



FEDERAL RESERVE statistical release

G.20

FINANCE COMPANIES¹
January 2007

For immediate release
March 2007

OWNED AND MANAGED RECEIVABLES OUTSTANDING²
Seasonally adjusted

	2002	2003	2004	2005	2006 ^r	2005		2006					2007
						Q4	Q1	Q2 ^r	Q3 ^r	Q4 ^r	Nov ^r	Dec ^r	Jan ^p
Percent change at annual rate ³													
Total	7.5	8.5	10.6	6.4	6.3	12.2	9.9	6.5	5.8	2.6	5.1	5.2	1.0
Consumer	5.4	14.8	8.5	5.0	6.4	3.7	6.1	7.5	7.0	4.3	8.8	7.9	6.8
Real estate	20.6	9.2	25.1	12.7	8.8	28.8	24.0	0.5	7.1	2.9	5.1	-0.1	-2.7
Business	2.0	1.0	2.3	2.6	3.8	8.3	1.1	11.5	2.6	-0.1	0.0	6.9	-3.0
Amount: billions of dollars													
Total	1,487.0	1,613.7	1,783.9	1,898.1	2,018.4	1,898.1	1,945.1	1,976.7	2,005.2	2,018.4	2,009.7	2,018.4	2,020.2
Consumer	591.4	679.0	736.4	773.0	822.3	773.0	784.7	799.5	813.5	822.3	816.9	822.3	827.0
Real estate	366.4	400.2	500.5	564.1	613.8	564.1	597.9	598.6	609.3	613.8	613.8	613.8	612.4
Business	529.2	534.5	547.0	561.0	582.3	561.0	562.5	578.6	582.4	582.3	579.0	582.3	580.8

AUTO LOANS: TERMS OF CREDIT⁴

Percent except as noted: not seasonally adjusted

New car loans													
Interest rates	4.29	3.40	4.36	5.46	4.96	5.97	5.34	5.62	3.24	5.62	5.52	5.92	6.33
Maturity (months)	56.8	61.4	60.5	60.0	62.3	61.1	61.8	61.0	64.2	62.0	62.0	62.0	61.9
Loan-to-value ratio	94	95	89	88	91	89	90	90	93	93	94	91	91
Amount financed (dollars)	24,747	26,295	24,888	24,133	25,958	24,363	24,926	25,300	27,111	26,495	26,307	25,937	26,196
Used car loans													
Interest rates	10.74	9.72	8.96	9.03	9.67	8.88	9.08	9.54	10.00	10.07	10.04	10.05	9.46
Maturity (months)	57.5	57.5	56.8	57.6	57.5	57.6	57.8	57.5	57.4	57.4	57.5	57.3	58.6
Loan-to-value ratio	100	100	100	98	99	99	98	99	99	100	100	101	100
Amount financed (dollars)	14,532	14,613	15,136	16,228	16,671	17,010	16,599	16,676	16,745	16,663	16,596	16,712	16,968

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks.

2. Owned receivables are those carried on the balance sheet of the institution. Managed receivables include outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding.

3. The series may contain breaks that result from discontinuities in source data. Growth rates are adjusted to exclude the effect of such breaks.

4. Data are from the subsidiaries of the three major U.S. automobile manufacturers and are volume-weighted averages covering all loans of each type purchased during the month.

OWNED AND MANAGED RECEIVABLES OUTSTANDING²

(Billions of dollars)

