

November 22, 2019

Distributional Considerations for Monetary Policy Strategy¹

I. Introduction and summary

High and rising income and wealth inequality pose challenges for monetary policymakers, particularly in the current environment of heightened risk that the policy rate becomes constrained by the Effective Lower Bound (ELB) in a recession. Recessionary episodes are made even more severe by high levels of inequality in the economy if this implies a greater share of “hand-to-mouth” consumers in a downturn. Because these types of consumers spend all their income and have little in the way of precautionary saving buffers, negative shocks tend to be amplified throughout the economy. Moreover, the burdens of recessions are not shared equally. Already disadvantaged groups—minorities, out-of-school youth, and the less educated—experience much greater-than-average increases in their unemployment rates during recessions. And the costs of unemployment spells can be long-lasting. For instance, a job loss that induces an adverse credit event has negative and persistent implications for future access to both credit and employment. In addition, cohorts that enter the labor market during a recession find their job prospects negatively affected for decades. These considerations provide an additional incentive for monetary policymakers to find strategies that reduce the frequency, duration, and severity of ELB episodes.

Previous memos have shown that a class of make-up strategies in which policymakers aim to stabilize inflation over some longer time horizon may indeed be successful at reducing the frequency, duration, and severity of ELB episodes.² In this memo, we suggest that the improvement in employment outcomes of moving to such make-up strategies may be even larger than shown in previous memos when we explicitly take into account that there is a significant share of hand-to-mouth consumers in the economy and that this share increases in recessions. In addition, moving to make-up strategies may have other long-term benefits, namely through their effect on the distribution of income. Any gains in employment outcomes from switching to an alternative strategy would generate disproportionate improvements for historically disadvantaged households, and thus have potentially long-lasting effects on the economic

¹ The authors of this memo are Laura Feiveson (Board), Nils Goernemann (Board), Julie Hotchkiss (FRB Atlanta), Karel Mertens (FRB Dallas), Jae Sim (Board). The authors benefited from the comments and suggestions of David Altig, Anton Braun, Eric Engen, John Faust, Jeff Fuhrer, Marc Giannoni, Thomas Laubach, Ellen Meade, Fabrizio Perri, and William Wascher. The authors would like to thank Jackson Crawford for expert research assistance.

² See in particular the memos ‘Alternative Strategies: How do they work? How might they help?’ and ‘How Robust Are the Alternative Strategies to Key Alternative Assumptions?’

well-being of these groups. Nevertheless, as we discuss later in this memo, there will be short-term opposing effects for some households—such as borrowers and savers—that may be particularly evident at times in which the make-up strategies require the Committee to be more restrictive or accommodative than it would be under the current strategy. For example, keeping rates lower for longer in the case of past inflation shortfalls will effectively amount to a transfer from savers to borrowers.

In Section II, we discuss interactions between inequality and the challenges posed by recessions that include a return to the ELB. The risk of returning to the ELB is greater in a low-interest rate environment, and rising inequality is potentially one of many contributing factors that may be depressing the real natural rate of interest. In this section, we introduce heterogeneity in household income into a macroeconomic model and show that the presence of inequality can lead to more pronounced business-cycle fluctuations, especially when the ELB constraint binds.

In Section III, we discuss the highly unequal costs of business-cycle downturns for different households and individuals. Alternative monetary policy strategies that reduce the frequency and severity of ELB recessions mitigate the adverse consequences of economic inequality, which then enhances the resilience of the economy to economic disturbances. We also provide an overview of the main redistributive effects of changes in the stance of monetary policy.

Finally, in Section IV we provide a quantitative evaluation of the benefits of some alternative strategies in the presence of borrowing constraints. Compared with models used in previous memos, we find larger improvements in macroeconomic outcomes from the adoption of an inflation make-up strategy in models that take distributional considerations explicitly into account. Furthermore, we reiterate that these average improvements mask disproportional benefits for the most disadvantaged groups in the population.

II. Rising Inequality and the Challenges for Monetary Policy

Over the last few decades, income, wealth, and consumption inequality has increased.³ These increases are largely driven by structural factors – such as technological disruption, trade integration, demographics, and institutional change – that are beyond the influence of monetary policy. The rise in inequality potentially matters

³There is evidence for rising inequality in income (Piketty, Saez, and Zucman, 2018), earnings (Katz and Murphy, 1992, Kopczuk, Saez, and Song, 2010), wealth (Saez and Zucman, 2016), lifetime earnings (Güvenen, Kaplan, Song, and Weidner, 2017), and consumption (Attanasio and Pistaferri 2016). In addition, the share of income paid as labor compensation has fallen and the share of profits has risen. Intergenerational mobility has remained roughly stable (Chetty, Hendren, Kline, and Saez, 2014).

for monetary policy as it contributes to the challenges posed by recessions that lead to a return to the ELB. First, if those with higher incomes at a given age have a higher marginal propensity to save than those with lower incomes, greater income inequality increases the net supply of savings and lowers the real interest rate. The upward trend in income inequality may therefore have contributed to the secular decline in interest rates and, thus, to a higher probability of hitting the ELB.⁴ Second, greater inequality may also make recessions more severe. The greater the fraction of households that live paycheck-to-paycheck, the more sensitive consumption expenditures are to changes in earnings. As a result, rising inequality can make aggregate demand more responsive to adverse economic shocks, and without an appropriate monetary policy response, recessions become deeper.

Exhibit 1: Properties of RANK and HANK models under the Inertial Taylor (1999) Rule								
	E[π]	E[u]	STD[π]	STD[u]	SKW[π]	SKW[u]	FRQ[ELB]	DUR[ELB]
RANK (with ELB)	1.97	6.30	0.58	3.25	-0.38	2.24	27.50	13.75
RANK (no ELB)	2.00	6.00	0.48	1.21	0	0	-	-
HANK (with ELB)	1.93	6.94	0.69	6.10	-1.52	3.65	29.16	10.45
HANK (no ELB)	2.00	6.00	0.48	1.41	0	0	-	-

Notes: π and u are inflation rate and the unemployment rate. E[·], STD[·], and SKW[·] stand for unconditional mean, standard deviation, skewness, and duration in quarters. FRQ [ELB] is the fraction of quarters spent at the ELB. DUR[ELB] is the average duration of an ELB episode in quarters. The moments are computed with 160,000 quarters of simulation with identical random draws of demand, technology and price markup shocks.

