

# FEDERAL RESERVE statistical release



G.20

FINANCE COMPANIES<sup>1</sup>  
March 2000

For immediate release  
May 2000

## OWNED AND MANAGED RECEIVABLES<sup>2</sup>

	1995	1996	1997	1998	1999	1999				2000				
						Q1	Q2	Q3	Q4	Q1 <sup>P</sup>	Jan	Feb	Mar <sup>P</sup>	
						Seasonally Adjusted								
Growth Rates (percent at annual rate)														
Total	12.3	11.7	6.3	8.1	13.5	15.5	12.4	14.8	8.7	19.0	25.4	11.5	19.1	
Consumer	15.3	8.7	6.6	7.6	9.2	11.9	10.1	10.2	3.5	12.0	20.0	11.7	4.1	
Real estate	8.3	54.5	8.2	8.5	17.8	18.4	11.0	21.8	15.6	34.1	33.8	24.0	41.7	
Business	10.8	4.8	5.4	8.3	15.9	17.9	15.0	16.5	10.8	19.8	27.1	7.1	23.8	
Outstandings (billions of dollars)														
Total	682.7	762.4	810.5	875.8	993.9	909.8	938.1	972.8	993.9	1,054.2	1,022.4	1,032.2	1,054.2	
Consumer	283.1	307.6	327.9	352.8	385.3	363.2	372.4	381.9	385.3	396.9	391.7	395.5	396.9	
Real estate	72.4	111.9	121.1	131.4	154.7	137.5	141.2	148.9	154.7	167.9	159.1	162.3	167.9	
Business	327.2	342.9	361.5	391.6	453.9	409.1	424.5	442.0	453.9	489.4	471.6	474.4	489.4	

## AUTO LOANS: TERMS OF CREDIT<sup>3</sup>

Percent except as noted; not seasonally adjusted

New car loans													
Interest Rates	11.19	9.84	7.12	6.30	6.66	6.32	6.56	6.48	7.27	7.09	7.18	7.34	6.76
Maturity (months)	54.1	51.6	54.1	52.1	52.7	52.8	52.5	51.9	53.5	52.9	52.9	52.7	53.1
Loan-to-value ratio	92	91	92	92	92	92	92	92	91	92	91	92	93
Amount financed (dollars)	16,210	16,987	18,077	19,083	19,880	19,424	19,565	20,013	20,517	20,368	20,503	20,206	20,395
Used car loans													
Interest Rates	14.48	13.53	13.27	12.64	12.60	11.99	12.21	12.92	13.28	13.22	12.95	13.27	13.45
Maturity (months)	52.2	51.4	51.0	53.5	55.9	56.0	56.0	55.9	55.8	57.1	57.0	57.1	57.1
Loan-to-value ratio	99	100	99	99	99	99	99	100	99	98	98	98	99
Amount financed (dollars)	11,590	12,182	12,281	12,691	13,642	13,585	13,721	13,478	13,787	13,724	13,809	13,697	13,666

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks.

2. Owned receivables are those carried on the balance sheet of the institution. Managed receivables are outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding.

3. Data are from the subsidiaries of the three major U.S. automobile manufacturers and are volume-weighted averages covering all loans of each type purchased during the month.

