INTERNATIONAL FINANCE DISCUSSION PAPER

TRADE DATA OF OECD COUNTRIES
BY END-USE COMMODITY CATEGORIES

by

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Division of International Finance
Board of Governors of the Federal Reserve System

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CONTENTS

Introduction ............................................. 1

A. Procedures and problems. .......................... 3
   Organization of the data ............................. 4
   Reliability of the data .............................. 6

B. Listing of the SITC codes assigned to each end-use commodity group ......... 8

C. End-Use data ......................................... 12
   Exports ................................................. 13
   Imports .................................................. 35
   Trading-partner example (1969 Japanese Exports) .................. 57

December 7, 1971
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This report presents the results of a project to classify the export and import data of twenty-two Organization for Economic Cooperation and Development (OECD) countries by fourteen market-oriented (or final demand) commodity categories based on the U.S. system of classifying exports and imports by OBE end-use commodity categories. ¹/ Both methodology and data results are summarized. The statistical output of this project is presented here as an interim report; analysis of the economic implications of these statistics has been incorporated into ongoing research projects.

The effort to standardize the reporting of international trade statistics by major trading countries has spanned many years. The objective of such standardization is to facilitate comparisons of the trade performance of different countries on a commodity-by-commodity basis. Since 1950, the United Nations has offered a standardized system of reporting export and import commodity statistics -- the "Standard International Trade Classification" (SITC) system. ²/ More recently, efforts have been directed toward supplementing the detailed commodity information with export and import data aggregated into

²/ The original presentation was revised in 1960. A thorough examination of the history and current format of standardized international trade statistics can be found in the United Nations publication Commodity Indexes for the Standard International Trade Classification, Revised, Statistical Papers, Series M, No. 38, vol. 1, 1963.
broader economic categories according to the uses to which the commodities are put. This end-use or final demand aggregation of trade data uses standard national accounts concepts as the basis for the commodity groupings. The object of arranging trade data in this way is to put the external trade sector on the same statistical base as domestic national accounts -- output, demand, and trade trends can therefore be analyzed jointly.

It should be noted that while this report presents data based on the U.S. end-use system, the Statistical Office of the United Nations has developed a classification of trade data by "broad economic categories" (BEC) which is slightly different from the U.S. end-use system. A description of the U.N. classification system is scheduled for publication in late 1971.

There are three sections in this report. The first describes procedures followed and problems encountered in classifying the standardized commodity data into the OBE end-use commodity groupings. The second section lists the specific assignments of standardized (SITC) commodity codes to appropriate end-use groups. The third section presents the export and import data resulting from this project. End-use commodity exports and imports are shown for each of the twenty-two OECD countries for the years 1961-1969 (data for 1970 are not yet available). Trading-partner data have been calculated but are not presented in this report for space reasons since each individual
end-use commodity group number shown in Tables C-1 and C-2 below can be further sub-divided by a complete listing of trading-partner countries. Table C-3 (p. 57) illustrates the trading-partner country level of detail.

Section A. Procedures and problems

This section discusses the procedures followed and the problems encountered in classifying the export and import data of twenty-two OECD countries into fourteen market-oriented (or final demand) commodity categories.

The basic data used were OECD tabulations of annual (1961-1969) commodity exports and imports for 22 OECD countries compiled at 4-digit SITC levels and sorted first by reporting country, then by SITC code, and finally by countries of origin or destination. The model upon which the derived market-groupings were based was the "end-use" classification of U.S. trade data as published by the Office of Business Economics, U.S. Department of Commerce. The resulting commodity groups for OECD countries were similar but not identical to the U.S. "end-use" commodity groups. A listing of these derived end-use groups is presented in Table A-1.

1/ The tabulations were compiled from computer tapes prepared by the OECD. The data in these tapes are published by the OECD in Trade by Commodities, Statistics of Foreign Trade, Series C, in the volumes containing annual data for exports and for imports.
Table A-1. End-Use Type Export and Import Commodity Categories for OECD Countries

09  Foods, feeds, and beverages
19  Industrial materials and supplies
    10  Agricultural industrial supplies
    11  Fuels & lubricants
    12  Other materials and supplies
29  Capital goods
    20  Equipment -- electrical
    21  Equipment -- nonelectrical
    22  Aircraft and parts
    23  Other transport equipment
39  Automotive vehicles and parts
    30  Passenger cars
    31  Trucks, all automotive parts, etc.
49  Consumer goods
    40  Durable
    41  Nondurable
59  Miscellaneous all other
    50  Military goods
    51  Other

Organization of the data

Two basic decisions were made regarding the organization of the data. It was decided that each SITC code would be assigned to only one end-use type commodity group (i.e., the value of an SITC code would not be split among more than one end-use group), and that every SITC code had to be assigned somewhere.

There were three basic data problems. The first involved the level of aggregation of the basic data. The SITC data are reported
at a 4-digit commodity level. The derived end-use commodity groups are based on the U.S. system where the basic data input is disaggregated to a 7-digit commodity level. A single 4-digit SITC code may thus span two different end-use groups. Items such as furniture, heating and cooling equipment, sewing machines, and lamps and lighting equipment, to list a few examples, could be either consumer or capital goods.