To illustrate how inequality can lead to more pronounced business cycle fluctuations when the ELB constraint binds, Exhibit 1 compares simulated macroeconomic outcomes from two versions of a New Keynesian model. The two models differ in the degree of inequality, but are otherwise identical in structure and are subject to the same macroeconomic shocks. They are each populated by households that face idiosyncratic unemployment risk. In the first model, which is a *Representative Agent New Keynesian (RANK) model*, all households can perfectly insure away all idiosyncratic income risk by borrowing and lending in perfectly functioning financial markets.⁵ As a result, every household enjoys the same level of consumption at all times. In the second model, which is a *Heterogeneous Agent New Keynesian (HANK) model*, households can insure earnings risk only imperfectly because of frictions in financial markets, so that consumption levels vary with individual labor market histories. Because of bad luck, households are occasionally forced to cut back on consumption after exhausting all available access to credit. Other staff models, such as FRB-US, incorporate similar hand-to-mouth consumption behavior but assume that the share of such households does not vary over the cycle. A key distinguishing feature of the HANK

⁴ See Eggertsson, Mehrotra, and Robbins (2019), Rachel and Summers (2019) and Straub (2019).

⁵ Alternatively, households are perfectly insulated from unemployment risk by government unemployment insurance.

model is that the proportion of hand-to-mouth consumers rises in downturns. We parametrize the HANK model to generate realistic levels of income and wealth inequality. In both models, monetary policy follows an inertial version of the Taylor (1999) rule in determining the level of the policy rate, and policy does not use forward guidance or asset purchases.

In the RANK model, monetary policy operates primarily through the intertemporal substitution channel in consumption—that is, through changes in the incentives to spend and save in response to changes in interest rates. In the HANK model, this traditional interest rate channel is weaker in the aggregate, because many households’ spending decisions are constrained by available income and therefore do not react to changes in interest rates. The fact that consumption varies more with income makes aggregate demand more sensitive to shocks in the HANK model, but it also makes the stabilizing effects of monetary policy stronger. While a smaller fraction of consumer spending is directly reactive to interest rates, changes in spending by interest-rate-sensitive households are propagated more strongly into overall aggregate spending.⁶ This explains why, despite the differences in the transmission mechanisms, the inertial Taylor (1999) rule provides similar amounts of stabilization when there is no ELB constraint; see the second and fourth rows of the table in Exhibit 1. However, economic outcomes are significantly worse in the HANK economy when the ELB binds, as monetary policy cannot effectively stabilize the economy, as shown by comparing the first and third rows of the Exhibit 1 table. As a result, the unemployment rate is, on average, about 85 percent more volatile in the model with inequality, and while ELB spells are not necessarily longer or much more frequent, they give rise to lower average inflation and a higher average unemployment rate.⁷

III. Distributional Aspects of Evaluating Monetary Policy Strategies

The fact that inequality may worsen the effects of recessions in the face of the ELB strengthens the case for considering alternative monetary policy strategies that alleviate the consequences of such recessions. When assessing the distributional implications of different strategies, the first and foremost consideration is the ability of these alternative strategies to better smooth cyclical fluctuations, which is especially beneficial for the most vulnerable households of the economy.

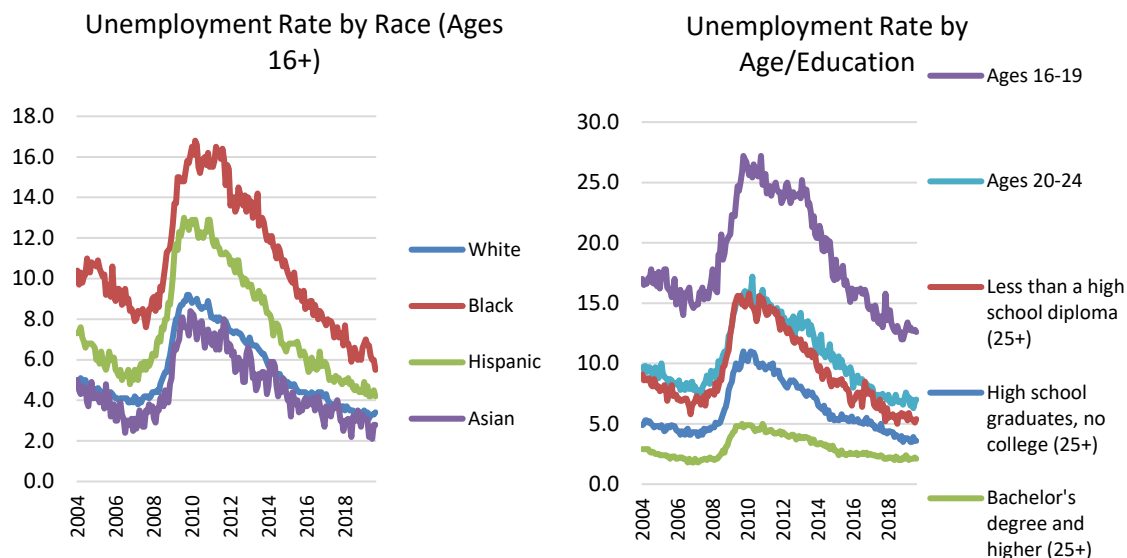
⁶ Monetary policy transmission operates in addition through redistributive effects across households with different marginal propensities to consume, see Auclert (2019). Such redistribution channels are absent in most traditional models, but are reflected in the HANK model.

⁷ Both models have the same steady state real interest rate of 0.50 percent, which is also the average real rate in both models without the ELB.

The Unequal Costs of Business Cycle Downturns

The costs of business-cycle downturns are not borne equally by all households, and seemingly small differences in the aggregate unemployment rate can have substantial welfare implications for specific vulnerable groups. Exhibit 2 shows unemployment rates during the Great Recession for different subgroups of the population. Clearly, the level of the unemployment rates of these groups were quite different at the onset on the recession. Groups with higher average unemployment rates also experienced larger increases in their unemployment rates during the recession. For instance, the unemployment rates of minorities, the young, and those with less education all rose substantially more than the 5 percentage point increase for the population overall. Those groups experiencing larger increases in unemployment rates also suffered more severe earnings losses. These losses were only partially offset by increases in government transfer payments. Calculations by Krueger, Mitman, and Perri (2016) suggest a total cost of job loss in the recession equal to 2 percent of lifetime consumption for the wealthiest households, but as high as 5 percent for low-wealth households.

Exhibit 2: Unemployment Rates by Race/Age/Education 2004-2019



Notes: All rates seasonally adjusted. Source: Bureau of Labor Statistics Household Survey

In general, earnings risk is countercyclical, and workers who enter a recession with high earnings experience smaller percentage earnings losses compared with those who enter with low earnings.⁸ Individual earnings fluctuations do not necessarily average out over booms and busts, which tend to be asymmetric in duration and amplitude. Even if individual earnings losses and gains did average out perfectly over a business cycle, the costs would remain unequal as households differ in their ability to insure against earnings

⁸ See for instance Storesletten, Telmer, and Yaron (2004) and Guvenen, Ozkan, and Song. (2014).

fluctuations. In addition, households that are less able to buffer cyclical labor market risks are also likely to be more vulnerable to variability in real purchasing power caused by price instability.

