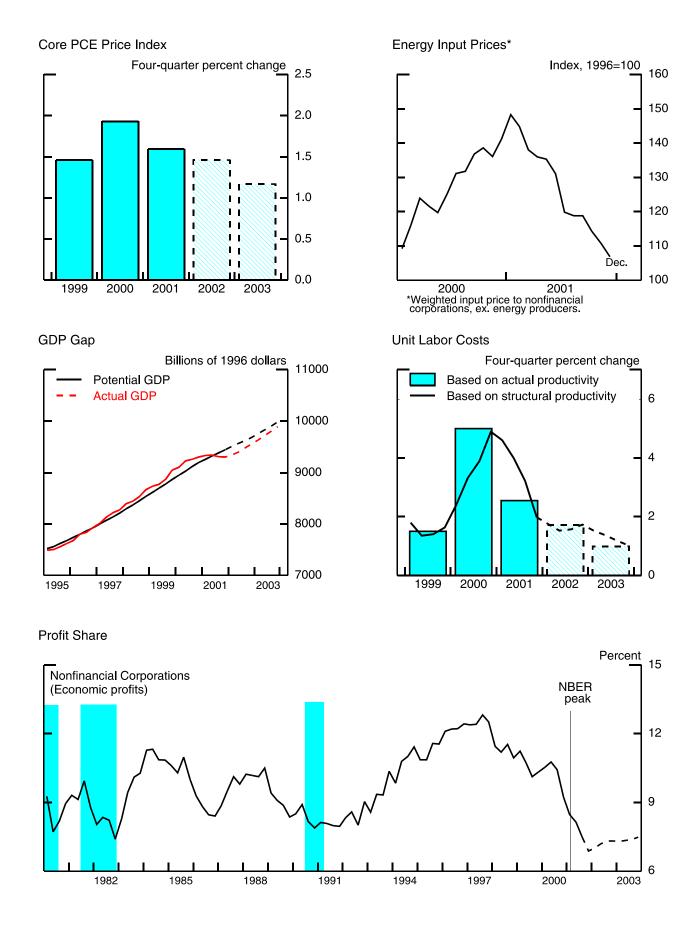
#### **Capacity Utilization Rate**





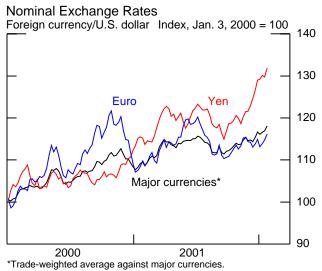


## Outlook for Inflation

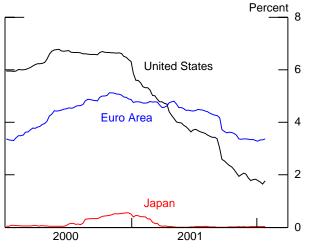


### **Financial Developments**

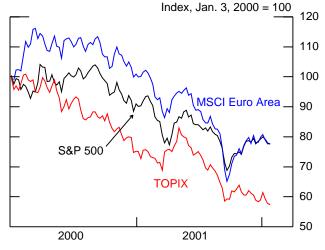
(Weekly data)

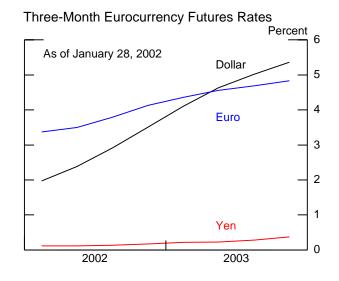


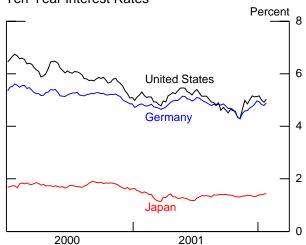
#### Three-Month Interest Rates

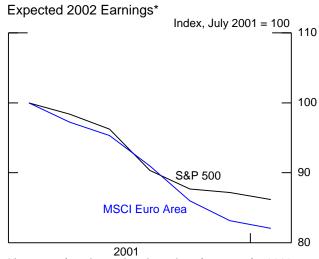


Broad Stock Price Indexes





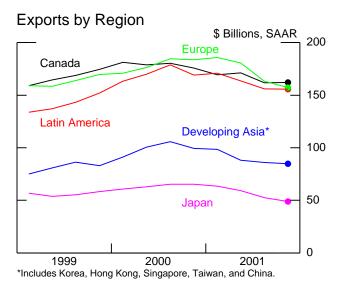




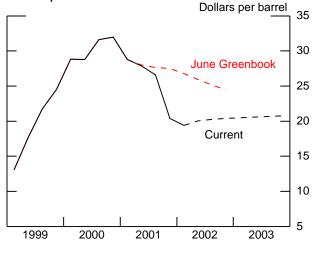
\*Average of equity analysts' earnings forecasts for 2002 company fiscal years from I/B/E/S mid-month surveys.

