

UNITED STATES OF AMERICA
BEFORE THE
BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM
WASHINGTON, D.C.

Written Agreement by and between

OXFORD FINANCIAL CORPORATION
Oak Brook, Illinois

and

FEDERAL RESERVE BANK OF CHICAGO
Chicago, Illinois

Docket No. 10-224-WA/RB-HC

WHEREAS, Oxford Financial Corporation, Oak Brook, Illinois (“OFC”), a registered bank holding company, owns and controls Oxford Bank and Trust, Oak Brook, Illinois (the “Bank”), a state-chartered nonmember bank, and a nonbank subsidiary;

WHEREAS, it is the common goal of OFC and the Federal Reserve Bank of Chicago (the “Reserve Bank”) to maintain the financial soundness of OFC so that OFC may serve as a source of strength to the Bank;

WHEREAS, OFC and the Reserve Bank have mutually agreed to enter into this Written Agreement (the “Agreement”); and

WHEREAS, on November 16, 2010, the board of directors of OFC adopted a resolution authorizing and directing George P. Colis to enter into this Agreement on behalf of OFC, and consenting to compliance with each and every provision of this Agreement by OFC and its institution-affiliated parties, as defined in sections 3(u) and 8(b)(3) of the Federal Deposit Insurance Act, as amended (the “FDI Act”) (12 U.S.C. §§ 1813(u) and 1818(b)(3)).

NOW, THEREFORE, OFC and the Reserve Bank agree as follows:

Source of Strength

1. The board of directors of OFC shall take appropriate steps to fully utilize OFC's financial and managerial resources, pursuant to section 225.4(a) of Regulation Y of the Board of Governors of the Federal Reserve System (the "Board of Governors") (12 C.F.R. § 225.4(a)), to serve as a source of strength to the Bank, including, but not limited to, taking steps to ensure that the Bank complies with the Consent Order entered into with the Federal Deposit Insurance Corporation on June 22, 2010, and any other supervisory action taken by the Bank's federal or state regulator.

Dividends and Distributions

2. (a) OFC shall not declare or pay any dividends without the prior written approval of the Reserve Bank and the Director of the Division of Banking Supervision and Regulation (the "Director") of the Board of Governors.

(b) OFC shall not directly or indirectly take dividends or any other form of payment representing a reduction in capital from the Bank without the prior written approval of the Reserve Bank.

(c) OFC and its nonbank subsidiary shall not make any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without the prior written approval of the Reserve Bank and the Director.

(d) All requests for prior approval shall be received by the Reserve Bank at least 30 days prior to the proposed dividend declaration date, proposed distribution on subordinated debentures, and required notice of deferral on trust preferred securities. All requests shall contain, at a minimum, current and projected information on OFC's capital,

earnings, and cash flow; the Bank's capital, asset quality, earnings, and allowance for loan and lease losses; and identification of the sources of funds for the proposed payment or distribution. For requests to declare or pay dividends, OFC must also demonstrate that the requested declaration or payment of dividends is consistent with the Board of Governors' Policy Statement on the Payment of Cash Dividends by State Member Banks and Bank Holding Companies, dated November 14, 1985 (Federal Reserve Regulatory Service, 4-877 at page 4-323).

Debt and Stock Redemption

3. (a) OFC and any nonbank subsidiary shall not, directly or indirectly, incur, increase, or guarantee any debt without the prior written approval of the Reserve Bank. All requests for prior written approval shall contain, but not be limited to, a statement regarding the purpose of the debt, the terms of the debt, and the planned source(s) for debt repayment, and an analysis of the cash flow resources available to meet such debt repayment.

(b) OFC shall not, directly or indirectly, purchase or redeem any shares of its stock without the prior written approval of the Reserve Bank.

Capital Plan

4. Within 60 days of this Agreement, OFC shall submit to the Reserve Bank an acceptable written plan to maintain sufficient capital at OFC on a consolidated basis. The plan shall, at a minimum, address, consider, and include:

(a) The consolidated organization's and the Bank's current and future capital requirements, including compliance with the Capital Adequacy Guidelines for Bank Holding Companies: Risk-Based Measure and Tier 1 Leverage Measure, Appendices A and D of Regulation Y of the Board of Governors (12 C.F.R. Part 225, App. A and D) and the applicable capital adequacy guidelines for the Bank issued by the Bank's federal regulator;

(b) the adequacy of the Bank's capital, taking into account the volume of classified credits, its risk profile, the adequacy of the allowance for loan and lease losses, current and projected asset growth, and projected earnings;

(c) the source and availability of additional funds necessary to fulfill the consolidated organization's and the Bank's future capital requirements on a timely basis;

(d) supervisory requests for additional capital at the Bank or the requirements of any supervisory action imposed on the Bank by its federal or state regulator; and

(e) the requirements of section 225.4(a) of Regulation Y of the Board of Governors that OFC serve as a source of strength to the Bank.