There is considerable evidence that earnings losses in economic downturns are often highly persistent, i.e. “negative hysteresis.”⁹ For example, Rothstein (2019) identifies persistent negative effects on employment rates among cohorts graduating after the Great Recession, and Kahn (2010) documents similar effects for earlier recessions. Also, in weak labor markets, more workers are forced into early retirement (Coile and Levin, 2011), and the longer-term costs of job displacement are not limited to earnings losses, but include higher mortality and more adverse health outcomes that have spill-over effects on children and other family members.¹⁰

Motivated by Okun's (1973) notion of cyclical upgrading, some have also suggested that positive benefits during economic booms can be long-lasting, i.e., “positive hysteresis.” This notion is buoyed by empirical evidence that disadvantaged groups experience greater contemporaneous benefits from exposure to particularly strong economic environments (e.g., Aaronson, Daly, Wascher, and Wilcox, 2019). In addition, there is some evidence that positive hysteresis exists, but that the positive impact on labor market outcomes from exposure to a strong economy lasts only about 3-4 years (Fallick and Krolikowski, 2018, and Hotchkiss, 2019).¹¹ That said, these disproportionate benefits are dominated by the disproportionate costs of weak economic conditions imposed on the same disadvantaged groups (Hotchkiss and Moore, 2018, and Hotchkiss, 2019).

For these reasons, monetary policy strategies that reduce the frequency and severity of recessions are, all else equal, likely to decrease economic inequality.¹² The asymmetric nature of the ELB constraint makes this even more likely, since strategies that mitigate the consequences of the ELB may not only lower the variability of the unemployment rate, but also reduce its average level. This is the case, for instance, in simulations that will be discussed in Section IV below.

⁹ A key reason is that in recessions more workers face occupation displacement, i.e. find reemployment only in lower-paying occupations, and lose human capital (Huckfeldt, 2016).

¹⁰ See for instance Mathers and Schofield (1998), Sullivan and von Wachter (2009), Golberstein et al. (2016), Golberstein, Gonzalas, and Meara (2019), and Gathmann et al (2018).

¹¹ Whether the current unprecedented lengthy period of low unemployment would lead to more persistent positive outcomes for less advantaged workers is unknown.

¹² See also Romer and Romer (1999).

Short-Term Distributive Effects of Monetary Policy

The current monetary policy strategy is generally interpreted as adhering to a ‘by-gones-be-by-gones’ approach.¹³ In order to alleviate the consequences of the ELB constraint, previous memos considered a class of make-up strategies in which policymakers aim to stabilize inflation over some longer horizon. Adopting such a make-up strategy would require the Committee to occasionally use its tools to deliberately target rates of inflation that deviate from the 2 percent objective on one side to offset past deviations on the other side. This means the Committee would sometimes need to be more restrictive or more accommodative than would be desirable in the absence of any prior commitment to a make-up strategy, for instance by keeping rates lower for longer in the case of past inflation shortfalls. In practice, different types of households can experience different effects from adopting a relatively more accommodative or restrictive policy stance. In this section, we describe the main short term distributional effects of such changes in the stance of monetary policy.

Differences in Income Sources

Different groups rely on different sources of income that are not equally sensitive to changes in monetary policy. The left panel in Exhibit 3 shows that wage income makes up around 60 to 80 percent of total income for working age households (with heads aged under 65) outside of the top 5 percent of the income distribution. For most households, the effect of changes in monetary policy on labor earnings is therefore a major source of distributional effects.¹⁴ As in economic downturns more generally, the largest short-run cost of tighter monetary policy is that it harms the employment prospects of low income individuals, i.e. members of minorities, out-of-school youth, and the less-skilled.¹⁵

Households with heads aged 65 and older in the lower half of the income distribution rely mostly on social security transfers, see the right panel of Exhibit 3. These transfer payments generally respond little to monetary policy and are adjusted automatically to keep pace with inflation. Richer older households rely more heavily on business and financial income. Business and financial income are directly sensitive to

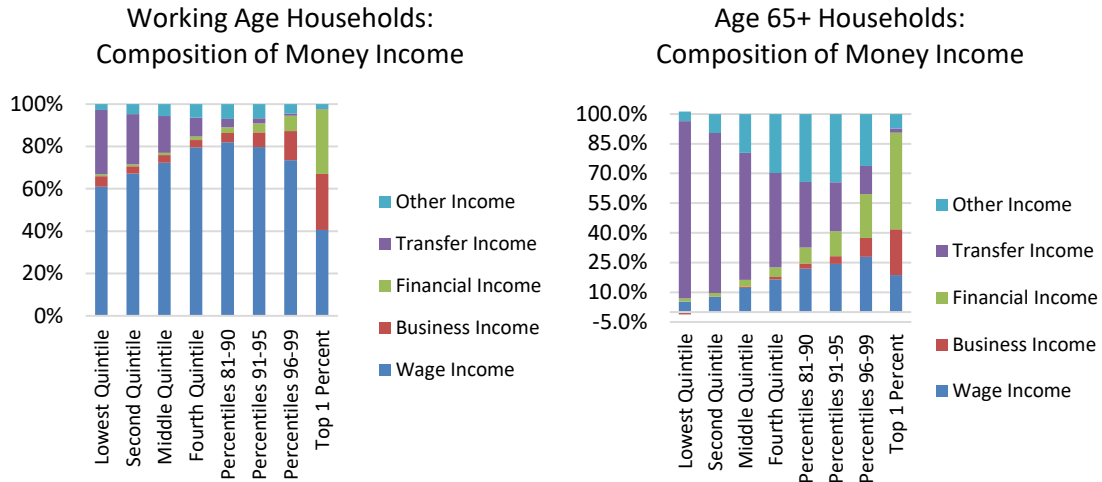
¹³ According to the current Statement on Longer-Run Goals and Monetary Policy Strategy, the Committee seeks to mitigate deviations of inflation from its longer-run goal and deviations of employment from the Committee’s assessments of its maximum level. A 2 percent symmetric inflation rate is viewed as most consistent with the dual mandate. The Committee takes a balanced approach to addressing deviations in inflation from its objective and employment from the FOMC’s assessment of its maximum level.

¹⁴ See the evidence in Coibion, Gorodnichenko, Kueng, and Silvia (2017) and Lenza and Slalcek (2018).

¹⁵ Carpenter and Rogers (2004) document evidence for disproportionate effects of a monetary tightening on the unemployment rate of these disadvantaged groups.

