

E.2 SURVEY OF TERMS OF BUSINESS LENDING, FEBRUARY 7-11, 2005

For immediate release
March 30, 2005

2. Commercial and industrial loans made by domestic banks¹

Maturity/repricing interval ² and risk ³ of loans	Weighted- average effective loan rate ⁴ (percent)	Total value of loans (\$ millions)	Average loan size (\$ thousands)	Weighted- average maturity ⁵ Days	Percent of value of loans			Commitment status	
					Secured by collateral	Subject to prepayment penalty	Prime based	Percent made under commitment	Average months since loan terms set ⁶
1. All C&I loans	4.88	34,436	228	747	56.8	11.2	45.0	84.7	11.9
2. Minimal risk	3.90	929	279	509	76.8	5.8	32.0	86.4	7.0
3. Low risk	4.15	7,913	391	556	44.7	7.9	36.6	83.8	11.0
4. Moderate risk	4.80	14,593	282	875	51.8	9.1	39.9	81.2	13.0
5. Other	5.71	7,192	156	673	72.9	6.5	62.9	90.5	13.0
6. Zero interval	5.28	14,291	168	578	62.3	9.8	75.0	93.1	11.4
7. Minimal risk	5.11	132	101	585	83.5	6.5	73.4	93.9	7.8
8. Low risk	4.32	2,648	252	541	56.2	11.7	69.8	94.0	8.9
9. Moderate risk	5.17	5,498	201	593	49.3	4.7	70.1	94.9	12.3
10. Other	5.93	3,932	141	578	78.7	1.0	87.5	88.9	12.9
11. Daily	4.28	6,341	389	557	40.6	.6	23.1	63.8	15.0
12. Minimal risk	3.79	150	647	138	89.7	.0	90.5	97.6	5.1
13. Low risk	3.68	2,079	716	201	19.2	1.5	12.4	70.9	13.2
14. Moderate risk	4.33	3,137	468	814	43.4	.0	18.6	50.0	17.4
15. Other	5.41	858	168	477	68.3	.9	44.9	89.1	16.1
16. 2 to 30 days	4.19	6,634	365	697	53.8	4.9	15.7	88.1	14.2
17. Minimal risk	3.12	356	1,620	700	70.2	.0	.8	99.7	8.4
18. Low risk	3.87	1,984	935	632	46.3	4.0	16.6	85.6	12.6
19. Moderate risk	4.10	2,313	406	730	53.4	3.7	13.6	83.4	16.6
20. Other	4.92	1,390	164	582	67.5	2.8	17.9	95.8	17.9
21. 31 to 365 days	5.09	3,711	238	1,016	66.5	18.7	25.5	89.0	8.8
22. Minimal risk	4.52	199	147	279	65.4	22.6	28.6	45.9	3.4
23. Low risk	4.60	733	327	467	43.3	17.4	31.9	88.0	13.6
24. Moderate risk	5.21	2,084	325	1,420	70.8	21.0	25.3	96.8	7.3
25. Other	5.37	399	221	644	92.8	.2	13.3	92.1	7.1
					Months				
26. More than 365 days	5.54	2,845	242	53	51.4	48.3	37.3	73.3	8.3
27. Minimal risk	6.58	11	60	42	70.9	.0	25.7	49.3	3.4
28. Low risk	6.07	351	225	77	88.3	17.4	46.6	61.9	2.2
29. Moderate risk	4.92	1,369	319	48	42.5	40.5	33.3	67.9	14.7
30. Other	7.10	510	253	58	28.9	75.3	75.7	87.7	1.3
					Days				
Size of loan (\$ thousands)		Weighted- average risk rating ³		Weighted- average maturity/ repricing interval ²					
					Days				
31. 1 - 99	6.07	2,888	3.3	162	86.9	8.6	71.2	85.6	7.5
32. 100 - 999	5.59	8,992	3.1	169	75.4	9.0	69.7	89.3	10.2
33. 1,000 - 9,999	4.67	12,859	2.8	142	49.2	13.1	41.3	90.2	12.4
34. 10,000+	4.15	9,696	2.9	115	40.8	11.5	19.2	72.7	14.5
					Average size (\$ thousands)				
Base rate of loan ⁷									
35. Prime ⁸	5.76	15,490	3.1	133	66.6	11.7	144	90.5	10.5
36. Other	4.16	18,946	2.8	151	48.8	10.8	433	79.9	13.2

... The number of loans was insufficient to provide a meaningful value.