#### **Ten-Year Interest Rates**

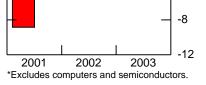


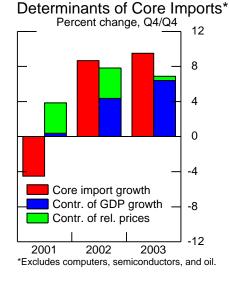


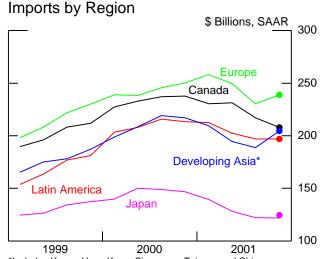




Determinants of Core Exports\* Percent change, Q4/Q4 Core export growth Contr. of for. GDP growth Ind. output gap growth Contr. of rel. prices 4 0 -4

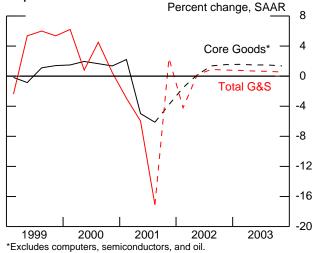




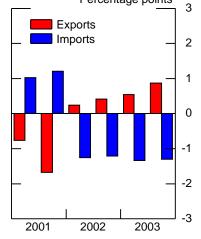


\*Includes Korea, Hong Kong, Singapore, Taiwan, and China.

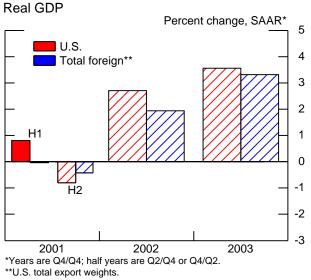




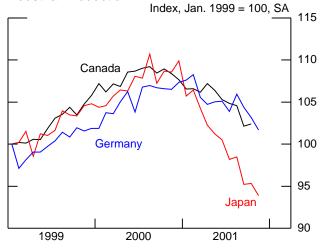
Contribution to U.S. GDP Growth



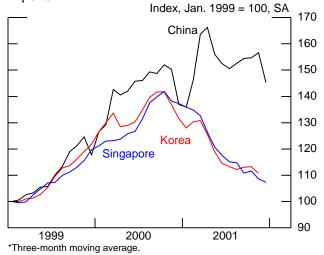
### **Foreign Outlook**

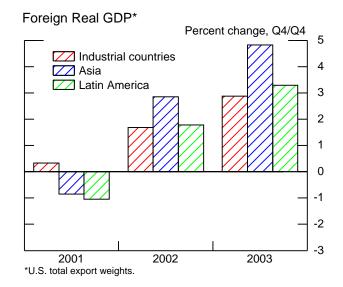


#### Industrial Production









#### Real GDP Percent change, SAAR\*

		<u>2001</u> H2	<u>_20</u> H1		2003
1.	Indust. countries* of which:	*-0.2	0.9	2.5	2.9
2.	Japan	-1.9	-1.4	-0.2	1.1
3.	Euro Area	-0.1	0.6	2.5	2.8
4.	United Kingdom	1.2	1.9	2.5	2.7
5.	Canada	-0.5	1.4	3.1	3.4

\*Years are Q4/Q4; half years are Q2/Q4 or Q4/Q2.

\*\*U.S. total export weights.

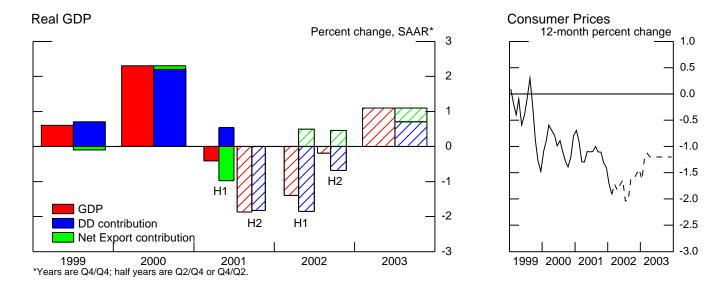
### Real GDP

Percent	t change,	SAAR*

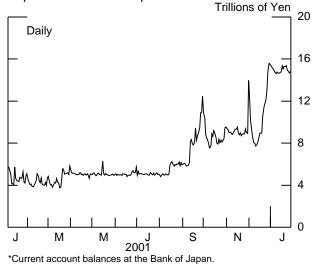
		<u>2001</u> H2	<u>20</u> H1	02 H2	2003
1. C	Developing Asia of which:	** 0.2	1.9	3.8	4.8
2.	China	7.1	7.0	7.7	7.5
3.	Korea	2.5	1.2	2.7	4.6
4.	Taiwan	-2.1	1.2	3.5	4.5
5.	Singapore	-6.2	1.2	3.5	4.7
6.	Hong Kong	0.0	1.0	3.5	4.5