It was decided, however, to assign such SITC codes to a single end-use type commodity group. Any attempt to split SITC codes would have necessitated additional assumptions regarding commodity allocations. For example, SITC code 8210 is "furniture" and U.S. exports of items contained in that code in 1968 were 45 per cent business (capital) equipment and 55 per cent consumer goods. There was no reason to assume that this same split should apply to every country for all years. Since the accuracy of the end-use-type commodity groups was not improved by using a system of uniform percentage splits for all countries, and since the nature of this project required a uniform treatment of all countries, the entire value of each SITC code was treated as a single unit. Thus, all of SITC code 8210 was arbitrarily assigned to the durable consumer goods category.

The second data problem derives from the first. SITC codes are symmetrical for exports and imports. Thus, when an SITC code is called a "consumer good" for imports it is also a "consumer good" for exports. Because exports and imports are affected uniformly, the
problem discussed above of deciding how to classify the SITC codes is compounded. The trade effect of a country's specialization in one type of commodity for export (for example, large commercial sewing machines) while importing another type of the same commodity (for example, small consumer sewing machines) is lost in this tabulation due to this statistical problem. For the current project all coding decisions were based on the U.S. trade experience using data dis-aggregated to a 7-digit level.

The third problem was discovered as the reclassification effort progressed. A relatively large number of SITC codes (124 out of the total 750) proved to be numbers not listed in the United Nations directory of SITC codes.\(^1\) While many of these codes were apparently part of a fairly easily identifiable commodity group, others remained a mystery and could possibly belong to a variety of end-use type commodity groups. For these SITC codes, somewhat arbitrary end-use assignments were made.

Reliability of the data

The organization of the trade data of the OECD countries into end-use type commodity groups allows a broad-brush analysis of relative demand and supply trends among the industrial countries. By relating changes in export and import end-use commodity categories

\(^1\) United Nations, Commodity Indexes for the Standard International Trade Classification, Revised, Department of Economic and Social Affairs, 1963 (Statistical Papers, Series M, No. 30, Volume II).
to appropriate domestic economic variables, it is possible to compare the performance of one country with that of the others.

It is considerably more difficult to analyze the levels of exports or imports of specific commodity groups for individual countries. In order to do so, additional judgments have to be made regarding the effect of the data problems mentioned in the above section on each individual country. Of the total 750 SITC basic data codes, 158 were problem codes that could have been part of more than one end-use commodity group. These problem items most often involved the consumer goods category; the categories covering capital equipment and industrial materials were affected proportionately less. Relatively least affected were the foods and automotive vehicles categories. The following table illustrates the proportional effect of the problem SITC codes on selected end-use commodity groups for three countries. These ratios show the maximum possible effect of the problem codes; presumably the actual distortion in the derived end-use groups is considerably less.

<table>
<thead>
<tr>
<th></th>
<th>United States</th>
<th>Japan (percent)</th>
<th>Germany</th>
</tr>
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<tr>
<td>Consumer goods</td>
<td></td>
<td></td>
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<tr>
<td>Durable</td>
<td>37</td>
<td>44</td>
<td>39</td>
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<tr>
<td>Nondurable</td>
<td>63</td>
<td>55</td>
<td>56</td>
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<tr>
<td>Capital equipment</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Electric machinery</td>
<td>11</td>
<td>22</td>
<td>14</td>
</tr>
<tr>
<td>Nonelectric machinery</td>
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<td>16</td>
</tr>
<tr>
<td>Industrial materials</td>
<td>16</td>
<td>14</td>
<td>3</td>
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<tr>
<td></td>
<td>13</td>
<td>24</td>
<td>19</td>
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</tbody>
</table>

1/ Excludes agricultural materials and fuels.
Whether or not the assignment of SITC codes to end-use type export and import commodity groups on a uniform basis for all countries is equally appropriate for each individual country must be determined on a case-by-case basis. A listing of the SITC codes assigned to each end-use commodity group is provided in Section B below.

Section B. Listing of the SITC codes assigned to each end-use commodity group.

The specific assignment of each of the standardized SITC commodity codes to the appropriate "end-use" group is shown in Table B-1. Each SITC code was assigned to only one "end-use" commodity group and every SITC code was assigned somewhere.
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<th>Other Industrial Materials</th>
<th>Fuels</th>
<th>Agricultural</th>
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<td>Export and Import Commodity Groups: An End-Use-Type Arrangement of STIC Codes</td>
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<td></td>
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<tr>
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<td>Nonelectric Machinery</td>
<td>Aircraft and Parts</td>
<td>Other Transportation Equipment</td>
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Section C. End-Use Data

The export and import data by end-use commodity categories resulting from this project are shown on the following pages; data for each of the 22 reporting OECD countries cover the period 1961-1969. An example of trading-partner level of data is given in Table C-3 (p. 57). All data are in thousands of U.S. dollars and sum to export and import totals published by the OECD.
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### Table C-3. 1969 JAPANESE EXPORTS
(millions of dollars)

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<th>Automotive Vehicle and Parts</th>
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1/ Includes every other country or trading area in the world. Data can be derived for each individual country.