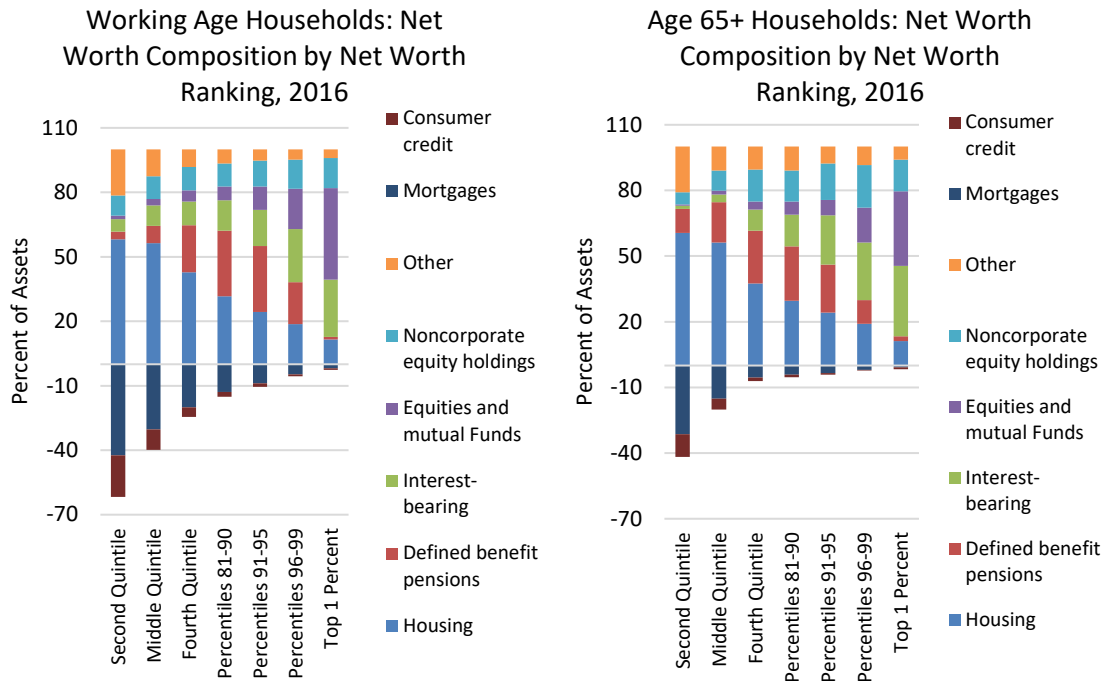
changes in monetary policy, but are more concentrated at the top of the distribution where the welfare impact of income fluctuations is smaller.

Exhibit 3: Composition of Money Income in 2016 by After-Tax/Transfer Income Percentiles



Notes: Statistics for the year 2016. All percentages out of total money income (excludes noncash compensation and imputed income). Source: Authors' calculations. Congressional Budget Office, *the Distribution of Household Income, 2016*.

Exhibit 4: The Composition of Net Worth in 2016



Notes: Statistics for the year 2016. All percentages out of total assets. Source: *Survey of Consumer Finances, 2016*.

Differential Exposures to Real Interest Rates

The distribution of wealth across households is highly uneven, and the composition of assets and liabilities also varies greatly. The top 10 percent of wealthiest households account for over three quarters of total wealth, while the bottom half of all families has net worth close to zero, as any assets (in housing and transaction accounts) are offset by mortgage debt and other consumer loans (namely credit cards, auto loans, and student loans). For most families in between those two groups, home equity and defined benefit pensions are the main sources of net worth, see the left panel of Exhibit 4.¹⁶ At the top, wealth is concentrated in direct equity holdings, mutual funds, and other financial wealth. The higher income elderly also hold large shares in financial wealth, see the right panel in Exhibit 4.

Given the heterogeneity in the level and composition of household assets and liabilities, changes in interest rates inevitably have redistributive effects. Higher real interest rates induced by tighter monetary policy lower the values of stocks, long-term bonds, and real estate, and therefore reduce the wealth of homeowners and households holding those assets. On the other hand, households with large balances in shorter duration interest-bearing assets such as CDs, money market, or savings accounts—retirees, in particular—benefit from higher yields. This is exemplified by the gradual decline in interest income of elderly households in parallel with the secular decline of interest rates. The left panel in Exhibit 5 shows how the share of interest in total retirement income fell from around 25 percent in the 1980s to less than 5 percent in 2016. The right panel shows that there was no offsetting rise in other financial income to make up for the loss. For middle and upper-middle income retirees, interest rates that are 2 percentage points higher than current levels would boost their income by an average of about \$1,000 to \$3,000 per year, or 2 to 3 percent of their annual income.

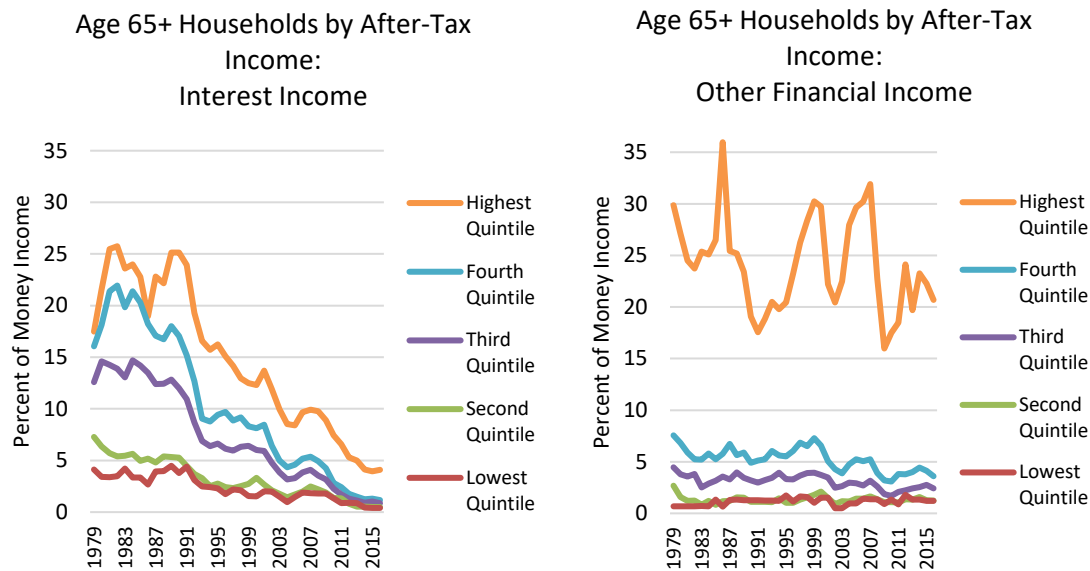
An increase in interest rates affects the purchasing power of those households that need loans for new purchases, especially young middle-income households that hope to buy a new house or car. In addition, households relying on short-term credit (e.g. credit card debt, consumer loans, or variable rate mortgages) become more indebted when interest rates rise, while households with outstanding fixed-rate mortgage debt or other fixed-rate longer-term loans remain more insulated. On the flip side, indebted households—and, because of refinancing opportunities, even those with fixed rate mortgages—benefit from lower rates.¹⁷ Because of financial segmentation, lack of

¹⁶ Defined contribution pension wealth and Individual Retirement Accounts are split up between equities and mutual funds, interest-bearing assets, and “other”.

