

# FEDERAL RESERVE statistical release



G.20

FINANCE COMPANIES<sup>1</sup>  
August 2009

For immediate release  
October 2009

OWNED AND MANAGED RECEIVABLES OUTSTANDING<sup>2,3</sup>  
Seasonally adjusted

	2004	2005	2006	2007	2008	2008			2009				
						Q2	Q3	Q4	Q1	Q2	Jun	Jul	Aug <sup>D</sup>
Percent change at annual rate <sup>4</sup>													
Total	10.5	6.5	6.1	2.0	-6.4	-4.5	-7.4	-16.6	-15.7	-12.9	-12.0	-6.5	-10.0
Consumer	8.5	5.1	5.6	8.0	-5.7	-2.3	-6.0	-15.2	-19.0	-15.9	-18.6	-13.7	-7.6
Real estate	25.1	12.9	9.0	-6.7	-15.4	-22.7	-20.5	-18.9	-5.6	-7.4	6.0	-18.4	-8.2
Business	2.3	2.6	3.7	2.9	1.1	8.9	1.8	-16.8	-19.2	-13.4	-17.7	13.3	-14.5
Amount: billions of dollars													
Total	1,782.6	1,898.5	2,013.4	2,054.4	1,922.2	2,043.4	2,005.6	1,922.2	1,846.8	1,787.1	1,787.1	1,777.4	1,762.6
Consumer	737.7	775.4	819.1	884.3	833.6	879.8	866.6	833.6	794.0	762.4	762.4	753.7	748.9
Real estate	498.0	562.0	612.6	571.3	483.3	534.7	507.3	483.3	476.6	467.8	467.8	460.6	457.5
Business	546.9	561.0	581.7	598.8	605.2	628.9	631.7	605.2	576.2	556.9	556.9	563.1	556.3

AUTO LOANS: TERMS OF CREDIT<sup>5</sup>  
Percent except as noted: not seasonally adjusted

New car loans													
Interest rates	4.92	6.02	4.99	4.87	5.52	5.28	4.87	7.09	4.71	3.45	3.88	3.43	4.06
Maturity (months)	60.7	60.0	63.0	62.0	63.4	63.5	65.4	62.3	59.3	62.1	62.7	62.7	61.8
Loan-to-value ratio	89	88	94	95	91	93	89	86	87	92	91	92	86
Amount financed (dollars)	24,888	24,133	26,620	28,287	26,178	25,493	26,643	24,400	25,518	28,577	28,215	28,866	24,405
Used car loans													
Interest rates	8.81	8.81	9.61	9.24	8.74	8.31	8.44	9.26	9.73	9.71	9.69	9.66	9.52
Maturity (months)	57.9	58.6	59.4	60.7	59.8	60.4	59.8	58.8	57.7	58.1	58.0	58.3	59.6
Loan-to-value ratio	99	98	99	100	98	96	97	101	103	101	101	102	102
Amount financed (dollars)	15,136	16,228	16,671	17,095	16,664	16,853	16,474	16,196	15,104	15,780	15,781	15,987	16,194

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks.
2. Owned receivables are those carried on the balance sheet of the institution. Managed receivables include outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding.
3. Seasonally adjusted series have been revised from January 1998 forward as a result of new seasonal factors.
4. The series may contain breaks that result from discontinuities in source data. Growth rates are adjusted to exclude the effect of such breaks.
5. Data are from the subsidiaries of the three major U.S. automobile manufacturers and are volume-weighted averages covering all loans of each type purchased during the month.

OWNED AND MANAGED RECEIVABLES OUTSTANDING<sup>2</sup>

(Billions of dollars)

