

UNITED STATES OF AMERICA  
BEFORE THE  
BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM  
WASHINGTON, D.C.

Written Agreement by and between

NEXTIER INCORPORATED  
Butler, Pennsylvania

and

FEDERAL RESERVE BANK OF  
CLEVELAND  
Cleveland, Ohio

Docket No. 10-190-WA/RB-HC

WHEREAS, NexTier Incorporated, Butler, Pennsylvania (“NexTier”), a registered bank holding company, owns and controls NexTier Bank, N.A., Butler, Pennsylvania (the “Bank”), a national bank, and various nonbank subsidiaries;

WHEREAS, it is the common goal of NexTier and the Federal Reserve Bank of Cleveland (the “Reserve Bank”) to maintain the financial soundness of NexTier so that NexTier may serve as a source of strength to the Bank;

WHEREAS, NexTier and the Reserve Bank have mutually agreed to enter into this Written Agreement (the “Agreement”); and

WHEREAS, on September 30, 2010, the board of directors of NexTier, at a duly constituted meeting, adopted a resolution authorizing and directing Donald S. Shamey to enter into this Agreement on behalf of NexTier, and consenting to compliance with each and

every provision of this Agreement by NexTier and its institution-affiliated parties, as defined in sections 3(u) and 8(b)(3) of the Federal Deposit Insurance Act, as amended (the “FDI Act”) (12 U.S.C. §§ 1813(u) and 1818(b)(3)).

NOW, THEREFORE, NexTier and the Reserve Bank agree as follows:

### **Source of Strength**

1. The board of directors of NexTier shall take appropriate steps to fully utilize NexTier’s financial and managerial resources, pursuant to section 225.4(a) of Regulation Y of the Board of Governors of the Federal Reserve System (the “Board of Governors”) (12 C.F.R. § 225.4(a)), to serve as a source of strength to the Bank, including, but not limited to, taking steps to ensure that the Bank complies with the Written Agreement entered into with the Office of the Comptroller of the Currency (the “OCC”) on June 28, 2010 and any other supervisory action taken by the Bank’s federal regulator.

### **Dividends and Distributions**

2. (a) NexTier shall not declare or pay any dividends without the prior written approval of the Reserve Bank and the Director of the Division of Banking Supervision and Regulation (the “Director”) of the Board of Governors.

(b) NexTier shall not directly or indirectly take dividends or any other form of payment representing a reduction in capital from the Bank without the prior written approval of the Reserve Bank.

(c) NexTier and its nonbank subsidiaries shall not make any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without the prior written approval of the Reserve Bank and the Director.

(d) All requests for prior approval shall be received by the Reserve Bank at least 30 days prior to the proposed dividend declaration date, proposed distribution on subordinated debentures, and required notice of deferral on trust preferred securities. All requests shall contain, at a minimum, current and projected information on NexTier's capital, earnings, and cash flow; the Bank's capital, asset quality, earnings, and allowance for loan and lease losses; and identification of the sources of funds for the proposed payment or distribution. For requests to declare or pay dividends, NexTier must also demonstrate that the requested declaration or payment of dividends is consistent with the Board of Governors' Policy Statement on the Payment of Cash Dividends by State Member Banks and Bank Holding Companies, dated November 14, 1985 (Federal Reserve Regulatory Service, 4-877 at page 4-323).

### **Debt and Stock Redemption**

3. (a) NexTier and any nonbank subsidiary shall not, directly or indirectly, incur, increase, or guarantee any debt without the prior written approval of the Reserve Bank. All requests for prior written approval shall contain, but not be limited to, a statement regarding the purpose of the debt, the terms of the debt, and the planned source(s) for debt repayment, and an analysis of the cash flow resources available to meet such debt repayment.

(b) NexTier shall not, directly or indirectly, purchase or redeem any shares of its stock without the prior written approval of the Reserve Bank.