Not seasonally adjusted

						2005		2006					2007
	2002	2003	2004	2005	2006 ^r	Q4	Q1	Q2 ^r	Q3 ^r	Q4 ^r	Nov ^r	Dec ^r	Jan ^p
Total	1,496.1	1,624.1	1,795.4	1,910.9	2,032.0	1,910.9	1,930.9	1,971.7	2,005.9	2,032.0	2,029.7	2,032.0	2,025.8
Consumer	597.7	686.1	743.9	781.4	831.2	781.4	778.8	792.6	818.2	831.2	828.0	831.2	831.1
Motor vehicle loans	198.1	250.1	298.3	278.0	260.0	278.0	267.2	262.7	270.6	260.0	261.1	260.0	254.5
Motor vehicle leases	89.8	79.0	74.1	85.3	106.0	85.3	91.7	97.8	102.1	106.0	104.1	106.0	108.0
Revolving ⁵	44.4	45.3	50.4	66.3	79.9	66.3	63.7	69.5	72.2	79.9	76.6	79.9	80.2
Other ⁶	65.0	97.7	143.7	172.3	194.7	172.3	168.6	172.9	183.6	194.7	192.2	194.7	196.8
Securitized assets ⁷													
Motor vehicle loans	145.4	123.7	98.2	112.6	118.3	112.6	115.4	116.2	114.2	118.3	120.5	118.3	119.4
Motor vehicle leases	5.7	5.5	4.8	4.2	3.6	4.2	4.0	3.9	3.7	3.6	3.7	3.6	3.6
Revolving	34.5	33.8	23.1	14.9	15.9	14.9	15.4	14.6	16.0	15.9	15.9	15.9	15.8
Other	14.7	51.0	51.3	47.8	52.8	47.8	52.7	55.0	55.8	52.8	53.8	52.8	52.8
Real estate	366.6	400.6	501.3	565.0	614.9	565.0	583.3	594.0	612.7	614.9	623.7	614.9	613.0
One-to-four family	285.6	320.2	422.0	489.8	538.1	489.8	507.9	517.4	536.3	538.1	547.2	538.1	538.6
Other	44.9	50.0	54.0	51.6	56.3	51.6	52.7	54.6	55.3	56.3	55.8	56.3	54.1
Securitized assets ⁷													
One-to-four family	33.0	26.7	21.8	18.9	16.8	18.9	18.2	17.5	17.2	16.8	16.9	16.8	16.7
Other	3.2	3.8	3.5	4.8	3.7	4.8	4.5	4.3	3.9	3.7	3.8	3.7	3.7
Business	531.8	537.4	550.2	564.5	586.0	564.5	568.9	585.1	574.9	586.0	578.0	586.0	581.7
Motor vehicles	56.9	69.6	84.8	105.5	105.1	105.5	110.2	112.8	102.3	105.1	102.4	105.1	103.7
Retail loans	13.6	15.7	15.1	15.2	17.1	15.2	16.0	16.7	17.0	17.1	16.9	17.1	17.2
Wholesale loans ⁸	28.5	39.3	44.9	61.2	55.7	61.2	65.0	65.8	54.6	55.7	54.3	55.7	54.2
Leases	14.8	14.6	24.8	29.0	32.3	29.0	29.3	30.3	30.7	32.3	31.2	32.3	32.3
Equipment	296.9	284.3	273.4	281.9	299.5	281.9	284.4	291.7	294.1	299.5	294.8	299.5	301.7
Loans	92.9	88.0	87.8	93.6	102.4	93.6	97.3	101.3	101.6	102.4	101.5	102.4	102.3
Leases	204.0	196.3	185.6	188.3	197.1	188.3	187.1	190.4	192.5	197.1	193.3	197.1	199.5
Other business receivables ⁹	90.2	87.8	93.3	91.8	93.5	91.8	88.2	92.9	94.1	93.5	93.8	93.5	90.9
Securitized assets ⁷													
Motor vehicles	50.2	48.4	44.8	28.8	38.0	28.8	35.6	36.7	33.6	38.0	36.9	38.0	35.9
Retail loans	2.4	2.2	2.2	2.7	3.0	2.7	2.6	2.6	2.5	3.0	2.8	3.0	3.0
Wholesale loans	45.9	44.2	40.6	26.0	34.9	26.0	32.9	34.0	31.0	34.9	34.0	34.9	32.8
Leases	1.9	2.1	2.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Equipment	20.2	22.1	23.6	24.4	15.4	24.4	15.7	16.8	15.7	15.4	15.3	15.4	15.0
Loans	13.0	12.5	11.5	11.6	9.9	11.6	9.7	10.9	10.1	9.9	9.8	9.9	9.5
Leases	7.2	9.6	12.1	12.8	5.5	12.8	6.0	5.9	5.6	5.5	5.5	5.5	5.5
Other business receivables ⁹	17.4	25.1	30.2	32.2	34.6	32.2	34.7	34.3	35.2	34.6	34.8	34.6	34.5

5. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.

6. Includes student loans, personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.

7. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.

8. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.

9. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.

r=revised. p=preliminary.