Not seasonally adjusted

						2008			2009				
	2004	2005	2006	2007	2008	Q2	Q3	Q4	Q1	Q2	Jun	Jul	Aug <sup>p</sup>
Total	1,795.4	1,910.9	2,025.4	2,065.6	1,932.4	2,038.6	2,005.1	1,932.4	1,842.5	1,783.0	1,783.0	1,769.7	1,759.1
Consumer	743.9	781.4	825.4	891.1	840.2	874.5	873.9	840.2	787.8	757.8	757.8	752.3	752.4
Motor vehicle loans	298.3	278.0	259.8	261.5	247.7	250.2	258.5	247.7	231.3	220.2	220.2	216.1	217.2
Motor vehicle leases	74.1	85.3	106.0	122.9	111.1	121.9	118.5	111.1	101.8	94.0	94.0	92.6	91.7
Revolving <sup>6</sup>	50.4	66.3	79.9	86.0	74.4	84.0	83.3	74.4	52.0	50.0	50.0	49.6	49.3
Other <sup>7</sup>	143.7	172.3	194.7	236.5	253.7	247.6	254.4	253.7	263.6	256.4	256.4	255.7	257.9
Securitized assets <sup>8</sup>													
Motor vehicle loans	98.2	112.6	112.8	110.7	85.1	101.0	90.7	85.1	74.4	73.6	73.6	74.8	73.0
Motor vehicle leases	4.8	4.2	3.6	3.1	2.7	2.9	2.8	2.7	2.6	2.5	2.5	2.5	2.5
Revolving	23.1	14.9	15.9	25.6	25.5	24.5	24.7	25.5	22.9	23.0	23.0	23.0	23.0
Other	51.3	47.8	52.8	44.7	40.0	42.4	41.0	40.0	39.3	38.1	38.1	38.0	38.0
Real estate	501.3	565.0	614.8	572.4	483.9	528.4	505.0	483.9	475.8	462.3	462.3	458.8	455.6
One-to-four family	422.0	489.8	538.1	472.7	375.4	420.5	395.2	375.4	368.4	356.1	356.1	352.6	349.2
Other	54.0	51.6	56.2	59.1	72.5	71.1	73.4	72.5	71.8	70.8	70.8	70.9	71.1
Securitized assets <sup>8</sup>													
One-to-four family	21.8	18.9	16.8	34.9	31.0	31.4	31.2	31.0	30.8	30.6	30.6	30.6	30.5
Other	3.5	4.8	3.7	5.6	5.0	5.4	5.2	5.0	4.8	4.8	4.8	4.7	4.8
Business	550.2	564.5	585.2	602.2	608.3	635.7	626.2	608.3	578.9	563.0	563.0	558.6	551.1
Motor vehicles	84.8	105.5	105.1	105.7	95.1	112.8	97.3	95.1	80.0	72.4	72.4	70.5	67.2
Retail loans	15.1	15.2	17.1	16.4	12.8	14.7	14.1	12.8	11.6	11.1	11.1	10.9	10.7
Wholesale loans <sup>9</sup>	44.9	61.2	55.7	56.9	51.3	64.5	52.4	51.3	48.6	42.2	42.2	40.6	37.7
Leases	24.8	29.0	32.3	32.4	31.0	33.6	30.8	31.0	19.8	19.1	19.1	19.0	18.8
Equipment	273.4	281.9	299.5	328.2	347.0	347.2	356.5	347.0	338.5	322.5	322.5	321.3	319.5
Loans	87.8	93.6	102.4	111.4	115.9	113.5	119.0	115.9	120.1	109.2	109.2	107.6	106.1
Leases	185.6	188.3	197.1	216.9	231.1	233.7	237.5	231.1	218.5	213.2	213.2	213.7	213.3
Other business receivables <sup>10</sup>	93.3	91.8	93.5	89.0	97.8	103.9	103.2	97.8	98.1	98.1	98.1	98.7	97.9
Securitized assets <sup>8</sup>													
Motor vehicles	44.8	28.8	38.0	33.6	27.4	23.6	26.1	27.4	24.7	17.9	17.9	16.4	14.9
Retail loans	2.2	2.7	3.0	2.6	2.4	2.5	2.4	2.4	3.5	3.3	3.3	3.3	3.3
Wholesale loans	40.6	26.0	34.9	30.9	25.0	21.1	23.7	25.0	21.2	14.5	14.5	13.0	11.6
Leases	2.0	0.1	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Equipment	23.6	24.4	15.4	13.3	10.7	13.7	11.6	10.7	7.4	6.6	6.6	6.5	6.2
Loans	11.5	11.6	9.9	9.4	7.1	9.5	7.6	7.1	3.8	3.2	3.2	3.1	2.8
Leases	12.1	12.8	5.5	3.9	3.6	4.2	3.9	3.6	3.7	3.4	3.4	3.4	3.4
Other business receivables <sup>10</sup>	30.2	32.2	33.8	32.4	30.3	34.5	31.4	30.3	30.1	45.5	45.5	45.3	45.3

6. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.

7. Includes student loans, personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.

8. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.

9. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.

10. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.

r=revised. p=preliminary.