5. OFC shall notify the Reserve Bank, in writing, no more than 45 days after the end of any quarter in which any of OFC's capital ratios fall below the approved plan's minimum ratios. Together with the notification, OFC shall submit an acceptable written plan that details the steps that OFC will take to increase OFC's capital ratios to or above the approved plan's minimums.

Investment Policy

6. Within 60 days of this Agreement, OFC shall submit to the Reserve Bank an acceptable written investment policy that shall, at a minimum, address, consider, and include:

(a) Investment objectives;

(b) procedures for assessing, approving, and reviewing investment decisions based on the size, nature, and risk profile of the investment;

(c) risk-tolerance related standards, including aggregate exposures by type and nature of investment;

(d) regular reporting to senior management and the board of directors; and

(e) periodic review of the investment portfolio, the investment policy, and investment procedures.

Regulatory Reports

7. OFC shall take steps to ensure that all future required regulatory reports and notices filed with the Federal Reserve accurately reflect OFC's financial condition and are filed in accordance with the applicable instructions for preparation.

Cash Flow Projections

8. Within 60 days of this Agreement, OFC shall submit to the Reserve Bank a written statement of its planned sources and uses of cash for debt service, operating expenses, and other purposes ("Cash Flow Projection") for 2011. OFC shall submit to the Reserve Bank a Cash Flow Projection for each calendar year subsequent to 2011 at least one month prior to the beginning of that calendar year.

Compliance with Laws and Regulations

9. (a) In appointing any new director or senior executive officer, or changing the responsibilities of any senior executive officer so that the officer would assume a different senior executive officer position, OFC shall comply with the notice provisions of section 32 of the FDI Act (12 U.S.C. § 1831i) and Subpart H of Regulation Y of the Board of Governors (12 C.F.R. §§ 225.71 *et seq.*).

(b) OFC shall comply with the restrictions on indemnification and severance payments of section 18(k) of the FDI Act (12 U.S.C. § 1828(k)) and Part 359 of the Federal Deposit Insurance Corporation's regulations (12 C.F.R. Part 359).

Progress Reports

10. Within 30 days after the end of each calendar quarter following the date of this Agreement, the board of directors shall submit to the Reserve Bank written progress reports detailing the form and manner of all actions taken to secure compliance with the provisions of this Agreement and the results thereof, and a parent company only balance sheet, income statement, and, as applicable, report of changes in stockholders' equity.

Approval and Implementation of Plan and Policy

11. (a) OFC shall submit a written plan and policy that are acceptable to the Reserve Bank within the applicable time period set forth in paragraph 4 and 6 of this Agreement.

(b) Within 10 days of approval by the Reserve Bank, OFC shall adopt the approved plan and policy. Upon adoption, OFC shall promptly implement the approved plan and policy, and thereafter fully comply with them.

(c) During the term of this Agreement, the approved plan and policy shall not be amended or rescinded without the prior written approval of the Reserve Bank.

Communications

12. All communications regarding this Agreement shall be sent to:

- (a) Charles F. Luse
Assistant Vice President
Federal Reserve Bank of Chicago
230 South LaSalle Street
Chicago, Illinois 60604-1413
- (b) George Colis
President and Chief Executive Officer
Oxford Financial Corporation
1111 W. 22nd St., Suite 800
Oak Brook, Illinois 60523

Miscellaneous

13. Notwithstanding any provision of this Agreement, the Reserve Bank may, in its sole discretion, grant written extensions of time to OFC to comply with any provision of this Agreement.

14. The provisions of this Agreement shall be binding upon OFC and its institution-affiliated parties, in their capacities as such, and their successors and assigns.

15. Each provision of this Agreement shall remain effective and enforceable until stayed, modified, terminated, or suspended in writing by the Reserve Bank.

16. The provisions of this Agreement shall not bar, estop, or otherwise prevent the Board of Governors, the Reserve Bank, or any other federal or state agency from taking any other action affecting OFC, the Bank, any nonbank subsidiary of OFC, or any of their current or former institution-affiliated parties and their successors and assigns.

17. Pursuant to section 50 of the FDI Act (12 U.S.C. § 1831aa), this Agreement is enforceable by the Board of Governors under section 8 of the FDI Act (12 U.S.C. § 1818).

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the 29th day of November, 2010.

OXFORD FINANCIAL CORPORATION

FEDERAL RESERVE BANK
OF CHICAGO

By: /s/ George Colis
George Colis
President and Chief Executive Officer

By: /s/ Mark H. Kawa
Mark H. Kawa
Vice President