\*Years are Q4/Q4; half years are Q2/Q4 or Q4/Q2. \*\*U.S. total export weights.

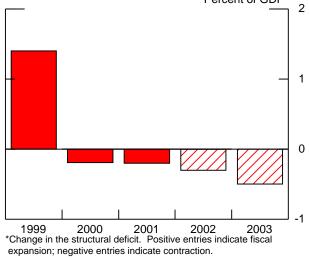
### Japan



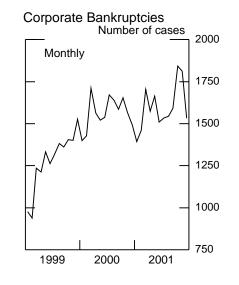
#### Deposits at Bank of Japan\*



Fiscal Impulse\*

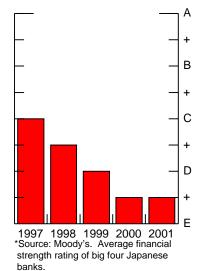


**Bank Credit** 12-month percent change 1 0 -1 -2 -3 -4 -5 -6 -7 1999 2000 2001

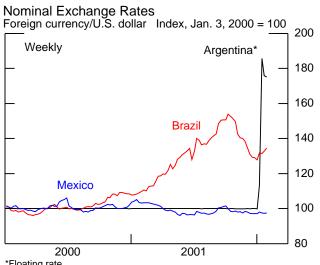


#### Average Bank Financial Strength\*

Percent of GDP



### Argentina



#### \*Floating rate.

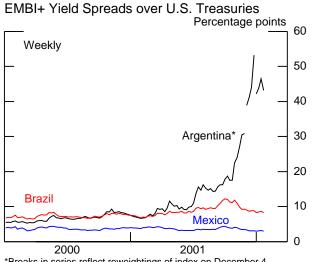
### Real GDP

Percent change, SAAR\*

		<u>20</u> H1		2003
1. Latin America** of which:	-1.1	0.9	2.7	3.3
2. Argentina	-15.0	-8.5	-4.0	0.2
3. Brazil	0.2	1.5	2.7	2.6
4. Mexico	-0.9	1.1	3.1	3.7

\*Years are Q4/Q4; half years are Q2/Q4 or Q4/Q2.

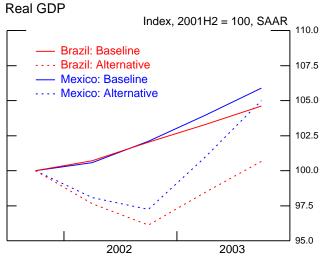
\*\*U.S. total export weights.



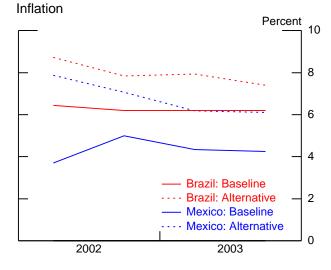
<sup>\*</sup>Breaks in series reflect reweightings of index on December 4 and December 31, 2001.

#### **Policy Issues**





### Simulation



1/29/02

### **ECONOMIC PROJECTIONS FOR 2002**

	F				
	Range	Central Tendency	Staff		
	Percentage change, Q4 to Q4				
Nominal GDP	3¼ to 5½	4 to 4½	4.3		
(July 2001)	(4¾ to 6)	(5 to 5½)	(5.3)		
Real GDP	2 to 3½	2½ to 3	2.7		
(July 2001)	(3 to 3½)	(3 to 3¼)	(3.5)		
PCE Prices	1 to 2	about 1½	1.3		
(July 2001)	(1½ to 3)	(1¾ to 2½)	(1.7)		
	Average level, Q4, percentAverage level, Q4, percent				
Unemployment rate	5¾ to 6½	6 to 6¼	6		
(July 2001)	(4¾ to 5½)	(4¾ to 5¼)	(5.6)		

Central tendencies calculated by dropping high and low three from ranges.