non-traditional college students discussion Of their needs and pathways to success.

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understanding the non-traditional college student.

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Over 8 million students, or roughly 40% of total¹ Expected to grow faster than traditional students for balance of debt

Predominately part-time

Convenience + Flexibility

Online Preference

Achievement Challenges

Shorter window to earn return on education investment

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financial barriers for non-traditional college students.

Majority have existing outstanding consuming debt

Many don't qualify for grants or scholarships

Affordability issues when unemployed or working less

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Level of effort single biggest predictor of success

Student engagement drives effort

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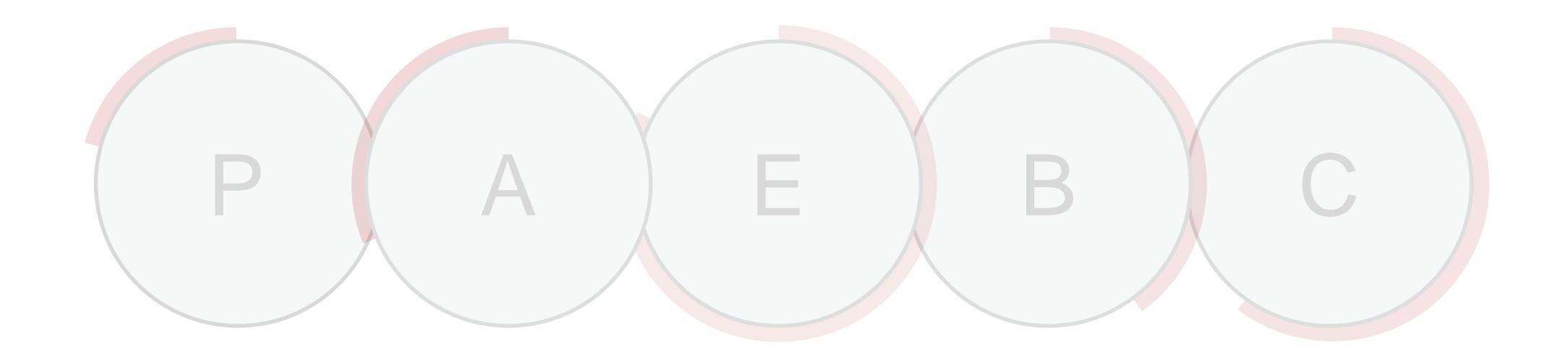
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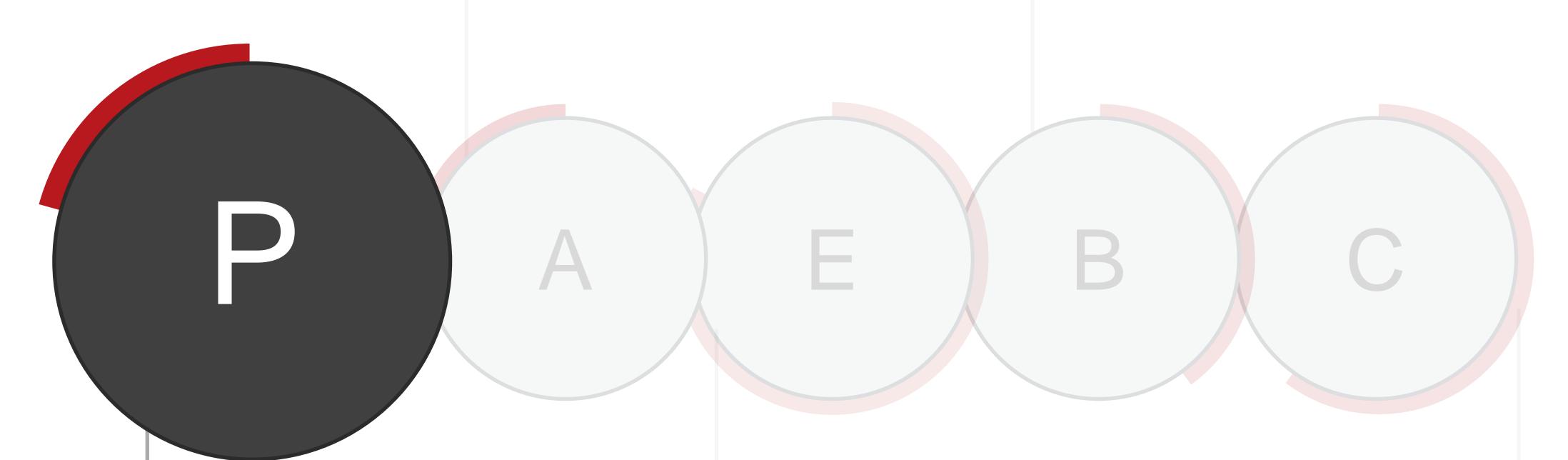