Other footnotes appear on the last page.

E.2 SURVEY OF TERMS OF BUSINESS LENDING, FEBRUARY 7-11, 2005

For immediate release
March 30, 2005

3. Commercial and industrial loans made by large domestic banks¹

Maturity/repricing interval ² and risk ³ of loans	Weighted- average effective loan rate ⁴ (percent)	Total value of loans (\$ millions)	Average loan size (\$ thousands)	Weighted- average maturity ⁵ Days	Percent of value of loans			Commitment status	
					Secured by collateral	Subject to prepayment penalty	Prime based	Percent made under commitment	Average months since loan terms set ⁶
1. All C&I loans	4.72	29,542	322	712	53.3	11.3	42.0	85.5	13.1
2. Minimal risk	3.41	692	924	571	70.9	7.7	15.1	93.1	7.6
3. Low risk	4.10	6,576	513	549	44.8	8.3	38.7	83.2	12.9
4. Moderate risk	4.55	12,664	487	804	46.0	7.4	34.1	81.1	14.1
5. Other	5.63	6,391	189	647	70.4	6.9	60.4	91.1	13.9
6. Zero interval	5.16	12,811	218	585	59.6	10.6	73.4	94.0	11.7
7. Minimal risk	4.09	76	195	791	79.9	11.2	56.4	90.6	5.0
8. Low risk	4.24	2,533	305	551	55.0	12.2	69.1	94.0	8.8
9. Moderate risk	5.04	4,855	318	576	45.0	5.0	67.9	96.2	12.6
10. Other	5.87	3,510	169	598	77.4	.9	86.3	89.3	13.5
11. Daily	4.33	5,158	505	593	40.6	.7	19.5	58.3	19.9
12. Minimal risk	3.95	70	779	129	77.9	.0	79.6	99.9	10.7
13. Low risk	4.12	1,360	1,041	317	26.8	2.3	16.3	55.9	25.4
14. Moderate risk	4.15	2,896	704	799	39.1	.0	12.3	50.1	18.7
15. Other	5.25	721	200	260	63.5	.7	38.3	87.9	18.4
16. 2 to 30 days	4.09	6,227	446	664	52.1	4.5	11.4	87.9	14.8
17. Minimal risk	3.12	354	2,554	704	70.0	.0	.7	99.7	8.4
18. Low risk	3.86	1,965	1,078	631	45.9	3.8	16.1	85.6	12.7
19. Moderate risk	3.94	2,091	601	670	50.5	2.5	5.8	82.0	18.1
20. Other	4.81	1,293	176	527	65.4	2.0	11.9	97.0	18.8
21. 31 to 365 days	4.51	2,647	1,132	1,109	55.5	13.1	11.4	94.1	10.6
22. Minimal risk	3.27	109	1,144	371	40.9	41.3	1.2	63.6	3.3
23. Low risk	3.86	499	1,662	584	23.9	21.5	23.6	91.3	17.5
24. Moderate risk	4.66	1,540	1,753	1,478	61.9	7.3	8.1	98.7	8.9
25. Other	5.36	321	515	741	91.7	.2	10.0	91.1	7.4
				Months					
26. More than 365 days	5.13	2,129	734	43	36.0	60.4	35.8	79.1	9.5
27. Minimal risk	...	...	...	...	...	...	...	...	...
28. Low risk	5.34	102	448	56	60.0	7.0	70.4	84.7	3.4
29. Moderate risk	4.40	1,089	1,021	36	28.8	49.1	29.4	66.1	17.4
30. Other	7.12	445	622	57	18.9	84.7	81.7	91.5	1.3
				Weighted- average maturity/ repricing interval ²					
	Size of loan (\$ thousands)		Weighted- average risk rating ³						
				Days					
31. 1 - 99	5.67	1,782	3.4	46	85.9	11.9	71.4	92.3	8.4
32. 100 - 999	5.35	6,891	3.2	81	70.4	10.1	69.6	93.8	11.3
33. 1,000 - 9,999	4.67	11,174	2.9	124	48.5	11.8	40.0	90.4	14.0
34. 10,000+	4.15	9,696	2.9	115	40.8	11.5	19.2	72.7	14.5
	Base rate of loan ⁷						Average size (\$ thousands)		
35. Prime ⁸	5.59	12,398	3.2	95	60.4	11.1	188	93.2	11.8
36. Other	4.09	17,144	2.8	116	48.2	11.5	666	80.0	14.2

... The number of loans was insufficient to provide a meaningful value.