OWNED AND MANAGED RECEIVABLES<sup>2</sup>

						1999				2000			
	1995	1996	1997	1998	1999	Q1	Q2	Q3	Q4	Q1 <sup>P</sup>	Jan	Feb	Mar <sup>P</sup>
Not Seasonally Adjusted													
Outstandings (billions of dollars)													
Total	689.5	769.7	818.1	884.0	1,003.2	911.9	942.9	968.4	1,003.2	1,057.2	1,022.4	1,031.9	1,057.2
Consumer	285.8	310.6	330.9	356.1	388.8	359.7	374.6	383.1	388.8	393.0	391.1	392.3	393.0
Motor vehicle loans	81.1	86.7	87.0	103.1	114.7	104.7	108.6	109.5	114.7	121.1	117.6	121.3	121.1
Motor vehicle leases	80.8	92.5	96.8	93.3	98.3	93.9	95.6	98.1	98.3	101.7	99.3	100.7	101.7
Revolving <sup>4</sup>	28.5	32.5	38.6	32.3	33.8	31.2	32.4	30.7	33.8	31.5	34.4	32.9	31.5
Other <sup>5</sup>	42.6	33.2	34.4	33.1	33.1	32.0	32.6	32.8	33.1	31.2	33.0	32.7	31.2
Securitized Assets <sup>6</sup>													
Motor vehicle loans	34.8	36.8	44.3	54.8	71.1	59.0	65.3	73.5	71.1	71.2	69.6	67.8	71.2
Motor vehicle leases	3.5	8.7	10.8	12.7	9.7	12.0	11.3	10.6	9.7	8.8	9.5	9.2	8.8
Revolving	n.a.	0.0	0.0	8.7	10.5	9.1	9.7	10.2	10.5	10.3	10.4	10.4	10.3
Other	14.7	20.1	19.0	18.1	17.7	17.8	19.0	17.8	17.7	17.1	17.4	17.3	17.1
Real estate	72.4	111.9	121.1	131.4	154.7	137.5	141.2	148.9	154.7	167.9	159.1	162.3	167.9
One- to four-family	n.a.	52.1	59.0	75.7	88.3	77.7	80.5	87.7	88.3	90.4	91.1	91.7	90.4
Other	n.a.	30.5	28.9	26.6	38.3	31.6	33.0	34.6	38.3	38.4	38.6	38.4	38.4
Securitized real estate assets <sup>6</sup>													
One- to four-family	n.a.	28.9	33.0	29.0	28.0	28.0	27.5	26.5	28.0	38.9	29.2	32.0	38.9
Other	n.a.	0.4	0.2	0.1	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Business	331.2	347.2	366.1	396.5	459.6	414.8	427.1	436.3	459.6	496.3	472.2	477.4	496.3
Motor vehicles	66.5	67.1	63.5	79.6	87.8	84.8	82.8	80.3	87.8	90.2	87.9	89.6	90.2
Retail loans	21.8	25.1	25.6	28.1	33.2	30.0	30.9	34.5	33.2	32.3	33.3	33.7	32.3
Wholesale loans	36.6	33.0	27.7	32.8	34.7	36.0	32.7	26.8	34.7	37.9	34.6	35.8	37.9
Leases	8.0	9.0	10.2	18.7	19.9	18.8	19.2	19.0	19.9	19.9	20.1	20.1	19.9
Equipment	188.0	194.8	203.9	198.0	221.9	202.3	208.3	208.0	221.9	238.0	222.3	225.1	238.0
Loans	58.5	59.9	51.5	50.4	52.2	51.6	53.3	48.2	52.2	54.9	51.9	52.8	54.9
Leases	129.4	134.9	152.3	147.6	169.7	150.7	155.1	159.8	169.7	183.1	170.4	172.3	183.1
Other business receivables <sup>8</sup>	47.2	47.6	51.1	69.9	95.5	75.7	82.6	94.7	95.5	106.4	99.6	101.4	106.4
Securitized Assets <sup>6</sup>													
Motor vehicles	20.6	24.0	33.0	29.2	31.5	31.0	32.1	31.0	31.5	31.5	31.5	31.0	31.5
Retail loans	1.8	2.7	2.4	2.6	2.9	2.4	2.9	2.6	2.9	3.2	2.9	2.8	3.2
Wholesale loans	18.8	21.3	30.5	24.7	26.4	26.6	27.2	26.4	26.4	25.9	26.5	26.1	25.9
Leases	n.a.	0.0	0.0	1.9	2.1	1.9	2.0	2.0	2.1	2.4	2.1	2.1	2.4
Equipment	8.2	11.3	10.7	13.0	14.6	12.8	13.3	14.6	14.6	22.0	22.8	22.5	22.0
Loans	5.3	4.7	4.2	6.6	7.9	6.1	6.7	7.7	7.9	15.4	16.1	15.9	15.4
Leases	2.8	6.6	6.5	6.4	6.7	6.7	6.6	6.9	6.7	6.5	6.7	6.6	6.5
Other business receivables <sup>8</sup>	0.8	2.4	4.0	6.8	8.4	8.2	8.0	7.7	8.4	8.3	8.1	7.7	8.3

4. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.

5. Includes personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.

6. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.

7. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.

8. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.