Improving efficiency in remediation

Behavior Based Interventions

Nudging to build positive learning habits

Omni channel outreach



Predictive Analytics

Understanding what drives engagement Personalized Interventions

Engaging Content

Creating of "binge learning"



reimagined

Culture of Exploring

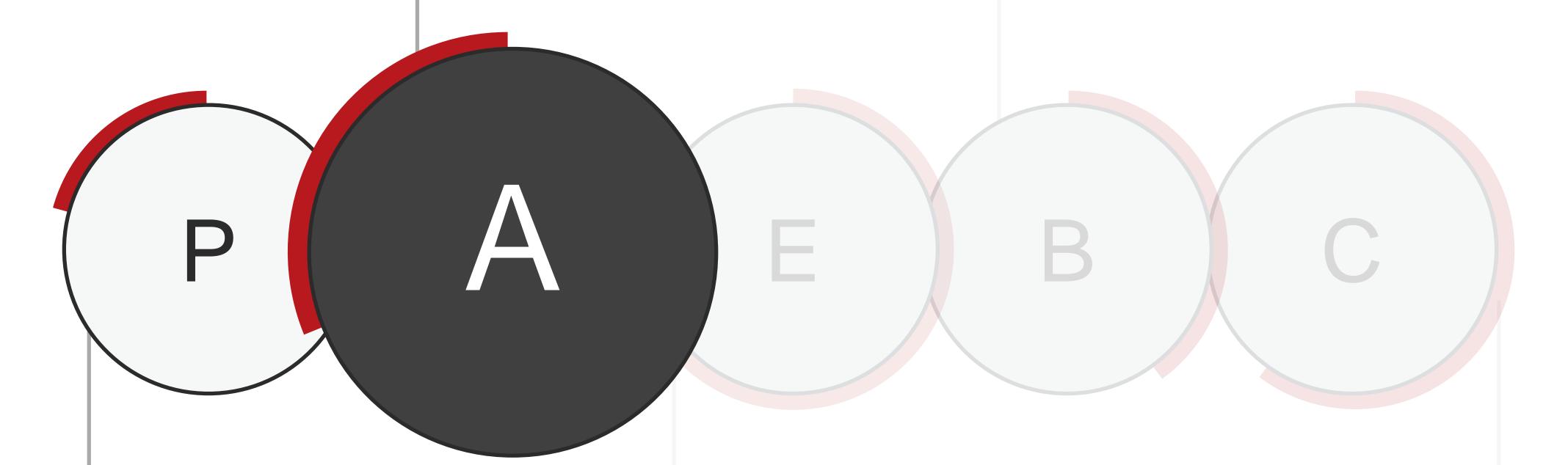
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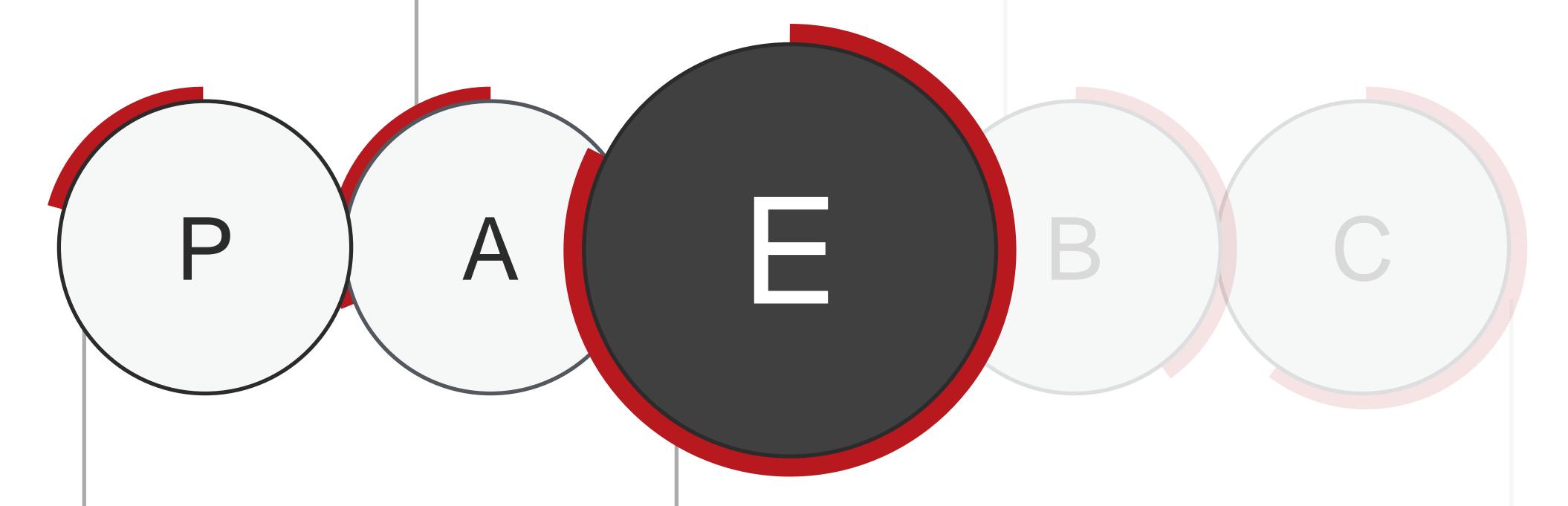
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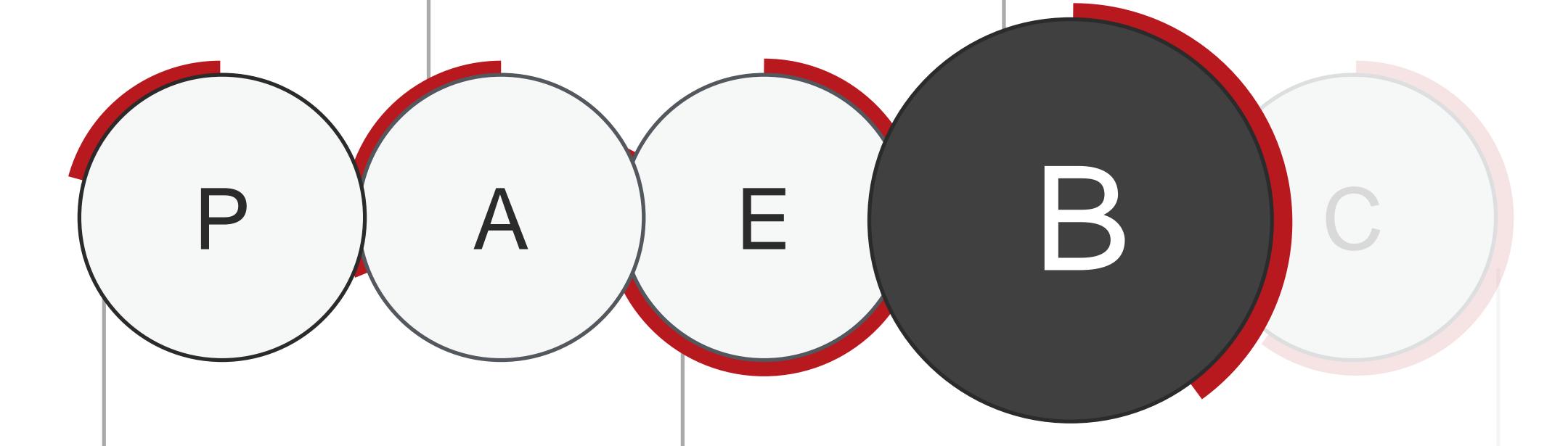
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Aggregation of marginal gains

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predictive analytics example: relative differences in Ims activity are more predictive than even terms

completed.

Terms Completed (Cumulative) vs. Difference from Average in Count of Discrete Days of Any LMS Activity Acti 8.32 7.40 6.47 5.54 4.62 3.69 2.76 1.84 0.91 -1.87 -5.58 -6.51 -7.43 -8.36 -9.2911 Terms Completed (Cumulative)

most intra-term persistence prediction changes are engagement based, enabling near real-time

targeted outreach.