Other footnotes appear on the last page.

E.2 SURVEY OF TERMS OF BUSINESS LENDING, FEBRUARY 7-11, 2005

For immediate release
March 30, 2005

4. Commercial and industrial loans made by small domestic banks¹

Maturity/repricing interval ² and risk ³ of loans	Weighted- average effective loan rate ⁴ (percent)	Total value of loans (\$ millions)	Average loan size (\$ thousands)	Weighted- average maturity ⁵	Percent of value of loans			Commitment status	
					Secured by collateral	Subject to prepayment penalty	Prime based	Percent made under commitment	Average months since loan terms set ⁶
Days									
1. All C&I loans	5.84	4,894	83	954	77.9	10.6	63.2	79.6	4.1
2. Minimal risk	5.35	237	92	312	94.1	.0	81.4	67.0	4.6
3. Low risk	4.41	1,338	181	584	44.7	5.9	26.4	86.7	2.0
4. Moderate risk	6.43	1,929	75	1,373	89.4	20.4	78.5	82.2	5.6
5. Other	6.36	801	65	864	92.3	3.5	82.4	85.8	5.1
6. Zero interval	6.33	1,480	56	509	85.9	2.4	88.8	85.6	8.0
7. Minimal risk	6.49	56	61	379	88.3	.0	96.7	98.4	11.2
8. Low risk	6.12	115	53	282	82.6	.6	84.1	94.6	9.8
9. Moderate risk	6.17	643	53	780	81.8	2.4	86.7	85.6	9.8
10. Other	6.48	422	59	416	89.7	1.5	97.6	86.0	7.2
11. Daily	4.06	1,183	195	400	40.5	.4	38.5	87.7	.3
12. Minimal risk	...	...	...	...	...	...	...	...	...
13. Low risk	2.85	719	450	13	5.0	.1	4.9	99.4	.1
14. Moderate risk	6.50	241	93	980	95.2	.6	93.6	48.1	.5
15. Other	6.23	137	91	1,655	93.6	1.7	79.4	95.3	1.5
16. 2 to 30 days	5.74	407	97	1,157	80.4	11.7	81.9	91.5	4.5
17. Minimal risk	...	...	...	...	...	...	...	...	...
18. Low risk	5.65	19	63	706	90.9	20.1	63.9	79.6	7.7
19. Moderate risk	5.60	222	100	1,306	80.1	14.4	86.9	96.6	5.2
20. Other	6.37	98	84	1,239	94.5	12.2	96.8	80.2	1.2
21. 31 to 365 days	6.52	1,064	80	793	93.7	32.6	60.7	76.3	3.1
22. Minimal risk	6.04	90	71	168	95.1	.0	61.8	24.5	3.6
23. Low risk	6.18	234	120	259	84.8	8.6	49.7	81.1	4.2
24. Moderate risk	6.78	543	98	1,259	96.2	60.1	74.1	91.2	2.4
25. Other	5.44	77	66	241	97.2	.0	27.0	96.3	5.5
Months									
26. More than 365 days	6.77	716	81	86	97.1	12.2	41.7	56.3	3.3
27. Minimal risk	...	...	...	...	...	...	...	...	...
28. Low risk	6.36	249	187	86	99.9	21.6	36.9	52.6	1.4
29. Moderate risk	6.93	280	87	94	96.1	6.8	48.3	75.0	5.2
30. Other	6.95	65	50	71	97.5	11.1	34.5	61.2	.8
Size of loan (\$ thousands)									
				Weighted- average risk rating ³	Weighted- average maturity/ repricing interval ²				
Days									
31. 1 - 99	6.73	1,106	3.1	338	88.5	3.4	70.9	74.7	5.7
32. 100 - 999	6.35	2,102	3.0	448	91.8	5.5	70.0	74.5	5.6
33. 1,000 - 9,999	4.62	1,686	2.4	257	53.7	21.9	49.5	89.1	1.8
34. 10,000+	...	...	...	...	...	...	...	...	...
							Average size (\$ thousands)		
Base rate of loan ⁷									
35. Prime ⁸	6.42	3,091	3.0	285	91.6	14.5	75	79.9	4.4
36. Other	4.84	1,803	2.4	479	54.5	4.1	100	79.0	3.7