### **Capital Plan**

4. Within 60 days of this Agreement, NexTier shall submit to the Reserve Bank an acceptable written plan to maintain sufficient capital at NexTier on a consolidated basis. The plan shall, at a minimum, address, consider, and include:

(a) The consolidated organization's and the Bank's current and future capital requirements, including compliance with the Capital Adequacy Guidelines for Bank Holding Companies: Risk-Based Measure and Tier 1 Leverage Measure, Appendices A and D of Regulation Y of the Board of Governors (12 C.F.R. Part 225, App. A and D) and the applicable capital adequacy guidelines for the Bank issued by the Bank's federal regulator;

(b) the adequacy of the Bank's capital, taking into account the volume of classified credits, its risk profile, the adequacy of the allowance for loan and lease losses, current and projected asset growth, and projected earnings;

(c) the source and availability of additional funds necessary to fulfill the consolidated organization's and the Bank's future capital requirements on a timely basis;

(d) supervisory requests for additional capital at the Bank or the requirements of any supervisory action imposed on the Bank by its federal regulator; and

(e) the requirements of section 225.4(a) of Regulation Y of the Board of Governors that NexTier serve as a source of strength to the Bank.

5. NexTier shall notify the Reserve Bank, in writing, no more than 30 days after the end of any quarter in which any of the consolidated organization's capital ratios fall below the approved plan's minimum ratios. Together with the notification, NexTier shall submit an acceptable capital plan that details the steps NexTier will take to increase the consolidated organization's capital ratios to or above the approved plan's minimums.

#### **Compliance with Laws and Regulations**

6. (a) In appointing any new director or senior executive officer, or changing the responsibilities of any senior executive officer so that the officer would assume a different senior

executive officer position, NexTier shall comply with the notice provisions of section 32 of the FDI Act (12 U.S.C. § 1831i) and Subpart H of Regulation Y of the Board of Governors (12 C.F.R. §§ 225.71 *et seq.*).

(b) NexTier shall comply with the restrictions on indemnification and severance payments of section 18(k) of the FDI Act (12 U.S.C. § 1828(k)) and Part 359 of the Federal Deposit Insurance Corporation's regulations (12 C.F.R. Part 359).

### **Progress Reports**

7. Within 30 days after the end of each calendar quarter following the date of this Agreement, the board of directors shall submit to the Reserve Bank written progress reports detailing the form and manner of all actions taken to secure compliance with the provisions of this Agreement and the results thereof, and a parent company only balance sheet, income statement, and, as applicable, report of changes in stockholders' equity.

### **Approval and Implementation of Plan**

8. (a) NexTier shall submit a written capital plan that is acceptable to the Reserve Bank within the applicable time periods set forth in paragraphs 4 and 5 of this Agreement.

(b) Within 10 days of approval by the Reserve Bank, NexTier shall adopt the approved capital plan. Upon adoption, NexTier shall promptly implement the approved plan, and thereafter fully comply with it.

(c) During the term of this Agreement, the approved capital plan shall not be amended or rescinded without the prior written approval of the Reserve Bank

## **Communications**

9. All communications regarding this Agreement shall be sent to:
  - (a) Mr. Bryan S. Huddleston  
Assistant Vice President  
Federal Reserve Bank of Cleveland  
1455 East 6<sup>th</sup> Street  
Cleveland, Ohio 44114
  - (b) Mr. Donald S. Shamey  
President  
NexTier Incorporated  
245 Pittsburgh Road  
Butler, Pennsylvania 16003

## **Miscellaneous**

10. Notwithstanding any provision of this Agreement, the Reserve Bank may, in its sole discretion, grant written extensions of time to NexTier to comply with any provision of this Agreement.
11. The provisions of this Agreement shall be binding upon NexTier and its institution-affiliated parties, in their capacities as such, and their successors and assigns.
12. Each provision of this Agreement shall remain effective and enforceable until stayed, modified, terminated, or suspended in writing by the Reserve Bank.
13. The provisions of this Agreement shall not bar, estop, or otherwise prevent the Board of Governors, the Reserve Bank, or any other federal or state agency from taking any other action affecting NexTier, the Bank, any nonbank subsidiary of NexTier, or any of their current or former institution-affiliated parties and their successors and assigns.

14. Pursuant to section 50 of the FDI Act (12 U.S.C. § 1831aa), this Agreement is enforceable by the Board of Governors under section 8 of the FDI Act (12 U.S.C. § 1818).

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the 4<sup>th</sup> day of October, 2010.

NEXTIER INCORPORATED

FEDERAL RESERVE BANK  
OF CLEVELAND

By: /s/ Donald S. Shamey  
Donald S. Shamey  
President

By: /s/ Stephen H. Jenkins  
Stephen H. Jenkins  
Senior Vice President