¹⁷ Wong (2019) finds that homeowners that refinance increase consumption when monetary policy becomes more expansionary.

access to credit, and problems of financial literacy, however, not all households are able to take advantage of lower rates.

Exhibit 5: Financial Income of Age 65+ Households, 1979-2016



Notes: Other financial income consists of dividend income, realized capital gains, and rental income. All percentages out of total money income (excludes noncash compensation and imputed income). Source: Authors' calculations. Congressional Budget Office, the Distribution of Household Income.

Differential Nominal Balance Sheet Exposures

Temporarily lower inflation induced by tighter monetary policy increases the real value of nominal assets and liabilities. This benefits (generally richer and older) owners of long-term bonds and households holding mainly cash (generally younger), but increases the real debt burden of middle-class households with fixed-rate mortgages. Such redistributions of real wealth, however, are only quantitatively important for large inflation surprises.¹⁸ With current low and stable inflation, the effects are small.

Differential Inflation Rates

Another source of distributive effects arises from differences in the composition of consumer spending and changes in relative prices. Low- and middle-income households, for example, spend a relatively higher share of their income on goods and

¹⁸ For instance, if inflation came in 5 percentage points higher than expected for an extended period of time (as in the 1970s), young middle-income households would experience an increase in real wealth of 20-45 percent, while older households of all incomes could see their real wealth shrink by up to 10 percent. See Doepke and Schneider (2006).

services with more flexible prices, such as gasoline and food. Higher income households, on the other hand, spend a higher share of income on items with more rigid prices, such as school tuition and child care. Items with more flexible prices tend to react more to changes in monetary policy in the short run, such that low- and middle-income consumers experience larger changes in their cost of living.¹⁹ Just as with the nominal wealth exposure channel discussed above, the redistributive effects through this channel are small at the current low and stable rates of inflation.

<i>Exhibit 6: Main Redistributive Effects of Looser Monetary Policy</i>		
	<i>Working Age Households</i>	<i>Retirees</i>
Low Income	(+) Less unemployment and higher labor earnings (+) Lower real interest on consumer loans and student debt (+) Higher inflation decreases the real value of outstanding nominal debt (-) Cost of living increases relative to those with higher incomes	(-) Cost of living increases relative to those with higher incomes
Middle Income	(+) Capital gains on housing assets and retirement savings because of lower real interest rates (+) Higher inflation decreases the real value of outstanding nominal debt (+) Lower real interest rates on mortgages and consumer loans	(-) Lower interest income
High Income	(+) Higher business income (-) Lower interest income (+) Capital gains on financial wealth because of lower real interest rates (-) Higher inflation decreases real asset values	

Summary of Distributive Effects

Exhibit 6 provides an overview of the main distributive effects of monetary policy for working age and elderly households at different levels of income.²⁰ In cases of

¹⁹ Cravino, Lan, and Levchenko (2018) find that price increases following looser monetary policy are about one-third smaller for high-income households than for middle-income households.

²⁰ There are, of course, many other ways to cut the population, such as on the basis of race, education, etc. Regional heterogeneity might also lead to substantial redistributive effects of monetary policy. For example, house prices in some areas might be more elastic to interest rates because of local differences in the elasticity of housing supply. Similarly, employment is more concentrated in interest rate or cyclically sensitive sectors in some regions than in others. The regional incidence depends on the degree of labor mobility, i.e. on the ability or willingness of workers to move to places with lower housing costs or better jobs. While internal migration in the U.S. is high relative to most other developed economies, it has steadily declined since 1980, see Molloy, Smith, and Wozniak (2011). The decline in internal migration does not necessarily mean that labor mobility has decreased. Kaplan and Schulhofer-Wohl (2017) argue the decline

overshoots of inflation, under a symmetric make-up strategy the Committee will need to respond by adopting a more restrictive stance compared to a by-gones-be-by-gones approach. This may be unpopular because of higher unemployment among lower-income families and the higher borrowing costs for younger and middle income groups. The middle income elderly, on the other hand, benefit from higher interest income in retirement. With regard to past shortfalls of inflation, the adoption of a lower-for-longer policy stance will, at that time, hurt middle-income retirees, but help the working poor and borrowers.²¹

IV. A Quantitative Evaluation of Make-Up Strategies in the Presence of Inequality

As mentioned earlier, the first and foremost consideration when assessing the distributional implications of alternative monetary policy strategies is the ability to better smooth cyclical fluctuations. More specifically, strategies that reduce the frequency of recessions and the severity of unemployment increases during recessions stand the best chance to reduce economic inequality in the longer term. Previous memos illustrated – in simulations of a demand-driven recession in which the ELB binds – that various inflation make-up strategies succeed in reducing both the increase in the unemployment rate and the drop in inflation relative to the current ‘by-gones-be-by-gones’ approach. The simulations also showed that the improvements in macroeconomic outcomes are relatively modest on average.