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E.2 SURVEY OF TERMS OF BUSINESS LENDING, FEBRUARY 7-11, 2005

For immediate release
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5. Commercial and industrial loans made by U.S. branches and agencies of foreign banks¹

Maturity/repricing interval ² and risk ³ of loans	Weighted- average effective loan rate ⁴ (percent)	Total value of loans (\$ millions)	Average loan size (\$ thousands)	Weighted- average maturity ⁵	Percent of value of loans			Commitment status	
					Secured by collateral	Subject to prepayment penalty	Prime based	Percent made under commitment	Average months since loan terms set ⁶
Days									
1. All C&I loans	3.41	25,400	4,731	112	16.0	37.4	4.9	68.0	7.2
2. Minimal risk	3.45	910	3,117	274	15.5	.8	3.1	92.7	2.9
3. Low risk	3.34	2,884	4,185	117	4.7	47.6	2.5	78.4	2.2
4. Moderate risk	3.35	10,433	5,651	94	23.9	42.1	5.4	65.0	5.2
5. Other	3.76	7,484	3,598	123	15.2	36.6	6.6	64.8	16.1
6. Zero interval	6.14	548	930	972	38.9	.6	87.8	100.0	10.8
7. Minimal risk	...	...	...	...	...	...	...	...	...
8. Low risk	...	...	...	...	...	...	...	...	...
9. Moderate risk	6.43	346	1,370	1,260	37.4	.9	100.0	100.0	11.0
10. Other	7.19	108	378	783	54.5	.0	99.9	100.0	15.6
11. Daily	3.19	14,057	8,679	47	11.1	39.9	.8	60.6	7.2
12. Minimal risk	3.65	218	2,156	359	19.9	.0	.0	100.0	2.4
13. Low risk	3.17	1,665	12,350	91	2.0	60.5	.0	68.9	.3
14. Moderate risk	3.08	6,947	11,209	52	18.8	37.4	.8	60.8	1.4
15. Other	3.37	4,481	6,818	15	.8	28.3	1.3	65.3	17.9
16. 2 to 30 days	3.68	6,577	3,139	119	28.6	50.6	3.5	68.2	11.0
17. Minimal risk	3.32	558	4,731	173	14.7	.9	.0	88.1	3.7
18. Low risk	3.44	1,008	2,601	148	5.7	33.0	.0	90.6	3.9
19. Moderate risk	3.55	2,381	3,446	47	42.1	66.3	4.2	67.8	13.8
20. Other	4.09	2,216	3,012	162	32.6	54.3	5.7	63.5	14.8
21. 31 to 365 days	4.02	1,598	1,827	373	16.3	34.3	12.4	77.7	4.6
22. Minimal risk	...	...	...	...	...	...	...	...	...
23. Low risk	4.07	197	1,419	128	16.2	15.2	29.4	94.8	3.2
24. Moderate risk	3.74	753	2,716	167	6.7	27.6	8.6	78.8	3.2
25. Other	4.41	538	1,414	684	33.0	49.9	11.3	75.7	7.5
Months									
26. More than 365 days	...	...	...	...	...	...	...	...	...
27. Minimal risk	...	...	...	...	...	...	...	...	...
28. Low risk	...	...	...	...	...	...	...	...	...
29. Moderate risk	...	...	...	...	...	...	...	...	...
30. Other	...	...	...	...	...	...	...	...	...
Size of loan (\$ thousands)									
				Weighted- average risk rating ³	Weighted- average maturity/ repricing interval ²				
Days									
31. 1 - 99	5.41	17	3.4	55	60.0	28.9	51.6	98.0	9.7
32. 100 - 999	4.67	930	3.2	33	33.7	39.5	29.4	78.7	11.3
33. 1,000 - 9,999	3.85	7,097	3.2	18	18.6	38.7	9.5	70.0	8.3
34. 10,000+	3.16	17,356	3.2	12	14.0	36.8	1.6	66.6	6.4
Base rate of loan ⁷									
							Average size (\$ thousands)		
35. Prime ⁸	6.12	1,233	3.3	77	35.1	9.5	951	84.6	8.6
36. Other	3.27	24,167	3.2	12	15.0	38.8	5,934	67.2	7.1