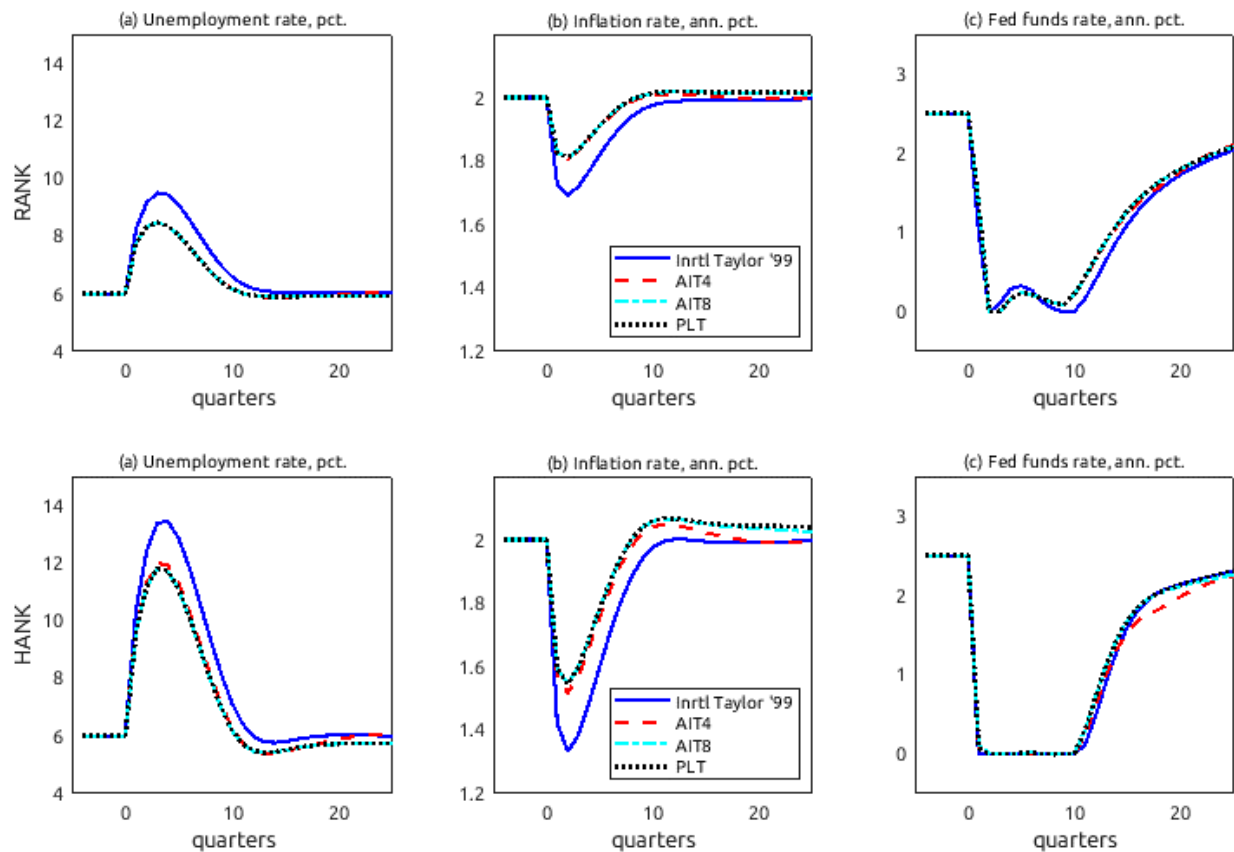
This section evaluates quantitatively whether distributional considerations strengthen the case for the adoption of an alternative strategy. Exhibit 7 shows simulation results for a severe recession scenario triggered by the same large adverse demand shocks in both the RANK and HANK models. Under the inertial version of the Taylor (1999) rule, the federal funds rate reaches the ELB in both model simulations, and remains close to zero for several years. The RANK model is a smaller, simplified version of the DGS-FHP model used in the memo “Alternative Strategies: How do they work? How might they help?” (August 30, 2019) and, as such, performs similarly to that model.²² For both the RANK and HANK models, Exhibit 7 also shows alternative outcomes for cases in which monetary policy instead follows variants of an inflation make-up strategy: average inflation targeting with four and eight-year windows (AIT-4 and AIT-8) and price level targeting (PLT).

reflects that local labor markets have become less specialized and that workers make more informed migration decisions.

²¹ In principle, the costs to retirees are more avoidable by appropriate adjustments in the composition of retirement assets. It seems, however, many do not make these adjustments in practice.

²² The DGS model is a medium-scale New Keynesian DSGE model used for policy analysis by the New York Fed developed by Del Negro, Giannoni, and Schorfheide (2015). DGS-FHP is a slightly modified version of this model which was used in the memo.

Exhibit 7: Performance of Inflation Make-up Strategies at the ELB in a Severe Recession: RANK vs HANK



Notes: The top row shows the response of the RANK model to a sequence of adverse demand shocks under different monetary policy rules. The bottom row shows the response of the HANK model to the same sequence of shocks under different policy rules. Inertial Taylor '99 shows the response under an inertial Taylor '99 rule. AIT4/AIT8 shows the response under Average Inflation Targeting with 4/8 year window. PLT shows the response under Price Level Targeting.

As mentioned above, the negative shock that causes the ELB to bind results in more severe economic downturns in the HANK model because of stronger multiplier effects. Due to borrowing constraints, certain low-wealth households are unable to insulate consumption from the impact of job loss by dissaving or borrowing so the consumption of these agents depends on current available income. Additionally, spending by some households with substantial positive wealth is also more strongly dependent on current income. This is the case for households that keep most of their savings in illiquid assets that are costly to adjust in order to smooth consumption in the shorter run, such as home equity and defined benefit pension plans.²³ The presence of these wealthier hand-

²³ In principle, the use of home equity lines or 401k loans to some extent enables consumption out of illiquid forms of wealth. However, these tools for consumption smoothing may not be available when credit conditions tighten in a downturn. Kaplan, Violante, and Weidner (2014) provide evidence that the share of wealthy hand-to-mouth consumers is on the order of one-quarter to one-half of all households.

to-mouth households further contributes to the stronger income multiplier effects and sharper economic downturn. Finally, in contrast to models that abstract from credit frictions, such as the RANK model, or that posit a fixed share of hand-to-mouth consumers, such as FRB-US, the fraction of consumers that are credit-constrained in the HANK model also rises endogenously during recessions. In the scenario depicted in Exhibit 7, for example, this share rises from less than 2% to over 9% of households for the case of the inertial Taylor rule.

Exhibit 7 shows that each of the alternative strategies succeeds in containing the rise in unemployment and the drop in inflation during the depth of the recession. The gains, however, are more significant in the HANK model.²⁴ In both models, the commitment under the make-up strategies to overshoot inflation in the future lowers real interest rates and stimulates additional spending at the ELB. In the HANK model, the additional spending by the more interest-rate-sensitive consumers raises the incomes of hand-to-mouth consumers, and prevents sharper and self-reinforcing reductions in spending and employment through multiplier effects. Because the promises to keep rates lower-for-longer are relatively effective in mitigating the drop in output and inflation, the number of quarters the federal funds rate remains at the ELB under the make-up strategies is not meaningfully longer than under the inertial Taylor rule.

<i>Exhibit 8: Properties of HANK model under Alternative Monetary Policy Strategies</i>								
	E[π]	E[u]	STD[π]	STD[u]	SKW[π]	SKW[u]	FRQ[ELB]	DUR[ELB]
HANK	1.93	6.94	0.69	6.10	-1.52	3.65	29.16	10.45
HANK AIT4	1.97	6.48	0.59	4.80	-0.52	2.27	30.16	12.07
HANK AIT8	1.98	6.54	0.55	4.03	-0.40	2.96	34.09	10.97
HANK PLT	2.00	6.44	0.55	3.90	-0.41	3.24	24.55	10.09

Notes: π and u are inflation rate and the unemployment rate. E[·], STD[·], and SKW[·] stand for unconditional mean, standard deviation, skewness, and duration in quarters. FRQ [ELB] is the fraction of quarters spent at the ELB. DUR[ELB] is the average duration of an ELB episode in quarters. The moments are computed with 160,000 quarters of simulation with identical random draws of demand, technology and price markup shocks. AIT4/AIT8 shows the response under Average Inflation Targeting with 4/8 year window. PLT shows the response under Price Level Targeting.

Exhibit 8 shows simulated macroeconomic outcomes in the HANK model under the inertial Taylor rule and the various inflation make-up strategies. Compared to the inertial Taylor rule, all three alternative strategies manage to substantially alleviate the consequences of the ELB constraint. The alternative strategies do not reduce the frequency or average durations of ELB episodes very significantly. However they make the ELB recessions less severe, and as a result lead to a substantially lower average unemployment rate. Importantly, the reduction in average unemployment is larger in the

²⁴ The gains relative to those in the RANK model arise mainly when the ELB binds. Exhibit 9 in the appendix shows that the differences in outcomes between the inertial Taylor rule and the make-up strategies are much smaller in a milder recession scenario in which the ELB is never reached.

HANK model than the reductions shown in the memo “Alternative Strategies: How do they work? How might they help?” (August 30, 2019). Specifically, Exhibit 8 shows that the average unemployment rate is reduced by 0.2 to 0.3 percentage point when moving from the inertial version of the Taylor (1999) rule to the make-up strategies in the HANK model. In contrast, the improvements in the long-term unemployment rate from moving from the inertial Taylor (1999) rule to the make-up strategies in the FRB/US or DGS-FHP models (Table 2 of the Memo referenced above) were closer to only 0.1 percentage point.²⁵

The simulations in Exhibits 7 and 8 illustrate that in models that take distributional considerations more seriously, the improvements in macroeconomic outcomes from adopting an inflation make-up strategy are potentially more significant. An important caveat is that these improvements assume that the Committee is able to credibly commit to future policy actions, and that private agents understand, believe, and react to these commitments *ex ante*.²⁶

We conclude by reiterating that the case for alternative strategies that succeed in reducing the frequency and/or severity of ELB recessions is reinforced by the potential for longer run beneficial effects on economic inequality. In the simulations above as well as in earlier memos, inflation make-up strategies typically result in lower average unemployment rates. The improvements to the average unemployment rate mask even larger improvements for subgroups of the population. For instance, any reduction in the average unemployment rate will be roughly doubled for both black men and men without a high school degree.²⁷ Seemingly small reductions in the aggregate unemployment rates are therefore in fact more meaningful reductions for specific and particularly vulnerable subgroups of the populations.

²⁵ The mean unemployment rates are different in Table 2 of the August 30, 2019 memo and Exhibit 8 of the current memo because of differences in calibration. The August 30, 2019 memo calibrates the natural rate as 4.4 percent according to staff’s estimate of the natural rate. The current memo calibrates it as 6 percent absent the ELB, which is closer to the historical postwar average. The higher natural rate generates a stronger precautionary savings motive because of higher unemployment risk.

²⁶ For an in-depth discussion of these caveats see the memo “How Robust Are the Alternative Strategies to Key Alternative Assumptions?” (August 30, 2019).

²⁷ See Aaronson, Daly, Wascher, and Wilcox (2019).

References

- Aaronson, S., Daly, M., Wascher, W., & Wilcox, D. (2019). Okun Revisited: Who Benefits Most from a Strong Economy. Finance and Economics Discussion Series 2019-072, Federal Reserve Board, Washington, D.C.
- Attanasio, O. P., & Pistaferri, L. (2016). Consumption Inequality. *Journal of Economic Perspectives*, 30(2), 3-28.
- Auclert, A. (2019). Monetary Policy and the Redistribution Channel. *American Economic Review*, 109(6), 2333-67.
- Carpenter, S. B., & Rodgers III, W. M. (2004). The Disparate Labor Market Impacts of Monetary Policy. *Journal of Policy Analysis and Management*, 23(4), 813-830.
- Coile, C. C., & Levine, P. B. (2011). The Market Crash and Mass Layoffs: How the Current Economic Crisis May Affect Retirement. *The B. E. Journal of Economic Analysis & Policy*, 11(1).
- Chetty, R., Hendren, N., Kline, P., & Saez, E. (2014). Where is the land of Opportunity? The Geography of Intergenerational Mobility in the United States. *The Quarterly Journal of Economics*, 129(4), 1553-1623.
- Coibion, O., Gorodnichenko, Y., Kueng, L., & Silvia, J. (2017). Innocent Bystanders? Monetary Policy and Inequality. *Journal of Monetary Economics*, 88, 70-89.
- Cravino, J., Lan, T., & Levchenko, A. A. (2018). Price Stickiness along the Income Distribution and the Effects of Monetary Policy. *Journal of Monetary Economics*.
- Del Negro, M., Giannoni, M., & Schorfheide, F. (2015), Inflation in the Great Recession and New Keynesian Models. *American Economic Journal: Macroeconomics*, vol. 7, pp. 168-96.
- Doepke, M., & Schneider, M. (2006). Inflation and the Redistribution of Nominal Wealth. *Journal of Political Economy*, 114(6), 1069-1097.
- Eggertsson, G. B., Mehrotra, N. R., & Robbins, J.A. (2019). A Model of Secular Stagnation: Theory and Quantitative Evaluation. *American Economic Journal: Macroeconomics*, 11(2), 1-48.
- Fallick, B. & Pawel, K. (2018). Hysteresis in Employment among Disadvantaged Workers. Federal Reserve Bank of Cleveland Working Paper WP 18-01.