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Other footnotes appear on the last page.

E.2 SURVEY OF TERMS OF BUSINESS LENDING, FEBRUARY 7-11, 2005

For immediate release
March 30, 2005

6. Commercial and industrial loans by time that pricing terms were set and by commitment

Time pricing terms were set and loan commitment status	Weighted-average effective loan rate ⁴ (percent)	Total value of loans (\$ millions)	Average loan size (\$ thousands)	Weighted-average risk rating ³	Weighted-average maturity/ repricing interval ² (days)	Percent of value of loans		
						Secured by collateral	Subject to prepayment penalty	Prime based
All commercial banks								
1. During survey week	3.80	29,203	557	3.1	114	26.7	31.6	15.5
2. Not under commitment	3.70	13,410	541	3.2	98	30.7	52.9	12.4
3. Informal commitment	3.51	9,400	489	3.0	45	12.4	14.2	12.9
4. Formal commitment	4.45	6,394	757	2.9	308	39.2	12.3	25.8
Before survey week ⁹								
5. Up to 90 days	4.81	6,749	268	2.9	115	47.9	14.6	43.0
6. 91 to 365 days	4.67	11,709	209	2.8	58	55.9	18.0	44.6
7. More than 365 days	4.67	11,759	542	3.2	60	51.2	8.8	34.3
Domestic banks								
8. During survey week	4.83	10,505	212	2.9	274	52.0	11.9	37.7
9. Not under commitment	4.38	5,283	225	2.8	224	38.2	9.2	27.8
10. Informal commitment	4.67	2,157	120	2.6	164	52.6	2.9	49.3
11. Formal commitment	5.74	3,064	377	3.3	435	75.5	22.9	46.6
Before survey week ⁹								
12. Up to 90 days	5.10	5,178	209	2.9	135	55.9	15.3	52.8
13. 91 to 365 days	4.76	9,832	178	2.9	65	61.6	13.0	50.4
14. More than 365 days	4.93	8,870	427	3.1	75	57.7	6.1	42.8
Large domestic banks								
15. During survey week	4.48	7,357	556	3.0	225	43.3	15.2	30.7
16. Not under commitment	3.82	4,284	555	2.9	126	25.3	10.8	19.8
17. Informal commitment	4.81	609	168	3.1	81	55.1	5.3	55.1
18. Formal commitment	5.53	2,464	1,303	3.4	432	71.7	25.4	43.5
Before survey week ⁹								
19. Up to 90 days	4.85	4,442	232	2.9	100	49.3	10.5	46.3
20. 91 to 365 days	4.69	9,173	213	2.9	59	60.2	13.3	48.7
21. More than 365 days	4.90	8,563	534	3.1	58	56.6	6.2	42.3
Small domestic banks								
22. During survey week	5.67	3,148	87	2.7	388	72.2	4.0	54.1
23. Not under commitment	6.77	999	63	2.7	661	93.2	2.2	62.1
24. Informal commitment	4.61	1,548	108	2.5	196	51.5	1.9	47.0
26. Formal commitment	6.59	600	96	3.0	448	90.7	12.6	59.1
Before survey week ⁹								
26. Up to 90 days	6.60	735	132	2.9	343	95.9	44.7	92.0
27. 91 to 365 days	5.77	659	55	3.1	144	80.6	8.6	74.8
28. More than 365 days	5.82	308	65	2.9	544	88.3	2.9	57.3
Foreign banks								
29. During survey week	3.22	18,699	6,405	3.2	14	12.5	42.6	3.0
30. Not under commitment	3.26	8,127	6,354	3.4	17	25.9	81.3	2.3
31. Informal commitment	3.17	7,242	5,510	3.1	10	.4	17.6	2.1
32. Formal commitment	3.25	3,329	10,219	2.1	13	5.9	2.5	6.7
Before survey week ⁹								
33. Up to 90 days	3.86	1,571	3,214	3.0	30	21.4	12.3	10.9
34. 91 to 365 days	4.18	1,877	1,965	2.7	21	26.2	44.4	14.3
35. More than 365 days	3.87	2,889	3,061	3.7	14	31.3	17.3	8.1
Summary statistics								
	All commercial banks	Domestic banks	Large domestic banks	Small domestic banks	Foreign banks			
Average reported prime rate	5.53	5.53	5.50	5.65	5.50			
Standard error of loan rate ⁴	.22	.14	.12	.38	.22			