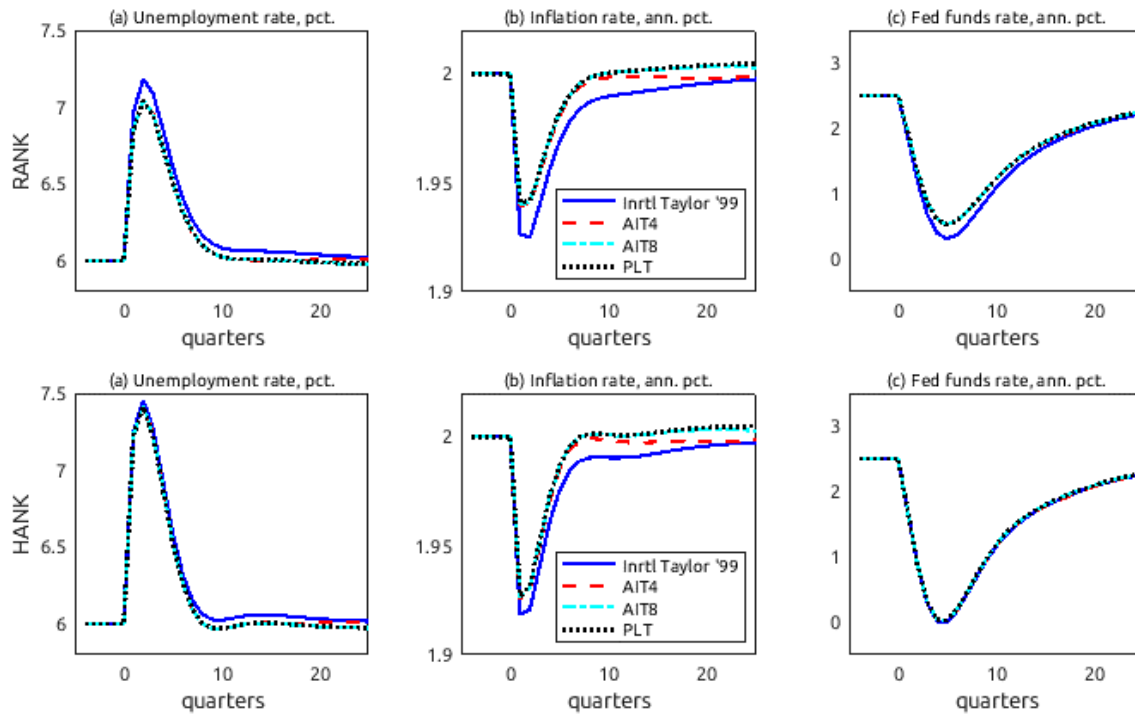
- Gathmann, C., Huttunen, K., Jenstrom L., & Stitzing, R. (2018). Job Loss and Health Spillovers in the Family. Aalto University Working Papers (paper presented at the European Association of Labour Economists, September 2018).
- Golberstein, E., Gonzales, G., & Meara, E. (2019). How do economic downturns affect the mental health of children? Evidence from the National Health Interview Survey. *Health Economics*, 28(8), 955-970.
- Guvenen, F., Ozkan, S., & Song, J. (2014). The Nature of Countercyclical Income Risk. *Journal of Political Economy*, 122(3), 621-660.
- Guvenen, F., Kaplan, G., Song, S., & Weidner, J. (2017). Lifetime Incomes in the United States over Six Decades. NBER Working Paper, (No. w23371)
- Hotchkiss, J.L. (2019). Comments prepared for ‘Okun Revisited: Who Benefits Most from a Strong Economy?’ by Stephanie R. Aaronson, Mary C. Daly, William Wascher, and David W. Wilcox. Brookings Papers on Economic Activity.
- Hotchkiss, J.L., & Moore, R.E. (2018). Some Like It Hot: Assessing Longer-Term Labor Market Benefits from a High-Pressure Economy. FRB Atlanta Working Paper, (No. 2018-1b).
- Huckfeldt, C. (2016). Understanding the Scarring Effects of Recessions. Mimeo, Department of Economics, Cornell University (March 23).
- Kahn, L.B. (2010). The long-term labor market consequences of graduating from college in a bad economy. *Labour Economics*, 17(2), 303-316.
- Kaplan, G., & Schulhofer-Wohl, S. (2017). Understanding the long-run decline in interstate migration. *International Economic Review*, 58(1), 57-94.
- Kaplan, G., Violante, G.L., & Weidner, J. (2014) The Wealthy Hand-to-Mouth. Brookings Papers on Economic Activity (Spring), 77-138.
- Katz, L.F. & Murphy, K. M. (1992). Changes in Relative Wages, 1963-1987: Supply and Demand Factors. *The Quarterly Journal of Economics*, 107(1), 35-78.
- Kopczuk, W., Saez E., & Song, J. (2010). Earnings Inequality and Mobility in the United States: Evidence from Social Security Data Since 1937. *The Quarterly Journal of Economics*, 125(1), 91-128.

- Krueger, D., Mitman, K., & Perri, F. (2016). On the Distribution of the Welfare Losses of Large Recessions. NBER Working Paper, (No. w22458).
- Lenza, M. & Slacalek, J. (2018). How Does Monetary Policy Affect Income and Wealth Inequality? Evidence from Quantitative Easing in the Euro Area. ECB Working Paper, (No. 2190).
- Mathers, C.D., & Schofield, D.J. (1998). The Health Consequences of Unemployment: The Evidence. *The Medical Journal of Australia*, 168(4), 178-182.
- Molloy, R., Smith, C.L., & Wozniak, A. (2011). Internal Migration in the United States. *Journal of Monetary Economics*, 57(6), 637-652.
- Okun, A.M. (1973). Upward Mobility in a High-Pressure Economy. *Brookings Papers on Economic Activity*, (1), 207–61.
- Piketty, T., Saez, E. & Zucman, G (2018). Distributional National Accounts: Methods and Estimates for the United States. *Quarterly Journal of Economics*, 133 (2), 553-609.
- Rachel, Lucasz & Lawrence H. Summers. (2019) On the Falling Neutral Real Rates, Fiscal Policy, and the Risk of Secular Stagnation. *Brookings Papers on Economic Activity Conference Drafts*, March 7-8.
- Romer, Christina D. & David Romer, 1999. Monetary Policy and the Well-Being of the Poor, *Economic Review*, Federal Reserve Bank of Kansas City, issue Q I, pages 21-49.
- Rothstein, J. (2019). The Lost Generation? Scarring after the Great Recession. *Goldman School of Public Policy Working Paper*.
- Saez, E. & Zucman, G. (2016). Wealth Inequality in the United States since 1913: Evidence from Capitalized Income Tax Data. *The Quarterly Journal of Economics*, 131(1), 519-578.
- Straub, L. (2019). Consumption, Savings, and the Distribution of Permanent Income. *Mimeo, Department of Economics, Havard University*.
- Storesletten, K., Telmer, C. I., & Yaron, A. (2004). Cyclical Dynamics in Idiosyncratic Labor Market Risk. *Journal of Political Economy*, 112(3), 695-717.

- Sullivan, D. & von Wachter T. (2009). Job Displacement and Mortality: An Analysis Using Administrative Data. *The Quarterly Journal of Economics*, 124(3), 1265-1306.
- Taylor, J.B. (1999). A Historical Analysis of Monetary Policy Rules. In J.B. Taylor (Ed.) *Monetary policy rules* (pp. 319-341). University of Chicago Press.
- Wong, A. (2019). Refinancing and The Transmission of Monetary Policy to Consumption. Mimeo, Princeton University (May).

Appendix:

Exhibit 9: Performance of Inflation Make-up Strategies away from the ELB: RANK vs HANK



Notes: The top row shows the response of the RANK model to an adverse demand shock under different monetary policy rules. The bottom row shows the response of the HANK model to the shock under different policy rules. Inrtl Taylor '99 shows the response under an inertial Taylor '99 rule. AIT4/AIT8 shows the response under Average Inflation Targeting with 4/8 year window. PLT shows the response under Price Level Targeting.