... The number of loans was insufficient to provide a meaningful value.
Other footnotes appear on the last page.

NOTES

The Survey of Terms of Business Lending collects data on gross loan extensions made during the first full business week in the middle month of each quarter. The authorized panel size for the survey is 348 domestically chartered commercial banks and 50 U.S. branches and agencies of foreign banks. The sample data are used to estimate the terms of loans extended during that week at all domestic commercial banks and all U.S. branches and agencies of foreign banks. The terms on loans extended during the survey week may differ from those extended during other weeks of the quarter. The estimates reported here are not intended to measure the average terms on all business loans in bank portfolios.

1. As of March 31, 2003, assets of the large banks were at least \$3.7 billion. Median total assets for all insured banks were approximately \$93 million. Assets at all U.S. branches and agencies averaged \$3.3 billion.
2. The "maturity/repricing" interval measures the period from the date the loan is made until it may be repriced or it matures. For floating-rate loans that are subject to repricing at any time—such as many prime-based loans—the maturity/repricing interval is zero. For floating-rate loans that have a scheduled repricing interval, the maturity/repricing interval measures the number of days between the date the loan is made and the date on which it is next scheduled to reprice. For loans having rates that remain fixed until the loan matures (fixed-rate loans), the maturity/repricing interval measures the number of days between the date the loan is made and the date on which it matures. Loans that reprice daily mature or reprice on the business day after they are made. Because of weekends and holidays, such loans may have maturity/repricing intervals of more than one day; nevertheless, such loans appear in the daily category and are not included in the 2 to 30 day category.
3. A complete description of the risk categories is available in the survey instructions, available at "http://www.federalreserve.gov/boarddocs/reportforms/ReportDetail.cfm?WhichFormId=FR_2028a/s". The category "moderate risk" includes the average loan, under average economic conditions, at the typical lender. The "other" category includes loans rated "acceptable" as well as special-mention or classified loans. The weighted-average risk ratings published for loans in rows 31–39 are calculated by assigning a value of 1 to minimal risk loans, 2 to low risk loans, 3 to moderate risk loans, 4 to acceptable risk loans, and 5 to special mention and classified loans. These values are weighted by loan amount and exclude loans with no risk rating. Some of the loans in rows 1, 6, 11, 16, 21, 26, and 31–36 are not rated for risk.
4. Effective (compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan amount. For the standard error of the loan rate for all C&I loans in the current survey (tables 1–5, line 1, column 1), see the summary statistics table. The chances are about two out of three that the average rate shown will differ by less than this amount from the average rate that would be found by a survey of the universe of banks.
5. Average maturities are weighted by loan amount and exclude loans with no stated maturities.
6. For loans made under formal commitments, the average time interval between the date on which the loan pricing was set and the date on which the loan was made, weighted by the loan amount. For loans under informal commitment, the time interval is zero.
7. Prime-based loans are based on the lending bank's own prime rate, any other lender's prime rate, a combination of prime rates, or a publicly reported prime rate. Loans with "other" base rates include loan rates expressed in terms of any other base rate (e.g., the federal funds rate or LIBOR) and loans for which no base rate is used to determine the loan rate.
8. See the summary statistics table for the average reported prime rate weighted by dollar value of loans priced relative to a prime rate.
9. For loans made under formal commitments.